Consistently, people who work with numbers have some noticeable traits. They're intelligent, organized and thorough—buttoned up, if you will. Which explains why Microsoft Excel has been the spreadsheet standard for Macintosh ever since it was introduced in 1985. Today, 90% of Macintosh spreadsheet users do their calculating, manipulating, analyzing and presenting with it.

And while Microsoft Excel has always been easy to learn and use, it can now perform all the complex functions you perform, but with labor-saving benefits. You can easily build complex models, and conveniently link multiple sheets with a simple point and click.

So the left hand knows what the right is doing, we've added a feature that will tie your data into Microsoft Word documents. Then update that same data automatically, when

With Microsoft Excel you can create impressive documents, choosing from 256 fonts and colors, variable row height and shading.

### Profitability by Division

**WxC 2000**

<table>
<thead>
<tr>
<th></th>
<th>JUL</th>
<th>AUG</th>
<th>SEP</th>
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<td><strong>Revenue (In Thousands)</strong></td>
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<tr>
<td>Actual</td>
<td>$8,400</td>
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<td>$13,900</td>
<td>$8,700</td>
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<tr>
<td>Forecast</td>
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<td>$8,800</td>
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<td>$9,460</td>
<td>$12,000</td>
<td>$18,900</td>
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<tr>
<td>Variance</td>
<td>$1,947</td>
<td>$3,500</td>
<td>$3,850</td>
<td>($760)</td>
<td>$1,000</td>
<td>$2,400</td>
</tr>
<tr>
<td>%</td>
<td>130%</td>
<td>140%</td>
<td>138%</td>
<td>92%</td>
<td>108%</td>
<td>113%</td>
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<tr>
<td><strong>Cost of Goods Sold</strong></td>
<td></td>
<td></td>
<td></td>
<td></td>
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<tr>
<td>Actual</td>
<td>$1,848</td>
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<td>$2,640</td>
<td>$3,969</td>
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<tr>
<td>Variance</td>
<td>$299</td>
<td>$910</td>
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<td>$654</td>
<td>$220</td>
<td>($3,969)</td>
</tr>
<tr>
<td>%</td>
<td>119%</td>
<td>140%</td>
<td>150%</td>
<td>141%</td>
<td>108%</td>
<td>0%</td>
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**Gross Profit**

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<tr>
<td>Gross Profit</td>
<td>$6,552</td>
<td>$9,102</td>
<td>$10,425</td>
<td>$6,438</td>
<td>$10,140</td>
<td>$21,300</td>
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**WxC 1000**

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<td><strong>Revenue (In Thousands)</strong></td>
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<td></td>
<td></td>
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<td></td>
</tr>
<tr>
<td>Actual</td>
<td>$2,184</td>
<td>$3,198</td>
<td>$3,892</td>
<td>$2,610</td>
<td>$4,030</td>
<td>$5,325</td>
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<tr>
<td>Forecast</td>
<td>$1,613</td>
<td>$2,200</td>
<td>$2,513</td>
<td>$2,365</td>
<td>$3,000</td>
<td>$4,725</td>
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<tr>
<td>Variance</td>
<td>$571</td>
<td>$998</td>
<td>$1,360</td>
<td>$245</td>
<td>$1,030</td>
<td>$500</td>
</tr>
<tr>
<td>%</td>
<td>135%</td>
<td>145%</td>
<td>155%</td>
<td>110%</td>
<td>134%</td>
<td>118%</td>
</tr>
</tbody>
</table>
Out of ten calculating relative people.

It's been changed in Microsoft Excel.

To insure data integrity, we've even built in alerts that will warn you of such grievous errors as circular references. In fact, Microsoft Excel is so bright, it will actually review your worksheet and flag any formulas that don't fit an established pattern.

Furthermore, the search and replace function can make corrections on a global scale. And customized number formatting lets you bend the rules, allowing you to create everything from a 3-digit account code to a 17-digit part number.

Now, we've left a lot out in this short discourse, but Microsoft Excel hasn't. So be sure to ask your dealer for a complete explanation of its capabilities. And you'll see how Microsoft Excel will make your job easier and better.

Or, if you look at it a different way, you'll become a more effective manipulator. And a more efficient calculator.

Microsoft
Making it all make sense

Then you can Paste Link those worksheets and charts into your Microsoft Word documents and update them automatically.

MEMO:

TO: Shannon Pitts
FR: Peter Cohen
DT: November 13th, 1989
RE: Presentation to the Board

In preparation for the annual meeting, I've created a 20-minute slide presentation on our successful entry into the small printer market.

The presentation will explain to the shareholders that, on a basis of sound marketing strategy, reinforced with our knowledge of the printer business at other levels, we have been able to grow from a 2 percent share of market, to 9 percent in 18 short months.

To the right is an excerpt of the presentation which illustrates our growth. Anticipated concerns will probably center around quality of service and the ability to meet market demand over the next year.

We should be able to squelch any fears by explaining that our small printers have a very low (4%) field repair call requirement at present.

And our assembly resources here in the U.S. have not exceeded 95%

WinMark Copiers

WxC 2000

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<td>140%</td>
<td>138%</td>
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</tbody>
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With a very respectable 9 percent share after only 18 months, we feel we can reach 15 percent by the end of the next fiscal year (see six month projection).
In this issue, Macworld asks some tough questions about computers and health risks: how long can we afford to overlook the disturbing statistics?

**Commentary/Jerry Borrell** ............ 23

Is Your Computer Killing You?

**Conspicuous Consumer** ............... 71

By Deborah Branscum

The Magnetic-Field Menace ................... 136

By Paul Brodeur Are computer users unknowingly risking their health? Macworld investigates a source of growing concern: monitors and electromagnetic emissions.

**Color Monitors Put to the Test.** ....146

By Robert Eckhardt Macworld Labs evaluates the latest color monitors for image quality and value.

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### FEATURES

**Top of the Charts** ....................... 156

By David L. Foster From simple line graphs to fancy 3-D charts, the right software can show off your data in a flattering light. See how 11 chart-making programs stack up.

**Mac DOSsier** .......................... 164

By Jim Heid Apprehensive about exchanging files with that PC down the hall? There's a whole range of hardware and software options for breaking down those formidable barriers.

**Making Plans** .......................... 172

By Doug Houseman and Ann Marie O'Connell Has the Mac 2-D CAD market filled in the empty spaces? We compare 19 programs for engineers and architects.

### REVIEWS

<table>
<thead>
<tr>
<th>Product</th>
<th>Page</th>
</tr>
</thead>
<tbody>
<tr>
<td>Radius Pivot Display System</td>
<td>182</td>
</tr>
<tr>
<td>Rotating-display monitor</td>
<td></td>
</tr>
<tr>
<td>TypeStyler 1.01</td>
<td>183</td>
</tr>
<tr>
<td>Typographic special effects</td>
<td></td>
</tr>
<tr>
<td>MicroPhone II 3.0 and White Knight 11</td>
<td>189</td>
</tr>
<tr>
<td>Telecommunications programs</td>
<td></td>
</tr>
<tr>
<td>DiskTop 4.0</td>
<td>192</td>
</tr>
<tr>
<td>File-management desk accessory</td>
<td></td>
</tr>
<tr>
<td>Mac Rescue and Gemini O20/O30</td>
<td>194</td>
</tr>
<tr>
<td>Two Macintosh upgrade kits</td>
<td></td>
</tr>
<tr>
<td>After Dark 1.1, Fish 2.0, and Pyra 4.0</td>
<td>199</td>
</tr>
<tr>
<td>A trio of screen savers</td>
<td></td>
</tr>
<tr>
<td>McGee, The Playroom, and Preschool Pack</td>
<td>201</td>
</tr>
<tr>
<td>Three programs for preschoolers</td>
<td></td>
</tr>
<tr>
<td>TurboStar</td>
<td>204</td>
</tr>
<tr>
<td>Active start-up</td>
<td></td>
</tr>
<tr>
<td>HookUp</td>
<td>206</td>
</tr>
<tr>
<td>Iconic programming environment</td>
<td></td>
</tr>
<tr>
<td>LapLink Mac III</td>
<td>208</td>
</tr>
<tr>
<td>File transfer utility</td>
<td></td>
</tr>
<tr>
<td>KeyPlan 1.0</td>
<td>210</td>
</tr>
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<td>Project manager</td>
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<td>AutoSave II 1.1</td>
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</tr>
<tr>
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</tr>
<tr>
<td>Partner 1.01</td>
<td>215</td>
</tr>
<tr>
<td>Graphic utility for desktop publishing and word processing programs</td>
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</tr>
<tr>
<td>IdeaFisher 1.0, MindLink 1.0</td>
<td>217</td>
</tr>
<tr>
<td>Idea-generating software</td>
<td></td>
</tr>
<tr>
<td>Solarian II</td>
<td>219</td>
</tr>
<tr>
<td>Color arcade game</td>
<td></td>
</tr>
<tr>
<td>Aperture 1.05</td>
<td>222</td>
</tr>
<tr>
<td>Visual-information manager</td>
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</tr>
<tr>
<td>Network Bundle for Mac 3.0</td>
<td>224</td>
</tr>
<tr>
<td>Network programs</td>
<td></td>
</tr>
<tr>
<td>Window Shopping</td>
<td>227</td>
</tr>
<tr>
<td>HyperDeveloper 1.1, Layouts 1.0, American English Writing Guide 1.1, and CleanPath Computer Maintenance Kit 1.0</td>
<td></td>
</tr>
</tbody>
</table>

MACWORLD • JULY 1990
If your spreadsheet is spreading you too thin,

pinpoint your prospects with GeoQuery.

A spreadsheet can tell you where your customers are. But it can't show you. So you lose precious hours just locating your prospects, instead of selling them.

If only you had GeoQuery. It's the Macintosh software that turns your names and addresses into pushpins or shaded regions on a map. Using data stored in most any spreadsheet or database, on a Mac, PC, VAX or mainframe.

Don't know the client in Fresno? No problem. Click on the Fresno pushpin, and GeoQuery will tell you all about him.

Will that new territory support a field office? Ask GeoQuery. Draw a circle anywhere, and get a report on every prospect inside.

To see how GeoQuery addresses these and other pointed questions, call the toll-free number below. GeoQuery and get a sharp answer every time.

For more information or to order, call 1-800-323-5423.

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It's Going Where No High-Speed Modem Has Gone Before.

There's nothing more advanced for Macintosh networks than the new high-speed NetModem V.32. Because the NetModem V.32 pushes performance to the limit. Just plug one into your network and every connected Mac can communicate at any speed up to a sizzling 9,600 bps with full V.32 compatibility. The NetModem V.32 is easy to use, even if you've never seen a modem before, with menubar 'LEDs' and familiar modem sounds fed back to your Mac as your call progresses. It's also economical, saving the expense of a dedicated Mac, multiple modems and extra phone lines - not to mention excessive telephone and online charges.

It even lets you dial in to your network from a remote site to access files, use TOPS, AppleShare, E-mail, printers or any other network resource. And it lets any Mac on your network access a remote network thousands of miles away, creating a powerful, high-speed wide-area internetwork. The Hayes-compatible NetModem V.32 comes with Internet Manager software that lets you create network zones, control traffic, restrict access between zones - even check the location and status of every device in the system. The NetModem V.32 is setting a whole new standard. For more information, call Shiva at 1-800-458-3550.

NetModem V.32 by Shiva

We're Putting Networks To Work

155 Second St., Cambridge, MA 02141

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Once again, Radius turns display technology on its ear. Introducing Pivot,™ the first display that goes from portrait to landscape with only a gentle push. The new Pivot is the first display that changes orientation, in real time, to match the format of your project. For example, when you’re writing a manuscript, you can see a full page in portrait position. And when you switch to spreadsheets, you can rotate Pivot to view all twelve months.
Here's a nudge in the other direction.

Levels of gray are furnished, with upgrades to
16 levels for near-photographic quality images.

Ideal for graphic design and desktop publishing. • Pivot is compatible with virtually every Macintosh application and may be used
with either the SE/30 or Macintosh II family.

• To find your nearby Radius reseller,
phone 1-800-227-2795. Then, before you buy
a display for your Macintosh, check out another
amazing way to look at things from Radius.

Circle 46 on reader service card
The only table built around the Macintosh.

MacTable's four surfaces are interchangeable, and meet Macintosh modular design specifications.

Each rock-solid surface can be level, or tilted to a slight angle for maximum comfort.

A special pocket fits your Macintosh SE or Plus like a glove. Other configurations support Mac fts.

MacTable assembles in minutes with just a screwdriver and a supplied Allen wrench.

The sturdy cross-beam features a cable track to keep cords and wires safe and untangled.

All this and it's affordable, too.
- 58" MacTable .............. $339
- 46" MacTable .............. $299
- Roll-away cabinet ......... $149
(Except MacTable, or alongside to support LaserWriter)

30 day return guarantee.

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Circle 296 on reader service card.
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Modems, wake up. Macintosh users take heart. MicroPhone II 3.0 is about to brighten your day.

Using Color Icons, Superior Text Editing and Custom Dialogs, MicroPhone II 3.0 lets you design your own custom front ends. Suddenly, hostile remotes are on speaking terms. And clumsy chains of commands are reduced to effortless clicks and keystrokes. You communicate more easily than ever before.

Whether for mail, teleconferencing, on-line research or bulletin boards, MicroPhone II 3.0 is helping everyone put on a happy face.
Introducing MORE™ 3.0.*

MORE 3.0 is different than the software you use now. Because it's more than just software. It's a complete, proven success system to help you generate and refine ideas. And to create professional-looking plans, reports, proposals, and presentations faster. Much faster.

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MORE includes a complete library of templates designed by graphic artists. The templates transform your ideas into stunning documents or presentations. With a single mouse-click.

Symantec Corporation, 10201 Torre Avenue, Cupertino, CA 95014. 408/953-9600.

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memos to business plans to bullet charts and full color presentations. They make you and all your work look consistent and professional.

The Complete System.
When you have more time, the MORE system rewards you with power features to create custom, full color overhead presentations and 35mm slides. It has more graphic power than presentation-only programs. Yet it ensures you’ll be successful immediately with its unique Chart Tutor feature that helps you build presentations in a guided, step-by-step process.

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Free Video.
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FREE!!

The World’s Fastest Success Program™

SYMANTEC.

MORE

The World’s Fastest

Success Program™
To Go Forward You Must Backup

On the Macintosh, creation and storage go hand-in-hand. You create. Then you store. Pretty soon your hard disk is full of files—each one vulnerable to a hard disk crash. Retrospect will protect your creativity. And offers more than any other backup software. Archiving. Archive files to keep your storage needs in check. Retrospect supports almost any storage device and has compression, encryption, and full file selection. Run it automatically with a built-in calendar.

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Often Imitated
Never Duplicated.
DataPak Removable Cartridge Drive.

Copies are never as good as the original. Especially with high-performance machinery like sports cars. And removable cartridge drives. DataPak was the first and it's still the best.

In fact, DataPak is the only removable drive to ever win three of the industry's most prestigious awards from MacUser, MacUser Europe, and MacWorld. Here's why:

Quality. DataPak is the only removable drive with the same high-quality components and advanced cooling system that Apple uses. So while other drives may look like DataPak, they're not built like it.

Reliability. Only DataPak is burned-in for 24-hours to ensure dependability. That may cost a little more. But we'd rather have our technicians find any defects—instead of you.

Safety. Only DataPak comes with a built-in spare fuse to save your system. DataPak is also the only removable cartridge drive to win FCC Class B certification. So you can use it both at work and home.

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The New WriteNow Version 2.2.
Still Easy. Still Fast.
And Still the Right Choice...

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How about 1.4 million new reasons? WriteNow now includes the Proximity WordMaster™ Thesaurus, containing 1.4 million synonyms, antonyms, compared, contrasted, and related word responses at your fingertips—it's the biggest in the Macintosh world!

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"WriteNow is the definitive Macintosh word processor. It's easy to use, powerful, and comfortable... Highly recommended."
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"[WriteNow] might be the Best Program I've Ever Used. On any computer—it's the fastest Macintosh word processor I've ever seen."
—JIM SEYMOUR, MACUSER MAGAZINE

Even if WriteNow is your first Mac application, you'll be up and running in no time. We rate ease of learning excellent.
—INFOWORLD MAGAZINE

Awards

1989 Editors' Choice Award, 'Best New Word Processor'—MACUSER
1989 Readers' Choice Award, 'Best Word Processor'—MACAZINE

#1 Rated Word Processor in Macintosh 'PC Week Poll of Corporate Satisfaction.'
—PC WEEK MAGAZINE

Comparison of Leading Word Processors

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<th>WriteNow 2.2</th>
<th>MacWrite II</th>
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For more information...

Registered users will receive WriteNow 2.2 upgrade information in the mail. Nonregistered users should call or write for details.

T/Maker Company
1390 Villa Street
Mountain View, CA 94041

Tel: (415) 962-0195  Fax: (415) 962-0201

Circle 332 on reader service card
Judge Lifts 68030 Sales Ban

The Apple world and some other parts of the computer cosmos are holding their collective breath until June 18, when a U.S. District Court judge will decide whether to reinstate an injunction that briefly prevented Motorola from selling its 68030 microprocessor. The heart of many a Mac, the 68030 is one of the objects of dispute in a patent-infringement suit between Motorola and Hitachi. Motorola has said it will appeal the original March 29 decision and that it expects to be able to continue selling the chips for the eight months the company anticipates the hearings will take.

Much Faster Printers Coming

Adobe Systems says its new generation of PostScript printer controller boards will run three to seven times faster than current controllers. The new controllers are based on Mips's R3000 RISC chip. Adobe head John Warnock said that within one year the new controllers will cost about the same as the 68020-based controllers now found in many PostScript printers, including Apple's LaserWriter IIITX. Apple would not comment about using the R3000-based controller in future LaserWriters.

Calling All ImageWriter LQs

Apple recently announced that its rework program for the troublesome ImageWriter LQ will end on October 31. Until then registered owners can have bad line-registration or excessive noise problems fixed for free, even if the printer is out of warranty or your AppleCare service contract has expired.

Crate Ceases Operation

After several months of increasing problems and complaints of poor customer service, Crate Technologies, a manufacturer of hard drives and tape backup systems, filed for Chapter 7 bankruptcy in the Federal Bankruptcy Court in Los Angeles on April 20, 1990 (see Conspicuous Consumer).

Apple-DEC Alliance Bears Fruit

Apple and Digital Equipment Corporation (DEC) have announced DEC LanWorks for Macintosh, a multifaceted bundle of Mac- and VAX/VMS-based software utilities and applications for Mac-to-VAX networking. The package offers three types of software for both AppleTalk and DECnet environments: basic connectivity, services and applications, and application programming interfaces (APIs). Connectivity software includes AppleTalk for VMS 3.0, a VAX/VMS-based AppleTalk router and AppleTalk-to-DECnet gateway, and DECnet Phase 4 protocol driver for the Mac. Available services and applications range from an AppleTalk Filing Protocol (AFP)-compatible file server and print server to VT-320 terminal emulator and VMS Mail client application for the Mac. DEC LanWorks also provides Digital Document Interchange Format (DDIF) translators for MacPaint, PICT, and MacWrite file formats and C/I front ends and back ends for DEC's Rdb database, in addition to a number of network-management utilities. Single-user client licenses for DEC LanWorks are available from DEC for $295. For more information, call DEC at 508/493-5111.

The Desk Set

Zedcor is planning to enter the integrated-package market with a set of seven desk accessories that will list for $399.95. The new package, tentatively called Desk, consists of DeskCalc, a spreadsheet with charting capability; DeskCom, a telecommunications program; DeskSecretary, a calendar program that issues reminders; DeskWrite, a word processor; and DeskFile, a database. The package also includes DeskPaint and DeskDraw, Zedcor's 32-bit color paint and draw programs. The DAS' features work together—for example, forms from DeskFile can be copied into DeskDraw and modified, and changes will be updated automatically in DeskFile. For more information, contact Zedcor at 602/881-8101.

Descartes to Challenge GeoQuery

A Lyme, New Hampshire, start-up is developing a $995 data-mapping application that will be similar to Odesta's GeoQuery but will have a much wider range of features. Intermap's Descartes will be able to map data by point, line, or area: layer different data sets on a single map; and zoom from a national level down to roughly the size of a city block. Besides mapping, Descartes also generates bar charts and tables for reports, and its database is directly accessible to the user. Descartes will ship with zip codes, major cities, interstate highways, and demographic information for U.S. states and counties; other kinds of information will be available at additional cost. For more information, contact Intermap at 603/955-4751.
Storage Dimensions' 1GB Drives

Storage Dimensions has announced a hard disk drive that stores 1020MB—just over a gigabyte. The full-height, 5½-inch drive comes in several incarnations: the MacinStor 1020 II/i is for internal use in the Mac II, IIcx, and IIl; the external MacinStor 1020-HCl is for the Mac Plus and up; and the external MacinStor 2040-HCl2 is a dual-drive device that stores 2040MB, also for the Plus and up. The data-transfer rate for the drives ranges from 15 to 24 megabits per second, with a 15ms average seek time, according to Storage Dimensions. The 1020 II/i will list for $8799, the 1020-HCl for $8999, and the 2040-HCl2 for $17,495. For more information, contact Storage Dimensions at 408/879-0500.

New Publisher Launches Mac Line

Several of Preferred Publishers' key employees have founded a separate company and plan to publish low-priced Macintosh software. The first four products that Baseline Publishing plans to release are Flashback, a scriptable, network-capable backup utility that will list for $99.95; Cheque, a $49.95 home finance package; 1 Shot Worksheet, a $79.95 desk accessory combining a forms designer and spreadsheet; and INIT Manager, a $49.95 utility that, among other things, generates a detailed report about your INITs' memory use and System patching. For more information, call Baseline at 901/682-9676.

MegaGraphics Shows its Colors

The latest from MegaGraphics is a series of color display products including a 24-bit graphics adapter board and two 16-inch monitors. The $4799 MegaScreen 2024 adapter has a 69Hz refresh rate and supports the company's 16-inch and 19-inch monitors at up to 1024-by-826-pixel resolution. The $3595 MegaScreen 16' WYSIWYG Display subsystem combines the company's existing MegaScreen 2008 8-bit color board with a Sony Trinitron tube and displays 75 pixels per inch and 852 by 656 pixels at 69Hz. The MegaScreen 16' High-Resolution Display, which is intended for CAD applications, offers 1024 by 826 pixels at a compressed 88 pixels per inch. It can use either the MegaScreen 2008 board or the MegaScreen 2024. With the 2008 adapter, the monitor lists for $3695. A version for the SE/30 lists for $3695 including the MegaScreen 3008 adapter board. For more information, contact MegaGraphics at 408/522-1200.

Video Adapter Kit that must be installed by the dealer. For more information, contact Mass Microsystems at 408/522-1200.

Microlytics' Way with Words

Microlytics is developing a utility, called Inside Information, that classifies words into a wide range of hierarchical categories and makes it possible to find an exact word from a rough definition. Travelling down the hierarchy is somewhat like browsing an outline or tree chart, and the 65,000 words at the bottom level have definitions. You can type in an approximate definition of a word you're looking for using AND and OR logic, and refine your search as Inside Information suggests possible words. Inside Information will list for $119. For more information, contact Microlytics at 716/248-9150.

MacTools Goes Deluxe

Central Point Software's latest set of utilities is called MacTools Deluxe, and packs a feature set comparable in scope to Symantec's SUM or the Peter Norton utilities. MacTools Deluxe includes DAs for locating files, partitioning a hard disk, and encrypting data; a hard disk backup application; a disk defragmenter; Fast Copy, for making multiple copies of floppy disks; Rescue, for recovering damaged or deleted files or disks; and Mirror, which keeps track of directory information in a separate file to facilitate recovering lost files. MacTools Deluxe will list for $129. Central Point Software's copy-protecting-breaking utility is now only available in Copy II Mac, which will be updated later this year. For more information, contact Central Point Software at 503/690-8090.

DocuComp Expanded

DocuComp, an application that compares two versions of a document and shows changes by underlining and striking out text, is getting some new abilities in version 1.5 including: jump to a line by number; show changes in color; mark or ignore hidden text; alternate printing change bars on left- and right-hand pages; print change bars without marking changed text. It also adds an area for making notes at the bottom of the page. The list price remains unchanged at $159.95. For more information, call Advanced Software at 408/733-0745.

Ballade of the Mac Café

Dynaware is developing Ballade, a 16-track MIDI sequencer, tone editor, and tone librarian for the Roland MT32, CM32I, and CM64 keyboards. Ballade has a mixer window that looks and works like a real audio mixing board. Scores can be edited and printed with Adobe's Sonata font. Ballade will come bundled with the Apple MIDI Manager and imports and exports standard MIDI and IBM Ballade file formats. The price will be between $250 and $300. For more information, call Dynaware at 415/349-5700.
We bet you’re already figuring how you can justify this one — even at $78,000! Fact is, you’re probably not alone. Most Mac users are desperate for anything that can enhance the performance of their systems.

Your Mac Dreams Have Come True.

Here’s good news for all you despairing Mac users. Our new MegaMac doesn’t really cost $78,000 — or anywhere near it. But hook it up to your Mac II, IIX, IICx, IICe or IIcx and you’ll be surprised that it doesn’t. That’s because the MegaMac can transform your trusty old Macintosh into a 50MHz 'micro-mainframe' that can run up to 33% faster than Apple’s newest and fastest Macintosh, the IIXc. In fact, with a MegaMac installed, your Macintosh will rival systems costing in the six figure range.

As User-Friendly as the Mac Itself.

If you’re thinking the MegaMac is just another accelerator board, think again. The MegaMac is a totally self-contained CPU Performance Extender — with its own memory, microprocessor and power supply. There’s even an internal, ‘fx’ style Processor Direct/NuBus expansion slot and an extra 5 1/4” drive compartment for installation of a high performance disk or tape back-up device. Plus, unlike some accelerator boards that require tedious and tricky Macintosh circuit board modifications, the MegaMac connects to your Mac via a snap-in NuBus accessory card. There’s no soldering, no tearing your system apart and no complicated software to install. Just plug it in, power-up and hold on to your socks!

The secret to MegaMac’s astonishing performance is its proprietary design. A 68030 50MHz processor coupled with 64K of 12 nanosecond write-through™ caching and on-board, high speed dynamic RAM (up to 64 megabytes) provides blistering fast program execution. The bottom line? In a word, productivity... gains greater than you ever imagined.

The NewCo Three-Year Protection Plan.

Of course, no matter how innovative a new product might be, it’s no better than the company that backs it. That’s why every MegaMac comes with an incredible three-year factory warranty and a 31-day ‘try it/buy it’ satisfaction guarantee. We can afford to stand behind our products so well because we’ve been making microcomputer products even longer than Apple — nearly 18 years now!

Worried that you can’t afford a $78,000 Mac desk accessory? Well, don’t. Call us at 1-800-662-9005 with your justification for owning a NewCo MegaMac™. If it’s a good one, a really good one, we might just knock off fifty, sixty — maybe seventy thousand dollars.
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The technology behind our RM42 is the first that editors unanimously rallied around. Editors, concerned about reliability, torture tested the cartridges (one even survived an accidental flight of stairs). Our RM42 delivers infinite storage on 42Mb cartridges, and it does it faster than most hard drives (20ms).

Editors also love our M series drives.

"If I could choose from all three manufacturers . . . I'd prefer the Mirror" — MacUser

Customers are using our RM42 removable drives everywhere and for everything:

- Publishers in New York are organizing projects by cartridge
- Designers in Sioux Falls are archiving entire clip art libraries
- Many of our customers are backing up data for the very first time with our RM42!

"Your RM42 appears to be better built ... and most importantly, it was quiet. Even better was your service. You have a product and personnel to be proud of." — Judge E.R. Wofford, Chicago, IL

We Repair The Competition's Drives
... and we've seen them all (Apple, Jasmine, SuperMac, GCC, PCPC, Ehman, and others). We've learned a lot about how (and how not) to build a hard drive. Most companies don't employ ESD static protection, pre-testing of sub-assemblies, or utilize gold plated contacts. We do. So rest easy, your precious data is in good hands.

Factory Direct Saves You Hundreds
It's because of our direct strategy that we can deliver all this product and service at a great price. We eliminate the confusion and expense of middlemen. It's just you and us — the folks who build them.

Downtime . . . Practically Eliminated
You're not buying bookends. These are mechanical devices that spin at 3600 RPM for their entire life. That's why we created MirrorLoan, an overnight program that speeds a loaner to you. It's just one of the essential services you shouldn't be without.

We Hand Test Each M Series Drive

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<td>580MP*</td>
<td>-</td>
<td>2497</td>
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*MP designates premium drive

While most companies sample test, we test every drive so the drive you receive is hand tested. It arrives pre-formatted, and loaded with 10Mb of software. Inside are the best and fastest components available (Quantum, Imprimis, Seagate), an international power supply, SCSI switching, fan, and cables.

Our #1 Removable: The RM42
Here's what you get for $697: Proven Syquest technology, full steel chassis, international power supply, convenience outlet, SCSI selection, RF/EMI filtering, ultra-quiet fan, gold plated contacts, and all necessary cables. And it's backed with the longest supported warranty in the industry. It's everything you'd expect from a $1,500 removable for $697.

Remember, order today, it's on your desk tomorrow.
"It Took Time To Build A $1,700 Display System For $897"

We sourced tubes from the same folks as Apple. We chose the same phosphor. We tuned the system to 78hz vertical refresh rate to eliminate annoying flicker. And we built in enhancements like pop-up menus, sizable cursor and menu bar, screen saver, screen copy and more! With all this for $897, what'll you do with the $800 difference? (hint: check out our RM42)

From Plus To Portable; We've Got You Covered

We have a PixelView I and II system for every Macintosh being made: Mac Plus, SE, SE30, Mac II, IIx, IIcx, IICl, IIfx, and portable. Each PixelView system comes with everything you need: monitor, card, cables, manual, and software!

I Used To Think That Large Screens Were A Luxury. Now I Can't Live Without One.

Until now, large screen displays cost more than the computer (and yet even at those high prices, I found them to be the top productivity tool on my Macintosh). PixelView delivers that same productivity, but at prices anyone can afford.

Take One For A Test Spin (but don't say I didn't warn you)

Take my modem. Take my (gulp) hard drive, but leave me my monitor. I feel that strongly and believe you will too. Don't go another week squinting and scrolling — here's my personal guarantee to you — try either Pixelview for 30 days. If it isn't exactly what you expected, I want it back. Period."

COMPARE!

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(Best Street Price 4/1/90) *Mac II, SE/30

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"Want a second opinion? Ask the critics."

"As we said before, CE Software's QuickMail is the best electronic mail package on the Mac, and the latest updates have only increased its lead over Microsoft Mail and InBox." MacWeek, 8/8/89

"Rather than exercising 20-20 hindsight, start out with QuickMail." Dave Kosior, Connections, July-August/89

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COMMENTARY

Is Your Computer Killing You?

INDUSTRIAL-AGE PROBLEMS GIVE WAY TO INFORMATION-AGE PROBLEMS

BY JERRY BORRELL

This month we face the issue of whether low-frequency magnetic emissions from personal computers, especially from the monitors connected to computers, may cost you your health. One of our own designers put it most succinctly as he worked on his Mac to create elements of our cover article and learned more about the article's conclusions: "You feel kind of betrayed. This tool, that you've heard about all of these years as the thing that can do so much, may be killing you."

Why Is Macworld Concerned?

Good question, since the issue is based upon a larger context, that is, the likelihood that electromagnetic fields of certain frequencies may affect human health, specifically hormonal secretions, intracellular activities, and the immunologic abilities.

Your next question may be, Why raise the issue in Macworld? After all, ELF (extremely-low-frequency) magnetic emissions aren't unique to Macintosh computers and their peripherals. Why Macs and their peripherals when there are over 20 million IBM PCs and clones in use? One answer—because no other computer magazine has had the temerity to question whether the industry upon which its livelihood depends may be responsible for long-term health problems. We are a computer magazine, extolling the virtues of personal computing in each issue, so it is our responsibility to tell our readers if they're in danger, rather than protect the short-term interests of industry. And that (as Johns-Manville of asbestos ill fame might tell you in retrospect) could well make the industry more viable in the long run.

As recently as last December, PC Magazine, the largest computer magazine in the world, took the summary stance that "Even if the worst of the effects attributed to ELF prove true, it's likely that you face far greater risks from other forms of pollution (such as cigarette smoke you inhale, either your own or that of coworkers), the cholesterol in your bloodstream, and the peanut butter you spread on your noontime sandwich." A cavalier analogy that downplays the links between ELF emissions and several forms of cancer.

If This Were Really True the Government Would Have Warned Us

Let's play a game. A memory-recall game. I'll write several words or phrases; you read them and see if you can find any theme linking them: lead, mercury, asbestos, radium, coal dust, cotton dust, beryllium, benzene, DDT, PCB, dioxin, ethylene dibromide, ethylene oxide.

Any luck? No? OK, here are some hints. Name industrial chemicals that are capable of killing both workers who produce them and people who use them in their work. Substances that both government and industry have at one time claimed have no ill effects. The truth of the matter is that government, regulatory bodies, and industry do not have a good track record of protecting consumers.

In Alan Derickson's chapter of Dying for Work: Workers' Safety and Health in Twentieth-Century America (edited by David Rosner and Gerald Markowitz; Indiana University Press, 1987) he writes about the conditions for workers during the industrial boom period of the 1890s. "Beneath its gleaming surfaces the gilded age
The trouble is that the issue addressed in the New York Times relates to VLF (very-low-frequency), and not ELF, electromagnetic fields. I am not accusing IBM of clouding another issue in the all-too-disassociating mind of the public. Nor do I fault the reporter who filed a story that seemed like a recap of an IBM corporate press release. I merely point out that much of the reading public probably thought that IBM had resolved that trouble-some issue they'd been hearing about on television (Brodeur was interviewed by Ted Koppel on "Nightline").

The real problem, you see, lies not in the dangers that technology can produce, but in the people who control the instruments of business that produce the technology. For it is their tendency to try to disprove that any harm will come from new technology, rather than to seek to protect the lives of those who pay to use the new technologies. And so we spend a great deal of time during which the economic rights and well-being of the companies producing the technology are protected at the expense of the well-being of the majority (the public).

Pathology and Epidemiology
At some point in the argument, the various parties are able to agree on terminology. They may even be able to agree on certain aspects of the problem. Mining or milling companies come to recognize that many of their workers have similar respiratory diseases. The companies are forced to recognize that their mines or spinning mills are poorly ventilated. Still, they refuse to admit that the two are related, and stand dumb before thousands of suffering workers. Innocent until proven guilty, they respond.

This is the stage at which the sufferers, and whatever responsible parties may take up their cause, are asked to describe the mechanism, the actual physical process by which the conditions of their work cause the disease or medical conditions that are at the heart of the argument. It has never been a situation favorable for those raising the issue. The men in the coal mines spitting up blood found no support from mining companies by pointing to the number of similarly affected miners—instead they founded unions, which eventually became powerful enough to instigate legislation to protect the miners—despite a lack of scientific evidence that their work conditions caused their illnesses.

Indeed the task is even harder today, for the burden of providing scientific proof falls upon those least able to afford extensive research; while industry, government, and trade associations often bring to bear all their economic strength to discredit, deny, and disprove any evidence that may be brought forward.

While there are many studies that show problems with VLF electromagnetic emissions (relating VLF emissions to birth defects among pregnant women using computers or relating VLF to the incidence of cataracts), there has been very little study among humans with regard to the long-term effects of ELF emissions. To be certain, there are over 20 research studies indicating that ELF emissions may cause problems, but to date we have no long-term studies on the effects upon human health. Some studies were begun, but researchers, once given data indicating that human health is likely to be affected, could hardly continue to use human subjects as laboratory animals.

While the impact of VLF emissions has been shown in groups over relatively short periods of time, the effects of ELF—said to be cancers of various sorts—would require longer periods of time to manifest themselves, possibly decades.

Even more troubling, the actual mechanism by which ELF may affect us (I mentioned three suspected impacts: interference with intracellular activities, disturbance of hormonal secretions, and effects upon the immunologic system) is not understood. And without conclusive evidence, it's all too easy to ignore the body of still-evolving research on the subject and say, So prove it.

I am reminded of the soldiers that the military marched into the atomic explosion areas in the 1950s by way of providing them with "psychological training" to improve their fighting prowess in an atomic war theater. Researchers and scientists were certain there would be no health impacts upon the soldiers.
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- Toll-free technical support
- Portable, approximately 3 lbs.
- Silverlining included
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Circle 197 on reader service card
The scientist or the pathologist looks at the technology and asks, How does ELF cause cancer? The epidemiologist looks at rates of incidence and says, this factor (ELF) is associated with higher incidences of cancer. It is in this interim period of describing the mechanism that we now find ourselves—and the battle lines are drawn between those people looking for the causes and those supported by a very powerful military and industrial coalition that believes that there is no problem and in whose interest it is to find no problem.

Those parties in the past who have raised the issues and won have been rewarded by being granted a name for their disease: silicosis, byssinosis, asbestosis. And slowly, in a few instances, industry has had to amend its killing ways.

**What Will Government Do?**

Hoping for some activity on the part of the federal government, I began making calls to the administrative branch—those organs of our government responsible for promulgating standards to protect citizens. One prominently placed individual, John Villifor, chairman of the Center for Devices and Radiological Health in the FDA, had a press flack respond with a fax that may as well have been written by James Watt to people complaining about tree harvesting on public lands, or by Anne Burford in response to questions about why the Superfund for toxic disasters had not been used to eradicate any problems. It’s hard to believe that bureaucrats in Washington have so little real intent to benefit the citizenry of this nation.

On the legislative front I placed calls to the chairman of the House and Senate Science Committees. Congressman Robert A. Roe, chairman of the House Science Committee, had someone on his staff respond that the congressman did not want to be bothered by nonissues. Only Senator Albert Gore—who held hearings on this subject as a congressman in 1981—agreed to discuss the subject. Fortunately, Senator John Glenn, chairman of the Government Affairs Committee, has decided to hold hearings in May on the subject (he was in the USSR at press time, and unavailable for months, so was unable to comment).

The result of my dealings with Washington in support of possible immense concerns relating to ELF emissions? Hey, don’t bother me. I’ve got real work to do (a paraphrase of Congressman Roe). *Macworld* will continue to work with the respective congressional staffs to try to bring about legislative activity.

**How Do the Manufacturers Feel?**

While we are fortunate to live in a different age from our grandparents, it is still fair to look at the preceding history of industry and technology so that we may benefit from its lessons.

In an effort to alert manufacturers to the findings of our articles, *Macworld’s* editors met with presidents of six companies producing monitors for the Macintosh—Radius, RasterOps, E-Machines, SuperMac, Sigma Designs, and MegaGraphics—to disclose much of the information that appears in this issue (without actually giving them the articles). Apple, whose 13-inch color monitor is the worst offender of all the products tested, agreed to be present, but was unable, because of a misunderstanding, to attend.

We provided a forum, background reading, methodology for how we did our testing. We asked the manufacturers to provide us with feedback for inclusion in this issue. And we told them that the July issue of *Macworld* was part of an ongoing effort to observe how industry would respond to the concerns we are raising. Two companies, MegaGraphics and Sigma Designs, responded that they intend to modify their products so as to ameliorate VLF emissions. Another, SuperMac Technology, has decided to host a larger-scale meeting of the industry with the monitor-tube manufacturers (Sony, Mitsubishi, and others) to discuss possible ways to reduce ELF magnetic emissions. For our part, Deborah Branscum, our *Conspicuous Consumer* columnist, will report regularly on the activities that manufacturers are undertaking to reduce ELF emissions.

**So What? Is It Oat Bran or Cholesterol?**

Could all of this be just another one of those confusing health issues like the question of the real value of oat bran in one’s diet? The merit of which seems to vary with the particular scientist or nutritionist talking about the situation.

Could this be a health issue like cholesterol, which most scientists appear to agree can cause problems, but about which some researchers are now beginning to say that a complete absence is a problem as well?

I think not. Extremely-low-frequency magnetic emissions may prove to be one of the most troublesome issues we face with information technology over the next decade, unless standards are established by the government—something that is unlikely to happen without a congressional requirement. We believe that administrative-branch agencies are unlikely to act against powerful lobbies in Washington such as the Electrical Power Research Institute or the CBEMA (Computer Business Equipment Manufacturers Association) without public and congressional recognition that there is a problem.

**What About Hair Dryers and Appliances?**

One of the first things I’ll receive after publishing this column are letters citing the harm caused by household appliances—toasters, hair dryers, ham radios, and so on. Please save yourself the trouble. It is true that those devices also produce the electromagnetic fields about which we are writing—the difference lies in the simple fact that almost none of you spend as much as half of your day sitting next to one of those devices. Unlike any other electrical device that may produce harmful electromagnetic fields, personal computers and their users are closely united for long periods each day. I hate to think of the 12-hour days I’ve spent on computers over the last several years.

In the end, if we prove to have jumped to a conclusion that’s wrong—at least people won’t have suffered. But if we’re right, and if manufacturers take action, many of the millions of computer users may never have to fear the technology that they’ve come to rely upon. And manufacturers can focus on advancing technology, rather than on defending themselves from class-action suits.
IT'S ALL HERE IN BLACK AND WHITE

Up to now Macintosh users had only one choice for hard disk solutions. One choice for warranty. One choice for service. One choice for hard drive mechanisms. And one choice for cases.

La Cie expands your choice. La Cie offers you national onsite service up to one year, warranty programs from one to five years, toll free technical support, optional carrying case, your absolute choice of Connor, Hewlett-Packard or Quantum drive mechanisms, and three different case designs to choose from — ZFP, Cirrus and Tsunami. Of course, Silverlining is included too.

Since 1985 La Cie has offered you more. It’s your choice.

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"La Cie gives hard disks a Silverlining."
MacWeek 1990

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Most Printers are
Macintosh· Compatible!
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Geeks of the World, Unite!

I read about this new fantastic Geek Chic magazine in your latest issue of Macworld [April 1990] and I just knew that I had to have it.

It is not easy to become a geek. You have to pass hard initiation rites like debugging 188 assembler at 4:00 a.m., and you will be asked to interface a brand-x printer without a manual to your girlfriend’s PC and then it will not print the national characters and she will declare you totally useless and marry an IBM repairman with a German automobile.

But I have never regretted becoming a geek. It has been worth it. It was what my mother always wanted. “You should work with computers,” she said. “They are so neat and so incredibly clean.”

But the best thing with computers is that you know when they work. I mean, who can tell when an oil painting works? I have painted as a hobby for 15 years—wasted years that could have been used to memorize error codes and chip DIP pinouts. The only good painting that came out of it was Mona Lisa typing on a Macintosh. I tried to paint it in the Louvre but I was attacked by an IBM repairman disguised as a Louvre guard, screaming 370 mnemonics in French. These IBM guys are taking over the world. They are everywhere keeping good art from being created.

