Betsy Mill put it all in perspective when she wrote to us, "I love [Microsoft] Excel as much as my microwave oven but no love is perfect."

Well, Betsy, get a load of this. We think new Microsoft Excel version 3.0 is the closest thing to perfection ever seen in a spreadsheet for the Mac. For one good reason. Power made easy.

The new Toolbar, for instance, reduces common, time-consuming tasks down to one step.

Highlight a row or column of numbers, hit the \( \Sigma \) button (that's Autosum), and voilà – it all adds up.

Do quick, push-button formatting. Use outlining features to collapse...
version 3.0. The result correspondence course.

Take a look at the new Toolbar. In one step, you can now access style sheets, outlining features, Autotext, formatting options, drawing tools, charts of all kinds and macros. Go to town.

or expand worksheets without having to create multiple files.

As for charting, we took our cue from Paul Woods, who began his letter with the salutation, "Charts, charts, charts!" Hey, Paul – check out the picture and caption for the full scoop.

Did we mention that you can consolidate up to 255 worksheets at a time, regardless of format?

Or the Goal Seek feature, which lets you put in the total you want and works backwards from there to fill in the variable you need?

Or the fact that this is the first System 7.0 application available?

Plus, you can update to version 3.0 for $129. If you acquired your current version of Microsoft Excel on or after 12/7/90, the upgrade is only $50. Call (800) 541-1261, Department Q83, to find out more.

By the way, Bryan Larson: we said hi to Bill for you. He sends his regards.

Making it all make sense.
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Graph: Present your data using category, X-Y and pie graphs, overlay, stacked and logarithmic charts. Graphs have hot links to spreadsheets for automatic updating of information.

Picture: Full Apple 32-bit QuickDraw compatibility. Import TIFF, EPS, PICT, PICT2 and more. Make grayscale and color adjustments to your TIFF images. Scale, crop, and rotate graphics in 90° increments. Scan directly into RagTime picture frames!
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67.79% Accurate. Above is a chart of GEX trades from December 28, 1984 to May 15, 1991, based on the signals generated by the Right Time-Index Program™. By following the signals generated by the program, the rules in the manual and starting with just a small amount of capital ($30,209.25), your profits would have been over $1,400,000.00.

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Adapting to the values of the new business society.

Circle 36 on reader service card.

MACWORLD
This is about something no new product announcement should be without. Words that end in e-r: like newer, better and faster. Words that best describe FastPath® 5, Shiva's new generation of the leading, most reliable LocalTalk-to-Ethernet gateway.

FastPath 5 is better. It has a LocalTalk I/O processor that can handle all the traffic a LocalTalk network can support and more. It has a larger memory, too; 512K to store and route more information than the most complicated networks can handle. Plus Shiva has given FastPath 5 support for the most types of Ethernet connections — Ethernet thick, thin, 10BaseT and the Apple Ethernet Cable System. And for a limited time, Shiva is giving away a free copy of NFS/Share software with each new FastPath. NFS/Share lets Macintosh users take full advantage of NFS servers on their Ethernet network.

Now, back to the best e-r word of all. Power. In the form of the new Shiva Net Manager. A powerful program that lets you configure and manage your entire network from a single location. Which comes in handy when there are 100 or more FastPaths on the network.

But what if you're one of the thousands of people using FastPath 4? Don't worry. You can keep your FastPath 4 and get an upgrade from Shiva. Or trade in your FastPath 4 or competitive product for a FastPath 5. All you have to do is simply call 1-800-458-3550. Or 617-252-6300. You may find that when you start using the newer, faster better gateway, your stature around the company will, well, get bigger.

*Shiva is offering a $149 upgrade which includes a 5.0 PROM, 9.0 K-Star and Shiva Net Manager. Additional PROMs can be purchased in ten packs for $150. There is also a $299 upgrade offer for current FastPath users which includes a 5.0 PROM, 9.0 K-Star, Shiva Net Manager, memory, case and fan. And a trade-in offer good for any FastPath or competitive hardware product. There is a $199 upgrade offer for current FastPath users which includes a 5.0 PROM, 9.0 K-Star, Shiva Net Manager, memory, case and fan. And a trade-in offer good for any FastPath or competitive hardware product. The trade-in enables you to purchase a FastPath 5 at $1,299 until September 30, 1991. All product names are trademarks or registered trademarks of their respective manufacturers.
With all this acclaim, you

“The MSF-300Z color/gray scanner is a breakthrough product in price, image quality and value. Microtek has set a clear standard for affordable, quality color scanning.”

MacUser March 1990

“At $2,695, Microtek’s scanner isn’t only the least expensive flatbed scanner we looked at, it’s also the best.”

Publish March 1990

Introducing the ScanMaker family of affordable flatbed and slide scanners.

Microtek’s color scanner has consistently earned awards, praise and top ratings as the best value in scanning. But, if you thought we’d rest on our laurels, we’ve got news for you.

The leader in high quality, low cost scanning is at it again with the ScanMaker 600Z. The all new ScanMaker 600Z is the perfect tool for desktop publishers who demand outstanding image quality and versatility in a flatbed scanner.

From presentations and newsletters to pre-press and comp work, the ScanMaker 600Z handles it all. It boasts 24 bit color, 8 bit gray-scale and an incredible 600 dpi resolution.

But the most dramatic news is that we’ve given it an incredible low price to match.

Add to that a sleek, compact design that fits neatly in your work space. And you’ve got the color scanner that others will be hard pressed to match.

Guess

The totally redesigned ScanMaker 600Z offers higher resolution for a lower price.

Both ScanMaker models include either PhotoStyler or Adobe Photoshop, absolutely free.

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If you need high quality scans of 35mm slides, take a look at the revolutionary ScanMaker 1850.

The first affordable slide scanner for the serious publishing professional.

It offers 24 bit color and 8 bit gray-scale capabilities. And it's also easy to use. Just drop in a slide and you're ready to start scanning. At resolutions up to 1850 dpi.

And best of all, it costs thousands less than other comparably equipped slide scanners. Which explains why the ScanMaker 1850 is the logical choice for 35mm slide scanning.
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- RECEIVE PAYMENTS against specific invoices, apply one payment to many invoices or many payments to one invoice
- PRINT STATEMENTS and LATE LETTERS
- IMPORT/EXPORT with software like Excel, Word, Lotus, 4D, FileMaker, Helix, etc.
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See for yourself. Everything looks better with Abaton’s 24-bit Scan 300/Color scanner. Just ask Slash.

Scanning colorful figures like Slash brings your monitor to life. You can size color pictures and see their relationship to other text and graphics — right on the screen. More than that, you can produce a variety of colorful images. Like stunning comps and presentations from a 300-dpi color printer. Or how about impressive 35mm or overhead slide shows with actual color photos. Even high quality proofs of four-color film for a national ad. Not to mention black-and-white art and photos, which look great with the Scan 300/Color’s gray scale, halftone, and line art scanning modes.

And that’s not all. We include Adobe Photoshop so you can enhance your original photo and make it more alluring. This powerful image editing software lets you change a natural blond to fuchsia. You can also remove unsightly blemishes from a picture entirely — or make just about any modification you can imagine.

With the Scan 300/Color, everything from your monitor to finished results will look marvelous. Even the price of $2,490 is rather attractive. So if you want to look as good as Slash, call Abaton at 1-800-444-5321 or (415) 683-2226 for the dealer nearest you.
Introducing the System 7
Personal Upgrade Kit.

You’ve read and heard a lot about System 7, the new system software for Apple® Macintosh® computers. And if you already know what it will do for your Macintosh, perhaps the only other thing you need to know is this: Your System 7 Personal Upgrade Kit is ready.

You can order it right from the next page, or from your authorized Apple reseller. Just proceed to the phone number above the coupon. But if you’d like a reminder of what System 7 is all about, please read on.

More powerful capabilities.
More ease of use.

That’s what System 7 brings to your Macintosh. As soon as you install it, you’ll enjoy an array of new capabilities, and be ready for a new generation of software. And since System 7 runs virtually all current applications, you’ll enjoy its benefits without giving up a thing.

What’s on the Apple menu? You decide, by dragging any document or application into the Apple Menu Items folder. To open it, just click. And for a quick way to see what’s inside a folder, click the triangle next to it.

With enhanced multitasking, you can keep several applications open at once, and continue to work while you print, search for, copy, or share files. Thanks to virtual memory, multitasking capability isn’t limited by the amount of RAM.

Introducing Balloon Help. Point to anything—a menu item, icon, or tool—and a balloon appears, telling you what it is and what it does. Balloon Help is available in the Apple Finder™ and in a new generation of applications.

With TrueType, even the largest letters display perfectly on the screen, with no jaggy, “staircase” edges. You also get terrific printed output with almost any kind of printer. And System 7 is compatible with the fonts you already have.

©1991 Apple Computer, Inc. Apple, the Apple logo, Macintosh, and “The power to be your best” are registered trademarks of Apple Computer, Inc. Balloon Help, Finder, and TrueType are trademarks of Apple Computer, computers with both a 68030 microprocessor and a 68881 FPU. **A System 7 Group Upgrade Kit, designed for managers of large Macintosh installations, is available from Apple resellers only. Suggested retail price.
We've also made Macintosh easier to use. For instance, take a look at Apple Balloon Help, our new on-line help feature. Point to an item on the screen, and a balloon pops up next to it, telling you what it's for. So applications are quicker to learn, and easier to make the most of.

Everything gets smoother and simpler.

With System 7, there's a big improvement in big type. Thanks to Apple's TrueType font technology, you get perfectly smooth letters on the screen, no matter what their size, along with more professional-looking output. And you don't need the Font/DA Mover. To install TrueType fonts, just drag their icons into the System Folder. (Ditto for desk accessories.)

Open an application. Work. Save. Quit. Open another application. Until now, that's how you've probably moved from, say, a word processing program to a spreadsheet. With improved multitasking, you can keep several applications open at once, and choose between them with a mouse click. So you don't have to stop what you're doing to print, search for files, duplicate files, or share data.

Using applications simultaneously can demand lots of memory, but with System 7 you aren't likely to see a not-enough-memory message. Because there's virtual memory. When you need extra memory, just tell System 7 to use the spare room on your hard disk. Your Macintosh will work without interruption, and so will you.

See what's developing.

System 7 gives developers a far-reaching new set of tools, enabling them to offer applications that do new things for you. For example, to the fame and success of cut and paste, we've added publish and subscribe. Change something in one document, and it can change—automatically—in every document where it appears. Even if the documents are in different applications or on different computers across a network.

System 7 also enables any Macintosh on a network to share documents and applications with any other. We could go on. But the main point is really this:

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To run System 7, all you need is 2 megabytes of memory and a hard disk. (If you don't have enough memory, you can purchase it from your authorized Apple reseller.)

System 7 sets new standards in personal computing, and so does the way Apple brings it to you. To make installation simple and sure, your System 7 Personal Upgrade Kit comes with everything you need—disks, manuals, and 90 days of telephone upgrade assistance. Yet your System 7 Personal Upgrade Kit costs only $99 (plus shipping and handling). Which, of course, brings us to the matter of getting System 7 into your hands, and onto your Macintosh, as soon as possible.

Call the toll-free number below. We'll take your order, or give you the name of an authorized Apple reseller. Or you can mail the accompanying form. And let System 7 give you even more of what Macintosh always has given you. The power to be your best.

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GCC Unveils $1599 Postscript Printer

GCC Technologies introduced the BLP Elite, a 4-pages-per-minute PostScript printer that lists for $1599. Based on the same Oki print engine as GCC's other popular printers, the BLP Elite differs in its low-cost Postscript controller. The controller includes a 10MHz 68000 processor, 17 Postscript fonts, and 2MB of RAM, expandable to 4MB through a board-swap upgrade. The printer has two connectors: an RS232C port, and a DBS connector that can link to either an AppleTalk device or an RS422 serial port. GCC will also offer the controller board as a $799 PostScript upgrade for its PLP II QuickDraw printer. Both the printer and the controller upgrade shipped in May. Contact GCC at 617/890-0880 or 800/422-7777.

Dirty ROMs

Apple has been haranguing programmers for well over two years to write 32-bit-clean code in preparation for System 7, but early adopters have discovered that Apple wasn't listening to its own advice: ROMs in the Mac II, Ilcx, I1cx, and SE/30 are not 32-bit clean. As a result, those machines can access only 14 MB of virtual memory and 8MB of RAM. Apple says it is unlikely to develop replacement ROMs or a software patch, even for the SE/30, which the company still manufactures and sells. Connectix Corporation has a new product called Mode32 that patches the ROMs and allows the older machines to use 32-bit addressing. An Apple spokesperson said Apple worked with Connectix to debug Mode32, which lists for $169. Connectix is at 415/324-0727.

Apple Cuts Prices on Upgrades

Apple has cut the suggested retail prices of its CPU logic board upgrades and RAM add-ins. The SE/30 Logic B dropped from $1699 to $1499. The SE/30 Logic B+ reduced from $2999 to $1499. The IIx, IIcx, and 30 series are now supported by the virtual 7, and all require upgrades also to 1 gigabyte of RAM for its RAM up to 50 to 58 percent.

Apple Execs Found Liable in Stockholder Suit

Two former Apple officers were found liable in a stockholder class action suit that charged they failed to make important disclosures regarding the development of the "Twiggy" hard drive in 1982. The federal district court jury verdict against former CEO A. C. (Mike) Markkula, Jr., and John Vennard, former vice president, peripherals product division, may result in a judgement of $2.90 for every share of stock sold between November 29, 1982, and September 23, 1983. Apple said it will contest the verdict against the two. The jury exonerated Apple itself, founder Steve Jobs, and another former officer.

Apple to Lay Off 1500 Employees

Trying to restore its profit margins to their pre-low-cost-Mac glory, Apple Computer will reduce its worldwide work force of 15,600 by about 10 percent. The reduction will be achieved largely by layoffs and partly by attrition, with marketing personnel and overseas staff most affected. Apple is cutting some layers of management. The company characterized the changes as part of its strategy to gain market share. The unexpectedly large demand for low-cost Macs means that the company must cut its costs faster than planned, according to Apple.

SuperMac Takes QuickDraw to Workstation Performance

Claiming to have twice the speed of Apple's 8•24 GC graphics accelerator board, SuperMac has brought out the Spectrum/8•24 PDQ and Spectrum/8•24 PDQ si, QuickDraw accelerators for NuBus Macs and the Mac I1si, respectively. The new boards support monitors from 12 to 21 inches, with 24-bit images on smaller screens and 8-bit images on the larger displays. Both boards give sustained graphics performance equivalent to Silicon Graphics' midrange workstations, with a peak transfer rate of 500 million pixels per second, according to SuperMac. The design supports the NuBus block-transfer mode and adds new methods of getting data off the NuBus faster. The new boards ship on June 25 at a suggested list price of $1399. For more information, call SuperMac at 408/245-2202.

Apple Ships New Macintosh LC Configurations

Apple has added two configurations of the Mac LC. The first includes the CPU, 2MB of RAM, a 40MB hard drive, and 512K of display VRAM (but no key-
Siclone Blown Away

Siclone Sales and Engineering, maker of Macintosh accelerator boards, has gone out of business and its product line has been taken over by Applied Engineering, according to representatives of the companies. Applied Engineering said it would support owners of existing Siclone products. At press time, Siclone’s phones were in the process of being forwarded to Applied Engineering. For more information, contact Applied Engineering at 214/241-6060.

Proxima Shows LCD Projection Panel with TV

Proxima Corporation has introduced Ovation, a color LCD projection panel that can display analog TV images in a window. Designed for high-end presentations, the active matrix LCD panel can produce 24,000 colors. It can accept video input from a VCR or another TV source. Ovation was slated to begin shipping in June. Its list price was not set at press time but was expected to be under $9000. For more information, contact Proxima at 619/457-5500.

FreeHand and Illustrator Talk

A file-conversion utility from FreeHand developer Altsys is designed to solve a thorny problem for artists who work in both Aldus FreeHand and Adobe Illustrator. EPS Exchange installs options for Illustrator 88 and Illustrator 3.0 formats in FreeHand’s Save As dialog box. It lists for $149. Altsys is also developing Illustrator-to-FreeHand and FreeHand-to-PICT converters. For more information, contact Altsys at 214/680-2060.

Excel’s New Menu

Spreadware Statistics Menu is a $98 macro that adds to Microsoft Excel a new menu with commands for performing a wide range of statistical manipulations directly on an Excel worksheet, including calculation of probabilities, descriptive statistics, non-parametric statistics, ANOVA, correlations, and other analyses. It works with Excel 2.2 and 3.0, and there is also a version for Wingz. For more information, contact Spreadware at 619/347-2365.

QuickKeys’ New Events

Version 2.1 of QuicKeys adds the ability to send and respond to AppleEvents under System 7 to pass data between applications and carry out functions such as printing or opening files on the desktop. A utility called CE/IAC that will be bundled with QuicKeys 2.1 can direct traffic between INITs under System 7 (it is also designed to work with UserLand’s Frontier—see following bulletin). QuicKeys’ list price remains $149. For more information, contact CE Software at 515/224-1995.

The Missing Link

An ambitious project at UserLand Software is aimed at providing a way to manipulate the Mac as a whole—for example, to issue a command that sends several documents to several different printers. UserLand’s Frontier is essentially a scripting language that can issue any command the Mac knows how to execute; a QuickScript window, similar to HyperCard’s Message window, is available everywhere. What’s the catch? Developers have to modify their applications to work with Frontier—UserLand says ten applications will be Frontier-compatible by the end of 1991—and users have to think like programmers. UserLand is at 415/325-5700.

The Uncompilable HyperCard

Symmetry Software Corporation, which publishes HyperDA for reading stacks from a disk accessory without running HyperCard, is developing StackRunner, a tool for installing HyperDAs’s engine into stacks to make them double-clickable files whose contents can be browsed, searched, edited, and printed. StackRunner will run some XCMDs (Symmetry is developing a specification for an XCMD standard that it hopes will catch on), and StackRunner documents can be converted back into HyperCard documents. It will list for $99 and include a license to distribute 250 copies of the engine. Symmetry is at 602/998-9106.

Computer Users Sue for Civil Liberties

Steve Jackson and the Electronic Frontier Foundation have filed a civil suit against the United States Secret Service and others. The plaintiffs seek to establish constitutional rights for electronic media and to redress “unlawful search, seizure, and prior restraint on publication.” Last year Steve Jackson Games was raided by the Secret Service, which seized the Austin, Texas–based company’s bulletin board system and computer equipment even though the company itself was not suspected of wrongdoing (see The Iconoclast, March 1991). “We intend to fight for broad constitutional protection for operators and users of computer bulletin boards,” said Electronic Frontier Foundation president Mitch Kapor.

Truevision Becomes Subsidiary of RasterOps

Truevision, a major supplier of video boards for PCs and Macs, has agreed to merge with RasterOps Corporation, one of the top three Mac display vendors. The companies said that Truevision’s strength in the PC market should complement RasterOps’ position in the Mac cosmos. The merger should be complete by August, according to RasterOps.
From the beginning of time, man has tried to express himself through graphics.

In the beginning, man had to use primitive tools for creating graphic designs.

In the 15th Century, design tools were quill ink pens and crude styles of paper.

By the 18th Century, man had advanced to the drafting table with the T-squares, slide rules, precision ink pens and the dreaded eraser.

In the 20th Century, the first CAD programs were very slow and extremely difficult to use, not to mention the expense of buying them.

As programs became easier to use, they thought they were radical and intelligent, but lacked real CAD power.
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*Disk Doubler not available with 45MB removable.
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The Mac Goes Hollywood

A SELECTION OF RECOMMENDED MOVIES FOR YOUR SUMMER VIEWING

BY JERRY BORRELL

Introducing the first annual collection of movie reviews based on films we could expect to see if all the world were as addicted to personal computers as the readers of Macworld. (With apologies to Pauline Kael and the New Yorker.)

Appleocalypse Now
The unauthorized sequel to the classic film about the Vietnam era. Preserved in this remake are recognizable and compelling scenes, such as the one in which Colonel Kurtz, sitting in a darkened warehouse stuffed to the rafters with unsalable LC computers, leans forward into half shadow and mutters "the horror...the horror."

Especially effective is the assassin (played by a Martin Sheen look-alike) sent in to regain control of the situation by the board of directors. In this fascinating reference to the original film, the assassin wanders the halls of a ruined financial-planning organization, talking to himself about unclean methods, out-of-control executives, and the generally poor state of a once insanely great company.

Die Hard III
A German terrorist seizes control of a personal computer company. A Taiwanese, clone-making, joke-cracking entrepreneur saves Silicon Valley from the terrorist's domination by bringing a cheap clone to market. Massive layoffs, plummeting profit margins, and shyster stock analysts figure prominently in the plot — what else is new?

Fatal Attraction
Executives of a near-legendary Silicon Valley personal computer company become infatuated with UNIX and semiconductor RISC technology. This tale of casual lust leading ultimately to perdition holds a moral for all of us. In the end the company survives, but somehow life is never the same.

Ghost (Machine)
A surprise twist on the seemingly inexhaustible theme of someone dying and returning to mess with living people's lives. In this reprise the ghost of a high-tech company's founder returns to haunt his old company and wander the halls muttering "details, insanely great products, vision, and excellence." In this cynical treatment, people generally ignore the ghost and push past the apparition or pause only to hurl imprecations, remarks about the bottom line, and cruel observations about selling one's stock too early. Includes cryptic references to "the last person out of Bandley 3 turning off the lights."

The House on De Anza Boulevard
From the novel by Stephen King about the violent and spooky goings-on at a corporate headquarters in Cupertino. Possessed executives run amok springing surprises on unwary employees. The company president takes to making random phone calls to workers, asking if they have Prince Albert in a can and other, less printable questions. The action starts with a series of incomprehensible corporate reorganizations and layoffs. All too late the employees realize that they're trapped on a one-way ride to Fry's Electronics. One of those occasionally powerful horror films, in the genre of Chainsaw Massacre on De Anza Boulevard. You'll either love this film or blow your sprouts all over the gray industrial carpet.

Macula
First there was Dracula, then Blacula, then Rockula, so there had to be a Macula. The enthusiasm of a large group of middle-aged men for a computer turns them into bloodthirsty, self-indulgent, detached, fixated, neurotic computer hackers. Many references to the classic film Reefer Madness as the computer lovers quickly change from outgoing family men with mild personal-hygiene problems to reclusive, functionally illiterate hackers who spend Saturday afternoons in their basements trying to debug system software with MacNosy. Sports widows may learn that there is a fate worse than playoff season.

(continues)
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And, Silverlining drivers are intelligent. They test the drives' functionality at startup to ensure that everything is working properly. If it's not, it protects you.

For even more protection, every La Cie drive includes a FREE copy of Norton Utilities® for the Macintosh. It automatically diagnoses, reports and repairs common and dangerous disk problems. Silverlining and Norton Utilities are regularly priced at $149 each. So, you get software worth almost $300—ABSOLUTELY FREE—when you buy a La Cie drive!

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La Cie is a Plus Development Company (makers of the Hardcard® XL), backed by $400 million in assets. That means you can trust La Cie to provide a constant source of high-quality mechanisms and components. And you can be certain that we'll be around to help you with service and support. For a long, long time.

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Modern Times (in Cupertino)
A remake of the classic, set in modern-day Silicon Valley. The contemporary Charlie Chaplin character is played by a hapless midlevel worker in a Fortune 100 company who wanders into the control room of the manufacturing plant and begins throwing levers, causing massive foul-ups.

Tens of thousands of Mac Classics spew from the assembly line. Operating divisions run at high speed to meet orders emanating from the control room—orders that set employees running in opposite directions for disparate goals. Fleets of trucks speed the computers across the nation to outlets at which the profitless products are sold to eager recipients. The company is hurtled into a constant stream of reorganization—instigated by our hero—but there is no way out. He is forced to continue reorganizing, or everyone will see what a mess the company is really in.

Nine to Five
What happens when a group of women executives in a high-tech corporation are promoted to the level of director and vice president only to meet EEO requirements? Get this—after the women are elevated it turns out that all the real decisions are passed up to the executive board, leaving them in the cold. There's hell to pay when the new execs find out they're only window dressing.

Predator
Bill Gates, son of a voracious, all-powerful, guilefully dissembling entrepreneur. One of the summer’s best stories—this whiz kid from hell trumps over countless other companies in his quest for domination. Ultimately, power and the riches of Croesus overcome the predator, making him vulnerable to attack from the film’s hero, a German mercenary who, disguised as an industrial technocrat, cleans the predator’s clock. This film is not recommended for small children, idealistic adults, or Microsoft stockholders.

Raiders of the Last Mac
A group of unimaginative marketers steal the heritage of a small computer that had a chance for greatness. Jimmy Stewart should have been cast as a loyal employee who points out to the public what’s going on, but alas, no one of that stature was available and the role was cut. So the bad guys are free to usurp the machine that was supposed to have been the people’s computer.

Revenge of the Nerds
After years of watching corporate overlords take home millions of dollars based on the products nerds designed, a group of engineers get together and cook up a plan that brings their company to its knees—until the engineers win a suitable financial reward. Babes, Jolt cola, and the kind of humor that only 12-year-olds could enjoy. Nevertheless, a message that some highly paid executives might want to consider (particularly those bringing down multiple millions).

Sabbatical Night Fever
Five- and ten-year veterans of Apple Computer cope with midcareer crises as they take off for six-week vacations. But while they’re gone, their entire work lives are changed without their knowledge. A poignant story about talented engineers and managers who arrive at their old offices only to find new inhabitants and all their worldly goods packed up in boxes and lying in hallways.

Son of Macenstein
A reworked version of the original Macintosh Portable is foisted upon an unsuspecting public, who accept the machine due to unstinting market hype. Once people try the machine, they decide it’s truly awful. Sally Field plays the role of an indigent woman who spends all of her savings to buy the useless machine, thinking that it will help her kids through school, only to discover that it’s a grotesquely bad product. The action starts when Field leads a consumer uprising and the walls of the corporate building in Cupertino are laid siege by irate customers.

Total Recall II
This summer’s blockbuster megamovie. A manipulative company (continues)
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BUT IT'S DEJA VU  
ALL OVER AGAIN.

Another new model year. And Canvas is still miles ahead. Lucky you. With brand new models of both the world’s top-ranked drawing programs to choose from. Simultaneously.

And MacDraw® Pro isn’t a bad try. In fact, it reminds us of another drawing program we’ve always had the utmost respect for: Canvas 2.1.

Unfortunately for Claris, our new Canvas 3.0 includes enough major enhancements to leave their latest effort idling somewhere back in the dust. Again.

Let’s take a look under the hoods.

Canvas 3.0 gives you more high-end text handling features. Like binding to curves. Slanted margins. Text-wrapping outside — and/or inside — irregular objects, and full kerning & tracking control. Even conversion of PostScript® Type 1 fonts to customizable Bézier outlines.

MacDraw Pro doesn’t.

Canvas 3.0 gives you more technical drawing features. Like custom dynamic hatching. Custom parallel lines & curves. Custom dashed lines, curves & borders. Automatic dimension lines. Area & perimeter calculations. And a Smart Mouse™ drawing aide.

MacDraw Pro doesn’t.

Canvas 3.0 gives you more design/illustration features. Including unparalleled Bézier curve editing power—from multi-point selection & editing to automatic object conversion, combining and blending. Magnetic guidelines. Center line auto tracing of scanned images. And full bitmap editing in 24-bit color.

MacDraw Pro doesn’t.

Canvas 3.0 also gives you new built-in translators for important multi-platform formats like CGM, IGES and DXF™. And Open Architecture technology — allowing new tools, effects and translators to be added with ease at any time.

MacDraw Pro doesn’t.

You are what you drive. Like Canvas 2.1 before it, the new Canvas 3.0 was developed in direct response to the wish lists of thousands of drawing professionals. Its heritage of performance is proven. Its price is right. And its ease of use is legendary. Which leaves just one last question. If what you draw is important to you, why settle for Claris’s sedate sedan when you can get your hands on a dream machine?

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president brings in a clever undercover agent to ensure his control of the company. The film is marred by the almost indecipherable German accent of the agent, and his penchant for rambling, pointless speeches that adumbrate the plot. Spectacular special effects promise a smash hit.

The company, a veritable high-tech colony in a former agricultural area, is rocked as the two protagonists struggle for control. Action makes up for the weak plot. In the end, the agent murders his old master and wins his true love (control of the company), realizing only too late that the bottom has dropped out of the personal computer market, leaving our hero with an unsalable backlog of product.

Reviews Scheduled for Future Issues

Aliens: Former HP, IBM, and DEC executives take control of Apple Computer, turning it into a shell of its former self.

Animal House: Follows a group of bawdy software engineers and their shenanigans.

Back to the Future: Execs keep rediscovering old technology and putting new marketing spin on it. (This remake will have more parts than the original series.)

Honey, I Shrunk the OS: You thought 7.0 was a long wait, see what happens when a VP starts to think about 8.0.

Lawrence of San Jose: Wise guy steals the Mac OS, has delusions of Greek mythology, and is mugged by a “rental retired FBI guy.”

Star Wars, the Trilogy: Impenetrable plot as written by sycophantic Silicon Valley journalists. Similar to Kurosawa’s Rashomon in that each teller has a different version of the story. By the end, nobody understands and nobody cares.

Tin Men: Hucksters pawn off old Mac Pluses and ImageWriters on elderly citizens.


Wild at Heart (but Selling Long): The story of a group of high-tech stockbrokers, filmed in Bakersfield, California.
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“Quicken’s windows look just like my checkbook. There is nothing new to learn.”

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With these kinds of advancements in the art and science of color, there's no doubt that the new RasterOps 24XLTv is a whole new ball game. But that should come as no surprise. After all, in the field of color video solutions, RasterOps has consistently been batting 1000 season after season.

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Letters

Screaming Cartridges

Tom Negrino neglected to comment on an important human factor ["Expansion Made Easy," May 1991]. The removable-cartridge drives, especially the SyQuest ones, are loud. If someone is thinking of using one for general-purpose add-on storage, and expects to have it on a desk next to the Mac all the time, they ought to be warned.

I still remember savoring the silence of my 128K Macintosh before fans, before anyone had a hard drive. We've come a long way from that state of auditory grace. My SyQuest moves me from environmental purgatory into the outer circle of a howling, cacophonous hell. I love the little bugger for what it does when I need it, but I don't turn it on more often than is necessary.

Andy Watson
via Internet

Have SyQuest. Will Travel

You never answered the question "Better than hard drives?" on removable-cartridge hard drives. Let me answer with an enthusiastic yes! I originally acquired my SyQuest unit as an efficient backup alternative, and I quickly found it to be the ideal tool for me as an independent consultant. Most clients have a number of Macs, which I could quickly adapt to with my SyQuest.

I have had my drive for 18 months now and have yet to experience my first problem. One must be as gentle as possible at all times, using the protective case for travel. Maybe those who have had reliability problems look at the SyQuest as a floppy media product, and not as the mini-Winchester technology that it really is.

Paul Vilandre
Menlo Park, California

File Away Fonts

I had one problem with "Working with Fonts" [May 1991]. The writer neglects to remind the user not to remove the sizes of Geneva, Monaco, and Chicago not required for System operation. Even though you don't have Geneva 14 in the System file, the fact that some portion of the Geneva family exists in the System file means the other point sizes are ignored in any open suitcase files. While the author does say this includes the use of ATM and technically makes my point moot, users who are not running ATM might be confused by their results.

Mark Gerrior
Marlborough, Vermont

Trap Trips

Our recent article "Setting Traps" [May 1991] contains some misinformation about how traps work in QuarkXPress 3.0. QuarkXPress does allow you to set trapping parameters, but they do not apply (continues)
The correct telephone number for PMC Telesys-tems, maker of Rendez-vous-Plus (New Products, June 1991), is 604/255-9949.

The correct telephone number for S.T.O.P., which offers the Tattoo registry service for Macs (New Products, June 1991), is 203/559-9361.

PictureBook (News, June 1991) has always been published by Loop Software, not by Symmetry.

Adobe Photoshop is not included with the Epson ES-300C color scanner ("Affordable Color Scanning," June 1991).

The fill bucket of Easy Color Paint 2.0 ("The Electronic Palette," April 1991) can be configured to do gradients by using a menu option.

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**Trend Talking**

Your recent "Laptop on My Mind" Commentary in the May issue was fun reading, and I’m glad you’re helping get the word out on what cool products are available in Japan. The story about the Sony exec offering Apple the Data Discman in return for the Macintosh Operating System is not true: the Data Discman was developed as a skunkworks project by Sony’s audio engineers and was not [part of] any deal-making with Apple. If you look closely, the Data Discman is not such a good computer.

Also, the Dynabook notebook computer that you mention is sold by Toshiba, not Panasonic. There are many other exciting computer products available in Japan now. It would be interesting to see more about those devices in future articles.

**Starving for Art’s Software**

As a student with a very tight budget, how do I enter the world of Macintosh art? What basic software would one need to do quality artistic work on the Mac? Do I need to get specific about the exact type of art? If so, I would choose 3-D art and animation.

Jeffrey Lawrence Weeden, Westminster, Colorado

See “Getting Started with 3-D Graphics” in this issue for an overview of 3-D graphics products and what they do. A user (continues)

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Apple Macintosh System 7 Survey

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If this is how you leave your office, you need Carbon Copy for the Mac.

Carbon Copy™ for the Mac 2.0 lets you remotely access your Mac. Working away from your office can be a burden. There's too much to pack and something important is often left behind. Now you can get into your office Mac and work on it as if you had taken it along.

Remote control lets you direct another Mac's screen, keyboard and mouse. And you can send and receive as many files as you wish at the same time. You can even get needed files while you're working on something else! By setting the level of access for each computer, you'll be protected against unwanted visitors too.

Carbon Copy is the best value. For both remote and network access, ask for Carbon Copy's Single User package. Or ask for the MacModem™, a 9600-baud V.32 modem, two copies of Carbon Copy and the MacModem wake-up cable that turns on your remote Macintosh. For network-only use, you'll want the $299 Unlimited Users per AppleTalk network zone package. Free support is provided to registered users, and you can contact us 24 hours a day via America Online™.

Free Remote Control Guide. Carbon Copy has been the leading family of remote control products for over 6 years. With over 750,000 copies installed worldwide, we wrote the book on remote control. Call or mail the coupon below today for your free copy.

Microcom
500 River Ridge Rd., Norwood, MA 02062, 800-822-8224

Free upgrade to version 2.0
Version 1.0 users, if you haven't registered do so now to receive your free upgrade

Carbon Copy works by connecting two Macintosh computers by ordinary telephone lines using modems. Carbon Copy also works on AppleTalk networks. One copy of Carbon Copy is required on each computer. Supports Mac to Mac only.

Carbon Copy and MacModem are trademarks of Microcom Systems, Inc. Other trademarks are property of their respective owners. © Microcom, Inc. 1991. All rights reserved.

Circle 41 on reader service card
group can give you specific advice based on your budget and what you want the software to do. Call 800/538-9696 ext. 500 to find a local user group.

**Biology’s Complexities**

If Steven Levy had a better understanding of biology, I suspect he would be less inclined to take the predictions of artificial-life enthusiasts at face value, as he does in "Life in the Anthropomorphic Lane" [The Iconoclast, May 1991].

In order to be considered living, an artificial organism should at least be able to replicate without extensive human assistance. It’s true that software viruses behave like biological viruses in this regard, but many biologists question whether molecular viruses should be considered alive. Viruses do not have the ability to reproduce by themselves. They depend on the highly sophisticated molecular systems of their hosts.

Artificial-life research is worthwhile, but, as with artificial-intelligence research, its main value may be to teach reductionist computer scientists the meaning of complexity.

*Terry Hansen*
Seattle, Washington

**The AutoCAD Challenge**

There’s been a rumor floating around that AutoCAD for the Macintosh makes direct calls to the Mac video hardware and thus causes some compatibility problems ["Send In the Clones," April 1991]. To show how wrong this rumor is, the Mac AutoCAD programmers have taken up a collection, and we will pay $2000 to the first person who proves that Mac AutoCAD directly manipulates Macintosh video hardware.

We consider proof to be a repeatable sequence of actions, using an out-of-the-box copy of the U.S. version of release 10 Macintosh AutoCAD, that results in some normal display activity and that any usual Mac debugger shows to be clone through AutoCAD’s directly manipulating video hardware, rather than through a QuickDraw, Toolbox, or OS call.

Anyone wanting more information should contact me at 415/332-2344 or at Autodesk, 2320 Marinship Way, Sausalito, CA 94965. This is a personal challenge and is not authorized or approved by Autodesk.

Robert Murphy
Senior Software Engineer
Autodesk
Sausalito, California

**Apples and Lemons**

After reading your article on NuTek ["Send In the Clones," April 1991], I could not stand it any longer. We techs have preferences when working on computers, and clones of any kind are not included. I have found, after working on many an IBM-compatible machine, that these machines are inferior in quality and workmanship. If NuTek thinks it can get a product that will perform like a Mac, it is dreaming. I’ll probably see more of them in the shop for hardware problems.
than any Mac. I have nothing to gain by this, but I hope Apple sues the hell out of NuTek. A lemon is not as sweet as an Apple.  

Charles Michaels  
Miami, Florida

Seeing Is Believing

The cover story on Mac clones seems totally taken in by a remarkable PR job by NuTek. Right now there is no NuTek clone. NuTek has not made the claim of a functional system, just that such a system is under development. The prediction of “a Mac-compatible with a color monitor, hard drive, and 68030 processor for just over $600” would be extremely hard to justify, given that the cost of just those three items today runs well over $600, ignoring the license fee, support chips, research and development costs, case, keyboard, mouse, video controller, power supply, and so on, and of course a few bucks of profit for the manufacturer.

Bill Stewart-Cole  
via CompuServe

The $100 Subscription

Are you discriminating against overseas subscribers? As I sit down to consider renewing my subscription, I see to my horror from the small print of the subscription information that you have abandoned your surface-mail options for overseas subscribers. Our postage rate has gone up from $16 to $69! This in effect triples the subscription price for overseas readers, who now have to pay one dollar short of $100 for one year of Macworld—a markup of 230 percent over the domestic rate. Could you not bring back the domestic rate? Speed is not always of the essence; Macworld is not, after all, an ephemeral publication to be dragged to the Trash can after a quick once-over.

Sylvia Yates  
Dublin, Ireland

The majority of our overseas subscribers want to receive Macworld on a more timely basis and at a rate lower than the former airmail rate of $95 per year, so we contracted with a foreign carrier who offered low rates based on servicing all foreign subscriptions. The cost per issue is $5.75 versus the $8.95 it costs to mail a copy by air individually.

Bill Stewart-Cole  
via CompuServe

Home User Attention

You have forgotten your roots. You, like Apple, have left the home user behind. I find almost no articles or product reviews for the home user. Apple is coming around; I hope you also remember those who got you started.

Mark Thompson  
via CompuServe

Letters should be mailed to Letters, Macworld, 501 Second St., San Francisco, CA 94107, or sent electronically to CompuServe (7030,702) or MCI Mail (294-8078). Include a return address. We regret that, due to the high volume of mail received, we’re unable to respond personally to each letter. We reserve the right to edit all letters. All published letters become the property of Macworld.
You’ve heard how

The original mail order source for Macintosh products. Since 1984.

SYSTEM 7.0
To the best of our knowledge, the products and their corresponding versions preceded by the symbol ★ are compatible with System 7.0. This information is based on data gathered prior to press time from individual manufacturers and other validated sources. For additional information concerning product compatibility with specific features of System 7.0, please ask your salesperson at the time of your order.

MONEY BACK GUARANTEE
The majority of products we carry are offered under a 30 or 60 day Money Back Guarantee. The companies participating in this program are highlighted in red. If you are not satisfied with your purchase of any of these products, call us for an authorization and return it with all of the original packaging within the guarantee period for a refund check (or credit on your credit card). We reserve the right to limit quantities on such returns.

LATEST VERSIONS
We only carry the very latest versions of products. For products or versions not yet released at press time we’ve indicated the expected availability dates as supplied to us by the manufacturers. We’ll give you all the latest information when you call.

Also, all software is not copy-protected, unless indicated otherwise by (CP).

DAILY BUSINESS
ACCOUNTING, DATABASES, SPREADSHEETS, WORD PROCESSING

★ Aatrix Software ... 30 day MBG
5682 @Checkwriter II 3.2 .......................... $32.
3976 @Payroll 4.1.1 ................................. 112.
8053 @Ultimate Payroll 4.1 .......................... 19.
Acius Concepts
8937 @MacSpin 3.01 ................................ 169.
4482 @StatsView SE + Graphics 1.03 ............ 199.
4481 @StatsView II 1.03 ............................... 309.
★ Double ANOVA 1.1 (Plus, SE or II) ea. ....... 309.
5907 @StatsView II/SuperANOVA Bundle ... 569.
★ Acius ... 30 day MBG
5618 @4th Dimension 2.2 ............................. 479.
7383 @4D Compiler 1.0 ............................... 889.
6948 @File Force 1.0.1 .............................. 249.
★ Advanced Software ... 30 day MBG
5608 DocuComp 1.5 .................................. 89.

A Lasting Impression
ResumeExpert or Cover Letters. ea. 48.

Ashton-Tate
1524 FullWrite Professional 1.0 ... Full-featured word processor at an incredible price. Buy now & for a small shipping & handling fee, get version 1.1 directly from Ashton-Tate, or upgrade to version 1.5 for an additional $49. special $39.

★ ASD Software ... 30 day MBG
7619 Planisoft 1.21 (1 user) .......................... 195.
7620 (5 user) ................................. 579.
7621 (10 user) ................................. 839.
Ashton-Tate
1324 FullWrite Professional 1.0 ... special $39.
★ Avery ... 60 day MBG
7446 MacLabel Pro 1.03 ............................ 48.
★ Baseline Publishing ... 30 day MBG
4781 @Vantage ..................................... 56.
8882 @1 Shot Worksheet ............................. 56.
8881 @Thunder 7.0 ................................. 56.
★ Chang Labs ... 30 day MBG
1611 @C.A.T. 3.0 ................................. special $249.
★ Checkfree Corp. ... 30 day MBG
6928 Checkfree Mac 1.5 ............................ 19.
★ CheckMark Software ... 60 day MBG
5861 CashLedger 1.3A ............................... 115.
5862 Payroll 4.5 ................................. 175.
5863 MultiLedger 2.0 ............................... 235.
Claris
1129 @MacWrite II 1.1V ............................ 139.
8216 @FileMaker Pro 1.0V2 .......................... 215.
1125 @MacProject II 2.1V .......................... 359.
★ Deneba Software ... 30 day MBG
4700 BigTheasaurus 1.0 ............................. 64.
1768 Coach Professional 3.1 .......................... 124.
★ DeltaPoint ... 60 day MBG
1546 Taste 1.01 with UltraPaint 1.03. ............ 79.

★ Endlink 1.1 ................................. 58.
4602 @EndNote 1.3 ................................. 85.
8010 @EndNote Plus 1.0 ............................ 145.
★ Noilo Press ... 30 day MBG
4228 @For the Record 2.0 .......................... 30.
2981 @WillMaker 4.0 (not valid in L.A.) ......... 35.
OCR Systems
9926 ReadRight 1.0 ................................. 309.
★ Odesa ... 30 day MBG
5621 @Double Helix III 3.5 .......................... 439.
6468 @DataDesk 3.0 ................................. 459.
Paragon Concepts
5683 @Ni5us 3.06. ................................. 245.
★ Portfolio Systems ... 30 day MBG
7992 @DynoPage 1.0 ................................. 72.
6916 @Dynodex 2.0 ................................. 72.
★ PowerUp ... 30 day MBG
7696 @Calendar Creator 1.01. .................... 34.
7697 @Letter Writer Plus 1.01 ........................ 52.
7694 @Address Book Plus 2.0 (June '91) ............ 57.
7698 @Fast Forms 2.0 ................................. 104.

ElseWare Corp.
1506 DataWare 1.2 ................................. 135.
Fox Software
5572 @FoxShaper 1.2 ................................. 289.
★ Franklin Software ... 30 day MBG
7070 @Language Master 2.0 .......................... 45.
Informix
4955 @Wingz 1.1A ................................. 245.
★ Intuit ... 30 day MBG
2425 @Quicken 1.5 ................................. 38.
★ Kaetron Software ... 30 day MBG
8941 @TopDown 3.0 ................................. 219.
★ Mainstay ... 30 day MBG
7718 @MacFlow 3.5 ................................. 169.
★ MECA ... 60 day MBG
2796 @Managing Your Money 4.0 ............ 99.
★ Microlytics ... 60 day MBG
9729 Strunk & White's Elements of Style 1.0 .... 34.
7506 Inside Information 1.0 .......................... 68.
7820 Random House Encyclopedia 1.0 ........ 68.
★ Microsoft ... 30 day MBG
2888 @Works 2.00D ................................. 184.
4969 @Word 4.0D ................................. 245.
9803 @Excel 3.0 ................................. 309.
5454 @The Microsoft Office 1.5 .......................... 525.
1420 Excel 3.0 Companion Book .......................... 20.
★ Niles & Associates ... 30 day MBG
5048 @EndLink 1.1 ................................. 58.
4602 @EndNote 1.3 ................................. 85.
8010 @EndNote Plus 1.0 ............................ 145.
★ Noilo Press ... 30 day MBG
4228 @For the Record 2.0 .......................... 30.
2981 @WillMaker 4.0 (not valid in L.A.) ......... 35.
OCR Systems
9926 ReadRight 1.0 ................................. 309.
★ Odesa ... 30 day MBG
5621 @Double Helix III 3.5 .......................... 439.
6468 @DataDesk 3.0 ................................. 459.
Paragon Concepts
5683 @Ni5us 3.06. ................................. 245.
★ Portfolio Systems ... 30 day MBG
7992 @DynoPage 1.0 ................................. 72.
6916 @Dynodex 2.0 ................................. 72.
★ PowerUp ... 30 day MBG
7696 @Calendar Creator 1.01. .................... 34.
7697 @Letter Writer Plus 1.01 ........................ 52.
7694 @Address Book Plus 2.0 (June '91) ............ 57.
7698 @Fast Forms 2.0 ................................. 104.

MacConnection ... 2 year warranty
SIMMs—Have we got SIMMs for you! System 7 is memory intensive and requires a minimum of 2 megs. All SIMMs include complete instruction booklet and video (VHS or 8mm). See line listing for specifics.