But I say, Mac Geeks unite! The revolution is continuing; the next generation is on its way. The blue chip is swaying and crumbling under the sheer force of millions of Macs, pumping through networks all over the world, flashing the hypermedia message of the MacColor, the rainbow technicolor of the nineties!

P.S. When do I get my Geek Chic T-shirt?

Fredrik Bergquist
Stockholm, Sweden

Out of Joint over Jasmine

After reading Tom Negri no’s hard disk review and his 100 percent accurate description of Jasmine Technology’s totally “abysmal” service [Reviews, April 1990], I was angry enough to write about my Jasmine flasco. In December 1989, I ordered a DirectDrive 40 hard disk from Jasmine after reading favorable reviews in Macworld [“World Class,” September 1989].

The salesperson assured me that my hard disk would arrive January 15; it didn’t. After making numerous attempts to contact Jasmine’s customer service, I was told my hard disk should arrive soon—March 4! I also discovered that my Visa account was charged the day I ordered, which meant Jasmine would have my money for two months before I received my drive.

In mid-February, I tried contacting Jasmine again and received a notice that if I had not received my purchase by March 4, I would get my money back. March 4 arrived and my drive didn’t, nor did the refund. Several attempts to contact Jasmine yielded absolutely nothing. Finally, I was told that Jasmine is in Chapter 11! All this time Jasmine was duping customers into ordering its “award-winning” products, knowing that it wouldn’t be able to deliver the goods!

I leave it to Visa to get my money back. But the major unanswered question is, What was Macworld (continues)
NEW BOARDS

SCSI POWERCARD:
Cuts Hard Drive wait-time in half.

Hard drives are slow and make you wait. The SCSI PowerCard cuts your wait with a powerful combination of three processors including a Motorola 68000 CPU. Data is stored in a fast 1MB SIMM memory buffer expandable to 16MB. The board has DMA and a SCSI port that’s three times faster than a Mac Ile.


Hard drives are slow and make you wait.

The SCSI PowerCard is available at $2,950.

RAM POWERCARD:
Each board holds up to 64 MB.

For the first time, RAM in a NuBus slot without a cost or performance penalty. Use low cost Mac II style snap-in SIMMs with 64MB total capacity. Build a superfast RAM disk with special software that puts your system file and selected applications into the disk. RAM PowerCard can also be used with virtual memory software that allows you to run more than 8MB of system RAM without any hard disk "swap space" lag.

RAM PowerCard is available at $695.

MORE POWER

THE POWERPLANE:
Boosts performance up to 100%

This board creates a performance short-cut between the PowerCard 030 and the SCSI and RAM PowerCards. It effectively doubles the speed of Nubus and cuts wait time in half.

OUR TECH STAFF IS SECOND TO NONE.
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Build your power base with DayStar PowerCards one at a time, two at a time — or if you’re power hungry, install all of the PowerCards at once.

More work and time for better quality — true productivity — and that’s power.

NEW PRICES

POWERCARD 030:
Works your Mac up to 300% faster.
The affordable, no hassle upgrade to maximum performance for Mac II, Ile, IleX and SE/30 owners. Today’s applications take the power out of your Macintosh. PowerCard 030 puts it back in.

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We’ve been shipping PowerCard 030 for 18 months. In that time it has shown itself to be rock solid — 100% compatibility with all standard Macintosh software and hardware (including your SIMMs).

Installation is easy, with a well illustrated guide. We offer a special socket program for Mac IlleX owners stranded with a soldered 68030—check it out.

DATABASE SORT

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Macintosh Training That Works

“I have been using FileMaker for about a year now and decided to get the MacAcademy tape to see how the program was presented, the content, and to see if other tapes would be useful. After looking at the tape I promptly ordered three more! Needless to say I was pleased, as the tapes are professionally done and most useful. You and your company do a fine job.” Mr. James H. Patterson, M.D.

DAYTONA BEACH, FL- "There's got to be a faster, easier, and less expensive way!" This statement sums up the frustration that Randy Smith felt three years ago as he tried to find training for the Macintosh computer.

That frustration led to the creation of MacAcademy, now the nation's leading Macintosh training program, and the recent introduction of the country's first complete Macintosh Video Training Series. MacAcademy teaches over 18,000 people each year in 65 major metro areas. The program is proud of the fact that both beginning and advanced Macintosh users, from over 12,000 companies large and small, have found MacAcademy's live workshops to be an excellent, low priced training solution.

In order to offer additional training, MacAcademy's next step was to put each of their dynamic training workshops on video. (And to offer an additional dozen training videos for programs not even offered at MacAcademy.)

Now you may choose from over 26 different, 2-hour, VHS MacAcademy Videos for only $49 each. A complete list of programs can be found in the coupon below.

MacAcademy Video Training tapes offer tremendous advantages for today's Macintosh user. When using the videos you actually see the steps take place on a Macintosh screen. A small inset will show you the instructor and the mouse or keyboard. The instructors featured on the videos are MacAcademy's top rated teachers who have trained employees of all but two of the USA's Fortune 500 companies and who have each received a consistent rating of excellent.

Training videos offer the valuable advantage of building a learning and reference library. If you ever want to brush up on a technique, simply go back to the video and review the technique demonstrated. If you hire a new employee, simply have them review the video for the program they'll be using. Videos offer the unique flexibility of teaching both individuals or hundreds of people at one sitting.

In addition to a super $49 price, the videos also carry a 30-day satisfaction guarantee. If you're not totally satisfied, simply send the tape back for a full refund.

MacAcademy will continue offering the nation's highest rated live training courses in major cities. But in addition, you may also build your Macintosh training library.

Videos may be ordered by phone with credit card information, or by mail with check, credit card, or purchase order. You may also send orders by FAX. Your business is appreciated and your satisfaction is guaranteed.
When readers began reporting substantial problems with Jasmine's customer service, we started investigating, and as soon as we could confirm Jasmine’s financial crisis, we published our findings (see Conspicuous Consumer, May 1990). Sources at Jasmine said that its own employees were shocked when the company filed for Chapter 11. We can't accurately predict when a company is about to go bankrupt (in fact, Macworld is among Jasmine's creditors). But we do respond to reader complaints, and we publish any information we're able to confirm.

That's why Jasmine's poor service was noted in Reviews (April 1990) and in "Midrange Hard Disks" (June 1990).—Ed.

One Measly Megabyte

Michail Darling complained that he can't run color properly on his Mac IIci with only one megabyte of memory [Letters, April 1990]. Why spend thousands of dollars on such a capable machine, only to limit its power severely by trying to get by on a single megabyte? Hasn't he heard about MultiFinder? Or System 7?

Doesn't he know that he can upgrade to 5MB for about $400? He said that he waited six weeks for SIMM chips from Apple. Since he apparently reads Macworld, hasn't he ever noticed the scores of advertisements for SIMMs, most of which offer overnight shipping?

He also said he asked his dealer to order him three additional 1MB SIMMs, apparently laboring under the misconception that he can add them to his present 1MB machine and end up with a total of four. Imagine his disappointment when they finally arrive and he finds that there is absolutely nothing he can do with three SIMMs until he buys one more!

Chris Johnson
Warwick, Rhode Island

Don't leave it to your imagination. See the next letter.—Ed.

SIMM Serendipity

The fact that Apple did not have enough SIMMs to go around proved to be to my benefit. After having waited six weeks, I undertook the task of finding them myself. I ended up buying four 1MB Toshiba 80ns SIMMs for a little over $400, as opposed to the three 1MB chips that Apple (and my dealer) tried to sell me for almost $2000.

Obviously, the price difference is unconscionable, which is why when anybody asks me about the Mac, I always tell them it's a terrific product from a company that couldn't care less about its customers.

Michael Darling
White Plains, New York

A Knack for Nits

I write to pick nits. I was tickled to see your use of Japanese on the cover of your April issue, but some... (continues)
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Circle 486 on reader service card
thing immediately struck me as not being quite right. Then I noticed that the fifth character—the one that makes the vowel of the previous character long—was on its side. A tiny nit to pick, I know, but the cover was beautiful and the error, though small, is immediately obvious to anyone who reads Japanese.

Another nit. In Deborah Branscum's description of the process of creating the cover, she mistakenly referred to the Japanese characters as kanji. Kanji are the Chinese ideograms used in Japanese. The characters used to spell Macworld are phonetic and have no inherent meaning. These phonetic characters, used only by the Japanese, are called kana.

Matthew Thorn
Urbana, Illinois

Misguided and Shortsighted

Joe Dale is as misguided as they come [Letters, April 1990]. Anyone who thinks Apple has “lower prices” needs his head examined. Perhaps lower than Cray. As for Apple’s “good quality control,” where was he during the 128K/Plus power-supply and LQ printer fiascoes?

I must disagree strongly with his last line. Apple has indeed “gotten where it has by adhering to shortsighted marketing practices.” Even John Sculley has admitted that the downturn in Apple’s fortunes is partially due to the short warranty and lack of a low-priced entry machine. That is why the Apple management that was responsible for both is no longer around.

Bruce Pogovin
Cincinnati, Ohio

VDT Hazards Disputed

As a degreec ergonomist, I am dismayed by your response to the letter entitled “Harmful Emissions” [Letters, April 1990].

To the best of my knowledge, there are no conclusive studies conforming to the rigors of the scientific method that indicate VDTs produce harmful emissions. Several studies, which are anecdotal or have failed to be replicated, have given rise to inflammatory rhetoric and heightened concern among users (for example, Delgado’s study of the impact of VLEMR on chick embryos was subsequently refuted by Guy’s studies).

True, there are emissions from VDTs. Among them are light, sound, and low-level magnetic fields. There are also emissions from ceramic tile, a brick wall on a sunny day, and high-tension power lines. In fact, the color television sitting in most homes produces 30 to 50 times higher levels of emissions than most VDTs. Scientists continue to study VDTs—particularly emissions, since not enough is known about the long-term exposure to very low level magnetic and electromagnetic fields—but to date very little conclusive evidence of hazardous emissions exists.

T. J. Springer
Saint Charles, Illinois

For another point of view, see “The Magnetic-Field Menace,” in this issue.—Ed.

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The promise of multimedia just arrived. And it's from RasterOps.

Introducing the Video Colorboard 364, a single NuBus board that brings the world of full-motion video to your Macintosh.

In short, the Video Colorboard 364 is both a frame grabber and a display board, meaning you can selectively watch live TV or video from any NTSC or S-Video source on a Macintosh screen and capture any image.

Even more amazing, you can run an application program and show video on your Macintosh at the same time . . . without depending on MultiFinder.

If this sounds like a technological breakthrough, you're right. In fact, RasterOps has a patent pending on the circuitry that makes it possible.

Once the video appears on the screen, you can change the channel, brightness, contrast, or sound directly from your Macintosh, thanks to the RasterOps Video Tuner. This companion product also provides a speaker and headphone jack.

And a second companion product, the RasterOps Video Expander, enables you to output Macintosh-resident graphics to a video recorder in true 24-bit color.
For applications that require recording on a video tape, the Video ColorBoard and Video Expander is the perfect solution. The Video ColorBoard 364 also represents a multimedia building block. RasterOps developed the XCMD software for the Video ColorBoard 364 to interact with applications such as SuperCard, HyperCard, and MacroMind Director. You can create training aids, presentations, and other tools that take advantage of its multimedia capabilities. Regardless of your application, one of the best parts about the Video ColorBoard 364 is its introductory price. At $1,995, the Video ColorBoard 364 provides an incredible range of features at half the cost of competitive products.
incosh user, I'm tired of being in the minority and having to defend my position of having deviated from "The Standard." I submit that I would not be in this position if Apple had not committed one of the greatest marketing blunders of the late twentieth century. Apple has succeeded in taking a clearly superior computing standard, and—after more than five years of competition—has managed to achieve less than 20 percent market share.

This is success? For this, Apple rewards its top executives with bonuses and imported company cars? True, the Macintosh has been profitable, but imagine where Apple might be today if it had responded to the needs of users five years ago, instead of waiting until now to think about developing a low-cost Mac. In an industry where standards are everything, Apple should have realized that market share is more important than gross margin. As PCs get better at emulating the look-and-feel of the Macintosh, Apple is rapidly losing the only thing that differentiates its product from the rest of the world.

David Demuro
Cary, Illinois

Power to the Portable

Reading Steven Levy's column about the Macintosh Portable (The Iconoclast, March 1990), I was struck by how completely one person's disadvantages are another person's advantages.

He criticizes the lead-acid battery. I welcome it because its charge can be topped off at any time, without the memory problems associated with Nicad batteries; if they are charged a few times when not completely drained, they won't take a full charge again. I truly enjoy the freedom of charging the Mac whenever it's convenient.

Another feature I like is that the hard disk shuts off when it's not in use. A hard disk spins at a high speed and tends to develop a high-pitched whine that is annoying and that can eventually damage hearing. I use the Control Panel to make the hard drive shut down after just one minute of non-use. It comes on when needed, runs a bit, and the rest of the time I don't have to hear it.

J. A. Coheen
Houston, Texas

The display isn't as bright as one that is internally illuminated? Great. Why is it that people complain about the glow of CRT screens on desktops, and then complain if a laptop's screen doesn't glow? The Macintosh Portable has an excellent reading. Reading it does require external illumination, but so does reading a newspaper.

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So go to your nearest SuperMac dealer and pick up a copy of SuperLaserSpool. Or an economical five-pack. Then get back to work. Immediately.

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Circle 309 on reader service card
A Mac power

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5910 FileMaker II & FileMaker 2 Bundle ....... 289.
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<td>Mr. Mon's Revenge - An intriguing detective game. Track a suspect around the world and determine his characteristics to catch him. Increasing difficulty. Computerized detective's notebook and over 1,000 clues</td>
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| Computer Associates/Cricket |       |
| Creative Software |       |
| 30 day MBG |       |
| Easy Color Paint 1.1 | $42.00 |

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<td>This DA is the fastest way to find and view files. Find files by name or specific words they contain. Then view and copy text, including fonts and styles. Open, move, copy, rename, delete files.</td>
<td>$75.00</td>
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was in desperate

Dream Maker ... 30 day MBG
MacGallery (MacPaint) ... $27.
Ciptures: Business 1 or 2 ... each 69.
Dubl-Click Software
ShipPaint Clip-Art ... each 42.
Electronic Arts ... 30 day MBG
Studio/1 1.0 ... 96.
3415 Studio/8 1.0 ... 295.
Faronics Computing ... 30 day MBG
5289 Screen Recorder 1.0 ... 125.
6770 MacRecorder Voice Digitizer ... 99.
2199 MacRecorder 2.0 ... 159.
Generic CADD Level 1 1.1 ... 84.
4707 Dreams 1.1 ... 319.
5513 MacAtlas Professional 1.0 ... 59.
6300 Font Studio 1.0 ... 459.
4319 Generic CADD Level 1 1... 84.
4707 Dreams 1.1 ... 319.
5513 MacAtlas Professional 1.0 ... 59.
6300 Font Studio 1.0 ... 459.
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5513 MacAtlas Professional 1.0 ... 59.
6300 Font Studio 1.0 ... 459.
5513 MacAtlas Professional 1.0 ... 59.
6300 Font Studio 1.0 ... 459.
Acius ... 30 day MBG
6948 Acius ... 30 day MBG
*Acius (TM) File Force 1.0—The world’s first relational file manager that will have you building and using your own custom-tailored filing system in just a few hours.............................. $249.

180C

TIMESLIPS ... 30 day MBG
2986 Timeslips III 2.0—Fast, easy, accurate time and billing for service professionals. DA stopwatch timer can be accessed while in other applications. Many new customization features. Network Edition coming soon $169.

TIMESTORE ... 30 day MBG
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MacConnection, 14 Mill Street, Marlow, NH 03456 1-800/334-4444 603/446-7711 FAX 603/446-7791

need of more RAM.

*Add More RAM*...

Acius ... 30 day MBG
6948 Acius ... 30 day MBG
*Acius (TM) File Force 1.0—The world’s first relational file manager that will have you building and using your own custom-tailored filing system in just a few hours.............................. $249.

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He got SIMMs from us.

Freesoft ... 60 day MBY
6115 White Knight 1.4—Supports XMODEM, YMODEM, ZMODEM, Kermit, and CompuServe Error Correcting protocols. Includes Oleyo 1.0, a Mac-to-Mac file transfer program, and a free subscription to GENIE. $385.

Softsync ... 30 day MBY
7129 Account, Inc. Professional 1.03—An integrated accounting program for small businesses. Includes General Ledger, Accounts Receivable and Payable, Inventory, Payroll and Project Management, with over 100 reports. $345.

* First Byte ... 30 day MBY
5294 Puzzle Storybook 1.0 (ages 3-8) . 27.
5293 Dinosaur Discovery Kit 1.0 (ages 3-8) . 27.

* Great Wave ... 30 day MBY
2276 KidsTime 1.2 (ages 3-8) . 26.
4334 NumberMaze 1.1 (ages 3-12) . 26.
2270 American Discovery 2.3 (ages 9+) . 26.
2273 ConcertWear + 4.0 . 38.
2271 ConcertWear + MIDI 5.0 . 98.

* HyperGlot ... 30 day MBY
5720 HyperGlot (Spanish, French, German) ... 27.
5293 Dinosaur Discovery Kit 1.0 (ages 3-8) . 27.

*LEARN & PLAY

Access Software
4655 World Class Leader Board (CP) . 25.
1184 Hardball (CP) . 26.
4494 Mean 18 (CP) . 26.
6760 Test Drive II: The Duel . 31.

Custom Applications ... 30 day MBY

Activision
4486 Manhole . 28.
5127 Manhole (CD-ROM) . 34.
5517 Cosmic Osmo . 40.

* Ars Nova ... 30 day MBY
1216 Practica Musica 2.2 . 69.
*Bogas Productions ... 60 day MBY
4225 Type! 1.0 . 18.
4486 Manhole . 28.
1184 Hardball (CP) . 26.
4099 Shufflepuck Cafe . 23.
4486 Manhole (CP) . 30.
5293 Dinosaur Discovery Kit 1.0 (ages 3-8) . 27.

Broderbund Software
4314 Typel 1.0 . 18.
5866 Star Wars (CP) . 23.
4099 Shufflepuck Cafe (CP) . 23.
1421 Ancient Art of War (CP) . 26.
4540 Ancient Art of War at Sea (CP) . 29.
6516 The Playroom (CP) . 29.
4229 Where/World Carmen Sandiego? (CP) . 29.
5755 Where/Where Europe Carmen Sandiego? (CP) . 29.
5233 Where/USA Carmen Sandiego? (CP) . 29.
6384 PlayMaker Football (CP) . 29.
4996 SimCity 1.1 . 29.
5871 SimCity Supreme . 47.
6516 The Playroom (CP) . 29.
1422 Geometry 1.2 (CP) . 58.
4067 Calculus 1.2 (CP) . 58.
1428 Physics 1.2 (CP) . 58.

* Bull City Software ... 30 day MBG
5841 Moriarty's Revenge (CP) . 32.

*Bullseye
1544 Ferrari Grand Prix (CP) . 31.
4074 FS1 Mustang Flight Simulator (CP) . 31.

Carina Software
5726 Voyager 1.2 . 89.

Coda Music Systems
5854 MusicProse 1.0 . 187.
5604 Finale 2.0 . 559.

Davidson & Associates
1734 Math Blaster 1.0 (CP) . 25.
6128 Math Blaster Mystery (CP) . 25.

*Electronic Arts ... 30 day MBY
6297 Halls of Montezuma . 25.
6716 Pipe Dreams . 17.
5663 Sands of Fire . 23.
5554 Bard's Tale . 32.
4064 Chuck Yeager Flight Simulator . 32.
6594 Starflight . 39.
1846 Deluxe Music Construction Set 2.5 . 84.

Epyx
5554 Bard's Tale . 32.
5726 Voyager 1.2 . 89.
6594 Starflight . 39.

Freesoft ... 60 day MBY
6115 White Knight 1.4—Supports XMODEM, YMODEM, ZMODEM, Kermit, and CompuServe Error Correcting protocols. Includes Oleyo 1.0, a Mac-to-Mac file transfer program, and a free subscription to GENIE. $385.

** Synex ... 30 day MBY
6665 MacPhonebook . 51.
7147 MacEnvelopes 5.0 . 57.
6666 MacEnvelopes Plus 2.0 . 159.

* Williams & Macias ... 30 day MBY
6926 myDiskLabeler III 3.0 . 49.
3780 ImageWriter II Label Pack (Qy. 216) . 15.
3781 LaserWriter Label Pack (Qy. 216) . 18.
4976 StickyBusiness 1.2 . 89.
6927 StickyBusiness Plus 1.2 . 149.

XTree
5177 XTreeMac 1.02 . 50.

Softsync ... 30 day MBY
7129 Account, Inc. Professional 1.03—An integrated accounting program for small businesses. Includes General Ledger, Accounts Receivable and Payable, Inventory, Payroll and Project Management, with over 100 reports. $345.

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1428 Physics 1.2 (CP) . 58.

* Bull City Software ... 30 day MBG
5841 Moriarty's Revenge (CP) . 32.

*Bullseye
1544 Ferrari Grand Prix (CP) . 31.
4074 FS1 Mustang Flight Simulator (CP) . 31.

Carina Software
5726 Voyager 1.2 . 89.

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5854 MusicProse 1.0 . 187.
5604 Finale 2.0 . 559.

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6297 Halls of Montezuma . 25.
6716 Pipe Dreams . 17.
5663 Sands of Fire . 23.
5554 Bard's Tale . 32.
4064 Chuck Yeager Flight Simulator . 32.
6594 Starflight . 39.
1846 Deluxe Music Construction Set 2.5 . 84.
saving bucks enormous!

### Penton Overseas ... 30 day MBG
VocabuLearn/c—Enhanced language learning through sound. 7 foreign languages in 2 levels of study and 3 hours of digital Dolby sound. Over 1500 words and expressions, includes HyperCard 1.2. Proven value. see line listing.

<table>
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<th>Product</th>
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<tr>
<td><em>Penton Overseas</em></td>
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### MicroProse

*Micro*soft ... 30 day MBG

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<td>System usage audit trail</td>
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### Penton Overseas ... 30 day MBG
VocabuLearn/c Japanese I or II (French, Italian, Spanish, German, Russian, and Level I Hebrew). ea. 29.

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### ASD Software ... 30 day MBG

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<td>7085 FileGuard Extended 2.5—Protect your hard drives, applications, folders (including system folders) from unauthorized access, deletion, or illegal copying. Now with system usage audit trail.</td>
<td>$145</td>
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### Microseeds Pub.

RIVAL ... 60 day MBG

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<td>7116 Rival 1.1—Affords complete protection from viruses without tedious disk scans. Just pop Rival into your System Folder and you’re totally safe. User groups get new vaccines for free.</td>
<td>$49</td>
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### TOPS ... 30 day MBG

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<th>Product</th>
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<tr>
<td>6264 Network Bundle for Macintosh 3.0—Allows you to quickly and easily share files and send electronic mail. Also includes print spooling and file translation software.</td>
<td>$187</td>
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</table>

### MacConnection

MacConnection, 14 Mill Street, Marlow, NH 03456 1-800/334-4444 603/446-7711 FAX 603/446-7791
and got out of

Symmetry ... 30 day MBG
6099 KeyPlan 1.0-1989 MacUser Editors' Choice Award for Best Information Management Software. All the tools necessary to create, analyze, fine-tune, present and track plans from outline to deadline $243.

Hayes
2300 Smartcom II Link 3.1C ... $84.
2307 Smartcom 2400 ... $349.
6654 V2400 Internal Modem with Software and call
6655 V2400 Baud Modem ... $499.
5991 V9000 Baud Modem ... $799.

Insignia Solutions
7568 SoftPhone ATEGA Module ... $125.
4093 SoftPhone 1.3 ... $345.
6698 SoftPhone for the Mac Portable ... $345.

Intel Corporation
6265 2400EX with QuickLink II ... $195.
6650 2400EX MNP with QuickLink II ... $249.

Microsoft ... 30 day MBG
5658 Microsoft Mail 2.0 Workstation ... $83.
5659 Microsoft Mail 2.0 Server ... $245.
5697 Microsoft Mail 2.0 (20 pack) ... $965.

Nuvotech ... 60 day MBG
3000 TurboNet ST (DIN-8) ... $30.
6751 TurboNet ST (12-Pack) ... $279.
5277 TurboBridge ... $319.
6272 NuvoLink SC ... $319.
6750 NuvoLink II ... $279.
6261 TurboStar ... $call

Orchid Technology
6949 OrchidFAX Modem ... $459.

Practical Peripherals ... 30 day MBG
3102 2400 Baud External Modem ... $179.
5285 PM 2400SA MNP Modern ... $209.
3098 Mac Communications Pack 1.5 ... $225.

Shiva ... 30 day MBG
3444 NovaFAX C232 ... $275.
4347 NetEncoder ... $399.
4942 TeleBridge ... $399.
3443 NetModern V2400 ... $435.
6917 NetModern V332 ... $1429.
6519 EtherGate ... $1629.

Software Ventures ... 30 day MBG
3455 Microphone II 3.0 ... $215.

Solutions, Inc. ... 60 day MBG
6721 MultiUser 5 User Pack ... $17.
4358 FAXPC (req Apple FAX modem) ... $124.
6720 FAXGATE Plus ... $239.

Synergy ... 30 day MBG
6618 VersaTerm 4.1 ... $86.
6619 VersaTerm-PRO 3.1 ... $174.

TOPS ... 30 day MBG
4888 TOPS Teleconnector (DIN8) ... $25.

Timeworks ... 30 day MBG
7115 Publish It! Easy 1.1-Combines the sophistication of Publish It! with an innovative, new, easier user interface. Even newcomers can produce powerful, dynamic documents $113.

INPUT/OUTPUT
American Power ... 30 day MBG
5855 UPS 110SE ... $209.
6668 UPS 370ci ... $359.

Apple Computer
6717 MIDI Interface ... $89.
6719 Apple Portrait Display ... $899.

Brother International
6934 HL-800 Laser Printer ... $3299.

Caere
4478 OmniPage 2.1 ... $539.
4679 OmniSpell or OmniDraft ... each $69.
4680 OmniTrace or OmniProof ... each $105.

CoStar ... 30 day MBG
6090 LabelWriter ... $185.
6067 LabelWriter Labels ... $11.

Datadesk ... 30 day MBG
6901 Switchboard--First modular, user configurable keyboard. Numeric keyboard, cursor keys can be moved around to suit lefties or righties. Same story with optional trackball, function key, and macro key modules $175.
Dear MacConnection,

I was relieved to read the fine print and discover your testimonial letters and pictures were genuine. I'd begun to wonder whether the person I saw was the face behind the name. If those weren't the real people and their real words, I would lose faith in your company.

As a homemaker, I have strong opinions on customer service. I boycott companies with bad or so-so service, and can quickly sense a well-managed company. MacConnection is a model of service. Despite my small orders, I am not treated as the little guy. Your order person is always helpful and courteous. I have always been leery of mail-order companies, but you have proven to be trustworthy.

Sharon Denk
Kentwood, MI

"Was the person I saw the face behind the name?"
**Intel Corporation**

6650 2400EX MNP with QuickLink II—Delivers high-quality communications with built-in error correction and data compression. Includes QuickLink II software, cable, and Intel's standard no-compromise 5 year warranty. $249.

<table>
<thead>
<tr>
<th>Item</th>
<th>Price</th>
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<tbody>
<tr>
<td>Black ImageWriter Ribbon</td>
<td>$10</td>
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<tr>
<td>LaserWriter Plus Toner Cartridge</td>
<td>$99</td>
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<td>LaserWriter II Toner Cartridge</td>
<td>$105</td>
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<td>Avery</td>
<td>$60</td>
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<td>DC2000 40 MB Data Cartridge</td>
<td>$20</td>
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<td>MacConnection</td>
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<td>Black ImageWriter Ribbon</td>
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**ACCESSORIES**

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<td>System Saver Mac (platinum)</td>
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<td>Apple Color Monitor Polarizing Filter</td>
<td>$52</td>
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<td>PowerBackers</td>
<td>$53</td>
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<td>MacConnection</td>
<td>$55</td>
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<tr>
<td>Solid Oak Disk Case (holds 30 disks)</td>
<td>$32</td>
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<tr>
<td>Mobius Technologies</td>
<td>$55</td>
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<td>Fony Mac Qt.</td>
<td>$55</td>
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<td>Moustrack</td>
<td>$55</td>
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<td>Moustrack Pad (standard 7&quot; x 9&quot;)</td>
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<td>Moustrack Pad (large 9&quot; x 11&quot;)</td>
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<td>Splitspot Softworks</td>
<td>$55</td>
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<tr>
<td>Mac SE Ext. Keyboard Cover (gray)</td>
<td>$15</td>
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<td>High Trek Mac SE &amp; Ext. Kybd. Case</td>
<td>$69</td>
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<tr>
<td>Mac Icx CPU &amp; Kybd. Carry Case</td>
<td>$69</td>
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<td>Protection Pak (ext. keyboard)</td>
<td>$75</td>
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<td>ImageWriter II Carry Case</td>
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<td>Mac SE Ext. Keyboard Cover set</td>
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<td>The Organizer</td>
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<td>Goldstein &amp; Blair</td>
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<td>The Macintosh Bible (2nd Edition)</td>
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<td>MacLuggage Macinware SE</td>
<td>$75</td>
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<td>Mouseway Pad</td>
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<td>Universal Printer Stand</td>
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<td>LaserWriter II Security Kit</td>
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<td>Mac II Stand and Cable Kit</td>
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<td>Mac II Monitor Cable Extension Kit</td>
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<td>Extra Long ADB Keyboard Cable</td>
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<td>Universal Copy Stand</td>
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<td>TiltsWivel (platinum)</td>
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<td>Power Tree 10</td>
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<td>Power Tree 50</td>
<td>$54</td>
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<tr>
<td>Apple Security Kit</td>
<td>$33</td>
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<tr>
<td>System Saver Mac (platinum)</td>
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<thead>
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<th>Item</th>
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<tr>
<td>Mac Plus/SE Carry Case</td>
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<tr>
<td>Mac SE &amp; Ext. Kybd. Carry Case</td>
<td>$79</td>
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<tr>
<td>Mac Icx Carry Case</td>
<td>$85</td>
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ART BEAT

by Deborah Branscum

The tool's and talent behind Macworld's graphics and the techniques that make them possible

Artist: French illustrator Erik Adligard studied fine arts in France and later attended the California College of Arts and Crafts. Currently he is part of San Francisco graphic design company M.A.D.

Tools: Macintosh II with 8MB of RAM, a SyQuest external 45MB tape drive, Barneyscan slide scanner, Microtek 300 scanner, Electronic Arts' Studio/8, and Adobe Photoshop.

How It Was Done: For the opening art of Conspicuous Consumer on page 71, Adligard created an image of an eye in Studio/8, and called up the image on his monitor. He photographed the keyboard and the display together in a rough composition. The artist used the Barneyscan scanner to scan in the resulting 35mm transparency and imported the image into Photoshop, where he worked on the keyboard and display images separately.

For much of the work he used the magic wand from Photoshop's Toolbox. The project took more than eight hours. "It took time to make the keyboard very three-dimensional and very sculptural—and to make the screen look a little bit menacing," Adligard explains. The artist added a symbol under the pupil. The targetlike icon appears to threaten the eye, alluding to the article's discussion of ergonomic issues for computer users.

For the keyboard he wanted a warm glow, "almost a hot feeling." In stark contrast he wanted a very cool blue screen image. "Once the inherent qualities of each element had been reinforced—warmth and modeling for the keyboard, saturation and brightness for the screen—I juxtaposed them again and finalized alignment and cropping." He also added rectangles of color on top of the image.

In the last step, the artist scanned in a copy of an engraving of a hand. In Photoshop he eliminated all the unwanted details of the original image, then enlarged the fine lines "by blurring them and then by building up the contrast so that all middle tones turned into a single solid line."
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Just Say Low
RETHINKING THE ENTRY-LEVEL MAC

BY STEVEN LEVY

For the past couple of years, Heidi Roizen, president of T/Maker Company, would stand up at developer forums and ask Apple executives what they intended to do about the low end of the market. Her remarks were unwelcome. The czars of Macintosh seemed to operate under the impression that no problem existed. After all, they had sales figures to prove it. If the corporate zeal seemed to be geared toward producing a spiral of more powerful and expensive computers—yielding higher profit margins— wasn’t that the mark of success in the business market?

Developers like Roizen, though, thought differently: they were concerned that the meager percentage of people who chose the Mac would never grow unless Apple considered the needs of those who operated under a budget when buying a computer.

And it was a rare Macintosh user indeed who was not frustrated with the high cost of Apple computing. As 1989 came to an end, even Apple’s Panglossian officials were forced to consider their shortcomings in the low end. That deficiency was too prominent to ignore. An article by Andrew Pollack in the New York Times hit the nail on the head. “Eager to establish itself as a supplier to corporate America,” Pollack wrote of Apple, “the company has been emphasizing its powerful machines that sell for $4,000 or more, too expensive for most of the consumers it once viewed as its main customers. Meanwhile, its less expensive machines have been somewhat neglected, and that neglect is beginning to show.”

Actually, by the time Pollack’s article appeared—two days after Christmas—Apple’s card palace was already tumbling. The holiday buying season had been a disappointment, with sales of the Mac Plus and the SE particularly flat. Apple was announcing that its profit expectations would not be met; there would be layoffs, and retrenching, and pandemonium in the executive offices. Allan Loren would be gone, and then Jean-Louis Gassée, a guy named Michael Spindler, John Sculley’s flavor of the month, would be flown in from Europe. And what triggered all this? Apparently, the failure of the Macintosh in the low end.

Law Riders of the Storm
OK, it wasn’t only the low end that generated Apple’s troubles. But mark this as a turning point. Previously, Apple management had been able to portray those clamoring for cheaper Macs as hippie crumb-snarfers who viewed Apple as some sort of populist collective, not the lean and mean multibillion-dollar corporation it really was. Anyway, didn’t John Sculley, only a year ago, promise a new low-cost Mac— sometime in 1991?

Now it was clear that vague promises of a nifty successor to the Mac Plus would not do. And Cupertino’s response was encouraging: Sculley himself admitted that management “indecision” was partially to blame for the problem. He promised a new emphasis on entry-level Macintoshes. The press leaked rumors of several different econo-Macs in development. Meanwhile, Apple cut the price of its compact Macintosh family—the de facto low-end Macs, the Plus and the SE.

Oddly, the company ran print advertisements that associated the price cut with the collapse of the Berlin Wall, unintentionally implying that a bargain from Apple comes about as often as that sort of cataclysmic reordering of global politics. (Can we expect another price cut if Fidel Castro is overthrown?)

Appropriate Technology
Still, the thorny problem remains: what should Apple do about making Macintoshes affordable? Some people believe Apple owes it to the general public to make competitively priced low-end computers. This is absurd. As Dick Shaffer, publisher of the Technology Computer Newsletter puts it, “Apple is in business to make money.”

However, by neglecting the low end of the market—that segment looking to buy computer systems for not (continues)
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much more than $1500 or so, a price that gets you a decent PC clone setup—Apple executives are courting disaster even from the perspective of pure commerce. Shaffer envisions a scenario in the near future, when every generic PC clone runs Windows (the poor man's Mac interface) and a HyperCard-like product. New buyers will walk into a computer store and see two machines running seemingly identical software, but one will cost hundreds of dollars less and run in color. Guess which one the novice buyer will choose? In light of this, Apple's problem boils down to "a failure to produce an appropriately priced product," says Shaffer.

And it isn't only people wandering into computer stores who are affected by price. Even big companies that have come to like the Mac often find that using SEs and Pluses throughout the company simply costs too much. After all, with Macintosh systems almost everything costs more—keyboards, disk drives, and especially laser printers. So even companies like T'Maker, a software developer that lives by the Mac, can't afford to buy them for its support staff. When faced with the decision of which system to buy for her home, ultra-Mac-enthusiast Heidi Roizen bought a PC clone and a laser printer.

Roizen can deftly reel off reasons why Apple hasn't been more aggressive in the low end. But the bottom line, she concludes, is that Apple executives stuck to a philosophy of "financially speaking, if it ain't broke, don't fix it."

Charlie Jackson, president of Silicon Beach Software, attributes the failure to "smugness" among the high-level executives. (At least he didn't say greed, a word often associated with Apple's pricing.) With Apple's strategy of offering a bigger, more expensive computer every couple of months or so—and making a bigger margin of profit on these powerful machines—there seemed no reason to drastically cut the price of the Plus or SE, nor to speed development of their successors. Until now.

**Apple Speaks**

Naturally, I was curious to hear Apple's current point of view on the low end. My guide to Cupertino's Zeitgeist was Brody Keast, who holds the title of director of worldwide CPU product marketing. While admitting that the low end is an issue at Apple, Keast contends that the overall philosophy at Apple is a sound one: to create a wide product line based on a single system architecture. While more costly, powerful machines have shipped in the last couple of years, Keast says new low-cost machines have long been in development.

Keast took the opportunity to debunk a couple of myths. First, he says the price point of $1000 has no particular magic. As an experiment Apple cut the price of a Mac Plus last Christmas, so that discounters could offer the Plus at a three-figure price.

(continues)
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Buyers responded tepidly. Second, the rumors that it costs less to manufacture an SE/30 than it does to make a Plus are just not true. “There are significant cost differences,” he says.

Although Apple “cares as much as anyone about the low end, we don’t feel we have to meet the prices of the clones of the DOS world—given we have a better product, we should be able to command a premium,” Keast says. The problem comes not from the way Macs are priced, he continues, but from a frustrating inability on Apple’s part to educate the market about the Mac’s advantages. This frank admission naturally leads one to wonder what that ninja warrior of marketing John Sculley was doing when the advertising campaigns were being drawn, but I didn’t press that point. Instead I asked whether Apple was happy with its current share of the computer market, a figure generally agreed to be about 15 percent of the total.

“Well, there are people who argue that market share is everything—lose it and your infrastructure will crumble. Others say it’s not as important. Our goal is to try to grow at least as fast as the rest of the industry.” Keast says that if Apple really was desperate for market share, it could license its unique operating system to companies who would make Mac clones. “But that would ruin us in the long run,” he says. Since Apple would no longer have control over its operating system, “we would cease to do innovation. As soon as our products are not better, we’re dead.”

Mac to the Future

Presumably, that sort of innovation will be on display in the new low-end Macintoshes, which are not expected to hit the stores earlier than the end of this year, and it will probably be later. Cynics fear that Apple will intentionally cripple these products, so as not to lure customers from the more powerful, and more profitable, current offerings. But Brody Keast promises that the cynics are wrong on this one. “We’ve never castrated one product to favor another,” he says. “If a new low-cost product causes cannibalization, that’s what the customer wants.”

Keast, of course, would not comment on specific features of these new entry-level Macs. But listening between the lines, I got the impression that the computers in question would not be significantly more powerful than the current low-end workhorse, the SE. That would be a mistake.

Apple should swallow hard and realize that despite its victories in corporate America, the name of the game is still catch-up. So far, by not pursuing market share while Apple technology is demonstrably superior, it’s blown a big chance, some think irrevocably. “My feeling is that Apple will not be able to increase market share,” says Charlie Jackson. “It will decrease.” In light of this, Apple, why not throw the bomb? Give us a $1000 sexy redesign of the mighty II/30, with (continues)
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an alternate modular version that could drive a color monitor. It would be the voxelcomputer for the nineties. I'll bet Apple, which prides itself on manufacturing savvy, could produce it cheaply enough to make a profit and market share would grow.

Perhaps most important of all, a fire-breathing low-end computer would mean that the Macintosh would continue to be the software development machine of choice. If Apple sticks with the 68000 chip, a two-class system of haves and have-nots will be sustained: sure, the low-enders will be able to run the new software of the nineties, but it will plod along like a 45 rpm record at 33 revs. Go with the faster chip and everybody gets to use the mind-blowing applications of the future. And Mac developers—most of whom are poring over Windows-software-development manuals even as you read this—will have more incentive to write that software.

Three Years and Counting

In order to put a positive spin on the low-end issue, Apple executives like to point out that just over three years ago, the most powerful Macintosh was the Mac Plus. The implication is "see how far we've come?" and it's an impressive argument. But it's not enough. At the very least, we should expect that Apple could make the same claim three years hence. In other words, the company's least powerful computer in 1993 should be comparable to the most powerful one currently available: the IIFs.

For this year, I'll hope for an SE/30-style machine for not much more than a thousand bucks. The operative word here is hope. I don't run that place, which is just as well since I'd have no idea how to invest my signing bonus. But on the off chance that Apple wants my humble advice, here goes: Read my lips, Mr. Sculley—sell us fully powered Macs for low prices. Otherwise too many people will settle for second best. And it'll hurt Apple more than it will hurt us.

Steven Levy is a Macworld columnist and the author of The Unicorn's Secret: Murder in the Age of Aquarius (NAL, 1989).
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Comfortable Computing

SUFFERING FROM ACHES AND PAINS?
HERE ARE TIPS AND PRODUCTS THAT MAY HELP.

BY DEBORAH BRANSCUM

As I write this I am sitting at home, in an old straight-backed chair, wishing earnestly that I owned a real office chair with true back support and adjustable everything. I'm sure there are plenty of other Mac owners out there who are squinting through screen glare or developing back pain because it's too much trouble to get a decent desk or a real chair. But paying attention to your ergonomic needs will make computing a lot more pleasant—and healthy.

The study of ergonomics focuses on how workers and work fit together and how the environment and work tasks can be adapted to the wide range of human needs. The most important issues for computer users involve vision and posture, according to Rani Lueeder, president of Humanics, an office-ergonomics consulting firm in Encino, California.

"Few realize how important it is to give people control over their lighting," says Lueeder. "If you have five different people working under the same kind of lighting, each person probably perceives a different level of brightness." Age is also a factor. People in their mid-sixties need three times as much light for reading as people in their twenties and are much more sensitive to glare. But the biggest single factor is the contrast between inside light and outside light.

How the lighting should be adjusted depends on its brightness, the overall ambient light, and your task. I have three fluorescent lights above my desk, for example. Lueeder suggested I might want to unscrew a couple of them to reduce glare and overall brightness, then buy an inexpensive Luxo-type lamp to provide the light I need when working with paper. If you're lucky enough to sit next to a window, both facing it directly or turning your back to it can cause contrast problems. It's best to have your display screen perpendicular to the window. (See "Warning: Computing Can Be Hazardous to Your Health," January 1990, for additional advice.) Increasing farsightedness is sometimes blamed on computers, when it's really a change that comes with age, particularly in one's forties. But nearsightedness is another kettle of fish. "A number of committees have come out and said there is no evidence that using a computer causes damage to the eye. What they are really saying is that myopia is not considered damage," says Lueeder. "Working on close things, like computers or needlework, can help induce myopia. So lighting is really important and so is taking breaks." You should exercise your eye muscles periodically by focusing on longer distances. Just moving from close work on the computer to close work on paper won't do the trick. So look out a window. Take a walk down the hall. Call someone.

You say the lighting's licked? Okay, it's time to perfect your posture. Unsurprisingly, sitting in a bad position is bad, but holding the position is worse. According to The Ergonomics Payoff (Nichols Publishing Company, 1986), "movement promotes circulation by the pumping action of the muscles as they extend and contract and prevents the buildup of pressure in the tissues, joints, muscles, (continues)"
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The fact that a desk is adjustable doesn’t mean it’s ergonomic. And the fact that a chair is called ergonomic doesn’t mean it’s for you. Don’t buy a product unless it can be returned for a full refund if you’re unhappy with it—it takes time to know if a piece of furniture was the right purchase. And if you buy through mail order, pay by credit card, not check. It gives you more legal protection if anything goes wrong.
and spine." So a good workstation gives you freedom of movement, Luender says. Try to keep your wrists straight as you type and avoid repetitive movements as much as possible.

As always, it's better to adjust the work to the worker than the other way around. That means an adjustable monitor or computer; desks at the right height; keyboards or keyboard stands where you want them; a good chair that lets you move but also provides needed physical support. Stresses on muscles and the spine are relieved when posture is supported by lumbar supports, armrests, palm rests, and backrests, according to The Ergonomics Payoff.

"Practical Products" lists the makers of products that might be considered ergonomic. (I can't vouch for them, however.) Below is a quick rundown of product areas and some interesting items.

**Antiglare Screens** According to Luender, antiglare screens should be considered only as a last resort because of distortion and image-quality issues. But many people can't control the lighting where they work so they need such screens, which are available in plastic, glass, and mesh. Many products stick to the front of the display. Some, like Optical Coating Laboratory's Glare/Guard Profile, fit over the display and match the color of the monitor. Anacomp's Sunflex line of screens actually fits between the display tube and glass bezel for a tight and invisible fit. An informal survey at Macworld suggests that antiglare-screen preference is highly subjective.

**Vision Products** The Ergonomics Payoff advises that bifocal, trifocal, and so-called reading glasses are often incompatible with computer work. American Optical (508/765-9711) claims to sell the first ergonomically designed lens for computer users, intended as a second pair of glasses for when you work at the keyboard. Other companies make similar products. See an eye-care specialist for advice and referrals.

If you need help simply seeing the screen, at least two companies provide products that enlarge screen objects, but not without distortion. Macnifier, from Premtech Corporation, reportedly increases screen image by 130 percent. I don't care for the Macnifier but our stalwart intern has grown very fond of his. I prefer NuVu, from Less Gauss Corporation. Less Gauss claims NuVu enlarges the screen by more than 70 percent. The product fits over a compact Mac like a hood, with an adjustable enlarging screen. Both products cause some distortion.

**Furniture** ScanCo and Jenston Manufacturing are among the furniture companies wooing Macintosh users. ScanCo's MacTable is an attractive desk that can be configured for either a compact Mac or Mac II setup. The MacTable offers plenty of room for a printer and other stuff. Less spacious but more fun is the Incliner from Jenston Manufacturing. It's designed for people who want to compute from a (continues)
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For Managers ................ 38.
For Sales & Mktg Pros ... 38.
For Students ................. 38.
Resume/Exp .................. 38.

Aatrix
CheckWriter IV ............... 36.
QuickMail 3 .................. 174.
TimedCard .................. 174.
TimeMinder 2:1 .............. 174.

About Systems
Carboffin 1.1 ............... 62.
ACIS
4th Dimension 2.0 ............ 514.
Addison Wesley
Programmers Online
Companies 5 1 ............... 136.
Adobe
ATM Flex Pack ............... 136.
Illustrator 8 .................. 274.
Photoshop .................... 526.
Streamline .................... 228.
True Form ..................... 224.
Type Manager ................ 35.
Type Reunion ................. 39.
Typewriter I or II .......... 58.

Adobe Postscript Fonts
1 Palatino .................. 132.
1 TIC Bookman .......... 132.
3 TIC Zapf Dingbats & Zapf
Chancery Med. Ital ......... 92.
4 TIC Avant Garde Gothic ...
5 New Century ................ 123.
Schoolbook .................. 123.
8 Wimerey .................. 123.
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20 Goudy Old Style ........ 123.
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22 Century Old Style ..... 123.
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24 TTC Helvetica ............ 123.
25 Park Avenue .............. 123.
26 Bodoni .................. 123.
27 Letter Gothic ............ 123.
28 Palatino Elite .............. 123.
29 Gothic .................. 123.
30 News Gothic .............. 123.
31 TIC Tiffany ............... 123.
32 TIC Circle ................ 123.
33 Stencil, Hobe &
Brushscript ................ 93.
34 TIC Referme, Universal
Roman & Freestyle Script
35 Casa .................. 123.
36 Lucida .................. 123.
37 Univers .................. 243.
38 Univers Cond ............. 160.

39 Futura Light .............. 180.
40 Stone Serif ............... 180.
41 Stone Sans Serif ....... 180.
42 Stone Informal ........... 180.
43 Corina .................. 93.
44 Baskerville ....... 160.
45 Excelsior ......... 93.
46 Futura ........... 180.
47 Futura Cond .......... 243.
48 Lucida Sans .............. 123.
49 Memphis ........... 243.
50 Helvetica Compressed ... 93.
51 It 
52 Belvoir ........... 93.
53 Caslon 3, Caslon 5-1200
54 Goudy Old Style &
Heavy .................. 93.
55 Janson Text 55, Janson
Text 75 .................. 123.
56 ITC Eras ........... 180.
57 ITC Kallisto .......... 180.
58 OCR-A, OCR-B, MICR ..... 93.
59 Helvetica ........... 123.
60 Helvetica 2 ............. 180.
61 Helvetica 3 ............. 180.
62 Times Ten .............. 123.
63 Kaufman ........... 93.
64 Cleardon ......... 93.
65 Peignot ........... 93.
66 New Caligrafia ........ 245.
67 ITC Classis ........... 245.
68 American ................ 123.
69 ITC Serif Gothic 180.
70 Century Expanding ... 93.
71 Century ................ 93.
72 Caslon Open Face .... 61.
73 Frager ........... 236.
74 Linotype Century .... 239.
75 Stempel Garamond .... 123.
76 Weiss ........... 123.
77 Garamond 3 .......... 123.
78 Unon News, Commercial
Uni Greek & Math Pt .... 91.
79 Avant I ........... 175.
80 Avant II ........... 175.
81 Wallboard ........... 93.
82 Antique Olive .......... 93.
83 Life ........... 93.
84 Concorde ........... 123.
85 Gothic 13 & Tempo .... 83.
86 Cordar ........... 93.
87 ITC Baskhaus ........... 93.
88 Sabon ........... 123.
89 Hirschouse ........... 236.
90 A. Becklin, F. Fraktur,
Present Schr. & Helv I .... 123.
91 Own Casual .......... 236.
92 Post Antiqua ........... 93.
93 Folio ........... 123.
94 Linotype & Linotext .... 93.
95 Vag Rounded .......... 123.
96 Akzidenz Grotesk .... 123.
97 Impressum ........... 93.
98 Bauer Bodoni ....... 243.
99 New Athler ........... 225.
100 Adobe Garamond .... 175.
101 Adobe Garamond,
Expert Collection .... 123.
102 Cardina ....... 93.
103 Frank Grit Gothic #2 ... 93.
104 Utopia .......... 175.
105 Utopia Expert Coll .... 123.
106 ITC Berkeley Oldstyle ...... 200.
107 Antique Olive II ...... 123.
108 Parisian Umbra .... 93.
109 Optima ........... 123.
110 Nuralg/CascadelicMed ... 93.
111 Bauer Bodoni ....... 123.
112 Meridian ........... 175.
113 ITC D'Egypte ........... 123.
114 ITC Nocturne .......... 123.
115 Kastner Script ....... 123.
116 Industria ........... 123.
117 ITC Souvenir II ... 123.
118 Bodoni II ........... 123.
119 Russell Square ........ 123.
120 Chancery/Tran ....... 123.
121 Legion ........... 123.
122 Cottonwood/Ponderosa,
Ironwood/Mosique/Junger ...

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PageMaker 3.0 ........... 278.
PageMaker Color Ext .... 132.
PageTool 2.0 ........... 328.
ALSoft
DickExpress II .... 53.
Master Juggler ........ 63.
MultiDisk ........ 48.
Alloys
FONTastic Plus .... 23.
Fontographer 3.0 ...... 248.
Anie Software
Business Forms -
PageMaker Vol. 1 Human Resources 27.
Vol. 2 Inventory Stock .... 27.
Vol. 3 Operations/Admn ... 27.
FileFinder Business Templates
Volume 1 or 2 .......... CALL.
ASD Software
Fileguard ........ 124.
Ashtar
Venuim ........ 699.
Askton-Tate
Full Impact ........ 249.
FullWrite Professional .... 252.
Beagle Bros Inc.
FLASH ........ 119.
Berkeley System Design
After Dark ........... 22.
Steeping Out 2.01 .... 54.
Bitsream
Baskerville ........ 88.
Bitsstream Charter .... 88.
Futura Medium ........ 88.
Gallard ................ 88.
Garamond ........... 88.
Headlines 1 & 2 each 88.
 hacenew 88.
Blyth Software
Omnis 5 Incrementer .... 74.
Omnis 5 Single User ... 374.
Boothe Software
Resume/Writer Pro .... 57.
Resume/Writer - Student ... 17.
Borland International
Sidekick 2.0 ........... 67.
Turbo Pascal 1.1 .... 66.
Turbo Pascal Tutor 1.0 .... 49.
Bright Star Technology
Hyper Animator 1.97 .... 97.
Interface ........ 228.
Brodarband
Print Shop ........ 35.
TypeStyler ........ 118.
Caeve
Omaphrase ........ 544.
Casady & Greene
QuickDEX ........ 30.
CE Software
CalendarMaker 3.0 .... 30.
DiskTop 1.1 ........ 62.
In/Out (1-10 User) .... 188.
In/Out 11-50 User) .... 127.
MockPackagePlus ....... 30.
QuickKeys 1.1 .... 61.
QuickMail 2.2 .... 15.
1-5 Users ........ 218.
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Central Point Software
Copy II Mac 7.2 ............... 22.
Mac Tools Deluxe ........... CALL.
PC Tools Deluxe .............. 44.
Chang Labs
C.A.T. ......................... 224.
Check Mark Software
Cash Ledger .................. 114.
Marketplace 1.3 .............. 234.
Payroll ....................... 174.
Claris
Claris CAD ................... 594.
FileMaker II .................. 216.
MacDraw II ................... 294.
MacPaint 2.0 .................. 94.
MacProject II 2.0 .......... 304.
MacWrite II ................... 158.
SmartForm Designer ........ 294.
Computer Associates
Simple Accounting 1.1 ........ 224.
Connect
Connect Business Info 2.0 ... 94.
Connectix
Virtual - Mac II ............. 124.
Virtual - Mac II with PMMU .. 187.
Virtual - SE/30, Ix, Ixx .... 114.
Craig Management Systems
Scheduler/Plus ................ 299.
Custom Applications Inc
Dantz Development
Retrospect .................... 148.
DataViz
MacLink Plus PC-4.0 .......... 118.
MacLink Translators .......... 96.
Dayna Communications
DOS Mounter .................. 54.
Deneba Software
BigThumbnails ................ 63.
Canvas 2.1 .................... 188.
Coach Professional .......... 124.
Comment 2.0 .................. 63.
UltraPaint ..................... 124.
Digital, etc.
Business Sense 1.2 .......... 268.
Digitalk
SmartTalk/VMAC .......... 124.
Dumb-Clock Software
Calculator Consist. Set ...... 44.

FreeSoft
Second Sight .................. 39.
White Knight 11 ............. 84.
Generic Software
Generic CAD Level 1 ...... 83.
Hayes
Smartmodem II 3.1 ......... 84.
Help Software
Desktop Help for Excel .... 49.
High Performance Systems
STELLA 2.1 ................... 384.
STELLA Stack 1.0 .............. 275.
HJC Software
Wing 2.2 ....................... 50.
ICOM Comunications
HyperTMON ................. 58.
On Cue 1.3 ...................... 34.
TMN 2.2.2 ..................... 66.
Individual Software
101 Macros for Excel ....... 36.
101 Scripts & Buttons ........ 36.
Informix
Wing 1.1 ....................... 244.
Intersphere
Liaison ......................... 174.
Innovative Data Design
Dayna Communications .... 318.
MacDraft 1.2b ................ 168.
Insight Development
MacPrint 1.2 ................. 94.
Isignia Solutions
SoftPC ......................... 244.
SoftPC Portable ................ 244.
SoftPC EGAV ................. 244.
Intuit
QuickAccount 1.3 ............ 35.
Jem Software - Smart Alarms
1-4 Users ..................... 98.
5-6 Users ..................... 148.
7-15 Users .................... 185.
16-25 Users ................... 295.

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### Hardware Scanners

**Complete PC**
- Half Page Scanner/4000 ........ 314.
- Page Scanner .................. 758.

**Legitech**
- Scan Mac 32 .................... 336.

**Thunderware**
- Lightning Scan ................ 368.
- ThunderScan 5.0 .............. 184.

### Modems

**Everex**
- EMAC MO2400 MIMP 5 ........ 244.

**MacTech - SmartLink Modem**
- 2400m (MIMP 5) ............... 245.
- 2400s w/ cable ................ 135.

**PhoneWare**
- 9600 HST Baud ................ 685.

**Fax Mods**

**Abaton**
- InterFax 12/48 ................ 264.
- InterFax 24/96 ................. 416.

**Dave**
- DaveFax 24/96 ................. 278.

**Orchid Technology**
- Orchid Fax Modem ............. 446.

### Monitors & Cards

**Aapp Corp.**
- MacSprint II .................. 249.

**Modems**

**Everex - EMAC Drives**
- 600/2400 Unit ................ 1,495.
- 60 (Type Backup) ............. 658.

**MSE 3 (524 Ram) ............ 985.
**PLI (Peripheral Land, Inc.)**
- TurboFloppy 1.4 .............. 358.

### Networking Hardware

**Gatex Systems**
- Gator Box ..................... 2,159.
- Gator Share Software ........ 1,389.

**Jive**
- FastNet Equipment ............ 1,249.
- FastNet SE or SE/30 ......... 374.

**MacTech**
- Printer/Belt Adapter ........ 1,379.
- Star Connector (10 Pack) .... 1,379.
- Star Controller EN .......... 624.

**Kinetics**
- Ethernet Port ................. 469.
- Ethernet Port 56k ............. 497.

**Marathon**
- Marathon II .................... 1,824.
- NetBridge ....................... 338.
- Telnet Bridge ................ 974.

**Shiva Corporation**
- Ethernet Port ................. 469.
- Ethernet Port 56k ............. 497.

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American Power Conversion UPS 1100E ................ 288.

Datacom Communications Dayna Talk Connector ..... 99.

DaynaFile - Simple Drive D1001 (20Mb), ........................ 497.

D1002 (40Mb), ........................ 665.

D1003 (70Mb), ........................ 605.

D1004 (140Mb) ....................... 686.

DaynaFile - Dual Drive D1002 (300Mb, 1.2Gb), ............... 729.

D1003 (300Mb, 2.3Gb), ............... 748.

D1004 (300Mb, 1.2Gb), ............... 696.

Forte DM310 Printer .......................... 235.

Ribmon, .................. 

Kurta - InADB Tablets Cordless 4 Button Curapo ....... 84.

6’ x 11” (w/Stylos) ......... 254.

12’ x 12” (w/Stylos) ......... 384.

12’ x 17” (w/Stylos) ......... 624.

NEC CD-ROM Drive Battery Pack ......... 68.

Intersect COR-35 ............... 524.

Orange Micro Gripper Mac/GS .................. 84.

Gripper LS .................. 68.

Gripper Mac LX .............. 128.

Mac 286 NuBus Card, 1.000Mb .................. 352.

Mac 68 NuBus Card .................. 498.

Summagraphiis Bii Pad Plus 12’ x 12” Tablet - ADB ....... 315.

Fortes DM2100 Printer ............... 235.

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EDUCATION

Bright Star Technology Alphabet Blocks 29

Talking Tiles 26

Brdnderband Catan 57

Geometry 57

Physics 57

Type 17

Catina Voyager 1.2 88

Davidson & Associates Math Baster 28

First Byte Dinosaur Discovery Kit 26

Great Wave Software KidsMath 25

KidTime 24

Number Mice 25

Learning Company Math Rabbit 30

Reader Rabbit 2 2 30

Nordic

Alphabetter 27

Bedtime 27

ClockWorks 27

CoinWorks 27

EarthWorks 27

FlashWorks 27

Lemonade Stand 27

MacKids Preschool Pack 36

Mavisbank 27

Preschool Disc 1 27

Preschool Disc 2 27

Turtle Math Facts 27

Word Quest 31

Word Search 27

Penten Overseas

Vocabularian

French Level 1 29

French Level 2 29

German Level 1 29

German Level 2 29

Italian Level 1 35

Italian Level 2 29

Japanese Level 1 35

Japanese Level 2 29

Spanish Level 1 29

Spanish Level 2 29

Personal Training Systems Learn & Teach Series

A1 Beginning Illustrator 36

A2 Intro. Illustrator 36

A3 Creating Special FX 36

A4 Prec. Drawing Tech 36

MacTeach Training Series - The Basics

B1 Plus & SE w/oD HD 36

B2 Plus & SE w/HD 36

B3 E020 & E320 w/HD 36

B4 Beyond the Basics 36

Learn Freehand Training Series

FH1 Beginning Freehand 36

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FM1 Beginning FileMaker 36

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FM4 Tips & Techniques 36

HyperEasy Training Series

H1 Using HyperCard 36

H2 Using Bookmarks/Stacks 36

H3 Basic Scripting 36

H4 Advanced Scripting 36

Learn Persuasion Training Series

LP1 Persuasion 36

LP2 Intro. Persuasion 36

LP3 Creating Templates 36

LP4 Creating Artwork 36

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SoffPC ··EGA/AT .............. See listings

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Cutting Edge

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- Category: External Drive
- Manufacturer: Dolphin Systems
- OEM Mechanism: Quantum ProDrive 405
- Formatted Capacity: 40 MB
- IO Selection: Rotary
- Termination: Internal
- Cable (Length, Type): 4 ft. - 50/25 Pin
- Warranty: 1 Year
- Software Bundled: Turbo Optimizer
- Battery/Save

### Integra 40
- Zone Price: $649
- Zone Code: 3215
- Category: External Drive
- Manufacturer: Dolphin Systems
- OEM Mechanism: Quantum ProDrive 405
- Formatted Capacity: 40 MB
- IO Selection: Rotary
- Termination: Internal
- Cable (Length, Type): 4 ft. - 50/25 Pin
- Warranty: 1 Year
- Software Bundled: Turbo Optimizer
- Battery/Save

### Integra 40Q
- Zone Price: $689
- Zone Code: 3219
- Category: External Drive
- Manufacturer: Dolphin Systems
- OEM Mechanism: Quantum ProDrive 405
- Formatted Capacity: 40 MB
- IO Selection: Rotary
- Termination: Internal
- Cable (Length, Type): 4 ft. - 50/25 Pin
- Warranty: 1 Year
- Software Bundled: Turbo Optimizer
- Battery/Save

### Porta 40
- Zone Price: $618
- Zone Code: 3208
- Category: USB Drive
- Manufacturer: Quantum
- OEM Mechanism: Quantum ProDrive 405
- Formatted Capacity: 40 MB
- IO Selection: Rotary
- Termination: Internal
- Cable (Length, Type): 4 ft. - 50/25 Pin
- Warranty: 1 Year
- Software Bundled: Turbo Backup, Turbo Optimizer
- Battery/Save

### PLI 50 Turbo
- Zone Price: $639
- Zone Code: 3249
- Category: External Drive
- Manufacturer: Quantum
- OEM Mechanism: Quantum ProDrive 405
- Formatted Capacity: 50 MB
- IO Selection: Rotary
- Termination: Internal
- Cable (Length, Type): 4 ft. - 50/25 Pin
- Warranty: 1 Year
- Software Bundled: Turbo Backup, Turbo Optimizer
- Battery/Save

### Integra 80
- Zone Price: $798
- Zone Code: 3272
- Category: External Drive
- Manufacturer: Quantum
- OEM Mechanism: Quantum ProDrive 405
- Formatted Capacity: 80 MB
- IO Selection: Rotary
- Termination: Internal
- Cable (Length, Type): 4 ft. - 50/25 Pin
- Warranty: 1 Year
- Software Bundled: Turbo Backup, Turbo Optimizer
- Battery/Save

### PLI 100 Turbo
- Zone Price: $599
- Zone Code: 3248
- Category: External Drive
- Manufacturer: Quantum
- OEM Mechanism: Quantum ProDrive 405
- Formatted Capacity: 100 MB
- IO Selection: Rotary
- Termination: Internal
- Cable (Length, Type): 4 ft. - 50/25 Pin
- Warranty: 1 Year
- Software Bundled: Turbo Backup, Turbo Optimizer
- Battery/Save

### Porta 100
- Zone Price: $599
- Zone Code: 3215
- Category: USB Drive
- Manufacturer: Quantum
- OEM Mechanism: Quantum ProDrive 405
- Formatted Capacity: 100 MB
- IO Selection: Rotary
- Termination: Internal
- Cable (Length, Type): 4 ft. - 50/25 Pin
- Warranty: 1 Year
- Software Bundled: Turbo Backup, Turbo Optimizer
- Battery/Save

### Integra 105Q
- Zone Price: $518
- Zone Code: 3208
- Category: External Drive
- Manufacturer: Quantum
- OEM Mechanism: Quantum ProDrive 405
- Formatted Capacity: 105 MB
- IO Selection: Rotary
- Termination: Internal
- Cable (Length, Type): 4 ft. - 50/25 Pin
- Warranty: 1 Year
- Software Bundled: Turbo Backup, Turbo Optimizer
- Battery/Save

### Integra 170
- Zone Price: $594
- Zone Code: 3249
- Category: External Drive
- Manufacturer: Quantum
- OEM Mechanism: Quantum ProDrive 405
- Formatted Capacity: 170 MB
- IO Selection: Rotary
- Termination: Internal
- Cable (Length, Type): 4 ft. - 50/25 Pin
- Warranty: 1 Year
- Software Bundled: Turbo Backup, Turbo Optimizer
- Battery/Save

### PLI 250 Turbo
- Zone Price: $529
- Zone Code: 3272
- Category: External Drive
- Manufacturer: Quantum
- OEM Mechanism: Quantum ProDrive 405
- Formatted Capacity: 250 MB
- IO Selection: Rotary
- Termination: Internal
- Cable (Length, Type): 4 ft. - 50/25 Pin
- Warranty: 1 Year
- Software Bundled: Turbo Backup, Turbo Optimizer
- Battery/Save

### Integra 300
- Zone Price: $529
- Zone Code: 3249
- Category: External Drive
- Manufacturer: Quantum
- OEM Mechanism: Quantum ProDrive 405
- Formatted Capacity: 300 MB
- IO Selection: Rotary
- Termination: Internal
- Cable (Length, Type): 4 ft. - 50/25 Pin
- Warranty: 1 Year
- Software Bundled: Turbo Backup, Turbo Optimizer
- Battery/Save

### PLI 300 Turbo
- Zone Price: $529
- Zone Code: 3249
- Category: External Drive
- Manufacturer: Quantum
- OEM Mechanism: Quantum ProDrive 405
- Formatted Capacity: 300 MB
- IO Selection: Rotary
- Termination: Internal
- Cable (Length, Type): 4 ft. - 50/25 Pin
- Warranty: 1 Year
- Software Bundled: Turbo Backup, Turbo Optimizer
- Battery/Save

### Quantum 40
- Zone Price: $649
- Zone Code: 3249
- Category: Internal Drive
- Manufacturer: Quantum
- OEM Mechanism: Quantum ProDrive 405
- Formatted Capacity: 40 MB
- IO Selection: Rotary
- Termination: Interna
- Cable (Length, Type): 4 ft - 50/25 Pin
- Warranty: 2 Year
- Software Bundled: Includes Bracket & Cables
- Battery/Save

### Quantum 80
- Zone Price: $687
- Zone Code: 3249
- Category: Internal Drive
- Manufacturer: Quantum
- OEM Mechanism: Quantum ProDrive 405
- Formatted Capacity: 80 MB
- IO Selection: Rotary
- Termination: Interna
- Cable (Length, Type): 4 ft - 50/25 Pin
- Warranty: 2 Year
- Software Bundled: Includes Bracket & Cables
- Battery/Save

### Quantum 105
- Zone Price: $797
- Zone Code: 3249
- Category: Internal Drive
- Manufacturer: Quantum
- OEM Mechanism: Quantum ProDrive 405
- Formatted Capacity: 105 MB
- IO Selection: Rotary
- Termination: Interna
- Cable (Length, Type): 4 ft - 50/25 Pin
- Warranty: 2 Year
- Software Bundled: Includes Bracket & Cables
- Battery/Save

### Flipper 44
- Zone Price: $795
- Zone Code: 3249
- Category: Internal Drive
- Manufacturer: Quantum
- OEM Mechanism: Quantum ProDrive 405
- Formatted Capacity: 105 MB
- IO Selection: Rotary
- Termination: Interna
- Cable (Length, Type): 4 ft - 50/25 Pin
- Warranty: 1 Year
- Software Bundled: Includes Bracket & Cables
- Battery/Save

### Infinity 40
- Zone Price: $897
- Zone Code: 3249
- Category: Internal Drive
- Manufacturer: Quantum
- OEM Mechanism: Quantum ProDrive 405
- Formatted Capacity: 40 MB
- IO Selection: Rotary
- Termination: Interna
- Cable (Length, Type): 4 ft - 50/25 Pin
- Warranty: 2 Year
- Software Bundled: Includes Bracket & Cables
- Battery/Save

### Infinity 40/40
- Zone Price: $1936
- Zone Code: 3249
- Category: Internal Drive
- Manufacturer: Quantum
- OEM Mechanism: Quantum ProDrive 405
- Formatted Capacity: 40 MB
- IO Selection: Rotary
- Termination: Interna
- Cable (Length, Type): 4 ft - 50/25 Pin
- Warranty: 2 Year
- Software Bundled: Includes Bracket & Cables
- Battery/Save

### Infinity Optical
- Zone Price: $1240
- Zone Code: 3249
- Category: Internal Drive
- Manufacturer: Quantum
- OEM Mechanism: Quantum ProDrive 405
- Formatted Capacity: 40 MB
- IO Selection: Rotary
- Termination: Interna
- Cable (Length, Type): 4 ft - 50/25 Pin
- Warranty: 2 Year
- Software Bundled: Includes Bracket & Cables
- Battery/Save
Like many appliances, computer monitors generate electromagnetic emissions. The combination of antiglare-antiradiation screens on the market may seem like an obvious solution. But it's not quite that simple.

As explained in the feature article "The Magnetic-Field Menace," standard monitors generate low-level electromagnetic emissions that have two components, electric and magnetic. Generally, the low-level electric field emitted by monitors is easy to block, while blocking the low-level magnetic field is quite difficult. Macworld tested six antiglare screens from four companies and discovered an average reduction of 95 percent of the electrical emissions when the screens were grounded. But there was no significant reduction of low-level magnetic-field effects by any of these screens. (The measurements have a tolerance of about 5 percent.)

These screens do reduce a user's exposure to the electric field. And because electromagnetic hazards represent mostly uncharted terrain for scientists, no one can say with certainty that electric-field emissions are harmless. But blocking the electric field isn't enough. Louis Slesin, editor of the bimonthly VDT News, points out that scientists investigating health concerns, such as links to miscarriages, aren't concentrating on electric-field research. "Smart money says it's a low-frequency-magnetic-field problem and screens don't take care of the magnetic field," says Slesin.

Macworld used a Holiday Industries HI-3600 VDT Radiation Survey Meter to test a Macintosh SE/30 and Macintosh IIcx for baseline emissions. Then we retested the same machines with antiglare screens. We measured emissions from the Maccressories SE Anti-Glare Filter from Kensington, the SE and Mac II versions of the dB60 Video Display Radiation/Glare Shield from NoRad, the Glare/Guard Professional and Glare/Guard Profile Plus from Optical Coating Laboratory, and a Sunflex screen from AnaComp.

Claims Differ In our tests all these screens offered similar performance in terms of electromagnetic emission shielding, but what they promised on the packaging varied widely. Optical Coating Laboratory is quite modest in its packaging, for example, saying only that Glare/Guard Professional has static control features—and so it does.

The back of Kensington's packaging offers the following statement: "All computers emit potentially harmful electromagnetic radiation through their screens. The Maccressories SE Anti-Glare Filter prevents these non-ionizing VLF/ELF emissions from passing through." That is not entirely true, according to our testing. The filter blocks almost all very-low-frequency (VLF) and extremely-low-frequency (ELF) electric-field emissions, but it does not affect magnetic VLF/ELF emissions at all.

NoRad's packaging claims only that the dB60 blocks radiation, which is also partly true. Just as with the Kensington product, the filter blocks low-level electric-field emissions but provides no protection against magnetic emissions. The radiation shield information sheet inside the box is more specific, explaining that more than 99.99 percent of the electric-field radiation is blocked across a wide spectrum. That's true, but can be misleading since the magnetic field, which is not affected by NoRad's product, is not mentioned at all.

Buying an antiglare screen makes sense if you have a glare problem. Buying a screen that also blocks a monitor's electric field may be wise for people who suffer from allergies, wear contacts, or are especially sensitive to their environment. As we sit at a computer, its static electric field can push microscopic particles into our faces, bombarding us with dust and other contaminants. A grounded screen stops the particle bombardment.

Alternatives There aren't many alternatives to screens at the moment, and none of them are inexpensive. Safe Computing of Needham, Massachusetts, manufactures a Mac-compatible $1395 liquid-crystal display (LCD) that our tests confirm generates virtually no emissions. (Alas, the screen display quality is no match for a conventional monitor.) Generally magnetic-field emissions aren't an issue with LCDs, plasma displays, or displays that use light-emitting diodes (see "Cathode-Ray Tubes Explained," page 139).

By now, Sigma Designs of Fremont, California (415/770-0100), should be offering monochrome monitors that meet Swedish standards for VLF emissions (prices start at $1699). In April, MegaGraphics of Camarillo, California (805/484-3799), announced its intention to create a Defender line of monochrome monitors. According to CEO Diane Scott, the company is working with Swedish standards to shield all sides of the monitors for reduced electromagnetic emissions. (That's an important feature, because the strongest electromagnetic emissions are generated at the back and sides of a monitor.) And virtually all of the antiglare-screen companies I spoke to are either working on or considering additional products that block low-level magnetic emissions.

Resources The Labor Occupational Health Program (LOHP) at the University of California at Berkeley has a library that covers a broad array of occupations and hazards, including computers. On your request, the program will send you a 5-page packet on VDT radiation or on general VDT information. Both packets include information about the program and its services. The program's staff will also help you with telephone queries. Contact the LOHP at 2521 Channing Way, Berkeley, CA 94720; 415/842-6507.

VDT News is an excellent source of information. An annual subscription to the bimonthly goes for $37. To send for yours write VDT News, P.O. Box 1739, Grand Central Station, New York, NY 10163.
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Metamorphosis (met-a-mor’ fō-sis) n. 1. A unique utility for converting your PostScript fonts into outline formats. 2. Those outlines can then be edited in any PostScript illustration program, like Aldus FreeHand or Adobe Illustrator, or even Fontographer. 3. Since Metamorphosis can convert any PostScript font into outlines, consider the exciting things you could do to enhance your type.

So, what do you say? Are you ready to make it your type?

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A growing number of consultants (continues)

recliner or sofa. The Incliner is basically a wooden computer stand on wheels. It has a swing-out keyboard stand, swing-out mouse pad, and adjustable height. There’s no room for a coffee cup, but you can add a printer to the lower shelf.

Accessories Several of the antigrade brigade also make other Mac accessories. Kensington Microware offers tilt-and-swivel stands, and Anacomp sells a wrist rest for $39.95.

Individual needs and comfort levels vary so much that it’s important to try out any ergonomic item you intend to buy. Just because it’s labeled ergonomic doesn’t mean you’ll like it. If you can’t try out the product in a showroom, see if there’s a money-back guarantee or return policy. (And please, pay by credit card, not check, if you buy by mail.)

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Call themselves ergonomics experts, but some are just well-read salespeople peddling products. At a minimum, consultants should be members of the Human Factors Society, according to Lueder, who has an M.S. in Human Factors Engineering. The Human Factors Society (213/394-1811), located in Santa Monica, California, requires that members have demonstrated experience in human factors (an older term for ergonomics). The society publishes a membership directory that can help you locate an individual with the experience and expertise you want. Most large university libraries should have copies of the directory. Or you can order a copy for $30.

In the midst of Silicon Valley, it's easy to believe that the 18-hour day is a necessity and the expensive office chair is a luxury. Easy to believe, that is, until the headaches start, or the lower-back pain, or another unexpected problem. “If people spend more than four hours a day working on the computer, the incidence of physical discomfort increases dramatically,” says Lueder. Don't wait until there's pain to treat yourself right. You deserve comfortable computing now. We all do.

Crate Goes Under

Hard disk drive company Crate Technology is out of business (see Mac Bulletin). If you returned your drive to Crate for repairs, immediately write to Jerry Rapoport, Trustee, 1653 Ventura Blvd., Ste. 600, Encino, CA 91436. Tell him when you sent your drive to Crate and its serial number. Document your ownership if possible. People who bought drives from Crate but did not receive them should file a proof-of-claim form with the U.S. Bankruptcy Court, 312 North Spring St., Los Angeles, CA 90012. The case number is LA-89-17452-AG. For more information, call 415/978-3149 for a recorded update.

Send nominees for sainthood to Servicemen, Macworld, 501 Second St., San Francisco, CA 94107 or via AppleLink (Macworld1) or Connect (Branscum). Conversely, drop Conspicuous Consumer a line if a company is ignoring you.
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I Want My DTV!

Desktop video is coming to the Mac—but can anyone afford it?

By Bruce F. Webster

Desktop video is in danger of becoming passé before it becomes a real industry. That’s due partly to how long the term’s been around and partly to the widespread use and abuse of the phrase desktop publishing, which threatens to become as meaningless in the ’90s as user-friendly and integrated became in the ’80s. But mostly it’s due to the high price of admission and the low level of demand.

All you need for desktop publishing is a Mac and a printer, or even just a Mac; nowadays you can always run down to the local copy shop to print out a newsletter. Video, though, is a more expensive pastime. Even at consumer levels, a simple outfit—a camcorder, a couple of VCRs, a nice monitor—will set you back a few thousand dollars (at least), and quality will be low. And there aren’t corner video shops, ready to drop in your special effects and synchronize your sound tracks at cut-rate prices. Decent (that is, professional) equipment will set you back 10 to 50 times that amount, and you can spend a lot more if you want to get really fancy.

Desktop publishing fills a certain need: to make people feel that their work looks good and that what they have to say is important. (Whether or not it aids communication is open to debate—I smell a future column—but it does keep people happy and feeling productive and creative.) The need for desktop video is less apparent, even at first glance: People’s standards for video are higher, their ability to use it is lower, and equipment demands are greater. And though some graphic designers might take issue with this, it’s far easier to make a wretched video than a wretched newsletter.

Does all this mean that desktop video is a chimerical market, too small a pie to feed all the companies waiting to dig in? Well, yes and no. DTV is a real market right now, albeit a limited one. There are people working with video who want or need more effective and direct ways of manipulating images collected on tape and film. They range from professional filmmakers to at-home camcorder-and-VCR enthusiasts. Such a broad sweep of requirements, technologies, and budgets breaks up the market into a number of relatively small niches.

At the moment, video technology is poised on the brink of a set of major advancements. In some respects, video technology has remained rather archaic (and arcane) for quite a few years. But several simultaneous and parallel developments may cause a real video revolution in the next several years, affecting not only the professionals but also the corporate and consumer users. These same developments are largely responsible for the emergence of desktop video; let’s look at some of them.

Waves Shift to Bits

The one development that’s a breakthrough for DTV is the move from analog video to digital video. Traditional video deals with analog signals, fluctuating electromagnetic waves that are captured and stored as patterns on magnetic tape. Manipulating and combining these signals is a tricky art, done with complex equipment run only by trained technicians. And costs for the technicians and the equipment usually involve large dollar amounts.

(continues)
Then video folks discovered that you can digitize a video signal by taking a single frame—or even a single scan line—of analog video and converting it to a set of numerical values. This allowed an entirely new class of video effects, such as the rotating video frame (with an active video feed inside) so beloved of local newscasts.

The move to digital also involved a move toward computer control of this equipment. Digital editing requires digital storage, so serial and parallel interfaces started showing up on high-end video equipment. This made it possible to store digital images onto traditional high-capacity storage devices, such as magnetic tape and very large hard disks.

DTV is possible because of the rapid advances in personal- and workstation-computer technology. Prices for storage and processor power have been dropping steadily (excepting, of course, the DRAM roller coaster). Graphics technology has been rapidly advancing while becoming cheaper. User interfaces have become more sophisticated and easier to use.

These hardware and software advances have made it possible to use personal computers to direct high-end video equipment and manipulate digital video signals. Hence the recent introduction of several different hardware and software products for the Macintosh, allowing the user to control the editing process and even integrate Mac-generated graphics with external video signals. Let’s see what markets there are for desktop video and how a few different firms are addressing them.

Professionals Only
There are three potential markets for desktop video: professional, corporate, and consumer. Professionals want to produce high-quality video with high-end equipment without involving a lot of highly paid people. As John North of Interactive Media Technologies of Scottsdale, Arizona (602/443-5093), puts it, “It doesn’t have to be as hard to do as the technicians in that industry would have you believe.”

IMT’s own effort to ease the process is the IMTX 8000, a box designed to replace both expensive technicians and expensive equipment. (See Macworld News for full details.) Not that the IMTX 8000 and its associated plug-in cards are cheap: a standard configuration, with audio and video crosspoints as well as four controller boards, will cost around $10,000. But IMT’s hope is that the IMTX 8000’s open architecture, flexibility, and ease of use will result in significant savings of both time and money.

A high-end DTV product, one that’s gotten a lot of attention, is the Avid/1 Media Composer, a digital video editing system from Avid Technology of Burlington, Massachusetts (617/221-6789). Since prices for various configurations range from $60,000 to $85,000, you could question whether this is really desktop video. But since (continues)
There's a reason why Apple has always been recognized as the place where the most innovative software shows up first.

We match the incredible power of Macintosh® computers with the most sophisticated developer tools on the market to help people create powerful new applications.

And now, through Developer Tools Express and APDA, we're making these tools available to all developers.

So you have access to programs like Macintosh Programmer's Workshop and MacApp.

These premier Macintosh development environments allow you to code applications in a variety of languages. Like C, Object Pascal and C++.

Or communications tools like MacWorkStation™ and CL/1™ that give you transparent access to data and applications residing on remote computers.

And with its interactive nature, Macintosh Allegro Common Lisp™ — a complete implementation of the Common Lisp standard — lets you model your application quickly and fill in the details later.

To find out how easy it can be to obtain these tools, call us today. We'll tell you more about Developer Tools Express, APDA customer services and our developer training programs.

Because giving you the power to be your best isn't the only thing we do at Apple. We give you the tools to turn the power on.

To get your hands on Apple® development tools, call 1-800-282-2732.*

The power to be your best.
The TI microLaser PS is a truly remarkable Macintosh-compatible PostScript printer. Compact, user-friendly, upgradeable and affordable, its standard features can be enhanced to print any application with style. Features a complete package of Adobe PostScript and HP LaserJet Series II emulations. Prints at 300x300dpi and sports 35 built-in PostScript fonts. Fits neatly on your desk; 250-sheet paper drawer slides completely into the machine. The standard 1.5MB RAM is easily upgradeable to 4MB. LocalTalk-ready and compatible with the Centronics parallel interface.

**TI microLaser PS**

- With LocalTalk: $2495
- 1MB RAM upgrade: $399
- 35 built-in PostScript fonts: $2495
- HP LaserJet Series II emulation: $2495
- 250-sheet paper drawer: $2495
- 1.5MB RAM: $2495
- LocalTalk: $2495

**Seiko Label Printer**

- 22852: $195
- 22851: $195
- 38563: $399

**Epson LX-810 9-pin printer**

- 50303: $199
- 50553: $199

**Epson LQ-2550 24-pin printer**

- 50304: $349

**Epson LQ-510 24-pin printer**

- 50310: $349

**Orange Micro Grappler LX**

- 22853: $136

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- That's easy. Price. Service. Personality. And MacAvenue's Stress-Free Guarantee! Love us or your money back!

**30-Day Money-Back Guarantee**

- No questions asked. Every product MacAvenue sells will give complete satisfaction. If not, return it in the original packaging within 30 days of purchase. We’ll refund your money or we’ll pay the return freight, replace the product with new merchandise, and pay the freight back to you.

**Toll-Free Technical Support • 90-Day Product Replacement**

- Should you experience a problem with anything you purchase from MacAvenue, call our product support staff at 800-796-6221 weekdays from 8:00am to 7:00pm, CST. We will be happy to assist you with any hardware or software difficulty. If we cannot resolve the problem over the phone, we’ll assign you a return material authorization (RMA) number and a Federal Express number. We will replace the product with equivalent merchandise and pay the shipping both ways.

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Adaptec NodeM THIN 22527 - $395
Asanti
MacCon II E 22524 - $395
MacCon SE THICK 22525 - $395
MacCon SE/30 THICK 22526 - $395
MacCon II E Twisted Pair 22529 - $395
MacCon SE/30E THIN 22530 - $395
MacCon SE/30E Twisted Pair 22531 - $395
MacCon SE Twisted Pair 22532 - $395
MacCon SE THIN 22533 - $395
Doe Fastnet SE Ethernet card 22501 - $353
Doe Fastnet III Ethernet card 22502 - $373

CompuAdd High Performance Drives

High performance, low profile, and minimum power demands. What more can you ask from a hard drive? With features like automatic error correction, high shock resistance, SCSI controller and internal air filtration system, CompuAdd internal hard drive kits sport components that perform to the most demanding expectations. Ready to run, complete with Apple System (including utilities like HD Backup) and a CompuAdd formatter utility that takes care of drive formatting, partitioning and diagnostics.