Insignia Solutions
9726 SoftPC 2.0—Allows Mac to run MS-DOS applications. Compatible with Mac II family, SE, SE/30, Classic, LC, Portable and the Plus. Offers complete IBM PC compatibility combined with Mac’s ease of use. $135.
## Apple's System 7

### Graphics & Design

<table>
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<tr>
<th>Company</th>
<th>Version</th>
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<td>Adobe Systems</td>
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<td>Adobe Photoshop</td>
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<td>Adobe Type Library (Vol. 1-224). $98.00</td>
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### Software Toolworks

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### Other Applications

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### More Applications

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### Additional Tools

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### Additional Information

- **Tealware**: 30 day MBG
- **Survivor Software**: 30 day MBG
- **Synergy**: 30 day MBG
- **Teleware**: 30 day MBG
- **TIMESLIPS**: 30 day MBG
- **T/Maker**: 30 day MBG
- **Williams & Macias**: 30 day MBG
- **myDiskLabeler III**: 3.0 4.0
- **StickyBusiness**: 1.4
- **WordPerfect**: 60 day MBG
- **Writing Tools Group**: 30 day MBG
- **Correct Grammar**: 2.0

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**BaseLine Publishing**: 30 day MBG

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**Broderbund Software**: 30 day MBG

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**Custom Applications**: 30 day MBG

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**Smart Applications**: 30 day MBG

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**Adobe Systems**: Adobe Photoshop 2.0

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<tr>
<td>Adobe Photoshop 2.0. $549.00</td>
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**Apple's System 7**

310C

MacConnection

1-800/334-4444

14 Mill Street, Marlboro, NH 03456  603/446-7771  FAX 603/446-7791
Can take Macs to

Paracomp ... 30 day MBG
5028 ModelShop 2.0—Gives you the 3D spatial design, modeling, and presentation capabilities of 3 or 4 other packages, including animation, walk-throughs, fly-bys, and high-end rendering ......... $559.

★ DeltaPoint ... 60 day MBG
6095 DeltaGraph 1.5 ..... 125.
★ Deneba Software ... 30 day MBG
6365 UltraPaint 1.03 ..... 125.
1769 Canvas 2.1.1 (free upgrade to 3.0) ..... 189.
★ Dream Maker ... 30 day MBG
1769 Ciputures: Business 1 or 2, ea. 68.
7684 Ciputures: Sports, ea. 68.
★ Electronic Arts
4315 Studio/2.0 ..... 189.
8056 Studio/121.1 ..... 449.
★ Foundation Publishing ... 60 day MBG
6279 Comic People or 6646 Kid Stuff, ea. 20.
6278 Comic Strip Factory 1.6 ..... 36.
9438 Comic Strip/People & Kid Bundle ..... 71.
★ IDD/Innovative Data Design
2417 MacDraft 2.1 ..... 279.
4707 QuickDraw ..... 419.
★ Image Club Graphics ... 30 day MBG
7523 Evolution 1.02 ..... 49.
★ Letraset ... 30 day MBG
2519 ImageStudio 1.7 ..... 139.
2621 Ready Set Go! 4.5A ..... 165.
6301 ColorStudio 1.5 ..... 599.
★ Linguist's Software ... 60 day MBG
500 Over 100 language fonts. call
★ Loop Software ... 30 day MBG
8726 OverView 1.0 ..... 89.
★ Mainstay ... 30 day MBG
9798 Capture 4.0 (July '91) ..... 75.
★ Medical Lab Tech ... 30 day MBG
9725 PictureAccess 1.0 ..... 169.
8218 PictureLink 1.1 ..... 215.
★ MicroFrontier ... 30 day MBG
7886 ENHANCE 2.0 (June '91) ..... 235.
★ MicroMaps ... 30 day MBG
7554 MapArt (Paint) ..... 41.
7556 MapArt (PIC) or 7555 (EPS), ea. 95.
★ Microsoft ... 30 day MBG
2878 Powerpoint 2.01D ..... 245.
★ Monotype Typography
★ Monotype Imprints TrueType ea. 22.
★ Multi-Ad Services
8767 Multi-Ad Creator 2.5 ..... 455.
★ PANTONE
★ Paracomp ... 30 day MBG
5028 ModelShop 2.0 ..... 559.
7728 SwivelArt 1.0 .......... $81.
7441 Swivel 3D Professional 1.0 ..... 435.
8957 Swivel Promac/RenderMan Bundle 899.
Quark
7612 QuarkXPress 3.0 ..... 519.
★ Springboard ... 30 day MBG
3530 Certificate Maker 2.02 ..... 22.
Strata
7773 Stratavision 3D 1.5 ..... 349.
7772 Stratavision 3D SPX/Renderman ..... 999.
★ Strategic Mapping
6518 ATLAS/MapMaker 4.5 ..... 369.
★ SuperMac Tech. ... 60 day MBG
3380 PixelPaint 2.1 ..... 149.
5625 PixelPaint Pro 2.0 ..... 499.
★ Tactic Software ... 30 day MBG
8251 Icon! 21 ..... 44.
8252 Magic Typist or 8249 Art Fonts, ea. 49.
8263 Art Clips 1 ..... 49. 8261 Art Clips 2.64 ..... 129.
8248 FontShare 2.2 ..... 3G Graphics
3942 Images with Impact: Graphics 1 ..... 49.
4583 Images with Impact: Business 1 ..... 64.
6379 Accents & Borders I ..... 64.
★ Timeworks ... 30 day MBG
7715 Publish It! Easy 2.01 ..... 139.

Literals ... 30 day MBG
6301 ColorStudio 1.5—Now System 7 savvy with support for Photoshop plug-ins, a full CYNK viewing and image editing mode and the Shapes annex to incorporate PostScript drawing capabilities ... $599.
★ T/Maker ... 30 day MBG
Full line available. EPS or Bitmap, call
Ventura Software
8962 Ventura Publisher 3.0 ..... 499.
★ Visual Business Sys ... 30 day MBG
9867 GraphMaster 1.1 ..... 189.
★ Wildflower ... 30 day MBG
6512 SnapJet 3.01 ..... 31.
★ Zedcor ... 60 day MBG
3986 DeskPaint & DeskDraw 3.03 ... 225.

PROGRAMMING

★ Abbott Systems ... 30 day MBG
5236 CanOpenner 1.1 ..... 62.
★ Advanced Software ... 30 day MBG
8051 Intentouch 1.1 ..... 39.
9986 Intentouch Server (3-Pack) ..... 112.
★ Affinity Microsystems ... 60 day MBG
7835 Tempo I Plus 2.03 ..... 105.
After Hours/Salient Software
1352 TouchBASE 1.02 ..... $87.
1560 TouchBASE/DiskDoubler Bundle ..... 99.
★ Aladdin Systems ... 30 day MBG
6169 Shortcut 1.5 ..... 45.
6740 Stuffit Deluxe 2.0 ..... 62.
★ Aldus/Silicon Beach ... 30 day MBG
5100 SuperCard 1.5 ..... 199.
★ ALSoft ... 30 day MBG
9807 DiskExpress II 2.07 ..... 53.
9808 MasterJuggler 1.5 ..... 53.
9886 MultiDisk 1.27 ..... 53.
Apple Computer/Caris
1074 System 7.0 ..... 99.
8734 HyperCard Development Kit 2.0 ..... 149.
★ ABD Software ... 30 day MBG
9440 MacecoCard Reader (req. FileGuard) 299.
9439 MacecoCard/FileGuard (1) Bundle 399.
7065 FileGuard Extended 2.5.3 (1 user) ..... 139.
7422 Full line available. EPS or Bitmap, (July '91) ..... 74.
★ Baseline Publishing ... 30 day MBG
6656 Personality ..... 28.
7783 INIT Manager ..... 34.
4780 Database ..... 72.
★ Berkeley Systems ... 30 day MBG
5737 After Dark 2.01 ..... 21.
1541 Stepping Out II 2.02 ..... 49.
★ Casady & Greene ... 60 day MBG
2269 QuickDek 1.4D ..... 34.
7443 A.M.E. 1.1.3 (single) ..... 159.
7444 A.M.E. (5 user) 509. 7831 (10 user) 849.
★ CE Software ... 60 day MBG
4689 MockPack Plus Utilities 4.3 ..... 31.
1727 CalendarMaker 3.01 ..... 31.
6278 DiskTop 4.0 ..... 63.
7518 Alarming Events 1.01 ..... 84.
8024 QuickKeys2 2.01 ..... 94.
★ Central Point ... 30 day MBG
5040 Copy II Mac 7.2 ..... 24.
5041 MacTools Deluxe 1.1 ..... 79.
★ Connectix ... 30 day MBG
7830 Maxima 2.0 ..... 45.
1563 Virtual 3.0 (July '91) ..... 74.
6647 HandOff II 2.2 ..... 56.
★ Dantz Development ... 30 day MBG
5255 Retrospect 1.2 ..... 147.
7945 Retrospect Remote 1.2 ..... 264.
7946 Remote (10 Pack of units) ..... 147.

Dantz Development ... 30 day MBG
Performance heaven.

After Hours/Salient Software
1560 TouchBASE & DiskDoubler 3.7 Bundle—A super System 7 Savvy Special. Both products rated best value in their categories. Available together for a limited time at a special low price... $99.

- Design Science ... 30 day MBG
  7887 Math Type 2.11 .......................... 88.
- DigitalTalk ... 60 day MBG
  5166 SmallTalk/Mac. 1.1 ........................ 123.
- Dubi-Click Software
  7974 ClickChange 1.04 .......................... 56.
- ElseWare Corp.
  1507 Bar Code Kit .............................. 135.
- Fifth Generation ... 30 day MBG
  4287 PYRO! 4.0 ................................. 25.
  3955 Suitcase II 1.29 ............................ 49.
  8284 SuperSPOOL 5.0 ............................ 62.
  8286 SuperLaserSPOOL 2.02 ........................ 93.
  5178 FastBack II 2.5 ............................. 118.
  5725 DiskLock 2.01 .............................. 118.
- Go Technology ... 60 day MBG
  1488 Hot Keys Universal (word processor) 36.

Hot Keys PageMaker .................................. $36.
- Hyperpress ... 30 day MBG
  4233 Icon Factory .................................. 56.
- ICON Simulations
  4084 On Cue 1.3 ................................. 35.
  1474 TMON Professional ........................... 142.
- Insight Development ... 30 day MBG
  6171 MacPrint 1.23 ............................... 93.
- JAM Software USA ... 30 day MBG
  6085 Smart Alarms w/Apply Diary 3.1 ....... 63.
  6086 Smart Alarms (1-4 users) ................... 125.
- Kent Marsh Ltd. ... 30 day MBG
  5457 QuickLock 2.0 ................................... 49.
  9513 FolderBolt 1.01 ............................. 73.
  2591 The NightWatch 1.03 ......................... 84.
  9510 FolderBolt/NightWatch Bundle ............... 139.
  6134 AutoSafe II 2.0 ............................... 106.
- Kiwi Software ... 60 day MBG
  6267 KiwiEnvelope 3.11 ............................ 54.
  7445 KiwiFinder Extended 1.02 .................... 63.
- Loop Software ... 30 day MBG
  5442 PictureBook 3.2A ............................. 39.
- Magic Software ... 30 day MBG
  7267 AutoSave II 2.0 ............................. 26.
  7270 Backmac 2.0 ................................. 50.
- Microcom ... 30 day MBG
  8562 Complete Undelete 1.1 ......................... 48.
  4803 Virex 3.2 ................................. 77.
  8561 911 Utilities ............................... 89.
- Miconseds Pub. ... 60 day MBG
  7068 INTPicker 2.01 ............................... 34.
  2913 Redux 1.63 49 ............................... 50.
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  8850 Multi-Ad Search 1.0 ......................... 115.
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  6925 Now Utilities 2.03 ............................ 75.
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- Olduvai
  4503 MultiClip 2.1 (June '91) ..................... 69.
- ON Technology ... 1 year MBG
  6385 OnLocation 1.02 ............................. 75.
  9801 Meeting Maker (5) 289 9800 (10) 549.
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  3448 SmartScrap & TheClipper 2.1 ............... 56.
  3449 SuperGlue II 2.01 ............................ 75.
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  5724 Symantec Utilities for Mac (SUM) II ........ 96.
  6746 Norton Utilities for the Mac 1.1 .......................... 83.
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1560 TouchBASE & DiskDoubler 3.7 Bundle—A super System 7 Savvy Special. Both products rated best value in their categories. Available together for a limited time at a special low price... $99.

- Design Science ... 30 day MBG
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- DigitalTalk ... 60 day MBG
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  7974 ClickChange 1.04 .......................... 56.
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  8284 SuperSPOOL 5.0 ............................ 62.
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  6171 MacPrint 1.23 ............................... 93.
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  4471 QuickBasic 1.0 ............................... 64.
- Multi-Ad-Services
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  9769 Reports 2.0 ................................... 94.
- Now Software ... 30 day MBG
  6925 Now Utilities 2.03 ............................ 75.
  6739 Prototypy 3.0 ............................... 184.
- Olduvai
  4503 MultiClip 2.1 (June '91) ..................... 69.
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  9801 Meeting Maker (5) 289 9800 (10) 549.
- Palomar Software ... 30 day MBG
  8210 POPLETtige 2.0 (June '91) .................. 199.
- Salient Software ... 30 day MBG
  7404 DiskDoubler 3.7 (June '91) .................. 49.
- Softstream ... 30 day MBG
  5440 HyperHit 3.0 119 1568 network 389.
- Solutions, Inc. ... 60 day MBG
  3448 SmartScrap & TheClipper 2.1 ............... 56.
  3449 SuperGlue II 2.01 ............................ 75.
  3377 DiskFit 2.0 ................................. 59.
- Symantec ... 30 day MBG
  5176 Symantec AntiVirus for Mac (SAM) ........... 65.
  5724 Symantec Utilities for Mac (SUM) II ........ 96.
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Typel 1.0 4314 ea. 18.

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- SoftPC 2.0 (Classic, LC, SE, Port.) 135.
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Intel Corporation

- 2400EX Modern ................................ 179.
- 2400EX MNP Modern ......................... 229.
- 8600EX Modern (w/QuickLink II) ........ 549.
- Int'l Business Software ....................... 30 MB.

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- Rapport 1.3.4 ................................ 195.
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- Symmetry ...................... 30 day MBG
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- LapLink Mac III Connectivity Pac .... 93.
- Zoom Telephonics ................... 30 MB.
- MX2400M Modem (w/TeleLinkII) .......... 89.
- MX2400S Modem (w/SendFax 9620) .... 105.
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- PhoneNet Talk ......................... 135.

- StarConnect
- StarConnector 17 ...................... 17.

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- Shiva ........... 30 day MBG

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- TOSPS Flashcard ..................... 155.

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- FaxGate Plus 3.0 (June '91) .......... 239.

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- Traveling Software .................. 60 MB.

- LapLink Mac III Connectivity Pac .... 93.

- Zoom Telephonics ........... 30 MB.

- MX2400M Modem (w/TeleLinkII) ........ 89.

- MX2400S Modem (w/SendFax 9620) .... 105.

- N.242bis Modem (w/MacPack) ........ 169.

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- StyleWriter & Ink Cartridge .......... 559.

- Apple Communications

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- Apple LaserJet

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- OmniProof 1.0 .......................... 105.

- CH Products ........... 30 MB

- Brother MAB 75.

- Chinon

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Will wonders never cease?

Shoshanah Dubiner
President, The Interactive Muse
San Francisco, CA

"Should I fight the rush hour traffic?"
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- 4111 La.ser (Qty. 630).
- 9734 Math Coprocessors Call Apple Computer.

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- 9978 MacClic (for Mac Classic).

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- 8198 What Do I Do Now Book.
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- 5280 Mac I Stand.
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**MacConnection**

- 4823 Solid Oak Disk Case (holds 30 disks).
- 8795 Switch Box (2 Pcs.) 32.

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- 7941 LaserWriter Labels (10/Pack).

**MacConnection**

- 3297 HD Disks 3 Pak (30).

**Moustrak**

- 2792 31/2 HD Disks (10).

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- 2793 31/2 HD Disks 1.44 Meg (10).

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- 2893 Moustrak Pad Low Friction (9" x 11")

**New England Toner Cartridge**

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- 4471 Fanny Mac GT (Platinum).

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**UVCoating**

- 3297 HD Disks 3 Pak (30).

**Venus**

- 4048 Address Labels (10/Pack).

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- 4048 Address Labels (10/Pack).

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8960 Parallel Express ................................. 99.
Hewlett-Packard
6514 HP DeskWriter Printer .............................. 569.
9933 HP LaserJet IIIP (with toner) .......................... 1149.
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**Nutmeg Systems ... 30 day MBG**
15" for SE, SE/30, II, Iiea.599.
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**Sophisticated Circuits ... 30 day MBG**
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3991 45 + Meg Hard Drive ................................. 399.
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by Cathy Abes

The tools and the talent behind Macworld’s graphics and the techniques that make them possible

Artist: Free-lance illustrator Scott Baldwin has been creating three-dimensional graphics on the Mac for nearly a year, and recently began experimenting with Infini-D, a newly released modeling, rendering, and animation package from Specular International.

“There are new frontiers I’m exploring now, that products like Infini-D are bringing to the desktop,” he says. “The combination of high-powered modeling/rendering programs and a desktop computer is a new medium.” Baldwin loves Infini-D’s infinite variety of colors and realistic surfaces and the editing controls it provides for lighting, surface mapping, and other attributes. But he has found that the process of redrawing, even in wireframe mode, is very slow, especially if the drawing is complex, and ray tracing one of his illustrations typically takes 12 to 15 hours. He expects to overcome this obstacle by getting an 040 accelerator for his Mac.

Hardware: Mac IIcx with 8MB of RAM and a Cirrus 105MB internal hard drive; 13-inch Apple color monitor; SuperMac ColorCard/24; Jasmine Removable 45 (SyQuest) drive; Kurta 12-by-12-inch graphics tablet; Apple Personal LaserWriter NT.

Software: Infini-D, Adobe Photoshop.

How It Was Done: For the illustration that opens this month’s Getting Started column, Baldwin began by selecting the lathe (doughnut-shaped) tool and clicking in one of the View windows to create the wooden disk on the top of the hourglass. In addition to the world views that 3-D programs typically provide, Infini-D offers a Workshop window in which you construct objects; the tool selections available in the Workshop change, depending on whether you’re creating a lathed, extruded, or freeform object. After working on the wooden disk in the Lathe Workshop, Baldwin made the bottom disk by duplicating the top one, option-dragging the copy, and flipping it over.

To specify a surface map for the disks, Baldwin accessed New from the Surface Floater, and in the Surface Information box selected Flat. The final illustration for “Getting Started with 3-D Graphics.”

The hourglass, another lathed object, was created in a similar manner, except that the glass was hollow rather than solid like the wood. After positioning the hourglass between the two wooden disks in the View windows, Baldwin selected the glass surface from the pull-down menu of surface types in the Surface Floater. He kept the glass surface’s default settings for transparency and reflectiveness, and added a small percentage of glow so that the glass would show up better against the wood floor background.

Next, Baldwin created the sand in the top compartment of the hourglass. First he duplicated the hourglass and edited it in the Lathe Workshop, where he eliminated the bottom half and outside edge of the glass. The contour of the top half of the hourglass provided a solid form for the sand. Because the sand shape and the hourglass both had the same center point, Baldwin was able to easily position the sand exactly inside the hourglass in the View window.

To create the texture for the sand, Baldwin accessed the Surface Floater, and in the Surface Information box selected Flat (continues)
The hourglass's object and cross-section views after it was constructed in lnfini-D's Lathe Workshop. The artist positioned the wooden disks above and below the hourglass. Baldwin specified surface properties for the hourglass in the Surface Information box. The four-window view of the edited wooden disk for the top of the hourglass. In the middle is the Object Floater window, which was used to position the disk. In the Surface Composition box, Baldwin stretched the wood surface for the floor to give it a long, thin grain pattern. The hourglass's object and cross-section views after it was constructed in lnfini-D's Lathe Workshop. The artist set lighting attributes in the Light Information box. The final lnfini-D image before it was edited in Photoshop.

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The artist positioned the wooden disks above and below the hourglass, again by using the Object Floater. The four-window view of the edited wooden disk for the top of the hourglass. In the middle is the Object Floater window, which was used to position the disk. ln the Surface Composition box, Baldwin stretched the wood surface for the floor to give it a long, thin grain pattern.

The artist set lighting attributes in the Light Information box.

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Color and chose a light grayish beige. To give the sand a granular look, he specified a bump map of 100 percent. The small pile of sand on the bottom is another lathed object with the same texture attributes.

The two polished gold columns were created from one extruded shape, an octagon with a sphere embedded in the middle (the finished object was then duplicated to create the second column). For the columns' surface Baldwin chose gold, and for the color, light yellow. The surface properties included 92 percent diffuse shading, 100 percent specular highlight, 79 percent shininess, 62 percent metallicity, and 44 percent reflectiveness.

For the floor, Baldwin selected the 2D Square tool and then used the Squash and Stretch tools to stretch the square into a long, narrow plank. After adding the wood texture, he duplicated the plank enough times to make the floor. In order to get the type of wood grain he wanted, Baldwin needed to create a custom surface composition. A window in the Compose Surface dialog box displays a simple threedimensional version of whatever you’re working on; on top of the image is a square marquee into which you paste the surface to be mapped. Baldwin compressed the wood grain by changing the size and the shape of the marquee—making it long and narrow—to change the wood grain from short and wide to long and thin. Then he gave the wood map 100 percent reflectiveness.

The geometric objects, known as generic primitives, were created with the Sphere, Cube, Cone, and Cylinder tools. For their surfaces, Baldwin selected reel plastic and then specified a bump map of 100 percent. The small pile of sand on the bottom is another lathed object with the same texture attributes.

The four-window view of the edited wooden disk for the top of the hourglass. In the middle is the Object Floater window, which was used to position the disk. In the Surface Composition box, Baldwin stretched the wood surface for the floor to give it a long, thin grain pattern.

The artist set lighting attributes in the Light Information box.

The final lnfini-D image before it was edited in Photoshop.

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After ray tracing the image and saving it as a PICT file, he imported it into Photoshop to adjust the hourglass and the sand. He made the bottom compartment of the hourglass transparent by copying part of the floor, moving it on top of the glass, and adjusting the brightness—lightening the wood to make it look as if it's showing through the glass. Finally, he added the stream of sand dropping through the hourglass.
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The New Frontier

Is Dave Winer’s latest product a kick, or the beginning of the end?

By Steven Levy

In a subculture crammed with two-bit gurus and pointy-headed visionaries, UserLand Software president Dave Winer has indisputable bona fides. Out of the ashes of Personal Software, the legendary company that came out with the first electronic spreadsheet, VisiCalc, Winer delivered full-blown the concept of an outline processor—an essential tool that had not existed before. After beginning on the Apple II, he zeroed in on the Macintosh as his showcase platform and garnered glory with the outline product, which he named ThinkTank and released in the Mac’s premier year of 1984. As an encore, Winer and his design team concocted More, a bulked-up outlining program that became number one with a bullet chart. His next trick was a well-timed cash out, as he sold the company he built, Living Videotext, to Symantec. In 1988 Winer walked away with millions of dollars and plenty of time to outline his next move.

For a couple of years word had it that Dave Winer was working on something big, something to do with making applications work together. Eventually Winer showed me an early version of his product. It is called Frontier, a name that implies a new era in computing. And perhaps the software does mark a new era in Macintosh computing. But after playing with the product, seeing a couple of demonstrations, and squaring its potential with the platform on which it rests—Apple’s long-awaited System 7—my socks are still in place because there’s something about Frontier that only a wirehead could love.

I think it’s important to explain just why Frontier doesn’t make my innards tingle. Winer’s new software strikes me as symptomatic of something many of us have long feared, and is finally here: the Macintosh’s boring middle age.

Developer Dave Winer: a wirehead’s best friend?

IAC Explained

In order to understand Frontier (which I’ll admit is impressive and could be significant in boosting productivity), you must understand something called IAC. The kind of people who have mastered this subject make poor companions during elevator failures; for the benefit of everyone else, I should explain that IAC means inter-application communications. This is a new, System 7–based protocol by which Macintosh programs can access other programs. Presumably, as software developers rewrite their applications to accommodate IAC, a word processor will be able to swap all sorts of information with a communications program and then send it to a page-layout program in the stroke of a key.

This information is not limited to data. No, with IAC, developers will install into their programs something called AppleEvents, which allows applications to fire off commands to one another. Picture, say, your word processor having protruding “wires” that can link to similar wires in your communications program. As Pam Deziel, (continues)
Apple’s IAC product manager (yes, there is such a person), explains, “A generation ago the fundamental advance was copy and paste, but that was limited to data, and you had to quit the application to use it. This is the next generation.”

But there’s a catch. As it now stands, to take advantage of these wires and connections, another piece is required. You need to write scripts to connect the wires to each other.

**Party Animal**

When Dave Winer first heard of the IAC protocol in 1988, he assumed that Apple itself was going to provide this tool, especially when he heard former official Jean-Louis Gassée talk about how important user-scripting was going to be. But later that year Winer discovered over breakfast with Gassée that Apple had nothing going in that department. (Since then, Apple has announced Open Scripting Architecture, a set of standards for IAC that will also form the basis for AppleScript, an upcoming user-programming language. Frontier will support the architecture.) So Winer asked if he could try it himself, and a few months later he unveiled a prototype to some of Apple’s technobrain trust.

He hoped Apple would license the system not only because it would save him the trouble of marketing it, but also because the product stood a better chance of acceptance with Apple’s muscle behind it. After all, it was Apple’s operating system that Frontier depended on. But Apple passed on the opportunity (Apple won’t officially comment on why), so Dave Winer decided to do it and founded UserLand. “I’ve been in the software business longer than anybody,” he explains, momentarily forgetting Bill Gates. “If I don’t do it, who the hell is going to do it? Also, I’m already cashed out—I did very well [selling to] Symantec. Even if Apple comes out fast and beats me—and they don’t have anyone working on this—I’m not going to lose my nest egg,” he says.

“Anyway, I asked myself, why did I make the money in the first place, if not to do what I wanted? It’s transcendental money. UserLand Software is a good party.”

**Exploring Frontier**

So let’s check out the guest of honor. As you might expect from a Dave Winer product, Frontier is based on the outline form. You write scripts by using nifty outline-ish hierarchies, and you can also instantly stick commands on the menu bar by simply typing them in (this is a very neat trick, and fun to play with).

The scripts do not necessarily have to link applications together. One of the most powerful things they do is work within the Finder to perform the sort of jobs known to those in the DOS world as batch processing. These are the kind of tasks easy to do on Compaq and Tandy machines, and frustrating on the Mac. (Examples include “delete all temporary files” and “open all files that I’ve worked on since Tuesday.”)

**Winer’s software is symptomatic of the Mac’s boring middle age**

From there, you can give Frontier more-complicated requests. For instance, a program like AppleLink that has no built-in scripting capability can be automated to open up, log on, and download files, send them to a word processor, reformat them, and print them.

Provided that software developers create the hooks to integrate IAC tools seamlessly into their own applications, all your applications will work with each other. Software developers will no longer be encumbered by the need to provide everything in the same package. They can simply assume that if you need word processing power or drawing capability, you’ll hook up to a program that can already do it well.

This all sounds wonderful in theory. With Frontier anyone can script connections between all applications that support IAC—and UserLand (along with Apple) is encouraging developers to take that step. But the vast majority of Macintosh users, even those who could benefit from Frontier’s power, cannot use the (continues)
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Why not? Because you need to master a programming language in order to write scripts. As programming languages go, Frontier's is a fairly easy one, with a syntax relatively free of wiggly-line brackets. And Winer's design team has done a masterful job of using the outline paradigm to make the script writing as painless as possible. But it is a programming language, one that is harder than HyperTalk in my opinion, and therein lies the rub. Only wireheads can use it.

There are supposed to be ways around this for just plain users. Winer talks about a run-time version of the product that could run prewritten scripts, with no programming required. With the proper scripts included, he thinks, Frontier could be a SideKick of the nineties. Another possibility is that some other developer will devise an easy-to-use front end for the product, something Winer says is also in the works.

I've spoken to two companies who have implemented simpler, though less encompassing, scripting on the Mac, and both of them—CE Software with its QuickKeys, and Affinity Microsystems with its Tempo II—say that they will unveil new programs that take advantage of IAC. So I have no doubts that one day in the near future, say before the millennium, a near-bozo like me will be able to link my communications program to my word processor, thus being IAC-literate (admittedly something I never aspired to in college).

But that's later. Right now, Dave Winer's landmark product requires you to hack code before you get the goodies. After mulling this over with Winer for a while, I finally burst out with a plea for the rest of us: "Isn't the idea to make things easier for users?" I asked.

Winer had an answer for this, maybe a good one: "You're taking me to task for something I never said I'd do!" he howled, emphasizing that the product isn't really designed at this point for so-called end users, but for ultrapower users. The kind of users who once got their kicks out of writing stuff in dBase code. "I wrote this for people like me," says Winer, an admitted wirehead, who claims that people like him will gobble up Frontier's features like a big bag of potato chips.

Fair enough. Maybe my complaint really isn't with Frontier, then, but with the new world order whereby System 7 and its kin will supposedly change our lives. It's been almost eight years since the introduction of the Mac, and that time has been dotted with blazing innovations, new ideas that have increased productivity while enhancing creativity—great programs like PageMaker and even ThinkTank and More. But now it seems that all the big applications breakthroughs have been made. Hoping to create another VisiCalc or

(continues)
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**Adobe Systems**

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<td><strong>Dublclick Software</strong></td>
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<td>01342 World Class fonts Vol 1*2</td>
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<td>00238 calculator construction set 2</td>
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<td>01100 wetpaint classic Vol 1*2</td>
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<td>03227 comic people Vol 2 kids stuff</td>
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<td>01237 comic strip factory</td>
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<td><strong>Litraset Graphic Design</strong></td>
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<td>00085 Clip Art 3-D</td>
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<td><strong>Online Arts</strong></td>
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MacZone has all the answers

**DESIGN**

Adobe Systems
03558 Adobe Illustrator 3.0 W/ATM ........ 348
03497 Adobe Type Manager 2.0 ............ 54
03971 Streamline 2.0 .............. 118
02870 Adobe Plus Pack For ATM .......... 108
03280 Adobe Type Reunion ............... 37

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03988 Aldus Design Team See Text ....... 868
03947 Aldus Freehand 3.0 .................. 398
03881 Digital Darkroom 2.0 ............... 258
01379 Super 3D 2.0 (Color) ............... 338
03492 Super Card 1.5 ...................... 198

Altsys
03294 Art Importer 2.0 .............. 84
01339 Fontastic Plus ...................... 50
00022 Fontographer 3.2 ................... 258
03494 Metamorphosis Professional ....... 84

Broderbund
03970 Banner Mania-Mac ............. 36
01015 Print Shop ....................... 34
03132 TypeStyler 1.5 ..................... 114

CE Software
03620 Amazing Paint ...................... 64

Claris
02200 MacDraw II .................. 284

Computer Associates
03937 Cricket Draw .................... 149

Deneba
03135 Canvas 3.0 ...................... 199

Dynaware USA, Inc.
03761 Dyna Perspective 2.0 .......... 599

Innovative Data Design
02015 Dreams ...................... 318

Letraset Graphic Design
03216 ColorStudio ................... 598
03217 DesignStudio ................... 488
01425 ImageStudio ..................... 138
02143 LetraStudio ..................... 274

Olduvai
02237 Multiclip 2.0 ................... 68

Pantone Matching Grid
03435 Pantone Color Book .............. 48

Paracomp
03946 Draw Tools ...................... 58

**MULTIMEDIA**

Adobe Photoshop
PhotoShop 2.0 gives you direct access to a broader spectrum of color editing and production capabilities than many high-end pre-press systems. Now you can easily view and edit your high-resolution CMYK color scans right on-screen without converting to the RGB of your monitor just as you would with an expensive system.

#03139 Photoshop 2.0 .......$499

Farallon
02584 MacRecorder 2.0 .............. 158
03470 Media Tracks ....................... 188
03472 Media Tracks Multimedia CD Rom318
03471 Media Tracks Multimedia Pack .... 318

Gold Disk Software
03974 Animation Works .............. 122

Koala Technologies Corporation
03705 Mac Vision Video Digitizer .... 258

MacroMind
02982 MacroMind Accelerator .......... 124
03851 MacroMind Media Maker .......... 495

Motion Works, Inc.
03985 ADMotion ...................... 120

Multi-Ad Services, Inc.
00053 Multi-Ad Creator .............. 455

Olduvai
03895 Video Paint ..................... 278

Storm Technology
03993 Picture Press 1.03 .............. 120

**SCANNERS AND TABLETS**

Abaton Technology Corp.
02916 Scanner 300/Gs ................... 495

Animas
00149 True Color Hand Scanner ........ 575

Dest
03929 Scanner W/Recognize ......... 685

Logitech
02561 ScanMan Mdl 32 with Read-It ........ 298

Kurta
03012 Cordless 4 Button Cursor ......... 64
03009 8.5X11 Tablet W/Pen & Cu ........ 318
03010 12X12 Tablet W/Pen & Cur .......... 384
03011 12X17 Tablet W/Pen & Cur .......... 624

Wacom
03942 4 Button Cursor Sd510C ........... 120
03943 SP-310 Stylus (Soft) ............ 99
03803 SD-311L 12X17 Elec Stat .......... 1325
00087 12X12 Static Sur 421 E ........ 935
03801 SD-422L 12X12 Tablet ............. 875

**MATERIALS**

Adobe Systems
03558 Adobe Illustrator 3.0 W/ATM .... 348
03497 Adobe Type Manager 2.0 ....... 54
03971 Streamline 2.0 ........ 118
02870 Adobe Plus Pack For ATM ........ 108
03280 Adobe Type Reunion ........ 37

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03881 Digital Darkroom 2.0 ........... 258
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03937 Cricket Draw ........ 149

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03135 Canvas 3.0 ........ 199

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Olduvai
02237 Multiclip 2.0 .......... 68

Pantone Matching Grid
03435 Pantone Color Book .......... 48

Paracomp
03946 Draw Tools ........ 58

Adobe Photoshop
$499

Canvas 3.0
$299

Macromind Director 3.0
$628

Microntek 1850 Slide Scan
$2299

Microntek ScanMaker 600 ZS
$1599

MacZone has all the answers
Microsoft Excel 3.0 $308
Microsoft Excel is the most advanced spreadsheet for the Mac. It combines a spreadsheet with business graphics and data management. It contains presentation tools such as multiple fonts, variable row heights, shading, custom number formats, 68 built-in chart types and more.

#00227 Excel 3.0 $308

TouchBASE $88
TouchBASE is a database to keep track of all personal and business contacts. It's handy all the time because it is a desk accessory. It can print envelopes, labels, address books, fax cover sheets and reports.

#03908 TouchBASE $88

Claris FileMaker Pro $214
FileMaker Pro is the best-selling flat file database for the Mac. New graphics tools streamline the generation of reports and layouts. You'll appreciate the new data entry aids: check boxes, radio buttons and pop-up menus.

#03478 FileMaker Pro $214

Microsoft Office $519
Four essential business-productivity applications in one special edition: Microsoft Word, Excel, PowerPoint and Mail. Each is an industry standard in its category, whether it is word processing, spreadsheets, desktop presentations, or electronic mail. Used together, they maximize productivity for your entire office.

#02678 Office $519

$1,032 If purchased separately
**our Biggest Business**

**PRODUCTIVITY**

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<td>03613 Planisoft Five User</td>
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<td>Informix</td>
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<td>Inman Software</td>
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<td>Jam Software</td>
<td>01247 Smart Alarms 3.0-1-4 Users</td>
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<td>Reality Technologies</td>
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<td>Software Toolworks</td>
<td>01382 Macmoney 3.5</td>
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<td>Softsync/Bloc</td>
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<td>Teleware Incorporated</td>
<td>03464 Dollars And Cents 5.0 Sense</td>
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<td>03535 M.Y.O.B. V.2.0</td>
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**PRESENTATION**

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<tr>
<th>Product</th>
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<tbody>
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<td>Aldus Corp.</td>
<td>02424 Persuasion 2.0</td>
<td>$328</td>
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<td>Ashton Tate</td>
<td>02011 Full Impact 2.0</td>
<td>$145</td>
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<td>Delta Point</td>
<td>03291 Deltagraph 1.5</td>
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<td>Microsoft Corporation</td>
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<td>Newton Technologies</td>
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<td>03628 Atlas * MapMaker 4.5</td>
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<td>Symantec</td>
<td>03373 FlexiGraphs 1.1</td>
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<td>Tree Star, Inc.</td>
<td>01357 FlexiTrace</td>
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<td>03987 FlexiTrace/FlexiGraph Bundle</td>
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**Co-Star LabelWriter**

The uses for LabelWriter are endless; you can print address labels, videocassette labels, or file labels. The palm size LabelWriter puts anything you create with your Mac onto a 1-1/2" label. Our exclusive print driver software lets you print directly from your database, word processor or any other application.

#03275 LabelWriter ... $178

**Reality Technologies WealthBuilder**

Calculate your net worth by using templates to create a personal profile balance sheet and budget summary. If you use Quicken, Reality Technologies can import data directly. Establish realistic financial goals, objectives and then take action.

#03769 WealthBuilder ... $98

**Aldus Persuasion**

Let Aldus Persuasion 2.0 do all the work of developing presentation graphics. Select one of the predefined templates (or create your own), and type your ideas into the oulter. Persuasion automatically prepares your slides from the outline. You can use the slide show mode for your presentation or for a self-running demo or overhead foils.

#02424 Persuasion ...... $328

**Meeting Maker**

Meeting Maker makes it easy to get the right people in the right place at the right time. Select meeting participants, as well as rooms, equipment and resources from a list of user names. Schedules your work activities in advance, with Meeting Maker's easy-to-use calendar system. Prioritize and sort your activities with the built-in To-Do List.

#04009 Meeting Maker ............. $314
We have in stock over

**Software Ventures**

**Microphone II 3.0**

$214

Microphone II has earned high praise for its ease-of-use. Its scripting language makes using electronic mail services an automatic operation. Microphone II now supports the hot new ZMODEM transfer protocol and can operate modems at any speed from 50 to 57,600 baud. Microphone II supports character substitution in seven languages under ISO-7 standards, plus user-defined character sets. It also supports large screen monitors and color including color icons and offers VT102 and BT52 emulation.

#01902 Microphone II ...... $214

**FREE upgrade to version 4.0**

**Dove Fax Plus**

DoveFax Plus offers the most sought-after fax software features such as: full background operation, pre-scheduled transmissions, customized cover sheets and more! The DoveFax Desktop can be upgraded to the DoveFax Plus with the simple addition of a microphone and software.

#03514 Fax Plus ........ $395
#03318 Fax 24/96 ...... $294

**PIXAR**

**Showplace and MacRenderMan**

$548

Pixar Showplace™ and MacRenderMan™ is a complete picture-making tool. You orchestrate objects, lights and cameras, just like a photographer arranges a studio. It accepts models from any application that outputs RIB files.

#00030 Showplace ...... $548

**MicroTouch Systems UnMouse**

$180

The UnMouse does everything a mouse can, only faster, easier and in less space. To move the cursor simply slide your finger over the glass surface. To make a selection, merely press down. The UnMouse also serves as an extended keyboard. With its one million touch points the UnMouse also doubles as a graphics tablet.

#03412 UnMouse ...... $180

**Cutting Edge**

00195 Monitor FPd Classic ................. 579
03304 Monitor FPd MacII .................. 579

**E-Machines**

03919 T16 8-Bit Color Sys Mac II ......... 1995

**Mass Microsystems**

00180 Quick Image 24 Video Grabber .... 699

**Megagraphics**

03926 Rival 19 Mono Mac Se ............ 1,199
03925 Rival 19 Mono Mac SE30 ........... 1,199
03924 Rival 19 Mono Mac II ............. 1,199

**RasterOps**

03704 RasterOps Clearview GS/30 ....... 1,675
00064 RasterOps 24Si .................. 815
03662 RasterOps Clearview/GS II ....... 1,675
03482 RasterOps Video Expander ......... 525
00035 RasterOps 24S .................... 589
02627 Colorboard 264/30 24Bit 351 ...... 675

**Sony**

02566 14 Inch Sony 1304 CIR Monitor ... 795

**MegaGraphics**

**Rival LC Monitor**

$1199

Make your new Mac LC into a power workstation! Rival can work in tandem with the built-in Apple monitor to give you a two-display system. 19" Rival has 1024 x 826 resolution at a flicker-free 75 Hz refresh rate.

#04014 LC Monitor .. $1199

**Sigma PageView Monitor**

$850

The PageView GS monitor supports 16 shades of gray at 640 x 870. 7.5 Hz refresh provides flicker-free display. Paper-white phosphor, tilt-swivel base, front panel on/off switch and more.

#03857 PageView ...... $850

**MONITORS & VIDEO**
Cutting Edge Removable Hard Drive

They are not just for backup anymore! At 20 millisecond average access speed this high performance drive is faster than most fixed drives. When you need additional storage, simply add another this high performance drive is faster than most fixed drives.

#03301 45 Mb Hard Drive......$589

Independently fused AC outlets, eliminating power surge damage, two EMI filtered AC outlets for single switch power up, a push button SCSI ID selector and a louvered chassis reducing noise levels by 50%.

KEYBOARDS AND MICE

Datadesk
01584 Mac 101E Keyboard - New......128
03326 Switchboard ............................158

Keytronic
02613 Mac Pro Kb 105 Plus Keyboard ...144

Ablation Technology Corp
01507 Pro Point Adb (Se & II) .............79

Altra
02935 Felix ......................................116

Dataderk
03780 Switchboard Switch Track Ball ......97

Kensington
01292 Trackball ..................................107

Microspeed
03306 MacTrac Trackball 512/Plus ........60
03305 MacTrac Trackball ADB ..............74

Micro Touch Systems
03412 Unimouse ..................................180

Mouse Systems Technologies
03629 Little Mouse A+ (512/Plus) ...........74
03630 Little Mouse For ADB .................74

Advanced Gravis
02740 Mousestick Joystick 512 & Plus ......64

Kraft
00941 Joystick Quickstick 512 & Plus .......39
01990 Joystick (Premium III) ADB ..........49

IDS Clipper 40 Mb Hard Drive

$499

The new ultra compact Clipper from IDS delivers powerful storage capabilities and convenient portability in one tiny package. Weighing just 10 ozs, the Clipper fits easily into a briefcase and plugs directly into the back of any Macintosh computer via its unique pass-through SCSI port. The Clipper features full System 7 compatibility, automatic termination, a rugged 100g shock rating, a two year warranty and comes pre-formatted with SCSI Express Utilities and over 10 Mb of shareware software.

#00807 Clipper .................$499

Cutting Edge

00253 800K Drive ............................125
03297 20 Mb External .........................328
05124 52 Mb QLPS External ..................399
00000 52 Mb QLPS External ..................499

Everex Systems
02161 EMAC 150 Tape Backup Drive ......715
02047 EMAC 60TTape Backup Drive ......649

Dacel
00000 52 Mb QLPS External HD ...........399
04002 52 Mb QLPS Internat. ..................299
00019 105 Q Internal ..........................499
03683 105 Mb Q External .....................549
03685 170 Mb Q External .....................928

iD Livingstone Tech
00112j 5MMQLPS Wpd Drive ...............479
00144 20Mb Clipper ............................399
00037 40 Mb Pro ..............................299
00171 Wpd Drive 100Mb QLPS .............819
00172 Wpd Drive 120Mb .....................739
00802 40 Mb Removable .....................589

LaCie Limited
03948 Tsunami 52 Mb HD QLPS ..........599
03949 Tsunami 105 Mb QLPS ...............915
03698 Tsunami 120 Mb HD ..................1,125
03699 Tsunami 170 Mb HD .................1,225
03700 Tsunami 210 Mb HD ..................1,325
03701 LaCie Living V 5.28 .....................149

Mass Microsystems
00175 Ultra 30045 Rem .......................724
00176 Data Pack Cx 45 Rem .................778
00164 DataPack MO 512 Mb Cartridge ......208

PI
03687 Superfloppy 1.4 (1.4/800) ..............448
02181 Infinity 40 Turbo Hd Rem ..........699
03691 CD ROM Drive .........................699
00450 645 Mb Ext HD .......................2,599
02182 Infinity 40/40 Turbo Hd ..............1,399
00182 Infinity 88 Turbo Hd ..................1,339
02851 Optical 600 Mb Hd ....................3,794
00442 PI 1.2Fh Gb External ..................4,149

ACCELERATORS

Applied Engineering
00289 Cache-In (16/Cache Card) ..........194
03673 Quadralink .............................208

Daystar Digital
02877 Fast Cache Iicl ........................278

PowerCard
00040 030 50Mhz IICx W/Fpu .............2,299
00040 PowerCard ..............................4,299

Dove Computer Corp
03228 030 Upgrade Mac II W/Virtual ..........528
03230 030 Upgrade Plus W/Virtual ...........528
03228 Upgrade 030 Ix W/Virtual ............528
03280 Upgrade 030 Se W/Virtual .............528

Total Systems
03752 Gemini II 030 40Mhz W/Fpu ..........1,850
00047 Gemini II 030 40Mhz W/O Fpu ..........1,325

Motorola
02425 68882 Co-Processor 33Mhz ........213
02723 68882 Co-Processor 30Mhz ..........349

1 x 80ns SIMMs

$47

1 x 8 80ns 1Mb ..............................47
2 Mb LC .....................................179
1 x 8 FX 1Mb NTX .........................49
4 x 4 Mb 030 ...............................799

SyQuest or PLI

$74

44Mb Cartridges

#02183 SyQuest .........................$74

Kensington Turbo Mouse

$104

Kensington Turbo Mouse. Winner of the 1987, '88, and '89 Macworld World Class Awards for Best Input Device. Turbo Mouse is quicker, more precise and easier to use than any other mouse. Because the ball is on top, you move only the ball, not the whole mouse.