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20MB HD - SE/II, lxs 24180 - $335
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80MB HD - SE/II, lxs 24182 - $690
100MB HD - SE/II, lxs 24183 - $700
20MB HD - Mac Ilex, ci 24184 - $325
40MB HD - Mac Ilex, ci 24185 - $425
80MB HD - Mac Ilex, ci 24186 - $600
100MB HD - Mac Ilex, ci 24187 - $700

10Mega Portable 44MB HD 24395 - $1850

Cutting Edge External Drives
20MB HD System 24396 - $359
45MB HD System 24387 - $489
80MB HD System 24388 - $649
100MB HD System 24389 - $899

MacAvenue offers you the best brandname products. The best service. The best and friendliest product support. And most important - the best price anywhere. Everything at MacAvenue is designed to get you the affordable, reliable Macintosh products you want when you want them.

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- Orders placed by 8:00pm, CST, weekdays for “in stock” items ship the same day (barring system failure and to shipper's “next day” zip codes) with $2 overnight delivery.
- VISA, MasterCard and American Express accepted. No surcharge.
- COD orders accepted — maximum 2 days shipping. (Add $6 including shipping.) Cash, money orders and bank checks on US funds also accepted.
- Purchase orders accepted on a net terms basis with approved credit (minimum $500 initial purchase, thereafter $50).
- MacAvenue ships anywhere in the free world by the quickest and least expensive method possible.
- Call for details on special order capabilities.

CALL TODAY!
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9:00am to 5:00pm CST, Sat.
800-388-6221
**Best Price, Memory/Boards**

80ns—Lowest Price!

<table>
<thead>
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<th>Price</th>
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**DayStar**

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<td>IICI Cache card</td>
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<td>Dove 33MHz SE/30 Board</td>
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<td>Dove SE 020 w/861 &amp; 1MB</td>
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**Input Devices**

**MacAvenue**

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**Keyboards**

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<td>Mac-101 Keyboard, ADB</td>
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<td>Mac-101 Keyboard, beige</td>
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**Mice**

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<td>Mobius Cordless Mouse</td>
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**Scanners**

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<td>Complete PC</td>
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<td>Halfpage Scanner</td>
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<td>Thunderware</td>
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<td>ThunderScan Plus</td>
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<td>Microtek 300Z Color Scanner</td>
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<td>MS-II B&amp;W Scanner</td>
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**Sound**

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<td>Farallon MacRecorder</td>
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<td>Aapps MicroTV</td>
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<td>Aapps DigiVideo Color</td>
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<td>Passport MIDI Interface</td>
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**Et Cetera**

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<tr>
<td>Summographics BitPad Plus</td>
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<td>DataDesk HyperDialer</td>
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**Connectors**

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<tr>
<td>MacAvenue Mac128/512 to Hayes</td>
<td>$26281</td>
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<td>Mac129/512 to Imagewriter, 4 ft.</td>
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<tr>
<td>MacPlus Peripheral Adapter, 4 ft.</td>
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<tr>
<td>Mac to Hayes-compatible modem, 4 ft.</td>
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<td>Mac to Imagewriter, 4 ft.</td>
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<td>Mac to Imagewriter II, 4 ft.</td>
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<td>SCSI Extension Cable, 4 ft.</td>
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<td>SCSI Peripheral Cable, 2 ft.</td>
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<td>SCSI System Cable, 4 ft.</td>
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<td>SCSI System Cable, 2 ft.</td>
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<tr>
<td>Kensington Extra Long ADB</td>
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<td>Kensington A/B Box (Div 8)</td>
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**Electronics**

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<td>Mobius Fanny Mac</td>
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**Data Storage**

Get Lightning Speed With A Laser

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<tr>
<td>Iomega Bernoulli Cartridge, 3 Pack</td>
<td>$57805</td>
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<td>Sony 3.5&quot; Diskettes 800KB, 10 Pack</td>
<td>$57401</td>
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<td>1.44MB, 10 Pack</td>
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**Tape Drives**

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<td>Q10-400MB Tape System</td>
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<td>Q10-600MB Tape System</td>
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<td>Q10 Cable Kit</td>
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<td>Q10-Mac Data Cartridge</td>
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**Drives**

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<td>2.4 Diskette Drive</td>
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<td>Laser 800KB Diskette Drive</td>
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<td>DaynaFile 5.25&quot; 1.2MB Diskette Drive</td>
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<td>5.25&quot; 360K/1.2MB Diskette Drive</td>
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**Accessories**

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<tr>
<td>Data-Vac vacuum and accessories</td>
<td>$41026</td>
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<tr>
<td>Keyboard Drawer</td>
<td>$41753</td>
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<tr>
<td>MacAvenue Carrying Case</td>
<td>$26898</td>
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We carry most Kensington accessories—call for current prices!

**Keep It Cool With Fanny Mac**

<table>
<thead>
<tr>
<th>Model</th>
<th>Price</th>
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<tbody>
<tr>
<td>American Power Conversion Uninterruptible supply</td>
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**Tripp Lite Surge Suppressor**

<table>
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<th>Model</th>
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<tr>
<td>System Saver, SE</td>
<td>$26889</td>
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**Order Toll-Free Today!**

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Mac Avenue

A Division of CompuAdd Corporation
# Software

## Word Processing

<table>
<thead>
<tr>
<th>Product</th>
<th>Price</th>
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<tbody>
<tr>
<td>Microsoft Works</td>
<td>$188</td>
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<td>Microsoft Word</td>
<td>$245</td>
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<td>Microsoft Write</td>
<td>$77</td>
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<td>WriteNow</td>
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<td>WordPerfect Mac</td>
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<td>Spellwell</td>
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<td>Symantec More II</td>
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<td>OmniPage 2.0</td>
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## Database

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<td>Ashton-Tate dBASE Mac</td>
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<td>DataDesk Prof. 3.0</td>
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<td>Microsoft File</td>
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<td>ProVue Panorama</td>
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## Programming

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<td>Microsoft QuickBASIC</td>
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## Office Programs

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<td>BulkMailer Plus</td>
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<td>Microsoft Office Bundle</td>
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## Publishing/Presentation

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<td>Letraset ImageStudio</td>
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<td>Adobe TypeManager</td>
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## Design Graphics

<table>
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<td>Adobe Photoshop</td>
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<td>Videoworks II</td>
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<td>Videoworks II Hypercard</td>
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## Design Graphics

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<td>Cricket Draw</td>
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## Utilities

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<td>XTree Mac</td>
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<td>CanOpener</td>
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<td>QuickKeys</td>
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<td>Microcom Carbon Copy Mac</td>
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## Money Management

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## Games

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## Education

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the system—which comprises a Mac IIfx, two monitors, two or more tape decks, and a number of external disk drives—fits on a desk and runs in the standard Mac environment, perhaps desktop video is as appropriate a description as any. The Avid/1 lets you do frame-by-frame sequencing and splicing using images captured off source tapes at 30 frames per second. These frames are stored in highly compressed form and so suffer a loss in quality when viewed on the Mac. However, once you are done, the Avid/1 software then performs direct tape-to-tape editing, composing a professional-quality version of the sequence.

At the other extreme, a company called Sundance in Irving, Texas (214/550-8338), makes a product for professional use that's definitely desktop video. Called the Quicksilver Video/Disk Editing System, it lets you use anything from a Mac Plus to a IIfx to do "almost real-time editing" (the company's phrase) of video from up to 15 sources, controlling any video equipment with a serial interface. The software costs $3950; the controlling box, another $1395. Those are low prices even by Macintosh video standards, where it's easy to drop $9000 for a 19-inch, 24-bit color display (monitor and card).

Pin-striped Video
Desktop video for corporate use generally falls under the broad heading of multimedia (a term with more energy than coherence). At least, that's the hope of the manufacturers, since there is far more press, attention, and venture capital being given to multimedia than to desktop video.

Corporate Macintosh products generally mix an external video signal (from professional tape, broadcast video, or a VCR) with Mac-generated images. The goal is to record the combined video images for later use. The main obstacle for Mac-based multimedia has been transforming the Mac's noninterlaced RGB video into the professional broadcasting standard, an NTSC-compatible (composite) interlaced signal.

Some of the DTV products aimed at this market include the ColorSpace III and ColorSpace FX, from Mass Microsystems (408/522-1200); the ColorCapture Videographics 2.0, from Data Translation (508/481-3700); the ColorBoard 364, from RasterOps (408/562-4200); and the MicroTV and DigiVideo boards, from Aapps (408/735-8550). Let's look at a few of these.

These boards all have the same basic function—mixing Mac and external video—but their features and prices differ. The MicroTV board enables you to view an external video source in real time within a 128-by-128-pixel window on a Macintosh display; the DigiVideo board adds color support and expands the window size to 256 by 256 pixels. There's also a developer's kit that lets you use HyperCard, SuperCard, or Pascal to control the MicroTV and DigiVideo boards. The prices are within consumer range.

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INTRODUCING SHARP'S JX-730 PRINTER WITH CHOOSER-LEVEL DRIVER.

Thanks to powerful new driver software, Sharp's JX-730 Color Ink-Jet Printer now supports 32-bit QuickDraw, prints 16.7 million colors, and uses scalable outline fonts (35 LaserWriter Plus fonts included). It offers a choice of 7 dithering patterns to maximize smoothness and create effects. Sharp's superior ink-jet technology delivers vivid color without "banding", on plain paper or transparencies—up to tabloid size. Call 1-800-BE-SHARP for more about the perfect color printer for your Mac.


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You can "Place" any page of a Nisus file containing text and graphics in another Nisus file where it becomes a picture called a "Placed Page Graphic." Double-clicking this "Placed Page Graphic" will open the original file for editing. Graphics can be drawn or pasted to three different layers: the text layer, behind the text, and in front of the text giving you total control.

If you’re new to the Macintosh word processing market you probably want a word processor that is easy to use. If you've been around for a while, you undoubtedly want a powerful word processor. Chances are you have tried either MacWrite or Microsoft® Word 4.0.

One is easy to use, the other offers power. Both, however, have severe limitations which is why we developed Nisus in the first place. Here with object brevity are just a few of the reasons we know you’ll find Nisus 3.0 easy to use with all the power you’ll ever want.

Built-in word processing language

For power, consider the fact that Nisus allows you to create custom routines beyond what we have already done for you, with our built-in word processing language. You don’t have to use this feature, but it’s there if you need it. It is one of the many features that distinguishes Nisus 3.0 from Word 4.0. It will let you, for example, create routines to index every word in a document, while stripping out and, or, the, but, and other non-essential words. One user even built a routine to index all proper names. Another user developed a method to find and correct all double words, periods, and extra spaces. The opportunities are unlimited.

Find and Replace virtually anything

Nisus 3.0 will let you find any text, style, size, or color in any combination. But even more powerful is its ability to find every word in a document at once in even in unopened files. For example, suppose you want to index a book where the subject is Ben Franklin. With Word 4.0, you'd have to open each file, go to each instance of Ben Franklin, and index them one by one. With Nisus 3.0 you simply find all Ben Franklins—even in unopened files—and instead of selecting replace, you select index. Think of the time savings on a long document.

Noncontiguous text selection

Thoughts don’t always come in the order you want. Sometimes you type a nugget here and a valued phrase there. So why should you have to select text as though you were a perfect serial thinker. Nisus 3.0's noncontiguous text selection permits you to collect your thoughts on your random walk through the text and bring them all together on one of 10 editable clipboards.

The table above is a brief summary of some of the features that make Nisus 3.0 the most powerful yet easiest to use word processor. Discover why Nisus is so widely used with every Macintosh in Korea, why MacUser U.K. named Nisus "1989 Best Word Processor," and why MacWorld Australia uses Nisus as its word processor of choice.

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The automatic file comparison above sent the cursor directly to the first instance where the files differ, which in this case was Spry versus Spray. Note the noncontiguous text selection works even in any of the 10 editable clipboards. (Note the vertical ruler on the left which allows you to keep track of where you are.)

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Nisus 3.0 and Word 4.0

**Feature Comparison**

- **Built-in word processing language**
- **Noncontiguous text selection**
- **Mix column formats**
- **Find all and replace or index**
- **Find any font, style, size, or color**
- **Place text or graphic linked to parent text or graphic file**
- **Find and replace in open or unopened files**
- **Cross-reference text**
- **125,000+ user definable key commands**
- **Super Style sheets” down to character level**
- **Automatic File Comparison**
- **10 editable clipboards**
- **Mark text as electronic book mark**
- **Built-in Graphics**
- **Rotate text and graphics**
- **Unlimited undos back to "open file"**
- **Reads & Writes Microsoft Word Files**
- **Vertical Ruler**

**Comparison**

- **Built-in word processing language**
- **Noncontiguous text selection**
- **Mix column formats**
- **Find all and replace or index**
- **Find any font, style, size, or color**
- **Place text or graphic linked to parent text or graphic file**
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- **Mark text as electronic book mark**
- **Built-in Graphics**
- **Rotate text and graphics**
- **Unlimited undos back to "open file"**
- **Reads & Writes Microsoft Word Files**
- **Vertical Ruler**

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**Concepts in a Snap**

Circle 253 on reader service card
too: the MicroTV board costs $395, the DigiVideo upgrade costs $200, and the developer’s kit is just $15.

The ColorSpace III/FX system from Mass Microsystems costs a lot more and does a lot more. The ColorSpace III board acts as a regular 8-bit color video board, displaying the Mac desktop on RGB (including the Apple 13-inch RGB monitor) or composite (NTSC) monitors. It also accepts NTSC video input and acts as a genlock board, synchronizing and merging that video input with the Mac video output. By choosing one of the display’s 256 colors as the key color, you can replace all instances of that color in the Mac desktop with the incoming video signal. This enables you to place Mac-generated titles and animation over the video input. The ColorSpace III has other functions, such as the ability to digitize the video input (in 32-bit color, 8-bit color, color-channel monochrome, or black and white) and save the resulting image as a PICT2 file. And the ColorSpace FX board (which works with the ColorSpace III) adds yet more functionality, such as switching between up to three input video signals, adjustment of hue phase and sharpness, and support of Mass Microsystems’ MacTV software which (much like MicroTV) permits a live video image to be displayed within a resizable window on the Mac desktop. Prices—in line with the rest of the DTV world—are $2300 for the ColorSpace III and $3500 for the ColorSpace FX. Mass Microsystems has also announced the ColorSpace Plus/SE, a version that works with the Mac Plus, SE, and SE/30, which sells for just $1895, plus another $100 for a Plus- or SE-specific video adapter.

**Video for the Masses**

Multimedia aside, will a true consumer market for desktop video ever emerge? Perhaps surprisingly, the answer appears to be yes.

Like DTP, consumer audio/video has advanced in the last decade and will change even more dramatically in the next ten years. For example, the FCC is currently deciding when high-definition television (HDTV) broadcasts will begin and which format will be used. The analog-to-digital shift is showing up more and more in consumer products: compact disks, digital audio tape (DAT), digital cameras. Having achieved a high standard of signal quality, manufacturers of consumer products seek to differentiate themselves by adding features and functionality. By the end of the decade, home video may be as easy to manipulate, edit, and customize as home audio is now.

When that happens, personal computer technology will be heavily involved, possibly in unexpected ways. For example, there have been sightings of a CD-ROM drive from Commodore Business Machines that has an Amiga 500 built into it. The unit supposedly looks like a standard stereo or VCR component and has no keyboard—just an infrared port for a remote control and a joystick. Likewise, there’s a group in Silicon Valley working on a high-end consumer product that has been described as a large-screen TV with the equivalent of a Sun Sparcstation built in. And, of course, the color video-compression technology mentioned here in the April 1990 issue will be migrating into the market in the next few years.

What does all this mean for you? Right now, it doesn’t mean a lot, unless you have a compelling need to work with video; even with all the advances, equipment costs are still very high. But digital-based technology has a history of increasing power and decreasing costs. Some years from now, your home entertainment center may well include a read-write optical disk drive controlled by sophisticated video-editing software running on your Mac IIfx home computer (assuming Apple ever starts making a home version of the Macintosh IIx, but that’s yet another column). Or it may be that DTV will remain a relatively expensive niche market, of interest primarily to producers and film editors. However it develops, though, video will never look quite the same again.

It’ll look better.

*Contributing editor Bruce F. Webster is project manager at San Diego-based LaserGo. He can be reached on BIX (as bwebster) and on MCI Mail (as Bruce Webster).*
AGFA COMPUGRAPHIC INTRODUCES POSTSCRIPT COLOR AS YOU'VE NEVER SEEN IT BEFORE.
PostScript® process color is really a matter of black and white.

That is, your final color separations.

To satisfy your customers, the separated films have to capture color changes and stay in register. To satisfy you, your imagesetter has to produce them quickly.

Which is why, if you’re serious about color, you should look into the new ProSet™ 9800 imagesetter from AGFA Compugraphic. It’s the first imagesetter designed from the ground up to produce PostScript color separations.

We started with a new imaging system. A dual-beam laser increases imaging speed to up to 15 inches a minute without sacrificing image quality. To give you a consistent image, the entire system is sealed in a climate-controlled chamber that keeps temperature and humidity constant.

Then we added a new leading system to keep your films in register. It allows you to output films at up to 150-line screen for commercial-grade work. Film handling is automatic, and doesn’t require a trained operator. A backspinning roller system keeps your film taut to prevent distortions.
Even the raster image processor is new. The 50MHz Max Plus RIP processes color files up to 250 percent faster than our standard RIP, thanks to special contone processing software. Of course, the new RIP processes your PostScript text and line art files faster, too.

ProSet was designed with your growing business in mind. Its RIP is modular, to allow for easy upgrades. And, like all our imagesetters, it's a true PostScript machine, not a clone. Which means you can spend more time running your files and less time trying to figure out why they won't run.

PostScript process color is the next logical step, and ProSet 9800 is the imagesetter designed to do it justice. For more information, or to arrange a demonstration, call 1-800-227-2780 (in Canada call 1-800-387-9533), ext. 9800.

When you're at your demo, be sure to ask to see a sample proof of the image above.

Because color like this, you have to see to believe.
It's no accident that the high performance of Canvas™ evokes images of a jet fighter in full flight.

Fact is, its technical drawing power renders Canvas remarkably adept at evoking almost any kind of image you could want.

Over time, this has served to render Canvas's competitors rather speechless. And its reviewers, just the opposite.

A quick tour of its amazing arsenal of weapons helps explain why all the commotion.

Advanced Bezier and spline curves with total editing control. 64,000 dpi accuracy. 16 million-plus colors. Custom rulers, dashed lines, and arrowhead styles. 1/1,000th inch hairlines. Auto object distribution and dimensioning of lines & arcs. Auto tracing of scanned art.

Press-ready 4-color (CMYK) separations, with precision screen angle adjustments and independent color overrides. Flexible EPSF export formats. Importing of MacDraw® I or II files. Smooth text handling and a 100,000 word onboard spell checker.

The list just goes on. And on. And on.

Yet despite all this technical prowess, Canvas has earned consistent applause for its intuitive design & ease of use. And, perhaps best of all, for its list price of under $300.

So, if you're looking for a lot more thrill and a lot less limitation, look into Canvas.

By any measure, it's the only way to fly.

TRADE UP FOR JUST $99.

It's also no accident that Canvas reads MacDraw® files. We like to think of this as a no-loss invitation to greatness. Simply mail your MacDraw® I or II Master Disk and $99 (check or credit card only) to Deneba Software, 3305 N.W. 74th Ave., Miami, FL 33122. Offer expires 6/30/90.

For additional information or the name of your nearest dealer call 1-800-6-CANVAS or (305) 594-6965.

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HyperCard 2.0 Happens at Last

HyperCard aficionados anxiously awaiting version 2.0 will not be disappointed. Among the many long-awaited features are variable card sizes (from 64 by 64 pixels to 1280 by 1280); a speed increase of up to 16 times over version 1.0; multiple text styles in a single field; "hot" text that lets you assign scripts to any word or group of words, even in scrolling fields; and greatly improved reporting and printing. And Apple says all this still runs on a 1MB machine, even if you take advantage of HyperCard 2.0's ability to open multiple stacks.

What's still missing? Object-oriented drawing tools and full-color graphics support. You can display grayscale or color PICT images though you can't edit them in HyperCard (a third-party product may let you do this in the near future). Gray-scale and color PICT images can, however, pass mouse clicks, so you can create buttons behind them. Paint effects for bitmapped images now include rotate, slant, skew, and perspective.

Enhancements to HyperTalk include greater speed (stacks compile in memory as they run, though you can't save the compiled code) and background processing under MultiFinder. Stacks can access resources such as fonts, icons, and sounds stored in other stacks, so programmers no longer need to duplicate resources. Menus are completely customizable and a new Icon Editor lets you easily create your own icons. New visual effects include shrink and stretch transitions and—Mac II users take note—you no longer need to turn off color to see them. Programmers can also mark cards using Boolean logic for easier grouping and retrieval.

The Script Editor lets you undo, find, and replace within scripts, and import and export scripts between stacks; you can also open more than one script at a time to cut and paste between scripts. And HyperCard 2.0 includes an extended XCMD interface and impressive debugging tools.

New security measures include scrambled passwords and the ability to prevent users from exiting a stack or peeking at buttons.

Apple will bundle HyperCard 2.0 with all Macs, and dealers will sell it for $49.95.—Suzanne Stefanac

Combination Optical Mouse/Scanner Sews Up Images

Mouse Systems Corporation has announced the PageBrush, a device that is a combination of an optical mouse and a hand-held gray-scale scanner and that works with the Mac II series. Designed to automatically "stitch" the narrow strips of a scanned image into documents as big as 9 feet by 9 feet, the PageBrush also functions as a mouse in the usual way.

To achieve the autostitching,
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155 MB SCSI Tape Backup System for the Price of 60 MB!

The MicroPak 155 MB Tape Backup System is remarkable. It can stream at 5 MB per minute. It is small enough to be shared. It retails for less than $1,000.

Think about it. How much is your data worth? Can you afford to recreate files? An MBT-155 Tape Backup System is an effective way to prevent data loss.

Our tape utility software is easy to use and allows for file-by-file backup and recovery, as well as, mirror image and incremental backup and restore.

The power requirements of the MPT-155 are low. It is designed so that it can safely use the battery of the Macintosh Portable.

MicroNet offers a wide range of Macintosh streaming tape backup systems and hard disk drives that are designed to fit the needs of the entry level user to that of a network manager.

Data sheets and the name of nearest dealer on request.

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We offer the finest in Internal and External Hard Disk Drive Systems from 20 MB to 2,022 MB, Tape Backup to 525 MB, 45 MB Removable Cartridge, DAT and Rewritable Optical Systems.

MicroNet Technology, Inc.
Mouse Systems built in two optical position-sensing devices, one of which alone would normally constitute the workings of an optical mouse. During scanning, the two sensors read positioning information from a transparent overlay that you place on top of an image or document. Then the PageBrush software compares the scanned swaths of the image, eliminates duplicated parts, and stitches the edges together seamlessly, according to the company.

Users can scan in part of an image, change the brightness and contrast of that part in software, and then scan and manipulate other parts of the image separately. The size of the image that can be created depends on available memory and on the size of the transparent overlay.

The PageBrush produces 64 shades of gray. It is scheduled to ship in September at a list price of $795, including its NuBus controller board.

The company has also announced The Little Mouse, an optical mouse that’s 28 percent smaller and 38 percent lighter than most. The Little Mouse offers 300-dpi resolution and requires no cleaning. It has a suggested list price of $129.95 and should begin shipping in June. For more information, call Mouse Systems in Fremont, California, at 415/656-1117.—T.M.

**NFS: Missing Link Found**

Users who have been waiting patiently since last year for Apple’s client implementation of Network File System (NFS) for the Macintosh may have a product this summer—though not from Apple.

The NFS protocol, which Sun developed and placed in the public domain, allows machines ranging from IBM PCs to mainframes and supercomputers to read each other’s files. NFS client support for the Mac would let Macs read from and write to other NFS machines (though an NFS server is required for other machines to read from and write to Macs).

Apple had briefed the press and planned to introduce its NFS client implementation in June 1989, but pulled it just weeks before the public announcement. Apple won’t talk about its “unannounced products,” but an Apple spokeswoman did say the company is still committed to NFS and should have it available within 12 months.

Meanwhile, third-party connectivity vendors such as TOPS and Cayman Systems (whose GatorBox does provide Mac users with indirect access to NFS files) seem loathe to bring out their own NFS client products of their own. “Why should someone start writing NFS today when they believe Apple may release a product tomorrow?” says Peter Honeyman of the University of Michigan’s Center for Information Technology Integration, which developed the announced NFS client for Apple. “Everybody knows Apple’s sitting on this product. They’ve seen it run; they know it works.”

Implementing NFS on the Mac is difficult because the Mac’s file structure and filing system are so different from those of most computers. For example, no other computer uses the Mac’s icons and desktop, its resource-and-data-fork structure, or its type-and-creator filing system; most other computers don’t permit spaces and nonstandard characters in file names; and the Mac’s calendar starts in 1904, while the NFS calendar starts in 1970.

But difficult doesn’t mean impossible. The Wollongong Group, known for UNIX connectivity products, is preparing a Mac NFS client implementation and hopes to ship it in August. It will act like AppleShare and make an NFS volume look just like an AppleShare volume. Wollongong is also developing a Mac client for Server Message Block (SMB), a common mainframe file protocol, and plans to develop NFS and SMB server implementations.
Design with

- Swivel 3D Professional
- MacroMind Three-D
- StrataVision 3d
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PIXAR
With Switchboard, Flexibility Is the Key Word

DataDesk International’s Switchboard is one keyboard that should make even left-handed accountants smile. If you don’t like having the numeric keypad on the right, well, you simply unplug it and move it to the left. You can configure the Switchboard by snapping on various keypads, keyboard extensions, a small trackball, and even a module for 3270 terminal emulation. The keyboard supports all Mac models from the Plus up, and on the IBM side it supports XT, AT, and PS/2 systems.

The keyboard ships with a 105-key layout that contains three moveable key clusters: the cursor keys, numeric keys, and the alpha keys. Other, add-on modules will be available separately. Add-on modules under development include an AT-style function-key pad; a digitizer with stylus, which will work as a pointing device or as a graphic input device; and a Dvorak-style alpha keypad. (The Dvorak layout arranges the keys so that the most-common letters are easiest to reach—unlike the common QWERTY layout, which actually was designed to slow down typists so that early mechanical typewriters wouldn’t jam.) The company also intends to come out with an Auditor’s Module, which will look like a standard accountants’ calculator and will be bundled with software that emulates a calculator on the screen.

A microprocessor built into the base of the Switchboard manages its internal serial bus so that each of the modules is completely interchangeable. The Switchboard is slated to begin shipping in May at a suggested retail price of $299.95. The trackball and vertical function-key modules are also scheduled for May delivery, with Dvorak alpha pad and the 3270 emulation module to follow in June. The digitizing pad and accountants’ module are expected in the fall. For more information contact DataDesk in Chatsworth, California, at 818/998-4200, 800/826-5398, or 800/592-9602 in California.

Voyager’s CD AudioStack

Listen up, music fans. You can now use HyperCard to build stacks around interactive control of an audio CD playing on a CD ROM player. In addition to providing the 29 XCMDs and XFCNs that do the hard work, Voyager’s CD AudioStack comes with more than 40 prebuilt buttons for such functions as scan, play, pause, and resume; an online manual to all the commands; an installer; 24 ideas for using AudioStack’s features, complete with scripting examples; and an Event Maker to mark sections of music for use with the CD Play command.

Gene Aitken, at the University of Northern Colorado, and Steve Adams, at the University of Southern California, are using the CD AudioStack to revolutionize ear training. Students normally do ear training by listening to random notes played on a piano or synthesizer. In contrast, Aitken and Adams’s ear-training stack lets students listen to great performances and then place the notes they’ve heard on a staff in HyperCard. Pressing a button compares their work against correct notation and highlights mistakes. Music teachers will be able to customize the stack by incorporating music from any audio CD and providing correct notation for their students.

In another use of the CD AudioStack, Thom Holmes, author of Electronic and Experimental Music, is creating an interactive history of electronic music from the early 1900s to 1968. Illustrated with rare audio examples of early electronic instruments, the project will be both a historical archive of the development of electronic music and a guide to the genre’s important contributors.

The Voyager Company has also published a CD AudioStack interactive version of Beethoven’s Symphony No. 9 that combines music appreciation, theory, and cultural history, and comes with a CD of the symphony (see Reviews, June 1990). The Voyager CD AudioStack sells for $99.95 and includes a sample CD to practice on. For more information, call The Voyager Company in Los Angeles at 213/451-1383.

—Mary Margaret Lewis

Thom Holmes is developing a history of the first century of electronic music.
Whether you run a small business or your knowledge about computers happens to be less than monumental, Microsoft® Works 2.0 has you covered.

Microsoft Works 2.0 is actually five tools in one: word processing, spreadsheet, database, drawing and communications. But as far as you’re concerned, it’s one integrated program—so it’s easy to move between the different productivity tools and use them together.

In fact, from the moment you take it out of the box, Microsoft Works 2.0 is easy to use. It comes with an animated training program written in HyperCard® format. As well as on-line help and unlimited phone support to help answer any questions you may have about Works’ features.

No matter how varied your projects are, Microsoft Works 2.0 can handle the job. Its newest feature, the drawing module (with page layout), can take an otherwise dull, fact-filled document and turn it into one full of compelling graphics.

The word processor can create everything from a simple memo to a detailed report—and it even includes a spell-checker aimed at eliminating typos.

Of course, if your document needs to be supported with numbers, you can always jump over to the spreadsheet to compute and analyze data. And then transform it all into easy-to-read, easy-to-understand charts.

As for information that keeps your business going, the database is indispensable for keeping track of clients and orders.

And you can count on the communications module to bring information to your desktop through a modem.

If you’d like to learn more about Microsoft Works 2.0, just call (800) 541-1261, Dept. 176 for the name of your nearest dealer.

No wonder Microsoft Works 2.0 is the best selling application in its class. Aside from being a great value, Microsoft Works 2.0 is one program that can handle a myriad of business needs.

It’s that simple.

Customers in Canada call (416) 673-7638, outside North America, (206) 882-8661. ©1989 Microsoft Corporation. All rights reserved. Microsoft and the Microsoft logo are registered trademarks and Making it all make sense is a trademark of Microsoft Corporation. HyperCard is a registered trademark of Apple Computer, Inc.
Everything you see above was created using some combination of the five tools within Microsoft Works 2.0: word processing, spreadsheet, database, drawing, and communication. As you can see, the real power of Microsoft Works 2.0 comes into play when all the tools are used together.
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Circle 376 on reader service card
Nisus Gets Nicer

Paragon Concepts is updating Nisus to version 3.0. The omnibus word processor originally made a name for itself with many features, including a macro language and UNIX-like GREP (Global Regular Expression Parser, which can search and replace by style, position in paragraph, and so on). Version 3.0 adds true style sheets, improved mail merge, and a hypertext-like Place command for nesting documents within other documents.

As style sheets go, Nisus 3.0's do some unusual things besides assigning fonts and indentation—for example, flagging text to be included in a table of contents or text to be skipped when checking spelling.

Nisus 3.0 initiates mail merges with a command on the File menu (version 2.0 used awkward macros). The merge process operates much the same as in Word 4.0, with users typing in bracketed merge fields, issuing the merge command, and sending the output to a printer or a document.

The new Place command fills a button in a Nisus document with the contents of another Nisus document. The button is resizeable and can stretch out to fill a whole screen or shrink around a single word. Double-clicking on the button opens the actual document in its own window, and any changes made to text while in button format are automatically updated in the real document.

Version 3.0 includes other enhancements as well: the graphics module adds a freehand drawing tool, the ability to rotate graphics, and the ability to place graphics in front of or behind text; the dictionary-thesaurus has been expanded to 116,000 words; and you can select multiple blocks of separate text. Nisus 3.0 will list for $395. For more information, contact Paragon Concepts in Del Mar, California, at 619/481-1477.

—Jonathan Cassell

HP's Color PaintJet Goes Totally Mac

Soon after introducing its line of Mac-compatible LaserJet printers, Hewlett-Packard has announced its PaintWriter XL, a wide-body color ink-jet printer for the Mac. The PaintWriter XL accepts paper up to tabloid size for two letter-size pages of color output on a single sheet.

The device creates up to 16.7 million colors, depending on the capability of the Mac that drives it. It comes with four ink cartridges; one each of cyan, magenta, yellow, and black.

The printer can automatically handle transparencies or paper. It includes an AppleTalk connector that doubles as a serial port. The printer's I/O board senses whether it is attached to AppleTalk or to a serial port on a Mac and acts accordingly, HP says. The company expects to begin shipping the printer in April at a list price of $2995, which includes four font families.

HP also recently announced that it has added AppleTalk-serial port connector capability to its popular monochrome DeskWriter ink-jet printer for the Mac. Current DeskWriters can be upgraded to the new connector at a list price of $140. For more information, call Hewlett-Packard at 800/752-0900 (in Canada, call your local HP distribution center).—T.M.

LCD Panel Projects 512 Colors

Computer Accessories Corporation has devised a 512-color LCD overhead-projection panel for presentations. Called the Proxima Data Display VersaColor, the panel uses separate red, blue, and yellow layers plus proprietary gray-scale technology to achieve the wide variety of colors.

The VersaColor panel, although (continues)
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MWD-MS3
admittedly a bit slow, produces convincing renditions of complex color graphics such as CAD/CAM images with multiple light sources. Designed to project a variety of resolutions and graphics standards, the VersaColor works with the Mac II series, IBM PCs and compatibles, and PS/2 systems and compatibles, according to Computer Accessories.

For the Mac II, the panel displays 640 by 480 pixels, while for VGA systems it configures itself for 740 by 400 pixels, the company says. The panel also works with the EGA and CGA graphics standards of the IBM world.

The VersaColor projection panel, slated to ship in May, has a suggested retail price of $6499, including a remote control and a coupon for the user’s choice of DOS or Mac presentation software. An optional adapter will be available for compact Macintoshes. For more information, contact Computer Accessories in San Diego, California, at 619/457-5500.—T.M.

The HyperCard Hospital

Medical knowledge is changing so fast that no medical practitioner can keep up with the latest advances. To cope, medical schools are training students to solve problems as they come up, largely by extracting and analyzing information from massive medical databases. But when computer-literate students take jobs in hospitals, they find little access to computers, according to Edward Shultz, a physician and professor at Dartmouth College’s Hitchcock Medical Center.

Shultz, with Apple’s help, is pouring Macs into Dartmouth’s hospital and developing Interactive Medical Record (IMR), a vast network of HyperCard stacks sitting on an Oracle database. IMR is only partly completed and part prototype, and is still largely a training tool for Dartmouth’s medical school. Eventually IMR will provide both a front end for the incompatible computers at Hitchcock (in radiology, pharmacology, and lab work, for example) and a set of tools to help physicians analyze information about their patients.

With IMR, a doctor will be able to record a patient’s heartbeat, digitize it, and play it back when the patient returns the next day—or the next year. TIFF images of X rays, which are usually good enough that doctors don’t need to see the X-ray film itself, will travel over the network with a file; better still, IMR will have a full set of photos or videos that surgeons normally study. And in case the doctor’s diagnosis is wrong, security features using IMR’s Oracle core will prevent a dishonest physician from altering the records.

A Dartmouth spin-off called Digital Medicine plans to take IMR commercial. For more information, call Digital Medicine in Lyme, New Hampshire, at 603/643-3686.—D.L.

Face Mail for a Bargain

Magnum Software’s TFLX combines hardware and software to make a telephone system do everything from basic voice mail to automated order entry and automated outgoing calls. Now Mag-
You know what it's like. If you're in graphic arts, you know there's a lot of grunt-work. Like rubbing-down type. And tracing and filling letters to comp-up headlines.

Trying to get true colors from a junkyard of dried-out markers. Inking and re-inking rules and borders because of clogged pens. T-squaring elements to be sure they're aligned and square. Counting characters. Spinning proportion wheels. Tracing off the Lucy.

Wouldn't it be nice to spend more time exercising your brain instead of your wrist? Exploring concepts? Refining layouts? Trying "What if" design options? Or experimenting with color combinations?

That's exactly what you can do using today's advanced layout, design, and illustration programs, the Macintosh II™ family of computers and a CalComp DrawingCard™ display system.

CalComp large screen displays help you get the most from your Macintosh. For one thing, they never let you lose sight of the big picture. DrawingCard is the first 21" system to give you two full pages of color side-by-side at actual size. That's critical when you're designing double-truck ads, brochure spreads or creating a large horizontal illustration.

DrawingCard's flat screen eliminates distortion and with its excellent resolution and contrast you can see the effect of small changes in the colors right on the screen. Or evaluate the visual effect of half-point variations in type size and leading. You can even see the precise amount of letter overlap when you set your headlines "tight and touching."

And with DrawingCard displays, what you see on the screen is what you get on your printer because screen resolution is true 72 dpi.
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Power Tools.

There are three DrawingCard systems to choose from. Our 8-bit GrayVision display system with 256 shades of gray is ideal for desktop publishing and design projects using fine art and black-and-white halftones.

Our 8-bit ChromaVision system with 256 colors is the perfect match for the great majority of desktop publishing, design and illustration projects where 4-color reproduction is needed.

And our 24-bit ChromaVision Plus system (shown above) with 16.7 million colors is the ultimate display where color accuracy is especially critical such as color retouching.

DrawingCard display systems are just one way CalComp, a worldwide graphics leader, supports the arts on Macintosh. There's also WIZ,™ a new mouse system that combines the features of a traditional mouse with the power of a graphics pad. Plus a complete line of high-performance printers.

So stop using those antique hand tools today. After all, the graphic arts should be full of inspiration, not perspiration. For more information about DrawingCard displays, call:

1-800-CalComp.
In Canada, call: (416) 635-9010.

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Whichever you buy, fonts are offered, from the Artistic Type Library CD ROM, to the whole library on the Letterpress CD ROM, at the printer and discount schedule shown below.

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some other features of the full TFLX, and the software will lack support for the variables and equations necessary for order entry and other complex tasks. But the TFLX-VM will support many of the TFLX's neat features, including PAX and the ability to convert text E-mail messages to speech using either Macintalk or a database of several thousand digitized spoken words. More sophisticated software is also in the works for the TFLX-VM.

The PAX option is free to registered TFLX owners. For more information contact Magnum Software in Chatsworth, California, at 818/701-5051. —Mary Margaret Lewis

Controlling a Host of Multimedia Devices

A multimedia control device from Interactive Media Technologies (IMT) can coordinate input and output for up to eight audio and/or video devices. Described as a desktop multimedia integration system, the IMTX 8000 is an external box that connects to the controlling Macintosh or IBM PC via a serial port. Using customized drivers, the system can simultaneously control input and output signals of a total of eight MIDI devices, video cameras, VCRs, CD ROM players, Laserdiscs, and open-reel tape recorders. Several IMTX 8000s can be daisy-chained to support more sources if necessary. IMT said it has written control software for the most popular audio and video devices and is in the process of creating more.

To provide a convenient interface regardless of the peripheral device, IMT uses Silicon Beach's SuperCard, a color superset of HyperCard, both of which come with the system. Also shipped with the IMTX 8000 are XCMDs and stacks on interactive authoring and multimedia construction.

In addition to control of the source peripherals, the IMTX 8000 provides audio and video routing, time-code indexing of video frames, and audio mixing. It contains a CPU and a proprietary bus with slots for up to ten add-in boards. The boards will range from network adapters to special-effects boards and MIDI or SCSI controllers, according to the company.

Depending on the final hardware configuration and the boards chosen, the IMTX 8000 should have a retail price between $7000 and $12,000. The company has scheduled its release for the fourth quarter of this year. For more information, contact IMT in Scottsdale, Arizona, at 602/443-3086. —T.M.

(continues)
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Circle 281 on reader service card
Microtech Introduces Hard Disks and Memory Products

In a salvo of product releases, Microtech International has announced two 320MB hard disks, a 16MB memory-expansion kit, and two types of SIMMs for the Macintosh IIfx.

Microtech's two new 320MB hard disks are the N320i internal, listing for $1999, and the N320 external, listing for $2299. Both drives sport an access time of 14ms. The N320 features push-button SCSI address selection, universal input power supply, and external-fuse protection.

Microtech expects to bundle Peter Norton Computing's Norton Utilities for the Macintosh with all its hard disks. The package is a series of data-protection and safety tools for memory media and devices.

Total Recall, a backup utility from Centa Systems, is also being bundled with Microtech's hard disks and tape backups.

Microtech's 16MB expansion package makes it possible to install up to 32MB on Macintosh IIs and SE/30s. The package, listing for about $2800, consists of four 4MB SIMMs and Maxima memory-management software from Connectix, the maker of the virtual-memory program Virtual 2.0. Maxima adds to System 6.0's 8MB calling by recapturing memory allocated to a Macintosh II's six NuBus slots, providing up to 14MB of system RAM.

Maxima turns memory beyond the 14MB limit into a RAM disk, which is accessed as if it were virtual memory on a hard disk.

Microtech is offering 1MB SIMMs for the new Macintosh IIfx for $179 and 4MB SIMMs for the IIFx for $999. SIMM prices for the IIfx are higher than for other machines because the IIfx can read and write to memory at the same time, which requires 64-pin connectors, as opposed to conventional 30-pin connectors.

Microtech also said that it will release a removable hard disk, dubbed the R50. Microtech, which formerly used Syquest drives, employs a Ricoh mechanism for the R50. The R50, listing for $1299, uses 50MB cartridges and has an average access time of 25ms. The cartridges list for $129. For more information contact Microtech in Branford, Connecticut, at 203/468-6223.—Jonathan Cassell

FileMaker Gets Major Upgrade

First there was FileMaker IV, then FileMaker II, but a FileMaker III there will never be. Instead, Claris plans to call it FileMaker Professional and, semantics aside, the new version has a mountain of new features and fixes most of the things that were wrong with its predecessor.

In the things-fixed category: the Layout window has zooming, a MacDraw-like alignment dialog box, and an editable snap-to grid; resize handles appear on all four corners of selected objects; layouts can have names; line leading can be set for text; when you add a field to a layout, it brings its label with it; ar-

rangement of subsummaries and other layout parts for creating reports is simpler and more intuitive; print preview is nonmodal.

In the new features category: a list field can be a group of radio buttons or check boxes; a 64-color uneditable palette is available for lines, shading, text, and other objects; there's a new field type for time data; the new spelling checker shares a dictionary with other Claris products; on shared databases you can control access to fields and layouts by groups, and an overview window simplifies access management; when importing data, you can choose which fields you want, line them up as you want them, and test a sample record before importing a file; FileMaker Pro layouts can be 92 by 92 inches; graphic objects can be buttons that trigger any command or a script; script enhancements include the ability to stop and get user input such as a date range.

FileMaker Pro has the XTND data import interface that Claris is adding to its product line, but databases are by their nature difficult to exchange data with, and it isn't clear what XTND will do for FileMaker. This version does nothing to confirm speculation that FileMaker might become the back end for Claris's SmartForm, and it doesn't show any signs of the Wingz technology Claris recently acquired from Informix.

FileMaker's price remains unchanged at $299; upgrades from FileMaker IV or II are $99, or free if you purchased FileMaker after April 1, 1990. For more information, contact Claris in Santa Clara, California, at 408/987-7000.—D.L.
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No more than two (2) entries per contestant. Each entry must include a $5 entry fee and a one-page summary headed with the name of entry, contest category, k-count, the price of entry, as well as your name, address, and phone numbers. In the summary, state the purpose and intended audience of your entry. Disks will not be returned. Employees of the sponsors are not eligible to enter. Winning stacks from the 1990 SuperStacks contest are not eligible. Macworld reserves the right to republish or reuse winning entries.

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The chart explains exactly what you need to achieve the desired level of performance.

To upgrade a 4-socket Mac Plus or SE to this amount of memory

<table>
<thead>
<tr>
<th>Amount</th>
<th>Action</th>
</tr>
</thead>
<tbody>
<tr>
<td>2 MB</td>
<td>Remove all four existing 256K SIMMs, install two 1M SIMMs, leave two sockets for future expansion.</td>
</tr>
<tr>
<td>2 1/2 MB</td>
<td>Remove one 256K SIMM and install two 1M SIMMs.</td>
</tr>
<tr>
<td>4 MB</td>
<td>Replace all four 256K SIMMs with four 1M SIMMs.</td>
</tr>
<tr>
<td>6 MB</td>
<td>Replace all four 256K SIMMs with six 1M SIMMs.</td>
</tr>
<tr>
<td>8 MB</td>
<td>Replace all four 256K SIMMs with eight 1M SIMMs.</td>
</tr>
</tbody>
</table>

To upgrade an 8-socket Mac II, Ix, Ix+, or SE30 to this amount of memory

<table>
<thead>
<tr>
<th>Amount</th>
<th>Action</th>
</tr>
</thead>
<tbody>
<tr>
<td>4 MB</td>
<td>Remove all four existing 256K SIMMs, install four 1M SIMMs, leave remaining sockets for future expansion.</td>
</tr>
<tr>
<td>5 MB</td>
<td>Keep existing 256K SIMMs, install four 1M SIMMs in remaining sockets.</td>
</tr>
<tr>
<td>8 MB</td>
<td>Remove all four 256K SIMMs, install eight 1M SIMMs.</td>
</tr>
</tbody>
</table>

To open your Mac Plus or SE, you'll need a specially designed tool — it's available from us as part of a handy tool kit for just $9.

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Memory chips come factory-installed on plug-in cards, called SIMMS (Single Inline Memory Modules). Each one megabyte SIMM card holds eight top quality, memory chips. We carry chips by all the major manufacturers like Texas Instruments, Intel and Samsung. We also carry the full line of Dove memory products. Prices can vary a lot, based on quality, speed and demand. At press time our price for 1MB, 100 ns SIMMS is $85. Please call for the very latest prices and availability. Our sales staff will tell you what you need and help make your choice an easy one.

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Fax 1-201-905-9279

MacWarehouse 30-Day Money Back Guarantee
Many of our drives come with the MacWarehouse 30-Day Money Back Guarantee. If, for any reason, you're not completely satisfied, call us within thirty days of receipt for a return authorization number and full refund of the purchase price.
ACCESSORIES

American Power Conversion
110 SE UPS..................................219.
370 SE UPS ..................................315.
Apple
Toner Cartridges LaserWriter ..................111.
Avery Labels (full line available).............Call.
Basic Needs, Inc.
HardTop Keyboard Covers ......................15.
HardTop ImageWriter Covers ...................17.
Keyboard Flip .....................................6.
Dust Covers - Grey Nylon Ripstop.............11.
Mac Plus and keyboard .........................11.
Mac SE & extd. or reg. keyboard ..............28.
Utility Pac .........................................11.
Curtis
Computer Tool Kit (52 pc.) ......................49.
Desk Holder (holds 40) ........................9.
Ergotron
MacTilt-SE ......... ea. 56.
Survivor
MacMoney3 ..5 ............................... ...59.
BLANK MEDIA
6.
7.
_..,...__,details be
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V"uex with The Virex INT is on duty monl ·
ord/Sca n feature to Identify previo usly
virus strains in their tracks. Registered
puter viruses! Just give the command and
skilled surgeon . Rapid upgrades slop new
access to publishe r s Toll-free Virex Help
line. (security) $52.

UnMouse (Microtouch)
The UnMouse does every­
ing a mouse can - only
taster, easier, and in less
space. To move the cur­
case, simply slide your
nger over the glass surface. To
make a selection, merely
press down. The Un­
Mouse also serves as an
extended keyboard. Tap
the large red button and
you have a Power Keypad
with 16 keys instantly
available to execu­
tions (60 in advanced
mode). With its one million
触ch points the UnMouse
also performs as a sma­
graphics tablet. Requires a
output) $189.

Mac II Stand w/Cable Kit ..........................64.
MasterPiece Mac II Case ..........................109.
PowerBacker 480 UPS Line ......................120.
PowerBacker 800 UPS Line ......................240.
PowerBacker 1200 UPS Line .....................479.
System Savvi ..........................83.
Mobius Products
Fanny Mac QT ....................................55.
SE Silentcom .....................................39.

Polaroid
Circular Polarizing Filter ........................35.
Targus, Ltd.
Deluxe Plus/SE-XKB Case (black) .............69.
ImageWriter II Case (black) .....................45.
Mac Plus/SE case (black) .......................55.
Illci Case .........................................75.

Macintosh SE/Plus w/Extended
Keyboard Carrying Case (Targus)
Pamper your Mac with a Targus case
made of Zibloc treated nylon to give you
waterproof durability and an impact ab­
sobering high-density foam layer with a sof­
protective lining for complete protection.
Cushioned shoulder pad and handle­
provide extra comfort and conveni­
Plus there’s room for everything from your
Mac, a hard disk drive, and
the extended keyboard to
pockets for your mouse,
frames to copy
paste into
putts, and plati­
num. Premium line
now available.

Virex 2.2 (RJ/C/Mc)com)
Detect your Mac against deadly com­
puters! Just give the command and
Virex with The Virex INT is on duty mon­
serve infections from all known Mac viruses. Use Virex’s Rec­
card/Scan feature to identify pre­
known viruses. Once diagnosed, order
Virex to operate and repair files like a
skilled surgeon. Rapid upgrades slop new
virus strains in their tracks. Your users receive update notices and have
access to publisher’s Toll-Free Virex Hotline. (security) $22.

FO Designs
Imageware II Carrying Case .....................46.
Macware II Plus Carrying Case ...............44.
Macware II SE Carrying Case .................73.
Monitorware Apple RGB Case .................79.
The Ultimate SE Case Carrying Case ...........79.

Kensington
Anti-Glare Filter ..................................33.
Apple Security System ............................34.
LaserWriter II Security System ...............52.

TrueForm SetUp ..................................225.
AEC Management Systems
FastTrack Schedule ................................115.
Aldus
Persuasion 2.0 ....................................329.
Claris
Managing Your Money ...........................122.
Monogram
Business Sense ....................................269.
Dollars and Sense ..................................8.

Nolo Press
For The Record ..................................29.
WillMaker ...........................................32.
Reality Technologies
WealthBuilder ....................................165.
ShopKeeper Software
Bis-1 2.0 .........................................99.
Softview
MacTax Federal ’89 - 1040 .....................65.
State supplements ..................................56.
Survivor
MacMoney3 ......................................59.

Mac II Carrying Case ........... .... ..................49.
Mac IIx /llcx Case ........................ ............75.
Monitorware Apple RGB Case .................79.
Monitorware Apple RGB Case .................79.

Business Sense .................... .......... 269.
MECA
Managing Your Money ...........................122.
Monogram
Business Sense ....................................269.
Dollars and Sense ..................................81.

Mac IIx/Si Carrying Case (black) ..............69.
Mac IIx/Plus Carrying Case (black) .........45.
Mac Plus/SE Case (black) .......................55.

Digi/Video (Rapp)
Get a window on the world from your Mac II desktop! View real time TV and video from a window in your Mac screen. Use the graphics
displays in the window to adjust contrast and audio volume while accessing up to 68 cable channels. Monitor
output from camco­
erors, VCR’s, etc. Then grab frames to copy & paste into any Mac document includ­
ing HyperCard stacks. Perfect for monitoring security camera or running training tapes. (hardware) $415.

GUARANTEE
Many of our products come with a thirty day money
back guarantee. If you are not completely satisfied
Ask for details when you place your order.
If you found the first two versions of the popular Power User's Tool Kit useful, you'll be delighted to know that the very latest version, 3.0, is now available.

The new edition includes BOOMERANG 2.0, an ingenious utility, which makes it much easier to use the SP Dialog (the dialog box that appears when you choose Open or Save from the file menu).

You'll also find the latest version of DISINFECTANT (anti-viral freeware) and REMEMBER?, a handy reminder of the day's events when you start up your Mac.

The POWER USER'S TOOL KIT 3.0 is FREE from MacWAREHOUSE when you order from us. If you want the disk, you pay only $1.50 for shipping and handling. The programs are shareware, so you can try them free of charge. If you wish to continue using them, some authors ask that you pay a fee ($10-$35). Many of the programs are absolutely FREE. All of the details are explained on the disk. Which is yours to keep.

WIN A TRIP TO LONDON!

There's still time to enter our latest contest and win an all-expenses-paid trip to the MacUser U.K. Show in London, November 7-10, 1990. Your name is automatically entered in the drawing when you order from MacWAREHOUSE. Or, just fill out and mail the entry coupon below.

FREE CATALOG! You'll also receive the very latest edition of the MacWAREHOUSE catalog. Hundreds of new products, product reviews and updates — plus answers to your questions about compatibility, copy protection and features.

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(Custom Applications, Inc.)
Print PostScript language files using more than 50 different printers and film recorders. In combination with your favorite desktop publishing, graphics, drawing, painting and word processing software, Freedom of Press allows you to print PostScript language files, including support for 24 bit continuous tone color images. Complete with 35 scalable and rotatable outline fonts and drivers for all supported printers. Requires Macintosh SE/30, II, Icx, I If or Ifc. (utility) $295.

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StuffIt Deluxe (Aladdin Systems, Inc.)

Stuffit Deluxe is the newest generation of the industry-standard compression, encryption, and archiving application. An easy-to-use interface and one-step QuickStuff/QuickUnStuff features allow beginners to benefit immediately. With over 70 new features, it employs many new state-of-the-art compression (including file-specific optimizers) and new security methods. Multiple archives can be opened and manipulated in a Finder-like fashion (with sorting, copying, renaming, or deleting). View brand viewers, a complete HyperTalk-like scripting language, and IBM-PC support (with decom and unzip) are included. (utility) $63.

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FastForms 2.0
Because you don’t get a second chance to make a first impression. This powerful forms man- agement system quickly creates, customizes, and prints professional-quality custom business forms. Import and export data into user defined fields to perform automatic calcula- tions. (business) $89.

White Knight 1.1
Successor to the legendary Red Ryder. New features list is more than 20 pages long! The 270+ pg. manual has plenty of tips to help beginners communicate like the pros. Comes bundled with Okyto, a revolutionary Mac-to-Mac file transfer pro- gram. Free subscription to Genie network provided. (communications) $85.

QuadLVNX Trackball
Uses Honeywell aerospace technology to give precise fin- ger-palp control over cursor move- ment. This device offers much greater precision in cursor placement. Just spin the track- ball and the cursor flies across the screen to where you want it. Great for desktop publishing, CAD/CAM, graphics and arcade games. (input) $59.

Publish-It Easy
Combines the sophistication of Publish-It with 100% desktop pub- lishing fonts, and an easier than- ever User Interface. Newcomers to Desktop Publishing can produce documental prints, spreadsheets, word processor, 112,000 word spell checker, 240,000 word thesau- rus, advanced page layout, drawing and painting tools, (desktop publishing) $112.

JAM Software
Smart Alarms & Appt. Diary ....... 49.
Smart Alarms 1 - 4 users ........ 99.
Smart Alarms (1 - 8 users) ....... 99.
Smart Alarms 9 - 15 users ....... 199.
Smart Alarms 16-25 users ....... 299.
Microlytics
Inside Information ................ 69.
Preferred Publishers Databse 1.5 ... 68.
Vantage 1.5 ...................... 52.
Solutions
SmartTrack & The Clipper 2.0 .... 45.
Vision Software
Form Layout .................... 35.

DESKTOP PUBLISHING

Aldus
PageMaker 4.0 or PrePrint ....... 499.
Data Translation
PhotosMac ..................... 600.

FastLabel 2.0 (Vertical Solutions)
Ski to the chase of single label printing in three easy steps! Im- port addresses, lists, and graphics then use FastLabel’s preformatted templates or (create your own) to produce everything from disk, V.C.R., and cassette labels to name badges, signs and more. (business) $89.

FastEnvelope
This handy DA lets you import lists and graphics to print eye-catching env- elopes, then adds postal bar codes saving you time and money on bulk mailings. (business) $50.

Letraset
ColorStudio ..................... 579.
FontStudio ...................... 459.
ImageStudio or Ready, Set, Go! ... 275.
Odorless
Read-It 2.1 (OCR) .......... 278.
Read-It Personal 2.0 .......... 199.
Read-It TS (ThunderScan) ....... 78.
Quad
QuadStyle ...................... 469.
Silicon Beach
Personal Press .................. 199.
Spinnaker/Springboard PLUS .... 115.
Springboard Publisher II ....... 109.
TimeWorks
Publish-It Easy ................ 112.

DISK DRIVES/BOARDS

CMS
MacStack 20 Meg ............. 459.
MacStack 30 Meg .............. 496.
MacStack 45 Meg .............. 590.
MacStack 60 Meg .............. 640.
MacStack 80 Meg .............. 760.
MacStack 44 Meg Removable .... 839.
Cutting Edge
380K External Floppy Drive .... 149.
SyQuest Removable 45 Meg .... 689.
Under the Mac 20 Meg ....... 339.
Under the Mac 30 - 60 Meg .... 379.
Under the Mac 45 - 60 Meg .... 435.
Under the Mac 60 + Meg ....... 469.
Dayna Communications
Dayna File Single 360K (5 1/4") .... 525.
Dayna File Dual 360K & 1.44M .... 745.
Fujitsu 800K Disk Drive ....... 159.
Kenront Technology
Drive 2.4 .............. 329.
Hattori ..................... 199.
Peripheral Land, Inc
Infinity Dual Turbo ......... 1875.

Inifinity Turbo 40 Meg .......... 985.
Turbo Floppy 1.4 ............... 359.
Power User
20 Meg Drive .......... 319.
30 Meg Drive .......... 359.
40 Meg Drive .......... 499.
60 Meg Drive .......... 499.
80 Meg Drive .......... 599.
40 Meg Removable Drive .... 659.
Quantum
Quantum 40 MB Read Drive .... 565.
Quantum 80 MB Read Drive .... 735.
RaserOps
RaserOps ColorBoard 264 ...... 790.

EDUCATIONAL/ PERSONAL

Beacon Technology
GEMS of the Word .......... 25.
BrightStar
Alphabet Blocks .......... 30.
Taking Tiles .............. 26.
Davidson
Fair Tide Technologies
Navigatol mono .......... 199.

The "ULTIMATE" SE Carrying Case (J/O Design, Inc.)
The "ULTIMATE" SE Carrying Case is de- signed with the same high quality standards as other MacLuggage products. This case offers internal padded compartments for ANY Macintosh keyboard, mouse, external hard disk and cables. It also features 2 additional exterior pockets for everything from disks to umbrellas. Combine these features with sturdy De- port Cordura nylon and 1/2 inch high grade padding and you’ll see why this is the "Ultimate" carrying case for your Mac. (accessories) $79.

ENTERTAINMENT

Artworx
Bridge 6.0 .............. 24.
Daily Double Horse Racing .... 19.
Broderturnb
Ance of Art of War At Sea .... 27.
ShufflePuck Cafe ........ 24.
Where in the World is Carmen .... 29.
MORE FOR YOUR MONEY...

DiskFit 1.5 (SuperMac)
A handy utility for backing up your hard disk on a series of floppies. It saves time because it backs up only those files which have changed since the last backup. DiskFit can verify each floppy after copying files onto it, so you know that your files are safe. DiskFit also discards old versions of files so your backup set doesn't keep growing. Version 1.5 supports a variety of cartridge tape drives, including the Apple tape backup system. (utilities) $58.

Software Ventures
Microphone II v.3.0 ............ 215.
Solutions ......................... 239.
FoxGate Plus ..................... 117.
MailMaker (5-Pack) ............. 119.
TOPS ...................... 169.
TOPS DOS Network Bundle ........ 165.
Traveling Software ............... 81.
Mack Link ......................... 71.
Mack Link III Connectivity Pac 119.
Mack Link III Network Pac ...... 118.

DATABASE SOFTWARE
Aclitus 4th Dimension 2.0 ........ 469.
FileForce ........................ 249.
FileMaker ......................... 409.
Blyth ............................... 375.
Claris .................. 469.
FileMaker Pro ..................... Call.
Fox Software ........................ 229.
FileMaker Pro ..................... Call.
FoxBASE+Mac ..................... 229.
Box Software ....................... 229.
Free Soft .......................... 229.
Frobry .................. 229.
Frobry Star Kit .................... 229.
Prometheus ....................... 229.
DAC ACCESSORIES
Casady & Greene QuickDEX .......... 31.

DiskFit 1.5

(RENTAL S)

110 SE UPS (American Power Conversion)
Fits neatly under your Mac and provides up to 20 minutes of clean power. Built-in rechargeable battery prevents data loss and equipment damage. Protects against surges, spikes and power line noise. (accessory) $219.

Power Chute
Power Chute alerts all network users and initiates a graceful shutdown of the AppleShare Network. Communicates with a signaling American Power Conversion UPS such as the 110SE or 370ci. (utility) $67.

30 day UPS
Power protection for the Mac II family. With the 370ci Uninterruptible Power Supply, you'll have enough backup power to operate your Mac II system for 15 minutes. That includes a typical Mac II with a color monitor and an internal hard disk drive. (accessory) $315.

Compuserve
Compuserve Navigator 3.0 ........ 49.
Compuserve Subscription Kit .......... 24.
DataViz .......................... 119.
MacLink Plus/Windows 4.1 ........... 99.
Dow Jones .......................... 119.
Neteller Membership ................ 24.
Parilution ........................ 119.
Signia Solutions ................... 245.
Microcom Software ................ 119.
Prodigy .......................... 27.
Software Ventures ................ 31.

CanOpener 1.1
Information retrieval utility for the Mac. Search anywhere, and retrieve just about anything: including text, pictures and sounds. Locates text inside pictures and gives you the whole picture! Anything you retrieve with CanOpener can be stored in its library, so by the next time you need it, it's just a click away. (utility) $64.

Microleague Baseball II
With MicroLeague Baseball you'll bat your way to the pennant. Manage your team and the statistics they accumulate. The statistics they accumulate to make head-up management decisions on your way to the pennant. (entertainment) $38.

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CE Software
InOut (1 to 5 Users) ............ 128.
QuickMail 2.2 (1-10 Users) .......... 319.

Symantec
More 3.0 .......................... 269.
Symmetry ......................... 275.
SYNEX .......................... 79.
MacEnvelope Plus .................. 219.
MacPhonebook ..................... 51.
Vertical Solutions ................. 89.
FastEnvelope ..................... 50.
Zedcor .................. 229.

CAD/CAE
Claris .......................... 579.
Graphisoft ........................ 275.
MiniCard 3.0 ...................... 275.
Innovative Data Design ............ 275.
MacDraft ......................... 375.
StrataVision 3.0 ................... 375.

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CE Software
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QuickMail 2.2 (1-10 Users) .......... 319.

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InOut (1 to 5 Users) ............ 128.
QuickMail 2.2 (1-10 Users) .......... 319.
### FONTS

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<thead>
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<th>Font Name</th>
<th>Price</th>
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<tr>
<td>Adobe Type Manager 1.2</td>
<td>55</td>
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<tr>
<td>Adobe Type Reunion</td>
<td>125</td>
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<tr>
<td>TypeAlign</td>
<td>59</td>
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<td>Type Set 1 or Type Set 2</td>
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<td>Fonts (full line)</td>
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<td>Altsy</td>
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<td>Fantastic Plus 2.02</td>
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<td>Fontographer 3.08</td>
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<td>Metamorphosis</td>
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<td>Art Importer 2.0</td>
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<td>LetraStudio</td>
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<td>Art Fonts Vol. 1, 2 or 3</td>
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### GRAPhICS & DESIGN

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<th>Graphics &amp; Design Name</th>
<th>Price</th>
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<td>Media ImageBase Electronic Art</td>
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<tr>
<td>Quality 300dpi electronic art from</td>
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<td>one of the world's leading publishers</td>
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<td>of ready to use art. Enhance</td>
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<td>brochures, menus, reports, newsletters</td>
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<td>and presentations. One large image</td>
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<td>per file - 100 per package. Packages</td>
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<tr>
<td>available: Newsletter Maker, Business</td>
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<td>Graphics, Computers &amp; Technology,</td>
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<tr>
<td>ReportMaker, Borders &amp; Boxes</td>
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<td>and 9 others. (graphics) $95. each</td>
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<td>Silicon Beach</td>
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<td>Digital Darkroom</td>
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<td>Super 3D 2.0</td>
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<td>SoftStream</td>
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<td>SmartArt I, II, III, or IV Streamline</td>
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<td>Aldus</td>
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<td>Freehand 2.0</td>
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<td>Aperture Technology</td>
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<td>Creative Software</td>
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<tr>
<td>Ultra Paint</td>
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As the new decade begins, most Macintosh users and other inhabitants of the vast computer community have become aware that serious questions are being raised about the potentially harmful health effects of electromagnetic emissions from display monitors. However, the issue has been so shrouded by denial on the part of manufacturers and employers, and addressed with such incompetence by state and federal regulatory agencies, that computer users scarcely know what to think about it, who to turn to for reliable information, or how to protect themselves. Meanwhile, industry, government, and the medical and scientific community are mounting belated attempts to study the problem and reach some consensus about how to deal with it.

Since disease does not develop by consensus but by immutable laws of biology, it seems prudent to review what is known about the harmful biological effects of low-level electromagnetic emissions from display monitors,
FIELD LEVELS OF MORE THAN 22 MILLIGAUSS HAVE BEEN MEASURED AT A DISTANCE OF 4 INCHES FROM THE APPLE 13-INCH COLOR MONITOR AND FROM E-MACHINES' COLORPAGE

power lines, and other sources—particularly magnetic-field emissions, which have been linked for more than ten years to the development of cancer—and to understand how this knowledge has been acquired and disseminated. It also seems sensible to determine the strength of magnetic-field emissions from monitors—something that has not been done with accuracy to date—and to relate these emissions, insofar as possible, with what is known about their potential for harm.

For this reason, *Macworld* has undertaken to conduct careful measurements of the strength of the magnetic fields given off by monitors that are commonly used with the Macintosh. The idea is to provide accurate readings so that Macintosh users can determine for themselves whether they wish to take protective measures in order to reduce their exposure to magnetic fields (see "At Arm's Length").

**First Suspicions**

Radiation from computer terminals first became an issue in 1977, when officials of the National Institute for Occupational Safety and Health (NIOSH) measured emissions from several display monitors at the *New York Times*, where two young copy editors had developed incipient catarracts after working on the machines for periods of a year or less. The NIOSH officials reported that the electric-field and magnetic-field strengths of the VLF (very-low-frequency) radio-frequency radiation being emitted were too weak to be detected by their instruments at a distance of 4 inches. As it turned out, they were trying to measure the fields in terms of milliwatts per square meter, even though VLF and ELF (extremely-low-frequency) fields can't be accurately measured in this manner.

Early in 1980, NIOSH officials measured VLF magnetic-field strengths of almost 9 milligauss (a gauss is a unit of strength of the magnetic field, and a milligauss is 1/1000 gauss) near the flyback transformers of several display monitors at newspapers in San Francisco and Oakland, California. The NIOSH officials discounted the health hazard of these fields, claiming that "there is no occupational standard for this frequency and these frequencies have not been shown to cause biological injury."

During the next two years, seven unusual clusters of birth defects and miscarriages involving women who operated video-display terminals (VDTs) were reported in Canada and the United States. Instead of taking their own measurements of the machines in question, however, the health officials who investigated these cases relied on the flawed NIOSH reports and characterized each of the clusters as a chance occurrence. By this time, the regulatory officials and computer manufacturers of both nations seemed to be falling over one another in their haste to absolve computers of any blame.

In March of 1981, the director of Canada's Radiation Protection Bureau declared that VDTs "carry no radiation hazard." Similar claims were made before a congressional subcommittee by the U.S. Food and Drug Administration's Bureau of Radiological Health and by the director of standards for IBM. In October of that year, a senior scientist at the Bell Telephone Laboratories in Murray Hill, New Jersey, declared that computer terminals "do not represent a health hazard from any radiation exposure caused by their use." (At the time, there were well over 100,000 computer terminals in operation in the Bell systems.)

**60Hz Hazards Exposed**

Unaccountably, no one in industry or government said a word about the pulsed 60Hz electric and magnetic fields that were being emitted by display monitors (see “Cathode-Ray Tubes Explained”), even though there were by then many studies in the medical literature to suggest that the 60Hz alternating-current fields given off by power lines might be hazardous to health. Chief among these studies was one that had been published in March of 1979 in the highly respected *American Journal of Epidemiology* by epidemiologist Nancy Wertheimer and physicist Ed Leeper, who live in Boulder, Colorado. Wertheimer and Leeper had conducted an investigation showing that children in the Denver area who lived in homes near electric distribution wires carrying high current had died of cancer at twice the expected rate. (Since magnetic fields are produced by electric...
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Computer display monitors operate on much the same principle as television sets. An evacuated glass tube containing an electron gun, called the cathode-ray tube (CRT) (A), produces a narrow electron beam (B); a step-up transformer known as the flyback transformer (C) then accelerates and directs the beam toward the front of the tube. When the beam strikes the inner surface of the CRT screen, it interacts with a phosphor coating (D) on the face of the tube to generate a spot of visible light.

To produce a screen image, the electron beam sweeps from left to right and from top to bottom in a series of raster lines (E). The movement of the electron beam is controlled by deflection coils (F) wound like a yoke around the neck of the CRT; electric current flowing through the coils produces magnetic fields that control the electron beam. Increasing current in the horizontal-deflection coil forces the beam from left to right; a drop in current causes the beam to return to the left. Meanwhile, an increase in the vertical-deflection coil's current aims the beam down a line. This pulsing action results in a sawtooth waveform (G).

The horizontal-scan frequency for a typical computer monitor is generally between 10kHz and 30kHz, which falls in the very-low-frequency (VLF) range. Because most monitors operate at 60 to 75 frames per second, their vertical-scan frequency is between 60Hz and 75Hz, within the extremely-low-frequency (ELF) range. Both electric and magnetic fields are generated in the ELF and VLF ranges.

In addition, 60Hz alternating-current (AC) fields originate in the monitor's power transformer. (60Hz AC current flows back and forth 60 times a second.) Since the AC fields decay rapidly over distance, they can usually be measured only in the immediate vicinity of the power transformer. —P.B.
Computer Monitors Implicated

The fact that display monitors emit significant radiation in the form of pulsed ELF electric and magnetic fields did not come to light until October of 1982. At that time, Dr. Karel Marha, a biophysicist at the Canadian Centre for Occupational Health and Safety (CCOHS) in Hamilton, Ontario, revealed that Canadian researchers had measured 60Hz magnetic fields greater than 2 milligauss at distances of 12 inches from two display monitors, and fields of approximately 1 milligauss at a distance of 20 inches from several screens. In 1983, CCOHS issued press releases carrying Marha's warning that there was scientific evidence to suggest that pulsed electric and magnetic fields could be more harmful than nonpulsed fields, as well as his recommendation that workplaces be redesigned so that VDT operators do not sit close to their display monitors or to neighboring monitors.

Marha's recommendations were ignored by government health officials in Canada and the United States, who failed to appreciate the possible connection between the potential health hazard of alternating-current 60Hz power-line magnetic fields and that of the pulsed 60Hz magnetic fields given off by display monitors. Moreover, the CCOHS press releases were not picked up by any major newspaper in the United States or Canada. A year later, the medical director of the New York Times told a congressional subcommittee that he was aware of "no medical evidence of serious VDT-related health effects." By then, of course, newspapers everywhere had become highly dependent upon computer technology.

Supporting Evidence

In July of 1982, shortly before Marha's announcement that display monitors were emitting potentially hazardous electric and magnetic fields, Dr. Samuel Milham, Jr., a physician and epidemiologist for the Washington State Department of Social and Health Services, published a letter in the New England Journal of Medicine that furnished a new insight into the problem. Milham had examined the data for 438,000 deaths occurring between 1950 and 1979 among workers in Washington State and had found that leukemia deaths were elevated in 10 out of 11 occupations involving exposure to electromagnetic fields. His pioneering study provided the starting point for some 20 subsequent investigations here and abroad, which showed that persons whose occupations require them to work in electromagnetic fields—among them electricians, electrical engineers, and telephone- and power-line workers—die of leukemia and brain cancer at a much higher rate than other workers.

For example, a 1984 study demonstrated that a significantly higher than expected number of Maryland
While epidemiologists were investigating the incidence of cancer among human beings exposed to low-level electromagnetic fields, other scientists were studying the effect of weak ELF fields on test animals. Chief among them was Dr. W. Ross Adey, a clinical neurologist and neuroscientist, who was formerly the director of the Brain Research Institute at the University of California at Los Angeles and is now associate chief of staff for research at the Jerry L. Pettis Memorial Veterans' Hospital, in Loma Linda, California. During the 1970s, Adey and his colleagues discovered that weak ELF electromagnetic fields altered brain chemistry in living cats. During the 1980s they found that low-level electromagnetic fields can interfere with the ability of T-lymphocyte cells—the soldiers of the immune system—to kill cancer cells, which suggests that these fields may be acting as cancer promoters by suppressing the immune system.

In 1988, Adey and his associates demonstrated that weak 60Hz electric fields similar in strength to those that can be found in the tissue of a human being standing beneath a typical overhead high-voltage power line (or, for that matter, in the tissue of someone standing very close to a display monitor) could increase the activity of an enzyme called ornithine decarboxylase, which is associated with cancer promotion.

Back in 1980 and 1981, even as government health officials in the United States and Canada were denying any possible connection between electromagnetic emissions from display monitors and adverse pregnancy outcomes among women who worked with those machines, Spanish researchers were conducting experiments showing that when chicken eggs were exposed to weak pulsed ELF magnetic fields, nearly 80 percent of them developed abnormally, with malformations of the cephalic nervous system being particularly prevalent. The adverse effect of pulsed magnetic fields upon the development of chick embryos was confirmed in 1984 by scientists at the Swedish National Board of Occupational Safety and Health.

Later that year, however, Professor Arthur W. Guy, director of the Bioelectromagnetic Research Laboratory at the University of Washington, in Seattle, who had been hired by IBM to review the literature on the biological effects of VDT emissions, pointed out that the weak magnetic-field pulses used by the Spanish researchers did not match the sawtooth shape of the pulses emitted by computer display monitors, and concluded that there was no valid evidence that monitor emissions posed any health hazard.

Further Indications
Early in 1986, Guy's criticism was addressed in a Swedish study conducted by Dr. Bernhard Tribukait, a professor of radiobiology in the Department of Radiobiology of the world-renowned Karolinska Institute, in Stockholm. Together with a colleague, Tribukait discovered that the fetuses of mice exposed to weak pulsed fields with the same sawtooth shape as those given off by display monitors experienced more congenital malformations than did the fetuses of unexposed test animals. (This finding was reported by Tom Brokaw on "NBC Nightly News," but went unmentioned by the New...
conception "clearly indicates that the pulsed magnetic fields—not some as-yet-unrecognized factor—are damaging the embryos."

**Industry Responses**

Meanwhile, the Coalition for Workplace Technology—a powerful lobbying group set up by the Computer and Business Equipment Manufacturers Association (CBEMA) and strongly supported by IBM—had been lobbying since 1984 in various state legislatures against laws designed to protect the health of VDT workers. Computer manufacturers continued to scoff at the idea that their devices might emit hazardous radiation. One industry spokesperson, Charlotte Le Gates, the director of communication for CBEMA, declared that for pregnant operators to ask to be transferred away from VDTs "is like asking to be transferred away from a light bulb."

By using this simile repeatedly, computer manufacturers and their paid consultants in CBEMA and the Center for Office Technology have been unquestionably successful in allaying growing concern among computer users that the emissions from display monitors might be hazardous. The comparison is specious and unscientific, however. A light bulb emits no magnetic field whatsoever—a fact that can easily be ascertained by holding a gauss meter (a device that measures the strength of a magnetic field) to an incandescent light bulb. As the accompanying measurements taken by Macworld clearly show (see "Macworld Tests"), however, many display monitors do emit magnetic fields that are as strong or even stronger than the magnetic-field levels that have been associated with the development of cancer in children and workers.

**Risk Acknowledged**

The accumulation of evidence suggesting that the electromagnetic fields given off by display monitors may be hazardous, together with the fact that there are now some 40 million computer terminals in the workplace, raises the question of why so few epidemiological studies have been conducted in the United States to determine whether monitor emissions are affecting the health of American users. Astonishingly, only one major epidemiological study has so far been conducted in this country. It was performed by researchers at the Northern California Kaiser Permanente Medical Care Program, in Oakland, who conducted a case-control study of 1,583 pregnant women who had attended Kaiser Permanente obstetrics and gynecology clinics during 1981 and 1982.

In an article entitled "The Risk of Miscarriage and Birth Defects among Women Who Use Visual Display Terminals During Pregnancy" (American Journal of Industrial Medicine, June 1988), Kaiser researchers wrote that they had found that women who worked with VDTs for more than 20 hours a week experienced a risk of both early and late miscarriage that was 80 percent higher than the risk for women who performed similar work without using VDTs. In their conclusion, the researchers stated, "Our case-control study provides the first epidemiological evidence based on substantial numbers of pregnant VDT operators to suggest that high usage of VDTs may increase the risk of miscarriage."

**Apple Responds**

As might be expected, the results of the Kaiser Permanente study, together with the Swedish experiments demonstrating that the emissions from display monitors can adversely affect the fetuses of test animals, have prompted many computer users to write to computer manufacturers to ask whether their monitors are safe to use. One such letter was sent on November 5, 1989, to John Sculley, chief executive officer of Apple Computer, by Professor Harris Barron, who taught electronic media in art-making at the Massachusetts College of Art in Boston for 25 years. In his letter, Barron told Sculley that he was writing on a Macintosh SE; that his young daughter-in-law, "an avid law school scholar, sits long hours at the terminal of her own SE," and that "she and her computer-user husband intend to raise a family in the near future." (As the reader will note in "Macworld Tests," Macworld has measured an ELF magnetic field of slightly more than 2 milli-
To determine the strength of the ELF magnetic fields emitted by monitors regularly used with Macintosh computers, Macworld tested ten monitors in our labs. Using the Holaday HL-3600-02 ELF/Power Frequency EMF Survey Meter, we measured emissions at 4, 12, 28 (arm’s length), and 36 inches from the center of the front, back, left, right, top, and bottom of the monitors. (For logistic reasons, we could not complete all the measurements from the bottom.) While it is important to note that magnetic-field strengths may vary somewhat from monitor to monitor, even within a single product line, the overall test results do confirm that ELF magnetic-field emissions from monitors used with the Macintosh are worrisome.

The strongest emissions are at the sides and tops of the monitors—over 70 milligauss (mG) in some cases. At the same distance from the front, emissions are over 22mG for the Apple monitor and the E-Machines ColorPage 15. As detailed in the main article, levels much lower than these have been correlated with cell mutation and cancer in humans. At 28 inches (arm’s length), however, the emissions from the front fall to below 1mG.

**EMISSION RANGES**

- **10+ milligauss**
- **5-10 milligauss**
- **2-5 milligauss**
- **1-2 milligauss**
- **0-1 milligauss**

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1. AppleColor High-Resolution RGB Monitor
2. E-Machines ColorPage T16 Display System
3. MegaGraphics MegaScreen 2003/19
4. Radius Color Display
5. E-Machines ColorPage 15
6. Generation X Technologies CT-II
7. SuperMac 19" Color Display
8. Macintosh Plus
9. Macintosh SE
10. Macintosh SE/30
TO APPRECIATE THAT SUCH ELECTROMAGNETIC PHENOMENA, WHICH HAVE NO COUNTERPART IN MAN’S EVOLUTIONARY HISTORY, MAY WELL PROVE HAZARDOUS TO HEALTH

gauss at a distance of 12 inches from the screen of the SE display monitor.) Barron then asked whether his daughter-in-law was at risk from the electromagnetic fields emitted by her monitor and told Scully that “the results of any studies that Apple has made in this regard would be helpful.”

On December 6, 1989, Barron received an unsigned letter from The Apple’s position in this regard “is supported by the American Medical Association, the American College of Obstetricians and Gynecologists, the National Institute for Occupational Safety and Health (NIOSH), and the World Health Organization (WHO).”

McGraw said that the Kaiser Permanente study drew public attention because of what appeared to be an increase in miscarriages among women who use VDTs more than 20 hours per week,” but that the researchers who conducted it “were unable to determine the specific cause of the in­creased rate of miscarriages.” He then noted that “similar studies in Canada and Scandinavia have found no relationship between VDT work and adverse pregnancy outcome.” McGraw enclosed the results of a recent animal study that had been conducted for IBM and Ontario Hydro by researchers at the University of Toronto, who, unlike Drs. Frölen and Tribukait, had found that pulsed magnetic fields did not adversely affect the fetuses of test mice. He also recommended that Barron read a compendium entitled Latest Studies on VDTs, published in August 1989 by the Center for Office Technology. (This is the new name of the Coalition for Workplace Technology of the Computer and Business Equipment Manufacturers Association, which had previously assured computer users that the emissions from a display terminal were no different than those from a light bulb.)

In January of this year, McGraw sent Barron the names and resumes of three people whom he described as “experts in the field of biological effects of electromagnetic radiation.” One was Edwin L. Carstensen, a professor of electrical engineering at the University of Rochester, who has been a paid consultant of the electric-utility industry for nearly 15 years and has testified for power companies in court cases on several occasions. Another was Kenneth R. Foster, a professor in the Department of Bioengineering at the University of Pennsylvania, who has not only discounted the possibility that low-level electromagnetic radiation can have adverse biological effects but has even suggested that restrictions be placed on further investigation of the problem. The third was Eleanor R. Adair, a physicist at the John Pierre Foundation, in New Haven, Connecticut, who, in spite of dozens of scientific studies published in leading scientific journals around the world demonstrating that weak pulsed electromagnetic fields given off by display monitors and low-level fields emitted by radar and other sources can cause adverse biological effects at field strengths far below those necessary to produce heat, has recently been quoted as saying that she has “never seen one bit of scientific evidence—and let me emphasize the word scientific—that ELF or microwave radiation has any nonthermal biological effects.”

Answering Critics
Macintosh and other computer users must now decide for themselves whether monitor manufacturers are dealing forthrightly with the issue of display monitor emissions. It is clear that computer users are being asked by manufacturers to extend the presumption of benignity to the pulsed electric and magnetic fields given off by display monitors, even as scientists continue to investigate the apparent health hazard posed by these emissions. One of the chief rationales behind this strategy is the belief that there is no “conclusive” proof that VDT emissions have any harmful effects on computer users. Another is that no biological mechanism has yet been postulated to show exactly how pulsed magnetic fields might cause miscar-
riages and cancer. In other words, if scientists can’t explain how something is happening, it can’t be happening. Someone should remind the monitor manufacturers that scientists don’t know exactly how inhaled asbestos fibers act to cause cancer, yet everyone knows that asbestos causes cancer, and only fools would willingly expose themselves to asbestos.

As it happens, a model of how a 60Hz alternating-current magnetic field may cause or promote cancer has been provided by Dr. Harris Busch, an oncologist, who was chairman of the Department of Pharmacology of the Baylor University College of Medicine in Houston for 25 years and was also formerly an editor of the distinguished American Journal of Cancer Research. After explaining that a 60Hz alternating-current magnetic field vibrates to and fro 60 times a second, Busch points out that there will be a similar to-and-fro movement on the part of anything magnetic in such a field. According to Busch, this means that “any kind of molecule that is in a person’s brain, or in a person’s body, is being twisted 60 times a second up and back.”

Recently, Dr. W. Ross Adey has made the point that in the case of weak electromagnetic fields given off by display monitors, the tissue responses can take account of the regularity of the repeating pulses and assume the rhythm of those pulses in a phenomenon called entrainment, which, in turn, can alter the normal activation of enzymes and cellular immune responses in ways consistent with the promotion of cancer.

One does not need to be a medical doctor to appreciate that such electromagnetic phenomena, which have no counterpart in man’s evolutionary history, may well prove hazardous to health.

Paul Brodeur, a staff writer at the New Yorker since 1958, specializes in medical and science writing. The winner of many national awards for his reporting on the dangers of asbestos, the hazards of enzymes in household detergents, the destruction of the ozone layer, and the effects of electromagnetic emissions, Brodeur’s most recent book is Currents of Death (Simon and Schuster, 1989).

At Arm’s Length

While ELF magnetic-field emissions of roughly 5 to 23 milligauss (mG) were found at 4 inches from the front of monitors commonly used with the Macintosh, Macworld found that at 28 inches from the screen, all the monitors tested at less than 1mG. (The ambient ELF magnetic-field emissions measured in the Macworld offices ranged from 0.1 to 0.5 mG.) Macintosh users wishing to reduce exposure to pulsed electromagnetic fields should position their display monitors at arm’s length (with fingers extended) (A).

Because magnetic fields emitted from the sides and backs of most monitors are considerably stronger than those given off from the front, users should consider maintaining a distance of at least 4 feet from the sides or back of any other monitor in the workplace (B). Keep in mind that magnetic-field emissions are not stopped by cubic partitions, walls, lead aprons, or even the human body.

Curiously, there are no standards for ELF magnetic-field emissions, although several countries, Sweden and Canada among them, have developed standards for VLF magnetic-field emissions. A number of vendors—IBM, DEC, and Philips, for instance—market monitors for PCs that meet those standards. For the last two years, Sigma Designs has supplied the European market with monitors for the Mac that meet the VLF standards, and American users can now special order these monochrome and gray-scale 15-, 19-, and 21-inch monitors. Also, any monitor based on a technology other than a cathode-ray tube will have the advantage of not emitting the types of pulsed radiation associated with vertical- and horizontal-deflection coils. For a discussion of various products that claim to mitigate monitor emissions, see Conspicuous Consumer in this issue.