#01411 Turbo Mouse .............................$104
Utilities save you time
MacZone saves you money

Symantec Norton Utilities 1.01
$83
Norton Utilities for the Mac gives you an unbeatable combination of disk and data recovery software, along with disk optimization utilities. Now you can keep your valuable disks and data safe, secure and operating smoothly. It provides three levels of erase, designed to give you optimal recovery options. The advanced diagnostic routines dig deep into the Mac operating system tool box to search for and recover lost data in minutes. With the Norton Utilities you can even uniform an accidentally-formatted hard disk. You also get Speed Disk, a powerful disk defragmenter and optimizer to significantly increase system performance by reducing data access time.

Symantec S.A.M. 3.0
$66
The Symantec Anti-Virus for Macintosh detects viruses by monitoring the suspicious activities that characterize them. The INIT portion acts like a watchdog during startup to detect viral activity. The CDEV portion operates during normal Mac usage to characterize them. The INIT portion acts like a watchdog during startup to detect viral activity. The CDEV portion operates during normal Mac usage to characterize them. The INIT portion acts like a watchdog during startup to detect viral activity. The CDEV portion operates during normal Mac usage to characterize them. The INIT portion acts like a watchdog during startup to detect viral activity. The CDEV portion operates during normal Mac usage to characterize them.

Utilities

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<tr>
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<td>Aladdin Systems</td>
<td>StuffIt Deluxe</td>
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<td>ASD Software Inc.</td>
<td>Maccess Card Reader</td>
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<td>Berkley Systems Design</td>
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<td>Microseeds Publishing</td>
<td>After Dark 2.0</td>
<td>$22</td>
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<tr>
<td>Berkley Systems Design</td>
<td>After Dark 2.0</td>
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<td>Now Software, Inc.</td>
<td>Utilities 2.0</td>
<td>$48</td>
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Now Software, Inc.
#00116 S.A.M. 3.0 .......... $66

Symantec Norton Utilities 1.01
Norton Utilities for the Mac gives you an unbeatable combination of disk and data recovery software, along with disk optimization utilities. Now you can keep your valuable disks and data safe, secure and operating smoothly. It provides three levels of erase, designed to give you optimal recovery options. The advanced diagnostic routines dig deep into the Mac operating system tool box to search for and recover lost data in minutes. With the Norton Utilities you can even uniform an accidentally-formatted hard disk. You also get Speed Disk, a powerful disk defragmenter and optimizer to significantly increase system performance by reducing data access time.

#03279 Norton Utilities ...... $83

Microseeds

Microseeds

$48

Redex backs up your files painlessly and quickly so that you can work without worrying about the health and well-being of all the data on your hard disk.

#01946 Redex ............... $48

Berkeley Systems

After Dark 2.0
$22

After Dark 2.0 prevents screen burn-in and it does it with style! In fact, use any style you choose including fish, flying toasters, lightning bolts, meteors, abstract art, crawling worms, a jump to light speed, or a basic dimmer. Also features system IQ, password-protection and sound!

#02785 After Dark 2.0 ....... $22
Do-It Yourself Networking from the MacZone

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  - 03120 Gator Mail O (10 Users) ..................... 675
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  - 02985 EtherGate ..................................... 1,295
  - 01615 Shiva NetModem V2400 ......................... 338
  - 03251 Shiva NetModem V.32 9600 .................... 1,165

**Shiva NetModem v.32**

- **$1165**
  - The NetModem V.32 is a 9600 bps modem that is designed to be shared over AppleTalk. The NetModem also includes Dial-In Network access software which allows a remote Mac or PC to dial into the network and use electronic mail, printers and other network resources.
  - #03251 NetModem ........... $1,165
  - Circle 70 on reader service card

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**TOPS 3.0 Network Bundle**

- **$186**
  - TOPS 3.0 provides a complete network/E-Mail solution for any combination of Macs, IBM PCs, and Sun Workstations. With TOPS every computer is a server and each user decides which files are public or private. TOPS follows AppleTalk File Protocol so AFP-compatible multi-user applications will run properly. Includes TOPS Spool for background printing on the network, and a 20-user package of Inbox 3.0.
  - #03167 TOPS 3.0 ........... $186

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**Farallon PhoneNET StarController®**

- **$1588**
  - The StarController EN repeats Ethernet signals over 12 ports and monitors network traffic and error rates. It's fully compliant with the IEEE 10BaseT standard, so it supports a variety of Ethernet devices, from PCs to VAX mini-computers. It continuously checks the connection to each device, automatically shutting off unused ports to prevent disruptive signal error. StarCommand 2.0 management software, included with the PhoneNET Star Controller EN, continuously monitors your network as a background application running under MultiFinder.
  - #03207 PhoneNET Series 500 ....................... $1,588
  - #00829 PhoneNET Series 300 ....................... $824
All video display terminals (VDTs) emit electromagnetic radiation (EMR) through the screen. The photo on the left is a visualization of EMR in red from the screen. The photo on the right shows that the NoRad Shield™ virtually eliminates screen-emitted E-Field EMR and better than half of magnetic EMR.

**NoRad Radiation Shield**

No One Comes Close

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### E-FIELD SHIELDING TECHNOLOGY COMPARISON TO 1 GHz

![Graph comparing different shielding technologies](image)

Figures are based on independent lab tests conducted to Military Specification MIL-STD-285 of the NoRad Shield™ and other commercially available radiation-blocking screens.

No other VDT screen comes close to the NoRad Shield when you're talking about blocking electromagnetic radiation (EMR). If you're thinking of buying a radiation shield, consider the facts:

- Only the NoRad Shield blocks virtually all E-Field EMR*
- Only the NoRad Shield blocks magnetic EMR*
- And, the NoRad Shield discharges the static field while eliminating glare and reflections.

The NoRad Shield – simply the best radiation shield available. Compare and you'll see that no one else even comes close. Call for free product information.

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- Easy to install
- Color or monochrome
- Available in sizes to fit virtually all monitors, displays and terminals

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*99.9999% electric (E field) attenuation from 60 Hz to 1 GHz.

*Greater than 50% magnetic (H field) attenuation above 30 KHz.

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THE ICONOCLAST

some other ground-breaking application is the software equivalent of believing in Santa Claus.

So the action has shifted to a more general, systems-wide approach to increased productivity. Since technoweenies with UNIX machines have had this problem mastered for years, the goal now is to bring the cosmically inscrutable but undeniably powerful methods down to the friendliness of the Mac.

Unfortunately, this approach doesn't really produce software that encourages you to use the computer creatively. Instead, it ends up automating or simplifying something you would have done anyway. This is a noble goal, but it ain't rock and roll.

The bygone good old days of the Macintosh were like those movies where nerdy homesteaders lined up their wagons and raced off to claim pieces of huge virgin territory. If Frontier and its ilk are indications of what's hot (and Winer told me he believes Frontier is—shudder—the next VisiCalc), we've gone from homesteading to farming to bulldozing orchards for metropolitan development. That's the future of the Mac—trying to squeeze the last few ounces of productivity out of an aging system. Since the Mac is already fairly productive, it's not an easy task, which is why you need such wirehead accoutrements as programming languages to pull off the trick.

Winer seemed chagrined when I tried to explain this to him. To him, Frontier is rock and roll. "Frontier is for the people who don't need it explained to them," Winer insists. "You simply can't do everything you want to do by dragging icons around." Frontier gives you power, he explains, but "it's not child's play."

He's right, of course. We have bigger demands in the new era, and it won't be easy to satisfy them. But then I think back to what I first loved about the Mac: using it was like... child's play.

Too bad we grew up. And too bad that one day, like the rest of us, the Mac is going to die.

---

Macworld columnist Steven Levy is writing a book on artificial life.
With One Small Addition, We Can Make Your Macintosh An Entirely Different Machine.

In one fell swoop, Radius has brought Mach 10 speed to Mac II computers. At the center of it all is a powerful, easily installed NuBus accelerator board aptly named the Rocket. The Rocket is fast: up to three times faster than a Mac IIx, up to six times faster than a regular Mac II, and when matched with a Radius display system, up to 50 times faster with certain applications. The Rocket is smart: multiprocessing enables your Mac motherboard to handle all input/output operations while the Rocket's Motorola 68040 goes to town. And the Rocket is powerful: capable of 25 MIPS and 3.6 MFLOPS, the Rocket blows away the Sparstation I and 486 PCs. And with on-board QuickDraw and display-list processing acceleration for color publishing and CAD/CAM, you'll just have to see it to believe it.

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Several companies are developing alternatives to conventional keyboards, and a whole host of so-called ergonomic computer equipment and furniture is now available. But as many computer users are discovering, there's no simple answer

nor set solution for preventing and treating the muscle and nerve injuries called cumulative trauma disorders (CTDs).

Several simple steps can make a workstation more comfortable. They include adding a copyholder at eye level next to your monitor. Placing the keyboard at the height that keeps your arms and wrists at a neutral angle, parallel to your thighs. And adding a wrist rest to the front of the keyboard if extra support seems necessary. But such changes, while useful, are probably not enough to prevent or diminish CTDs. Experts say job design may be the most important factor because stress, deadlines, repetition, and force all contribute to injuries.

"The issue of workstation design has been greatly exaggerated," says Rani Lueder, president of Humanics, an office ergonomics consulting firm in Encino, California. "Having good ergonomic seating is important, but it's not going to prevent carpal tunnel syndrome." Employers often want easy answers, says Lueder, but reducing injuries requires looking at the stresses in the workplace, the supervisory relationships, task design, organization structure, and the reward system—as well as the furniture.

Dr. Linda Morse heads the Repetitive Motion Institute in San Jose, California, and has watched the treatment caseload grow from 3500 patients in 1986 to 9000 in 1990. Most patients are computer users. According to Morse, a perfect work setting is meaningless unless you deal with work practices. As a consultant she looks for a rotation of job tasks and breaks from computer work: "We think people should stand up and stretch, shake hands and shoulders, every 20 to 30 minutes at least."

"The most useful breaks are microbreaks. But they're very individual," says Tom E. Signore, a consultant and staff ergonomist for Raychem Corporation in Menlo Park, California. "The key to healing in the human body is recovery. And each person is different."

Lueder agrees that rest breaks are important and points to one study that shows people are taking fewer rest breaks now than they did in the 1980s. "We're working harder because we can, through automation, and because we have to, as companies down-size," according to Lueder.

**Regulations and Research**

Growing concern about the resulting problems has sparked calls for research and regulation. San Francisco's controversial computer ordinance, which went into effect early this year, establishes computer equipment and furniture standards for VDT (video display terminal) operators at most larger businesses, and requires 15-

(continues)
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MacDraw Pro is part of the Claris® family. This means it shares dictionaries, file translators and a common look and feel with other Claris software. You also benefit from Claris support.

More presentable

Show your work on-screen, on overheads, or even on 35mm slides. Move slides from one file to another, and print handouts with multiple slides on each page.

More publishable

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More colorful

Create custom palettes, choosing from millions of colors — including standard PANTONE® colors. You can also custom-name colors for faster, easier reference.
More productive
MacDraw Pro lets you concentrate on your work, and not on the software. When needed, context-sensitive help is always available.

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DO MICE BITE?

Keyboards are one potential source of injuries (see Conspicuous Consumer, Macworld, October 1990). But some experts believe that mice may be dangerous as well. "To my mind, the mouse is more prone to causing injury than the keyboard," says Rani Lueder, an ergonomist in Encino, California. "I have seen many workers injured with the mouse because of unnatural and constraining finger positioning, continuous gripping, and maintaining elevated and unsupported arms."

Alternatives to the conventional mouse range in price from $100 to $235 and up. Mouse Systems (415/656-1117), for example, sells the Little Mouse, a single-button optical mouse that requires less force to click than Apple's mouse.

One popular trackball is the Turbo Mouse from Kensington (415/572-2700). EMac (415/795-0801) recently launched radically new designs in trackballs (see photo on page 67). Curtis Manufacturing (603/532-4123) sells the MVP Mouse, actually a three-button trackball, with a foot-pedal option. Like several other trackballs, the MVP Mouse includes a cdev for assigning functions to each button. The trackball and foot-pedal combo from Kraft Systems (619/724-7146) doesn't allow you to vary what the buttons do. But it provides a button you press once for double-clicks (Logitech's product can function in the same way).

The UnMouse from MicroTouch Systems (508/694-9900) is a small touch-sensitive pad that lets you double-click, pull down menus, draw, and use macros with your finger. Voice input devices may help some. Voice Navigator II is available from Articulate Systems (617/876-5236), and Voice Express can be had from MacSema (503/757-1520).

Make sure that any input device you buy can be returned, since it's impossible to judge if a product meets your needs without using it for some time.

Software Aid

A general program some users may find helpful is LifeGuard, from Visionary Software (800/877-1832 or 503/246-6200) (see Reviews, Macworld, May 1991). LifeGuard reminds users to take needed breaks (at preset intervals) and suggests exercises and alternatives to break the cycle of overwork.

Magic Typist from Tactic Software (305/378-4110) and WordWriter from McIntyre Computer Systems (313/645-5090) try to predict the word you want and offer a selection list. The Sword, from a company of the same name (619/224-0139), features automatic keyboard shortcuts that the company claims can cut keystrokes by up to 25 percent.

Learning More

The American National Standards Institute (212/642-4900) has established standards for personal computer workstations, chairs, and related equipment. The Computer Injury Network (213/207-1653) was founded last October by Samantha Greenberg, who won a $40,000 workers' compensation claim this year for a hand injury she traces back to seven months of computer bookkeeping. Greenberg, a one-woman information campaign, is launching a support group for injured users in the Los Angeles area. The Human Factors Society (213/394-1811), a professional association, includes ergonomists among its members.

VDT News is the best single source I've seen for information on all aspects of computing and health issues. This bimonthly newsletter also runs an annual product directory that includes services, trade associations, and resource groups. For a one-year subscription, send $87 to P.O. Box 1799, Grand Central Station, New York, NY 10163.
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Circle 71 on reader service card
minute breaks from keyboarding every two hours. California state legislation is in the works, although not assured, and Los Angeles, Berkeley, Detroit, New York, and other cities have expressed interest in local laws. “A lot of people are getting on the bandwagon in terms of local ordinances,” says Dr. Thomas Armstrong, who chairs a National Safety Council committee founded late last year to develop guidelines for controlling CTDs. Armstrong, an ergonomist with the University of Michigan in Ann Arbor, says the group plans to look at existing research to reach a consensus standard on the best procedures for dealing with CTD problems across all industries. The Committee Z365, as it is called, has been accredited by the American National Standards Institute. A final report isn’t expected for two to three years.

The Occupational Safety and Health Administration (OSHA), which is represented on the Z365 committee, is expected to issue preliminary ergonomics guidelines for all industries in November. Meanwhile, an industry group that includes Apple Computer, IBM, and insurance companies and furniture manufacturers is pressing for a national research agenda for office ergonomics concerns. Ergonomics consultant Bob Bettendorf of Stamford, Connecticut, is chairing the committee, which has lofty aims but little money to carry out research.

The lack of research—and funding for it—may be the most distressing aspect of the problem, because there are so few solid facts. Dr. Morse calls CTDs an epidemic, while Dr. Armstrong says it’s not clear that there are actually more CTD problems now than in the past. Dr. Morse says the proper wrist rest (flat, cloth-covered foam rubber the same thickness as the keyboard) can make a major difference for users. Hand specialist Dr. Robert Markison, however, has found that his patients in San Francisco rarely benefit from wrist rests.

**Recommendations**

Computer users should remain skeptical in the face of companies seeking to “profit from pain,” as one newspaper put it. “Don’t take for granted something that says ‘ergonomic’ is...” (continues)
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going to solve your problem," says Dr. Armstrong. "Challenge the supplier for data—not testimonials but tests that show the product actually reduces carpal tunnel syndrome or whatever." Think of new devices as experimental and judge them on a case-by-case basis. If you’re a manager, don’t make all your workers use a new product. Try it out and get worker feedback first before placing an order for many devices.

If you need treatment, Dr. Morse suggests that you call in advance to see if a doctor is familiar with workers’ compensation and with workplace intervention. Because many doctors are unfamiliar with CTDs, you may want to look for board-certified occupational medicine specialists or occupational medicine clinicians, who should be aware of CTDs. "They also have an understanding of the need to intervene in the workplace, which many physicians don’t," says Dr. Morse. "Another alternative is physical medicine and rehab physiatrists, who are soft-tissue musculoskeletal experts quite frequently located in sports medicine clinics."

**Keyboard Alternatives**

Several innovative prototypes for the Macintosh seek to improve upon—or replace—the flat QWERTY keyboard.

The Bat is a pair of devices that allow computer users to input information with one hand and use a mouse with the other. The palm rests on a platform above seven keys pressed by fingertips and thumb. Finger combinations similar to piano chords create letters and numbers on screen, according to Ward Bond, president of Infogrip (504/336-0033) of Baton Rouge, Louisiana. The company plans to sell limited preproduction models for $495 beginning in June of this year.

The DataHand is a keyboard- and mouse-substitute divided into left-hand and right-hand units. A user’s hand is placed over a palm support, with fingers curling into four wraparound keys. The wraparound keys move in five directions: clown, forward, back, left, and right. Inventor Dale Retter claims that experienced typists must relearn only four keys out of the middle three rows. "The keys require about 25 percent of the pressure of a standard keyboard," says Retter, president and CEO of Industrial Innovations (602/860-8584), a small start-up in Scottsdale, Arizona. A Macintosh version of DataHand is (continues)
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expected to become available next year for $1200.

AccuKey is an input device originally developed for navy use in missile control, according to inventor Larry Langley. Eight soft keys are placed in a shallow V shape; keys have forward, backward, and middle positions. Users create characters by pressing different key combinations, which Langley claims can be learned in a week. A company called AccuCorp is working to finish and market the device, which will first be available for the IBM PC and compatibles. A Mac version is also planned to sell at an undetermined price. AccuCorp can be contacted at 3959 Electric Rd., Suite 100, Roanoke, VA 24018.

One well-publicized invention is the Tony keyboard from Silicon Valley inventor Tony Hodges (415/323-4801). The Tony keyboard can be positioned like a standard device or split and raised up to 90 degrees, like an upside-clown V (see "Warning: Computing Can Be Hazardous to Your Health," Macworld, January 1990).

Dr. Armstrong warns that any one alternative keyboard probably isn’t going to solve all CTD-related problems. "Things like the Tony keyboard are quite effective in eliminating a couple of types of stress, but won’t do anything to eliminate the repetitive stress or the localized mechanical stress," he says. "If you take a Tony keyboard and use it hard enough and long enough...you’ll probably experience problems."

Dale Retter and Tony Hodges have both approached computer companies about licensing their input devices, and neither has had any luck. But the growing howl from injured users and product liability suits against computer system manufacturers in the airline and newspaper industries may help inspire new products from Apple and others.

"All of the major computer manufacturers are looking at input design," says Dr. Morse. "And they are doing so in a pretty good scientific way, actually testing the muscle strain of using the devices."

Users should demand serious testing from manufacturers to ensure that changes in keyboards, mice, and trackballs are actual improvements and not merely decorative advances. But we also have to pay attention to overwork, stress, and unrelenting deadlines. When it comes to injuries, "it’s not really the equipment as much as how the workers interact with the job," says Lueder. It may be that the devices themselves are less important than how you use them.

(Research assistance by Carolyn Bickford.)

Send nominees for sainthood to Service Heroes, Macworld, 501 Second St., San Francisco, CA 94107, or via Applelink (Macworld) or America Online (Branscum). Conversely, drop Conspicuous Consumer a line if a company is ignoring you.
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QuickTime: It's about Time

Apple's new system software, called QuickTime, manages events that happen over time—in particular, video—the same way QuickDraw has always managed the drawing of still images on the Mac's screen. To a user, QuickTime is a few pieces of software in the System Folder; to a developer, QuickTime is the foundation for making multimedia available in all applications.

One of QuickTime's chief functions is to mediate between software and hardware, freeing software developers from writing a different driver for each video board on the market. For example, on a Macintosh equipped with a camera and digitizing board, you could bring up QuickTime's simple console—a few on-screen VCR buttons—from inside a QuickTime-compatible word processor, record a note in digital video, and attach it to a memo. Anyone reading the memo could then play back the video note, even though the word processor knows nothing about video hardware. (Although QuickTime requires hardware only for video input, additional TV hardware can provide faster frame rates and larger TV windows.)

QuickTime provides software-only compression and decompression. It will ship with three compressors: a JPEG implementation for color images; a video-compression format to decompress and play video from a CD ROM or hard drive in a small (1/4-screen) window at about 15 frames per second; and an animation compressor. Developers can add new compression formats.

QuickTime's Component Manager lets peripherals such as video digitizing boards tell the Mac what their capabilities are; the Mac in turn tells applications what hardware is available. Later versions of the Component Manager may allow programs to run a VCR, laser disc player, or color calibrator.

QuickTime will provide two new file formats. One is a track format, a container that can hold video, sound, and when third-party developers write new track types, closed-caption text, synching information for multilingual videos, and so on. The second format is an extension to PICT that attaches a thumbnail to any image; any QuickTime-compatible application can display the thumbnail.

Symmetry is making Mariah, its image-archiving utility, QuickTime-aware, so as you add an image to a Mariah archive, you'll have...
a choice of several compression formats. Later, when you want to place the image in a page layout, a Quick-Time-aware DTP package will decompress the image without Mariah’s help. Symmetry is in Scottsdale, Arizona, at 602/998-9106.

At least two major third-party vendors are ready with hardware products that will take advantage of QuickTime. RasterOps has introduced its RasterOps 24XI.TV board, which combines an accelerator with a 24-bit graphics board with TV capability. The RasterOps board supports the 13-inch AppleColor High-Resolution RGB Monitor and a series of RasterOps monitors ranging up to 21 inches. The board is compatible with RGB, S-Video, NTSC, PAL, and SECAM formats and supports full-motion video.

With an optional piggybacked expansion board called the QuickPak Expansion Adapter, the board adds real-time compression and decompression of TV images. The board began shipping in May, at a suggested list price of $4995.

Meanwhile SuperMac is introducing what it calls the Video Spigot, a low-cost board meant to complement QuickTime by getting digitized video into the Mac from a VCR or a laser disc or similar device. The first versions will be for the LC and IIsi. A higher-end product, called Video Spigot Pro, is under development.

SuperMac demonstrated a very powerful TV-editing software application called ReelTime, which the company will include at first with the Video Spigot. QuickTime-compatible, ReelTime manipulates digital video, adding many special effects and editing utilities including sequencing. At press time, the price of the Video Spigot had not been set, but SuperMac said it hoped the price would be about $300 and that it definitely would be under $500. Video Spigot was slated to start shipping June 4.

For more information, contact RasterOps in Santa Clara, California, at 408/562-4200, or SuperMac in Sunnyvale, California, at 408/245-2202.

QuickTime users will appreciate falling hard drive prices, because even at 20-to-1 compression, video files eat a lot of disk space: a 1½-by-2-inch clip that runs 10 seconds in video-standard 16-bit color would consume roughly 350K of disk space.

Apple expects to ship QuickTime before the end of 1991. It will run with System 6.0.X and 7.0.X and will require no specialized hardware, but, at least in its first version, it will not run on the 68000-based Plus, SE, and Classic.—D.L. and T.M.

The Photographer’s Network

Equipment developed by Leaf Systems for accessing and editing photographs digitally is making darkroom work at newspapers a thing of the past. Leaf’s technology, which Associated Press markets to AP member newspapers, has already replaced 8 of 11 traditional photoenlarging machines at the Columbus Dispatch, and, says the Dispatch’s director of photography Karl Kuntz, “[soon] we hope to be completely paperless, to do it all by scanning negatives, with no printing.”

The three central components of Leaf’s Picture Desk are a proprietary file server, the Leafnet fiber-optic network, and a NuBus board to plug a Mac into the network.

A networked Macintosh user can edit color images on the file server with Leaf’s software, or copy them to a local hard drive to edit them with an application like Adobe Photoshop. Leafnet runs at 40 megabits per second—about four times as fast as high-speed Ethernet. Since even a fast Mac can’t absorb data that quickly, the NuBus board has its own buffers.

Leaf’s software lets photo editors perform most functions of strippers and prepress operators. “We call it upstreaming,” says Kuntz. “We used to send out all these pieces, and they’d put them together at the last minute. Now we send out whole pages.”

Leaf’s system also provides security features and access privileges, and can slug photos—add descriptive comments to them—and search and retrieve photos by slug lines. Features such as dodging and burning can be disabled to conform to a newspaper’s photo-editing guidelines.

Where do the images edited on a Leaf server come from? The server accepts analog and digital images sent by modem, and Leaf also produces scanners that support several sizes of film, slides, and transparencies. The Leafax 35 is a portable black-and-white or color 35mm scanner with a built-in Telebit Trailblazer 19.2K modem and a C-Cube Microsystems compression chip for traveling photographers. Finally, Leaf is working on a film-quality digital back for Nikon cameras, which would eliminate the need for scanning completely.

Future plans call for running the Leaf server on nonproprietary hardware, probably an IBM RIS/6000, so the computer could be used for other tasks. Leaf Systems also has hinted that it might make its fiber-optic net-

(continues)
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Lotus to Flower at Last

Lotus has made several ill-fated attempts to enter the Mac market—first with Jazz, an integrated package many say was ahead of its time, then with Modern Jazz, which died before it saw the light of day, and recently with the politically unacceptable MarketPlace. But with a Mac version of Lotus 1-2-3 almost ready and the recent acquisition of a Mac E-mail package, cc:Mail (see “Meta-Mail,” News, April 1991), the Microsoft of the East is poised at last to storm the Mac community.

Lotus 1-2-3 for the Macintosh is file-compatible with the DOS, Windows, UNIX, and VAX versions of Lotus 1-2-3 and can read and execute their macros. Lotus 1-2-3 worksheets are three-dimensional, which makes slicing through complex data sets easier than with linked files in Excel’s 2-D world (1-2-3 supports linked files as well).

Lotus 1-2-3 has a clean, easy-to-use interface. Its drawing tools live in floating palettes, and all dialog boxes are nonmodal—you can move them, shrink them, or access the worksheet without closing them. Worksheets, macros, graphs (1-2-3 provides 12 types of graphs including 3-D, with variations on each possible), and a running transcript that permits unlimited undos are all part of the same file; graphs (but not worksheets) can be collapsed into space-saving icons. For database access 1-2-3 supports Apple’s Data Access Language and Lotus’s own Data Lens, and can draw a user-modifiable data entry form based on the database’s fields. The program also provides Backsolve, a built-in single-variable solver like Excel’s Goal Seek.

What does 1-2-3 lack? It lacks Excel 3.0’s nifty collapsible outlining feature; it doesn’t let you create new number formats, something Excel has supported for years, and it can’t calculate fractions, as Excel 3.0 does.

Recognizing that Ashton-Tate’s marketing clout couldn’t push the well-qualified Full Impact into corporate Excel sites, Lotus is counting on compatibility with its dominant DOS spreadsheet to do the trick. That’s probably why Lotus decided against making its Mac entry with the revolutionary but incompatible-with-everything Improv, a spreadsheetlike tool for the Next computer that Mac enthusiasts would love.

Lotus 1-2-3 for the Mac will list for $495. For more information, call Lotus in Cambridge, Massachusetts, at 617/577-8500.—D.L.

Plain-Paper Color Surfaces at Last

Offering a long-awaited combination of critical features, Tektronix has introduced a 24-bit color PostScript printer that outputs tabloid-size paper at 300 dpcm using phase-change ink-jet technology—and does it on almost any type of paper. Called the PhaserJet PXi, the printer uses solid inks that are melted before the print head sprays them onto paper or transparency film. The device prints on paper as large as 12 by 18 inches and accepts very thin and very thick paper.

The basic PhaserJet PXi includes 10MB of RAM, but users can add 8MB more in 4MB increments. The 4MB RAM upgrades list for $995 each. With a total of 14MB, the printer can use its full print area of 11 by 17 inches on the maximum-size paper. The second RAM upgrade is for additional fonts, file buffering, and faster image processing.

The PhaserJet PXi is slated to include Adobe’s PostScript Level 2, which adds device-independent color matching, compression, better font rendering, and other improvements. The printer incorporates a 24MHz Am29000 RISC processor for better printing speed. A full page of color takes about two minutes to print. Tektronix estimates that producing a page will cost about 5 cents for black text and 25 cents for a typical page of color.

The PhaserJet PXi is scheduled to begin shipping in July. For further information, contact Tektronix in Wilsonville, Oregon, at 800/835-6100.—T.M.

New Look for Panorama

ProVue’s new Panorama II makes it easier for the database novice to get started, with improved documentation, a beginner’s manual, and a simplified interface. At the same time, Panorama II incorporates some major changes that custom database developers will be sure to like.

For power users and developers, Panorama II provides variables and subroutine functions in PanTalk, its macro-programming language, and the new version adds more formulas, including hyperbolic functions. Panorama II also features a multiuser mode that allows several users to access a database on a network, though, unlike FileMaker, Panorama requires AppleShare, TOPS, or some other networking scheme (System 7’s file-sharing feature should satisfy this requirement).

The Tektronix PhaserJet PXi prints 24-bit continuous-tone color on plain paper that can measure up to 12 by 18 inches.
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A point-of-sale system in Panorama. The invoice file looks up prices in the catalog; it can also debit stock from inventory.

Panorama functions as a hierarchical database that can look up data in other files, and users can record or write macros to transfer information in both directions between files, something FileMaker doesn’t support. This relational feature permits, say, an invoice file to debit an inventory file and add to an accounts receivable file automatically. However, Panorama lacks the data-integrity checking found in Oracle, Sybase, and other databases often used to develop accounting systems. Buttons, pop-up menus, and other graphics can be included in user-friendly templates.

Panorama loads files completely into RAM, like a spreadsheet, which makes searching and sorting very fast but limits the size of a file. FileMaker, by comparison, is disk-based.

Panorama II will list for $395, and ProVue will also market a zip code lookup and a spelling checker for Panorama at $39.95 each. The company also plans to develop a runtime version of Panorama. For further information, contact ProVue in Huntington Beach, California, at 714/892-8199. —Carolyn Bickford

Avery Rolls Out Label Printer

Avery, leader in the label market, has brought out its first hardware peripheral, a label printer that creates labels for envelopes, badges, or file folders at a rate of about four seconds per label. Called the Personal Label Printer, the device includes a thermal-transfer print head that has a resolution of 137 dpi. Like other one-at-a-time label printers currently available, the Avery printer requires no toner or ribbon.

The printer was developed in conjunction with CoStar, which pioneered the market with its existing LabelWriter. CoStar will sell the new label printer under the name LabelWriter II in computer retail stores, while Avery will offer it through office supply stores and distributors. CoStar will also offer an upgrade, to the LabelWriter II Plus, which will print wider labels.

The Personal Label Printer comes with Avery’s MacLabelPro software and printer driver. MacLabelPro accepts imported address data from other applications. Users can include graphics, such as clip art or a scanned logo, on a label and can use any font installed in the system. The printer hooks into the Mac’s serial port.

The Personal Label Printer, slated to ship from Avery in August, will have a suggested retail price of $279.95, including a roll of 130 labels. Additional rolls will sell for $12.95 list. Co-
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be set for resolutions ranging from 60 dpi to 2400 dpi, with proportional changes in the speed of the scan.

When ordered for the Mac, the Phovos 600GS comes with Adobe’s Photoshop LE; a bundle for a PC running Windows includes Astral’s Picture Publisher Plus. An optional document feeder can load up to 30 pages automatically and comes with either a Macintosh or PC version of Calera’s OCR software.

The Phovos 600GS scanner from Prime Option scans in 256 shades of gray at 600 dpi in about ten seconds.

Earth to Apple: We Read You

Macintosh networking companies breathed a collective sigh of relief when word leaked out that Apple, persuaded by third-party developers, had stopped development of AppleTalk Management Protocol (AMP) and decided in favor of the industry-standard Simple Network Management Protocol (SNMP). Apple refuses to acknowledge that AMP ever existed, saying that the company had always planned to support SNMP, but a number of Macintosh networking developers confirm that Apple had briefed them on AMP.

SNMP was developed to work with the industry-standard TCP/IP protocol for communicating between different types of computer. Over the past two years, SNMP has become the de facto standard for heterogeneous network management. For networking, and network management in particular, interoperability is a major requirement.

AMP would have required an AppleTalk Data Stream Protocol (ADSP) transport base, restricting AMP use to AppleTalk nets. It would have lacked a management information base, a database that explains to the network-management software what it must manage. Without the database, management software would have to understand packet types, requiring complex programs that would be more difficult to develop. On the other hand, AMP had authentication and encryption built in, unlike SNMP, where they were added as an afterthought.

“We’re generally happy that Apple is going with something more of a standard,” says an engineer at one Macintosh networking firm. “We’re a multiprotocol company these days, and having a more widespread management protocol is a lot better for us.”

Apple has not announced any SNMP products, but InterCon of Herndon, Virginia, is developing WatchTower, a $2495 product that can manage an SNMP internet from a Mac. InterCon is at 703/450-7117.

—Sharon Fisher (continues)
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Until recently, only specialists using mainframes could analyze satellite imagery, but now environmentalists using GAIA on color Macs can quickly analyze satellite imagery to identify wildlife habitats, wetlands, and various types of forests. After converting satellite data to Mac format, Podolsky associates the images’ colors with habitats, loads his Mac and a portable power supply into a van, and sets out to “ground-truth” his work.

Apple gave Podolsky a grant to develop GAIA with programmer Bill Shelley; Philip Conkling, executive director of the Rockland, Maine, Island Institute; and other colleagues at the nonprofit institute, which is devoted to the balanced use of Maine’s 3000 coastal islands. "Maine has some of the last undisturbed wilderness in the Northeast," Podolsky says. "It still has a chance to avoid the mistakes made everywhere else." With GAIA, planners and environmentalists summon up color satellite images of the coast with a few keystrokes. With a few more, they zoom in for close-ups of islands, marshes, and forests, or agricultural, residential, and industrial areas. By overlaying vector-based maps of roads, political boundaries, property lines, and topography, researchers can study communities and their environments.

The Island Institute, with the Vermont Natural Resources Council, is also using GAIA to monitor deforestation in northern New England. Anyone analyzing the surface of the earth can use GAIA, including cartographers, geologists, agronomists, foresters, and educators.

Podolsky hopes to establish a distributor for GAIA soon. It now sells for $500 to schools, nonprofits, and government agencies, and for $1500 to commercial users. For further information, contact Richard Podolsky at 300 W 23rd St., #10D, New York, NY 10011. —Ann Garrison

Survey: Mail Order

For this month’s survey we asked readers about their experiences ordering Mac products by mail. A very high 85.1 percent of 457 responding readers say they have bought Mac-related products from a mail-order company. Software is the most popular category among those readers, with 93.6 percent saying they have purchased Mac software through the mail. Another 62.5 percent say they have requested supplies, 53 percent have chosen Mac peripherals, and 4.4 percent say they have bought Macintosh computers through the post. The figures add up to more than 100 percent because multiple responses were possible.

A smaller number of respondents, 67 percent, say that their organization has purchased a Mac-related product through the mail, 24 percent say their organization has not, and 9 percent did not answer the question. Of individual respondents who have purchased Mac-related products in the past 12 months, 29.8 percent have done so one or two times, 26.2 percent have bought three or four times, 34.4 percent have ordered five to ten times, and 9 percent say more than ten times.

The average delivery time was 5.1 days, with 15.4 percent of buyers saying their package usually came in 1 day, 29.3 percent saying 2 days, 21.3 percent saying 3 to 4 days, 22.6 percent saying 5 to 10 days, and 9.8 percent saying delivery took longer than 10 days. Support from mail-order companies is generally well rated: 16.5 percent of customers say support was excellent, 41.1 percent call it good, 13.1 percent say it was fair, and 4.1 percent label it poor. Another 25.2 percent say they do not know how good the technical support was.—T.M.

A satellite image of Chico, California, edited in GAIA to highlight crop types. Roads and railways appear in white.

The Big Picture

Environmentalists often play the role of David fighting the Goliaths of big corporations, government bureaucracies, and large-scale developers, who can devote great resources to gathering information that supports their case. Ecologist Richard Podolsky hopes that his GAIA (Geographical Access
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ENT0277 Casino Master 45.
ENT0299 Casino Masters Deluxe Mac II Version 45.
ENT0275 CrapsMaster 27.
ENT0383 Puzzle Master 29.
Electronic Arts
ENT0321 Earl Weaver Baseball 32.
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Sir Tech Software, Inc.
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FACE, TETRIS, WADDLES 25.

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3G Graphics
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OEN0289 Images with Impact Business 1 65.
OEN0287 Images with Impact People 1 95.

Abrasadata
CAO0032 Design Your Own Home Architecture 65.
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Communicate more effectively with fabulous art and graphics from the world’s largest publisher of clip art. Each of the 18 ImageBase packages contains at least 100 topic-related images drawn by professional artists. GRA0169 $589.

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Virex 3.0 The first comprehensive solution to the threat of computer viruses. Prevents, detects and repairs files infected by all known Macintosh viruses. UTII093 $559.

911 Problem recovery package which incorporates an extensive troubleshooting reference guide and a collection of powerful utility programs that allow you to recover data from damaged disks or files. UTI0191 $599.

Farallon™ Computing
GRA0201 MediaTracks™ ..... 219.
GRA0202 MediaTracks™Multimedia Pack ..... 369.
Graphsoft
GRA0203 Blueprint ..... 219.
GRA0204 MindCAD 3.0 ..... 595.
Innovative Design
GRA0203 MacDraft 2.1 ..... 279.
GRA0204 Drama 1.1 ..... 410.
Letraset
GRA0101 Color/Studio ..... 59.
GRA0102 ImageStuf 1.5 ..... 150.
MacroMind
GRA0140 Macromind Director 2.0 ..... 629.
GMetro Image Base (Full line available) ..... 85.

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GRA0233 Sewel 3D Professional ..... 435.
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GRA0271 Read My Lips ..... 75.
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GRA0200 Digital Dance戒 2.0 ..... 259.
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GRA0039 ClickArt Business Image ..... 32.
GRA0042 ClickArt EPS Illustrations ..... 82.
GRA0139 ClickArt Color ..... 99.
Zedcor
GRA0199 DeskPaint 3.3 ..... 113.

HARDWARE & PERIPHERALS

Corel
IP1043 Typist ..... 479.
IP1091 LabelWriter ..... 185.

ClickArt Color (T/Maker) ClickArt Color Graphics for Presentations is a portfolio of more than 250 high-quality, full-color images created especially for presentation. The images have been designed to deliver quick, clean, visually impact against the colored backgrounds typically used in presentations. The subject categories are appropriate for any type of business presentation and include time and money icons, people in officer-related situations, maps, computers, flags, backgrounds, and logos, to name a few. GRA0272 $599.

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<table>
<thead>
<tr>
<th>Product Code</th>
<th>Description</th>
<th>Price</th>
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<tr>
<td>MOD0047</td>
<td>Mini Send Fax 2400/9600</td>
<td>$149</td>
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<td>MOD0062</td>
<td>24/96 Mini Send/Receive Fax Modem</td>
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<td>MOD0043</td>
<td>2400 BPS Mini Modem</td>
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<td>Dove Fax Plus</td>
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<td>MacModem V.32 / 9600</td>
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<td>Gemini Plus Kit</td>
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<td>MOD0059</td>
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<td>OMOD0049</td>
<td>TelePort 2400 ADB Modem</td>
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<td>Mercury 16MHz 68030 - SE</td>
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<td>9600M Plus Modem</td>
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<td>Prometheus</td>
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<td>ProModem 2400/4800</td>
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<td>MOD0034</td>
<td>ProModem Ultra</td>
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<td>MOD0035</td>
<td>TravelModem</td>
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<td>PowerUser™</td>
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<td>DRI0297</td>
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<td>DRI0299</td>
<td>Mercury 53MHz 68030 - SE</td>
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**MODEMS & FAX**

- **Abaton**
  - MCD0019: Interface 1248
  - MCD0034: Interface 2480
- **Applied Engineering**
  - MCD0011: SmartOne 2400/1200
- **Dove**
  - MCD0038: Dove Desktop Easel
  - MCD0053: Dove Fax Plus
- **Global Village**
  - MCD0046: SmartOne 24000
  - MCD0017: SmartOne 9600 (V series)
- **Hayes**
  - CMC0031: Smartmodem 2400
  - CMC0017: Smartmodem 9600 (V series)
- **Microcom**
  - MCD0050: MacModem V.32 / 9600
  - MCD0043: 4800 BPS Mini Modem
  - MCD0027: Mini Send/Receive 2400/9600
  - MCD0024: 24/96 Mini Send/Receive Fax Modem

**MUSIC & SOUND**

- **Coda Music Software**
  - MCD0041: Finale 2.1.1
- **Electronic Arts**
  - MCD0041: Deluxe Music Construction 2.5
- **Futuram™ Computing**
  - MCD0036: MacRecorder/2.0
- **Magenta**
  - MCD0031: MIDI Translator
  - MCD0034: Music Publisher
- **Tactile Software**
  - MCD0023: Sound Chips Vol 1, 2, 3 & 4

**FonCard NTX (Sonset)**
A ton expansion card for Apple's most powerful laser printer which adds the popular Adobe TypeSet 1, 2 and 3 PostScript language fonts to the LaserWriter NTX. The card plugs directly into the son expansion connector on the NTX's control board and becomes a resident part of the printer. The Sonnet Foncard NTX is bundled with Adobe TypeSet 1, 2 and 3 outline and bitmapped fonts for the Macintosh. FON0410 $499.

**SECURITY & VIRUS PROTECTION**

- **ABSD Software, Inc.**
  - UTD005: FinGuard 2.5
  - UTD010: FinGuard 2.5 - Office Pack 5
- **Acco539: Maccecess Card Reader**
  - UTD015: $299

**GUARANTEE**

Many of our products come with a thirty day money-back guarantee. If you are not completely satisfied, ask for details when you place your order.

**Quadr*Link (Applied Engineering)**

Quadr*Link solves the problem of clogged serial ports. Add four additional serial devices (printers, plotters, scanners, modems, etc.) to your Mac II. Quadr*Link is compatible with Mac's Communication Toolbox. System 7.0 and includes a "shadow device" to recognize older software (Mac II family only). INP0148 $299.

**UTILITIES & PROGRAMMING**

- **Appletalk Systems, Inc.**
  - UTD011: CardOwl
  - UTD012: Advanced Software
  - UTD013: EOF Manager
- **Microcom**
  - UTD014: TurboDesk 2.03
  - UTD015: Master Augirlit 1.5
- **Baseline Publishing**
  - UTD016: Suite Deluxe 2.0
  - UTD017: File Manager
  - UTD018: ScreenShot
- **Berkley System Design**
  - UTD019: Aller Dark 2.0
- **Connectix**
  - UTD020: Stepping Out
- **CE Software**
  - UTD021: Oakleys 2.2
- **Custom Applications**
  - UTD015: Freedom of Press 3.0
  - UTD016: Freedom of Press Light 3.0
- **Dantav Development**
  - UTD018: Inspector 1.2
  - UTD019: Retriever 1.2 Remote
- **Dariana Software**
  - UTD020: MacScript

**WealthBuilder by Money Magazine (Reality Technology)**

WealthBuilder uses your financial data and your decisions about goals and acceptable risks to calculate the best investment strategy. It reads data directly from both Quicken and Andrew Tobias' Managing Your Money. It has a stock tracking and portfolio management system, and now includes 5000 stocks and 500 bonds from Standard & Poor's, in addition to 1450 mutual funds. FIN0068 $99.

**Warranty**

Modern with auto answer/originate, 300, 1200, and 2400 baud operation, pass-through phone jack, speaker with programmable volume, and a manufacturer's two-year warranty. All user options are stored in non-volatile memory. Includes free Quicklink II communications software, modem, cable, and CompuServe/Prodigy Start-Up Kit offer. MOD0021 $139.
Intouch

(Advanced Software)

MacUser magazine rates Intouch "the best name and address DA for the Mac." (4 1/2 mice). Intouch is an easy-to-use Macintosh Desk Accessory that stores unlimited names, addresses, phone numbers and notes, prints envelopes and labels, dials telephone numbers and more! Because Intouch is a DA, it provides you with instant access to your data. Create multiple datalines, store up to 14 pages of notes for each contact, and automatically time and date stamp your notes. Network 3-pack now available. UTI0192 $39.

Dubl-Click

UTI0197 ClickChange .............................. 56

Fifth Generation Systems

G04096 FastBack II 2.5 .......................... 15
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Insight Development

UTI0012 Print 12 .................................... 95
Kent Marsh

UTI0032 Folder Bolt .................................. 73
Magic Software

UTI0077 Autosave II ......................... 26

Kid Pix (Broderbund)

Kid Pix makes computer graphics fun. Designed for kids ages 3-12, it includes Kid Pix (Broderbund) creative illustrations with a mouse click. Imaginative erasers include a Black Hole and a Firecracker. LNG0001 THINK's C 4.0 .. . ........................ 165.

WORDPROCESSORS & SPELLING CHECKERS

Ashton-Tate

WRD0008 FullWrite Professional 1.1 ....... SPECIAL! 49
Baseline

SPL0029 Thursday 7 .............................. 56
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OmniDraft or OmniPage 2.1 ............... 125
Claris

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Compuserve Membership Kit

For the Macintosh (Compuserve) The largest on-line data service, with over 500,000 users. Services include electronic mail, bulletin boards, special interest groups (Forums), and a discount department store. You can chat with other users in the CB mode, or check out the latest rumors in the gossip column. Databases include the complete text from major newspapers and encyclopedias, plus stock data, weather forecasts and book and movie reviews. The Membership Kit offers everything you need to start communicating. It’s easy to install and ready to use. Comes with MACKNOWL.ED communication software and the latest Macsoft software. Cable is included. MOD0032 Only $99.

SPL0028 Correct Grammar 2.0 ........... 55

Zedcor

LNG0001 ZBasic 5.0 ............................. 99

Microsoft

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(Cutting Edge)

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All year long, we at Macworld work furiously to inform our readers about the expanding array of Macintosh products. But once each year we become the audience—actively soliciting your opinions about the hardware and software you consider to be the best—worthy of world-class recognition.