The controversy surrounding low-frequency electromagnetic emissions will continue until further research is completed. In the meantime, prudent avoidance—sitting at arm’s length from the front and 4 feet from the sides or back of a monitor—is a sensible solution. Macworld is committed to documenting any new developments as they relate to this issue. Stay tuned.—Suzanne Stefanac.
Although *Macworld* believes there may be a health hazard involved with the use of monitors—especially color ones, which have more electronic circuitry than do monochrome monitors—we aren't exactly dumping our Macintosh II displays in the garbage. A number of us have, however, pushed the monitors farther back on our desks or added keyboard extenders to our workspace. As long as you take similar precautions, we see no reason to avoid adding a color monitor to your Macintosh setup. A large color monitor may even be a necessity for some applications. Do, however, pay careful attention to the monitor dimensions listed in "Color Monitors Compared." These will tell you how well a certain monitor fits into your work area.

For this annual review of color displays, we tested seventeen 8-bit color systems—matched monitors and boards from the same manufacturer—for the Macintosh II. Macworld Labs tested each system for about a dozen objec-
Itive criteria (see “Color Monitor Lab Tests”), and a handpicked panel of critics from Macworld’s art and editorial departments ran the monitors through a battery of subjective tests. And, last but not least, I spent several days sitting across from 17 colorful monitors, searching for the Macintosh Holy Grail, the ideal color monitor.

Overall, testers and critics alike were impressed by the high quality of this year’s collection of color systems. In fact, more than a few people involved in the testing found it difficult to pick just one or two favorites. Unlike in roundups of previous years, very few monitors had major problems.

One other thing that distinguishes this year’s crop of monitors from those of previous years is the group of three 16-inch monitors—the E-Machines ColorPage T16 and TX and the MegaGraphics MegaScreen 2008/16—which pretty much swept the field in both objective and subjective tests. But I’m getting ahead of myself.

The Ultimate Test: A Color Image
The ultimate test of any color system, naturally enough, is how well it displays color images. Using several test images, the panel of critics rated the systems according to a subjective impression of overall image quality. The three 16-inch systems were common favorites, with the E-Machines TX taking top honors with comments such as “excellent saturation,” “vivid colors,” and “good contrast.”

Among the other displays there was a wider variety of opinions (indicative of the generally high quality of the choices), but most everyone gave high marks to the MegaGraphics MegaScreen 2008/19, the RasterOps ColorBoard 708+ System, the E-Machines T19, the Radius Color Display, and the SuperMac 19” Trinitron Color Display. The lowest-rated monitors (which our critics often described as “washed out” or “dull”) were the E-Machines ColorPage 15, the CalComp ChromaVision 2-Page Display System, and the PCPC II/21, and the Relax/Ikegami Trinitron Display System (which some also criticized, along with the PCPC II/21, as being “too green”).

But many factors contribute to how well a monitor displays a color image. When those factors are viewed individually, differences in the monitors become more striking. Sometimes those differences can even make a monitor that looked weak at first glance, look strong for particular applications. For instance, just because a monitor’s focus is ideally suited for viewing fine-lined CAD drawings doesn’t mean that it can display a red poppy brilliantly. To get a better idea of where color systems succeed or fail, let’s look more carefully at the parts that make the whole.

Although all color monitors are gaining in quality, we found some favorites. MegaGraphics’ MegaScreen 2008/19, SuperMac’s 19” Trinitron Color Display, and E-Machines’ T19 fared well in our objective and subjective tests. We’d recommend any of these monitors to users looking for a large screen.

Covering the Territory
When buying a color monitor, you should pay careful attention to the amount of terrain it can display. The diagonal size of the tube and size of...
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the active area (the portion of the screen used to display information) give only a rough idea of the maximum document size you can see without scrolling. To quickly determine how large a document can be viewed on the screen, divide the resolution by the Macintosh's standard of 72 pixels per printed inch.

On the low end is Apple's 13-inch High-Resolution RGB Monitor, whose 640 by 480 resolution can't even display one full page. The resolution of 16-inch displays ranges from the ColorPage T16's 832 by 624 (approximately equal to a horizontal 8.5-by-11-inch page) to the E-Machines TX's 1024 by 808 (about 13.8 by 10.3 inches of displayed page area). The 19-inch and 21-inch monitors can, of course, display the largest page areas. The 21-inch CalComp ChromaVision and the 19-inch Radius Color Display are almost large enough to display two facing 8.5-by-11-inch pages. For a comparison of maximum displayed image size using Excel spreadsheet cells, see "Color Monitors Compared."

But resolution is only half the story. The other half is pixel density, which is usually measured in dots per inch in monochrome monitors, but is better called pixels per inch (ppi) in color displays. That's because in color monitors three electron guns—one each for red, green, and blue—shoot beams of color onto the monitor's screen. Each beam produces a dot, and these three dots create a pixel. (See "Cathode-Ray Tubes Explained" in "The Magnetic-Field Menace," this issue). Some color monitors break with the traditional 72 ppi and have higher densities, thereby allowing screens with the same physical dimensions to display different maximum page areas. For example, the three 16-inch monitors each have different pixel densities: 72 ppi in the ColorPage T16; 75 ppi in MegaGraphics' MegaScreen 2008/16; and 87 ppi in the E-Machines TX (which explains why the TX can display such a large page area). Most 19-inch and 21-inch monitors have a pixel density of 72 ppi or 75 ppi, but the Radius Color Display sports 82 ppi.

These higher pixel densities make text and graphics look sharper, and also allow designers and page-layout professionals to see two full pages at once. Many consider this ability to be more crucial than having a one-to-one correspondence between on-screen images and printed documents—something you get only with monitors that offer 72 ppi. But a few of our critics felt that pixel densities such as the 87 ppi of the E-Machines TX or the 82 ppi of the Radius Color Display were too high for everyday text-editing. Consider pixel densities above 80 ppi only if you need to view reduced (though proportionally correct) versions of your documents.

**Brightness and Contrast**

Most people prefer a bright monitor—the colors appear vivid and the monitors are often judged to be easier on the eyes. Another reason for buying a bright monitor is that all displays decrease in brightness as the phosphor ages. If a monitor is barely bright enough when you buy it, chances are it won't be bright enough a few years from now. On the other hand, if the monitor is brighter than you need now, you'll be able to adjust the brightness upward in coming years and thus prolong the monitor's useful life. Interestingly, the brightest monitors all have brightness controls; most of the less bright displays, however, have a fixed brightness that can be changed only by adjusting the contrast control.

In our tests, color monitors varied widely in brightness. The brightest displays were the three 16-inch monitors, the Generation X CT-II and Relax systems (both of which use Ikegami monitors), and the SuperMac 19" Color Display and PCPC II/21 (both of which use Hitachi picture tubes). E-Machines' ColorPage 15 was far brighter than any of these, but its maximum usable brightness level (above which the image went out of focus) was relatively low.

Good contrast works with brightness by preventing that washed-out look, producing whiter whites, blacker blacks, and more vibrant colors. In Macworld Labs contrast tests, the three 16-inch displays disappointed. Front-runners for contrast were, instead, E-Machines' ColorPage 15 and T19, the PCPC II/19, the MegaScreen 2008/19, the Radius Color Display, the SuperMac 19" Trinitron Color Display, and the Sigma Designs ColorMax 8/24 Display System. All monitors have a hardware contrast control, but E-Machines displays also include a software control that performs the same functions. The interaction (some might say the conflict) between the two controls can be confusing.

**The Color of the Screen**

In a color monitor, a number of parameters affect the color, or tint, of the display. Ideally, a blank, white screen should look uniformly white, and grayscale images should be free of tints. In reality, however, color temperature, tracking and purity problems, and other factors can add color where it's not wanted.
This group of 16-inch monitors were overall favorites. E-Machines' TX fared just a tad better than its brother, the ColorPage T16 (not pictured). The MegaGraphics MegaScreen 2008/16 was no slouch either.

In most of the monitors tested, the color temperature (one of many technical specifications established by monitor makers' engineers) lent a slightly blue cast to a white or light gray screen. The two Ikegami-based monitors, the Generation X CT-II and Relax/Ikegami Trinitron Display System systems, displayed a decided green cast that many of our in-house critics found less than appealing.

Purity—the consistency of a given color across the entire screen—also influences overall screen color. For example, on a pure white field, there should be no red, green, or blue blemishes. If there are, and if demagnetizing the display by pressing a degauss button doesn't eliminate them, the display has purity problems that can muddy colors in the problem areas.

Our subjective critics rated the three 16-inch Trinitrons best in purity (with comments like "excellent" and "extremely even"), with the Radius Color Display, the PCPC II/19, and the MegaScreen 2008/19 not far behind. At the other end of the purity spectrum, our critics gave the CalComp ChromaVision the lowest rating overall ("splotty" was a typical comment). Opinions of the E-Machines ColorPage 15 ("terrible, like a starburst"), the Relax display ("has dirty, greenish areas"), and the PCPC II/21 ("blotchy") were less than favorable as well.

One other screen color issue is tracking—the ability of the display to maintain a proper color balance as a particular color shades from light to dark. This is most easily evaluated in a sequence of scaled gray values. With proper tracking, red, green, and blue electron guns should reduce their intensity by the same amount with each darker shade of gray. If one gun gets slightly out of step, however, some shades of gray will contain a color tint. Lab tests and in-house critics agreed that none of the tested color monitors had significant tracking problems.

When Images Are Gray

An issue related to tracking is gray-scale uniformity, a monitor's ability to display clearly the different gray levels in a gray-scale sequence. Since most color display owners have to deal with gray-scale as well as color images, gray-scale uniformity is of no small importance. Macworld Labs didn't test for this, but our subjective critics didn't shrink from the challenge.

On a simple, 16-level gray-scale test, the CalComp ChromaVision, the Relax display, the RasterOps ColorBoard 708+, the PCPC II/19 and II/21, and the E-Machines TX performed best by clearly separating (for the human eye) all 16 levels of gray. On most of the other monitors, the darkest 1 or 2 gray levels were indistinguishable from black. When confronted with far more subjective tests using gray-scale images, however, our in-house critics preferred the PCPC II/19 ("the best, with excellent blacks and highlights"), the MegaScreen 2008/19, the ColorBoard 708+, the E-Machines T19, the three 16-inch monitors, and the Apple display. Least liked were the greenish grays of the Generation X CT-II and Relax systems, and the ColorPage 15, whose sepia-toned grays provoked one critic to say its images looked "like an antique photograph."

Another not so black-and-white issue is how well a monitor displays text. The Trinitron-based monitors tend to display sharper text than others; but the text on some Trinitrons (like the Apple monitor) is bolder and blacker—easier to read—than on others. Our critics rated the Apple display, the three 16-inch monitors, and (among the larger displays) the ColorBoard 708+ and MegaScreen 2008/19 as best for text work. The Generation X CT-II (too "fuzzy around each character," said one critic) and the ColorPage 15 ("really blurry") garnered the lowest legibility ratings.

Focusing In

Because focus is a result of the interplay of many different factors, the human eye is probably the most sensitive instrument you can use to measure focus. It's often a problem in the corners and along the edges of a monitor, so that's where I looked the hardest. With the exception of the ColorPage 15, which had noticeable focus problems in the corners, the smaller displays were winners again. But a number of the larger displays—the Radius Color Display, the two SuperMac displays, and the MegaScreen 2008/19—also had excellent focus.

Like focus, moiré patterns are caused by a complex of factors. A moiré is a ripple pattern on what should be a uniform color or texture. All the tested color monitors, with the exception of the CalComp ChromaVision, display noticeable moirés in the standard desktop pattern of alternating black pixels and white pixels. You should be concerned only if moiré patterns crop up frequently elsewhere, such as in solid colors or in complex color images. I detected moirés in color areas on only one monitor, the MegaScreen 2008/19.

When convergence is out of whack (when the three electron beams fail
Using a solid white screen, we measured the four corners of each monitor to determine how evenly color is displayed. The best monitors are E-Machines' TX and T16—color is extremely even and these monitors are also quite bright. Of the darker monitors, the Radius Color Display is also quite pure. On the other end, the ChromaVision fared worst. The E-Machines T19 and the Sigma ColorMax have a strange split of colors—the lower-right corner tends toward pink while the upper-left corner is a grayish green.

Each monitor has a distinctive tint due to the color of its phosphor. Most monitors are light blue. The Relax/Ikegami, however, has an aqua color and the SuperMac Trinitron 19" comes closest to white. The test results for the AppleColor came out skewed. The red electron gun for this monitor fires at a higher rate than that of the blue and green guns. So even though the phosphor is blue, the monitor appears pink, like the color in the purity tests above.
COLOR MONITOR LAB TESTS

BRIGHTNESS

Brightness is hard to depict on paper—thus the solid white square denotes a bright monitor while the gray screen denotes a duller one. Most people like very bright screens.

CONTRAST

Monitors with the best contrast show a clear separation between black and white. Ones that fare worse have a white that leans toward gray and a black that isn’t very solid.

In order to make our benchmark test results easy to interpret, we created an index from the numbers our instrument readings gave us. A 10 on this scale indicates the best results, while a 1 indicates the worst (a score so bad, in fact, that none of the monitors received it). And, so that you know how good is good and how bad is bad, we created graphic representations of the best- and worst-case monitor for each test.
DISTORTION

We placed perfect squares in each corner of the monitor and measured how distorted they appeared. On a good monitor, squares are square. On a poor one, they have sides of an unequal length.

Convergence denotes how closely the red, green, and blue electron guns are able to hit on the same spot. While no monitor is perfect, those with close alignment offer a more accurate rendering of color.

Don’t be too quick to use these numbers alone when making a purchasing decision, however. There are no objective tests for some factors, such as focus. So for instance, while E-Machines’ ColorPage 15 scored well on brightness and contrast, we gave it a thumbs down due to poor focus. Also, some factors will weigh more heavily than others. While most people prefer a bright monitor, our subjective tests showed that they will give up some brightness in order to get a monitor with good purity and little distortion.

As you lower the percentage of white displayed on the screen from 100 to 25, a monitor with good tracking maintains the equilibrium between the three electron guns. A poor monitor has a higher percentage of, say, red at 100% but a higher percentage of, say, blue at 25%.
to hit their phosphor targets accurately), the image goes out of focus and objects acquire red or blue shadows. All tested monitors had good convergence somewhere on the screen, usually in the center. The real test is whether or not convergence is equally good along the edges and in the corners of a display. If convergence varies markedly from one spot to the next, you may need to adjust and re-adjust convergence to see different parts of the screen clearly. The monitors with the best convergence scores were the Apple display, the three 16-inch monitors, the Radius Color Display, the ChromaVision 2 Page, and the SuperMac Trinitron Color Display. The monitors with the worst convergence ratings were the ColorPage 15 and the Sigma Designs ColorMax.

### Distortion and Flicker

Not only should focus and convergence be at a maximum and moirés at a minimum, it's important that squares be squares, not rectangles, and circles be circles, not ovals. Macworld Labs tested for this type of distortion, which is usually most pronounced in the corners, and once again found that the smaller monitors fared the best in this category. However, several 19-inch displays, including the MegaScreen 2008/19, the PCPC II/19, and the SuperMac 19" Trinitron Color Display, also had excellent scores. The most significant distortion was seen in the CalComp ChromaVision, the Radius Color Display, and the Sigma Designs ColorMax.

As is often the case with monitors larger than the SE's built-in screen, the upper left corner was bent a bit out of shape (or otherwise imperfect) in most of the monitors; notable exceptions were the two PCPC displays, the SuperMac color display, the MegaScreen 2008/16, and the Apple monitor. Unlike most monitors, in which the screen image appears flat or slightly bowed outward, the ColorPage 15's screen image had a distinct inward curve that many of our critics found disconcerting. (Although after working with the ColorPage 15 for a few hours you begin to like the surface; other monitors then start to look incredibly rounded, like a bubble.)

A year ago, flicker was a problem in many color displays. In this year's collection, however, only three monitors displayed noticeable flicker: the Relax display and the two PCPC displays. Flicker is caused by a vertical refresh rate that's too low (65Hz to 60Hz or less), resulting in a display that pulses, like a silent movie. Some people see flicker more readily than others; if you can see flicker in a monitor, don't buy it. This computer-age torture may not give you a migraine today, but it will sooner or later (probably sooner). The two PCPC displays are scheduled to be upgraded from 60Hz to 72Hz, and thus should soon be flicker-free; nonetheless, if you are thinking of purchasing a PCPC or Relax monitor, be sure to check it for flicker before you buy it.

### What to Choose?

Not so long ago, I advised monochrome-monitor buyers to go with what their eyes told them was best.
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*8-bit board can be upgraded to 24-bit with 16 video RAM chips, at a cost of approximately $400.*  *Including stand if provided.*

and worry about the budget later. After all, you and your monitor will have to work together for years, and minimum eyestrain is worth almost any price. But the price range in color monitors is so great (from $1650 to over $9000) that that kind of advice doesn't make much sense. Instead, for those of us who have to watch the bottom line, the choices among 8-bit, Macintosh II color monitors break into three categories.

The first category—systems retailing for less than $2500—is for the serious budget watcher. Only two systems fall within this group, the Apple High-Resolution Color Display and E-Machines' ColorPage 15. The ColorPage 15 fared poorly in the Labs' tests, and our panel of critics found it wanting, so we can't recommend it. But the Apple display is another story altogether. It remains the best color bargain in town, and it is an easy and obvious choice if color and cost, but not size, are of primary concern.

The next category—systems retailing for between $2500 and $5000—includes all of the 16-inch monitors plus a number of the larger displays. The three 16-inch displays were rated the best of all the monitors in both the Macworld Lab tests and in the opinions of our panel of critics. The E-Machines TX had a slight edge over the other two, although its 87-ppi density may rule it out for some people. Of the 19-inch and 21-inch displays in this price group, the PCPC II/21 is not recommended. The PCPC II/19, on the other hand, was the only large display in this group that received high ratings in both objective and subjective tests. Its flicker problem is currently a serious drawback, but when that is repaired, it will be a top choice among all 19-inch and 21-inch displays.

The final category—systems retailing for over $4500—contains the remaining 19-inch and 21-inch displays. Clear favorites among our in-house critics, and high scorers in the Labs' tests, were the MegaScreen 2008/19, the ColorBoard 708+, the E-Machines T19, and the SuperMac Trinitron Color Display. The Radius Color Display was also well liked, even though our critics felt it to be somewhat less bright than the others. Not recommended are the CalComp ChromaVision and the Relax/Ikegami Trinitron Display.

Although a small number of monitors did stand out in the eyes of our highly critical critics, the quality of today's crop of color displays is, with few exceptions, relatively high and the variation among them not all that large. There are also more choices in more sizes and prices than ever before. The results of the Labs' tests and the opinions of our critics notwithstanding, these facts may be the best news of all to anyone thinking about purchasing a color display.
To fully appreciate the value of charts and graphs, one need look no further than the average newspaper. Inside the financial section you’re likely to find various examples in which volumes of figures have been distilled into a single chart. It’s a simple truth that the human mind comprehends visually depicted relationships much faster than it does any compilation of numbers or words. In business, charts state the bottom line—whether sales are going up, flat, or down, a chart tells the story right away.

Chart-making applications come in three basic varieties: spreadsheets, dedicated applications, and presentation programs. Although all the applications discussed here can make simple pie, bar, or line graphs, there are large differences in the quantity and type of data these programs can handle and, just as important, in their ease of use and the quality of their output. Choosing the right program depends on the type of data you need to chart, the message you wish to deliver, and the audience you seek to persuade.

A Spreadsheet May Suffice
If working with numbers is part of your business, more than likely you already use a spreadsheet capable of creating business graphics. Microsoft Excel, Ashton-Tate’s Full Impact, and Informix’s Wingz together make up a major portion of the Macintosh spreadsheet market, and all three can turn data into charts. If the graphs you need to create are straightforward and you seldom give formal presentations, any of these spreadsheet programs will fit the bill.

Both Full Impact and Wingz integrate charts and data by floating the charts in a thin, transparent drawing layer above the spreadsheet. Both programs also provide a palette of drawing tools for creating text blocks, rectangles, ovals, and other object-oriented graphic primitives to enhance your charts. The charts are always interactive; if you
ELEVEN PROGRAMS THAT CREATE PRESENTATION-QUALITY CHARTS AND GRAPHS
change data on the spreadsheet, the program immediately updates the graph. This dynamic link between the charts and data makes it easy to design template documents that produce stunning business graphics as soon as you insert the appropriate numbers.

Unlike Full Impact and Wingz, Excel charts are created and maintained as separate documents. If you want to place tables of numbers and a chart in a single document, you must combine them in a separate application like Microsoft Word or Aldus PageMaker. Since Excel also lacks the drawing tools provided in the other spreadsheet programs, you will need to paste an Excel chart into a drawing program like MacDraw or Canvas in order to add pictures or other graphic enhancements. In either case, the final chart is fully severed from the data used to create it. Should you need to alter the data behind a chart, you will have to repeat the whole chart-creation process.

Wingz is definitely the most versatile of these spreadsheet programs because it can create many more types of charts than Excel or Full Impact. (Full Impact 2.0 will support 3-D charts that let you change the chart’s rotation, elevation, and perspective.) Not only can Wingz create the standard pie, bar, column, area, and combination graphs in three dimensions as well as two, but its repertoire also includes polar, hi-lo (stock), contour, surface, and wire-frame charts. You can resize, rotate, and manipulate the depth and perspective of any three-dimensional chart with considerable ease, although you have to do so by using a dialog box instead of by clicking and dragging on the chart itself.

**Ease of Use**

All three spreadsheet programs have distinctive quirks. In Excel, you can easily edit charts by double-clicking on the elements of the chart you wish to modify. In Full Impact and Wingz, however, you often need to pull down menus and access dialog boxes to alter charts. To its credit, Full Impact lets you make some changes directly in the chart. For example, above and below or to either side of a chart the cursor turns into a text-entry I beam, oriented correctly for typing annotations directly into the chart along either axis. To explode a pie-graph segment you need only click on it and drag it.

One peculiar aspect of both Full Impact and Wingz is that the type characteristics of legends, axes, and titles are taken from the ranges of spreadsheet cells that define the chart. If you change the font, size, or color of text in an included range of the spreadsheet, the type in the chart changes, but you can’t just click on text in the chart and directly alter its properties. Since you’re unlikely to want the same text characteristics in both a spreadsheet and its accompanying graph, this is a real drawback. (Ashton-Tate promises that Full Impact 2.0 will let you format all chart elements directly, including axis labels and individual elements in a legend.)

Wingz forces you to use other convoluted actions as well. For instance, adding a new series of data to an already-existing chart requires a lengthy sequence of copy, paste, and menu actions. Although Wingz’s charting capabilities are far more advanced and flexible than those of the other spreadsheets, such quirks often get in the way as you learn to use the program.
All three spreadsheets offer macro capabilities that can considerably simplify routine charting, but business users will find Excel's macro language somewhat Byzantine in comparison to the more English-like syntax used by Full Impact and Wingz. Wingz's macro abilities are especially nice: macros can easily be attached to objects and controls like buttons, much as scripts are in HyperCard. With surprisingly little effort it's possible to create an on-screen presentation that anyone can browse through by simply clicking buttons on each sequential screen or on a master menu display.

All three spreadsheet programs work with color, but while Excel and Full Impact are limited to the basic eight, the number of colors in Wingz documents is limited only by the color capabilities of your Macintosh. If you have a 24-bit color board, you can incorporate any of 16.7 million colors in your graphics. All three spreadsheet programs can handle the amount of data usually required in business charting, but in terms of sheer capacity Wingz is clearly number one, with the ability to plot—memory permitting—up to 32,000 points per series.

Overall Wingz is the most versatile of the three spreadsheets, and I was able to create my snazziest charts with it. And Claris Corporation plans to add Wingz charting capabilities to its database manager, FileMaker. However, Full Impact and Excel are considerably easier to master. And, when released, Full Impact 2.0 will contain many more features, such as 3-D charts, overlay capabilities, and alignment tools for page-layout. Although Excel may be the standard spreadsheet program in many offices, people who frequently create graphs should consider adding Full Impact or Wingz to their software libraries.

Dedicated Programs

If you need a wider range of charting types and options than a spreadsheet program provides, you may prefer to use an application that specializes in creating and formatting charts. The best way to envisage the relationship between these programs is to picture an evolutionary tree in which Microsoft Chart is an ancient fossil (Microsoft stopped supporting the product in late 1989), Computer Associates' CA-Cricket Graph is a low branch that's not yet extinct, and DeltaPoint's DeltaGraph is the culmination, an application suited for creating almost any type of chart. In this picture, Synergy Software's Kaleidagraph occupies a position close to that of DeltaGraph, but on a separate branch due to its special mathematical and technical capabilities. Visual Business Systems' Visual Business No. 5 is in a tree of its own, providing neither the range of charting types nor the mathematical capabilities of the other programs but delivering charts of astonishing quality with little or no effort. All of these applications hold the data used to create charts in worksheets similar to spreadsheets.

CA-Cricket Graph and Kaleidagraph are similar in appearance and function, but in most areas Kaleidagraph is bigger, better, and faster. Both programs handle the standard 2-D chart types and provide palettes full of drawing tools. But a big difference between the two is that you can establish links between Kaleidagraph's graphs and the data files used to create them. And in Kaleidagraph, data from several different files can be consolidated into a single chart—a feat that can't be accomplished in CA-Cricket Graph. (This feat can, how-

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**THREE WAYS TO 3-D**

**Wingz**

In Wingz the point of view and the depth perspective used to display the chart can be changed by clicking and dragging on slider controls in a dialog box.

**Visual Business No. 5**

By clicking on the arrows, users of Visual Business No. 5 can rotate and tilt three-dimensional charts and control the depth perspective. As you make alterations, the image changes accordingly.

**DeltaGraph**

In DeltaGraph's three-dimensional charts, the length of each axis can be altered by dragging the control points at the end of each axis. Moving a control point closer to the center of the graph shortens the corresponding axis; moving the control point away from the center of the graph lengthens the axis.
Overlay Charts
DeltaGraph produces specialized graphs. Here one line chart has been set on top of another one in order to compare two sets of data. The red line corresponds with the red y-axis, while the three lines composed of symbols correspond to the logarithmic axis denoted in blue.

Graphing Complex Data
Kaleidagraph excels at graphing complex or massive collections of data. The line plot displayed in the background here can be changed to any of the chart types represented in the Gallery menu. Kaleidagraph also supports super- and subscripts in equations and can rotate type.

Three-Dimensional Effects
Wingz may be harder to master than Full Impact or Excel, but once you know how to work the program you can easily create eye-catching charts like the 3-D bar chart shown here.

Multipurpose Charting
RagTime 3 is not only a charting package—it also contains full-featured page-layout and spreadsheet applications. RagTime 3 is an excellent choice if you frequently need to add presentation graphs to reports.

XYZ International Sales Plan 1990

Over, be easily accomplished in Excel so long as all the data series being plotted contain an equal number of data points.) Kaleidagraph also includes a built-in programmable calculator modeled after Hewlett-Packard's technical calculators. Look to Kaleidagraph if you want a program with macro capabilities and don't need to create 3-D plots.

DeltaGraph's numerous charting capabilities and extensive import and export facilities make it one of the best charting applications available. DeltaGraph can create 22 different types of two- and three-dimensional charts in as many colors as your Macintosh can handle. Like Wingz, DeltaGraph can plot three variables simultaneously to create either a surface or a wire-frame chart that could be used, for example, to depict elevation over a parcel of land or describe a complex mathematical function. Unlike in Wingz charts, the individual axes of DeltaGraph's 3-D plots can be resized by selecting and dragging on the charts (although you still need to use a dialog box to rotate a 3-D plot or change the viewing angle). DeltaGraph's palette of drawing tools provides the means to create arcs, bezier curves, and complex polygons in addition to the standard set of graphic primitives that are available in CA-Cricket Graph and Kaleidagraph. DeltaGraph is also the only program that lets you fill chart components or graphic objects with a graduated fill patterns that blend from light to dark horizontally, vertically, or radially. These special effects can help you create graphics that look distinctive and demand attention.

An especially handy feature of DeltaGraph is its ability to link Excel 2.2 and DeltaGraph files. If the data in a linked Excel file is altered, DeltaGraph data files and charts can be updated to reflect the changes. DeltaGraph can export charts in PICT, EPS, and Adobe Illustrator formats, making it easy to spiff up a chart using a PostScript graphics editor like Adobe Illustrator or Aldus FreeHand. Thus, you can convert a chart created in DeltaGraph into the type of pictorial chart frequently found in newspapers like USA Today—graphs in which the sloping roofs of homes define rising real estate prices, for example.
Visual Business No. 5 defines a category all its own. While this program doesn’t offer mathematical capabilities and doesn’t let you plot as much data as DeltaGraph or Kaleidagraph, it lets you create graphs of stunning quality with great ease. For instance, you can control depth perspective and point of view for three-dimensional charts. You can explode any segment of a pie graph and control its thickness as well as its vertical placement. Charts can appear against backgrounds that gradually blend between two or even three colors in any of several directions or even radially from a point of your choice. And you can place color graphics into charts. Added text can be transformed into three-dimensional objects, rotated, and twisted to create effects like the scrolling prologue of a Star Wars movie. Since the program uses outline fonts, you can print such transformed text, in high quality, on several popular color printers and to a variety of film recorders using an accessory program called the Output Manager. Visual Business No. 5 isn’t cheap, but if you routinely need to create colorful graphics that leave an audience breathless, Visual Business No. 5 is well worth considering.

All of the dedicated charting applications discussed here are easy to operate. In most of the programs, all that’s required to change a chart element, like an axis or legend, is a click or double-click on the item to access the appropriate pop-up menu or dialog box. DeltaGraph is the easiest to operate, and its ability to access and form links with Excel files is a big plus—making it the overall winner in the dedicated program category.

Presentation Programs that Chart
If your charting needs aren’t especially demanding you might be able to satisfy them by using an application that includes charting as part of its repertoire. Aldus Persuasion, CA-Cricket Presents, Microsoft Works, and RagTime 3 can all generate and incorporate charts into presentation graphics.

Persuasion and CA-Cricket Presents are specifically designed to create presentations. Although their charting modules are sufficient for relatively straightforward tasks, they’re not nearly as powerful or versatile as the spreadsheets and the dedicated applications. Charts in CA-Cricket Presents, for example, are limited to series that contain no more than 25 values. Persuasion goes a bit farther, with a ceiling of 32 points per series. Neither program can create 3-D charts, and neither provides the means to easily manipulate or mathematically transform data. You cannot even paste data into CA-Cricket Presents worksheets, you can only import or enter data item by item. True to their function as desktop presentation programs, Persuasion and CA-Cricket Presents let you embellish charts with a wide variety of draw-type objects and imported graphics, like company logos. For dramatic effect you can display graphics against backgrounds with spectacular graduated fills. As might be expected, both programs provide full support for color, although CA-Cricket Presents isn’t yet fully compatible with 32-bit QuickDraw.

Microsoft Works and RagTime 3 are perhaps best described as multifunctional programs, since you can create a wide variety of documents with either application. Works integrates spreadsheet, word processing, database, charting, and telecommuni-MORE TO COME

In addition to the products reviewed in the main article (all currently available), I looked at a couple of other programs that are in development. A new version of More II, More 3.0, from Symantec will include a companion charting application called (no surprises here) MoreGraph. The program is quite solid—I didn’t encounter any crashes or other nasty surprises. Used in conjunction with More II in a MultiFinder environment, MoreGraph will give More II users the chart-making capabilities that Aldus Persuasion and CA-Cricket Presents users have had for some time. MoreGraph, in fact, outstrips the charting modules of its competitors. For instance, MoreGraph can handle as many as 255 data values per series and up to 255 categories. It can also import data directly from Excel 2.2. And like DeltaGraph it can establish a warm link, that is, MoreGraph can alert you whenever the data in a linked Excel worksheet is modified.

MacGraph from Bravo Technologies is a dedicated chart-making application that excels in making two-dimensional graphs with eye-catching fill patterns that blend from one color to another. MacGraph makes heavy use of pop-up and hierarchical pull-down menus. Some people will like the emphasis on mousing, but I found that this interface makes actions more convoluted than they need to be. In addition, a floating palette that’s crucial to the program’s operation is a nuisance on the SE’s small screen because the palette often gets in the way of the work area. MacGraph’s data worksheets act much like spreadsheets, supporting formulas and operations like duplicate, fill down, and fill right. Bravo promises that the released version will import data in a variety of Mac and PC file formats, including Lotus’s 1-2-3 and Excel. This feature has not yet been implemented—MacGraph is much less finished than MoreGraph. It’s hard to be sure when working with an unfinished product, but it seems that MacGraph will find DeltaPoint’s DeltaGraph a formidable competitor.
### CHARTING FEATURES COMPARED

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<td>yes</td>
<td>yes</td>
<td>yes</td>
<td>yes</td>
<td>yes</td>
<td>yes</td>
</tr>
<tr>
<td>Contour and surface</td>
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<td>no</td>
<td>no</td>
<td>no</td>
<td>no</td>
<td>no</td>
<td>no</td>
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</tr>
<tr>
<td>Polar</td>
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<td>yes</td>
<td>no</td>
<td>no</td>
<td>yes</td>
<td>no</td>
<td>no</td>
<td>no</td>
</tr>
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<td><strong>Special Effects</strong></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Simple depth perspective</td>
<td>yes</td>
<td>yes</td>
<td>no</td>
<td>no</td>
<td>yes</td>
<td>yes</td>
<td>yes</td>
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</tr>
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<td>no</td>
<td>no</td>
<td>no</td>
<td>no</td>
<td>no</td>
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<td>Graduated fills</td>
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<td>no</td>
<td>no</td>
<td>no</td>
<td>no</td>
<td>no</td>
<td>no</td>
<td>no</td>
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<td>Linear, logarithmic, polynomial curve fitting</td>
<td>yes</td>
<td>yes</td>
<td>no</td>
<td>no</td>
<td>yes</td>
<td>no</td>
<td>no</td>
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</tr>
<tr>
<td>User-defined curve fitting</td>
<td>no</td>
<td>no</td>
<td>no</td>
<td>no</td>
<td>no</td>
<td>no</td>
<td>no</td>
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</tr>
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<td>Error bars or hi-lo graphs</td>
<td>yes</td>
<td>yes</td>
<td>no</td>
<td>yes</td>
<td>yes</td>
<td>yes</td>
<td>yes</td>
<td>yes</td>
</tr>
<tr>
<td><strong>File Import/Export Capabilities</strong></td>
<td></td>
<td></td>
<td></td>
<td></td>
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<td>ASCII (text)</td>
<td>I, E</td>
<td>I, E</td>
<td>I, E</td>
<td>I, E</td>
<td>I, E</td>
<td>I, E</td>
<td>I, E</td>
<td>I, E</td>
</tr>
<tr>
<td>SYLK</td>
<td>I</td>
<td>I</td>
<td>E</td>
<td>L, E</td>
<td>E</td>
<td>E</td>
<td>E</td>
<td>E</td>
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<td>DIF</td>
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<td>no</td>
<td>no</td>
<td>no</td>
<td>no</td>
<td>no</td>
<td>no</td>
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<td>Excel 2.2</td>
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<td>no</td>
<td>no</td>
<td>no</td>
<td>no</td>
<td>no</td>
<td>no</td>
</tr>
<tr>
<td>1-2-3</td>
<td>I</td>
<td>I</td>
<td>L.E</td>
<td>I, E</td>
<td>I</td>
<td>I</td>
<td>I</td>
<td>I</td>
</tr>
<tr>
<td>PICT</td>
<td>I</td>
<td>I</td>
<td>E</td>
<td>I, E</td>
<td>L.E</td>
<td>E</td>
<td>I</td>
<td>I</td>
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<td>EPS</td>
<td>no</td>
<td>no</td>
<td>no</td>
<td>no</td>
<td>no</td>
<td>no</td>
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<td>TIFF</td>
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<td>no</td>
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<td>no</td>
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<td>Illustrator</td>
<td>no</td>
<td>no</td>
<td>no</td>
<td>no</td>
<td>no</td>
<td>no</td>
<td>no</td>
<td>no</td>
</tr>
<tr>
<td><strong>Formatting</strong></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Maximum number of colors available</td>
<td>8</td>
<td>256</td>
<td>16.7 million</td>
<td>8</td>
<td>8</td>
<td>8</td>
<td>16.7 million</td>
<td>16.7 million</td>
</tr>
<tr>
<td>Superscripts and subscripts</td>
<td>no</td>
<td>yes</td>
<td>yes</td>
<td>no</td>
<td>yes</td>
<td>yes</td>
<td>yes</td>
<td>yes</td>
</tr>
<tr>
<td>Text kerning</td>
<td>no</td>
<td>yes</td>
<td>yes</td>
<td>no</td>
<td>yes</td>
<td>yes</td>
<td>yes</td>
<td>yes</td>
</tr>
<tr>
<td>Number of symbols for a series</td>
<td>48</td>
<td>16</td>
<td>78</td>
<td>7</td>
<td>6</td>
<td>23</td>
<td>56</td>
<td>yes</td>
</tr>
<tr>
<td>Number of alternate line styles (line plots)</td>
<td>6</td>
<td>29</td>
<td>32</td>
<td>8</td>
<td>0</td>
<td>10</td>
<td>30</td>
<td>56</td>
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<td>Alterable line width (line plots)</td>
<td>yes</td>
<td>yes</td>
<td>yes</td>
<td>yes</td>
<td>yes</td>
<td>yes</td>
<td>yes</td>
<td>yes</td>
</tr>
<tr>
<td><strong>Drawing Tools</strong></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Lines</td>
<td>yes</td>
<td>yes</td>
<td>yes</td>
<td>yes</td>
<td>yes</td>
<td>yes</td>
<td>yes</td>
<td>yes</td>
</tr>
<tr>
<td>Boxes/ovals</td>
<td>yes/yes</td>
<td>yes/yes</td>
<td>yes/yes</td>
<td>no/no</td>
<td>yes/yes</td>
<td>yes/yes</td>
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<td>yes/yes/no</td>
</tr>
<tr>
<td>Complex polygons</td>
<td>yes</td>
<td>yes</td>
<td>yes</td>
<td>no</td>
<td>no</td>
<td>yes</td>
<td>no</td>
<td>no</td>
</tr>
<tr>
<td><strong>Other Features</strong></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
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<td></td>
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<td>Maximum number of points per series</td>
<td>2700</td>
<td>25</td>
<td>10,000</td>
<td>2000</td>
<td>1024</td>
<td>32,000</td>
<td>32</td>
<td>3200</td>
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<td>Maximum series per chart</td>
<td>100</td>
<td>5</td>
<td>256</td>
<td>256</td>
<td>32</td>
<td>20</td>
<td>32</td>
<td>no limit</td>
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<td>Supports chart overlays or multiple charts</td>
<td>yes</td>
<td>no</td>
<td>yes</td>
<td>no</td>
<td>yes</td>
<td>yes</td>
<td>yes</td>
<td>yes</td>
</tr>
<tr>
<td>Math (spreadsheet capabilities)</td>
<td>yes</td>
<td>no</td>
<td>yes</td>
<td>yes</td>
<td>yes</td>
<td>yes</td>
<td>yes</td>
<td>yes</td>
</tr>
<tr>
<td>Links data (with graphs/with external Bios)</td>
<td>no/no</td>
<td>yes/no</td>
<td>no/yes</td>
<td>no/no</td>
<td>yes/no</td>
<td>yes/no</td>
<td>yes/no</td>
<td>yes/no</td>
</tr>
<tr>
<td>Macros (for chart formats for programs)</td>
<td>yes/no</td>
<td>no/no</td>
<td>no/no</td>
<td>no/no</td>
<td>yes/no</td>
<td>yes/no</td>
<td>yes/no</td>
<td>yes/no</td>
</tr>
<tr>
<td>Slide service drivers included</td>
<td>no</td>
<td>no</td>
<td>no</td>
<td>no</td>
<td>yes</td>
<td>no</td>
<td>no</td>
<td>yes</td>
</tr>
</tbody>
</table>

1 All programs in table support the following standard charts: line, column, bar, stacked column or bar, area, pie, and scatter (x, y).
2 For pie graphs only.
3 With external function only.
4 17 distinct shapes.
5 10 distinct shapes.
6 About 10 are practical for connecting data points.
7 With arrows only.

For Works users: The charting capabilities of Works are considerably enhanced compared to the other applications reviewed in this article. However, the method by which you create charts is intuitive, but you can import charts created from data in a Works spreadsheet into Works' word processing environment, where they can be considerably enhanced using Works' drawing tools. Works is an economical program capable of performing many functions in addition to creating simple business charts. However, generating charts suitable for presentations will take considerably more
effort with Works than with other programs.

RagTime 3 combines page-layout, spreadsheet, and charting functions. Rectangles (frames in RagTime vocabulary) containing spreadsheets or charts can be created and positioned on pages together with frames containing either text or graphics. Working with frames to create graphs may seem a bit strange at first, but it does have some advantages. For instance, you can create a chart by entering references to specific spreadsheet cells or values into a chart frame's status bar. This feature makes it possible to consolidate data contained in different spreadsheet frames into a single chart. In addition, you can overlap multiple frames to achieve a variety of eye-catching effects.

Since RagTime was designed to support page layout, the program offers excellent text-manipulation capabilities, such as fully controllable kerning and leading as well as fully adjustable super- and subscripting. But the program lacks some of the drawing tools (ovals and complex polygons) provided by Aldus Persuasion, Cricket Presents, and even Microsoft Works. RagTime can, however, handle much larger data sets than these programs (as many as 8000 values or series).

If giving presentations is a major part of your job, Aldus Persuasion's outlining capabilities and templates will go far in helping you assemble and organize your graphics. Keep in mind that should you choose either Persuasion or CA-Cricket Presents you may still require a spreadsheet or dedicated charting application to create particularly complex charts. If you are looking for a program that can pull double or triple duty, take a serious look at RagTime. It handles word processing, forms processing, simple spreadsheet applications, and page-layout functions, in addition to charting. Microsoft Works might be a workable solution if your budget is limited and your graphics simple, but due to its serious limitations I can't recommend Works for creating presentation-quality business charts.

Picking a Charting Program
All of the programs discussed here are capable of generating standard types of charts—including bar, pie, and line charts—and most let you alter characteristics such as the colors of chart elements or the size and content of text legends. But the programs differ considerably in their ability to handle large data sets and to produce snazzy charts. Although it's difficult to give the nod to a single application, DeltaGraph comes close to being a universally acceptable program for creating business charts and graphs. Its ability to link to Excel spreadsheets is very convenient, especially if you're already using Excel for number crunching. If you're visually inclined, DeltaGraph's ability to export charts in several graphics formats will enable you to enhance your graphs as much as your imagination, and artistic talent, will allow.

If form and style are at least as important as substance in getting a point across, Visual Business No. 5, with its superb graphics-generating ability, also deserves consideration. This program, however, should be considered an adjunct to a spreadsheet or other application that can properly prepare the values you intend to chart. If you frequently create lengthy presentations, think seriously about using a desktop presentation program like Aldus Persuasion to organize your graphics, no matter what program you've chosen to create them. Finally, don't be afraid to consult a graphic artist or other specialist. Although most of these programs are capable of producing impressive, even stunning, business graphics, they come with no guarantee that you'll use them effectively. That comes primarily with experience.