Expanding Market, Expanding Categories

This year, to keep pace with the growing complexity of the Macintosh market, we decided to expand the number of categories—from 41 last year to 65 this year. For example, to reflect Macintosh users’ growing need for mass storage, Optical Drive, Tape Drive, and Removable-Media Drive were added to the hardware list. Electronic Mail, OCR, and Image Processing—three applications gaining in popularity—joined the software group. We also divided many existing categories: hard drives fell into three groups: low, medium, and high capacity; and scanners into two: color and black-and-white. Statistics/Math became two separate categories as did Education/Training. And because good—and bad—customer support has become an increasingly important to our readers, we added that as a write-in category for both hardware and software. In categories where most vendors sell many similar models, we have listed only companies—giving the award to an entire product line.

We’ve displayed the winning products and listed the top runners-up; Others represents the total percentage of votes cast for products not shown. We also noted the total percentage of respondents in each category. These contest results reflect readers’ preferences but should not be construed as endorsements by Macworld.
Mac products—according to you
A BREAK WITH TRADITION

For the Fifth Annual World-Class Contest, we significantly changed the way we poll our readers. In each of the previous years, an entry form was published in the February and March issues of Macworld, listing each product category. Readers were asked to write in the names of their favorite products, clip out the form, and send it in.

This year, in an attempt to refine our polling methods, we chose a new approach: sending out a World-Class Product Survey Questionnaire to a randomly selected sampling of 4000 Macworld subscribers. The survey listed products to vote for within each category and gave respondents the option of writing in candidates that weren't listed.

Not surprisingly, we found many repeat winners, though a number of others found themselves squeezed out by some new contenders. Last year's Most Promising Newcomers, Hewlett-Packard's DeskWriter and Adobe Type Manager, both took top honors in their respective hardware and software divisions, although the DeskWriter did have to share its current title with Apple's ImageWriter II.

In Telecommunications, MicroPhone II edged past FreeSoft's White Knight (they tied last year), and surprisingly, The Norton Utilities for the Mac, which tied with Adobe Photoshop and Salient Software's DiskDoubler as this year's Most Promising Newcomer—Software, was also voted the best protection/recovery/backup utility, beating out last year's winner, SUM II. Speaking of Photoshop, Adobe's hot new product garnered perhaps the strongest vote of confidence, winning an impressive three awards. Not only did it sweep the Image Processing category but it knocked SuperMac's PixelPaint off the Color Paint pedestal as well. Too bad Adobe refuses to lower the price, but maybe this means it doesn't have to. And MacroMind Director, despite its high price and unnatural interface, handily won the Multimedia/Animation category; maybe it merits another look.

The hardware categories saw a few surprises as well. For the first time, Thunderware's ThunderScan lost out to the pricey Apple Scanner, placing a distant third while Hewlett-Packard's ScanJet Plus was close on Apple's heels. Another regular winner in the past—Kensington Microware's Turbo Mouse—was upset by the Apple Extended Keyboard II. And this year saw some upheaval in the storage categories: demonstrating how a small entrepreneur has managed to create something from nothing, La Cie tied with Apple for best mid-range hard drive and captured both the high-capacity hard drive and optical drive categories. Readers indicated their approval of Apple's new low-cost Macs—the LC and the IIsi—by locking them in a tie for Most Promising Newcomer—Hardware.

The Lucky Dozen

As always, a number of ballots were randomly chosen from those returned and each of the following twelve winners will receive a selection of World-Class hardware and software graciously donated by the winning vendors: Larry R. Beach of Des Moines, Iowa, a molecular biologist who does DNA analysis on the Mac; Leigh Blair, of Novato, California, who designs publicity materials for a service agency; Earl Blankenship III of Marion, Illinois, the only Mac user in his sales office; Joe Brickham of Fort Worth, Texas, a medical photographer who also runs his own desktop-publishing business; Terry Ertter of Phoenix, Arizona, who desktop-publishes his company's marketing publications; David E. Gillis of Pacific Palisades, California, who designs album pages for his stamp collection with MacPaint; Randall Hilden of Minneapolis who uses a Mac 512K he's owned since 1985; Jay Kreibich, a high-school junior from Elmhurst, Illinois, who began computing with an Apple Ile in the fourth grade; Brian Lichtenwalter, a computer science major at a Fort Worth, Texas, university who hopes to become a software developer; Mark Sebar of Van Nuys, California, who writes novels and screenplays on his Mac Plus; Gary Specker of Los Altos, California, who used his IIcx to design the dream house he plans to build; and Paul Swearengen, a high-school journalism teacher from Topeka, Kansas, who helps his students publish their school newspaper on an SE.
### COLOR GRAPHICS BOARD—8-BIT

<table>
<thead>
<tr>
<th>Product, Manufacturer</th>
<th>% of votes</th>
</tr>
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<tbody>
<tr>
<td>Macintosh Display Card 8 • 24, Apple</td>
<td>35</td>
</tr>
<tr>
<td>DirectColor series, Radius</td>
<td>14</td>
</tr>
<tr>
<td>Macintosh Display Card 4 • 8, Apple</td>
<td>13</td>
</tr>
<tr>
<td>RasterOps 6S, RasterOps</td>
<td>10</td>
</tr>
<tr>
<td>Spectrum/8, SuperMac Technology</td>
<td>8</td>
</tr>
<tr>
<td>RasterOps 8L, RasterOps</td>
<td>7</td>
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<tr>
<td>Others</td>
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(51% of respondents voted in this category)

### COLOR GRAPHICS BOARD—24-BIT

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<tbody>
<tr>
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<tr>
<td>Macintosh Display Card 6 • 24, Apple</td>
<td>17</td>
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<tr>
<td>Radius DirectColor/24, Radius</td>
<td>13</td>
</tr>
<tr>
<td>Video ColorBoard 364, RasterOps</td>
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<tr>
<td>RasterOps 24L, RasterOps</td>
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(49% of respondents voted in this category)

### CPU/ACCELERATOR UPGRADE

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<tr>
<td>Accelerator series, Radius</td>
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<tr>
<td>MarAthon series, Dove Computer</td>
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<tr>
<td>FastCache 16c, OayStar Digital</td>
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</tr>
<tr>
<td>PowerCard I/O series, OayStar Digital</td>
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<tr>
<td>Macintosh SE/30 Logic Board Upgrade, Apple</td>
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(57% of respondents voted in this category)

### DIGITAL AUDIO

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<td>Voice Link, Articulate Systems</td>
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<td>MacProteus, Digidesign</td>
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<tr>
<td>Sound Accelerator, Digidesign</td>
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<td>Audiomedia, Digidesign</td>
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(45% of respondents voted in this category)

### ETHERNET HARDWARE

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<tr>
<td>EtherPort series, Shiva</td>
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<tr>
<td>FastPath, Shiva</td>
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<td>GatorBox, Cayman Systems</td>
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<tr>
<td>FastNet series, Dove Computer</td>
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<td>OaynaPort series, Oayna Communications</td>
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(36% of respondents voted in this category)

### LOCALTALK HARDWARE

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<td>LocalTalk Connector/Cable Kts, Apple</td>
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<td>PhoneNet StarController, Farallon</td>
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<td>TurboNet series, Nuvotech</td>
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<td>Others</td>
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(54% of respondents voted in this category)

### HARD DRIVE—UNDER 80MB

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<td>La Cie</td>
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<td>Jasmine Technologies</td>
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<td>Ehmam</td>
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<td>CMS Enhancements</td>
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(78% of respondents voted in this category)

### HARD DRIVE—80MB TO 160MB

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<td>Apple</td>
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<td>Rodime Systems</td>
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<td>Jasmine Technologies</td>
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<td>GCC Technologies</td>
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<td>Microtech International</td>
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(62% of respondents voted in this category)

### HARD DRIVE—OVER 160MB

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<td>MicroNet Technology</td>
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<td>Apple</td>
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<td>Rodime Systems</td>
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<td>FWB</td>
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<td>GCC Technologies</td>
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(47% of respondents voted in this category)

### INPUT DEVICE

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<td>Turbo Mouse, Kensington Microwave</td>
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<tr>
<td>Apple Keyboard, Apple</td>
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<tr>
<td>Mac 101, Qaedesk International</td>
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<td>Apple Mouse, Apple</td>
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<td>Voice Navigator, Articulate Systems</td>
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(79% of respondents voted in this category)
### MICRO-TO-MAINFRAME COMMUNICATIONS

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<td>MacRIIA, Digital Communications Associates</td>
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<tr>
<td>MacMainframe series, Avatar</td>
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<td>Netway family, Tri-D ata Systems</td>
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<td>Others</td>
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(33% of respondents voted in this category)

### MONITOR—COLOR

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<tr>
<td>AppleColor High-Resolution RGB Monitor, Apple</td>
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<td>Radius Color System, Radius</td>
<td>15</td>
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<tr>
<td>19&quot; Trinitron, SuperMac Technology</td>
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<tr>
<td>Trinitron, Sony</td>
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</tr>
<tr>
<td>Macintosh 12&quot; RGB Display, Apple</td>
<td>5</td>
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<tr>
<td>19&quot; Color Display, SuperMac Technology</td>
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(68% of respondents voted in this category)

### MONITOR—MONOCHROME

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<tr>
<td>Hi-Res Monochrome Monitor, Apple</td>
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<tr>
<td>Apple Macintosh Portrait Display, Apple</td>
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<tr>
<td>Two Page Display, Radius</td>
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<tr>
<td>Apple Two-Page Monochrome Monitor, Apple</td>
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<td>Radius Full Page Display, Radius</td>
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(64% of respondents voted in this category)

### MIDI INTERFACE

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<tr>
<td>Studio 3, Opcode Systems</td>
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<tr>
<td>MIDI Transport, Passport Designs</td>
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<tr>
<td>MIDI Time Piece, Mark of the Unicorn</td>
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<tr>
<td>Professional Plus, Opcode Systems</td>
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(34% of respondents voted in this category)

### MODEM—24-BAUD

<table>
<thead>
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<th>% of votes</th>
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<tbody>
<tr>
<td>Hayes Microcomputer Products</td>
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<tr>
<td>Zoom Telephonics</td>
<td>13</td>
</tr>
<tr>
<td>Practical Peripherals</td>
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</tr>
<tr>
<td>Apple</td>
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<tr>
<td>Prometheus Products</td>
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<td>Others</td>
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(68% of respondents voted in this category)

### MODEM—9600-BAUD

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<td>Hayes Microcomputer Products</td>
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<tr>
<td>U.S. Robotics</td>
<td>14</td>
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<tr>
<td>Shiva</td>
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<td>Prometheus Products</td>
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<td>Farallon</td>
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(44% of respondents voted in this category)

### MODEM—FAX

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<td>DoveFax series, Dove Computer</td>
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<tr>
<td>Interfax 24/96, Abaton</td>
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</tr>
<tr>
<td>ProModem series, Prometheus Products</td>
<td>10</td>
</tr>
<tr>
<td>OrchidFax, Orchid Technology</td>
<td>10</td>
</tr>
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<td>Datalink, Applied Engineering</td>
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<td>Others</td>
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(44% of respondents voted in this category)

### OPTICAL DRIVE

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<tbody>
<tr>
<td>ZEP + 600 Magneto Optical, La Cie</td>
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<td>MacStor Erasable Optical series, Storage Dimensions</td>
<td>10</td>
</tr>
<tr>
<td>Infinity Optical, PLI</td>
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</tr>
<tr>
<td>hammerDisk600S, FNB</td>
<td>9</td>
</tr>
<tr>
<td>Laserframe, SuperMac Technology</td>
<td>8</td>
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<td>SB-SM0-1, MicroNet Technology</td>
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(33% of respondents voted in this category)

### PRINTER—COLOR

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<th>% of votes</th>
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<tbody>
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<td>ColorScript 100 series, OMS</td>
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<tr>
<td>HP PaintJet XL Printer, Hewlett-Packard</td>
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<tr>
<td>XL-7700, Eastman Kodak</td>
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<tr>
<td>HP PaintWriter XL Printer, Hewlett-Packard</td>
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<tr>
<td>Phaser IIDX Color Printer, Tektronix</td>
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<tr>
<td>Phaser IIDX Color Printer, Tektronix</td>
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(45% of respondents voted in this category)

### PRINTER—LASER

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<tr>
<td>LaserWriter IN, Apple</td>
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<tr>
<td>Personal LaserWriter NT, Apple</td>
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<tr>
<td>HP LaserJet III Printer, Hewlett-Packard</td>
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<td>OMS PS 410, OMS</td>
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<td>TI microlaser PS17 &amp; PS35, Texas Instruments</td>
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<tr>
<td>HP LaserJet IIP Printer, Hewlett-Packard</td>
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(80% of respondents voted in this category)
### PRINTER—OTHER

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<tr>
<td>ImageWriter II Printer, Apple</td>
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<tr>
<td>HP DeskJet Printer series, Hewlett-Packard</td>
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<td>ImageWriter LD, Apple</td>
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<td>Others</td>
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(71% of respondents voted in this category)

### REMOVABLE-MEDIA DRIVE

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<td>Infinity 40 Turbo, PLI</td>
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<td>45MB Removable Cartridge Drive, Ehman</td>
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</tr>
<tr>
<td>Microtech R50, Microtech International</td>
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<td>ZEP 450, La Cie</td>
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<td>MR-45, MicroNet Technology</td>
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<td>Others</td>
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(41% of respondents voted in this category)

### SCANNER—BLACK-AND-WHITE/GRAY-SCALE

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<tr>
<td>HP ScanJet Plus, Hewlett-Packard</td>
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<tr>
<td>ThunderScan Plus, Thunderware</td>
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<tr>
<td>MSF-400GGS, Microtek</td>
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<td>LightningScan 400, Thunderware</td>
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<td>Others</td>
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(57% of respondents voted in this category)

### SCANNER—COLOR

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<td>LS-3500 Film Scanner, Nikon</td>
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<td>Silverscanner, La Cie</td>
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<td>JX series, Sharp</td>
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<td>Agla Focus Color Scanner, Agla Compugraphic</td>
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<td>Scanmaster series, Howtek</td>
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(40% of respondents voted in this category)

### TAPE DRIVE

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<td>EMAC</td>
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<tr>
<td>GCC Technologies</td>
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<tr>
<td>MicroNet Technology</td>
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<td>Microtech International</td>
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<tr>
<td>CMS Enhancements</td>
<td>6</td>
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<td>Others</td>
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(41% of respondents voted in this category)

### VIDEO CAPTURE/EFFECTS

<table>
<thead>
<tr>
<th>Product, Manufacturer</th>
<th>% of votes</th>
</tr>
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<tbody>
<tr>
<td>ColorBoard 364, RasterOps</td>
<td>17</td>
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<tr>
<td>Radius TV, Radius</td>
<td>16</td>
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<tr>
<td>MacVision Color Video Digitizer, Koala Technologies</td>
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<tr>
<td>NuVista +, TrueVision</td>
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<tr>
<td>FrameGrabber 324NC, RasterOps</td>
<td>10</td>
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<tr>
<td>ComputerEye Pro Color Video Digitizer, Digital Vision</td>
<td>6</td>
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<tr>
<td>Others</td>
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</table>

(30% of respondents voted in this category)

### MOST PROMISING NEWCOMER—HARDWARE

<table>
<thead>
<tr>
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<td>Macintosh IIsi, Apple</td>
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<td>Macintosh LC, Apple</td>
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<tr>
<td>Macintosh Classic, Apple</td>
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<td>Macintosh IIx, Apple</td>
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<tr>
<td>Typist, Corel</td>
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<tr>
<td>Pivot, Radius</td>
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<td>Others</td>
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(39% of respondents voted in this category)

### BEST CUSTOMER SUPPORT—HARDWARE

<table>
<thead>
<tr>
<th>Product, Manufacturer</th>
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<tbody>
<tr>
<td>Apple</td>
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<tr>
<td>Hewlett-Packard</td>
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</tr>
<tr>
<td>La Cie</td>
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<tr>
<td>Microtech International</td>
<td>4</td>
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<td>Ehman</td>
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<tr>
<td>SuperMac Technology</td>
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<tr>
<td>Others</td>
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</tbody>
</table>

(42% of respondents voted in this category)

---

**Five-Time Winners**

- **Hardware**
  - Several hardware products and product lines stood out as five-time award winners. Apple’s ImageWriter II won (along with Hewlett-Packard’s DeskWriter) the Printer—Other category, and Apple’s LaserWriter II series—specifically, the new LaserWriter IIINTX—once again took the Printer—Laser division. Predictably, Hayes, with its communications-standard-setting product line, had no trouble sweeping the modem categories. Radius once again sewed up the monochrome monitor award—but this time with its flashy new Pivot Display.
## 2-D DESIGN

<table>
<thead>
<tr>
<th>Product, Manufacturer</th>
<th>% of votes</th>
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<tbody>
<tr>
<td>Claris CAD, Claris</td>
<td>28</td>
</tr>
<tr>
<td>MacCraft, Innovative Data Design</td>
<td>21</td>
</tr>
<tr>
<td>Dreams, Innovative Data Design</td>
<td>12</td>
</tr>
<tr>
<td>AutoCAD, Autodesk</td>
<td>7</td>
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<tr>
<td>Others</td>
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(22% of respondents voted in this category)

## 3-D DESIGN

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<tr>
<td>Swivel 3D/Swivel 3D Professional, Paracomp</td>
<td>29</td>
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<tr>
<td>Super 3D, Silicon Beach Software</td>
<td>21</td>
</tr>
<tr>
<td>MiniCAD ++, Graphsoft</td>
<td>7</td>
</tr>
<tr>
<td>AutoCAD, Autodesk</td>
<td>6</td>
</tr>
<tr>
<td>StrataVision 3d, Strata</td>
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<td>Others</td>
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(13% of respondents voted in this category)

## AUTHORING TOOL

<table>
<thead>
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<tbody>
<tr>
<td>HyperCard, Claris</td>
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<tr>
<td>SuperCard, Silicon Beach Software</td>
<td>17</td>
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<tr>
<td>Authorware Professional, Authorware</td>
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<tr>
<td>Plus, Spinmaker Software</td>
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<tr>
<td>Others</td>
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(61% of respondents voted in this category)

## BLACK-AND-WHITE PAINT

<table>
<thead>
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<th>Product, Manufacturer</th>
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<tbody>
<tr>
<td>SuperPaint, Silicon Beach Software</td>
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<tr>
<td>Canvas, Deneba Software</td>
<td>21</td>
</tr>
<tr>
<td>MacPaint, Claris</td>
<td>18</td>
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<tr>
<td>Studio/1, Electronic Arts</td>
<td>5</td>
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<tr>
<td>Others</td>
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(81% of respondents voted in this category)

## BUSINESS ACCOUNTING

<table>
<thead>
<tr>
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<tr>
<td>atOnce, Peachtree Software</td>
<td>12</td>
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<tr>
<td>Great Plains Accounting, Great Plains</td>
<td>12</td>
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<td>Insight Expert Accounting Series, Peachtree Software</td>
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<td>Accountant, Inc., Softsys/Winloc</td>
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<tr>
<td>Back to Basics: Professional, Peachtree Software</td>
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(44% of respondents voted in this category)

## BUSINESS PRESENTATION GRAPHICS

<table>
<thead>
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<tbody>
<tr>
<td>Aldus Persuasion, Aldus</td>
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</tr>
<tr>
<td>Microsoft PowerPoint, Microsoft</td>
<td>16</td>
</tr>
<tr>
<td>MacDraw II, Claris</td>
<td>13</td>
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<tr>
<td>More, Symantec</td>
<td>9</td>
</tr>
<tr>
<td>DeltaGraph, DeltaPoint</td>
<td>7</td>
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<tr>
<td>Wings, Informinx Software</td>
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<td>Others</td>
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(70% of respondents voted in this category)

## COLOR PAINT

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<thead>
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<tbody>
<tr>
<td>Adobe Photoshop, Adobe Systems</td>
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<tr>
<td>PixePaint/PixXPaint Professional, SuperMac Technology</td>
<td>28</td>
</tr>
<tr>
<td>UltraPaint, Deneba Software</td>
<td>9</td>
</tr>
<tr>
<td>Studio/8, Electronic Arts</td>
<td>8</td>
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<tr>
<td>ColorStudio, Letraset USA</td>
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<td>Others</td>
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(55% of respondents voted in this category)

## DATABASE—DEVELOPER TOOL

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<tbody>
<tr>
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<td>FoxBase ++/Mac, Fox Software</td>
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</tr>
<tr>
<td>Double Helix, Obesta</td>
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<tr>
<td>dBase Mac, Ashton-Tate/New Era Software</td>
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<tr>
<td>Oracle for the Macintosh, Oracle</td>
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<td>Reflex Plus, Borland International</td>
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<td>Others</td>
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(56% of respondents voted in this category)

## DATABASE—END USER

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<tr>
<td>Microsoft Works, Microsoft</td>
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<td>Panorama, ProValue Development</td>
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<td>Microsoft File, Microsoft</td>
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<td>File Force, ACUS</td>
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<td>Record Holder Plus, Software Discoveries</td>
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(69% of respondents voted in this category)

## DRAWING/ILLUSTRATION

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<td>Aldus FreeHand, Aldus</td>
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<td>MacDraw II/MacDraw, Claris</td>
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<tr>
<td>SuperPaint, Silicon Beach Software</td>
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<tr>
<td>Canvas, Deneba Software</td>
<td>10</td>
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<tr>
<td>MacDraft, Innovative Data Design</td>
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<td>Others</td>
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(95% of respondents voted in this category)
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<td><strong>Mathematically, Wolfram Research</strong></td>
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<td>MathCAD, MathSoft</td>
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<td>Theorist, Prescience</td>
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<td>Eureka, The Solver, Borland International</td>
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<td>PowerMath II, Central Products</td>
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<td>MATLAB, The MathWorks</td>
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<td></td>
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<tr>
<td><strong>MATHEMATICS</strong></td>
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<td>QuickMail, CE Software</td>
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<td>InBox, Sikka</td>
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<td>cc:Mail, cc:Mail</td>
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<td></td>
<td>3+ Mail for Macintosh, 3Com</td>
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<td></td>
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<td>(49% of respondents voted in this category)</td>
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<tr>
<td><strong>ELECTRONIC MAIL</strong></td>
<td><strong>MacroMind Director, MacroMind</strong></td>
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<td></td>
<td>HyperCard VideoDisc Toolkit, ADO Apple</td>
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<td>FilmMaker, Paracomp</td>
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<td>VideoWorks Interactive, MacroMind</td>
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<tr>
<td><strong>FILE SERVER</strong></td>
<td><strong>MacOS, Sitka</strong></td>
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<td>MacOPP, Sitka</td>
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<td>Netware, Novell</td>
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<td>(54% of respondents voted in this category)</td>
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<td><strong>GAME</strong></td>
<td><strong>SIMCITY, Maxis</strong></td>
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<td>Tetris, Spectrum HoloByte</td>
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<td>Crystal Quest, Casady &amp; Greene</td>
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<td>Falcon, Spectrum HoloByte</td>
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<td></td>
<td>Where in the World Is Carmen Sandiego?, Brderbund</td>
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<td>MacGolf/MacGolf Classic, XOR</td>
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<td>Others</td>
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<tr>
<td><strong>IMAGE PROCESSING</strong></td>
<td><strong>Adobe Photoshop, Adobe Systems</strong></td>
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<td>Digital Darkroom, Silicon Beach Software</td>
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<td></td>
<td>ImageStudio, Letraset USA</td>
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<td>ColorStudio, Letraset USA</td>
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<td>Enhance, MicroFrontier</td>
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<td></td>
<td>(51% of respondents voted in this category)</td>
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*Note: The numbers in parentheses indicate the percentage of respondents who voted in the category.*
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<th>NETWORK MANAGEMENT/UTILITY</th>
<th>% of votes</th>
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</thead>
<tbody>
<tr>
<td>Timbuktu/Timbuktu Remote, Farallon</td>
<td>36</td>
</tr>
<tr>
<td>Public Folder, Claris</td>
<td>13</td>
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<tr>
<td>LapLink Mac III, Traveling Software</td>
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<tr>
<td>Carbon Copy Mac, Microcom</td>
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<tr>
<td>AppleTalk Internet Router, Apple</td>
<td>6</td>
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<td>Inter Pali Network Administrator’s Utility, Apple</td>
<td>6</td>
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<tr>
<td>Others</td>
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<td>Total</td>
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<td>Read-It, Olduvai</td>
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<tr>
<td>AccuText, Xerox Imaging Systems</td>
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<td>ScanReader, CTA</td>
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<td>TopsScan, Calera</td>
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<td>TextScan, Prima Enterprises</td>
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<td>Others</td>
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<td>Total</td>
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<tbody>
<tr>
<td>Aldus PageMaker, Aldus</td>
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<tr>
<td>QuarkXPress, Quark</td>
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</tr>
<tr>
<td>ReadySetGo, Letraset USA</td>
<td>4</td>
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<td>Publish-It, TimeWorks</td>
<td>3</td>
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<tr>
<td>FrameMaker for the Mac, Frame Technology</td>
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<td>DesignStudio, Letraset USA</td>
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<td>Quicken, Intuit</td>
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<tr>
<td>Andrew Tobias’ Managing Your Money, Meca Software</td>
<td>16</td>
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<tr>
<td>Dollars &amp; Sense, Software Toolworks</td>
<td>13</td>
</tr>
<tr>
<td>MacMoney, Survivor Software</td>
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<tr>
<td>Others</td>
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<td>Total</td>
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<th>% of votes</th>
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<tbody>
<tr>
<td>Think C, Symantec</td>
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<td>Think Pascal, Symantec</td>
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<tr>
<td>MPW C, Apple</td>
<td>12</td>
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<tr>
<td>QuickBASIC, Microsoft</td>
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</tr>
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<td>MPW Pascal, Apple</td>
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<tr>
<td>Others</td>
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<td>Total</td>
<td>(50% of respondents voted in this category)</td>
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<th>PROJECT MANAGEMENT</th>
<th>% of votes</th>
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<td>MacProject II, Claris</td>
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<tr>
<td>MacSchedule/MacSchedule Plus, Mainstay</td>
<td>10</td>
</tr>
<tr>
<td>FastTrack Schedule, AEC Software</td>
<td>8</td>
</tr>
<tr>
<td>Micro Planner/Micro Planner X-pert, Micro Planning</td>
<td>6</td>
</tr>
<tr>
<td>KeyPlan, Symmetry Software</td>
<td>3</td>
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<td>AEC Information Manager, AEC Software</td>
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<tr>
<td>Others</td>
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<td>Total</td>
<td>(45% of respondents voted in this category)</td>
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<tbody>
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<td>Wing, Informix Software</td>
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<tr>
<td>Microsoft Works, Microsoft</td>
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<td>Full Impact, Ashton-Tate</td>
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<tr>
<td>Others</td>
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<tr>
<td>Total</td>
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<tbody>
<tr>
<td>StatView II/SE + Graphics, Abacus Concepts</td>
<td>40</td>
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<tr>
<td>Data Desk, Oracle</td>
<td>13</td>
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<tr>
<td>SYSTAT, SYSTAT</td>
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<tr>
<td>SPSS for the Macintosh, SPSS</td>
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<tr>
<td>Super ANOVA, Abacus Concepts</td>
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<tr>
<td>Others</td>
<td>19</td>
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<tr>
<td>Total</td>
<td>(39% of respondents voted in this category)</td>
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<table>
<thead>
<tr>
<th>TAX PREPARATION/PLANNING</th>
<th>% of votes</th>
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<tbody>
<tr>
<td>MacTax, SoftView</td>
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<tr>
<td>TurboTax, ChipSoft</td>
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<table>
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<tr>
<td>White Knight, The FreeSoft Company</td>
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<tr>
<td>Smartcom, Hayes Microcomputer Products</td>
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<td>Microsoft Works, Microsoft</td>
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<tr>
<td>VersaTenn-Pro, Synergy Software</td>
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<td>Total</td>
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### Training

<table>
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<tr>
<td>Heizer Software</td>
<td>12</td>
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<tr>
<td>Mindscape</td>
<td>11</td>
</tr>
<tr>
<td>FlipTrack Learning Systems</td>
<td>5</td>
</tr>
<tr>
<td>Individual Software</td>
<td>5</td>
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<td>Help Software</td>
<td>4</td>
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<td>Others</td>
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(35% of respondents voted in this category)

### Utility—Application Enhancement

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<tbody>
<tr>
<td>Word Finder, Microlytics</td>
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<tr>
<td>TypeStyler, Bruderbund</td>
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</tr>
<tr>
<td>DeskPaint &amp; Draw, Zedcor</td>
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</tr>
<tr>
<td>Grammatik Mac, Reference Software Int'l</td>
<td>5</td>
</tr>
<tr>
<td>Correct Grammar for the Mac, Writing Tools Group</td>
<td>5</td>
</tr>
<tr>
<td>QuickFlex, Casady &amp; Greene</td>
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</tr>
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<td>Others</td>
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(72% of respondents voted in this category)

### Utility—Protection/Recovery/Backup

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<tr>
<td>SUM II, Symantec</td>
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<td>SAM, Symantec</td>
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<tr>
<td>MacTools/PC Tools for the Mac, Central Point Software</td>
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<td>Fastback for the Mac, Fifth Generation Systems</td>
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(84% of respondents voted in this category)

### Utility—System Enhancement

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<tr>
<td>Adobe Type Manager (ATM), Adobe Systems</td>
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<td>After Dark, Berkeley Systems</td>
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<tr>
<td>Suitcase II, Fifth Generation Systems</td>
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<td>DiskTop, CE Software</td>
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<td>QuicKeys', CE Software</td>
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<td>Boomerang, Zeta Soft</td>
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(84% of respondents voted in this category)

### Word Processor

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<td>MacWrite II, Claris</td>
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<td>Microsoft Works, Microsoft</td>
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<tr>
<td>WriteNow, T/Maker</td>
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<td>WordPerfect for the Macintosh, WordPerfect</td>
<td>5</td>
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<td>Full Write Professional, Ashton-Tate</td>
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(95% of respondents voted in this category)

### Most Promising Newcomer—Software

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<td>The Norton Utilities for the Mac, Symantec</td>
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<tr>
<td>Adobe Photoshop, Adobe Systems</td>
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<tr>
<td>DiskDoubler, Salient Software</td>
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<td>Data Club, International Business</td>
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<td>SimEarth, Maxis</td>
<td>1</td>
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<td>TurboTax, ChipSoft</td>
<td>1</td>
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<td>Others</td>
<td>86</td>
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(44% of respondents voted in this category)

### Best Customer Support—Software

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<tr>
<td>Microsoft</td>
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<tr>
<td>Aldus</td>
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<tr>
<td>Claris</td>
<td>8</td>
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<tr>
<td>MacConnection</td>
<td>5</td>
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<tr>
<td>Symantec</td>
<td>4</td>
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<tr>
<td>Adobe Systems</td>
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<td>Others</td>
<td>53</td>
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</table>

(53% of respondents voted in this category)

A number of products stand out as World-Class winners for the fifth year in a row. Among these are Microsoft Word and Excel, whose continued domination of their respective markets is a testament to Microsoft's marketing clout. FileMaker Pro, another five-time winner—and Claris's biggest money maker—predictably took the Database—End User category, while another Claris product, MacProject, found no real competition in the Project Management category and easily captured its fifth title. Another five-time software winner was Aldus PageMaker for Page Layout—still far and away the leading desktop publishing program, though QuarkXpress has managed to narrow the gap. Freesoft's White Knight (formerly Red Ryder) also won its fifth award—this time for Micro-to-Mainframe Communications.
This year fax modems hold their own. "I'LL FAX THAT TO YOU. WHAT'S YOUR NUMBER?"

Rare just a few years ago, fax machines are now taken for granted. In fact, you may actually appear to be unprofessional if you don't have a fax number. I've been using a neighborhood fax service, but lately I've been looking for a more convenient alternative. A fax modem may be the best solution.

Why a fax modem instead of a dedicated fax machine? Convenience and cost tell the tale. Most of the documents I need to fax I create on my Mac, and I like the idea of sending a document directly from my screen to the recipient. Also, it takes less time and I waste less paper.

And, because all the units I looked at double as data modems, a fax modem saves scarce desktop real estate. Best of all, even though prices on standard fax machines are dropping, a fax modem can still be more economical. If your faxing needs mostly involve files generated on the Mac, a fax modem is your best choice.

This is Macworld's third annual report on fax modems, and the offerings have matured markedly since last year. Even the best of last year's crop had annoying flaws, but the class of '91 has several members worth recommending. Macworld Lab tested ten fax modems, all of which transmit faxes at a top speed of 9600 bits per second (bps) and as Hayes-compatible modems, transmit data at 2400 bps. All but two of the tested modems are external modems, which sit on the desk. The two internal modems are PSI Integration's Comport for the Macintosh Portable, and Applied Engineering's DataLink LC for the Macintosh LC.

Last year's anemic AppleFax Modem was overpriced, plagued by technical problems, and saddled with software severely lacking in features. Now discontinued, the AppleFax joins the ranks of other ill-fated Apple peripherals, such as the ImageWriter.
From top to bottom: PSI Integration’s Comport internal fax modem for the Macintosh Portable; Zoom Telephonics’ Zoom MX9600S, an inexpensive send-only unit; and Dove Computer’s DoveFax Desktop, an excellent send-and-receive fax modem.
LQ, in well-deserved oblivion. Owners of the orphaned AppleFax can upgrade to Solutions’ BackFax software for $29 plus shipping costs—contact Solutions for details.

**Easy as Printing**

All fax modems come with at least three parts: the hardware, a fax driver that goes in the System Folder and is accessed via the Chooser; and an application that usually keeps a fax log and lets you set preferences and view and print received faxes. A good way to think of the faxing process is to imagine you’re using a printer that’s far away. The twist, of course, is that when printing to a fax machine, you can choose from millions of remote printers. You select the fax driver in the Chooser, then choose Print from any application. Usually you then specify the recipient from the Print dialog box. Fax software converts the document to fax format and gives you the option of sending the fax right away or holding it on disk for later transmission.

Fax machines can send and receive faxes at fine resolution, which corresponds to 203 by 196 dots per inch, or at standard resolution, which is 203 by 98 dpi. Naturally it takes less time to transmit documents in standard resolution, saving you toll charges, but the trade-off is sharpness and some readability.

Generally speaking, the fax software handles incoming faxes in the background, so you can do other work while the computer receives and stores the fax on the hard drive. Of course, to receive a fax, the Mac and fax modem have to be turned on, and the fax software needs to be waiting for a call.

**Group Facts**

The current standard in fax machines is Group 3 compatibility, in which fax machines use a specific compression scheme to send and receive fax data at 9600 bps. Although Group 2 fax modems work at a top speed of 4800 bps, you don’t need to worry about compatibility between the two groups because when fax machines make a connection, they automatically negotiate the highest speed at which they can both transmit. If a Group 2 machine calls up a Group 3 fax machine or modem, the Group 3 unit trains down from 9600 to 4800 bps to receive the fax.

In our test suite, we focused on Group 3 fax modems that use chip sets from two manufacturers. Most use a chip set from Rockwell, capable of both sending and receiving faxes. Three of the tested units use the Sierra chip set, which can only send faxes.

**Plug and Send**

Most fax modems look like your average data modem—squat boxes with a row of status lights on the front. Status lights are convenient when you have a problem, offering clues on how to fix the difficulty. All the tested modems plug into the modem port, with the exception of Global Village Communication’s TelePort/Fax 9600, which connects to the Apple Desktop Bus (ADB) port, leaving the modem port free for other peripherals such as a graphics tablet or a label printer. And since the TelePort is powered from ADB (you could plug it into an ADB keyboard, for instance), it doesn’t take up space on a plug strip with a boxy power adapter, as do all the other modems. The TelePort makes up for its lack of status lights by putting a useful status display in the menu bar whenever the modem is in use. Circuit Research’s FlexFax 9624M is also missing status lights; its lights tell you only if the modem is in fax or data mode.

Anyone who’s spent time using modems knows that they sometimes lock up and that the best way to reset them is to simply turn them off and then back on. That’s why I get peeved at...
modem manufacturers who don’t put a power switch on their units. The recipients of this year’s Grumble Award are Dove’s DoveFax Desktop, the FlexFax, and the TelePort. Because internal boards lack power switches, you must restart the Mac to reset an internal modem. You wouldn’t want to be able to turn off a board inside a Macintosh that’s running.

The DataLink LC’s expandability deserves special mention. The base unit is a send-only internal board for the Mac LC, but in addition to an extra serial port, you can add chips that enable it to receive faxes; use the V.42bis data correction/compression protocol, which increases data throughput to as much as 9600 bps; or best of all, add a 68882 math coprocessor to the LC.

Right now, the only unit that features automatic wake-up is the Comport for the Macintosh Portable. It “wakes” the Portable from Sleep mode to send a previously scheduled fax or to receive a fax.

Resolving Font Issues
Getting good-looking faxes, especially ones with text, can be a real challenge. That’s because the Mac’s screen resolution is 72 dpi while Group 3 fax resolution is 200 dpi.

There are two main approaches to getting high-quality text output. The first is to use triple-size bitmapped screen fonts, originally developed for the ImageWriter LQ. With this approach, the fax driver looks in the System file for fonts that are three times the size of each font used in the document. For a memo written in 12-point Helvetica, for instance, you need to have Helvetica 36 installed. The driver then compresses these large-size fonts to the size in the original file and sends the resulting higher-resolution document.
There are several drawbacks to this approach. You can only get high-quality text from fonts for which you have triple sizes installed. If they are not installed, the Mac attempts to create high-quality 200-dpi output from 72-dpi bitmapped fonts by first building the triple-size font, then scaling it down to the smaller font size for printing, with predictably poor results. All those font sizes take up valuable disk space. Few easily available fonts come in the triple sizes. Abaton ships clones of Times and Helvetica called SWA Dutch and SWA Swiss in the appropriate sizes, but you must reformat your documents to accommodate these new fonts.

A better solution, and one I strongly recommend, is to use one of the outline font technologies from Adobe or Apple. Outline fonts can be scaled to any size, and they take advantage of the maximum resolution of the output device. Adobe Type Manager (ATM), a $99 utility, comes with Times, Helvetica, Courier, and Symbol and can use any other PostScript Type 1 fonts.

Apple's recently released TrueType, an outline font solution that works with System 6.0.5 and later versions, installs as an INIT with related font files. (TrueType is written into System 7.) Because it's from Apple, it is free, and third-party manufacturers should be motivated to make sure that their software takes full advantage of the technology. Already major type houses, such as Monotype, Bitstream, Linotype, and Letraset, have announced or are shipping TrueType versions of their type libraries. Solutions has licensed TrueType and will include it with BackFax software.

A pleasant side effect of ATM and TrueType is that not only do they banish the jaggies from faxed and printed output, they also improve the look of large and odd-size type on screen.

### Software Makes the Difference

Ideally, printing to a fax modem should be as easy and transparent as printing to, say, a LaserWriter. In evaluating the software that comes with the fax modems, intuitive operation and ease of use were especially important. For instance, well-designed software sends and receives faxes in the background, without requiring extra steps from you.

All the software we tested lets you keep an address book of fax numbers, and all, except Zoom Telephonies' QuickLink II fax software, lets you add a new name to the address book during the fax printing process. The Prometheus software has a handy feature for importing names and fax numbers into a fax address book from other applications, such as FileMaker or Dymo-Dex, or any comma- or tab-delimited text file. And all the software had automatic redial, which is useful when the recipient's fax machine is busy.

Most software packages let you create your own cover page in a graphics program, then automatically send it with all faxes, filled in with the recipient's name and fax number. Other approaches to cover pages come from Prometheus, whose software includes a MacDraw-like cover-
page editor, and from Global Village, who will scan artwork sent to the company and return a custom cover-page file. (Global Village will also scan your signature, so that you can use it in fax documents.)

All the software tested keeps a running log of fax activity, including the sender and destination of faxes, the time sent or received, and usually the duration of the call. Abaton’s InterFax 24/96 and Computer Friends’ LightFax 9624 offer polling, which involves asking if the receiving fax machine has any faxes for the sender and, if it does, retrieving them in the same call. The Abaton fax software includes scanner drivers that let you use an Abaton or Apple-compatible flatbed scanner to scan in documents not created on the Mac. The fax software then converts the scanned image to fax format and sends it. Other file-to-fax format conversion is included by the Prometheus modems (TIFF and MacPaint formats), BackFax (MacPaint, PICT, Glue, TIFF, EPS), the InterFax 24/96 (TIFF, MacPaint, PICT), and the LightFax (TIFF, MacPaint).

FSI’s Comport and the DoveFax Desktop include fax software from Palomar Software and STF Technologies that is a joy to use. All the modem setup functions are integrated into the fax driver, and the addressing features are intuitive and simple. These two modems came out at the top of the heap in our speed tests. I really appreciate being able to switch automatically from fax mode to data mode and back again. The fax modems that use BackFax provide no graceful way to switch from fax mode to data mode. You have to open the BackFax application, uncheck the Send and Receive boxes, quit BackFax, and then open a telecommunications program. When you finish a data session, you must return to BackFax to change the modem to fax mode before sending a fax. That’s just too much effort for a modem junkie.

The TelePort’s software is a standout, particularly for those who regularly alternate printing and faxing. To switch from a printer to a fax modem, you generally must go to the Chooser and click on the fax driver; to print again you must go back to the Chooser and click on the Printer. With the TelePort software, you hold down the option key when you pull down the File menu, and Print turns into Fax for that one print job only. It’s a nice time-saver. TelePort also lets you specify MNP data compression/correction (Levels 4 and 5) from the Control Panel. The TelePort software gets demerits, however, for not letting you send one fax to several individuals, even though the modem’s manual states that you can. The software lacks delayed sending too (Global Village expects to have a free upgrade adding both features by the time you read this).

### Speed Tests

<table>
<thead>
<tr>
<th>Word File</th>
<th>FreeHand File</th>
</tr>
</thead>
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<tr>
<td><strong>Comport</strong></td>
<td><strong>Teleport/Fax</strong></td>
</tr>
<tr>
<td>30.9</td>
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<td><strong>DoveFax Desktop</strong></td>
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<td>226.0</td>
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<td><strong>DataLink LC</strong></td>
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</tr>
<tr>
<td>226.0</td>
<td>226.0</td>
</tr>
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</table>

Macworld Lab transmitted two files—a FreeHand line drawing and a two-page Microsoft Word file containing several fonts in various sizes and styles—across three simulated line conditions: local, long-distance (overland), and satellite (using the PTI 5101 Telephone Network Simulator and PTI 5151 Echo/Advance Impairment Simulator according to EIA 310 specifications).

Each fax modem was subjected to increasing levels of line noise. The local transmissions were increased in 1 dB increments from -48 dB to -36 dB. The long-distance transmissions were increased in 1 dB increments from -44 dB to -34 dB. In real-life transmissions, you can connect with local or long-distance lines with noise levels below -40 dB 80 percent of the time. For the satellite tests, the noise levels ranged from -56 dB to -53 dB. Normal noise levels for satellite transmission fall well below those levels. (The larger the negative number, the less line noise.)

When a fax modem encounters a certain level of noise on a line, it drops down in speed—from 9600 bps to 4800 bps, for instance—which results in longer transmission times. The LightFax from Computer Friends held its transmission at 9600 bps at higher noise levels than any of the others in the test suite. The FlexFax from Circuit Research, on the other hand, dropped down after encountering a small increase in line noise. Although all documents were sent in fine mode (203 by 196 dpi), the Prometheus ProModem 24/96/MSR switched to standard mode (203 by 98 dpi) in the face of increased line noise. Most fax modems could not send the file when confronted with the highest noise levels, but the Comport, LightFax, InterFax, and DoveFax proved quite robust. The graphs display transmission times for the lowest noise level for each line condition.

Warren L. Henderson, Jr., is founder and president of Henderson Communications Corporation (Moreno City, California). We appreciate his expertise and assistance in helping Macworld Lab design our modem tests.
From the sublime to the tedious—we turn to Quick Link II software, bundled with the Zoom MX9600S unit. This was the only unit we tested that did not support background faxing; you need to convert the fax file, save it to disk, then quit your application, start up the QuickLink II program, and use QuickLink to send the fax. After using the other fax software, this approach feels like rubbing two sticks together to make fire: it eventually works, but it’s too much effort. The LightFax software was also needlessly cumbersome, requiring you to go to a second dialog box from the Print dialog box just to change the fax quality from standard to fine.

Cypress Research’s FaxPro software is unique among our test products in that it allows the fax modem to be shared on a network. This makes a lot of sense, as it saves companies the expense of separate fax modems and dedicated phone lines for each user. Macworld Lab tested the Cypress FaxPro in the single-user configuration, but I installed the unit on a small AppleShare network for an informal evaluation and chose one of the networked SE/30 workstations as the fax server. (You can’t hook the fax modem up to the file server, and because the modem is not an AppleTalk device, it needs to be attached to a Mac that’s connected to a LocalTalk or EtherTalk network.) The installation went smoothly, and the software worked as advertised, but the fax server’s user complained that the machine ran noticeably slower, and asked that I remove the software. As of this writing, Cypress Research said that a new release of the Cypress FaxPro software, which should be available by the time you read this, would improve performance and add several new features.

Testing Fax Speed
The speed at which a modem transmits depends on the design of the modem, the efficiency of the modem’s software, and the condition of the telephone lines carrying the signal. To check the speed of the fax modems, Macworld Lab used a two-page, multiple-font Microsoft Word document and a complex one-page line-art document created in Aldus FreeHand as test files.

We sent the files over three simulated industry-standard test lines: a local connection; a land-based coast-to-coast connection; and a connection with a single echo-inducing satellite bounce in each direction. Because testing over real telephone lines introduces too many variables, we used a telephone-network simulator.

As this article was put to bed, Dove began shipping the DoveFax+. This $549 version of Dove’s standard DoveFax Desktop comes with a microphone and software that allows voice-messaging functions. Besides being able to digitize outgoing messages to a hard drive, the DoveFax+ can record personalized messages for specific callers, forward incoming voice messages, pick up messages remotely, and automatically change outgoing messages depending on the time of day. The modem switches automatically between fax, data, and voice modes.

In addition, Cypress, Global Village, and Dove are adding integration with other applications. Several companies are contemplating new versions of software that will let you import any tab- or comma-delimited list into a fax phone book. By the end of the year, expect support for System 7 features such as interapplication communication, AppleEvents, and the Communications Toolbox (see “Confessions of a System 7 User,” Macworld, July 1991). Cypress is also adding hooks to its network fax software so that other developers can include direct fax support in their programs.

Prometheus, Global Village, and Abaton have already added MNP Class 5 error correction and data compression to their modems; Applied Engineering and PSI are implementing the new V.42bis data-compression standard.

Solutions, maker of the BackFax software bundled with some fax modems, has announced a version that will let many users on a LocalTalk network share one fax modem, with or without an AppleShare server. Each user can have his or her own address book, and the program can save incoming faxes in TIFF format for reading by optical character recognition (OCR) software.

Global Village plans to offer a service similar to that already offered by AT&T and MCI allowing you to send faxes to, say, 500 people every night. The problem is that these services have terrible user interfaces. You will be able to call up Global Village’s fax server and upload a destination list and a document. The fax server will then pass on the list and document to the phone companies, and faxes will go to your 500 close friends without tying up your phone all night long.
from PTT (Processing Telecom Technologies) to create the different line conditions. The PTT equipment ensured that test conditions were consistent for each fax modem. The faxes were received on a Sharp UX 195 fax machine.

We tried to send each test file from each modem 11 times on each type of line, gradually increasing the noise level on the line and noting how each fax modem handled the impairment. All the tested fax modems train down from 9600 bps to slower speeds as the noise in the line increases. Those that train down in response to lower levels of noise inevitably take longer to send faxes. Besides training down, the Prometheus ProModem 24/96MSR switched from fine to standard mode; other modems simply dropped the line and redialed later, waiting for a better telephone line connection. We also ran an informal test from the fax machine in the Macworld editorial offices to the Sharp machine over regular phone lines. The test times for the two fax machines were very close to the times recorded by the fastest fax modems.

The speediest units overall were the Comport and the DoveFax Desktop, followed closely by the Cypress FaxPro, the InterFax, and the FlexFax. Limping along at the rear of the pack were the Zoom Fax and the DataLink LC, which were consistent slowpokes.

Some modems have problems with noisy telephone lines. The Cypress FaxPro was unable to complete any of the test runs on the simulated coast-to-coast connection. And we found an obscure bug in the Prometheus ProModem 24/96MSR that forced the software to switch from fine to standard mode when the line noise increased and the modem dropped to a slower speed—without notification. Prometheus is working on a fix.

Overall, we found that modems using the Rockwell set were generally the quickest, with the Sierra chip trailing behind.

Fax You Can Live With

In deciding which fax modem to buy, you must consider the usual trade-offs between dollars and convenience. If rock-bottom pricing is your primary consideration, then you might buy the $199 Zoom MX9600S in spite of its lackluster speed and mediocre software.

For Macintosh Portable owners, the PSI Comport is an excellent choice. The fax software that comes with it is superior, and it was a top-speed performer. Because of the DataLink LC’s poor test results—finishing last in the majority of our speed tests—I can’t recommend it. Unless you really need an internal unit for the Macintosh LC, you’re better off with a desktop unit.

I have two favorites among the ten modems we tested. If you’re not interested in receiving faxes, just sending them, I recommend the Global Village TelePort/Fax 9600. Although not especially speedy, the TelePort software is good, the data modem mode includes MNP data compression and correction, and the modem is very easy to set up and use. For send and receive capability, the DoveFax Desktop boasts excellent software, and it takes up hardly any room on your desk. And it did great in our speed tests. I’d buy either one of these fine units. The best news is that fax modems have graduated from the realm of futility to one of solid utility. If most of the faxes you send are generated on the Mac, then you can count on the best of the current batch of fax modems to do the job. 

See Where to Buy for contact information.

Tom Negrino, a Macworld contributing editor, is a director of the Los Angeles Macintosh Users Group. His wife, Betty, calls the Mac “our computer teenager” because it’s always on the phone.
Forging fonts on the Mac

BY ERFERT FENTON

Nowadays, anyone with a Macintosh, a few hundred dollars, and a fair amount of spare time can create a typeface from scratch. Maybe not a good typeface, but that's not the point. The tools of a once-mysterious craft are now accessible to anyone who is interested. Today's type-design tools are simple enough for beginners, yet sophisticated enough to meet the standards of most professionals. Individuals can now design, create, and market their own typefaces, something that, until recently, only large typefoundries could do.

Some traditional typographers worry that letterform designs drawn with pen and pencil will suffer when they are translated into digital designs. Others grumble about giving type-creation tools to people with no formal training in type design. Is desktop type the end of fine craftsmanship? Or is it the beginning of a new era in type design? Although ghastly faces are indeed being churned out (even as you read this article, someone, somewhere, is hard at work creating an unreadable typeface), the new tools have also encouraged designers to come up with unique faces that might never have been developed in a more commercial environment.

Photograph by Geof Kern
In 1986, Altsys Corporation’s Fontographer was the only type-design tool available for the Macintosh. Today it has competition from Letraset USA’s FontStudio, Kingsley/ATF’s ATF Type Designer I, and URW’s Ikarus-M. All four programs give you the tools necessary to create an entire typeface from scratch. All four also allow you to import and edit existing font outlines, as do the type-manipulation programs profiled here in “Transforming Type.” If you’re new to type design you may want to start out by modifying a few letters of an existing font, or adapting an existing design for a custom logo (as long as you’ve got permission to do so). Don’t be too intimidated; type designers are generally a self-taught lot, so you can learn by doing.

The Design Process

Today’s tools haven’t changed the process of type design much at all. Most Mac-based type designers still employ traditional tools—brush, pencil, or pen—to draw their initial designs. Type production has certainly changed, however. Until phototypesetting appeared in the 1950s, typographers cut a punch (a bar of soft steel in which the image of each letter is created by removing the surrounding metal) for each character in a face. The punch was then driven into a softer metal to create a matrix, or mold (the negative image of the character), into which was poured a mixture of molten lead, tin, and antimony to create metal type. Some type designers did their own punch cutting, while others passed their drawings to typefoundries for engraving, stamping, and milling.

These days, the digital typographer crafts letters out of bezier or spline curves, manipulating the points, lines, and curves of character outlines on the computer screen. While punch cutters of yore tested their designs by blackening punches with candle soot and pressing them onto paper, today’s type makers click on an on-screen button and wait for a page to roll out of a laser printer. Since these letters are made of digital data, not metal, a designer can make multiple proofs, modifying letters until they’re right. Although the procedure varies from one designer, program, or typeface to another, the digital type-production process follows the same basic steps (see “Designing a Typeface”).

In a nutshell, the designers use, as they always have, their training and skill to create letterforms, while the computer provides a convenient way to draw, modify, and proof their work. Desktop font-design tools provide a direct way for artists to create, edit, and manipulate their letterform designs, instead of passing on their drawings to other craftsmen who then cast them in metal or create film masters for phototypesetting machines. Designing typefaces requires countless hours of painstaking modification of tiny details, since each letter must not only be perfect by itself, but must work together with all of the other characters in the face. In the words of Frederic Goudy, America’s foremost type designer, “When a type design is good it is not because each individual letter of the alphabet is perfect in form, but because there is a feeling of harmony and unbroken rhythm that runs through the whole design, each letter kin to every other and to all.”

Once you’ve created a typeface, you may wish to expand it into a family, adding related styles such as italic or bold. Type-design programs offer features that can help automate the family-building process; you might want, for example, to slant characters to create an oblique, or pseudoitalic, face. Or you might use the interpolation feature found in Ikarus-M or FontStudio to produce a medium weight that falls between the light and bold versions you’ve created. Don’t think that you can make the program do all the work, though; in most cases you have to edit a computer-generated variant extensively, and in many cases you have to draw a related style or weight from scratch.
Now that the basic design procedure has been sketched out, it's time to take a look at the four Macintosh type-design programs.

Fontographer, FontStudio, and ATF Type Designer all do the following things: allow you to create characters out of points and curves by either drawing from scratch or tracing a scanned template; fine-tune the spacing between certain combinations of characters, called kerning pairs; generate bitmaps and printer fonts; and add hinting instructions for printing at low resolutions. Ikarus-M is a full-featured type-design program of a different sort; it uses its own curve technology and its own format to generate fonts. The key to differentiating these products lies in determining how they implement their common features and in discovering the special options that add unique functionality to each.

All of the programs allow you to generate various font formats. Type 1 PostScript (Adobe's format, which allows you to scale fonts via Adobe Type Manager), Type 3 PostScript (which allows you to add gray scales to characters), PostScript graphics (which let you edit character outlines and add fills or other effects), and TrueType formats each program supports, see "Font-Design Face-off."

Fontographer

Although Altsys Corporation's Fontographer was the first Macintosh-based type-creation program, it has been continually updated and improved to keep pace with changes in type technology.

The program offers three drawing planes: a background plane in which to place scanned letterforms, a foreground plane in which to draw or modify character outlines, and a guideline plane, where character boundaries like the baseline (an imaginary line on which characters appear to rest) and side bearings (the space at each side of a letter) are set. With Fontographer, a scanned image is usually placed, via the Clipboard, into the program's background layer and traced with the pen tool. Input variations are possible, however. One type designer I talked to draws character outlines in Adobe Illustrator (he prefers Illustrator's drawing tools) and imports the EPS files into Fontographer. Fontographer also lets you open existing Type 1 or Type 3 PostScript fonts and modify character outlines or create composite characters.

Fontographer's pen draws bezier curves, the standard method for creating PostScript fonts. Click the mouse button, and the pen lays down a corner point (the point where two line segments meet at an angle); hold down the mouse button while drawing to place a curve point. Like the curves created by PostScript graphics programs, Fontographer's bezier curves consist of various font formats.

Making letters in some traditional fashion...is the route to becoming a type designer

Stone's book provides a practical introduction. But you'll have to do more than read about type. According to Stone, "making and using letters in some traditional fashion—calligraphy, stone-carving, sign-painting, or book design—is the route to becoming a type designer. Type design is an activity that is heavily based on tradition and history; these are cultural objects that we are making."

Su...
anchor points on an outline, or path, and control points outside the outline. Moving either type of point alters the shape of the curve. When editing a character’s outline, you can use tools or menu selections to add corner points, curve points (which connect segments with no change in direction), or tangent points (where a line changes direction).

Fontographer offers an autotracing option, but none of the dozen or so Macintosh type designers and graphic artists I talked to use autotracing, claiming that it takes far longer to correct computer-created glitches and place the points in proper positions than it does to trace characters by hand.

When it’s time to generate fonts, Fontographer can produce EPS outlines or Type 1 or Type 3 PostScript. Type 1 is the preferred format these days, since Adobe Type Manager can scale Type 1 fonts. Fontographer lets you add scaling hints to fonts to make characters look better when printed at small sizes and low resolutions. (For more about hinting, see “Type Renaissance,” Macworld, July 1991.)

Because of its excellent manual—which includes a tutorial—and its clean user interface,
Fontographer is a good program for beginning typographers. But it’s sophisticated enough to meet the needs of professional designers as well; many of the fonts offered by small foundries, such as Emigre, Casady & Greene, and the Electronic Typographer, are created in Fontographer.

**FontStudio**

FontStudio 2.0, introduced in May 1991 by Letraset USA, is similar to Fontographer in many ways. To create fonts using FontStudio, most designers trace a template in paint, TIFF, or PICT formats with the program’s pen tool. Sumner Stone (see “Extending a Type Family”) was drawing a font directly in FontStudio, but he admitted that it was an experimental project. Like Fontographer, FontStudio lets you autotrace templates if you wish. You also have the option of importing and modifying Type 1 or Type 3 PostScript fonts from other vendors. FontStudio’s detailed manual, which includes a tutorial, guides new users through the font-creation process.

In addition to a pen tool, FontStudio offers tools that let you add or delete points and skew, mirror, scale, flip, or rotate a character or part of a character. A library tool lets you store common elements and paste them onto characters where appropriate. Version 2.0 also adds an interpolation feature that lets you create intermediate weights or styles between two master designs.

When it comes time to set up kerning pairs, FontStudio lets you adjust letters visually, by dragging characters in a sample-text box, or numerically, by entering numbers for precise spacing into a chart. But the program also provides a unique and wonderful feature called Kerning into a chart. But the program also provides a unique and wonderful feature called Kerning into a chart. But the program also provides a unique and wonderful feature called Kerning into a chart. But the program also provides a unique and wonderful feature called Kerning into a chart. But the program also provides a unique and wonderful feature called Kerning into a chart. But the program also provides a unique and wonderful feature called Kerning into a chart. But the program also provides a unique and wonderful feature called Kerning into a chart. But the program also provides a unique and wonderful feature called Kerning into a chart. But the program also provides a unique and wonderful feature called Kerning into a chart. But the program also provides a unique and wonderful feature called Kerning into a chart. But the program also provides a unique and wonderful feature called Kerning into a chart.

As in Fontographer, you can fine-tune bitmaps and add hinting instructions if you wish. FontStudio’s bitmap editor outsources Fontographer’s, offering such options as color and anti-aliasing (smoothing jagged edges). Although it’s a nice bonus, I can’t imagine too many PostScript font designers spending hours creating anti-aliased screen fonts—but the capability is there.

Several of the type designers I interviewed use both Fontographer and FontStudio. Most spoke highly of both programs. Several of the designers preferred FontStudio’s pen tool to Fontographer’s, claiming that it offers slightly finer control over an outline’s shape.

**ATF Type Designer I**

Kingsley/ATF Type Corporation’s ATF Type Designer I enables you to import and modify existing PostScript fonts or trace scanned PICT or

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**Finding the Rhythm in Type**

Like many type designers, Chuck Bigelow and Kris Holmes started out with calligraphy. When Holmes talks about making type, it’s obvious that calligraphy has influenced her designs; she speaks of liveliness, rhythm, asymmetry, and curves springing from stems. Holmes and Bigelow started their studio in 1976. In 1977 Bigelow read about the first Xerox bitmapped laser printer and realized that digital typography was on its way. Holmes saw the potential of digital type when she worked for a time at CompuGraphic, where the first Ikarus font-creation system in the United States had just been installed. The Bigelow & Holmes Foundry now has three Ikarus workstations: running on a VAX, a Sun workstation, and a Mac IIX.

In the 1980s Bigelow and Holmes began work on a typeface called Lucida. Lucida’s bold strokes, large x-height (the height of the lowercase letters without ascenders or descenders), and polygonal serifs made it an ideal laser printer font. Technology changed rapidly, and Adobe’s hinting strategy made Lucida’s bold structure somewhat unnecessary. But a more recent technology has come around to redeem Lucida; it turns out that Lucida holds up extremely well under that most adverse of printing conditions—the fax. The Lucida superfamily now includes more than two dozen styles and weights; one version of Lucida can be seen in the pages of Scientific American, and another is packaged with Sun computer workstations. Bigelow and Holmes’s most recent project was converting four bitmapped Macintosh fonts to TrueType format for Apple.

Their advice to beginning type designers: study calligraphy. “It’s not that informative to simply copy existing typefaces,” says Holmes. “You have to learn the roots of letters.” Bigelow agrees, adding that you should study the history of typography as well as its calligraphic roots. "Many of today's 'avant-garde' faces are rehashes of mediocre faces of 30 or 40 years ago. To make a really innovative face, you have to understand the rules of tried and true type design, then set out to break at least one of those rules."
1) Many typeface designs are based on hand-drawn characters. In this example, designer Robert Slimbach’s Minion starts out as calligraphy.

2) Individual characters are photographically enlarged and touched up so that the best possible letter is used as a model.

3) The photographs are then scanned. Each scanned character is placed in a background, or template, layer of a type-design program and traced with the program’s pen tool.

4) After creating each character, the designer prints proofs and begins refining the characters, working on individual letterforms and on how each letter relates to the others. Many proof sheets are made during the design process as the designer evaluates the face’s overall appearance and adjusts the characters and spacing.

5) Once the characters are in good shape, the designer fine-tunes the spacing between sets of characters, called kerning pairs. Some faces have a few hundred kerning pairs, while others contain more than a thousand. It’s up to the designer to decide how many kerning pairs a particular typeface needs.

6) Finally, the face is finished. The type designer may have the type-design program add hints, instructions for modifying the characters’ outlines, to optimize the typeface’s legibility and design for low-resolution devices like 300-dpi laser printers (see “Type Renaissance,” Macworld, July 1991). The program then generates the fonts in the required formats.

TIFF templates with a pen tool in the program’s Contour Editor. The pen tool lays down curve points unless you press a modifier key while drawing, press the shift key to place tangent points, the \# key to draw straight lines, or the option key to place corner points. The program’s knife tool lets you cut contours or add points to a character’s outline. A ruler lets you set character guidelines such as side bearings, and displays the coordinates of the pointer’s position.

You can combine components from several characters and rotate, scale, skew, or flip a character or part of a character. You can also build and edit bitmaps, add hints, and generate fonts in a variety of formats. In addition to Type 1 and Type 3 PostScript, ATF Type Designer I can generate fonts in Apple’s new TrueType format. An Encoding Editor lets you give characters unique names and assign them to any keyboard position—a handy feature for foreign-language fonts.

Although ATF Type Designer I offers online help, it’s not enough to compensate for the program’s dismal manual and convoluted user interface. The manual is poorly organized and offers no tutorial; as I slogged through it, I kept asking myself, When will I get to the part where they tell me how to use the program? I never did. The program’s rigid template- and file-naming conventions didn’t help matters; they reminded me of DOS.

In short, at the heart of ATF Type Designer I lies a decent font-creation program, but in my opinion it’s not worth the trouble entailed in mastering it, especially when well-designed programs like Fontographer and FontStudio are available.

Ikarus-M

URW’s Ikarus-M takes a very different approach to type design than the three programs just described. For starters, with Ikarus-M you use a digitizing tablet and a four-button mouse with a crosshair sight to trace drawings or photo reproductions of characters, rather than tracing a scanned template on the screen. A utility called Linus-M offers raster-to-vector (bitmap-to-outline) conversion, and you can import Ikarus-M format fonts or import PostScript Type 1 or Type 3 fonts. Ikarus-M doesn’t use the anchor and control points of bezier curves; instead it creates an outline where all points are on the path itself. For best results, you should mark curve, corner, and tangent points in advance on the hard copy you’re tracing.

If you’re accustomed to working with bezier curves, Ikarus-M takes some getting used to. But once I grew familiar with the new way of drawing, I found that Ikarus-M offers an extremely precise way to digitize characters. Once you’ve
drawn a character, you can apply familiar transformation operations such as flip, mirror, rotate, or skew. Although Ikarus-M isn’t as easy to use as FontStudio or Fontographer, I was pleasantly surprised to find that its excellent manual made it fairly easy to use.

In addition to its precise digitizing capabilities, Ikarus-M offers the ability to interpolate a new font weight between two existing weights, creating, for example, a semibold font from a light and a bold one. You can save Ikarus-M fonts in the proprietary Ikarus format or ask the program to generate Type 1, Type 3 PostScript, or TrueType fonts.

Although Ikarus-M is an impressive program, it’s not for the casual user. Its price tag (which includes the digitizing tablet, the specialized mouse, and the Linus-M scan-conversion program) puts it at the high end of the scale. Actually, Ikarus-M is more of a production tool than a creative tool; you wouldn’t want to use it to draw characters from scratch, for example.

Picking a Program

Which program is the right one? In my opinion, Ikarus-M is a high-end option for professional type designers and production houses. For most designers it’s a toss-up between FontStudio and Fontographer. If you want a high-quality bitmap editor, interpolation, or want to save time by accessing a parts library or applying kerning information to multiple pairs, you might prefer FontStudio. And if you’re one of those people who prefer Illustrator’s pen tool to Aldus FreeHand’s (I’m not), you might have a preference for FontStudio’s comparable pen.

All the programs discussed here can turn out good-looking type. But it’s not the programs that create the type—it’s the designers. If you’re serious about type design, take a trip to a library or bookstore and read about type; the bibliographies you’re sure to find will point the way to additional sources. Use a type-design program or font-conversion utility to dissect existing fonts, and see how the pros construct them. But most important, try your hand at type design. Who knows, you might be good at it. And even if you’re not going to be immortalized as a typegraphic genius, you can at least create a custom logo, letterhead, or typographic ornament.

See Where to Buy for contact information.

Erfert Fenton is a technical writer and bon vivant who resides in Silicon Valley, where they’re not really sure what a bon vivant is. She’s a Macworld contributing editor and the author of The Macintosh Font Book, now in its second edition (Peachpit Press, 1991).

RUNNING A FOUNDRY FROM HOME

Judith Sutcliffe does what many Mac-based type designers dream of doing: she runs a successful type-design and production business out of her home. In her pre-Macintosh days, Sutcliffe worked as a calligrapher. She moved to Santa Barbara, California, in 1978 and became a tile muralist, painting decorative tiles for homes and public buildings. Since some of the public plaques she worked on required inscriptions, she acquired all the books she could find on lettering and type. Her fascination with type led her to purchase two letterpresses, which she has to this day. Sutcliffe is primarily self-taught, although she studied the book arts with typographer Roger Levenson in Santa Barbara. In 1984 Sutcliffe purchased a Mac, and in 1985 she received a prerelease version of Fontographer from Altsys. Her first face was Goudy Newstyle, a digital re-creation of a relatively rare face by Frederic Goudy. “It was good training to copy a typeface,” says Sutcliffe. “In copying the face, I had to look carefully at every curve and angle.”

Unlike most digital typographers, Sutcliffe draws directly on the Mac instead of initially scanning a preliminary drawing and then tracing it in a font-creation program. She figures out the general proportions of the letters, draws them on screen, then prints proofs and refines the letters until she’s satisfied with them.

Sutcliffe’s other offerings include two additional Goudy faces, several calligraphic faces, and some decorative initial capitals. She runs her business, The Electric Typographer, out of her home, keeping overhead low. She keeps the packaging simple, printing up covers on a LaserWriter and copying disks when orders come in. She doesn’t advertise her fonts, relying instead on word of mouth and the occasional mention in a publication. “All I need to run my type-design business is UPS and a little space,” says Sutcliffe.

All I need to run my type-design business is United Parcel Service and a little space

“I don’t make a lot on each font disk, but if I get the entire $79.95, that is a heck of a lot more than if I only get 15 percent of the wholesale price.”

Aspiring type designers can take heart from Judith Sutcliffe’s success; she has shown that it’s possible for an individual to make it in a business that was once the province of established type foundries.
David Nugiel, a chemist at Du Pont Merck Pharmaceuticals, uses CAChe, a Mac-based molecular-modeling system, to investigate how the immune system responds to drugs.
THE MACINTOSH, YOU MAY BE SURPRISED TO LEARN, IS THE COMPUTER OF CHOICE IN A WIDE RANGE OF ADVANCED SCIENTIFIC LABORATORIES. ON THE MAC, BIOCHEMISTS GENERATE GENETIC MAPS AND CHEMISTS CONSTRUCT THREE-DIMENSIONAL IMAGES OF COMPLEX MOLECULES. EVEN ASTROPHYSICISTS, WHOSE COMPUTATIONAL LOADS REQUIRE SUPERCOMPUTERS, TURN TO THE MAC AS THE BEST MACHINE TO TRANSFORM COMPLEX DATA INTO EVOCATIVE COLOR GRAPHICS.

THese DAYS, NEARLY ALL MAJOR SCIENTIFIC SOFTWARE PACKAGES APPEAR IN A MACINTOSH VERSION. A LARGE FRACTION OF THE MOST SIGNIFICANT PRODUCTS ORIGINATE ON THE MAC, AND OFTEN GO NO FURTHER WITH MORE POWERFUL MACHINES OUT THERE, WHY THE MAC? IN THIS ARTICLE I EXAMINE THE WAYS RESEARCHERS USE THE MAC'S GRAPHICS CAPABILITIES TO "SEE" KEY INFORMATION OFTEN BURIED IN LISTS OR TABLES OF DATA.

HUMBLE BEGINNINGS WHEN THE MAC FIRST APPEARED, ONLY A VISIONARY COULD HAVE RECOGNIZED THAT IT WOULD HAVE A MAJOR IMPACT IN THE WORLD OF SCIENCE. IT WAS PATHETICALLY UNDERPOWERED FOR NUMERICAL COMPUTATION, OFFERED ONLY BLACK-AND-WHITE GRAPHICS, AND LACKED A BUS INTERFACE FOR DATA ACQUISITION.

by Charles Seiter
Yet a few savvy developers saw a future for the Mac in science. Just as desktop publishing applications put Macintoshes into the mainstream corporate world, early versions of Cambridge Scientific Computing’s ChemDraw (which now lists for $595) and Softshell International’s Chemintosh (now $595) gave the Mac a foothold in chemistry. These chemical-structure drawing programs freed scientists from endless hours of drawing chemical figures by hand.

And by adopting Macintoshes en masse as easy-to-use instructional machines, universities ensured that other, more-powerful scientific programs, such as Mathematica ($595 for a version that runs on any Mac, or $895 for an enhanced version for Macs with math coprocessors) from Wolfram Research; LabView 2 ($1995) from National Instruments; SYSTAT ($795) from SYSTAT; and most tool kits for numerical computation in FORTRAN, C, and Pascal would be implemented most widely on the Mac.

Finally, when the Mac II with Nu-Bus slots and later the IIfx with near-workstation performance levels became available, the visionaries saw even greater rewards for their pioneering work. Scientists deployed Macs in nearly every discipline.

The New Biology

One science initiative of the 1990s, comparable in scope to NASA’s moon launch during the 1960s, is the Human Genome Project. The scores of labs and hundreds of scientists involved in this multibillion-dollar effort hope to draw the human genetic map down to the order of the building blocks of DNA—the four nucleic-acid bases as they are arranged along the DNA molecule’s double-helix shape (see “Creating a Gene Map”). This sequence constitutes the chemical basis of heredity.

Locating a small gene (which is composed of perhaps 200 bases) and then deciphering its structure can be a lengthy and complex process. The entire human genome consists of many thousands of genes—hundreds of millions of bases—making the Human Genome Project by far the most ambitious venture in the history of biological research. To make the project logistically and financially practical, new and efficient ways to collect and organize DNA-sequence data must be found. This is where Macs play a significant role.

Many of the most significant scientific software applications originate on the Macintosh, and often go no further

Textco’s Gene Construction Kit (GCK) is one of the most popular programs for DNA-sequence analysis. This $895 application offers extensive features for strategic experiment planning and analysis. Using GCK, a researcher can call up a representation of one of the circular pieces of DNA (called plasmids) typically used to insert foreign DNA into bacteria. The program finds all the spots along the circle where special proteins (called restriction enzymes) can be used to cut the DNA, leaving “sticky ends” into which another piece of DNA can be attached, or spliced.

Gene Construction Kit lets researchers maintain a library of models of DNA fragments used to design and test splicing and cloning experiments (in which large amounts of a given DNA fragment are produced for further study) on the Mac screen before committing to days or weeks of lab procedures. And GCK lets researchers use the Mac’s superior graphics abilities to produce journal-quality annotated genetic maps for reports and articles.

Pharmaceutical researchers also use molecular biology techniques to investigate a range of large and complex cellular products (such as peptides and polynucleotide frag-

mements) that could be used for therapeutic purposes. These substances have little in common with the small-molecule drugs synthesized in traditional organic chemistry. To tackle the challenge, David Brown at Abbott Laboratories uses International Biotechnology’s MacVector ($2495). He relies on the program’s array of structure-prediction features.

For example, researchers often need to predict the therapeutic uses of the proteins that the body produces according to the instructions of certain genetic sequences. These proteins may, for example, help fight off viral or bacterial infection. Typically, it’s easier to determine a genetic sequence than to sequence small amounts of protein. MacVector offers a tool kit for predicting the structure of the protein based on its DNA sequence, then predicts the protein’s solubility, and ways to purify it—saving lab time and space in the process.

Chemical Computation

At the simplest level, chemists use the Mac extensively to produce the little hexagons that fill most articles in organic chemistry. This may seem like a simple application, but the appearance of chemical structures in PostScript files just a few years ago revolutionized chemistry journal publishing and helped Macs proliferate at chemical and pharmaceu-
tical companies (see "Paper Chemistry"). Eli Lilly and Du Pont, for example, may be the two biggest Macintosh end-user sites on the planet, with more than 40,000 Macs each.

When a computer can translate a drawn structure into a code, it can search minicomputer chemical databases that contain records for more than half a million compounds. Intelligent chemical software could find and investigate research leads in the wealth of literature now encoded online at chemical information services and in corporate databases.

ISIS/Draw, from the largest chemical-information software company, Molecular Design Limited, represents the first Mac implementation of this kind of chemical search software, formerly available only on minicomputers. Though still in testing at this writing, ISIS/Draw will be a major step forward for the Mac in chemistry.

At first, ISIS/Draw resembles the drawing programs, such as ChemDraw and ChemIntosh, used to prepare publication-quality figures. But ISIS/Draw keeps track of the chemical meaning of molecular fragments as you assemble a drawing (see "Chemicals in View"). It won't let you...
ISIS/Draw goes beyond other chemical-drawing programs because it understands the chemical meanings of molecular fragments. The program automatically places bonds and hydrogen atoms as you draw each figure, and it will not allow incorrect structures.

draw incorrect structures. The program automatically places bonds and hydrogen atoms where they belong.

Because it keeps the coded information about the chemical structure, ISIS/Draw can communicate with programs that manage databases of structures and reactions, and minicomputer programs can export structures in a standard format that ISIS/Draw can display and analyze. Because structures are always interpreted as objects with associated codes, not simple PICT files—each drawing session or database search can be saved to a chemist’s personal database and reused.

Molecular Design

The most challenging computer application in chemistry involves molecular design. This task strains the Macintosh’s computational limits. Macs easily display and rotate dual chemical-structure images (scientists then use special glasses for a 3-D effect)—no small job. But computation and display of surface-charge maps—the electrical charges on the surfaces of drug molecules that affect their pharmaceutical properties—call for much more power (see “Surface Charge”).

Tektronix solved this problem with CAChe WorkSystem ($13,000 to $55,000, based on configuration), a molecular modeling system that includes a NuBus-based RISC RP88 coprocessor accelerator that runs about 12 times faster than a Mac IIfx.

David Nugiel of Du Pont Merck Pharmaceuticals uses Tektronix’s CAChe system to investigate a fundamental question about the way the immune system responds to drugs. Pharmaceutical chemists often want to produce antibodies—the large proteins the immune system generates to fight off viruses or any other foreign invader—that target drugs. CAChe can help them, for example, create diagnostic tests, design drugs, or measure drug concentration.

But because drugs are usually small molecules that don’t stimulate much antibody production, chemists link the drugs to proteins that are sure to cause the immune system to take notice. Highly selective antibodies (called monoclonal because they are the products of a single cell line) can then be grown in the lab to target both the carrier and the linked drug.

An outstanding research question is, Which small chemical variations will look similar enough to the original drug to be recognized as nearly the same molecule by the immune system, and thereby stimulate an immune response? Such research might yield look-alike drugs that retain or augment benefits of the original, with fewer side effects.

Nugiel produced monoclonal antibodies to target the drug fentanyl, a surgical analgesic and tranquilizer, with the aim of ultimately reducing side effects (allergic response, for example). Antibodies for fentanyl reacted with three fentanyl derivatives...
but, in a possible clue to side-effect-free derivatives, showed no reaction to five others. When this situation occurs, a chemist wants to look for a structural pattern in the compounds.

Nugiel chose CAChe to help see the patterns. CAChe calculated the most likely conformations—the 3-D shapes of the molecules—for all eight derivatives. It became apparent that the three reactive derivatives could superimpose almost exactly on the original fentanyl molecules, while the five nonreactive derivatives had distinctive 3-D conformations that just didn’t fit in the space occupied by fentanyl. This failure to fit amounted to a computer confirmation that these five as fentanyl equivalents. These five derivatives are therefore less likely to provoke an unintended response than the three fentanyl look-alikes.

This work points the way to more-efficient molecular design for diagnostic and therapeutic purposes; computer models can rule out bad ideas and suggest fruitful ones for expensive and time-consuming lab tests. It also confirms that a Mac with a powerful accelerator can usurp the functions of a scientific supermini, and that a standard Mac color display can be an acceptable substitute for a dedicated graphics terminal.

Although Du Pont’s experience with CAChe shows the computational benefits of a Mac souped up with a RISC engine, chemists mainly interested in viewing molecules in 3-D should consider the lower-cost (though slower and less versatile) alternatives—Alchemy II ($950) from chemical software pioneer Tripos Associates, and Chem3D ($595) from Cambridge Scientific Computing.

### The Physics Challenge

Physics was the first science application for computers, but it was nearly the last for the Mac. Physicists depend on access to the biggest and fastest computers available; the market for supercomputers, for example, depends heavily on orders from physicists in government laboratories. Many studies in computational physics call for about 400 times the number-crunching speed a standard Mac II can muster (see “Numbers Game”).

Fortunately, many other applications fit into the capabilities of a II-series Mac. A IIx can handle the same type of computations in Mathematica as a Sun workstation can. Any color Mac can do a dazzling job of data visualization with programs from Spyglass, and the data-acquisition capabilities and programmable data interface available for the Mac from National Instruments are spectacularly effective.

Physics researchers who study general relativity perform computations (called tensor calculations) that contain hundreds or even thousands of mathematical terms. A single mistake in any part of the calculation, however small, can make any overall conclusion meaningless. This problem is not hypothetical. When the first symbolic-math programs became available, researchers found that many accepted results in physics and mathematics contained serious errors.

Several companies offer symbolic-math programs for the Mac. Maple ($395) from Brooks/Cole Publishing

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**Surface Charge** CAChe WorkSystem, from Tektronix, allows chemists to map the distribution of electrical charges on the surface of a molecule. This requires calculations so complex that as recently as two years ago, it would have been attempted only on a supercomputer. The above figure shows a molecular model of a conductive polymer. The black dots represent the chain of carbon atoms that form the backbone of all such plastics. The red circular forms surrounding the carbon atoms represent areas of high electron density. The blue zones above and below indicate areas with fewer electrons. In this configuration, one of many being studied for possible use as a semiconductor, the polymer conducts electricity along the length of the carbon chain, but not through any cross section.
Molecular biologists use the Macintosh to map genes—the building blocks of heredity for humans and all other living things. These maps elucidate the structure and function of our genetic makeup and provide a starting point for therapies to cure genetically linked diseases. The DNA in chromosomes, or genomic DNA, is composed of double-helix-shaped molecules, made up of infinitely varying combinations of four nucleotide bases—guanine, cytosine, thymine, and adenine. Pairs of these nucleotides, called base pairs, hold the two strands of the double-helix together.

In the first step toward mapping a segment of genomic DNA, biologists use trial and error to find an appropriate restriction enzyme, a protein that cleaves the genomic DNA, producing a piece—perhaps a few hundred base pairs—that can be surveyed efficiently.

Biologists then search a Macintosh database for a suitable plasmid, a circular piece of DNA that serves as a vehicle to prepare genomic DNA for the mapping process. A piece of the selected plasmid is then removed using the restriction enzyme (above).

In place of the removed section, scientists splice the piece of genomic DNA into the plasmid, creating a recombinant, or genetically engineered, hybrid plasmid (above left). Biologists then insert the plasmid into a strain of bacteria (above right).

The plasmid multiplies rapidly, making many copies of itself and the genomic DNA. This cloning process produces the large amount of genomic DNA needed for mapping. The same restriction enzyme is then used to separate the genomic DNA from the plasmids.

The purified genomic DNA is run through a sequencing gel (above) in an apparatus that uses electric fields and radioactive chemical markers to chart the order of the four nucleotides within the segment of DNA (right).

The raw sequencing data is entered into the Mac by an operator or by special sequence readers. This information is manipulated by Mac genetic-database software (left) to produce a gene map (above). Biologists compare the map and the sequence to other gene maps and sequences in a mainframe-based reference library. This comparison helps scientists determine the relative functions of genes.

The Weather Mac

The next time you curse the TV meteorologist, consider the amount of data represented by a satellite weather picture of the United States. To characterize the atmosphere, you need to know the temperature, pressure, wind speed and direction, and humidity values for every data site. How many are there? If you consider data at 1-mile intervals, to cover the United States you would need about 1000 by 3000 sites, giving you a data set of 5 values times 3 million sites, or about 15MB of data for every time the values are taken. And 1-mile spacing is not good enough for long-term weather prediction. If you collect data at one-hour intervals, each day yields 360MB of data. And that assumes you don’t log data at different altitudes for each location!

Handling and interpreting such massive data sets routinely confronts Ted Habermann, a geophysicist at the National Oceanic and Atmospheric Administration (NOAA). Clearly the Macintosh is not the right computer to store or analyze multi-megabyte data sets. But Habermann uses a pair of Macintosh programs from Spyglass (whose developers originally were associated with the National Center for Supercomputing Applications near the University of Illinois). With some ingenuity in programming displays, the Spyglass products help researchers understand large data sets at a glance.

NOAA uses these tools extensively in its quality control of reported atmospheric data. In a color-coded (called false-color by atmospheric scientists) U.S. map of temperature...
data, for example, a nonfunctioning reporting station can be made to stand out in Spyglass’s Transform ($495) as a green dot (the program lets you adjust its color table) against a red background—easier to spot than a few anomalous values in a printout of 10 million numbers.

Spyglass Dicer ($495) lets researchers inspect cross sections of a 3-D data set. Researchers can construct a set of views showing, for example, ocean currents through an imaginary window in the sea, then analyze or sort the numbers in interesting regions using Transform.

The Spyglass products are unique. They have made the Mac a researcher’s mainstay for visualizing large sets of dynamic data—from fluid dynamics to weather prediction.

**Optical Options**

Many aspects of optical research—from determining the degree of laser-beam focus to testing the performance of optical components—call for meticulous, repeated measurements. LabView 2 elegantly automates this tedious data collection.

**Paper Chemistry**

Chemists tend to think and write in pictures—successful chemists nearly always have strong visual imaginations. This makes for unique documentation problems. Before the Macintosh appeared, chemists either drew their own structures using plastic templates or waited for technical illustrators to turn freehand sketches into publication-ready figures. Preparation of an organic-chemistry Ph.D. thesis meant that a graduate student typically spent weeks, if not months, patiently drawing complex figures, or paid several thousand dollars to have figures drawn by a service.

Enter ChemDraw from Cambridge Scientific Computing and ChemIntosh from SoftShell International in the mid-1980s. They changed structure drawing forever. The first versions of these programs provided simple templates and basic structure-drawing tools. More important, they offered the then-astounding novelty that drawings could be pasted directly into word-processor text. This feature alone put thousands of Macintoshes into academic chemistry department offices and chemical-research firms across the country at a time when the Mac was perceived as a toy by many in science and business.

Current versions of these programs offer large libraries of chemical clip art, graphic equivalents of style sheets, and drawing capabilities for exotic situations (ChemIntosh II, for example, has drawing tools for illustration of molecular orbitals and electron-transfer paths). As standards emerge in the next few years, Mac-based chemists should be able to exchange information between programs and communicate with chemical databases directly from their favorite drawing programs.

The key to the LabView 2 approach is the **virtual instrument**, a software tool kit for constructing what appears to be the front panel of a scientific instrument on a Macintosh screen. Icon-based programming then lets users operate scientific equipment using the Mac screen as if it were the instrument control panel.

Scott Jordan, applications scientist at Newport Corporation, uses LabView 2 to develop lasers and optics for research and industry. To test his optical-bench equipment, Jordan just clicks on a button on the LabView 2 virtual-instrument screen. Another virtual instrument manages alignment for splicing two optical fibers end-to-end; yet another takes a cross section of a laser beam and matches it on screen to an ideal shape. LabView 2 virtual instruments combine with a Newport three-axis motion controller to replace expensive special-purpose real instruments for such tasks.

Newport has also developed a virtual laser-micromachining station. Jordan again combines a motion controller, LabView 2, and an off-the-shelf laser. This time he creates a CAD-like system for laser etching integrated-circuit masks or microscopic machine parts in silicon. A few years ago micromachining was investigated at only a handful of universities; now anyone with a Mac, LabView 2, and an optical bench can explore micromachining’s commercial possibilities.

**The Big Picture**

Whether mapping the human genome or the weather, or building new chemicals or models of general relativity, the Macintosh has established itself in science on its strength in graphics. And despite market challenges from UNIX-based workstations, the Next computer, and faster PCs, the Macintosh has steadily expanded its presence in all the sciences.

And after the marketing noise about multimedia finally dissipates, after System 7 becomes a routine fact of life instead of an amazing novelty, the Macintosh will still be finding new work to do, every year, in laboratories around the world.

See Where to Buy for contact information.

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*Contributing editor Charles Seiter designs scientific equipment and software for a consortium of chemistry and biochemistry companies.*
Does anyone ever feel completely satisfied after writing an article, a report, or even a business letter? Although many people do need a lot of help with their writing, and even the best writers can use editorial assistance, few of us enjoy the luxury of having a good editor whenever we need one.

Can writing-analysis software help? To find out, I used Writing Tools Group's Correct Grammar for the Macintosh, Reference Software International's Grammatik Mac, Que Software's RightWriter for the Mac, and Sensible Software's Sensible Grammar on a variety of documents and evaluated their comments. These programs try to detect grammatical, punctuation, and style errors in everything from business letters to fiction, technical articles to advertising copy. Personalized editing on demand sounds good in theory, but can you really buy it in a box?

What should these programs look for in your writing? Customs and aesthetic standards for many kinds of writing change over time. And every good writer bends and adapts grammar and style rules to fit his or her personal voice. Still, writing experts, including these four software programs, agree on a few goals.

Good writing is clear, well organized, and vivid, yet uses words economically: Every word counts. The best writers avoid overstatements and clichés; they shun empty qualifiers, such as very, pretty, and really. (In their classic reference work, The Elements of Style [Macmillan Publishing; third edition, 1979], William Strunk, Jr., and E. B. White call such words “the leeches that infest the pond of prose, sucking the blood of words.”)

Good writers reword awkward constructions and reject fancy words (utilize) where simple ones do the job better (use). When possible, they write in the active voice (“The teacher dismisses the students”) rather than the passive (“The students are dismissed by the teacher”), and vary sentence structure to keep the reader from falling asleep. Most effective writers follow conventional rules of grammar and punctuation. Except in personal diaries, good writing reflects its audience as much as it does its author.

Rich subtlety, and exceptions to nearly every rule, help make English a beautifully flexible language. But for computer programs—inevitably based on identifying patterns and verifying data against fixed protocols—this beauty presents daunting challenges.
"It is not what we know that gives us trouble..."

--Will Rogers
Points of Attack

Rising to those challenges, the programs reviewed here have two methods for detecting writing errors. First, using contextual clues, the programs parse—analyze the syntax, or structure, of each sentence, and assign a part of speech to each word. For example, could be a noun, verb, or adjective.

Second, the programs compare each word or phrase against grammar, punctuation, and style rules—including lists of correct and erroneous uses—then flag offending items. This process, called list checking, catches wordy, pretentious, or weak phrases; clichés; and passive verb constructions. And these methods detect problems of subject-verb agreement, conflicting tenses, split infinitives, run-on sentences, double negatives, and a host of other common writing problems. They do so, however, in an erratic manner.

Parsing and list schemes vary greatly, affecting the quality and completeness of the analysis. The more sophisticated the parsers and companies promise a lot. Correct Grammar, for example, guarantees that it will catch 95 percent of your grammatical and spelling errors. Grammatik promises to make you “a better writer, faster.”

To test such claims, I used each product on a business memo; excerpts from a grant proposal; a selection from a Scientific American physics text written for the general public; and a few pages from The Red Pony, a simple novel by Nobel Prize laureate John Steinbeck.

For the final test, I concocted a brainteaser—a document that was loaded with tough writing problems, including awkward constructions, run-on sentences, and dangling modifiers. In designing this test, I relied on Editorial Advisor, a tool for learning about writing (see “Electronic Writing Tutors”).

I used the default settings for each program (only changing the preset style when a program offered more tailored settings such as academic or formal writing). Many of the problems these programs flag, such as complex, vague, or wordy constructions, are a matter of opinion. I used my judgment as a professional writer and editor with more than a decade of experience to decide when the programs’ criticisms were on target.

While performance varied across programs and types of documents, a few general trends emerged. There are a few tasks that all four programs handle reliably. For example, they always detect long sentences, and the user defines the length at which each program suggests shortening a sentence. And each product evaluates readability by estimating the document’s grade level and difficulty (see “RightWriter’s Analysis”). This is useful for anyone who targets a particular audience. These programs can give you an idea of which words or sentences may be too complex for the intended readers. Readability scores across programs were consistent for most documents I checked—further evidence that computers are well suited for this type of analysis.

With almost any other task, however, expect erratic performance. All four programs frequently detect bona fide errors, only to follow up with ridiculous corrections. Or they may make a proper correction, then miss a similar error in the next sentence. Within those limits, these programs can usually detect passive verb forms, weak constructions (such as “I think,” “kind of,” and “something like”), empty qualifiers, and the use of which when the writer should have used that. These are among the easiest writing problems to flag because they are typical and easily identified by list checking.

Do They Work?

To their credit, the vendors of writing-analysis tools suggest that users look skeptically at the suggestions their products make. Still, all four
Downhill from Here

In many more cases, unfortunately, the programs claim proficiency, yet miss as often as they hit. They misread complex punctuation, particularly when it involves quotation marks. All four programs suffer from subject-verb malaise. They flag problems in subject-verb agreement where no problems exist because they misidentify the subject or fail to distinguish between singular and plural forms.

Sensible Grammar flagged the noun atom as conflicting with the verb work in the following sentence: "How does the atom work?" And Sensible Grammar has considerable trouble evaluating those words that could be either noun or verb (such as concerns), or verb or adjective (such as fast).

My brainteaser test contained four subject-verb agreement errors. RightWriter detected none, Sensible Grammar one, Grammatik Mac two, and Correct Grammar three. Among eight needlessly complex words in that test—including such gems as interconnected, masticated, and fabricate—Correct Grammar caught none, Sensible Grammar and Grammatik three each, and RightWriter five. As for six redundant constructions—such as "particular case," "basic essentials," and "equally as bad"—only Grammatik correctly flagged more than half the examples.

Sensible Grammar and Grammatik have the maddening habit of asking you to simplify a vast and apparently arbitrary collection of common words, such as funds, disregard, concept, and determine. Grammatik even rejects however as too formal, while Sensible Grammar suggests replacing "due to" with the purportedly simpler "owed to" or "resulting from." Jeez! (Whoops, flag jeez as slang.)