See Where to Buy for contact information.
Not long ago, a Macintosh in the office seemed as unlikely as a television reporter in the Kremlin—you almost expected either one to be hustled out of the room before anyone had a chance to get a good look. How times change. Moscow now welcomes television cameras, and the Mac routinely shares business computing duties with the once-hostile IBM PC.

Despite the historic breakthroughs, differences in language, system, structure, and expectations continue to confound those attempting to take advantage of improved relations. Just as human translators facilitate the exchange of information between superpowers, electronic file-transfer applications are employed to permit communication between Macs and PCs. (For the purposes of this article, "PC" refers to any IBM-compatible computer running the MS-DOS operating system.)

The free-market system has produced roughly a dozen methods for transferring files between the two electronic platforms. Some products simply move files between machines; others provide translation features. Negotiations between the PC and Mac camps are still in progress; let's listen in to learn the basics behind file exchange and to discover which type of file-transfer product best meets your needs.

**Getting There**

There are four basic ways to move documents between Macs and PCs, and each has its pros and cons.

*With a disk drive* Using special software, several floppy drives (including the 1.4MB Apple External FDHD SuperDrives built into today's Macs) can directly access MS-DOS floppy disks. The pros: This scheme is easy and convenient. The cons: It can be slow. Also, the limited capacity of fl0ppies makes this option unsuitable for moving large numbers of files or large documents such as scanned images.

*With a file-transfer package* Products in this class include a cable that connects to each machine's serial port (or LocalTalk port, in some cases), along with specialized communications software for each machine. The pros: You can swap files that won't fit on a floppy. Most packages can also use modems to transfer files over
To move documents between Macs and PCs, you can use a modem and communications software (A), a direct serial-cable connection (B), a network (C), or a disk drive that reads and writes both platforms’ formats (D). If the destination application can’t read the original document, you’ll need to use a file-translation utility, which translates (E) the formatting codes in the original document (two codes for Micropro’s WordStar word processor are shown here) into codes a Mac application can understand and then creates a Mac file (F) whose type and creator codes enable you to open the document from the Finder.

phone lines, which is handy when the machines aren’t close enough for a direct cable connection. Also, these packages often include niceties, such as password protection that guards against unauthorized access and a logging feature that records who has accessed your machine. The cons: You either file-server software such as Ashton-Tate’s WordStar Professional, Microsoft’s Excel and Works, WordPerfect, and Adobe Illustrator; Ashton-Tate’s FullWrite Professional, for the Mac, can open documents created by Ashton-Tate’s MultiMate, for the PC. Most Mac and PC database managers and spreadsheets can exchange data either through their own file formats or through interchange formats such as SYLK and DIF.

Speaking the Language

Getting to a foreign country is one thing; communicating with its citizens is another. Similarly, when swapping files between platforms, you need to ensure that a Mac or PC program can interpret the transferred files. That’s relatively easy if you’re moving files between programs available on both platforms. The Mac version of Microsoft Word, for example, can swap documents with its PC counterpart, as can the Mac versions of Aldus PageMaker, Microsoft’s Excel and Works, WordPerfect, and Adobe Illustrator; Ashton-Tate’s FullWrite Professional.

There are also several interchange formats designed for swapping formatted text or graphics. For text, the best of the bunch is the rich text format (RTF), supported by Microsoft Word and PageMaker (Mac and PC versions for both), as well as T/Maker’s WriteNow and MacWrite II version 1.1. Document content architecture (DCA) is another popular text-interchange format, but it doesn’t retain as much formatting information as RTF. To exchange graphics files, you can use the tagged-image file format (TIFF) for bitmapped images, or encapsulated PostScript (EPS) for object-oriented PostScript images. Many PC programs can read MacPaint files.

Any two text-oriented programs
can swap data using ASCII (text-only) format, but you must keep in mind that there's a potential trouble spot in this lowest-common-denominator method. The PC signifies line endings with two codes—a carriage return and a line feed—while the Mac needs only a carriage return. When you transfer a text-only file to the Mac, you need to use a transfer utility that removes linefeed codes. You can also use a shareware Mac utility called Macify, by Eric Celeste, to remove line feeds.

To transfer files between programs with dissimilar file formats, you need software that can translate the data into a form the destination application can recognize. As we'll see shortly, many file-transfer products include such translation features. The Mac's system software also includes a capable translation program called Apple File Exchange.

**What's Your Signature?**

Another aspect of file exchange concerns how a Macintosh user opens a transferred document. Ideally, you should be able to double-click on a transferred document's icon to automatically start the appropriate program. In some cases, however, transferred documents appear with the generic document icon (a blank page with one corner turned down). If you double-click on a generic document, you get an error message that states that the file can't be opened because the application is missing. Chances are the application isn't missing; the Mac just doesn't know which one to start. You can sometimes open a generic icon file by going to the appropriate application's Open dialog box; if the file appears, you can probably open it.

To associate documents with their applications, the Mac uses invisible file signatures. A document has two 4-character signatures—one that specifies the document's creator, the other specifying the document type. For example, the creator for an Aldus PageMaker 3.0 document is ALD3, while its type is ALB3. When you double-click on a document icon, the Mac consults the creator signature to determine which application to start. The application determines—by checking the type—which documents it can open and lists them in a dialog box.

The PC works in a similar way, although a bit more crudely. MS-DOS file names are limited to 8 characters plus a 3-character extension, which appears after a period, as in FILENAME.TXT. The extension usually associates documents with their applications. For example, a PageMaker document has the extension PM3; its full name might be BROCHURE.PM3 or NEWSLETTER.PM3. In the Microsoft Windows operating environment, double-clicking on any file with the PM3 extension starts PageMaker and opens the file.

Most file-transfer programs automate the document-association process with a technique called extension mapping, in which each PC file extension corresponds to a set of Macintosh signatures, and vice versa. When the Mac transfer program receives a PC file with a given extension, it automatically assigns the corresponding type and creator codes to the Mac version of that file. Similarly, when you move a file to the PC, the transfer program attaches the appropriate extension to the file. Most file-transfer products include extension maps for common dual-platform applications—such as Excel, Word, WordPerfect, and PageMaker—and also let you modify the extension maps to better suit your software library. For example, if you use Full Impact, you might want to modify the extension map so that transferred 1-2-3 files get Full Impact's signature instead of the customary Excel's.

Extension mapping is a great convenience, but it isn't essential. You can change a file's type and creator codes yourself using Apple's ResEdit utility or a desk-management disk accessory such as CE Software's DiskTop or Electronic Arts' DiskTools II. Plus, you can usually force an application to open a document with a different type code (provided the application supports that file format): select the icons of both the application and the document, and then choose the Finder's Open command. On the PC, you can simply rename the file to change its extension.

With the basics out of the way, let's take a closer look at the contenders in the floppy disk and cable transfer factions.

**Disk Drive—Transfer Products**

For transferring files via floppy disks, you can choose between Apple's SuperDrive floppy drives, Kennect Technology's Drive 2.4, and Dayna Communications' DaynaFile. And in a variation on the disk-transfer theme, Iomega's Bernoulli Box II removable media is a tasty option.
**Swapping Files, Apple Style**

Apple File Exchange, included with the Mac's system software, lets you use the Mac's SuperDrive to directly access 3½-inch MS-DOS disks. The Mac to MS-DOS and MS-DOS to Mac menu lists available translators. Here, a DOS on the Desktop Drive 2.4 and Rapport, cousins to the Apple SuperDrive, lets you work with MS-DOS disks using the Finder (see "DOS on the Desktop"). DOS Mounter also does extension mapping and lets you modify extension maps.

**DOS on the Desktop**

With Dayna Communications' DOS Mounter, you can work with MS-DOS floppy drives using the Finder. MS-DOS subdirectories appear as folders. Shown here: the Templates disk from the Mac menu version of PageMaker.

Omega's Bernoulli File Exchange is a specialized version of DOS Mounter that lets you work with PC Bernoulli cartridges on the desktop.

Drives let you transfer roughly 30MB of data at a time. "Disk-Transfer Tools" summarizes these products' features.

**SuperDrive**

All currently manufactured Macs except the Plus include at least one SuperDrive (upgrades are also available for older SEs and for the original Mac II). When used with the Apple File Exchange (AFE) utility, a SuperDrive can directly read from and write to 720K and 1.4MB MS-DOS disks (see "Swapping Files, Apple Style"). To do this, start AFE and then insert the MS-DOS disk. Next, use the Mac to MS-DOS or the MS-DOS to Mac menu to select the desired translator. A translator is a separate file that resides in the same folder with AFE and tells AFE how to interpret the source document and whether to translate it into a different format, mapping its file extension to the appropriate file signature or extension. Finally, select the files to be transferred and click Transfer.

The AFE-SuperDrive combo works well, but it's often easier to use the Finder to copy files back and forth, especially when they don't require translation. A problem arises, however, when the Finder can't read a DOS disk and asks if it should initialize it. The solution? Dayna Communications' DOS Mounter, a start-up document (INIT) that allows you to work with MS-DOS disks using the Finder (see "DOS on the Desktop"). DOS Mounter also does extension mapping and lets you modify extension maps.

**Drive 2.4 and Rapport**

Kenneth Technology's Drive 2.4 is a 3½-inch external floppy drive; Rapport is a disk-controller adapter that attaches between the Drive 2.4 and the Mac's external floppy connector or the Mac II's internal floppy cable. Together, Drive 2.4 and Rapport provide a powerful and affordable alternative to Apple's SuperDrive. And unlike the SuperDrive, they're compatible with Mac IIs, Plus, older SEs, and even the lowly 512K.

From a file-transfer perspective, Drive 2.4 and Rapport work like an Apple SuperDrive—they let you access MS-DOS disks from within AFE. They also work with Dayna's DOS Mounter. And as an added bonus, they let you initialize high-density floppies as whopping 2.4MB disks—almost twice their normal capacity. This is great for backing up hard disks, but keep in mind that you can't use a 2.4MB floppy in anything but a Drive 2.4.

If you already have an external SuperDrive, you can use it with a Mac II, Plus, 512K, or older SE by buying only the Rapport adapter. If you don't own a SuperDrive, buy Drive 2.4 instead: it stores more and costs less.

**DaynaFile**

Dayna Communications pioneered Mac-PC relations in 1985 with MacCharlie, an awkward add-on that allowed the 512K Mac to run MS-DOS programs. Dayna has since gone on to better things, and DaynaFile, a PC-disk drive system, is one of them. It connects to the Mac's SCSI port and holds one or two floppy drives, in any mix of 3½-inch and 5¼-inch formats. You can outfit a DaynaFile to read and write 720K or 1.4MB 3½-inch disks, and 360K or 1.2MB 5¼-inch disks (the higher-capacity drives can access lower-capacity disks, but not always reliably). Combine DaynaFile's complete media support with the ability to work with MS-DOS disks directly on the desktop and you have the most versatile disk drive-based transfer product available.

And the most expensive. A DaynaFile with one 1.4MB, 3½-inch drive and one 1.2MB, 5¼-inch drive costs $1105. You can buy an economical PC clone for less and transfer files using a cable. But many people prefer the simplicity of working with DOS drives within the Mac's friendly confines. For them, DaynaFile is ideal.

I learned the hard way that the latest DaynaFiles (units with version 3.1 ROM chips) aren't compatible with Bering's Totem drives, cousins to the Bernoulli Box. To use a DaynaFile with a Totem drive, you need version 2.1 of the DaynaFile ROM. But Dayna says that version doesn't work properly with many SCSI devices, so your best bet is to use a different hard disk or a Bernoulli Box II.

**Bernoulli Box II**

If your Macs and PCs have Bernoulli Box II drives, you can transfer roughly 30MB of data at a time using Omega's Bernoulli File Exchange. A specialized version of Dayna's DOS Mounter, Bernoulli File Exchange lets you work with PC cartridges on the desktop—in theory. The program comes with a Read Me file filled with dire warnings: don't use the program unless you've backed up first; don't leave it in the System Folder unless you're going to transfer files; and restart the Mac every 30 minutes.
more transfer options than a metropolitan bus schedule. You can swap files between Macs at blazing speed using a SCSI cable, or at a more moderate pace using LocalTalk. (Alas, you can’t use LocalTalk to transfer files to PCs.) You can also swap files via modem, and you can assign passwords on several levels to prevent access to your machine or to certain folders.

LapLink Mac includes a serial cable and software for the Mac and PC. Normally, you transfer files by running the LapLink software on both machines (see “Link Alikes”). A LapLink Mac INIT for the Mac also lets you conduct transfers from the PC without having to launch the Mac application. You can use the Mac for other tasks while background transfers take place, but the machine does slow down and the mouse pointer moves erratically.

LapLink Mac can translate several types of word processor files, but it doesn’t handle graphics translation. For that, you’ll need a graphics-translation utility such as the PC-based Xport from Micrografs, The Graphics Link Plus+ from HSC, or the Mac-based GadMover from Kanji Software. DataViz’s MacLinkPlus/PC offers limited graphics-translation features. Solutions’ The Curator graphics-management utility can translate between several Mac and PC graphics formats.

LapLink Mac includes extension maps for most popular dual-platform programs. If the type of file you’re transferring doesn’t have an entry in the extension map—or if its extension has more than one entry, as is the case with commonly used extensions such as .DOC—a dialog box appears that lets you cancel the transfer, select a file type manually, or add an entry to the extension map. It’s a nice touch that minimizes the risk of a file obtaining the wrong extension or signature.

Other thoughtful touches abound. The Mac and PC software share similar user interfaces, so switching between them is easy and comfortable. You can search for files on either the local or the remote machine. You can select files for transfer based on names and creation or modification dates. And the PC software includes a program information file (PIF) that lets LapLink Mac run under Microsoft Windows—sensible, since many PC users who swap files with Macs use Windows programs such as PageMaker and Excel.

**Link Alikes**

The Mac and PC transfer software from Traveling Software’s LapLink Mac Release III use a similar interface design and commands, making it easy to move between the two and allowing you to initiate transfers from either machine. The PC software supports a mouse and can run under the Microsoft Windows environment.

**MacLink Transfers**

To translate files using DataViz’s MacLinkPlus/PC, you first click on a file format in one scroll box; the other scroll box then lists only the available file formats. Here, MacLinkPlus/PC is translating a Word document into XyWrite II format. After choosing translators, you click on the Select Files button to select the files to be moved.
MacLinkPlus/PC DataViz’s MacLinkPlus/PC is the latest version of a product that dates back several years. MacLink’s basic design hasn’t changed—you control all transfers from the Mac. The somewhat crude PC software lets you simply adjust communications settings and specify an optional password. The Mac software is generally easy to use, but it doesn’t feel as polished as the latest LapLink Mac.

MacLinkPlus/PC has the edge in file translation and extension mapping, however. Indeed, you can’t select files to transfer without first specifying how (or whether) they should be translated (see “MacLink Transfers”). This multi-step process helps prevent translation errors, but it slows you down when you want to move files that don’t require translation.

MacLinkPlus/PC also includes MacLinkPlus/Translators, the most extensive set of translators available for Apple File Exchange. Claris’s MacWrite II version 1.1 can use these translators to directly read and write a raft of PC word processor formats, including WordPerfect, MultiMate, WordStar, XyWrite, OfficeWriter, and Microsoft Word. Thanks to a new file-translation technology developed by Claris called XTND, installation is as easy as copying the translators and a driver file called MacLinkPlus/Bridge to a MacWrite II folder. If you use MacWrite II, this feature alone makes MacLinkPlus/PC worth acquiring. You can also purchase MacLinkPlus Translators separately; consider that option if you already have a way to access the other camp’s files.

Versions of MacLinkPlus are also available with translators for Wang and NBI word processors as well as Sun workstations and the Next computer. The DynaFile drive and TOPS network software also include versions of MacLinkPlus.

MacLinkPlus/PC’s graphics-translation features are rudimentary. The program performs extension mapping when you transfer EPS or TIFF files. It also translates PICT files into PC Paintbrush files and vice versa, although that’s a less-than-ideal translation scheme. If you translate an object-oriented PICT image into bitmapped PC Paintbrush format, you lose the advantages of resolution independence that PICT provides. If you need to move PICT images to the PC, a better translation tool is the PC-based Xfer from Micrografx, which can translate PICT images into a variety of object-oriented PC formats.

xfer Messenger Software’s xfer has a few unique strengths: it lets you transfer entire Mac folders or PC subdirectories in one fell swoop, and you can move entire PC subdirectories to

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### Cable-Transfer Tools

<table>
<thead>
<tr>
<th>Vendor</th>
<th>DataViz</th>
<th>pcMacTerm</th>
<th>MacLinkPlus</th>
<th>xfer</th>
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<tbody>
<tr>
<td>Veno</td>
<td>Dynamic</td>
<td>Traveling</td>
<td>DataViz</td>
<td>Software</td>
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<td>Associates</td>
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* R/W = readable/write; R/O = read only; PF = published folders only.

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170 MACWORLD • JULY 1990
other DOS directories. It also lets you use the Macintosh as a hard disk back-up device for the PC, or vice versa; when you update the backup, xFer transfers only new or altered files. As with MacLinkPlus, you control xFer from the Mac.

xFer's most impressive feature lets you create a search-and-replace table for translating characters while a file is being transferred. You can use this feature for simple tasks, such as turning each occurrence of double hyphens (--) into an em dash (—). Or, you could tell xFer to change each occurrence of the string <R> into a register mark (@), a character that is not available on the PC. xFer also includes ambitious tables that convert between ASCII text and EBCDIC, a character-encoding scheme used by many large computer and word processing systems.

I wouldn't use xFer as my only file-transfer utility—it isn't as easy to use as LapLink Mac or MacLinkPlus; its file format translation features are spartan. And its manual, while complete and detailed, is too technical for inexperienced users and assumes too much knowledge of the PC. But xFer's unique and powerful backup and search-and-replace features make it an ideal complement to other products.

QuickShare Compatible Systems Corporation's QuickShare takes a unique approach to file swapping. It's a hardware-software combination that includes a SCSI expansion board for a PC, XT, or AT (sorry, no IBM PS/2's), and software that lets you transfer files via a SCSI cable. A PC's hard disk appears as an icon on the Mac desktop, allowing you to copy files using the Finder.

QuickShare's PC Transfer utility is a Mac program that lets you zap files between machines without translating them. Another utility, Print Capture, transfers formatted files or bitmapped graphics by accepting the data a PC application would normally send to an IBM Graphics Printer (which is supported by virtually all PC programs). Print Capture then creates a formatted MacWrite or MacPaint document containing the file's contents. This clever approach lets you transfer formatted text from any application that supports the IBM Graphics Printer.

You can also transfer graphics, but they arrive in bitmapped form, so you wouldn't want to use QuickShare to transfer CAD or other object-oriented images.

pcMacTerm, MacChuck, SoftPC

These aren't file-transfer utilities as such. Dynamic Microprocessor Associates' pcMacTerm and Vano Associates' MacChuck PC Remote Control Program both let you control a PC using the Mac. You can run programs, manage disks, and print to a Mac printer from PC applications—all while viewing the results on the Mac's screen.

The remarkable SoftPC, from Insignia Solutions, also gives you a PC in a window, but you don't have to buy a PC. SoftPC allows 2MB Mac IIs or SE/30s to run PC software—using no additional hardware, SoftPC emulates an IBM PCXT equipped with 640K of memory, Microsoft Mouse, and Color Graphics Adaptor (see Reviews, Macworld, September 1989). The $199 SoftPC AT software module upgrades soft hardware to mimic the faster IBM PC/AT (with expanded memory and 80287 math coprocessor) and the sharper Enhanced Graphics Adaptor. It even runs Windows applications such as PageMaker.

From the file-transfer perspective, all three programs have some appeal. pcMacTerm displays bitmapped PC graphics on the Mac's screen and lets you copy them to the Clipboard. You can use this technique to capture PC graphics you might not otherwise be able to transfer. Both MacChuck and pcMacTerm let you copy text from a PC program to the Clipboard. You might use SoftPC to return to the application that originally created a document to make changes before translating it into a Mac format.

All three programs let you change the type and creator codes given to PC files you transfer to the Mac. pcMacTerm and MacChuck also strip the unneeded line-feed codes from text-only files. Beyond that, none of the three perform any translation or extension mapping.

Recommendations

For versatility and ease of use, you can't beat LapLink Mac Release III—provided you don't need extensive file-translation features. If you do, MacLinkPlus/PC is a better choice. Its Apple File Exchange translators and their ties to MacWrite II are especially appealing. Try QuickShare if you use PC programs that can't save files in a format supported by your Mac programs or translation utilities.

Transfer Tips

Don't neglect the file-translation utilities you already have: your applications. Most programs read and write several file formats, and by matching up formats, you may be able to transfer formatted files without using a translation utility as an intermediary. For example, Microsoft Word 4.0 can write RTF files, which Microsoft's Word for Windows can read.

What's ahead for file-swappers? Less work. The DOS-on-the-desktop approach offered by network software and the DOS Mounter—SuperDrive combination is already making it easier to access PC files. The next step is transparent translation—the kind MacWrite II 1.1 provides when teamed with DataViz's translators. Last January, DataViz and On Technology signed an agreement to include the MacLinkPlus/Bridge with On Technology's On Location file-searching and text-retrieval utility. This will enable formatted documents from PC word processors to appear in On Location's view window. If other developers adopt DataViz's translator bridge and the Claris XTND file-translation technology with which it works, we can look forward to a day when translation occurs behind the scenes regardless of which program you use.

In the meantime, if you swap files regularly, try to standardize on programs that can read each other's formats. You'll minimize translation hassles, and you'll be able to concentrate on working with your files—which is why you transferred them in the first place.

See Where to Buy for contact information.

Jim Heid is a Macworld contributing editor and Getting Started columnist. His latest book, coauthored with Peter Norton, is Inside the Apple Macintosh, an advanced-user's guide to the Mac, published by Brady Books (1989).
In the last two years, a bewildering flurry of Macintoshs CAD (computer-aided design or drafting, depending on whom you talk to) packages have hit the market. For CAD novices, the critical question about this software is, Which program is the best for my particular situation? The wide variety of features and price levels makes it likely that somewhere there is a package that meets all or most of your needs.

For experienced CAD users, the plethora of products opens up new options. Can you use the Mac version of your minicomputer CAD package to get twice the design seats for the money? Can you give the die-hard Macaholics in your organization the Macintosh version of your current PC package? Are the new features that an upgrade, or even a new package, can deliver worth the expense and the effort of retraining?

Different users have different needs; this article focuses on the two largest groups of CAD users, mechanical designers and architects. CAD comes in two basic flavors. There is the 2-D, drafting-board style, where the screen on the computer is used as if it were a sheet of paper; and there is true 3-D modeling, where the screen on the computer becomes a space in which to sculpt. This article concentrates on two-dimensional designing, including technical illustration. Though several of the packages listed in "The World of 2-D CAD" have 3-D capabilities, 2-D design is used exclusively for most simple projects and is frequently a prelude to 3-D analysis. Several specialty CAD products are available for niche applications. "Special-Purpose CAD" describes a few such programs.

Using Mechanical CAD

Mechanical engineers design products. Certain features, usually requirements of the manufacturing process, are common to mechanical designs. These characteristics allow parts to be machined, welded, or stamped, and assembled without damage. The ability to easily and conveniently represent features such as chamfers of a specified depth and radius, radii, fillets, and draft will make a CAD program more or less satisfactory for use by mechanical designers (see "Not Quite Finished").
Mechanical CAD systems represent features such as gear teeth and threaded holes either with actual drawings of the details or with one or more symbol conventions. A dimension may be expressed as a single value, with an overall allowable tolerance called out in a note; as a range within which the dimension must fall; or as a target value with allowable variances (see "What's Your Tolerance"). The ability to select either ANSI 14.5 or ISO dimensioning systems is a useful feature of some 2-D packages (see "The World of 2-D CAD"). If you are choosing a CAD package for an organization, make sure that the package you buy supports the standard representation and dimensioning methods your company uses.

Since neither nature nor products are composed solely of straight lines, the mechanical designer must be able to accurately represent lines that are smooth but not straight. Curves are represented in CAD programs by mathematical constructions known as splines and bezier curves. The mathematics of representing curves can become very complex, and most designers simply use whatever representation is available, without worrying about the details of the equations. But if you do need to specify every point along a line or surface, be sure to buy a package that represents equations in a way that's compatible with your work.

Translation of CAD files from mainframes, minicomputers, and MS-DOS machines is critical to engineers in large organizations. Autodesk created the DXF format to allow other programs to read and use AutoCAD files. DXF-compatible software has the largest installed base of all formats, with the preponderance running on DOS PCs. The popularity of DOS machines as CAD workstations has caused the PC market tail to wag the large computer market dog, prompting a number of mainframe and minicomputer programs to adopt the DXF format as well.

Using Architectural CAD
Architectural CAD is very different from mechanical design. Neither the ANSI 14.5 nor the DXF capabilities are as important to an architect as to a mechanical designer. Architects often block out 10 or 12 ideas before they decide on a path. Architects, therefore, need to be able to modify drawings rapidly and maintain a history of changes. Architects also use many more industry-standard symbols than do mechanical designers, so symbol libraries are important.

Buildings are composed of multiple systems; in addition to the structure itself, common systems include electrical, HVAC, and plumbing. The most convenient way to represent these systems is to put each one on a separate layer of a drawing. In large firms, different people may be responsible for different systems; to check fit and connections, the layers can be displayed together.

For architecture, double-line drawing is not just a nice-to-have feature. Architectural packages need double-line drawing capability to represent walls. Not all double-line drawing setups are created equal. Being forced to align the inside and the outside of every wall manually is a slow and painstaking process. The best programs enable you to specify such things as wall and line thickness; whether the wall will snap to the center line, inside wall, or outside wall; and whether the two lines will be one or two objects. Some of the programs allow the user to specify automatically how an intersection should be trimmed and where the walls are to be placed (see "Info on Intersections"). Architron II—with its automatic intersection, width, and offset controls—offers the best double-line handling of the programs we looked at.

Interface Issues
Much of the Macintosh's popularity is based on the standardization of the user interface. Most Mac programs use similar commands to perform similar functions. Because drafting is a specialized task that requires a large number of complex tools, however, features not standard for the Mac are common in CAD. Typically, programs that completely follow the MacDraw conventions lack the power to complete a real project. On the other hand, a program that is primarily command-line driven is very hard to learn and can decrease, rather than enhance, productivity.

The earliest CAD packages for the Macintosh were built on the Mac for the Mac. Since then, several mainframe MS-DOS CAD vendors have ported their products to the Macintosh. The best implemented imports seem to embody an attitude that says, "How much can I do with the Macintosh interface?" The designers of the worst ports seem to have asked, "How little of the Macintosh interface can I get away with and still get this program running?" For ease of use and conformance to the Mac interface, the best port is MacBravo, with VersaCAD a very close second. The most un-Mac-like port we reviewed is InCAD, with AutoCAD close behind (or is that ahead)? Of recent programs designed specifically for the Mac, Ashlar Vellum has done the best job of using a pure Macintosh interface to deliver a lot of power.

When evaluating interfaces, here are a few points to consider. The tool palettes need to be large enough to let you achieve your intended choice without having to repeatedly re-aim the mouse. Several of the packages we tested have small icons that get lost on a big screen. The worst offenders are InCAD and Snap. Granted, large icons and palettes cost you valuable drawing area on a Mac Plus. With the prevalence of large and multiple monitors at CAD workstations,
however, it's odd that none of the packages under review offer resizeable tool palettes.

Menus should have a logical structure and be extensible. With enough experience on a system, users can develop strategies to overcome poorly organized menus, but doing so is a strain. MiniCAD, MacBravo, and AutoCAD all offer ways to change and extend their menus, though AutoCAD only allows additions to its on-screen selection (MS-DOS style) menus. (All of these CAD programs would benefit from a menu-rearrangement utility like the one in Microsoft Word 4.0.)

Command windows, though they hark back to the days of the MS-DOS interface, can be extremely useful if integrated properly into a program. As you create items in a drawing, a command window echoes in words whatever you do. This is handy for several reasons. First, it lets you quickly scroll back and see if reverting to the last saved version of a drawing will save more time than individually removing unwanted items. Second, you can scroll back and select a group of actions to embody in a macro. Command windows also let you input values for height, width, or position of an object quickly and accurately. MacBravo and VersaCAD do the best job of integrating a command window with menus. And AutoCAD is an example of how command windows can replace the mouse and menus, defeating the idea behind a graphic interface.

Macro Languages
As you gain familiarity with a package, its limitations may become more apparent. Macro languages permit you to automate repetitious tasks and to overcome the limitations you will eventually find in any CAD package. Because of its powerful, object-oriented macro language—AutoLisp, AutoCAD has been used as the basis for many vertical-market software products. As usual in computer applications, with power comes complexity; AutoLisp is not for anyone afraid of a steep learning curve.

MiniCad’s macro language stakes out a middle ground between power and complexity. MiniPascal is easy to learn, very efficient, and powerful enough to create macros that can generate airplane wing sections from a few numeric inputs, for example. Snap has an easy-to-use macro language that creates a panel of buttons on the screen. For pure usability, Snap’s Key-ins language is wonderful.

MacBravo offers both a macro language and a “follow-me” macro-creation routine called MouseStrokes. To use MouseStrokes, you tell the computer to record the mouse and keystroke combinations you make. You can also do this retroactively, from the history in the command window. Each time you execute the routine, the computer repeats the original set of commands.

Vellum takes a completely different tack by providing Drawing Assistant, an online expert that provides guidance on drafting methodology and program operation. Usually, these suggestions are helpful, but if you’re trying to do something other than what Drawing Assistant assumes, the program’s kibitzing can be intrusive. Drawing Assistant makes Vellum the best CAD teaching tool so far developed, but Vellum currently lacks the ability to be extended through macros or add-ins.

Symbol Libraries
Whether it’s engineering’s nuts and bolts or architecture’s sinks and windows, most designers use the same parts over and over. One of the main reasons CAD was first developed was to take advantage of the reusability of graphic objects. While the Mac’s Scrapbook can be used to hold small sets of symbols, true symbol libraries are a key part of CAD software.

There are two good ways to get a symbol library: build one or buy one. When you’re creating library symbols, some programs force you to use a special mode. If you’re in the middle of a drawing, quitting to enter the symbol-creation mode interrupts your work flow. In most cases, you can use the Clipboard to get around this requirement, drafting a symbol and then copying it...
Built for Speed
Engineers at Toyota Racing Development, which designs cars for one of the most successful teams in racing today, used MacBravo Detailer to take this crankshaft from sketches to computer-aided manufacturing in six months.

Fish out of Water
An engineer at the Gendron Company drew this isometric assembly drawing in MacBravo Detailer. The company makes specialized conveyance devices; this model is for dolphins at the San Diego Zoo.

From Design to Drafting
Richard Reed designed his Knoxville, Tennessee, house in Architron’s 3-D mode. He used the 2-D module to produce the working drawings.

into the library-creation mode. The exception is AutoCAD, which not only forces you to follow an extremely inflexible symbol-creation process, but doesn’t support the Clipboard.

There are more than 200 symbol packages that can be either used directly or converted with CADMover to be compatible with your CAD package. Whether your library is self-created or store-bought, you should be able to easily access and edit library objects and control the scale at which they are placed in a drawing.

Libraries can be either bound to a drawing or contained in stand-alone files. When libraries are bound to a drawing, each symbol used is stored in a library file specifically for that drawing. To reuse the symbol in another drawing, you must copy the symbol into the library of the second drawing. With stand-alone libraries, a number of drawings can make reference to the same library. Symbols added to the library from one drawing are directly available in all drawings. The stand-alone library is by far the most useful and is also most efficient in terms of disk storage (see “The World of 2-D CAD”).

We were surprised to find that, of the programs we looked at, Design Your Own Home Architecture—one of the least expensive—provides the best access to libraries. This package features on-screen representation of library symbols instead of a name or a symbol number, ease of creation, and automatic scaling.

Hot linking libraries to the drawings in which the symbols are used is the standard procedure in minicomputer- and mainframe-based CAD. When a library has hot links, changes made to library symbols are automatically reflected in drawings every time you open the drawing or call it up for printing. This technique can save you endless effort updating old drawings.

Hot-linked libraries have one drawback, however: you must have the discipline to change symbols only when you want the change to be universal. If you change a library object because it is quicker than creating a new one, you will change all of your other drawings. Some Mac programs offer warm links, which are safer to use than hot links because the user can specify that changes be operable only in a given drawing.

Counting all the desks and chairs in a typical office building and listing them by type and location is not an easy task. Several of the packages we reviewed will count the number of times a symbol from a library has been used in a drawing. In a few you can designate both library and non-library objects that you would like tabulated.

No currently shipping CAD package for the Macintosh creates a complete, costed bill of materials. Architron II does the best job of creating a bill of required details: sinks and toilets, or screws and washers. This is an area that requires
improvement if Macintosh CAD is going to become a true productivity tool for design organizations.

Oddly, given the object-oriented focus of the Macintosh, support for symbol libraries is the weakest aspect of Macintosh CAD today. As currently implemented, hot links work only with first-generation copies of symbols; if you paste a symbol in two places without going to the original, the second copy is not linked. None of the packages listed here allow you to append comments or text to symbols in the library or include symbol-change histories.

Input and Output
Since most of the MS-DOS programs either use or can export DXF format files, moving data from an MS-DOS CAD program to the Mac is fairly easy. You can copy the files across a modem or network connection, use Apple File Exchange and a SuperDrive, or copy files to and from a tape format supported in both DOS and Mac machines. Moving workstation and mainframe files onto the Mac can be a bit trickier because they have fewer media formats in common, but utilities exist to make that job fairly simple.

Until the advent of CadMover, from Kandu Software, moving CAD files between Macintosh CAD programs was one of the hardest things to do. Most of the early CAD packages each had a unique file format or unique extensions to PICT, which meant that some data was lost in almost every move. CadMover offers data interchange among all of the Mac-specific formats, DXF, and IGES in a single package. In most cases, you have complete control over both the input and the output format of the file.

Once you have a CAD file in the format your drafting software requires, you will need to put it on paper (or film). There are two major types of CAD output devices: printers and plotters. Laser printers are used to output technical illustrations, small drawings, or sketches. Pin printers are still used by a number of people, but their use is fading as larger format laser printers and better plotter drivers are released. Plotters are typically used to obtain color output or large drawings. All of the packages in "The World of 2-D CAD" have some ability to work with a laser printer. The table lists programs that have plotter compatibility. The number of plotters supported and the ease of setup varies widely among packages. Be sure support for your plotter is available in your chosen CAD program before you buy.

Recommendations
In preparing this article we ran comparisons of the software on a Macintosh II equipped with an Apple 13-inch monitor, a SuperMac 19-inch monitor, 8 megabytes of memory, System 6.0.3, and a 200MB hard disk. We also tested the software for compatibility with AppleShare 2.0.1 and TOPS 2.1. For serious CAD work, two or more monitors are extremely useful. Two monitors working in tandem give you room to display multiple views of the same file and to group the tool palettes.

We created a gear set and its housing to test the mechanical-design programs. Though both items are fairly simple, they used most of the packages' features. With the architectural packages we created plans for an addition to a house—with a sun space and hot tub—and the mechanicals to go with them. Based on our testing we make the following recommendations.

For technical illustration, Dreams is our choice. It's easy to use and has the features tech-
<table>
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<th>Product</th>
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| Standard Macintosh | no | yes | no | yes | no | yes | yes | no |
| Automatic separate lettering layer | no | no | no | no | no | no | yes | no |
| Import and export (GES/DDF) | no/yes | na/yes | partial/yes | no/yes | na/na | partial/partial | no/na | no/na |
| Import and export (Pict/PostScript) | yes/no | yes/no | no/no | yes/yes | yes/yes | yes/no | yes/no | yes/yes |
| Plotter support | yes | yes | yes | partial | na | yes | no | yes | yes |
| Accuracy (digits) | 16 | 16 | 12 | 12 | 16 | 16 | 4 | 4 | 16 |
| Views open at once | 1 | 1 | 1 | 1 | 1 | 1 | 1 | 1 | 4 |
| Levels of zoom | 32/32 | 32/32 | 32/32 | 32/32 | 32/32 | 32/32 | 32/32 | 32/32 |
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**TOOLS**

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178 | MACWORLD • JULY 1990 |
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INFO ON INTERSECTIONS

The Starting Point
A double-line tool creates two sets of parallel lines.

Manual Trimming
Most programs require you to trim intersections manually. This involves cutting eight joints, and then deleting the four excess line segments.

The Joy of Joining
Some programs—Blueprint, Architrion, MacBravo, and MicroStation Mac—offer a one-step Join command. As with manual trimming, however, the result of this operation is an assemblage of eight separate line segments (A). If you resize a room, for example, repositioning one of the walls, you must go back and manually adjust the intersection (B).

State of the Art
MicroStation Mac and Blueprint are the only Mac programs to take the final step, adding a special Intersect tool. The software understands intersections marked with this tool as intersections (A); move a wall, and the rest of the intersection readjusts. When the design is set, deleting the intersection markers and extra line segments is a simple task (B).

Architects work continually with double-line intersections. When picking software, be aware that some programs handle intersections more conveniently than others.

ized package when you outgrow Snap.

For mechanical design, both Ashlar Vellum and VersaCAD Drafter give good performance at a reasonable price. Both are easy to learn and have a basic set of tools that designers need, along with an interface that is powerful but not intrusive. Ashlar will have to offer a way to turn off Drawing Assistant in the next version, or many users will switch rather than fighting it. For mechanical designers who need the performance of a high-end package, MacBravo has no peer.

For architectural work, Design Your Own Home Architecture is a good way to create quick sketches and samples. It runs on the Mac Portable and Outbound portable, making it useful for on-site work like field corrections or appraisals.

The middle of the price-versus-performance pack for architectural drawing is Blueprint. Though it is only an adequate mechanical package, Blueprint does a very good job of handling double-line intersections, a problem that disqualifies many other programs from serious consideration by architects. The interface is also comfortable to work with.

For the high end of the market in architecture, we like Architrion II. However, this part of the market will become hotly contested with several new entries this summer. We stop short of unconditionally recommending Architrion II because of its copy protection.

The State of the Art
These recommendations are based on the current state of the art. There are many features that the Mac packages lack, and the Macintosh CAD market is still immature. Bill-of-materials support is seriously lacking. No standard file format has emerged to make moving drawings between applications easy. Light pens and other input devices need better support. The CAD packages are faster than their twins on a PC, but the speed that a minicomputer-based package offers is just not available. You cannot toggle lettering and dimensioning on and off at will. Only a few programs automatically place text on a separate layer, so that the drawing can be printed without text for mark-ups or translations. Most packages lack resizable palettes and drawing tool creation.

Few vendors currently support 32-bit QuickDraw; the packages will have to be rewritten for System 7.0. Several CAD packages listed do not run on a Ici. System incompatibility problems will continue into the future unless programmers go back and follow Apple's rules on software.

This is not to say that the current state of the art can't save you time and money. Mac CAD vendors are already closing the gap between Mac and PC programs, and the entry of Intergraph and Schlumberger into the market will accelerate this progress. Most engineers will find that Macintosh CAD is easier to use than its PC cousin and 20 to 40 percent faster. This spells productivity. And because the interfaces are consistent between applications on the Macintosh, engineers and architects will be more productive during the 80 percent of their computer time that studies show they spend on tasks other than CAD.

See Where to Buy for contact information.

A naval architect by training, Doug Housman has been using CAD systems since 1977. He is also president of the MacTechnics user group.

Ann Marie O'Connell is a manufacturing engineer for one of the Big Three auto companies. She has been involved in several major facilities- and equipment-design projects using CAD.
WIN A MAC II, A QMS COLOR PRINTER, OR A TRUEVISION 32-BIT COLOR BOARD

MACWORLD
Macintosh Masters III

Art Contest

PRESTIGE, PUBLICITY, PRIZES
Grand-prize winners will receive a Macintosh II, a 32-bit Truevision NuVista color board, or a QMS ColorScript 100 Model 10 PostScript printer. Category winners will receive software from Adobe, Claris, or Deneba. Two special PANTONE® Color Awards will be given for innovative use of printed color; winners will receive up to $500 worth of PANTONE Color Reference Books. Macworld will publish all winners in our annual art contest feature.

DEADLINE
Macworld must receive entries by July 5, 1990.

RULES
Please submit no more than four works; each work must be accompanied by an entry form. Include a $5 (USA) administrative fee with your package (make check or money order payable to Macworld). Send hard and disk copies of each piece; disk copies may be omitted if the work will not fit on an 800K floppy. Animated entries may be on disk or half-inch videotape. Work will be returned only if you include postage and packaging. Macworld is not responsible for loss or damage. For more information, call 415/978-3176.

Since work will be judged on technical innovation as well as aesthetic value, each piece must be accompanied by a detailed description of how it was produced. Macworld and its international affiliates reserve the right to publish entries.

Send artwork, entry form(s), technical notes, and a $5 (USA) administrative fee to Macintosh Masters, Macworld, 501 Second Street, San Francisco, CA 94107, USA. Make checks payable to Macworld.

Entries must be received by July 5, 1990

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Required to view art

Hardware

Software

*Pantone, Inc.'s check standard trademark for color reproduction and color representation materials.
The Pivot works only with SE/30s and Mac IIs and its 4-gray-level interface board can be upgraded to 16 for an additional $150. Radius has discontinued its popular, black-and-white Full Page Display monitor, although you can still purchase the Full Page Display's interface board to use with the Pivot monitor. You might want to do this if you are strapped for cash (the Full Page Display interface costs $200 less than the Pivot interface board) or if you don't ever need to switch from portrait to landscape mode. If you own a Mac Plus or an SE, you have no choice but to buy a Full Page Display interface board since the Pivot interface board isn't available for these Macs.

Yet, Macintosh II and SE/30 owners should not count out the Radius Full Page Display. Text-only workers might never really need landscape orientation. And although the Radius Pivot Display provides excellent brightness and overall good display characteristics, the Zenith-based Pivot Displays I saw were not as sharp as the Full Page Display and also showed some distortion along the edges. Both the lack of sharpness and the distortion were especially apparent when I was viewing text.

Radius took great care in making the Pivot an overall excellent monitor, in spite of some engineering challenges. For instance, monitors draw images by shooting an electron beam across the screen. As the beam sweeps from, say, left to right, the earth's magnetic field tugs the beam out of the alignment found in the center of the monitor. Monitor manufacturers adjust their products to account for the magnetic interference. In the case of the Pivot, Radius had to provide extra shielding to protect the display's geometric proportions when the monitor is flipped and the magnetic tug changes direction.