All four programs polluted my test documents with similarly silly flags involving commonly confused homophones—for example, questioning each instance of there and their. The profusion of flags for wordy phrases, misused pronouns, and a host of other routine writing foibles was an-

## Writing-Analysis Roundup

<table>
<thead>
<tr>
<th>Company</th>
<th>Writing Tools</th>
<th>Reference Software</th>
<th>Que Software</th>
<th>Sensible Software</th>
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<td>Double negatives</td>
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<td>Split infinitives</td>
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<td>Sentence fragments</td>
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<td>Run-on sentences</td>
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<td>Wordiness</td>
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<td>Proper use of comparatives</td>
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<td>Passive voice</td>
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<td>Subject/verb agreement</td>
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<td>Foreign words/ phrases</td>
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<td>Overused phrases, clichés</td>
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<td>Offensive (sexist, racist)</td>
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<td>Jargon</td>
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<td>Colloquialisms, slang,</td>
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<td>informal usage</td>
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<td>Vagueness</td>
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<td>Redundancy</td>
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<td>Pretentious, unnecessarily</td>
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<td>complex wording</td>
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<td>Commonly confused words</td>
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<td>Which versus that</td>
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<td>Empty qualifier</td>
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<td>Double words</td>
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- = yes; 0 = no. 1 Suggestions can be printed only as a separate document, in list form with relevant excerpts from text. 2 Users can add to word list but can't modify rules. 3 Users can add to word and phrase lists but can't modify rules. 4 RightWriter is a batch reader with no interactive mode, so MultiFinder operation is irrelevant. 5 With Microsoft Word only. 6 These are functional definitions; terms vary by program.
annoying, since in many cases the writing was perfectly OK.

**Hitting Bottom**

Then there are the problems that none of the four programs detected. These included dangling modifiers: "At the age of five, my father taught me to ride horses." Nor could they see any hidden-modifier problem in this example: "Shining brightly outside the window, I saw the moon."

Among four awkward constructions, such as "an example of bad taste is a person who wears polka dots," Correct Grammar flagged one properly. Its competitors missed all four.

These programs can only occasionally detect typos that are not misspelled words, and rarely catch run-on sentences. Because grammar checkers treat text within quotes the same as text outside quotes, they cannot evaluate dialogue—which often violates rules of style and grammar by design—or documents that require faithful quotations.

Consider the overall performance of these programs (see "Evaluating Grammar-Checking Performance"). On their default settings—with most features turned on—the average correct-response rate was about 34 percent and the average incorrect-response rate was about 49 percent. Only RightWriter made fewer errors (33 percent) than correct responses (35 percent); 33 percent of its responses were equivocal. This means that you would spend at least half your time responding to annoying, time-wasting errant flags. But don’t give up yet. Hope lies in customizing.

**A Matter of Style**

Three of the programs, RightWriter, Grammatik, and Correct Grammar, offer a variety of preset style guides. They adapt each program’s rules to your time responding to annoying, time-wasting errant flags. But don’t give up yet. Hope lies in customizing.

They include the programs that perform better on standard business writing than on fiction, academic, or technical documents. And used properly, style guides reduce the number of erroneous flags on other documents. But the improvement comes from reducing the number of items checked, not from better performance per se.

Still, I spoke with several users who work happily at the default settings. They apparently don’t mind skipping incorrect flags. I presume that they don’t accept bad advice; though reliance on these programs’ expertise represents their greatest hazard, particularly for people who lack confidence in their own understanding of grammar and style.

Most people should turn off certain rules—an option all four programs offer. This gets rid of the most ridiculous and persistent flags, such as those related to word choice. RightWriter also features three education-level settings that primarily affect flags for uncommon or complex words.

You can tailor any of the programs to cover only things that they handle well and that you have trouble with. For example, you could check only for long sentences, passive voice, overly complex language, and vague phrases. Your document might improve markedly with little time wasted on writing-analysis overkill. Alan Weiss, a professional writer based in Rhode Island, gave up working with Correct Grammar in disgust after the program repeatedly “advised me to do absolutely bizarre things.” He could have turned off a few rules to reduce the number of comments he got. Still, the more rules you turn off, the less value

---

**Correct Grammar:**

"All business sagacity reduces itself in the last analysis to judicious use of sabotage."

—Thorstein Veblen

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**Evaluating Grammar-Checker Performance**

<table>
<thead>
<tr>
<th>Program</th>
<th>MEMO</th>
<th>GRANT</th>
<th>STEINBECK</th>
<th>BRAINTEASER</th>
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</thead>
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<tr>
<td>Incorrect</td>
<td>51</td>
<td>51</td>
<td>32</td>
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</tr>
<tr>
<td>Correct</td>
<td>49</td>
<td>38</td>
<td>43</td>
<td>31</td>
</tr>
<tr>
<td>Borderline</td>
<td>0</td>
<td>11</td>
<td>24</td>
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</tr>
</tbody>
</table>

**MEMO**

| Incorrect | 39 | 45 | 22 | 42 |
| Correct | 55 | 45 | 51 | 49 |
| Borderline | 5 | 10 | 26 | 9 |

**TECHNICAL**

| Incorrect | 70 | 57 | 51 | 64 |
| Correct | 17 | 26 | 19 | 22 |
| Borderline | 13 | 16 | 30 | 14 |

**STEINBECK**

| Incorrect | 58 | 61 | 25 | 61 |
| Correct | 30 | 17 | 25 | 21 |
| Borderline | 2 | 22 | 51 | 18 |

**AVERAGE**

| Incorrect | 57 | 54 | 33 | 55 |
| Correct | 38 | 32 | 36 | 31 |
| Borderline | 5 | 15 | 33 | 15 |

**BRAINTEASER**

| Correct | 9 | 26 | 21 | 21 |

*Average does not include the results of the brainteaser test.*
Correct Grammar's Style Correct Grammar provides ten style guides, each of which uses a unique configuration of the program's rules. The advertising style guide, shown here, allows clichés, colloquialisms, and other style and structure elements that would be flagged by the business or academic rules.

Sensible Grammar's Lists Sensible Grammar features fully editable word and phrase lists, including those shown on the above menu.

RightWriter Analysis RightWriter, like the other grammar and style checkers reviewed, provides a variety of analyses to help you judge the quality of your writing and whether it will be understood by your intended audience.

By the programs offer. Deactivating rules to cut back on time-wasting comments makes little sense to Weiss. "If you have to turn off things like subject and verb agreement, why use it at all?" he says.

et with a little effort you can customize RightWriter, Grammatik, and Sensible Grammar to improve their checking skill. In RightWriter, users can add to word lists, and Sensible Grammar goes a step further by offering fully editable word and phrase lists (see "Sensible Grammar's Lists"). You can add colloquialisms, scientific terms, foreign words, and company names, or remove terms from the Sensible Grammar list.

Simple list editing is a distant cry from Grammatik's comprehensive adaptability, however (see "Grammatik's Rules"). You can edit style, grammar, word-choice, and parsing rules, as well as help screens; or create any of these from scratch.

This takes some work, but a determined individual, or an organization that wants employees' writing to conform to the company style manual, could greatly improve Grammatik's performance.

Ease of Use Enticed? Consider some other buying issues. All four programs list for about $100, all support the major word processors, and all read ASCII text files. For most of us, ease of use comes next on the shopping list.

All four programs share an annoying characteristic: they cannot be launched from within a word processor. But they diverge on other important features. The lack of an interactive mode for error checking hobbles RightWriter. It batch-reads the entire document and stores suggestions on a backup copy that you can either print out or review on screen. Que Software describes this as a superior approach that permits the user to review all errors and comments in con-

"Half this game is 90 percent mental."

-Danny Ozark, Philadelphia Phillies manager

The printouts from all four programs present their own problems. Grammatik's could give you a headache if not ruin your vision—the program inserts bracketed comments in the text in a font identical to the text. RightWriter makes its comments in all caps, a slight improvement. Sensible Grammar does not reproduce the whole document, instead printing a list of sentences with alleged errors paired with the program's comments. While you have to work harder to keep track of the context, at least you can read the critique easily.

Correct Grammar places last in this category; it lacks batch-reading ability, and it offers no printouts. Correct Grammar's checks can proceed painfully slowly because you must view and respond to each flag one at a time. Yet Correct Grammar has the easiest interactive mode. Both Correct Grammar and Grammatik allow you to move forward and backward in the paragraph being checked, and to edit as you see fit—an important convenience the other programs lack.
in its 135,000-word dictionary and the ability to share Microsoft Word's dictionary, Correct Grammar also offers the best spelling checker. Grammatik's dictionary contains only 72,000 words, and neither RightWriter nor Sensible Grammar offer a spelling checker. Their vendors, arguing that most word processors have good spelling checkers, advise you to check spelling before checking style, grammar, and punctuation. But let’s face it—busy people would rather make a single comprehensive pass.

Caveat Writer
Given these shortcomings, who would want to use writing-analysis tools? Not novice writers. Only with a strong grasp of English grammar, syntax, vocabulary, and punctuation can the user discriminate between good and bad advice. Grammar checkers could turn a struggling writer into a lazy one. If you need help writing more clearly and succinctly, read The Elements of Style, or take an English composition course. Then reconsider a writing-analysis program.

Such a program could, however, help high school or college students in a classroom. Roland Nord, a professor of English at Mankato State University in Minnesota, uses RightWriter in his classes. He considers it a better teaching tool than a writing tool. The computer, he believes, can call attention to writing in a less judgmental way than a teacher’s red pen.

And a good writer can make effective, if selective, use of one of these programs for those “how did I miss that??” errors.

But which program? Rule out Correct Grammar first. Despite a superior interactive mode and dictionary, its lack of batch-reading and customizing features are fatal flaws. (Writing Tools Group says that it will add customizing in the next upgrade. If so, Correct Grammar will warrant a fresh look.) Cross off RightWriter next. Without interactive checking, it's hard to take advantage of RightWriter’s relatively low error rate.

While Sensible Grammar has some attractive features, such as editable phrase lists, Grammatik is the clear winner. Its combination of style guides, editable rules and help screens, and solid interactive editing abilities make up for its modest dictionary and illegible printouts.

Can the formulaic application of rules and list-checking techniques actually improve a good writer's work? The answer is a cautious yes. But until artificial intelligence allows computers to understand the complexities and nuances of language, you'll still have to do your own thinking.

See Where to Buy for contact information.

"Life itself, every moment of it, every drop of it, here, this instant, now, in the sun, in Regent's Park. was enough.
Too much, indeadeness"
—Virginia Woolf
Once Again, Less Is More.

*DoveFax™*+ isn’t much bigger than a mouse. But this little box will put you, and your Macintosh, in better touch with the world than an answering machine, fax machine and modem put together.

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*DoveFax+* lets you send and receive faxes via your Macintosh. It sends your files to any fax machine at 9600 baud.

It dials at pre-scheduled times for lowest rates, re-dials busy numbers automatically — and does all this while you work on other applications.

*DoveFax+* works as a 2400-baud data modem, too.

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When I heard “balance sheet,” I broke into a sweat. I know type, advertising, printing. Now I was forced to do our books. No choice.

We were on our third part-time bookkeeper in eleven months, and she was called away suddenly. Sound familiar?

But I’m the boss and the buck stops with me. We had bills to pay, payroll checks to write, invoices to send, taxes to set aside.

And deadbeats to collect from—only I had no idea who owed us how much or for how long. Some suppliers may have even thought of us as deadbeats. I needed to know our cash flow, and get a handle on all this. But I didn’t have a lot of time.

Step one: find an accounting program that feels as familiar as our Macs, that starts out easy, but has lots of reserve firepower for later on.

I found atOnce! The manual looked orderly. I dug in...

The familiar with the unfamiliar atOnce! starts you off with a tutorial that uses HyperCard, one of my old favorites. I was at home.

Numbers are my nemesis, but the tutorial was actually fun and got me comfortable. It takes you step by step through the program, and gives you some easy-to-swallow accounting basics so you’re not reading a foreign language. There’s context-sensitive help, just in case.

And while you learn, you can start to set up your books. So it doesn’t come in a flash and you sweat a little. But you do it and you learn.

I started off light. Double-clicked on one of the default charts of accounts and my General Ledger was practically set up for me. Then entered a few client names in Accounts Receivable, to get an idea of what was coming in. Prepared six invoices—and atOnce! calculated sales tax. Nice. Printed the invoices which I redesigned in atOnce!—realigned a field here, change a font there. The usual.

Then ran a Customer Aging Report to identify the slow-payers (I had no idea such a terrific thing was even possible).

What I didn’t know was costing my company I discovered a key client who hadn’t paid in two months. I called and collected and now he wants to know about atOnce! I wrote payroll checks for the staff, and sent our bank a balance sheet I printed out myself—no sweat.

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I’m still an art director. But atOnce! helped me become a better businessman!

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MacUser:
1989 Editor’s Choice Award and 4.5 mice
30 days free support
30 Day Money-Back Guarantee if you bought it from Peachtree. You can get your money back, minus a $25 re-stocking fee.

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复习

ALDUS FREEHAND 3.0

优点：新色板用于填充、描边和分层；可以编辑混合；支持和分离全色TIFF图形；可以将型材转换为路径；可以在椭圆上绘制文本；动态曲线编辑。

缺点：属性风格不适用于文本；在路径上绘制型材耗时；箭头不可编辑；曲线点无法精确转换；型材功能不足；界面有时令人费解。

公司：Aldus Corporation。

需要：Mac Plus；硬盘。

列表价格：$595。

在Macintosh上，大多数图形艺术家分为两类——那些更喜欢Adobe Illustrator的人和那些更喜欢Aldus FreeHand的人。新版本的FreeHand，3.0，奖励了忠实用户一个改进的界面和一些增强的功能。粗略的检查会发现程序更强大且更直接。但在几天的仔细检查后，出现了空白——一些操作很方便，而另一些则几乎不可能。

浮动色板

你首先会注意到的是FreeHand的新功能，这些功能使现有功能更方便。例如，除了标准工具箱外，FreeHand 3.0还提供了三个浮动色板来控制颜色、图层和属性风格的创建、应用和操作。颜色和图层在版本1.0中已经可用，但色板使它们更容易访问。

颜色色板让你简单地点击色板中滚动列表上的颜色名称来更改选中文本块或图形对象的填充或描边。任何改变都会应用于使用该颜色的所有对象。否则，颜色像以前的FreeHand版本一样工作。

图层色板有一个包含用户可定义图层名称的列表，以及图层控制的子菜单。你可以通过选择图层并点击其名称来发送对象到不同的图层。你可以通过拖动图层名称到新位置来重新排列图层。要确定图层是否显示和打印，只需点击图层名称前的复选框。

最后，图层就像Canvas或MacDraw（这些程序引入了图层后FreeHand）一样容易使用。

属性风格自动化的过程填充和描边图块，使其能够定义一系列复杂和多样的属性，并将它们应用到对象上，这意味着通过多个对话框。

The Colors palette lets you alter the fill or stroke (outline) of a selected text block or graphic object simply by clicking on a color name in the palette's scrolling list. Any change made to a color accordingly changes all objects filled or stroked with that color. Otherwise, colors function as in previous versions of FreeHand; it's still irritating that you must create and name new colors before you can apply them to objects, which means going through several dialog boxes.

While colors have experienced a minor reorganization, layers have been downright revolutionized. You can create any number of foreground and background (nonprinting) layers, name them as desired, and arrange them in any order. The Layers palette has a list of user-definable layer names and a logical submenu of layer controls. You can send an object to a different layer by selecting it and clicking on a layer name. You can reorder a layer by dragging the layer name to a new position on the list. To determine whether a layer displays and prints, you simply click on the check mark that precedes the layer name. Finally, layers are as easy to use as they are in Canvas or MacDraw (programs that introduced layers after FreeHand did).

Attribute styles automate the process of filling and stroking artworks, making it possible to define a set of varied and complex attributes and to...
apply them instantaneously by selecting an object and clicking on the style name. Attribute styles are useful for creating repetitive designs, such as schematic drawings and scientific diagrams. Ironically, attribute styles can be applied to objects only; you must fill and stroke type manually.

**Splendid Blends**

Ever since they were introduced in Illustrator 88, I have found blends (the creation of intermediary shapes or colors between a beginning and an ending shape or color) to be as much hassle as help. Though FreeHand’s blends are still a far cry from perfect—-you cannot make them accelerate, as in Arts & Letters on the PC, or flow along a curve, as in Corel Draw—their implementation has been significantly improved in version 3.0. For example, suppose you create a blend between two paths—one black, the other white—composed of several intermediary steps. If you select the blend and choose the Element Info command, the Blend dialog box reappears, allowing you to increase or decrease the number of steps. Also, if you alter the fill of the first or last path—say, change the black path to a red one—FreeHand recolors all steps according to the new requirements. But best of all, if you reshape the first or last path, FreeHand automatically reshapes all intermediary steps as well.

In addition to MacPaint, PICT, gray-scale TIFF, and EPS files, FreeHand now allows you to import and separate 24-bit color TIFF graphics to create printable artwork. You can’t balance the colors as you can with gray-scale TIFF images, but you can alter the half-tone screens to create dramatic special effects.

**A Lack of Control**

If all of FreeHand were as well engineered as its importing and blending features, I would have no reason to complain. Unfortunately, FreeHand’s new-feature list shows signs of strain; for every pro, you can find a con—often a big con. For example, for making arrows, FreeHand now offers a choice of five automated arrowheads that can be assigned to the first and/or last endpoints of a selected line; however, the size of the arrowhead depends entirely on the line weight. Unlike MacDraw and Canvas—which provide extensive arrowhead editors—FreeHand doesn’t provide any other means for controlling the appearance of an arrow. A hairline gets a minuscule arrowhead, while the arrowheads for thick lines are massive.

The path information dialog box has been enhanced to include not only the identity (curve, corner, or connector) and precise coordinates of a selected point, but also the coordinates of both bezier control handles associated with the selected point. Initially I judged this to be a strong addition, but a few hours later I discovered a bewildering flaw that destroyed the feature’s potential.

Suppose you want to edit the angle of a curve point (a point that creates a smooth arc between two segments). If you edit the numerical location of either control handle, FreeHand automatically makes the point a corner point. There is no way to lock the second handle into alignment with the first. If you try to change the corner point back to a curve point—even if you have deliberately positioned both handles at symmetrical locations—FreeHand reverts the control handles to new locations that conform to the program’s built-in definition of automatic curvature, thus annihilating your meticulous efforts. Unless you are interested strictly in adjusting the handles of corner points, these new options have been rendered useless. It’s another good idea gone sour.

**Type Immemorial**

If you liked FreeHand because of its dominance in the typographic arena, you’ll be disappointed to learn that the type in FreeHand 3.0 has changed in only two minor respects. First, there is a new command that converts type to editable paths. (This feature will be found by the end of the year in most drawing programs, Illustrator and Canvas among them.) FreeHand allows you to convert not only the popular Type 1 (Adobe) fonts, but also the Type 3 (Fontographer) variety.

FreeHand’s second type enhancement, text on an ellipse, is more distinctive. At one time Aldus claimed that its most common user inquiry was about creating type along the top and bottom halves of a circle. FreeHand now incorporates this procedure, aligning upper and lower characters automatically (see “On Type of the World”).

Compared with the page-layout capabilities recently advanced by Illustrator 3.0, FreeHand’s type efforts seem puny. FreeHand still requires you to display the Text dialog box to create and edit type. If this sounds like little more than an inconvenience, consider this example: Unlike Illustrator, in which text along a path is automatically kerned, FreeHand buckles text along concave surfaces and spreads it along convexities. Normally, an Apply button lets you view type changes in the illustration window without closing the Text dialog box. But when you are editing type on a path, the Apply button is grayed; therefore, you must repeatedly open and close the Text dialog box to kern the type and then gauge the results. Since you must access the Text dialog box through another dialog box, the process becomes almost as tedious as, well, reading this paragraph.

**An Interface Only a Mother Could Love**

FreeHand’s biggest problem has always been its clunky interface, which includes a Pandora’s box of misplaced options, nested dialog boxes, and an awkward path info dialog box. At first

(continues)
Microsoft Mail 3.0

Pros: User-defined folders for storing messages; user-defined address book and group lists; remote dial-in access to server; messages can be routed through specific servers for maximum efficiency; automatic scheduled back-ups of mail files on server; includes HyperCard Software Development Kit for custom applications.

Cons: Dial-In feature doesn’t support enclosures; no Un-send option; administrator can’t delete individual mail items.

Company: Microsoft Corporation.

Requires: Mac Plus; hard drive for server; AppleTalk network; System 6.0.2.

List price: Mail Server $395; 5-Pack Mac Workstation $395; 20-Pack Mac Workstation $1349.

Microsoft listened to users’ complaints and suggestions and added a strong series of features to its already robust server architecture to produce a winner, Microsoft Mail 3.0.

Listing all the new or improved features of Microsoft Mail (MS Mail) 3.0 would probably take all the space allocated to this review, so I’ll just hit the high points.

Users’ Options

While Microsoft kept the user interface of the mail software the same as version 2.0’s (why mess with a good thing?), the company has added an option for user-definable folders for storing messages (see “Using Mail”). In keeping with the Mac interface, to store a message you simply drag it to a particular folder. You can also store an extra copy in a different folder by holding down the option key and selecting a folder from the dialog box. Since these copies are really pointers to the original messages on the mail server, storing copies doesn’t use more disk space, and you can view the copies from any machine when you log on to the mail server, even over a modem (with MS Mail’s new Dial-In feature). There’s also a Sent Mail folder, which you can configure to automatically store a copy of all your sent messages.

MS Mail has always been able to locate addresses on the network in a global directory. Version 3.0 lets you maintain a personal directory of most-used addresses from the larger directory, and special addresses, such as fax or MCI Mail addresses, that are not part of the global directory. Any address that you add to your personal address book from the global directory is also automatically updated when addresses are changed, say, when someone moves to a different server. The new MS Mail also allows user-defined group lists. In the past, only the mail administrator could define group lists.

Microsoft Mail now maintains a cache file on the Mac (MS Mail Cache in the System Folder). It stores such items as mail forms and also checks for changes made to them. The cache eliminates the need to transmit a form each time you use it.

MS Mail 3.0 allows you an unlimited number of enclosures. However, to prevent you from mailing the entire contents of a 40MB hard drive, the mail administrator can set a limit to the total size of the enclosures that can be sent with any message.

And if you’re on the road and need to access the mail server, version 3.0’s Dial-In option allows either a Mac or a PC with a VT100 terminal emulator and a modem to send or receive mail. MS Mail 3.0 offers three levels of dial-in security: first, a user name and password; next, a Dial-In password; and finally, if desired, a call-back option (where the server calls you back at a preassigned number). Since the Dial-In option is designed for just one person, you can store only one number in the call-back option. One important feature is missing from the Dial-In option, though—you cannot send or receive file enclosures with messages.

Something for the Network Managers

On the administrative side, MS Mail no longer has the server periodically poll for pending messages—in version 3.0, when a message is ready on either the client or server side, it’s sent immediately, which should reduce some unwanted network traffic.

In previous versions, the mail administrator had no control over old mail. In version 3.0, the administrator can delete mail older than a given date. The administrator has the option of sending a message that notifies the user when mail has been deleted. Although this option is a good start, I’d like to be able to selectively delete old mail, rather than deleting everything older than a certain date.

MS Mail 3.0’s Network Administrator reports many more details about the server and its usage than does the previous version. User in-
When it comes to selecting the right scanner, be forewarned. There is a difference you can see in black and white. And color. Just look at this comparison between the La Cie Silverscanner and the Microtek 3002S. Both images were scanned at default settings with no corrections. This entire ad was then created and separated using Adobe Photoshop, Quark XPress 3.0 and a Linotronic 330.

As you can see, Silverscanner produced a better-looking image than the Microtek scan. Silverscanner lets you scan color, gray-scale, halftone and line art with dazzling clarity. La Cie gives you more with OCR compatibility, faster color previews, versatile scanning controls and up to 1200 dpi.

FREE Software. Silverscanner comes with two FREE bonuses: Adobe Photoshop (full version) and La Cie’s exclusive Silverscan plug-in modules for Photoshop, ColorStudio, Digital Darkroom, Enhance 2.0, ImageStudio and Ragtime.

A Company You Can Count On. La Cie is a Plus Development Company, backed by $400 million in assets. That means you can trust La Cie to provide a constant source of high-quality Macintosh peripherals. Plus dependable service and support.

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To order or for more information, call toll-free

800-999-0143
formulation, such as free drive space or number of users, can be selected and stored for later use. Unfortunately, long reports look ungainly in a message or word processor file, since they are just a long line of headings and numbers; but they can be imported directly into a spreadsheet.

The response-time statistic, which tells you how well servers are communicating with each other, is particularly useful. This statistic can indicate that something's wrong with part of the network, for example.

Version 3.0 also adds an automatic backup feature for the mail server via a new cdev. With the cdev, you can set the time and frequency of mail-file backups to any drive that is attached to the server.

**Crossing the Country**
Microsoft has also added a configurable routing option for handling message traffic between multiple servers. This feature allows network administrators to reduce message traffic over slow links. For example, in previous versions, when two networks were connected via modem, all the servers on one network needed to exchange messages with all the servers on the other network. Now, with configurable routing, one server on each network can store all the messages for the other network; when a connection is made, only the two servers exchange messages, thereby reducing network traffic. The two designated servers then forward the mail to the appropriate users and servers on each network after the connection is broken.

Configurable routing could also be used where many office sites exchange mail. With version 3.0, you can choose a server at a central site, and have all the other sites send and receive mail via that site.

**Keep Those Cards and Letters Coming**
Microsoft Mail 3.0 offers a list of features comparable to CE Software's QuickMail 2.2.3, but with an interface that's easier to use. These features, coupled with better directory services and a good server architecture, make MS Mail 3.0 a better buy than QuickMail 2.2.3. —**Dave Kesier**

See Where to Buy for contact information.

---

**Color Paint Program for Kids**

**KID PIX 1.0**
Pros: Brilliant; hilarious; innovative; inexpensive. Cons: None Company: Broderbund Software Requires: Mac Plus; System 6.0; 2MB of RAM for color Macs; System 6.0.7 for recording sounds. List price: $49.95.

When Apple chairman and CEO John Sculley unveiled the new Macintosh line at the Macworld Expo in January, to show off the new computers he demonstrated a remarkable program that won gasps of delight and a roaring ovation. Was it Microsoft Excel 3.0? WordPerfect 2.0? System 7.0?

No. The program was Kid Pix, a perfectly executed color paint program aimed at children, but equally entrancing for adults. This charming program, ridiculously street-priced at $29, comes closer to embracing the Mac ideals of fun, creativity, and simplicity than does any software since the original MacPaint.

**Picture This**
The Kid Pix painting window fills the Mac's screen. No scroll bars, no zoom boxes, no title bar—nothing to confuse the first-time Macintosh artist. There's a color palette (if you're using a color system), and even the pencil draws in any color you click on. There are only three menus, and every command is illustrated. The program even offers a Small Kids mode, where the menus are hidden and a checkerboard bib protects the periphery of the screen from wayward clicks while in MultiFinder.

Broderbund claims Kid Pix gives you "the best-looking art you've ever heard," and they're right: every single tool in Kid Pix makes fun sounds when you paint. The pencil makes a scratch-scratching sound while you drag it; the eraser produces little scrubbing noises; the letters of the alphabet are spoken, or exclaimed, or sung, as you click on each one; and every tool icon gives a little pop when it's clicked. And oh, such tools! There's a drippy paintbrush that makes gloopy sounds as it goes; a pine-needle tool that leaves a spiky trail of crinkly-sounding needles; a fun zigzag brush that's impossible to drag in a straight line; a rubber stamp that places any number of dinosaurs, ice-cream cones, or TV sets into your painting; and more than 50 other tools. The most breathtaking is the trees tool; with a single click, it produces a stunning, realistic, different-every-time fractal tree (to the accompaniment of a Tinkerbell ripple). Most habit-forming of all is the now-famous firecracker—one click and your entire painting is gone. There's a thousand hidden surprises in Kid Pix. When you click on a tool on the vertical palette, the icon palette at the bottom of the screen displays options for that tool—line widths for the wacky pencil; special effects for the electric mixer, the firecracker, and other zap-the-painting erasers. There's always a question mark on this horizontal palette; click on it to get a different surprise for every tool. For example, it fills the oval tool's ovals with rainbow stripes. And it makes the eraser reveal a gorgeous hidden picture—a half-tone butterfly, squid, or giant magnet—underneath your own painting as you scrub away. And in the unlikely event that that's still not enough serendipity for you, with most of the tools, pressing the option key produces something else unexpected and funny.

(continues)
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The Pencil Point
All of this is pure, simple exhilaration.

The sounds are hilarious; the effects spectacular; the surprises perfect. You jaded, techno-savvy New York City kids—were captivated. Althea, who's 6, spent a few determined moments trying to figure out the mouse. But for the following hour and a half, she was immersed in making drawing after drawing—and then nuking each with the firecracker. Only her mom, arriving to pick her up, succeeded in dragging her away; by that point she had mastered clicking on the pencil, specifying a line thickness, picking a color, and drawing with the mouse. I invited Marcolina (12) and her brother Felix (9) to try Kid Pix together; after a great evening of painting, Marcolina said the only thing she didn't like about Kid Pix was that it was too hard waiting for her turn.

Watching my experts open surprise doors, paint fractal-tree forests, and experiment with colors and shapes, I realized that Kid Pix is also an extremely successful piece of educational software. It's got the sounds and flashing lights of a video game, but they appear in the process of creating something beautiful and lasting. It's got "Sesame Street"'s zaniness and gentle repetition, but it's interactive and therefore much more engaging. And with an arsenal of creative messing-up tools—spattering paint, invading Pac-Men, a broken-glass tool—Kid Pix has the splashy fun of fingerpainting without the risk to upholstery. Exploration is continually rewarded, and the learning is completely self-paced.

And by the way, Kid Pix could even teach software designers a thing or two. Kid Pix lets you set the pencil's thickness all the way up to 2 inches—a giant Magic Marker. Why don't any professional paint programs offer such wide swaths? One Kid Pix icon is the "undo guy" (or as Althea came to call him, "Mr. Oh-no," because he either says "Oh no" or makes the sound of a rewinding tape when you click on him). Wouldn't an on-screen, one-click undo tool be smart in any graphics program?

Then there's the joyous randomness of some Kid Pix tools—the drippy paint, the fractal trees, the zigzag brush. After five minutes with Kid Pix, you'll realize that this element of chance is artistically liberating and highly conducive to new ideas. Suddenly the professional paint programs, which only do what you explicitly tell them to do, seem confusingly unimaginative by comparison.

Nuts ... Nuts!
The color-selection squares should really be larger; my panelists sometimes had trouble placing the arrow-cursor tip on just the right color swatch. (That was in 16-color mode, which makes the squares bigger; in 256-color mode, they're positively microscopic.) And as a mostly grownup, I miss having free font and size selection for text—yes, there are times when I'd want to use Kid Pix for real work.

But everything else about the program is perfection: great manual; fantastic sounds; clever options—with a Macintosh IIi or LC, or with MacRecorder and System 6.0.7, you can record a sound right into a painting so that it plays whenever you open the painting. You can also edit the rubber stamps, and even tell the program what text you want the text spray can to spray out.

The programmer, Craig Hickman, originally wrote Kid Pix for his son, who loved MacPaint but kept launching desk accessories and bringing up dialog boxes by mistake. For a while it was a shareware offering, and it's finally been picked up and polished to a shine by Broderbund. Dear Mr. Hickman: You have created a masterpiece. Thank you for your imagination, whimsy, and attention to detail. Now write us a word processor.

—David Pogue
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you want to edit and record sequences to videotape, you'll need a second video recorder or camcorder. (Because MediaMaker doesn't digitize or store video images, you can't use the same recorder to play and later record a sequence.) To display images on screen via a video input board, you'll also need an encoder to convert the RGB signal (produced by the computer) to a composite signal that can be interpreted by a standard video device. A low-end encoder can run as little as $600 to $1000.

The program also drives the Apple CD-SC or a compatible CD ROM player via the SCSI port. (MediaMaker plays only audio tracks from a CD.) This brings the cost for a MediaMaker-based desktop video-production system to somewhere between $2000 (very low-end) and $10,000 (fully functioning), not including the computer.

Collecting Media

To assemble a presentation or video production, MediaMaker lets you combine three kinds of elements: Mac graphics files, which can be color bitmaps saved in PICT format, or animation routines stored in PICS or MacroMind Director format; video routines, originating from videotape, laser disc, or live events captured with a video camera; and sound, whether digitized Mac sounds or recorded voice and music from a compact disc. MediaMaker requires that you assign these elements to picons (pictorial icons). Each picon represents a section of a graphic, video, or audio routine.

The control panel provided with each picon enables you to load a graphics or sound file, or operate the video or audio hardware remotely via a serial or SCSI port connection. For example, suppose you've recorded a presidential press conference. You might create one picon that represents the president's 10-second introduction, another that fast-forwards to and then plays a 35-second response to a question, and a third that sums it all up with a thrilling 3-second sound bite. None of these events is digitized to disk; they're merely marked and named in MediaMaker. Each picon keeps track of where an event starts and ends (see "Start and Stop"). If the picon plays a PICT file, still frame, or other stationary graphic, you can specify how long the image remains on screen.

You assemble Picons and save them to disk in units called collections. Whether you treat them as temporary holding stations or presentation fields, you can use collections to organize picons and experiment with the routines they represent.

When you "play" a picon, Mac graphics files and video routines are displayed on screen, in the foreground or background. Mac sound files play from the computer's speaker. CD tracks and other audio accompaniments can be transmitted to a stereo receiver, analog mixing board, or directly to a video recorder; they are not processed by the computer.

Putting It All Together

If you need to create a self-running demonstration or a postproduction videotape, you can organize picons into a three-tiered sequence window. The first tier holds graphics files; the next, video routines; and the last, sounds. The length of the scrolling sequence window represents time. Elements in the same tier cannot overlap. In other words, you can't play two CD tracks at the same time. You can, however, overlap elements in different tiers.

When creating a final videotape, MediaMaker returns to the desktop publishing metaphor. A videotape recorder is attached to the Mac printer port. The composite video signal travels through a standard RCA cable. Choose the Print to Video command, and MediaMaker plays and records the contents of the sequence window, pausing the recorder when making transitions between picons. If a Mac or CD sound is being played, it also pauses during the transition to ensure perfect syncopation. MediaMaker even prompts you to swap source laser discs, videotapes, and CDs.

What It Can't Do

MediaMaker is a model first-version program. What it does, it does very well. But, predictably, there's a lot it doesn't do. If you're familiar with NewTek's Video Toaster for the Amiga, you'll quickly recognize that MediaMaker falls short in several areas. Largely because of hardware limitations, MediaMaker only allows one video input and one video output. While MediaMaker includes an assortment of animated transitional effects, video images cannot be superimposed on each other, and there are no video-mixing capabilities. Also, MediaMaker lacks special image processing and transformation effects—not only the ugly ones like weird color distortions, but also useful ones like frame rotation and zoom. MediaMaker will not accommodate videotapes longer than 99 minutes, presumably because the accuracy dwindles off considerably after that point. This means that you can't access the last 20 minutes of source material on a 120-minute tape or create a 100-minute or longer sequence. And finally, MediaMaker is not sound-processing software. All audio work must be performed manually, using a relatively old-fashioned analog mixer.

Perhaps surprisingly, I don't consider any of this to be inherently detrimental. First and foremost, MediaMaker is organization and automation software. It enables you to create elementary image sequences, and like an all-in-one remote-control unit, it controls the actions of several input and output devices. In this light, the fact that it lacks high-end effects is trivial. Like the first version of Page-Maker, this is a monumental and highly effective piece of software at the grass-roots level. It is, to my mind, the first irrefutable indication that multimedia has a future on the Macintosh. —Deke McClelland

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PERSONAL PRESS 1.0

Pros: Proxies give feedback in dialog boxes; Posted Notes; good manuals and online help; powerful alignment and layer controls. Cons: Edits text at 100 percent view only; no automatic kerning; only full-point lines; can have only one publication open at a time; style sheets don’t include paragraph attributes; mediocre templates. Company: Silicon Beach Software. Requires: Mac Plus. List price: $299.

When Aldus Corporation, the creator of PageMaker, bought Silicon Beach Software last year, it acquired Personal Press, a page-layout program designed for beginning and occasional page-makers. The program draws on many of the strengths of Silicon Beach’s other programs (particularly SuperPaint and Digital Darkroom), and even adds a little of Aldus’s prowess in the form of import filters.

One notable innovation is the use of Proxies (see “By Proxy”). Almost every dialog box lets you preview changes to the text or graphic, so you can try things out before you click on OK. Another innovation is the ability to place Posted Notes—containing the date, time, and any comments you want to pass on to your colleagues on any page. You can hide, show, and print the Posted Notes.

Page Space
Personal Press lacks the now-ubiquitous pasteboard for storing items off the page, but does provide a Workbook—a Scrapbooklike window where you can store page elements.

There are tools for creating boxes (containers for text and graphics), lines, and ovals; and for placing the time, date, or page number anywhere on the page (but not within a line of text). You can specify any element’s size and position numerically or with the mouse; make it visible or not, locked or not, and printable or not; and as with most programs, you can apply lines and fills to any elements.

There’s a wide variety of line and fill patterns (the same as SuperPaint’s), though you can’t specify a simple percentage tint. The greatest problem, however, is that you can’t specify a line thickness smaller than 1 point.

In addition to the normal Send to Back and Bring to Front commands, page elements can be shuffled back and forth a layer at a time. You can also nudge the elements in 1-point increments and align them to each other or to the page margins. An Equals tool makes two objects the same size and shape—click on one object, then the other, and voilà.

Like PageMaker, Personal Press allows only one publication open at a time, so it is difficult to move items between publications. You can, however, import formatted stories from PageMaker publications, but not from other Personal Press publications.

You can either import text into boxes or type directly on the page. There is a well-designed spelling checker and thesaurus to polish your writing (though there’s a good argument that a word processor is a better place for this). You can edit text at only one magnification, however; when you choose the text tool, Personal Press automatically takes you to 100 percent view, and all the text boxes come to the front, obscuring graphic objects that were in front of them. That’s just plain annoying.

The type-formating controls are rudimentary, which is perhaps to be expected in a low-end page-layout program. You can specify type size, leading, word spacing, and kerning in 1-point increments, but there’s no automatic kerning.

Personal Press’s style sheets are also rudimentary; they offer character formatting, but no paragraph formatting such as indents and tabs.

Imported Graphics
You can import PICT, EPS, TIFF, and MacPaint, as well as SuperPaint and Digital Darkroom PICT, and Digital Darkroom archives. You can scale graphics to a given size (though not by a percentage) or have them fill a graphics box proportionally or nonproportionally.

Personal Press offers almost-impressive image control for gray-scale bitmaps. There are brightness and contrast sliders, plus a pencil tool for drawing your own gray-map curve. Unfortunately, it’s hard to draw a decent curve with this tool; a set of canned curves would be more useful.

Automatic Creation
The AutoCreate feature lets novices quickly build documents using the provided templates. A separate manual describes the templates so you can choose which boxes your text and graphics fill. Personal Press then builds the publication, pulling the files into the template.

The templates have one key flaw: they don’t include style sheets. So once you’ve flowed the text, you’re on your own for speccing the type. The templates aren’t very attractive, and most users will need to adjust them to make them work.

The manuals and online help are excellent, with both step-by-step guidance and big-picture understanding. Personal Press’s features are generally well implemented, but the program sports an odd mix of power-user features (notably Replicate and Image Control) and limitations (1-point minimum line weight, no automatic kerning). The design and feature list should be fine-tuned to suit newcomers to page makeup.

There’s also a serious printing problem—fills often hang outside of boundaries. And the program tends to crash unless you keep your system stripped down.

In choosing between Personal Press, which makes it easy to create bad pages, and its less expensive competitor, Publish-It Easy, which makes it possible (and not difficult) to create good pages, I would definitely opt for Publish-It Easy.

—Steve Roth

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The screen image was uniformly bright front of the screen, whether using color or black-and-white applications. I felt no eyestrain even after hours in bingo—there was my desktop, in living and sharp.

There are two more knobs at the rear of the unit. Twisting the one labeled Convergence had no effect on the picture. A company spokesperson explained that this is because you can't see this fine adjustment to the image without a special optical instrument. It's factory-set anyway, so it's unlikely you'll have to use it. The other knob adjusts pincushioning. Pincushioning is the tendency for monitors to bend horizontal and vertical lines into a concave (pincushion) or convex (barrel) shape. The Flexscan I received was devoid of distortion of any kind, but it's good to be able to make the adjustment if you have to. Two more controls affect the display only when used as a DOS text-mode program.

The comfortable viewing is probably attributable to the screen's .28mm dot pitch and 90Hz vertical refresh rate, numbers that promise sharp images with no annoying flicker; then again, it might be attributable to the "improved dynamic and static raster regulation technology" and the "dynamic focus circuitry," which the manual says "makes characters and graphics even sharper." I don't know what they mean either, but I slept better knowing the monitor on my Mac had them.

Using the Holaday HI-3600-02 ELF/Power Frequency EMF Survey Meter, we measured emissions at 4, 12, 28 (arm's length), and 36 inches from the center of the front, back, left, right, top, and bottom of the monitor.

### Low Radiation

The Flexscan complies with two standard Swedish ergonomics recommendations. The first standard refers to the Swedish Agency for Administrative Development's recommendation for very-low-frequency (VLF) magnetic induction and magnetic-field radiation, an area of growing concern among us tube-in-a-cube workers (see Macworld, July 1990). For this review Macworld Lab tested the Nanao Flexscan 9060S color monitor for extremely-low-frequency (ELF) and VLF emissions and observed approximately 60 to 75 percent less ELF magnetic emissions from the Flexscan than from the AppleColor High-Resolution RGB Monitor in the front of the monitor. Approximately the same reductions were observed in the VLF magnetic range. Electric-field emissions, however, were about four times greater for the Flexscan in the ELF range, and just less than two times greater in the VLF magnetic range in the front of the monitor.

The second standard addresses that maddening dust coating that screens collect. Static electricity buildup creates the dust-magnet effect. The Flexscan has a coating, which the company says eliminates the problem. In a few weeks of daily use, the screen did seem to stay cleaner than comparable screens I've worked with.

If you work in an office that also includes DOS machines, the Flexscan's ability to double as an auto-sync IBM-compatible monitor makes it especially attractive. You probably wouldn't want to share a single monitor between two systems, but if one monitor goes down you'd be able to swap monitors as needed. Even if you're in a strictly Mac shop, the Nanao Flexscan 9060S is an excellent choice if you're looking to add color to your system.—Tom Warna
Flute song. But even if sounds pretty, well, classical. Spring doesn't conjure up images of soaring genre, Igor Stravinsky: The Rite of Spring as the "Mickey Mouse Club" theme. For members of the disc set) is an opera, of course, and recently been rather high. Years after its premiere, Voyager's previous titles, The Rite of Spring; they're just more tightly integrated into the overall design. And as a result, I for one find the program easier to use, easier to navigate, and (perhaps because it has a clear beginning, direction, and conclusion) more compelling.

The Rite of Spring is divided into seven parts. The Pocket Guide displays the overall structure of the work on a single card and plays each of the piece's 14 sections at the click of the mouse button. Stravinsky's Orchestra describes the composer's unusual instrument choices for The Rite of Spring with text, pictures, and specially recorded sound bites for each instrument. Stravinsky's World includes a brief biography of Stravinsky, descriptions of his previous major works (The Firebird and Petrouchka), and background on the time and place (avant-garde Paris) and the genesis of the piece.

The Rite Listening section covers the use of rhythm, harmony, musical themes, and orchestration in The Rite of Spring, and describes in detail the "shape" of the work, theme by theme and section by section. The Rite as Dance section elaborates upon the visual and dramatic part of the work; although it's usually a concert piece nowadays, The Rite was conceived and initially produced as a ballet. In addition to a description of what is known about the original production, this section includes an initially awkward but finally compelling (and largely verbal) attempt to reconstruct Nijinsky's original choreography. Throughout all these sections, ubiquitous buttons play either relevant measures from The Rite itself or selections on a variety of solo instruments, and a cornucopia of graphics illustrate the music, the ballet, and the people and places of the time. A glossary—reached via a glossary button or by clicking on any of the specially marked terms in the text—explains the musical terms used, and an enjoyable game tests what you've learned in previous sections.

In contrast to Warner New Media's titles, which offer three or four different play-through commentaries, the Close Reading section is the only part of The Rite of Spring that plays the piece nonstop from beginning to end, with accompanying annotation. The right side of each card can display either a general or a detailed view of the piece's structure, however, and if you're willing to pause every few measures, almost every card (there's a new one about every 10 seconds) has a button that leads to more detailed information and discussion (see "Window on The Rite"). While at first I missed having a choice of no-hands, running commentaries that I could sit back and absorb, I soon came to appreciate the need to pause and think and replay musical fragments, and came to understand why author Winter chose to enforce a kind of partic
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### Storage Devices

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<td>Kennes Technology Drive 2.4 (3.5&quot;)</td>
<td>$328</td>
</tr>
</tbody>
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### Printers, Scanners and Faxes

<table>
<thead>
<tr>
<th>Model</th>
<th>Price</th>
</tr>
</thead>
<tbody>
<tr>
<td>Digital Vision Computer Eyes Color</td>
<td>$348</td>
</tr>
<tr>
<td>Epson ES-300C Color Scanner</td>
<td>$1824</td>
</tr>
<tr>
<td>Hewlett Packard DeskWriter Printer</td>
<td>$559</td>
</tr>
<tr>
<td>Kodak M50 Mac Portable</td>
<td>$519</td>
</tr>
<tr>
<td>MacAvenue</td>
<td>$1739</td>
</tr>
<tr>
<td>Relays</td>
<td>$895</td>
</tr>
<tr>
<td>Selko Label Printer</td>
<td>$189</td>
</tr>
<tr>
<td>Selkodash Personal Printer S.2000AP</td>
<td>$235</td>
</tr>
</tbody>
</table>

### Monitors and Video Cards

<table>
<thead>
<tr>
<th>Model</th>
<th>Price</th>
</tr>
</thead>
<tbody>
<tr>
<td>Radius Radius Pivot (requires f/f Card)</td>
<td>$795</td>
</tr>
<tr>
<td>Radius Pivot for Built-in Video</td>
<td>$895</td>
</tr>
<tr>
<td>RasterOps Grey Scale 19&quot; monitor Mac</td>
<td>$1614</td>
</tr>
<tr>
<td>RasterOps 24LS</td>
<td>$3179</td>
</tr>
<tr>
<td>RasterOps 24S</td>
<td>$495</td>
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<tr>
<td>RasterOps 245V</td>
<td>$1549</td>
</tr>
<tr>
<td>RasterOps 264/S630</td>
<td>$685</td>
</tr>
<tr>
<td>RasterOps 8LS</td>
<td>$1619</td>
</tr>
<tr>
<td>Selko 14&quot; Trinitron Color w/ card</td>
<td>$619</td>
</tr>
<tr>
<td>20&quot; Trinitron Color w/ card</td>
<td>$2149</td>
</tr>
</tbody>
</table>

### Boost Hard Drive Performance

<table>
<thead>
<tr>
<th>Model</th>
<th>Price</th>
</tr>
</thead>
<tbody>
<tr>
<td>DayStar's SCSI PowerCard* uses a memory buffer, caching software and a fast SCSI port to help your drives operate at super speed. Works with any SCSI storage device — hard drive, CD-ROM, or Syquest removable media drive. DayStar SCSI PowerCard</td>
<td>$1259</td>
</tr>
</tbody>
</table>

### Enhanced microLaser

<table>
<thead>
<tr>
<th>Model</th>
<th>Price</th>
</tr>
</thead>
<tbody>
<tr>
<td>Texas Instruments has added 16 page-per-minute printing speed to their popular line of microLasers, the printer that was awarded 4x mice from MacUser. The microLaser XL offers the same quality output as the original microlaser and it offers added upgrade flexibility. TI microLaser XL 35 font w/ AppleTalk</td>
<td>$3095</td>
</tr>
<tr>
<td>17 font w/ AppleTalk</td>
<td>$2795</td>
</tr>
<tr>
<td>TI microLaser 35 font w/ AppleTalk</td>
<td>$1749</td>
</tr>
<tr>
<td>17 font w/ AppleTalk</td>
<td>$1429</td>
</tr>
</tbody>
</table>
Advanced Gravis DayStar 20" Trinitron w/ RasterOps BL........ $239
ADB Mousestick .. .
4 X 4MB SIMM Kit 80ns ........... $25480 $89

40MHz PowerCache llci w/o 68882 .....
20" Trinitron w/ RasterOps 24L
SCSI PowerCard .
2 X 4MB Module for Mac LC. ..............

3M 3.5" Diskettes HD Mac Formatted (10pk) ... 25
American Power UPS 370ci................. 26294 $337

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QuadraLink (Applied Engineering) . .26917 $205

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VoiceLink. ..........23738 $199

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Innovative Designs
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Irwin Magnetics
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Kensington
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SE Anti-Clare Clip-on Filter (platinum) .26922 $56
SE Anti-Clare Filter (platinum) . .26883 $32
Mac Cable
MacSpeaker ..........26923 $179
MacAvenue
SE/Classic Carrying Case. . .26901 $79

Databeh
Mac 101E Keyboard . .25187 $134
SWITCHBOARD . .25182 $159
Kensington
Turbo Mouse ADB . .25281 $107
MacAvenue
101 Extended Keyboard ADB . .25186 $99
Mouse Systems
A Mouse. .25288 $89
Seiko
DT3600 Digitzing Tablet .........23734 $295

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VoiceLink. ..........23738 $199

Bernoulli Tape Cart: Bernoulli B33C 44MB .57084 $95
Innovative Designs
Library Disk Holder . .26903 $14
Irwin Magnetics
External Tape Back-Up 3040/60 ..23832 $529
Kensington
Mac Classic Anti-Clare Clip-on Filter . .26924 $53
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Mac 101E Keyboard . .25187 $134
SWITCHBOARD . .25182 $159
Kensington
Turbo Mouse ADB . .25281 $107
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Claris FileMaker Pro.................27789 $216
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Faces .................................... 28766 $24
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Claris HyperCard v2.0 Development Kit ... 29057 $145
Claris MacDraw Pro v1.0 .................. 29205 $289
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Virex ................................. 30413 $59
S lint
Disk Doubler v3.0 ......................... 30546 $47
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patory, as opposed to passive, style of listening.

I also like Winter's writing style and sense of humor (as when he relates the now legendary story of Walt Disney, who thought that Leopold Stokowski had recommended "the sock" for Fantasia when the conductor used the French title of the piece, Le Sacre du Printemps). I like the fact that Winter doesn't shy away from using musical notation (which is almost always tied, bouncing-ball fashion, to audio examples) to explain himself.

I don't like Voyager's pricing strategy; I won't be happy until music titles come in under $50. I worry that someone with no memory of grade-school music class might find the lack of a few basic music lessons, such as those found in Warner New Media titles, a major impediment. I wish Voyager would include more musical recordings of other works, again like those found in Warner New Media offerings, instead of depending so heavily on solo turns by Winter and his colleagues. And despite his style and sense of humor, Winter does occasionally lapse into music jargon too highfalutin for the average listener. These are, however, minor problems overall.

It's hard to imagine how outrageously wild and raucous The Rite of Spring must have seemed to the audience on the night of its premiere. It's amazing, in an age when heavy metal refers to music, not machinery, how outrageously wild and raucous it still sounds. For anyone with an interest in what makes music tick, Igor Stravinsky: The Rite of Spring can help you understand what sent the opening-night audience into paroxysms of boos and catcalls, explain how The Rite of Spring "works" as a piece of music, and show why The Rite of Spring sounds as fresh and exciting today as it did in 1913. If you've been waiting for an excuse to buy a CD ROM player, wait no longer. And above all, if you like The Rite of Spring (and who doesn't), you'll love Igor Stravinsky: The Rite of Spring. It will show you that there's a whole lot more to like than you ever thought possible.—Robert C. Eckhardt

See Where to Buy for contact information.

---

**400-dpi Color Flatbed Scanner**

**PHOVOS 400C**

**Pros:** Fast; produces bright, saturated colors; competitively priced.

**Cons:** Poor shadow detail; no transparency option.

**Company:** Prime Option.

**Requires:** Mac II; 8-bit color board; color monitor; System 6.0.2. Recommended: 2MB of RAM.

**List price:** $5995.

Have you ever been asked your opinion of a colleague applying for a job, and cringed because the prospective employee is a wonderful person, a pleasure to be around, but basically messed up? That's close to how I feel about Prime Option's Phovos 400C scanner.

I've grown quite fond of the 400C over the last few weeks. It has earned a place in my heart mainly because it's the fastest color scanner in the Mac market—some 50 to 100 percent faster than comparable flatbed units. For some people this speed advantage doesn't count for much, but if you scan frequently and work with large files, a fast scanner can start to feel like a trusty friend.

The 400C has other endearing qualities: it's priced around $2000 to $2200 less than the other 400-clips-per-inch Mac flatbed scanners; it's bundled with a good selection of software; and the scans come up on screen looking bright and crisp. I even enjoy the way the 400C drones out a little five-note melody as it scans.

Still, as much as I like the 400C, I can't recommend it. At this price, a scanner should deliver quality that stands up to such demanding applications as color separation for print publishing, and the 400C just isn't up to the job.

**What It Is**

The Phovos 400C is Prime Option's repackaging of a machine that's actually made—but not marketed to consumers—by Ricoh. At this writing Prime Option has not announced an attachment for transparencies, so for now the machine scans only reflective art. Its maximum optical resolution is 400 dpi, and its active scan area measures 8½ by 11 inches.

Like the Mitsubishi SC7500 (see Reviews, July 1991), the Prime Option machine is what I call a true one-pass scanner. This design is the source of its speed and sets it apart from other flatbed scanners.

All Mac color flatbed scanners build a 24-bit color file containing millions of colors by adding together 8-bit (256-color) red, green, and blue files. All flatbed scanners except the Mitsubishi and the Prime Option use only one light-sensing unit—known as a charge-coupled device, or CCD—to capture the three primary-color components of the scan. Some of these scanners make separate passes for red, green, and blue, while others, commonly referred to as one-pass scanners, take three sequential readings at every point as they move across the scan bed.

The Phovos 400C, then, is a true one-pass scanner because it uses three CCDs instead of one. A prism splits the white light reflecting off the artwork into red, green, and blue beams, which pass to the respective sensors. The result is that the 400C can take in a full 24 bits of information simultaneously at each scan line. This translates to a scan time of, for example, about 50 seconds for a 5- by-7-inch print at 200 dpi, compared to 1½ to 2 minutes for most flatbeds (some units are even slower).

Another advantage of three-CCD scanning is that it lets the Prime Option and Mitsubishi machines achieve an excellent degree of registration of the three colored layers that make up the scan. Misregistration of the red, green, and blue scan files is common in Mac scanners and can blur details.

**The Soft Story**

One of the strange things about Mac scanners is that typically the more money you pay, the less software comes bundled with the machine. The Phovos 400C breaks that rule: it ships with Adobe Photoshop LE as well as Pre-press Technologies' SpectreScan and SpectreSeps. Photoshop LE, the limited edition, has the same features as Photoshop, except that the color-separation tools have been (continues)
stripped out (you can upgrade to the full-strength version for $250).

SpectreScan is an advanced scanning and color-correction program that offers many color-correction features not available in Photoshop. The Prime Option SpectreScan driver wasn’t available when I wrote this review, so I wasn’t able to test the software. However, SpectreScan lets users who aren’t experts on color theory to easily do such things as eliminate color casts and adjust tonal values. SpectreScan makes corrections as it scans, or it can be used to correct previously scanned TIFF files.

The Phovos Photoshop module, a plug-in software module supplied by Prime Option, enables users to access the 400C from within Photoshop. The module is a bit deficient, lacking such features as a 1-bit black-and-white mode; a readout that shows how much disk space is available for scans; and resizing controls. It offers only five resolution settings, none of which correspond to screen resolution, and the lowest (120 dpi) of which is too high a resolution for scans; and resizing controls. It offers only five resolution settings, none of which correspond to screen resolution, and the lowest (120 dpi) of which is too high a resolution for many purposes. Still, the Photoshop module works.

Pre-Press Technologies’ SpectreSeps is useful only if you print separations directly from the Mac. Special versions are available, at no charge, for separating pages directly from QuarkXPress and PageMaker.

**The Hitch**

Scans made with the Phovos 400C look great on screen. They come up in bright, saturated colors that are relatively true to the original, without the noticeable blue or red bias common to many Mac scanners. The images also tend to exhibit a full range of values, from pure white to pure black. So far so good.

Unfortunately, the 400C delivers very little detail in either shadows or highlights. In some images this deficiency can be exaggerated to the point where the dark parts of the picture look almost posterized—areas that should show a smooth transition from dark to light jump from a light band to a medium band to black. Highlights jump straight to white without any of the shadings that give a picture dimension. Tests I made with a gray step chart confirmed that the Phovos was markedly worse than other Mac scanners—even those costing less than half its price—at differentiating among dark grays.

The problem is that the Phovos applies tonal corrections to all scans automatically, whether you want them or not. You can see evidence of this if you look at a Phovos scan by using the histogram in Photoshop or another image processing program. The histogram shows gaps, a telltale sign that the scanner is delivering to the Mac fewer than the full 256 values per color channel.

Al Robbins, a Ricoh spokesperson, confirmed that Ricoh makes the scanner with different ROMs that have different characteristics. The ROM that comes in the Prime Option machine has gamma correction programmed into it. (Gamma correction is a common method for brightening scans; typically it enables you to lighten midtones without overbrightening highlights or washing out blacks). In general, when you alter a scan to improve one thing, you usually lose something else. In the case of the 400C, the high-quality saturation and contrast seem to be at the expense of detail. Or, as Robbins noted, the 400C’s ROM chip is “optimized for screen display.” On-screen presentations and low-resolution color printouts made with Phovos scans look vivid and sharp. However, it also appears that the Phovos 400C’s gamma correction tends to favor certain colors over others. With some prints, however, the negative effects I’ve mentioned will be minimized and the scanner will give good results.

But no one pays $6000 just to display scans on screen or print photographs composed of only certain colors. While it’s true that no Mac scanner equals a high-end color-scanning and film-printing system when it comes to holding shadow and highlighting detail, the Phovos falls short of even the Mac standard.

The chief advantage of a 400-dpi scanner, as opposed to a typical (and much cheaper) 300-dpi scanner, is that the extra data enables you to print at higher resolutions, and to enlarge images without losing sharpness. If you’ve determined that you need a 400-dpi machine, you’ll be much better off looking into the Agfa Focus Color II, which lists for $7995 without software, or the $8195 Howtek Scanmaster 3, which includes Photoshop and a GPIB interface board. Both machines are a bit over-priced, but at least they’re able to do the job.—Joe Matazzoni

See Where to Buy for contact information.
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This month I look at a disk catalog program; a program to make jigsaw puzzles; training programs; a Finder alternative; a nutrition program; a password-recovery program; and southwestern clip art.

**ColorDex 1.2**

Disk catalogers create a database of the files on floppy disks. You can search for any file, and the program tells you which floppy disk contains that file. Over the past year, I have reviewed three such programs: MasterFinder (Tactic Software), Offline (SNA), and Cataloger (Masters Publishing). While extremely helpful, these programs do not solve the problem of misfiled floppy disks.

ColorDex ($49.50 from ColorDex Company) attempts to solve the problem of locating floppy disks with a color-coded labeling system. The package comes with color-coding labels for 20 disks. You create a ColorDex database by inserting floppy disks into the Mac one at a time. ColorDex captures the file names from each floppy disk and tells you which color code to assign to the disk. (The screen displays each color's initial so ColorDex can also be used with a monochrome monitor.) Then, to help you locate a file, ColorDex displays the floppy disk's name and color.

The ColorDex system has a few disadvantages. First, the labels are too small: you can't write the disk's name or the names of the files on the labels. And each disk is identified only by its color-coded label, so you're completely dependent on the ColorDex database to locate a floppy disk, which can be a problem if your computer goes down. And a pack of 20 labels costs $7.50.

Still, if you have a large floppy-disk library and have problems keeping it organized, ColorDex can save time searching for missing disks. If you're willing to color-code your floppy-disk library, this program can make finding a file a breeze.

**PuzzleMaker 1.0**

PuzzleMaker ($49.95 from Imateq Systems) enables you to create and solve jigsaw-type puzzles on the Mac. The program provides easy ways to create puzzles out of PICT images created in such programs as MacPaint. For example, PuzzleMaker can automatically disassemble a picture that is made up of internal boundaries, such as a map of the United States with state borders, into a puzzle with one piece for each section. You can also create a template of your own boundaries, and PuzzleMaker can use it to create a puzzle. After you create a puzzle, you can flip or rotate any of its pieces to increase the difficulty of solving it.

To solve a puzzle, you move each piece into place using the mouse (see "Solving Puzzles"). You can have the program help by indicating the pieces that border any given piece, correctly positioning a piece, or even solving the entire puzzle.

PuzzleMaker, however, needs more RAM than the 1MB requirement stated in the manual. In order to create a puzzle out of a PICT image of a U.S. map, I had to allocate 2.0MB of RAM (using the Get Info box) to PuzzleMaker. Once the map puzzle was created, I had to allocate 1.2MB to solve the puzzle.

If you have at least 2MB of RAM (4MB would be preferable), PuzzleMaker can give you the ability to create instructive and amusing puzzles.

**Baobab Individual Learning Courses**

Each of these $79 tutorials (for Claris MacDraw II, Claris FileMaker Pro, Claris MacWrite II, and Claris MacProject II) from Baobab includes a disk, a slim manual, and an audiocassette and takes about six to eight hours to complete.

The tutorials don't follow the traditional approach of going through a program's menu items one by one. Instead they present real-world projects, such as editing a thesis in MacWrite, creating a database of titles and (continues)
scanned images in FileMaker Pro, and drawing an organization chart in MacDraw II. You use the menus and tools to complete projects rather than as isolated functions.

Alternatively, Personal Training Systems (PTS) tutorials (from Personal Training Systems), provide detailed instructions on each menu command and walk you through each function. Because of this step-by-step approach, PTS takes five modules ($79.95 each) to go over about the same amount of material as Baobab’s single module. PTS covers the material in greater detail and offers more hand-holding. If you need to be told, keystroke by keystroke, how to use a program, PTS is your best buy; but if you want to explore the software’s features in a creative and free-form manner, go for the Baobab tutorials.

Initial Caps 1.0

Initial Caps ($99 from Berkana International) provides a variety of EPS images to use as initial capital letters in documents. The set includes 5 complete alphabets plus an additional 78 Variety Caps, most of which are eye-catching. There are also 108 background tiles for the caps, to add decorative variety.

The clear and concise 81-page manual contains excellent instructions on how to use initial capitals in PageMaker 4.0, FreeHand 2.0.2, and Adobe Illustrator 3.0.

Mr. File 1.0

Mr. File (a $99 desk accessory from Softways) is an alternative to the Finder and Apple’s Find File DA. Mr. File works in the background and performs most Finder functions, including opening applications or documents; renaming floppy disks, files, or folders; erasing floppy disks; duplicating files, creating new folders; and moving files. You can also use the program to launch applications without quitting to the Finder, and to open documents in applications other than their creator application. Mr. File also allows you to use search parameters to locate a file.

MacDINE II 1.0

MacDINE II ($299 from DINE Systems) calculates the body weight that

program includes the food’s name and its nutritional and caloric values in your daily record. You can also use the database to search for foods that meet certain nutritional requirements (see “Nutrient Search”).

Because of its price, MacDINE II will probably be purchased primarily by professional nutritionists.

MasterKey 1.10

MasterKey ($165 from New Visions) comes in versions that recover passwords to protected files in Microsoft Excel 2.2, WordPerfect 1.X, and Wingz. MasterKey has three levels of search: Quick, Regular, and In Depth (In Depth takes longer but is more likely to be successful). MasterKey either displays the recovered password along with other information or indicates that it could not find the password (see “Finding the Password”). If MasterKey does not recover the password, you can try again using a more extensive level of search.

If you manage an office of Excel, Wingz, or WordPerfect users who sometimes use a password to protect their documents, you should have a copy of MasterKey on hand. The password protection in Excel, Wingz, and WordPerfect should be used to prevent people from inadvertently altering data on protected files, not for security purposes. But it goes without saying that MasterKey should only be used when a user forgets his or her password, and not used to pry into files.

Southwest Collection

This eight-volume collection of EPS clip art of the Southwest ($129.95 each, $699.95 for the set from Grafx Associates) includes images based on designs from Navajo rugs and blankets, Hopi kachina faces and ceremonial garments, Zuni stone inlays, Apache bead designs, and other Native American artwork plus border elements, custom Southwest typefaces, and miscellaneous Southwest graphics. The art has striking colors and beautifully intricate patterns. If you have occasion to use Native American designs in your computer art, this is an excellent clip art collection for you.  

See Where to Buy for contact information.
Now you can script and produce professional videos on your Macintosh using VideoScript software with any Truevision NuVista+ or NuVista graphics engine. With VideoScript, you create a series of ‘events’ by defining duration and speed for transitions between graphics and video. The VideoScript interface lets you quickly master the basic transitions, yet allows access to more sophisticated effects for truly dazzling video productions.

Special effects for live video include capture, strobe and posterization. There are 28 transitions (wipes, pushes, reveals and blends) with selectable borders and border colors. And unlike other programs, these transitions all run at 16 bits/pixel for the highest quality real-time effects available on a Macintosh.

Truevision is well known in the broadcast industry for providing the highest quality video output. With VideoScript, you can make the most of the advanced features of the Truevision NuVista+. Improve the quality of your video output by using this powerful combination in your next production.

Circle 38 on reader service card
Remember the first day you got your hands on a Mac? Remember how excited you felt when you saw all the things it could do? This may refresh your memory.
Introducing WordPerfect® 2.0.

Every once in a while a new product comes along that sparks the same kind of excitement you may have experienced with your first Macintosh (you stayed up half the night, right?) . As we’ve shown new WordPerfect® 2.0 to Macintosh users around the country, we’ve seen a very similar reaction. First eyes open wider. Then heads start to nod. Followed by grins that stretch dimple to dimple. 

**Here are some of the more graphic improvements.**

We built a graphics and drawing package right into the program. With WordPerfect 2.0, you don’t have to leave your document to incorporate graphics. You can create, edit, size, scale and crop graphic figures just by clicking “graphics” or “draw” on the pull-down menu. The palette includes all of the standard drawing tools, plus Bezier curves, polygons and a free rotation tool.

WordPerfect 2.0 also lets you create text boxes. Inside your text boxes you can change font size and attributes. Then you can drag your text box wherever you want in your document and the rest of your text will wrap around it automatically.

**The list of new features could fill a page.**

**Or up to 24 columns.**

By clicking and dragging icons on the new WordPerfect ruler, you can create columns (newspaper or parallel) and then adjust the column settings, align text, set tabs, change line spacing, move margins and do a number of other formatting changes to your document.

Want to add a border to text, paragraph, column, or page? Easy. WordPerfect 2.0 gives you 36 different border styles from which to choose.

Like working with Styles? WordPerfect not only lets you use them, you can also share your styles with other people on your network.

We’ve also added new features like a Macro Editor, Tables of Authorities, and Line Numbering. And we’ve made enhancements to Merge, Search and Replace, and Macros.

**Of course, what counts is how you feel.**

See WordPerfect 2.0 up and running at your dealer. Better yet, buy a copy of WordPerfect 2.0 and load it onto your Mac. But when you try WordPerfect 2.0 for the first time, one word of warning. Don’t plan on going to bed early.

For more information, call us at (800) 526-5034.
Grayscale, Color and OCR Scanners

AVR scanners include 300 dpi black & white, 8-bit grayscale and 24-bit color models.

AVR is the only US-based designer and manufacturer of desktop scanners.

The grayscale model is field-upgradeable to color, keeping your options open and preserving your investment.

Every AVR scanner includes top image editing software: Photoshop LE (Mac) or Picture Publisher (PC).

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AVR offers the widest range of desktop scanners, including support for PC, PS/2, and Macintosh.

Only AVR scanners emulate the HP ScanJet Plus and Apple scanners so you can use any application software.

Ask your dealer about the affordable AVR 3000 Series or call 800-54-IMAGE.

Capture the Image™

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NEW PRODUCTS

Edited by Mary Margaret Lewis

This section covers Macintosh products formally announced but not yet evaluated by Macworld. All prices are suggested retail. Please call vendors for information on availability.

HARDWARE

9600 SmartPack
Modem communications package that includes full-duplex CCITT V.32/V.42/V.42bis stand-alone modem and Hayes's SmartCom II for the Mac, plus a Mac hardware flow-control cable. $759. Practical Peripherals, 818/706-0333.

LocalSwitch

MacDSP II
50-M LOPS digital signal processing board that serves as a NuBus bus master and runs Apple's A/ROSE multitasking realtime operating system. Board includes a NuBus timer that allocates a fixed interval of time for each task. Board provides a C-language development environment, which includes a compiler, assembler, simulator, and linker; board runs under Apple's MPW. $7995. Spectral Innovations, 408/559-8544.

MousePen Professional
Input device that has a small, cylindrical case that resembles a pen; operates by friction rather than gravity. Device can be used at any surface angle and on any soft surface that a ballpoint pen writes on. Plugs into ADB port. $109. Apple's, 805/239-8976, 800/448-1184.

OceColor PostScript Printer
Color PostScript printer that can output two-page layouts at full scale. Printer is capable of producing 11.7-by-17.1-inch color image. Uses a 300-dpi color thermal wax-transfer method to print on both cut-sheet paper and overhead transparency film. $14,000 to $17,000, depending on configuration. Oce Graphics, 415/964-7900.

RAMslot and LXPi RAM Cards
RAMslot is a stand-alone 3MB pseudostatic RAM board that fits in the RAM expansion slot of the new Mac Portable. Upgrades the new Portable to 4MB of usable RAM. Comes with expansion connectors that allow user to add multiple LXPi expansion boards. The LXPi boards fit in the processor direct slot of any version of the Mac Portable. RAMslot $745; LXPi RAM Cards $645 each. PSI, 408/559-8544.

Scanmaster 3+
Midrange color flatbed scanner that produces line-art-quality scans for publishing and graphic arts professionals. Can scan reflective and transparent surfaces, at a range of 75 dpi to 1200 dpi. $9195. Howtek, 603/882-5200.

Silhouette
Trackball in a contoured case designed to support the wrist. $99.95. EMac, 415/683-4881.

AgentDA
Schedule- and meeting-management software that (continues)
gives user the ability to display a monthly schedule for daily tasks and appointments. User clicks and drags to move information to different sections of scheduling calendar. Desk accessory generates reports with headers and footers, and includes audiovisual reminders that alert user when meetings scheduled in the application are about to begin. 1MB min. memory. $99. TeamBuilding Technologies, 514/278-3010.

Armenian PostScript Type 1 Font
Package containing six typefaces of the two traditional families of Armenian type, Barz and Nork. These faces are compatible with all word processing and graphics programs. 1MB min. memory. $395. LFO, 818/507-4433.

AutoMizer Vehicle Management System
Automobile maintenance tracking system that comes with an 80-page journal to track auto repairs and upkeep. Comes in nylon organizer that fits in glove compartment. Software calculates cost per mile and per month of driving a vehicle, insurance, and financing, keeps a record of maintenance history, cost history, business use, and tax deductibility. Can generate reports. 1MB min. memory. $29.99; without software $9.99. Four Peaks Intelligent Systems, 602/839-8774, 800/553-0363.

BackFax/Send Only
Software for fax modems that use the Sierra Sendfax chip and run at 9600 bps or 4800 bps. Includes the same sending features as the full BackFax program. Runs in the background with or without MultiFinder, and comes with a set of fax fonts. 1MB min. memory. $149. Solutions, 802/865-9220.

Backgrounds for Multimedia
Set of 40 color background images for use with desktop presentations, slides, 3-D modeling programs, animation, or video. Images can be placed into any animation, presentation, 3-D rendering, or image-manipulation program that imports 8-bit PICT format. 2MB min. memory. $289. Artbeats, 714/881-1200.

BBS in a Box
CD that contains more than 7000 public domain...
and shareware Macintosh programs, including items released by the Arizona Macintosh Users Group. Provide: text files describing each topic, and has an Allfiles.db text file that gives name, size, version, and description for all files on the disk. Files are compressed. Text file directory is tab delimited for import into other databases. 1MB min. memory. $119. MacWizards, 602/892-5454.

**Bridges**
Interactive color-publishing tutorial that runs on Mac II and later versions. Helps desktop publishing professionals gain insight into electronic color. Contains sections on color theory, electronic images, prepress methods, and printing methods. 4MB min. memory. $39.95. Pre-Press Technologies, 619/931-2695.

**Disk Accessory Plus**
Desk accessory that automatically creates labels for disks. Lists file and folder names directly on label. Works with ImageWriters, LaserWriters, and compatible printers. 1MB min. memory. $10. Vertical Solutions, 503/671-0511.

**EasyShare**
AppleShare-compatible file server that publishes up to ten folders or disks at one time. Runs in the background, has password protection, and supports a variety of Mac databases. 1MB min. memory. $149. Symmetry, 602/998-9106.

**Grace Notes & Crescendo**
Two music-notation fonts designed by composer Wendy Carlos. Both are Type 1 and ATM fonts and are compatible with desktop publishing programs and Finale from Coda Music Software. The one-disk package includes standard music symbols and parts, as well as symbols for nontonal percussion instruments, tonal percussion instruments, mallets and drumsticks, Gregorian chant, organ, damper and hard pedals, expression, and modern music. 1MB min. memory. $89.95. Casady & Greene, 408/624-8716, 800/359-4920.

**HardBall II**
Baseball-simulation game for one or two players in which players assume the role of team managers to supervise players and control their on-screen performance. Users determine the batting order, lineups, substitutions, and position swaps of team players. 1MB min. memory. $54.95. Accolade, 408/985-1700.

**InfoLynx**
Presentation software for combining graphics with text and sound. Program can be set up interactively—the user clicks on buttons to advance through a show—or as an automated slide sequence. Presentation files do not require the application to be run. 512KE min. memory. $495. InfoTouch, 315/426-0513, 315/426-0515.

**MacEKG**
Macintosh repair and reference software that runs as an INIT. Performs 35 diagnosis tests.

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agnostic tests each time user starts up the computer. A digital voice announces diagnostic results when tests are complete. Program displays system's performance characteristics; analyzes how alterations, such as the installation of INITs and cdevs, will affect the system; and warns of possible corruption within these items. 1MB min. memory. $99. Micromat Computer Systems, 415/898-6227.

**MacPalette II**

Color printer driver for ImageWriter II that produces full color using a standard ImageWriter four-color ribbon. Available from the Chooser, includes online help, and is compatible with Adobe Type Manager. 1MB min. memory. $69. Microspot, 408/253-2064, 800/622-7568.

**Microsoft Word Toolkit**

Add-on package for Microsoft Word 4.0. Contains more than 20 style sheets and text files that help the user learn the ins and outs of working with Word. Takes a systematic, step-by-step approach. 1MB min. memory. $29.95. Computer Resources, 209/394-8188.

**Multiframe**

Structural-analysis and design software. Provides a three-dimensional interface with spatial controls for viewing a rendered structure on screen and for selectively displaying areas of the structure using criteria such as geometry or section type. 1MB min. memory. Three-dimensional version $1495, Section Maker $395. Graphic Magic, 408/464-1949.

**MacPalette II Output**

**NetPatrol Pack**

Bundle of network-management software for monitoring, troubleshooting, and optimizing networks over multivendor LANs. Includes EtherPeek Ethernet network analyzer, LocalPeek LocalTalk network analyzer, and Net Watchman AppleTalk network monitor. 1MB min. memory. $1195. The AG Group, 415/937-7900.

**Off-Line CD-ROM**

Collection of international freeware and shareware. 500MB of software demos selected by *Macintosh Magazine*. 1MB min. memory. $199. *Macintosh Magazine*, MGE Communications srl-00192 Roma, Italy viale delle Milizie 38.

**Oids**

Arcade-style adventure game that puts user in the pilot's seat of a fighter spacecraft. Player's job is to rescue Oids, robots being exploited by a sinister civilization. Comes with game editor for creating scenarios that can be traded (continues)

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You see, there are lots of you out there using Microsoft Word. Over a million at last count. And Microsoft has a strong commitment to each and every one of you. Which is why we've assembled a dedicated group of technical experts ready to give you unlimited phone support, whenever you have a question or problem. Collected new tips and Word techniques to pass on to you. Printed up a warehouse full of free newsletters, reports and application notes. And—best of all—we're ready to give our Word users first crack at some pretty hefty discounts on future Word updates (including the one we're working on right now).

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with other Oids players. 1MB min. memory. $44.95. FTL Games/Software Heaven, 619/453-5711.

**Pick1ure**
File-selection software that installs in the Control Panel and creates miniature depictions of the opening screens of files created within an application. Program works with any software, and runs under the Finder. Miniature representations help user locate the image of a desired file; double-clicking on the image launches an application and opens selected file. 1MB min. memory. $89.95. Right Answers, 213/325-1311.

**PictureLink**
Add-on software for 4th Dimension and File Force database products from ACIUS. Captures color images from live video and scanners. Contains color paint program for retouching. Images can be stored directly in database fields. Program supports Apple’s Macintosh Communications Toolbox, which can be used for sending and receiving images from remote systems and scanners. 1MB min. memory. $395. Media Lab, 415/345-4620.

**RoboSport**
Battle-simulation game, set in the future. Teams of robots do battle in 24 arenas of 3 basic types: a suburban street, a devastated town, and a giant computer logic board. Game has VCR-style controls that enable user to replay battle scenes in order to analyze strategies. 1MB min. memory. $59.95. Maxis, 415/376-6434.

**TalkManage**
Network-management software that enables user to create a real-time map of all AppleTalk nodes on a network, including servers, printers, and routers. Sets up alarms for various network events. Collects traffic statistics and plots them on a real-time graph. Generates reports for capacity planning and trend analysis. 5MB min. memory. Base model for networks of 100 Macintoshes or less $897; site license available. Distributed Technologies, 617/684-0060.

**Anti-Static Dustcovers**
Vinyl dustcovers that protect personal computer equipment. Two-piece sets available for Macintosh SE or Plus with regular or extended keyboard, Mac II or fx with extended keyboard, ImageWriter II, and LaserWriter II. $13.95 to $19.95. Curtis Manufacturing, 603/532-4123.

(continues)
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Here’s your chance to trade up* to the best solution for fast flowcharts — MacFlow — for only $99.95. Save over 60% off the $295.00 suggested retail price!

MacFlow is easy to use. Just move symbols onto the page and easily connect them with “rubberband” lines. Flowcharts can be drawn up to 10X faster with MacFlow than with drawing programs. MacFlow provides ANSI standard symbols and assorted custom symbols.

MacFlow is flexible. From simple organizational charts with right-angled lines to colorful flowcharts with curved lines and custom symbols — create them with MacFlow. Use it to create process flow diagrams, presentations, technical documentation and more...

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Device for refilling Hewlett-Packard’s DeskWriter ink cartridges. The refilling unit is a syringe; user inserts needle into small hole at top of DeskWriter cartridge and depresses plunger to inject new ink into cartridge’s reservoir. Designed to refill the ink cartridges at least five times. Inks are water-resistant and available in black, red, blue, green, and brown. Single unit $12.95, two-pack $19.95. JetFill, 512/469-5648, 800/235-9748.

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PageMaker 4.0 Video Training Package

Video training package that includes a one-hour video-tape, interactive disk with examples, and 75-page manual. Two Getting Started modules and two Advanced Techniques modules are also available. 1MB min. memory. $475 per module set. The Pollard Group, 415/736-0400.

JetFill

Keyboard Lock for Mac Ili

Keyboard lock that disables keyboard to prevent unauthorized access. Programs can be running while keyboard is locked. Keyboard cable plugs into a lockbox, which plugs into the keyboard cable port. Metal lock covers the port to prevent substitution of an unsecured keyboard and to protect internal components from theft. $99.95. PC Guardian, 415/459-0190, 800/288-8126.

Wrist Pad

Wrist pad that sits in front of keyboard and provides cushion for wrists. Comes with nonskid base; available in black, red, blue, mauve, and turquoise. $19.95. Silicon Sports, 415/854-1456, 800/243-2972.

BOOKS & VIDEOS

Farallon’s MediaTracks: The Ultimate Training Tool

Guide to using Farallon’s MediaTracks: covers recording a training session; editing it; adding sound to a tape; annotating the tape with buttons, arrows, and overlays; and replaying it. Provides nine overviews, each using MediaTracks for different task; gives tips on how to integrate MediaTracks with other Mac programs. $37.50. Business One Irwin, 708/206-2700.

To have your product considered for inclusion in New Products, send an announcement with product name, description, minimum memory, peripherals required, pricing, company name, and phone number (and two copies of the software) to New Products Editor, Macworld, 501 Second St., San Francisco, CA 94107. Macworld reserves the right to edit all product announcements.
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It's what you do with the numbers that counts. Our Series 1300 has transformed them into storage solutions with unparalleled performance and reliability. We applied our fully integrated, systems engineering approach to the design. And we added our new Data Cannon® family of SCSI co-processors to further increase performance by up to 250%.

The MacinStor Series 1300 is available today for your high-performance Macintosh® applications, in subsystem capacities from 1.3 to 5.3 gigabytes. To build Mac® systems to over 40 gigabytes. Now those are numbers — mainframe-level numbers — your systems can really put to work.

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Cutting edge technology. Innovative design. Comprehensive systems focus. Three reasons our Series 1300 is the latest example of how the Number One company in Macintosh® mass storage stays out in front. Call toll free (800) 765-7895. Storage Dimensions, 2145 Hamilton Avenue, San Jose, CA 95125.

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Circle 342 on reader service card
It’s a contradiction we humans have been living with for millions of years: one brain, two ways of thinking. The right half of the brain is creative and carefree, while the logical left hemisphere is designed to put things in order. So when you try to get your head together and organize your hard disk, the result can be a filing system that doesn’t work for either half.

That’s why you need File Director, the left-brained program for right-brained people. File Director makes everyday operations easier by letting you logically arrange your files, folders, documents and applications on “pages” by date, job, client or whatever makes sense to you.

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**Quick Tips**

**MEMORY-CONFIGURATION RULES, THREADING STORIES IN PAGE MAKER, TRIMMING PHOTOSHOP WINDOWS, AND MORE**

**BY LON POOLE**

Several readers reported problems accessing user levels above Typing in the version of HyperCard bundled with new Macs by typing the command `magic` in the Message box (as described in last April’s *Quick Tips*). According to Claris, the command works if you are at the last card of the Home stack. There are a number of ways to get there, including choosing Preferences from the Home menu.

Another method, which works anywhere in HyperCard, is to type the command `set user level to 5` in the Message box. After doing that, James D’Angelo of Philadelphia suggests you go to the last card in the Home stack, choose the Button tool from the now-available Tools menu, click to select the large empty button that covers the Painting, Authoring, and Scripting buttons, and press the delete key to remove it. Anthony W. Rinaldi, also of Philadelphia, had to use the Field tool to remove two opaque fields that covered the Painting, Authoring, and Scripting buttons on his User Preferences card.

A related tip comes from Paul Clatworthy of Redondo Beach, California. Tired of typing `set user level to 5` and `set user level to 2` in the Message box to change the user level when developing HyperCard stacks, he wrote the following message handler and put it in the stack script of his Home stack:

```
-Abbreviation for setting user level on u
set user level to param(1)
end u
```

Now he changes the user level by typing the letter U, a space, and the user-level number (for example, U5) in the Message box and then pressing the return or enter key. You can use the same technique to abbreviate other HyperCard commands, such as those for locking and unlocking fields or showing and hiding fields or buttons.

**Tracking Deleted Files**

Another tip in April warned that file-recovery programs can’t restore items that have been displaced from the list of deleted documents that those programs keep for each disk. If you print in the background or use applications that create and delete lots of temporary files, you increase the risk of having important deleted documents bumped from the list. Joseph C. Hilton of Brandsby, York, England, solves the problem by partitioning his drive into three volumes, with the System Folder in one volume, programs in another, and documents in the third. Because most temporary files are created in the system volume, their automatic deletion doesn’t clog the list of documents deleted from the documents volume. In addition, backups go more quickly and easily when the programs and system software are in separate volumes.

**Improving Your Memory**

Q Can I increase the RAM in my Mac IIx from 2MB to 3.5MB by replacing only two of the original 256K SIMMs with 1MB SIMMs, or must I replace all four?

Matthew Miller
Grand Rapids, Michigan

A You must replace all four SIMM (Single Inline Memory Module) chips in a IIx. The table “Up Your MBs” summarizes memory-configuration rules for most Macintosh models.

**Removable Compatibility**

Q Is there a standard for removable-cartridge hard drives that use the 45MB SyQuest mechanism? Different vendors supply different driver software in the form of system extensions (also called start-up documents and INITS). If I want my Brand-A drive to recognize cartridges formatted by Brands B, C, and D, must my System Folder contain system extensions for all of them?

Roger Rodrigues
Burr Ridge, Illinois

(continues)
Quick Tips

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“Protects against hardware/software bugs and my own stupidity...it provides a sense of security.”

“I was finished spellchecking the first 25 pages of my thesis - I stretched and yawned as I saved the document and as I stretched, I kicked the power cord...”


Circle 152 on reader service card

Up Your MBs

UP YOUR MBs  Different Macs have different RAM-configuration options. On a Plus, SE, SE/30, II, Ix, or Ix, you must install SIMM (Single Inline Memory Module) chips in the correct slots; ask your SIMM dealer for details. To get the benefit of installing more than 8MB, you need System 7 with 32-bit addressing turned on, 32-bit-clean software, and 32-bit-clean ROMs (currently the LC, Iisi, Iici, and Iifx have them); the A/UX operating system; or the Maxima utility for System 6 or System 7 from Connectix (415/324-0727). You can use higher-speed SIMMs than the minimum requirement listed in the table (the lower the ns rating, the faster the SIMM speed) as long as each set of four SIMMs (each pair on a Plus, SE, Classic, or LC) is the same speed.

<table>
<thead>
<tr>
<th>Model</th>
<th>Total RAM</th>
<th>RAM Configuration</th>
<th>SIMM Speed</th>
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<tbody>
<tr>
<td>Mac Plus</td>
<td>512K</td>
<td>two 256K SIMMs</td>
<td>150ns</td>
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<tr>
<td>Mac SE</td>
<td>1MB</td>
<td>four 256K SIMMs</td>
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<td>4MB</td>
<td>two 1MB SIMMs + two 1MB SIMMs</td>
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<td>Mac Classic</td>
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<td>Mac LC</td>
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Macworld • August 1991
A There is no standard, but you can define your own by having everyone format all their cartridges with the utility program from one manufacturer. Warning: Formatting erases all disk contents, so back up before formatting a disk that’s in use. If you can’t get everyone to use the same formatting utility, don’t worry and don’t load up your System Folder with different brands of removable-disk system extensions. You need only one of those, and you can get by with none (like I do). You may find that when you insert a cartridge, its icon doesn’t appear on your desktop. No problem—use Robert Pollic’s SCSIProbe control panel to mount the cartridge icon, as shown in “Mount Up.” You use SCSIProbe only once, not each time you change cartridges, until you restart the Mac.

Two other utilities—the SCSI Tools control panel by Paul Mercer and the MountEm function key (F-Key) by Bill Steinberg—also mount SCSI drive icons. All three programs are available by mail from many user groups, including BCS Mac (617/625-7080). You can also get them via modem from electronic bulletin boards and commercial information services.

Threading Stories in PageMaker

TIP: The most convenient way to edit captions or other separate small stories scattered throughout a lengthy PageMaker 4.0 publication is to combine, or thread, them into one story and use the story editor.

Instead of tediously paging through the publication, shift-clicking each story, cutting the selected group, and pasting it into a new story, simply use the Place and Import commands. Begin by making sure you have installed the Story Importer filter. To have PageMaker display a list of installed filters, press ⌘ while choosing About PageMaker from the Apple menu. You can install the Story Importer filter with the Aldus Installer program.

Next, close the publication that contains the stories you want to thread, and create a new publication. Choose Place from the File menu, select the old publication, and click OK. PageMaker displays a list of all the stories in the old publication. From the list select the stories you want to thread by shift-clicking each one and then clicking OK (see “One Imported Story”). After placing the threaded story, close the new publication. Open the old publication again and choose Edit Story from the Edit menu. Then choose Import from the Story menu, double-click the new publication, select the threaded story, and place it.

A few of the formerly separate stories may be out of order, but you can easily cut and paste them into place.

PageMaker’s Place and Import commands are somewhat interchangeable in this process. For example, you could use the Import command (instead of the Place command) to thread the stories in the new publication and the Place command (instead of Import) to place the threaded story into the old publication.

Leo D. Bores
Scottsdale, Arizona

The Excel Five

TIP: Here are five useful tips for Excel.

1. Instead of holding down the ⌘ key while clicking or dragging—the standard (but awkward) method for (continues)
selecting multiple discontinuous cells—simply press shift-F8 to put Excel in the add mode, so that clicking or dragging anywhere adds to the selection. Pressing F8 puts you in Extend mode, which you otherwise get by shift-clicking. Aren’t you glad you spent the extra money to get an extended keyboard?

[You can accomplish the same thing in any spreadsheet program with any keyboard by using the Sticky Keys feature built into the Macintosh system software, which I described in last month's column.—LP.]

2. To quickly make one column the same width as another: Select any cell in the column that has the correct width, choose Column Width from the Format menu, and click OK. Now select any cell in the column whose width you want to adjust, and choose Repeat Column Width from the Edit menu.

3. Accountants, are you used to calculators that automatically enter a fixed decimal before the last two digits? Simply choose Workspace from the Options menu, turn on the Fixed Decimal option, and click OK. If you want a different number of places after the decimal point, enter the number as the Places option before clicking OK.

4. Don’t you wish the enter key would move the cursor down or to the right, to the next cell in which you want to enter data? Simply select the range of cells whose values you want to enter. The enter key moves you from left to right and top to bottom in the selected cells.

[Pressing return also moves you through a selection. Even better, pressing return or enter moves you through a selection of multiple discontinuous cells in the order in which you previously select them. You can make your discontinuous selection, name it using Excel 3.0's Create Names command (it's the Define Name command in Excel 2.2), and later reselect it by using the Goto command.—LP.]

5. If you’ve experienced the joys of the Fill Down and Fill Right commands, double your fun by pressing the shift key before pulling down the Edit menu. These commands then become Fill Left and Fill Up, and the Copy command becomes Copy Picture.

Tod E. Gentille
Redondo Beach, California

Photoshop Window Shrinking

TIP: When I have multiple windows open in Adobe Photoshop, I am always short on screen space and so I’m constantly zooming in and out with the magnifying-glass tool. When I zoom out, the picture gets smaller but the window doesn’t, resulting in wasted screen space (see “Window Trim”). To automatically shrink the window to the exact size of the picture I press F-R (which shows and hides the rulers).

Jeffry Gugick
Oswego, New York
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Where In The World

MACWORLD EXPO/VIENNA
Growth in number of Macintosh computers purchased in Austria during 1990: 62%

MACWORLD EXPO/HELSINKI
Growth in number of Macintosh computers purchased in Finland during 1990: 67%

MACWORLD EXPO/ASIA
Growth in number of Macintosh computers purchased in Hong Kong during 1990: 37%

MACWORLD EXPO/EUROPE
Growth in number of Macintosh computers purchased in The Netherlands during 1990: 56%

MACWORLD EXPO/BERLIN
Growth in number of Macintosh computers purchased in Germany during 1990: 66%

MACWORLD EXPO/NEW ZEALAND
Growth in number of Macintosh computers purchased in New Zealand during 1990: 38%

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* SOURCE: International Data Corporation, August 1990.
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Growth in number of Macintosh computers purchased in Spain during 1990: 94%

MACWORLD EXPO/FRANCE
Growth in number of Macintosh computers purchased in France during 1990: 73%

MACWORLD EXPO/STOCKHOLM
Growth in number of Macintosh computers purchased in Sweden during 1990: 73%

MACWORLD EXPO/TOKYO
Growth in number of Macintosh computers purchased in Japan during 1990: 36%

MACWORLD EXPO/AUSTRALIA
Growth in number of Macintosh computers purchased in Australia during 1990: 22%

MACWORLD EXPO/BIRMINGHAM
Growth in number of Macintosh computers purchased in the U.K. during 1990: 53%

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Phil's Photo 1-800-424-2977  
Tiger Software 1-800-888-4437

Circle 148 on reader service card
Getting Started with 3-D Graphics

WORKING IN THE THIRD DIMENSION CAN BE REWARDING—IF YOU’RE READY FOR A CHALLENGE

BY JIM HEID

Mac graphics programs are taking on a new dimension—the third dimension. Painting and drawing programs mimic canvases or drafting tables, but a growing number of programs mimic the real world, where objects have height, width, depth, shadows, textures, and perspective—and where those characteristics appear to change as you move around. Many 3-D programs also provide animation features that enable you to make objects move.

Architects can use three-dimensional programs to create animated walk-throughs that allow clients to "tour" a building before it exists. Engineers and industrial designers can create realistic renditions of space stations, cars, lampshades—you name it. Package designers can create 3-D mock-ups of packaging and wrap text and images around labels. Graphic designers can create special text effects, such as glittering logos that appear to be cast in chrome. Film and television studios can experiment with different set designs and camera angles without having to construct the real thing. Artists can create images that would be difficult or impossible to produce with programs such as Adobe Illustrator or Aldus FreeHand. And graphics buffs can experiment with creating the kinds of photo-realistic images that make 3-D programs so enticing.

But a reality check is in order. Three-dimensional graphics programs are among the most complex programs you’ll find on a personal computer; to use them you’ll need to come to terms with a bevy of brain-bending technical and geometric concepts. Forget trying to learn a 3-D program without opening the manual, even if you’ve already mastered a two-dimensional program. You’ll need every tutorial a program’s manual provides, plus hours of practice—just to master the basics.

You may need hours of patience, too. It isn’t unusual to wait an hour or more for a 3-D program to create a complex photo-realistic scene. You could almost raise a family in the time required to create a 3-D animation with hundreds of images. And although a few 3-D programs run on a Mac Plus, SE, or Classic, most require a Mac II-class machine, and a IIfx is by no means overkill. For best results, throw in a memory upgrade to at least 5MB, a high-capacity hard drive, a large-screen monitor, and a 24-bit video card with a graphics accelerator.

But cost is relative. Many 3-D programs have features that were found only on six-figure workstations not long ago. For businesses that can’t (continues)
afford such hardware—or that don’t want to waste their workstations on small jobs—waiting for a Mac 3-D program to generate a complex image is a small price to pay. The third dimension can be a fascinating and rewarding place—if you approach it with the proper perspective (no pun intended). As you’ll see, that involves understanding the concepts behind 3-D graphics and then choosing a program that can handle the types of images you want to create.

The Building Blocks of 3-D

The best way to understand the process of creating a 3-D image is to imagine that you’re an architect building a house model that will be photographed for publication. Your first step is to cut pieces of balsa wood or cardboard into the appropriate shapes to represent the roof, windows, chimney, doors, and other components of the house. You glue them together, and then paint the model to make it look more realistic—shingles on the roof, bricks on the chimney, and wood grain on the siding. Finally, you have a photographer illuminate the completed model and then photograph it using a variety of camera angles and lenses.

The steps are similar with a 3-D graphics program, only they take place within the Mac. First you use the mouse (or an alternative pointing device such as a graphics tablet; see last November’s “Getting Started with Input Devices”) to draw shapes that correspond to the house’s components. Next you drag the shapes until they’re correctly positioned in relation to one another, and then you group them together. This draw-and-glue phase is called modeling.

When you’re finished modeling, you have a 3-D version of a house—but every component has the same bland, smooth surface. That’s when you begin rendering, the process of electronically painting a model. In the rendering phase, you specify textures and colors for the surfaces in the model, assigning a shingle pattern to the roof, brick to the chimney, wood grain to the siding, and so on.

Creating the final image—the equivalent of photographing a model—is called scene description. In this phase, you specify the number and position of the lights illuminating the model, along with their characteristics—for example, whether they’re bright or dim and whether they’re spotlights or floodlights. You can also specify the color of the light itself, choosing, say, a yellowish hue to simulate late-afternoon sunlight.

In the scene-description phase you also play the role of photographer, choosing the camera angles and lenses that best capture your model. It helps to know a bit about photography: a 3-D program’s electronic lens acts much like a real camera’s—a wide-angle lens distorts somewhat and provides better depth of field, for instance, while a telephoto lens reduces the degree of perspective visible in the final image.

The modeling, rendering, and scene-description phases don’t necessarily occur in the order in which I’ve described them. You might, for example, adjust lighting and camera (continues)
angles before assigning textures and performing other rendering tasks, or create light sources and change lenses before bringing objects into a scene. What’s more, not all 3-D products can handle all three phases. Some programs are modeling specialists and have minimal rendering and scene description skills, while others add rendering and scene description to models created with a different company’s modeler. Still other products handle all three tasks, using either one program or separate modeling and rendering programs that you switch between as you work. More about each approach later.

Model Making

Modeling out of balsa wood means using a knife to cut out shapes that you attach to each other. Modeling with a 3-D program isn’t as straightforward. You create basic shapes not by cutting them out, but by drawing them with the mouse or the stylus. Trickier still, you assemble those shapes not in the three-dimensional space in front of you, but in the simulated 3-D world that the program projects on the Mac’s screen.

Different modelers provide different drawing features, but in general, creating a model’s basic shapes often begins with drawing primitives—circles, rectangles, polygons, or curves. Like drawing and painting programs, modeling programs provide on-screen palettes for various drawing tools. But drawing a primitive is only a starting point. To create a 3-D object you need to use either the program’s lathe or extrude features (see “Extrusion versus Lathing”).

A modeler’s lathe features enable you to create objects with radial symmetry—goblets, bowls, baseball bats, doughnuts, doorknobs, the letter O. When you’re using a lathe, or sweep, feature, you generally draw half the object—a profile—and the program rotates your drawing around an axis to create the 3-D object.

Extrusion creates a 3-D object by copying the primitive, moving the copy, and then adding edges to create a surface that connects the copy to the original. The result is a shape with a complex cross section and plain sides—as if the shape were cut out with a jigsaw or cookie cutter. (continues)
COMPOSING THE SCENE

Creating shapes is easy compared to assembling them into complex objects and images. The fact that the link to the program's 3-D space is a 2-D screen makes it difficult to position shapes accurately relative to each other.

Most 3-D programs tackle this problem by providing multiple views of a scene (see "From Many Angles"). Modifications you make in one view are reflected in the others, thus providing the feedback needed to position objects accurately. With programs that show just one view at a time, you may need to spend some time navigating around your model to verify that objects are positioned correctly.

To allow you to move or rotate a model or change your vantage point (usually called the camera) without waiting for the image to be redrawn, most 3-D programs use a wire-frame display, which shows only the objects' edges. Many programs can also display more detailed versions, but must sacrifice speed to do it.

When you're creating a complex object out of separate shapes, you must tell the program that the shapes are related. After all, if you rotate a car body to view it from a number of angles, you want its tires to go along for the ride. Programs such as Silicon Beach Software's Super 3D and Dynaware's DynaPerspective provide a Group command that combines the objects you select into one.

FROM MANY ANGLES

Most 3-D programs, including Infini-D, shown here, allow you to view a scene from several angles simultaneously, simplifying the process of positioning objects. Most also let you resize individual views to fill the screen and close views that you aren't using.

GETTING STARTED

HOW TO

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Other programs use a more complex but more powerful hierarchical scheme. When creating a hierarchical model, you lock one or more child objects to a parent object. If you were modeling a human figure, you might use the torso as the parent object and make the limbs and head child objects. A hierarchical modeling scheme enables you to apply constraints to child objects so they move in realistic ways. If you're creating a car model, for example, you might want the doors, hood, and trunk to open from a certain point (the hinges) but only to a certain degree (because that's how car hinges work). By applying constraints to child objects, you create a dynamic model that more accurately represents the real thing.

Some programs provide a library feature that lets you store and recall objects for reuse. Some programs also include libraries of commonly used shapes and objects. DynaPerspective, for example, includes architecture and interior-design-oriented shapes such as doors, plumbing fixtures, and office equipment. Pixar's Showplace comes with a library of 3-D text characters, as does Paracomp's SwivelArt collection of 3-D clip art images.

Speaking of text, it's worth noting that you can simply click on a text tool and start typing 3-D text in your favorite font. Some modelers can create an object out of text stored in a PICT or Adobe Illustrator file by tracing the edges of the characters. StrataVision 3D's text tool uses similar techniques to generate objects from typed-in text. With either approach you can add depth to the text by extruding the resulting outline (see "Text with Depth"). MacroMind Three-D is supposed to provide a 3-D (continues)
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Alias's UpFront offers a unique feature for the latter: you can simulate the angle of sunlight at a given time of day and location by specifying time, latitude, and longitude values.

**Photo-Realism at Last**

Now the time has come to let your rendering program earn its keep by slogging through the myriad calculations required to create the final image. The most calculation-intensive rendering technique is ray tracing, provided by StrataVision 3D, Infini-D, Sculpt 3D, Ray Dream Designer, and Visual Information Development's soon-to-be-released Presenter Professional. A ray tracer projects an imaginary ray of light from the center of the "camera" into the scene and back, calculating the effects of the scene's light sources as they illuminate surfaces—thus capturing highlights, shadows, and reflections. This process occurs for every screen dot (pixel) that appears in the final image, so the larger the image, the longer the wait.

Faster but less realistic rendering techniques involve the use of **shading modes** (not to be confused with the previously described shaders, which simulate solid textures). “Three Ways to Shade” shows the most common shading modes: flat, which provides the fastest rendering but the least amount of surface detail; **Gouraud**, which offers slower rendering with more detail; and **Phong**, which provides the best surface detail but requires the most rendering time.

After you've invoked your program's Render command (or its equivalent), sit back and wait for the results. If you're running MultiFinder or System 7, and if the program can render in the background (most can), you can switch to a different program. But increasing the Mac's work load slows down the renderer, so you might just want to go out for lunch.

When the renderer completes its chores, you can save the results on disk, generally in PICT, TIFF, or EPS formats. You can also print images, although you need a high-end color printer or a film recorder to do justice to a full-color ray-traced image.

**Choosing a 3-D Program**

Should you use an all-in-one program such as Infini-D or Sculpt 3D? Or (continues)
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| 4530         | Freight Charged| 3427.80        | 9262.91| 1991.00|

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Getting Started

How To

Three Ways to Shade

The three most common shading techniques are: flat (top), Gouraud (middle), and Phong (bottom). Flat is best for quick rendering; Gouraud renders more slowly and with more surface detail; and Phong provides the most realistic results but requires the most processing time.

The most common file format for exchanging models is called DXF, which was popularized by computer-aided design programs (some of which also provide 3-D modeling features). Many 3-D programs support DXF, but there's no guarantee that each reads or writes DXF files in exactly the same way. If you're considering separate programs, ask the developers if they know of any file-compatibility problems. And remember that switching between different programs isn't as fast or convenient as using an all-in-one program.

Because 3-D programs are so complex, I recommend trying a few before buying one. Most developers offer demo packages that include scaled-down versions of their programs, videotape demonstrations, or both. They're an inexpensive way to sample 3-D.

If you'd like to create 3-D images without grappling with complex modeling concepts, consider Paracomp's SwivelArt collection of 3-D clip art. It includes a scaled-down version of Swivel 3D that you can use to rotate and modify the included artwork. Pixar's soon-to-be-released Showplace will combine elegant scene description and rendering software with libraries of beautifully designed clip art and texture surfaces. As a result, it requires 8MB of memory; SwivelArt needs just 2MB.

That 3-D graphics programs are difficult to learn is no reflection on their designers. Simulating the real world is not an easy task. But if you can make a 3-D program earn its keep—and if you invest the time required to master it—it will give you new ways of looking at your design jobs. And working with it will give you new appreciation for light, shadows, textures, perspective, and all the other phenomena that contribute to that mental miracle called sight.

Contributing editor Jim Heid focuses on a different aspect of Mac fundamentals each month. His latest book, Macworld Complete Mac Handbook (IDG Books Worldwide, 1991), is an updated collection of more than 40 Getting Started columns.
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MACWORLD
Here's our list of some of the latest versions of Mac software that were announced at the time we went to press. We hope you'll find it useful. The first price is the upgrade cost for registered owners; the second price is the current list price. (Send your update announcements to Updates, Macworld, 501 Second St., San Francisco, CA 94107.)

**DeltaGraph Pro** contains 14 additional chart types; has an expandable custom-template library in which the user can save backgrounds, PICT files, and other images; creates a variety of color blends; and produces screen images using RGB or CMYK mode. DeltaPoint, 408/648-4000. $75; contact dealer for list price.

**MacInTax** version 2.0 contains a forms guide that acts like a back-end interview sheet to help the user determine which tax forms are needed; contains additional forms; and gives tax advice in pop-up windows. Softview, 805/385-5000. $50; $99 new.

**QuarkXPress** version 3.1 includes three new palettes—Colors, Trap Information, and Style Sheets—and comes with an Application Preferences dialog box. Takes advantage of System 7 capabilities. Quark, 303/934-2211. Contact vendor for update price; $895 new.

**Updates**

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<td>MacUpdate</td>
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<td>MasterFinder</td>
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If you want to protect the files on your hard disk, use Symantec’s Norton Utilities for the Macintosh, the easiest and most powerful data repair and recovery program you can buy.

There’s no better way to ensure reliable, day-in and day-out protection against crashed hard drives, accidentally erased files and disks that won’t boot.

The program offers a superbly integrated set of utilities and desk accessories. For starters, the Norton Disk Doctor—which provides System 7 users with drag-and-drop simplicity—is the only Macintosh utility that diagnoses and repairs the 45 most common types of disk problems.

Our exclusive UnErase utility finds and retrieves trashed or missing files within seconds. Speed Disk™ is simply the best.

---

**Fue System 7 compatible!**

---

**Use It.**

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ensures safety against data loss when it optimizes your hard disk for maximum efficiency. And should you ever inadvertently erase your hard disk, Format Recover restores it for you with just a few clicks of your mouse.

We’ve also included KeyFinder and Fast Find—two remarkable improvements to your Macintosh’s Key Caps and Find File desk accessories—as well as Directory Assistance, a time-saving shortcut to opening and creating folders.

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<td>8 pages per minute, 11 Font Families (39 typefaces), 2 Mегs of RAM, Adobe type one support, Solid Blacks for graphics, Letter, Legal and Transparencies</td>
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<td>$1,345</td>
<td>1.5 Megabytes of RAM, 6 pages per minute, Letter, Legal and transparencies</td>
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<td>6 pages per minute, Adobe PostScript®, 35 scalable fonts, 2 Megabytes of RAM, Letter, Legal, Envelopes, Transparencies and Labels</td>
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Over 30 combination drives are also available from Third Wave. Call for more information.

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<table>
<thead>
<tr>
<th></th>
<th>Internal</th>
<th>External</th>
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<tr>
<td>425</td>
<td>(Quantum)</td>
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*Low power internal drives that meet Classic, IIci and LC power specifications.

Seagate MacWren Drives

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<thead>
<tr>
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<tr>
<td>1350</td>
<td>3490</td>
<td>3640</td>
</tr>
</tbody>
</table>

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<th>Internal</th>
<th>External</th>
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<tbody>
<tr>
<td>45 MB</td>
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<td>185 MB</td>
<td>$598</td>
<td>$678</td>
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Fujitsu 5.25" Drives
5 Year Warranty! *200,000 Hours MTBF!

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<tr>
<th>Capacity</th>
<th>Internal</th>
<th>External</th>
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<tbody>
<tr>
<td>357 MB 5.25&quot; Full Hght 16ms</td>
<td>$1295</td>
<td>$1448</td>
</tr>
<tr>
<td>680 MB 5.25&quot; Full Hght 16ms</td>
<td>$1698</td>
<td>$1798</td>
</tr>
<tr>
<td>1.2 Gig 5.25&quot; Full Hght 14ms</td>
<td>$2598</td>
<td>$2698</td>
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</tbody>
</table>

*Mean Time Between Failure is the average life expectancy of a drive. 24 hour factory replacement available for 5.25" drives for additional fee.

Siemens 525 MB Tape Backup

<table>
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<tr>
<th>Capacity</th>
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<tr>
<td>525 MB</td>
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Wang Dat Tape Backup

1.2 Gig DAT $1698

Ricoh Optical

600 MB Optical $2695

*Read/write reliable storage

WREN! DRIVES

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<thead>
<tr>
<th>Capacity</th>
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<tr>
<td>300MB F/H</td>
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<td>300MB/H</td>
<td>$1294</td>
<td>$1394</td>
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<tr>
<td>337 MB RUNNER</td>
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<td>$1498</td>
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<tr>
<td>404MB/H</td>
<td>$1578</td>
<td>$1678</td>
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<tr>
<td>600MB F/H</td>
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<td>$1724</td>
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<td>630MB RUNNER II</td>
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<td>$2138</td>
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<td>1.2 Gig</td>
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<td>$2498</td>
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Quantum Drives

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<th>Capacity</th>
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<tbody>
<tr>
<td>52MB 3.5&quot; LPS</td>
<td>$278</td>
<td>$348</td>
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<tr>
<td>105MB 3.5&quot;</td>
<td>$358</td>
<td>$458</td>
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<tr>
<td>105MB 3.5&quot; LPS</td>
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<td>120MB 3.5&quot;</td>
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<td>$658</td>
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<td>170MB 3.5&quot;</td>
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<td>$758</td>
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<tr>
<td>210MB 3.5&quot;</td>
<td>$778</td>
<td>$848</td>
</tr>
</tbody>
</table>

800K Mac Floppy Drive

The Fujitsu External floppy drives have a one year warranty. These are the same drives that retail for $259!

800K Mac Floppy Drive

Only $99

800-621-8467

Hours: 8:30 - 7:00 CST, Saturdays 10:00 - 4:00

Circle 140 on reader service card
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## Macintosh System Leasing

<table>
<thead>
<tr>
<th>System</th>
<th>Lease Price</th>
<th>Description</th>
</tr>
</thead>
<tbody>
<tr>
<td>Macintosh Classic System</td>
<td>$40 mo.</td>
<td>4 MB RAM, 40MB hard drive, keyboard, mouse with 100MB hard drive add $9 mo.</td>
</tr>
<tr>
<td>Macintosh LC System</td>
<td>$85 mo.</td>
<td>4MB RAM/100MB Hard Drive, keyboard, mouse, microphone, System 7, 12&quot; RGB or 14&quot; 8-bit monitor</td>
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<tr>
<td>Macintosh IIsi System</td>
<td>$120 mo.</td>
<td>8MB RAM/100MB Hard Drive, extended keyboard, mouse, microphone, System 7, 14&quot; color monitor with 17MB RAM add $12 mo.</td>
</tr>
<tr>
<td>Macintosh IIGS System</td>
<td>$146 mo.</td>
<td>8MB RAM/ 100MB hard drive, extended keyboard, mouse, System 7, 14&quot; color monitor with 24-bit 20&quot; trinitron monitor add $95 mo. with IIGS 64k Cache Card add $5 mo.</td>
</tr>
<tr>
<td>Macintosh IIfx System</td>
<td>$215 mo.</td>
<td>8MB RAM/ 200MB hard drive, extended keyboard, mouse, System 7, 14&quot; color monitor with 24-bit 20&quot; trinitron monitor $88 mo. with 16MB RAM add $25 mo. with 32MB RAM add $50 mo.</td>
</tr>
</tbody>
</table>

Magic 45 Removable: $14 mo.
Magic 88 Removable*: $18 mo.
*Magic 88 Drive with Nottle compression board

QMS PS410: $64 mo.
HP DeskWriter: $16 mo.
Microsoft Office: $18 mo.

UK FAX 800-891-742 • Singapore 65-287-5181 • Canada 800-624-9307 • USA 1-800-622-8721

LEASING: Prices quoted reflect 48 month lease based on credit approval. Minimum $50 month lease. Terms available from 24 to 60 month periods.
MacProducts USA Carries Over 3,000 Products for your Macintosh
Affordable leasing available for the entire MacProducts USA inventory. Leasing prices are denoted in the gray shaded area.

### Modems & Fax Modems

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<thead>
<tr>
<th>Modem Type</th>
<th>Price</th>
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<td>Magic 24/24 Bath FaxModem</td>
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<tr>
<td>Magic 9000 Baud V.32, V.32, V.42 BIS MNP 5 Modem</td>
<td>$429</td>
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### Network & Connectivity

<table>
<thead>
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<th>Network Type</th>
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<td>Asante 10T Hub</td>
<td>$295</td>
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<tr>
<td>DaynaPort 25E, SL, SE</td>
<td>$395</td>
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<tr>
<td>NuvoTech Nuovlink II</td>
<td>$275</td>
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<tr>
<td>SAVIL FastPath 4</td>
<td>$209</td>
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<tr>
<td>Sonic Ethernet TNT SE/LLCIBIS</td>
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### Software

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<td>Quark XPress 3.0</td>
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<td>System 7 $38</td>
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### Printers

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<td>TI microlaser</td>
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### Accelerators

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### Video Solutions

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### Memory

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<td>4 MB SIMMs or 4 MB IIx SIMMs</td>
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<td>Apple Video RAM Upgrade</td>
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### Hard Drives and Storage

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<td>Bernoulli Transportable 44 MB</td>
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<td>Dayna Single Interface 144 MB</td>
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<td>Pinnacle RCO 130 Optical</td>
<td>$2629</td>
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<td>PLI Infinity Turbo 88</td>
<td>$1299</td>
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<tr>
<td>MicroDrive 88 MB Removable</td>
<td>$1149</td>
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### MagicDrives

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<td>Quantum mechanisms</td>
<td>Drive LEASE</td>
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<td>40 MB</td>
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<tr>
<td>52 MB low profile</td>
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<td>80 MB</td>
<td>$399</td>
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<td>105 MB</td>
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<td>300 MB</td>
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<td>300 MB Seagate</td>
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<td>600 MB Wren Renner</td>
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<td>600 MB Wren Renner</td>
<td>$2199</td>
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<tr>
<td>1.2 gig Seagate</td>
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### MagicDrive Internal Kit $29

### MagicDrive External Case Kit $99

### CD ROM Drives

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<td>Magic CD ROM (Toshiba)</td>
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<td>Chinon CD ROM</td>
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<td>NEC CDR/5 Portable</td>
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<td>NEC TS3</td>
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### Modem Options

<table>
<thead>
<tr>
<th>Modem Type</th>
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<tr>
<td>Magic 2400/1200/200 baud MNP 5</td>
<td>$69</td>
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<tr>
<td>Magic 2400/4800 baud SendFax</td>
<td>$89</td>
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<td>Magic 2400/5600 baud SendFax</td>
<td>$99</td>
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<tr>
<td>Magic 2400/9600 Send/Receive Fax</td>
<td>$179</td>
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<tr>
<td>Magic V3.2, V.42 BIS MNP 5 Modems</td>
<td>$249</td>
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### Network Connectivity

<table>
<thead>
<tr>
<th>Network Type</th>
<th>Price</th>
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</thead>
<tbody>
<tr>
<td>Asante 10T Hub</td>
<td>$955</td>
</tr>
<tr>
<td>DaynaPort B25E, SL, SE</td>
<td>$285</td>
</tr>
<tr>
<td>NuvoTech Nuovlink II</td>
<td>$275</td>
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<tr>
<td>SAVIL FastPath 4</td>
<td>$208</td>
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<tr>
<td>Sonic Ethernet TNT SE/LLCIBIS</td>
<td>$235</td>
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### Network Connectivity

<table>
<thead>
<tr>
<th>Network Type</th>
<th>Price</th>
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<tbody>
<tr>
<td>MagicNet LocalTalk</td>
<td>$19</td>
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<tr>
<td>Magic EtherNet Nulloss</td>
<td>$249</td>
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### Scanners

<table>
<thead>
<tr>
<th>Scanner Type</th>
<th>Price</th>
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<tr>
<td>BarneyScan 35MM Slide Scanner</td>
<td>$353</td>
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<tr>
<td>Caret Typecast Hand Scanner</td>
<td>$479</td>
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<tr>
<td>NEW! Microtek 60025</td>
<td>$1649</td>
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### Contact Information

**To Order Call:** 1-800-622-3475 or (512) 472-8881
**Hours:** M-F 8am-5pm Sat 10am-5pm
**Customer Support:** (512) 472-8881 ext 628
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For Plus, SE or Classic

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<td>MicroTek 300gs Scanner</td>
<td>$1189</td>
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<tr>
<td>Zoom v.42b Modem</td>
<td>$195</td>
</tr>
<tr>
<td>Zoom 2400 Modem</td>
<td>$85</td>
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<tr>
<td>Abaton InterFax 24/96</td>
<td>$305</td>
</tr>
<tr>
<td>NEC CDR-36 w/interface</td>
<td>$489</td>
</tr>
<tr>
<td>Farallon Mac Recorder</td>
<td>$155</td>
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<tr>
<td>Mac 101 Keyboard</td>
<td>$129</td>
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<tr>
<td>DataDesk Switchboard</td>
<td>$155</td>
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<tr>
<td>AE QuadraLink</td>
<td>$199</td>
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<tr>
<td>NuBus Expansion Chassis</td>
<td>$1099</td>
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<td>MicroNet 43mb Removable</td>
<td>$649</td>
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<tr>
<td>Syquest Cartridges</td>
<td>$81</td>
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<tr>
<td>PhoneNet 10 pack</td>
<td>$159</td>
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<tr>
<td>PhoneNet Connector</td>
<td>$25</td>
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<tr>
<td>Wacom Graphics Tablets</td>
<td>call</td>
</tr>
<tr>
<td>Over 3000 other products</td>
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Laser Printers

<table>
<thead>
<tr>
<th>Model</th>
<th>Price</th>
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<tbody>
<tr>
<td>QMS PS410</td>
<td>$2029</td>
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<tr>
<td>Ti MicroLaser/PS35</td>
<td>$1599</td>
</tr>
<tr>
<td>NEC SilentWriter II</td>
<td>$1599</td>
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<tr>
<td>Personal LaserWriter LS</td>
<td>$930</td>
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<tr>
<td>Apple StyleWriter</td>
<td>$430</td>
</tr>
<tr>
<td>Kodak Color4 Printer</td>
<td>$1055</td>
</tr>
</tbody>
</table>

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Macintosh Systems

<table>
<thead>
<tr>
<th>Model</th>
<th>Price</th>
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</thead>
<tbody>
<tr>
<td>Mac IIc</td>
<td>$7,495</td>
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<tr>
<td>E16 (8-bit), 5MB/105HD Keyboard, QMS-PS 410</td>
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<tr>
<td>Mac IIcx</td>
<td>$8,245</td>
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<tr>
<td>T16 (8-bit), 5MB/105HD Keyboard, QMS-PS 410</td>
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<tr>
<td>Mac IIx</td>
<td>$10,995</td>
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<tr>
<td>T16/XL24 (24-bit), 4MB/210HD Keyboard, QMS-PS 410</td>
<td></td>
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</tbody>
</table>

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2 MEG KIT 499.
3 MEG KIT 749.
4 MEG KIT 949.

MAC II/SI
2 MEG KIT 89.
4 MEG KIT 176.
8 MEG KIT 420.
16 MEG KIT 740.

MAC +, SE , SE 30*, LC
2 MEG KIT 89.
4 MEG KIT 176.
8 MEG KIT 344.

MAC II, ID, ICX, ICC
4 MEG KIT 176.
8 MEG KIT 344.
16 MEG KIT 740.
32 MEG KIT 1330.

MAC FX &LASERWRITER II NTX
4 MEG KIT 199.
16 MEG KIT 809.
32 MEG KIT 1599.

DISKETTE CONNECTION

DISKETTES

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<tr>
<th>Size</th>
<th>3.5&quot; Double Side</th>
<th>3.5&quot; DS IBM Format</th>
<th>3.5&quot; High Density</th>
<th>3.5&quot; HD IBM Format</th>
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<tr>
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DATA CARTRIDGES

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<td>15.00</td>
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<td>300 XLP</td>
<td>600A</td>
<td>6150</td>
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<td>16.85</td>
<td>21.00</td>
<td>22.00</td>
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**PRINTERS**

<table>
<thead>
<tr>
<th>Model</th>
<th>Price</th>
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<tr>
<td>Epson EPL-7500 (RISC Fast!)</td>
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<td>NEC Silentwriter 11/90</td>
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<td>QMS PS410</td>
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<td>QMS 815, 825</td>
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**ACCELERATORS**

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<tr>
<td>DayStar Fast Cache Iic</td>
<td>$269</td>
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<td>DayStar 40 MHz PowerCache Iic</td>
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<td>DayStar 25 MHz PowerCard Iic</td>
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**SIMMS**

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<td>E-Machines T16/XL24</td>
<td>$2795</td>
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**HARD DRIVES**

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**MACCENTER SYSTEMS**

**INPUT & OUTPUT**

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<th>Model</th>
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<td>VoiceTalk Pro</td>
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**SYQUEST**

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<tr>
<th>Model</th>
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**OPTICAL CARTRIDGES**

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**DATA MODEMS**

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<td>US Robotics 14.4 V.32 bis</td>
<td>$695</td>
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**FAX MODEMS**

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<td>Eagle InterFax 24/96</td>
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<tr>
<td>Challenger VP24/96 (9600 send fax)</td>
<td>$99</td>
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**SCANNERS**

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<td>DoveFax</td>
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<td>DoveFax Plus</td>
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<td>Global Village Teleport</td>
<td>$395</td>
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<td>Hayes Ultra 9600</td>
<td>$675</td>
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<td>orchid Fax Modem</td>
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<td>Prometheus 9600M Plus</td>
<td>$599</td>
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<tr>
<td>Prometheus 14.4/9600 Ultima</td>
<td>$599</td>
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</table>

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<table>
<thead>
<tr>
<th>Model</th>
<th>Price</th>
</tr>
</thead>
<tbody>
<tr>
<td>Eagle Syquest Drive</td>
<td>$499</td>
</tr>
</tbody>
</table>
Texas Instruments PS17 & PS35 Microlaser Printer
1.5 Meg of RAM, 17 or 35 typefaces available, 6 pages per minute, Letter, legal, and transparencies. PS17 Retail $2,495, Our Price $1,395, PS35 Retail $2,995, Our Price $1,695
AppleTalk Interface included!

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NEC SilentWriter Model 50 Laser Printer
PostScript without the high price. Compact, easy to use laser printer. Comes complete with 35 resident fonts and a universal input tray for letter, legal, envelopes, transparencies, and labels. Retail $2,695, Our Price $1,799

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Cartridges $69 Each

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Hewlett Packard DeskWriter
The HP DeskWriter is a 300 DPI ink jet printer that fits neatly on your desktop. Works with software that you already have, such as word processing, desktop publishing, spreadsheet, graphics, and more! Retail $995, Our Price $599

Sigma Designs PageView GS Monitor
The PageView GS plugs into the video port of the Apple Macintosh IICl or IICl+ and can display up to 16 grayscale levels. This low emission monitor has an 80 DPI resolution and a 75 Hz refresh rate. Retail $699, Our Price $649

Sigma Designs PageView GS Monitor
The PageView GS plugs into the video port of the Apple Macintosh IICl or IICl+ and can display up to 16 grayscale levels. This low emission monitor has an 80 DPI resolution and a 75 Hz refresh rate. Retail $699, Our Price $649

Hewlett Packard DeskWriter
The HP DeskWriter is a 300 DPI ink jet printer that fits neatly on your desktop. Works with software that you already have, such as word processing, desktop publishing, spreadsheet, graphics, and more! Retail $995, Our Price $599

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Cutting Edge 40 MB External 279
Cutting Edge 60 MB External 349
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Systran 8MB Card 148
P/L Cooler 399
Quantum 50MB LPS 269
Quantum ProDrive 120MB 385
Quantum ProDrive 170MB 385
Quantum ProDrive 170MB 730
Internal/External Drive Kit 298
Systran 4MB Mechanism 349

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4th Dimension .................................... 399
Adobe Illustrator 3.0 335
Adobe Illustrator 4.0 from 645
Adobe Photoshop 515
Adobe Type Manager 54
Adobe Type Reunion 36

Advanced Copy 22
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Aldus PageMaker 4.0 449
Aldus Persuasion 299
Adobe Acrobat 273
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Radius Color Pivot ............................... $1399
Radius Color Pivot Interface II, I, II, SE, SE/30 .... $549
Radius Two Page Display 19' ........................ $575
Radius Two Page Display 21' ........................ $1249
Radius Two Page Display Interface II, I, II, SE, SE/30 .... $415
Radius Color Display 19' ........................ $2999
Radius Color Display 21' ........................ $3149
Radius 24 bit Interface 72 DPM ........................ $2515
Radius QuickColor Graphics Engine ........................ $275
Radius Precision Color Calibrator ....................... $485

QuickKeys IV 2.1 469
Retrosped 131
Simply Accounting 201
Soft PC 215
Stratavision 279
SuperFlight 189
Studio 159
Studio/0 399
StuffIt Deluxe 2.1 48
SUM/MAM 3.0 8768
SuperCard 1.5 180
System 7.0 85
Think C. 4.0 153
Think Pascal 3.0 159
TOPS 3.0 Network Bundle 172
Ultra Paint 115
Hetum 2.0 1399
Vex 46
Word Builder 129
White Knight 75
WordPerfect 2.0 255
Write Now 2.0 111
Win A Macintosh Classic!!!
To enter the drawing, just order from Aurora, or mail in the entry form.

Aurora’s Hard Drives

<table>
<thead>
<tr>
<th>Capacity</th>
<th>Internal</th>
<th>External</th>
<th>Access</th>
<th>Type</th>
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<tbody>
<tr>
<td>52MB LP Drive</td>
<td>$ 298</td>
<td>$ 379</td>
<td>12ms</td>
<td>Quantum</td>
</tr>
<tr>
<td>100MB 3.5''</td>
<td>$ 375</td>
<td>$ 456</td>
<td>19ms</td>
<td>Toshiba</td>
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<td>105MB LP Drive</td>
<td>$ 447</td>
<td>$ 530</td>
<td>12ms</td>
<td>Quantum</td>
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<td>120MB Pro Drive</td>
<td>$ 608</td>
<td>$ 692</td>
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<td>170MB Pro Drive</td>
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<td>210MB Pro Drive</td>
<td>$ 766</td>
<td>$ 852</td>
<td>12ms</td>
<td>Quantum</td>
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2 year warranty on Quantum drives. 5 year warranty upgrade for $50 at time of purchase only.

Aurora Large Capacity Drives

<table>
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<th>Capacity</th>
<th>Internal</th>
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<td>400MB</td>
<td>$1127</td>
<td>$1210</td>
<td>16ms</td>
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<tr>
<td>650MB</td>
<td>$1542</td>
<td>$1657</td>
<td>15.5ms</td>
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<tr>
<td>1GB</td>
<td>$2200</td>
<td>$2369</td>
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<tr>
<td>CD ROM</td>
<td>N/A</td>
<td>$ 549</td>
<td>350ms</td>
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1 year warranty on large capacity devices.

Microtech International Hard Drives

<table>
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<th>Capacity</th>
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<td>50MB</td>
<td>Nova</td>
<td>$ 619</td>
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<tr>
<td>100MB</td>
<td>Nova</td>
<td>$ 824</td>
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<td>200MB</td>
<td>Nova</td>
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<td>20MB</td>
<td>Europa</td>
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<td>40MB</td>
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<td>100MB</td>
<td>Europa</td>
<td>$ 774</td>
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5 year warranty on Nova drives, 2 year warranty on Europa drives.

EMAC Hard Drives

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<th>Capacity</th>
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<td>80MB</td>
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<td>$ 789</td>
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<td>100MB</td>
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<td>$ 802</td>
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<tr>
<td>170MB</td>
<td>Metro</td>
<td>$1017</td>
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<td>20MB</td>
<td>Impact</td>
<td>$ 399</td>
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<td>$ 737</td>
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<td>170MB</td>
<td>Impact</td>
<td>$ 976</td>
</tr>
</tbody>
</table>

2 year warranty on Metro and Impact drives.

Call for details about higher capacity drives, used and refurbished drives, and volume pricing.

Entries must be received by August 31, 1991. Drawing will be held on August 9th at the MacWorld Expo in Boston at 2pm, booth #612. The winner will be notified by mail. No purchase necessary. Contest void where prohibited.

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Accessories

<table>
<thead>
<tr>
<th>Modem</th>
<th>Internal Kit</th>
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<td>2400 MNP Modem</td>
<td>$ 181</td>
<td>$ 132</td>
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<td>2400 V42 Modem</td>
<td>$ 209</td>
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<td>9600 V42 Modem</td>
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<td>Dove Fax</td>
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<td>Dove Fax Plus</td>
<td>$ 357</td>
<td>$ 79</td>
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<td>Syquest Cartridges</td>
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<td>$ 79</td>
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<td>EMAC Track Ball</td>
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<td>$ 99</td>
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Memory

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<td>$ 64</td>
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<td>3MB Classic</td>
<td>$ 136</td>
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<tr>
<td>52/1MB Classic</td>
<td>$ 365</td>
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<tr>
<td>52/3MB Classic</td>
<td>$ 432</td>
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5 year warranty on memory kits.

Microtech International Hard Drives

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5 year warranty on Nova drives.

EMAC Hard Drives

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<td>170MB</td>
<td>Impact</td>
<td>$ 976</td>
</tr>
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</table>

2 year warranty on Metro and Impact drives.

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## Quantum

<table>
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## Maxtor

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<tr>
<td>660Mb</td>
<td>$1699</td>
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## Texas Instruments PRINTERS

- **MicroLaser PS17**
  - 6ppm, 1.5Mb RAM, 17 fonts, Postscript, Appletalk interface
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  - External: $1579
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  - External: $1699

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  - External: $1749
- **1.2Gig**
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  - External: $2399

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<tr>
<td>210</td>
<td>699</td>
<td>799</td>
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Quantum drives are one of the best on the market. They are fast and reliable. The UPS drives are only one-inch high and can be used in the Macintosh Classic, LC and IIsi. The PRO drives half-height. All ETC internal drives come with brackets, cables, and DataWare formatting software.

- ETC 52 Mb Quantum LPS, 17msc $275.00
- ETC 105 Mb Quantum LPS, 11 ms $449.00
- ETC 105 Mb Quantum PRO, 19 ms $399.00
- ETC 210 Mb Quantum PRO, 11 ms $699.00

External Drives and More...
ETC's external drives come in a zero-footprint half-height form factor with a universal power supply, power outlets, push button SCSI address, cables, and DataWare formatting software.

- ETC 52 Mb Quantum LPS, 17msc $275.00
- ETC 105 Mb Quantum LPS, 11 ms $449.00
- ETC 105 Mb Quantum PRO, 19 ms $399.00
- ETC 210 Mb Quantum PRO, 11 ms $699.00

Big Hard Drives and More...
If you need lots of on-line storage, ETC has the version for you! ETC drives are the best value on the market. With a 9.5-inch form factor, the ETC internal drives can be used in the Mac IIsi, and all Macintosh models.

- ETC 370 Mb WREN-4, 16.5 ms $1139.00
- ETC 370 Mb WREN-7, 11.7 ms $1499.00
- ETC 613 Mb WREN-5, 16.5 ms $1559.00
- ETC 676 Mb WREN-6, 15.5 ms $1799.00
- ETC 676 Mb WREN-8, 22.0 ms $1999.00
- ETC 1.65 GB WREN-7, 15.5ms $2499.00

Removables, DAT and More...
If you and your data are always on the move, don’t shut down or back up anywhere. All of the systems below come with appropriate software, SCSI cable and one cartridge.

- ETC 459 SYQuadrant Removable $455.00 NEW
- ETC 458 SYQuadrant Removable $455.00
- ETC 1.2 Gb DAT Tape Backpack $499.00
- ETC 2.8 Gb DAT Tape Backpack $199.00

Networks and More...
If you need networking solutions today, we can provide you with everything from BNC connectors, cables, and terminators to LocalTalk routers, Ethernet interface cards and Repeaters. Call us and we’ll help you build your network at a price you can afford.

- Phone network adapters $13.00
- AppleShare File Server Software 2.0 $410.00
- AppleShare II Network $399.00
- Asanti MacCon/ LC EBT $285.00
- Ethernet Thick and Thin $285.00
- Macintosh IIEtherTalk NB Card $499.00
- Asanti MacCon IIe or 30exe $499.00
- Asanti MacCon IE4 or 30IE4 $899.00

Video and More...
We have a complete collection of Apple and Apple compatible video products. Call us with your video requirements and we will help you choose a system that’s right for you and your system.
## BUSINESS SOFTWARE

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- **Microsoft Word** by Microsoft Corporation
- **Microsoft Excel** by Microsoft Corporation
- **Microsoft Works** by Microsoft Corporation
- **Aldus PageMaker** by Aldus Corporation
- **FileMaker Pro** by Claris Corporation
- **QuarkXPress** by Quark
- **WordPerfect** by WordPerfect Corporation
- **MacWrite II** by Claris Corporation
- **QuickQuill** by Intuit
- **MacDraw II** by Adobe Systems

## EDUCATION SOFTWARE

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- **Where in the World Is Carmen Sandiego?** by Broderbund Software
- **Where in Time Is Carmen Sandiego?** by Broderbund Software
- **Reader Rabbit** by The Learning Company
- **Where in the USA Is Carmen Sandiego?** by Broderbund Software
- **Math Blaster** by Davidson & Associates

## ENTERTAINMENT SOFTWARE

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- **SimCity** by Maxis
- **Tetris** by Spectrum HoloByte
- **SimEarth** by Maxis
- **Wollytris** by Spectrum HoloByte
- **Crystal Quest** by Casady & Greene

## NETWORK/DATA COMMUNICATIONS

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- **TOPS** by Sitka Corporation
- **AppleShare** by Apple Computer
- **MicroPhone II** by Software Ventures
- **Timbuktu** by Parallon Computing
- **White Knight** by FreeSoft

## MASS STORAGE*

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- **MacStack SD40** by CMS Enhancements
- **UltraDrive 45** by GCC Technologies
- **Infinity 40 Turbo (Removable)** by PLI
- **Micro/Stack 105** by MicroNet Technology
- **MacStack SD45** by CMS Enhancements

## ADD-IN BOARDS

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<tr>
<td>1</td>
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</table>

- **Macintosh Display Card 8×24** by Apple Computer
- **Macintosh IIsi NuBus Adapter Card** by Apple Computer
- **Pivot** by Radius
- **Radius TPD Interface** by Radius
- **MacCon+ 30i Ethernet Card** by Asante Technologies

## UTILITY SOFTWARE

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- **SAM II** by Symantec Corporation
- **The Norton Utilities for the Macintosh** by Symantec Corporation
- **SUM II** by Symantec Corporation
- **After Dark** by Berkeley Systems
- **Adobe Type Manager** by Adobe Systems

## PRODUCT WATCH

Recent or forthcoming products of particular interest.

- **Multiple Master Fonts** by Adobe Systems
- **Lotus 1-2-3 for the Mac** by Lotus Development Corporation
- **Gravis MouseStick** by Gravis

Source: Exclusive InfoCorp survey of more than 125 Macintosh retailers and selected mail-order vendors. Covers sales during April 1991.

*Does not include hard drives installed at the factory.
There Are Very Few Things As Reliable...
As Affordable Peripherals

Nobody has been selling Macintosh peripherals direct to the end user longer than Mirror. For six years now, we've been doing it the old fashioned way: offering a reliable product at a fair price, backed up by top-notch after sale support.

And that's something to crow about.

Mirror has a line of quality drives to fit just about everybody's needs and budget. Prices now start as low as $297 for our 40 MB External hard drive as well as $497 for our 45 MB Removable SyQuest drive. Even our large capacity drives, including the 600MB Optical, come with some of the best warranties and prices available.

If you're looking for a big screen monitor, you can save hundreds of dollars by buying direct from Mirror. Our monochrome monitors are available for the Plus, Classic, SE, SE/30, LC and all Mac II models.

<table>
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<th>Hard drives</th>
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<td>88Mb Rem.**</td>
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*(Q) Denotes Quantum Drive  
** Price includes 1 cartridge

Our 20” Trinitron Display System is available in 8 bit for $2897 and 24 bit for $3897.

Our new 14” color monitor for the LC and SI is now available for just $397.

Our flicker-free 15” Portrait Display allows you to view a full page of text or graphics for $477.
Mirror also has a flock of big screen color monitors at prices that will seem like chicken feed.

Mirror color display systems include a free copy of Olduvai's critically acclaimed VideoPaint software, which has a suggested price of $495. And all Mirror monitors come with a full one year warranty and many extras such as pop-up menus and screen saver software.

You've got to get up pretty early in the morning to find a better value or a more reliable company than Mirror. And if for some reason, your Mirror peripheral doesn't live up to your expectations, we'll give you 30 days to get your money back.

So before you buy a Macintosh peripheral from a company that may expire before the warranty, give us a call at 1-800-654-5294.

Our 19" Two-page Display System has an anti-glare screen and concedes nothing to more expensive makes.

$877

Visit us at MacWorld Expo, Bayside Booth #1830

To Order, Call 1-800-654-5294
You're tripping over your keyboard. Your CPU needs its own desk. Your monitor is too low. That report you're working on has vanished. Paper is everywhere.

But don't give up. What you need is some help from Kensington. Increase valuable desk space with our new Keyboard Shelf for the compact Mac, or with Keyboard Slideaway® for the Mac II.

Both do more than just get your keyboard out of the way. Keyboard Shelf's recessed storage compartment is ideal for holding pens, disks and other desk items. And Keyboard Slideaway extends a narrow desktop into a wider workspace.

Another way to increase your workspace is our sturdy Mac II stand. The perfect addition for anyone who wants to get their CPU off their desk and onto the floor.

For the compact Mac, there's Maccessories® Tilt/Swivel. With it, you can rotate your Mac up to 100° and tilt up to 16° for just the right viewing position. And unlike other tilt/swivels, we've combined heavy duty plastic and high density polyethylene for an ultrasmooth movement.

What's more, Kensington's products fit right in with the design of your Mac. The styling is complementary. The colors identical. Even the same materials are used.

Kensington. Because you can't work efficiently if your space doesn't work.

For a free brochure and the dealer nearest you, call 800-535-4242 OR 415-572-2700.