A Strange New World
The ability to switch the monitor's orientation raises issues other than quality. Software applications were written to assume that the Mac's display would always stay in one position during a work session. So, when an application is launched, it sizes windows to the screen. On the Radius Pivot, if you launch Microsoft Word while in portrait mode, the windows are long and skinny. If you launch Word while in landscape mode, the windows are shorter and fatter. If you flip between the modes, the windows don't automatically resize. (Microsoft Excel windows are an exception.) It's best to launch applications in the orientation in which you plan to use them.

With most applications, such as Claris's FileMaker, you can press the Option key and click on the file's title bar to resize the window. Applications that don't use Apple's standard Tool Box routines for zooming, however, won't work this way. For instance, if you flip from portrait mode to landscape mode with a long, skinny Word file open, the bottom of the window disappears off the screen into what Radius calls the dynamic region. You won't be able to scroll unless you flip back to portrait mode, resize the window, and flip back to landscape.

You can also lose access to small windows positioned in this dynamic region when you flip. I've had to rethink some of my work habits since I started using this monitor. Normally I tend to keep floating windows such as the Clipboard at the bottom of my screen. At first I lost those windows every time I flipped from portrait (my standard working choice) to landscape. Eventually I learned to move the windows before flipping the monitor, but...
The Radius Pivot Display’s beveled corner (bottom left) helps you figure out which way to turn the monitor.

The radius Pivot Display’s beveled corner helps you figure out which way to turn the monitor. Old habits die hard. Radius has seeded major software developers such as Aldus, Quark, Microsoft, and Claris with the Pivot, in hopes that future versions of their software will recognize a switch in display orientation.

The Pivot’s manual offers clear tips on ways to work around these problems. Radius also provides some specialized software for making work with the Pivot more efficient. If turned on, a Finder Cleanup option relocates icons to the right side of the screen so that they remain visible when you change the monitor’s orientation. I found that I preferred to leave this option off, however, since it irritated me that the Radius software moved the Trash Can from its usual spot near the bottom of the screen and placed it near my hard disk icons. Instead, I made sure that I had opened a window showing the contents of my hard disk and placed that window where it would be accessible in either position.

Another software oddity concerns dialog boxes. Radius classes dialog boxes into two types: standard (boxes with double-lined borders, like a Page Setup dialog) and nonstandard (ones that have, for instance, a close box, like a Find dialog). If you try to change the monitor’s orientation while a standard dialog box is displayed, the Pivot recognizes the dialog box and won’t redraw the screen, because the application software expects you to finish working with a dialog box before taking any other action.

The Pivot does not automatically recognize nonstandard dialog boxes, which are common in many applications. Radius has included default settings in the software to recognize some of these applications and their corresponding nonstandard dialog boxes. The software includes a scrolling list of these applications; you can update the list by adding or deleting programs, or changing the types of dialog boxes associated with programs in the list.

What happens if you don’t update the settings, and Pivot redraws a dialog box? I tried to fool the Pivot by turning off the settings for MacWrite’s dialog box types. I opened a document, opened a search-and-replace dialog, switched the Pivot’s orientation, and tried to perform a search and replace. When I closed the dialog box, I found big white gaps of space between paragraphs and large black areas where text used to be. Although temporary, they still made working with the document impossible until I closed and reopened it.

In the same settings list is an option for creating what Radius calls Big Boundaries. Certain applications don’t follow all of QuickDraw’s conventions when drawing to the screen. If you rotate the Pivot while those applications are open, they won’t properly redraw the additional screen area. Radius software lets you trick the application into thinking the screen is always 864 by 864 pixels, even though the real screen area is 640 by 840. Thus no matter which way you turn the screen, the image redraws properly.

The Best of Two Worlds

The Pivot also includes a few other nice touches. Menus can be displayed in either 12- or 16-point type, and they can be torn off and left open anywhere on the screen. There’s a screen-saver utility, a screen-capture program that creates PICT2 files, a cursor-location option, and a pop-up menu for changing the number of gray levels. You can even opt to have the monitor center dialog boxes in either orientation.

The Radius Pivot Display gives you the ability to choose whether the largest screen display area is horizontal or vertical. Most likely you’ll leave the Pivot in one position for day-to-day work, changing it only for special-occasion uses. But any way you look at it, the flexibility is a plus.

—Cheryl England Spencer

See Where to Buy or circle 196 on Reader Service Card.

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**Typographic Special Effects**

**TYPESTYLER 1.01**

Pro: Excellent visually oriented interface shows effects as you edit them; offers numerous ways to customize; works with a variety of fonts. Cons: Style variations of some fonts not supported; difficult to set point sizes and line widths precisely. Company: Bradenbund Software. Requires: Mac Plus; two BOOK drives. 2MB RAM recommended. List price: $199.95.

If you like tinkering with type, you’ll enjoy TypeStyler. This accessible program lets you create and manipulate display and decorative type for headlines, logos, ads, and the like. TypeStyler offers 35 canned effects for type (arched, (continues)
skewed, curved, fisheye, and so forth) and 35 letter styles (inline, outline, filled, shadowed, 3-D, and so on). You can apply TypeStyler’s effects and styles to any of the ten typefaces provided in the program’s proprietary SmoothFont format. If you think you’ll be restricted by the program’s proprietary format, think again: TypeStyler 1.01 can smoothly convert just about any PostScript font—including Adobe’s—into a SmoothFont. Likewise, you shouldn’t balk at the idea of canned effects; TypeStyler offers numerous ways to customize letter shapes and styles.

The Elements of TypeStyler
TypeStyler’s main window presents a set of basic tools that let you type, rotate, and reshape a block of text. The program presents you with a scrollable display of available effects and letter styles. If you don’t see just what you want, you can customize a letter style, changing its fill color or pattern, outline width, or shadow. You can even fill letters with a gradient from one color or gray shade to another. Again, TypeStyler offers you choices: if you don’t like the default options offered, you can edit a pattern or change the angle of a gradient fill.

TypeStyler gives you control over text positioning as well. A Type Options window lets you adjust letter, word, and line spacing; justification; and pair kerning. My only complaint in the type-control department is that it’s difficult to set the point size for a block of text. A Default Size command lets you select the size at which text initially appears, and the program’s ruler can help you measure text, but if you decide that you want to change a block of text from, say, 36 to 40 points, you have to either eyeball it or change the default setting and retype it.

Once you’ve selected and customized an effect’s shape and fiddled with its type style, you can use the main window’s tools and menu selections to further modify your artwork. Like most graphics programs, TypeStyler lets you resize, expand, and compress a block of text. You can also use the reshaper tool to alter text in various ways; you can stretch or slant a text block for a perspective effect, for example, or alter the shape of an arch. A panel tool lets you add a backdrop in any of several shapes. Like TypeStyler’s text, panels come in 35 predefined styles; you can modify a panel’s color, pattern, shape, and so on.

As you work on a TypeStyler document, you’ll find that screen redraw can get pretty slow, especially if your Mac isn’t bulging with memory. Fortunately, the program lets you speed up the screen-refresh time by displaying either a basic outline of the text, with no colors, patterns, or shadows, or—a faster still—a rectangle that shows the boundaries of a text block. If you want to see the effect displayed in all its glory, simply click the painter tool.

Output Options
When you’re satisfied with your custom creation, you have a number of output choices. You can print directly from TypeStyler to virtually any QuickDraw or PostScript printer, at the printer’s maximum resolution. (Unfortunately, there’s no tiling option for four-color printing. QMS ColorScript 100 PostScript printer. The program also lets you print color separations for four-color printing.

If you want to incorporate your effect into another application, you can save it in EPS, MacPaint, PICT, or Illustrator format. You can then paste the effect into a graphics program for further embellishment, or place the effect in a document created with a word processor or page-layout program.

Since the latest version of TypeStyler works with Adobe fonts, it provides a bonus for those of us who have always wanted to get our grubby little hands on Adobe’s encrypted font outlines. If you save a TypeStyler document in Illustrator format, you can open it in either Illustrator or FreeHand, ungroup and unlock the graphic, and then manipulate the lines, points, and curves that make up each character. (Note that although font outlines are exported to Illustrator, attributes such as shadows and styling are not; even so, I found TypeStyler’s outline export capability to be one of its most useful features.)

The Vagaries of Fonts
The following problems are not necessarily TypeStyler’s fault; they have more to do with the way Mac fonts operate. Nevertheless, you should be aware of these potential glitches before you buy TypeStyler.

TypeStyler’s built-in Font Converter utility does a fine job of changing PostScript fonts to TypeStyler’s SmoothFont format. I successfully converted fonts from Adobe, Agfa Compugraphic, Bitstream, Casady & Greene, Dubliclick Software, The Electric Typographer, and The Font Company. Well, almost successfully. Unfortunately, if a manufacturer distributes family-built fonts, TypeStyler can’t recognize styles such as bold and italic, and will convert only the plain, or roman, version of the font. (How can you tell if a font is family built? A good clue is to look at it in the Font/DA Mover; if the bold style appears in bold, the italic style in italic, and so on—rather than with a prefix of B for bold or I for italic—then the font is probably family built.) Because of this anomaly, I could convert only the plain

(continues)
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Circle 32 on reader service card
styles of various Bitstream, Agfa Compugraphic, Font Company, and Dubl-Click fonts. TypeStyler’s manual suggests contacting font manufacturers to see if they have fonts available in a format TypeStyler can use.

Another problem surfaces with Adobe fonts, which essentially cheat access to certain characters from the LaserWriter’s built-in Symbol font. These characters show up on screen in TypeStyler, but won’t print. I didn’t consider this a big problem, however; after all, how often does one use an infinity symbol or a greater-than sign in display type? Besides, these characters print fine from non-Adobe fonts.

Despite the aforementioned font problems, I found TypeStyler to be a wonderful program. It’s easy to use, reasonably priced, and gives you a wide range of options when it comes to customizing, exporting, and printing effects. So why not add a little style to your next publication?—Erfert Fenton

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### Telecommunications Programs

#### MICROPHONE II 3.0

**Pros:** Good interface; excellent documentation; intuitive scripting; easy to use.  
**Cons:** No online help; no central phone directory.  
**Company:** Software Ventures Corporation.  
**Requires:** Mac 512KE; System 4.2.  
**List price:** $295.

#### WHITE KNIGHT 11

**Pros:** Wide range of features; strong product support.  
**Cons:** Illogical menu structure; no online help; proprietary key-board commands.  
**Company:** The FreeSoft Company.  
**Requires:** Mac Plus.  
**List price:** $139.

Telecommunications software allows you to dial a bulletin board, use electronic mail, transfer files, or use online services. Telecom programs can save you time and money, and they are convenient. The two best programs in this category, MicroPhone and White Knight, have been upgraded and many features have been added. White Knight is the upgrade for Red Ryder—the program’s name change is due to a licensing dispute (Red Ryder Host, the commercial bulletin board system, is now called Second Sight 2.0 and is available separately from The FreeSoft Company).

Any telecommunications program offers the capability to dial a service, control the settings of a session, automate a log-on, or emulate a terminal. What sets MicroPhone II and White Knight apart from others is the wide range of options and their full-featured scripting languages for automating specialized tasks.

**For Starters**

Both programs make it fairly easy to choose settings, dial in to a bulletin board, and transfer files. White Knight is bundled with a utility called Okyto that simplifies file transfer. With Okyto you can simultaneously send and receive files over an AppleTalk network or a modem, chat, send folders, and examine the contents of the remote. Okyto’s point-and-click environment is designed for beginners.

I found it difficult to choose between the two programs on the basis of features alone. But as I worked with one program, I kept finding small things the other program had that I missed.

One clear difference between the programs is the documentation. MicroPhone’s excellent manual is task oriented and suited for beginners as well as experienced users. I like its tutorial approach and reference material. White Knight’s feature-oriented manual, on the other hand, might intimidate a beginner. I had difficulty following the procedures for some of the more specialized tasks.

**Making the Connections**

I was somewhat disappointed that neither program makes full use of icons so that I could have a communications palette to work with. To the credit of both, however, it is possible to script a macro and attach an icon to it for almost any action you want. Although both programs now support color, it doesn’t add much in the way of utility to their execution.

I found MicroPhone II’s menus and dialog boxes to be much more logical than White Knight’s menu organization. I had a hard time finding impor-
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scripts (White Knight calls them procedures) and to attach icons, buttons, or PICT buttons to them.

Both MicroPhone II and White Knight also offer an automatic keystroke recorder, and the automatic scripting worked well in both programs. Using the script editor in MicroPhone II, or a text editor in White Knight, you can examine existing scripts and learn how to create your own. MicroPhone II offers scripts that enable you to log on to many popular online services.

Each program creates scripts in a different way. MicroPhone II uses a point-and-click approach that allows you to scroll boxes of allowable commands and build HyperCard-like scripts. It supports XCMDs and XPCNs and can import these scripts as text files. Scripts can be executed using a Trace command so that they can be debugged. MicroPhone II comes with an application-specific version of Result Software’s Dialoger for the easy creation of dialog boxes. I think beginners are more likely to find creating scripts in MicroPhone II to be more straightforward and familiar than in White Knight.

In White Knight you build a script in a procedure editor, transfer it to a text file, and then compile it. White Knight has a complex scripting language, and compiled scripts can run much faster than MicroPhone II’s. There’s also a built-in debugger. I found White Knight scripting to be flat featured and intimidating, but advanced users will likely appreciate its power. The program also supports external commands that it calls RGMCDs, which are specific to White Knight and not exchangeable with HyperCard externals.

Either program is a good choice. MicroPhone II offers many features that beginners will appreciate, it is somewhat easier to use overall, it boasts excellent documentation, and it is full featured. I would definitely recommend it to anyone who wants to create a communications application specific to a particular workgroup environment.

On the other hand, experienced users will appreciate White Knight’s wide range of features. And beginners should not rule it out either, especially since it costs only half as much as MicroPhone II.

If you have a current version of either White Knight or MicroPhone, the upgrades are worth the price. There is no compelling reason to switch programs; each offers a competitive product. Both Software Ventures and The FreeSoft Company are dedicated to customer support.

—B. A. Sosinsky

See Where to Buy or circle 777 (MicroPhone II), 813 (White Knight) on reader service card.

### DISKTOP 4.0

**Pros:** Excellent file-management utility; includes Gofer 2.0 text-search utility; adds application and file-launching sub-menu to Apple menu; well-written manual.

**Cons:** No longer includes Widgets or LaserStatus utilities. Company: CE Software.

**Requires:** Mac 512KE. List price: $99.95.

I confess. I have used previous versions of DiskTop for years. I’ve always considered it to be an excellent file-management utility, better than the similar (but less elegant) DiskTools II, better than those tree-structured Finder-substitutes that go too far out on a limb, certainly better than Apple’s anemic Find File desk accessory. Better, in short, than just about anything I can think of, including the Finder. So I was eager to see what DiskTop’s newest incarnation—which is now a combination desk accessory, startup document, and Control Panel device—had up its sleeve.

DiskTop’s main window looks much the same as before, with mounted volumes (floppy disks, hard disks, or disk partitions) on one side and buttons for unmounting, ejecting, erasing, and renaming volumes on the other. The disk icon list now scrolls so you can see as many as 48 mounted volumes—more, I think, than most of us will ever need to see. Next to each icon, DiskTop displays the volume’s total size, remaining free space, and other information.

Double-click on any volume icon and the Files window for that volume opens; double-click on any folder and the Files window for that folder opens, and so on down the line. Action buttons and volume or folder information crowd the top of the window, and files and folders are listed below, much as in The Finder’s View by Name window. If the user level is set at Technical, invisible as well as standard files are displayed. As in a standard file-selection dialog box, you can work your way up through a sequence of nested folders with the hierarchical drop-down menu; you can also move directly to any one of those 48 different volumes with the (new for version 4) drop-down menu.

You can delete, rename, move, or copy (to any volume or folder) selected files or folders with little more than the click of a button. You can add a new folder to the list, or create one on the fly (this is new for version 4) as you move or copy files. Select a folder, several folders, or an assortment of files, and the Size button tells you how much disk space they occupy collectively—a nice thing to know when you’re copying files to a floppy.

DiskTop’s Get Info command displays the same file information as the Finder’s, and offers a special DiskTop comment box (which is immune to erasure should you rebuild the desktop) as well as the Macintosh’s standard comment box. If you select the Technical user level, the Get Info window also displays and allows you to change a file’s type, creator, and file bits—if you dare.

**Sophisticated Searching**

DiskTop’s pièce de résistance was, and still is, its sophisticated finding abilities. Click on the Find button anywhere, any time, and you can search (continues)
The original MacDraft* is a classic precision drawing program in its own right. And now, we’ve upgraded it. Introducing MacDraft 2.0. As you can see, it gives you even more powerful precision drawing tools. Plus many enhanced features like object and text rotation in less than 1° increments, up to 32X zoom, and PostScript®-quality printing. But we didn’t change the easy-to-use interface that made the original MacDraft a favorite for over 70,000 users. If you’d like to experience MacDraft 2.0 for yourself, visit your nearest dealer. And see the classic drawing program that’s way ahead of its time.

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Quick Sort
Click on the header at the top of a column in DiskTop's file/folder window to sort files and folders by name, type, date, and so on. Switch to a new volume by selecting it from the drop-down menu.

Out to Launch
The launch submenu and DiskTop Find, a direct link to DiskTop's Find window, can be placed at the top of the Apple menu or integrated with your desk accessories.

some or all available volumes for files matching one or more criteria. DiskTop can search for files or folders with names that match or contain the search string; a file size, creation date, or last modification date within a specified range; a file type or creator that is the same as, or different from, the one specified (you can enter a four-letter type or creator code directly, or you can select a file whose type or creator is the same as the one that you're looking for).

When the search is complete, DiskTop can display the location of any file that's in the found file list, go to the Files window containing the found document, or launch the appropriate application and open the document. New for version 4, the list of found files can be copied to a special Found window, in which you can perform all the usual copy, move, delete, rename, and size functions on some or all of the found files, even if they are stored in a variety of folders or volumes. You could, for example, search for all the System folders on your hard disk, then delete all but the primary one in the Found window.

You can open a document or application by double-clicking on its name in any DiskTop window. In version 3, you could also add often-needed documents and applications to the DiskTop menu, and launch them by selecting the appropriate menu item. It was a nice thought, but it wasn't very useful, since the menu is available only when DiskTop is open. Now in version 4 the concept is carried to a meaningful conclusion (and goes head-to-head with Icon Simulations' On Cue) by adding a launch submenu to the Apple menu. Once you add commonly used applications and documents to the launch submenu, any one of them can be launched instantly simply by selecting it (see "Out to Launch").

Other improvements incorporated in DiskTop 4 include an enhanced list of keyboard shortcuts; a click-anywhere, pop-up menu containing the launch submenu and a direct link to the DiskTop Find window; the equivalent of the Finder's Get Privileges command for folders on an AppleTalk server; the ability to print, or save as a text file, the files list in the current file/folder window.

DiskTop now comes with Gofer 2.0, a popular desk accessory that searches the contents of documents for phrases, dates, key words, and so on (see the April 1989 Macworld for a review of Gofer 1.0). Also included on the DiskTop disk are Vaccine, an antivirus utility, and HeapFixer, a utility that can solve erratic performance problems caused by a shortage of System memory.

The only bad news is that two of my favorite multipurpose utilities that used to be part of the DiskTop package—Widgets and LaserStatus—have been dropped. But the good news is that DiskTop is even better than before, and still the best file-management utility I know of. Together, DiskTop 4.0 and Gofer 2.0 are an unbeatable pair, to be able to buy both for the price of DiskTop alone is a remarkable bargain.—Robert C. Eckhardt

See Where to Buy or circle 742 on reader service card.

**Macintosh Upgrade Kits**

**MAC RESCUE**

**Pros:** Well-designed board. **Cons:** Poor documentation. **Company:** Computer Care. **Requires:** Mac 128K with Apple upgrade kit. **List price:** $317 (with 1MB RAM $497 for 128K, $407 for 512K).

**GEMINI 020/030**

**Pros:** Good documentation. **Cons:** Requires special INIT software. **Company:** Total Systems. **Requires:** Mac 128K with Apple upgrade kit. **List price:** $1084; 6850/6860/6862/6864/6865/6867 $1256.

Finding software that runs on 128K or 512K Macintoshes these days is nearly impossible. Here are two products that enable your old machine to match the performance of a Macintosh Plus, a Macintosh SE, or a Macintosh II for a fraction of the price of actually buying one of those machines.

Even though these upgrade boards are easy to install, I would recommend you have your dealer perform the installation because of the possibility of shock or damage to the board. You should also find a dealership that will guarantee its work for as long as possible, since the contacts between these upgrades and the CPU have a tendency to loosen after extended use. You will also need to buy an Apple 800K floppy drive and 128K ROM chips—a combo available from Apple as the Macintosh Plus Disk Drive Kit for $299.

**Mac Rescue**

The Mac Rescue upgrade made my old 128K work like a Mac Plus. You can purchase the Mac Rescue board upgrade with 1 to 4 megabytes of memory and a SCSI port that is accessible through the battery cover. Once the board is installed, you're ready to go—there is no special software required. If you choose to do the installation yourself, you might find the documentation insufficient. I did, but the phone support offered by Computer Care was helpful.

Mac Rescue is compatible with all the software I tested it with. The SCSI (continues)
Here's a short story that you've never heard before:

A 105 Megabyte hard drive measuring 1" x 5" x 8" Roughly half the size of the market's smallest external drive, our iDSPRO™

Called the Wip™ this remarkable new member of the iDSPRO family literally ushers in a new dimension in storage.

There's no fan or power supply (we pull power directly from the Mac). Producing an airtight storage device with fewer moving parts. And, ultimately, a more reliable hard drive because dust can't corrupt your data.

The Wip travels extremely well, too.

It easily fits in a briefcase or can be locked away in a file cabinet or safe for security. Two things you can't do with bulkier zero-footprint external hard drives.

In short, all you're missing with the Wip is about 250 cubic inches (the size of a toaster) and twelve extra pounds.

Everything else though is heavy duty. Its storage capacity runs from 20 to 105 mb. Access time is a swift 15 to 25 ms. Warranties last as long as five years.

Appropriately, the Wip's price is surprisingly little. Call 1-800-733-0078 for the longer version of the Wip story.

And see why the smart money buys from the smallest name in storage.
Why settle for an incomplete set of utilities when you can have them all? Introducing MacTools® Deluxe—the most comprehensive, powerful collection ever assembled for the Macintosh.

It lets you find misplaced files, recover crashed disks, undelete trashed files, backup your data, optimize volumes, secure files and folders, quickly copy floppies, organize folders, and even partition your hard disk.

Not only do you get the broadest range of utilities available, but each function sets new standards for performance. For instance, let’s say you want to undelete a trashed file. Using a selective search, MacTools locates likely candidates and lets you view their contents prior to recovery—so you don’t waste time or retrieve unwanted files. No other utility even comes close.

So why settle for some, when you can have it all? MacTools Deluxe…from the leading developer of Macintosh utilities since 1984.

For the dealer nearest you or for additional information, call 1-800-888-8199.
port is wonderful—it lets you use a hard disk for all that powerful software that can’t fit on an 800K floppy. If you already own a serial hard disk (a pre-SCSI hard disk that connects through the floppy drive port), you don’t need to buy a SCSI hard disk to work with the upgrade; your old drive will still work just fine. Mac Rescue offers the power and speed of a Mac Plus (according to tests I ran with a shareware utility called Speedometer) at about half the Plus’s retail cost and with a one-year warranty.

**Gemini 020/030**

Total Systems’ Gemini 020-030 boards are designed to transform your 128K or 512K Mac to the functional equivalent of an SE/30 or a Mac II (depending upon the configuration you choose).

The Gemini boards come with a SCSI port, and they also include a fan to help your system stay cool. Unlike the Mac Rescue board, the Gemini boards need a special INIT called GemStart so the Mac can take advantage of the board’s instruction cache, data cache, and proprietary SANE routines. (The boards also offer the option of loading the Apple ROM routines into RAM for faster access speed.) Since GemStart is very sensitive to the presence of other INITs, you might want to add a # in front of the INIT’s name so it becomes the last INIT to load.

The Gemini boards come bundled with PLI’s Turbo Optimizer and PLI’s Turbo Cache, a disk drive accelerator. The documentation is very thorough and tech support was great—I had trouble getting GemStart to work properly, and the company faxed me the information I needed within two hours.

The Gemini 020-030 boards come in several configurations. You can start off with a 68020 chip at 16MHz on the board and upgrade with the 25MHz 68030 and 68882 chips. With the maximum 4MB of RAM, the 16MHz 68030 upgrade costs $1596—much cheaper than a brand new SE/30 with 4MB of RAM (which costs $4868). Best yet, since the Gemini boards can be installed with a 68030 chip that has the built-in PMMU, you will be all set to take advantage of the virtual-memory feature in upcoming System 7.0.

I used Speedometer to evaluate the performance of the Gemini upgrades. With the 16MHz 68020 and GemStart is very sensitive to the presence of other INITs, you might want to add a # in front of the INIT’s name so it becomes the last INIT to load.

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I used Speedometer to evaluate the performance of the Gemini upgrades. With the 16MHz 68020 and 68881 options, a Gemini 020—equipped Macintosh runs at about the same speed as a Mac II. The Gemini board with a 16MHz 68020 and a 68882, however, accelerates the speed to close to that of an SE/30.

These upgrades aren’t only for vintage Macs—Macintosh Plus and SE owners who are using programs that take forever to redraw the screen should also give these Gemini boards a try. These new boards will extend the usefulness of your Macintosh and give your Mac renewed vigor.

### No Free Lunches

Even though the speed of these upgrades approaches or exceeds the speed of a Plus, SE/30, or Mac II, the life cycle of a 256K ROM–equipped Macintosh (SE or IIc) will probably be a few years longer than that of a 128K ROM–equipped Mac, due to design changes in the computer. Because the upgrade boards draw more power, the power supplies in vintage Macs are vulnerable to burnout.

All caveats aside, however, if you want to take advantage of the latest Mac software and keep up with the fastest machines around, don’t leave your vintage Macs in the closet—consider upgrading them.—Titus Wong

See Where to Buy or circle 277 (Mac Rescue), 194

(Gemini) on reader service card.
You can't get any brighter than this. If you want the brightest, boldest color money can buy, you want a Tektronix color printer. No other printer on the market can make you look this good. And our prices will make you wonder why you ever used black and white. Printers start at $2495. You can get certified PANTONE® Color that's compatible with PostScript language and Adobe fonts for only $7995.

The PostScript-language compatible printers come with at least 6Mb of memory, a high-speed processor and 35 resident fonts. Everything you need to create output that will get you noticed in the flash of a page. And for even more options, our printers give you 16.7 million colors to choose from. At up to 300 dpi. You can print on paper or transparencies, using a PC or a Mac. And all of our printers come with an on-site warranty.

If it's great color you're after, it's Tektronix you want. No other printer will make you look this brilliant. For information or the dealer nearest you, call 1-800-835-6100, Dept. 10C or fax 1-503-682-2980.
Three Screen Savers

AFTER DARK 1.1

Pros: More modules than any other screen saver; excellent designs; programmers can create their own modules.
Cons: Limited point sizes in text-based modules.
Company: Berkeley Systems.
Requires: Mac 512KE. List price: $39.95.

FISH 2.0

Pros: Works as screen saver or animates the desktop; includes icon editor and sample files; inexpensive.
Cons: Tiny icons.
Company: Tom & Ed's Bogus Software.
Requires: Mac Plus; System 6.0. List price: $22.95.

PYRO 4.0

Pros: User specifiable wake-up conditions; multiple ways to invoke; primary screen savers automatically cycle within a session.
Cons: None.
Company: Fifth Generation Systems.
Requires: Mac 512KE. List price: $39.95.

Although it's more common on text-based computers like the IBM PC, screen burn-in can also be a problem on the Mac. If you leave the system on for extended periods of time displaying a single, unchanging image, eventually the image etches itself into the screen. To avoid this, the simplest solution is to either turn off the Mac or turn down the brightness when the Mac's not in use. Some of us, however, prefer the easier, automatic solution provided by screen savers.

Screen savers work by darkening the display whenever a specified period of inactivity has been reached (five minutes, for instance). And although a black display would certainly do the trick, screen savers add a bit of entertainment by displaying ever-changing animated pictures, interesting patterns, or scrolling messages.

Each of these screen savers operates as a Control Panel Device (ccl ev). You set options and features by selecting Control Panel from the Apple menu and clicking on the program's icon in the Control Panel display.

After Dark

After Dark ships with 18 different screen-saver modules, including Starry Night (a night scene), Bouncing Ball (balls bounce around the screen), Can of Worms (worms squiggle), Clock, Fade Away (a simple dimmer), Hard Rain (raindrops splash and cover the screen), Life (a section of the screen transforms into an evolutionary simulation), Lissajous (geometric line patterns), Logo (a small bitmapped picture moves around), Messages (a moving text string), Picture Frame (color PICT images of your choice), Shapes (rectangles, triangles, and ovals), String Theory (moiré patterns), Warp (space travel at the speed of light), and Zot (lightning).

The three new modules included in version 1.1 arc Doodles (screen scribbling), Nightlines (my preferred line-pattern screen saver), and Puzzle. The last named is my all-time favorite screen saver. It turns the display into a sliding block puzzle—like the Puzzle desk accessory that shipped with the early Macs. It's fun watching a word processing document breaking into blocks and shifting around on the screen.

Most modules can be customized—you can set the speed, number, and size of objects, and so on. And version 1.1 is now Ici-compatible. If you're a serious programmer, the manual provides instructions for creating and adding your own screen-saving modules to the After Dark shell. Examples are provided on disk using the MPW and Lightspeed versions of C and Pascal.

Fish

If you've ever wanted an aquarium, but not the hassle of caring for pets, Fish may be what you're looking for. Fish has two modes: screen saver and desktop fish. With the latter selected, fish move constantly about your desktop, swimming peacefully around the edges of open windows.

You can set the number of minutes (from 1 to 60) of inactivity before Fish is invoked, choose a background color (black, white, or desktop pattern), determine how fast the fish move and how many should appear (up to 99), and pick sleep and never-sleep corners. With Edit Fish, you can create your own species by clicking in the squares of a design grid (see "Fish Editor"). Fish also includes a couple of sample files of images that can be imported into your current fish set.

Fish is entertaining and amusing. Its only shortcoming (more important on large displays than on the built-in ones of Mac Plus, SEs, and Portables) is that the fish is not large enough to cover the entire screen.

Here is a comparison of the significant features of After Dark, Fish, and Pyro.
Sure beats sneakers.

One of the oldest file transfer methods known to Mac is about to become obsolete. You can now forget about using your “sneaker network” to run disks and files between computers around the office.

Introducing LapLink Mac III, the fastest, easiest way to transfer files between Macs or between a Mac and a PC.

LapLink Mac III is very versatile and lets you move files at speeds of nearly 3 megabytes per minute.

That's fast. And it's also easy, thanks to a simple interface familiar to anyone who uses a Mac. Just select the files you want to transfer and click on the copy button.

The new LapLink Mac III comes in two versions. The Connectivity Pac gives you everything you need to transfer files between two Macs or a Mac and a PC. You get a universal cable that connects a Mac to a PC or to another Mac. An accelerator that boosts Mac-to-Mac file transfer speeds to up to 750,000 baud. File translators that make it simple to convert word processing documents from Mac formats to PC formats—or vice versa. And the ability to transfer files between two users over your existing AppleTalk cables or remotely over a modem. All for just $189.95.

The LapLink Mac III Network Pac lets you transfer files between five Macs on an AppleTalk network—without a dedicated file server or expensive hardware. Adding more users is as simple as buying more Network Pacs. And the Network Pac's suggested retail price of $299.95 works out to just $60 per user. Not bad for a package that includes three-level password protection and remote modem access.

For more information, including a LapLink Mac III brochure, call us at (800) 662-2652, extension 202.

After all, why run your files around when you can use your computer?

Circle 304 on reader service card
Fish Editor
Icons consist of two frames, each with a black data mask. The continuous flipping between frames and masks is what gives the icons their animation (shown in the box with the gray background).

is that the fish icons are small. If you were hoping for a life-size, realistic replica of an aquarium and its inhabitants, you'll probably be disappointed.

Pyro
Like After Dark, Pyro uses modules—each of which can be tried out, selected, or turned off from the Control Panel. After Dark, however, allows you to choose only one screen saver at a time. Pyro automatically rotates from one to the next each time it is invoked during a computing session. It also distinguishes itself by offering more ways to invoke it than any other screen saver does. In addition to responding to the standard time setting and sleep-now corner (moving the cursor to a specific corner of the screen), it can be turned on by pressing an F-key or selecting the Sleep option from the Special menu in the Finder.

The included modules are Clock (analog variety), Fireworks, Aquarium, Blocks, Dinowit (a screen dimmer), Doughnuts (variations on the circle theme), Fireworks Too (fireworks with tracers that bounce along the ground), Kaleidoscope, Marquee (a billboard text marquee in any size up to 127 points), Restless Picture (moves a bitmapped picture around), and Slinky (a screen slinky based on any of nine shapes).

Although you can't design your own, I prefer the fish in Pyro's Aquarium to those in Fish. They're bigger (two to three times the size) and more realistic, eat each other whenever a pair collides, and have a mode where they periodically face the front of the screen and stare at you.

Never a Dull Moment
Each of the devs has something special going for it. Fish is delightful for small-screen systems and creative people who like to make their own creatures. With their modular approach, Pyro and After Dark offer a variety of screen savers and flexible customization options. My preference would be to combine my favorite After Dark modules—Nightlines and Puzzle—with Pyro's Aquarium, Marquee, and Restless Picture.—Steven A. Schwartz

To field-test the charisma of these three new programs, we carted a Mac SE into a local playschool for a few days and gave the three-to-five-year-old student body a chance to play with them. Some of these kids had never touched a computer; one had a Mac at home. All of them were enthusiastic.

McGee
We started with McGee, an interactive picture story aimed at two-to-four-year-olds. This charming package (which only works on a 9-inch monochrome screen) lets users control the story as McGee explores his house before Mom wakes up. Below each scene are four large picture buttons. Clicking a button might tell McGee to bounce a ball, watch TV, throw a bone to the dog, take a bath, try to wake Mom, or go to the next room—every picture tells a pint-size story.

All of the kids quickly took to McGee—even those who had no experience with the mouse. The animated sequences and digitized sound effects instantly delighted the kids. Interest faded, though, after the kids had repeatedly explored all six rooms of the house and exhausted the surprises. (There were exceptions: Billy instructed McGee to wake Mom over and over because "I want to make her real mad").

Preschool Pack
When we'd exhausted McGee, we turned the kids loose on Preschool Pack, a collection of diverse games and activities tied together with a picture menu. This package is similar to many other preschool Macintosh programs except for one distinguishing characteristic: it's the first little-kid program to shine in full color on an appropriately outfitted Mac (see "Counting in Color").

Everything also works fine without color, and the playschool kids enjoyed exploring this mixed bag, although they were clearly drawn to some activities more than others. The overall consensus was that Bar Math and AlphaWorks were boring after a few rounds. The kids liked the simple rewards of Counting 123 and the various shape-recognition games in Shape-
Dr. Productivity Says:

“You trashed your typewriter. Now trash your office in/out board.”

“Never wonder where the heck George went again.”

“The busier your organization, the more time you waste running around looking for people. Where’s George? Should we start the meeting? Should we wait? When will he be back? How can I get him the moment he gets back?” Blah blah blah. Time down the toilet. Fortunately, there is a cure.”

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“If you want exercise, go to a gym. If you want to know where anyone on the network is, click the mouse.”

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Students at the United Methodist Cooperative Playschool in Corvallis, Oregon, enjoyed testing software written for their age group.

Toy was a fun matching activity for younger kids who found some of the other games too difficult. The Spinners Toy was fun for the younger kids because it offers entertaining animated rewards for correctly counting objects on the screen. The least popular of the bunch was the word-and-letter-oriented Computer game, probably because the on-screen miniature computer looks more intimidating than the other, more cartoony, games.

But even the program's less popular games were explored by most of the kids; there's something about The Playroom that invites children to look into every nook and cranny. Unlike the activities in Preschool Pack, The Playroom didn't tempt our kids to look around for the escape hatch. Most of these games were so much fun that the kids enjoyed playing them time after time. (The exit and other adults-only commands, including some that allow program customization, are hidden in a menu bar that becomes visible only when Space is typed.)

Copy Cat Blues

The kids in the playschool loved The Playroom, and we did too. But when we tried it later on a Mac IIci, our love faded. The key-disk copy-protection scheme, which was little more than an irritant on the SE, turned into a fatal disease on the IIci. We don't know why the program kept insisting that we insert the master disk even when we were doing just that (with two different copies of the program, just to make sure). We suspect that this kind of copy protection will infuriate consumers who plunk down a relatively large sum of money for a children's program and find that it won't work on many Macs.

At press time, Broderbund claimed to be working on a way around the problem. If they fix it, we'd recommend The Playroom as the best value of these three programs, because it weaves educational concepts into an imaginative game format that entices kids to learn as they play. If not, you'll have to decide for yourself whether it's worth the risk.

—George Beekman and Jeanne Holmes

See Where to Buy or circle 773 (McGee), 793 (The Playroom), 795 (Preschool Pack) on reader service card.

Works. (Nonreaders occasionally needed adult help to follow written game instructions.) The clear favorite, though, was Concentration, the familiar memory matching game.

From a teacher's point of view, Preschool Pack has great potential, since it includes a wide range of activities and a mechanism for customizing them. After the teacher creates a custom cycle, a child can do each of the activities in sequence at the level that's most appropriate.

Unfortunately, the Playschool crowd quickly figured out how easy it was to defeat our attempts at educational authoritarianism. In a typical situation, we created an educationally appropriate learning cycle for one girl and left her to work through the cycle. When we returned a few minutes later, she was playing Concentration with a few of her classmates.

The Playroom

By the time the kids tired of Preschool Pack, they were computer-wise enough that more electronic worksheets offered little temptation. But when we booted up The Playroom, even the most jaded of the bunch was immediately hooked by the opening screen, a cartoon playroom scene cluttered with cute and responsive toys and games. Some of the toys simply respond to mouse clicks with simple animation and sound bursts; others serve as gateways to a collection of engaging educational games.

The hands-down favorite was the ABC Book, which allows kids to arrange scenes to tell stories using characters and props that appear each time an alphabet letter is clicked. In addition to reinforcing beginning alphabet skills, ABC Book stimulates kids to tell imaginative stories to go with their pictures.

Not far behind in popularity was the Mousehole, a three-level on-screen board game that introduces basic addition and subtraction skills while allowing kids to develop game strategies. All of the kids found something to like in this cleverly designed game.

The other games, while less popular than the Mousehole, still attracted players. The kids enjoyed watching the pictures change in The Cuckoo Clock when different hours were clicked, even though the concepts of time being taught frequently went over the heads of most of them. The Mixed-Up

MACWORLD • JULY 1990
TURBOSTAR

Pros: 16 ports; hub managed via AppleTalk; LEDs for quick status report.

Cons: Poor documentation (not suited for inexperienced network managers or installers); no rack-mountable option.

Company: Nuvotech. Requires: Mac 512KE; LocalTalk or PhoneNet; punch-down block or patch panel. List price: $1795.

Large AppleTalk networks live and die by their configuration. One of the most useful network devices for expanding AppleTalk networks on twisted-pair cable has been the active star-hub, which increases the maximum allowable total length of a network's cables and allows the network manager to control and analyze network functions. For the past two years Farallon's StarController has had the market to itself, but now there's a worthy competitor, the Nuvotech TurboStar.

The TurboStar has four features that distinguish it from the StarController: a larger box; 16 ports; a set of red and green LEDs to indicate the status of each port; and administration that can be accomplished from any Macintosh on an AppleTalk network connected to the TurboStar. At a price that's $500 more than the StarController, is TurboStar worth it? Let's take a look.

Installation

Installing the TurboStar is a cinch for any experienced AppleTalk network installer. Like the StarController, the TurboStar is plug-compatible with a punch-down block, but the TurboStar offers four more ports per star. However, the documentation offers barely enough information to install the unit; inexperienced users will have a hard time installing TurboStar and configuring the network topology.

The TurboStar can be connected to Nuvotech's rack-mountable patch panel (other RJ-11 patch panels could presumably be used). Unfortunately, the TurboStar itself cannot be rack mounted. (The StarController cannot be rack mounted either, although Cactus Computer's new StarBurst module plugs into the back of a patch panel, making it a space saver.)

You use the TurboStar application to configure the TurboStars on your network. After selecting which TurboStar should be configured (each TurboStar can be named), and access is password protected), you assign names to each port and decide which ports should be active. In addition, the application lets you store up to 100 characters of information about each port; to access the information you click on the button containing the port's number on TurboStar's main screen (see "Information Please").

Diagnostics

There are two ways to diagnose network problems using the TurboStar. The first, and easiest, is to look at the LED display on the front. All functioning ports have a lit green LED; closed ports (those disconnected by the manager) have a lit red LED. If a line connected to a port is experiencing errors, its red LED flashes continuously until you either solve the problem or disconnect the port. In contrast, the Farallon StarController provides no LEDs or similar devices for a quick status check—you must diagnose and solve all problems from a Mac connected via the management bus.

All management of the TurboStar is done via the TurboStar application, which can run from any Mac connected to the TurboStar. This is an important difference from the Farallon StarController, which requires a separate pair of wires (the management bus) for control.

The idea behind a separate management bus is to provide access to the star hub when the entire network goes down. However, it's highly unlikely that all 16 segments of a TurboStar will be inoperative at the same time. If one segment of the star is down, you can always take the TurboStar application to another Mac on the network to find the problem.

The TurboStar keeps track of the number of errors for each port, the number of devices connected to each port (Nuvotech recommends no more than four devices per port), the number of packets received, the number of CRC errors, the number of overrun errors, and the number of time-outs. You can view this information using the TurboStar application, but you can't save it as a text file for later referral.

Other diagnostic support includes a column graph of network activity (in packets per second), a thermometer.
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like graph of network load, and a list of all devices connected to the TurboStar. (Remote devices attached to the TurboStar have an R displayed next to their port number.) You can save this list of devices as a text file.

**Final Say**

At $1795 for 16 ports, the TurboStar's price per port ($112) compares favorably with the Farallon StarController ($1295 for 12 ports, or $108 per port). The TurboStar's LED panel provides a quick diagnostic check of the network, and star management via the AppleTalk network does not appear to be a liability. If you're expanding an existing network and are familiar with star hubs, you should definitely consider the TurboStar. However, if you're new to networking, I cannot recommend the TurboStar until Nuvotech upgrades the documentation.

—Dave Kosiur

---

**Iconic Programming Package**

**HOOKUP**

**Pros:** Allows complex program logic to be easily represented and edited by connecting icons on screen. **Cons:** Sophisticated effects may require understanding of intermediate or advanced programming concepts; no Undo command; difficult to edit overlapping program elements; copy protected.

**Company:** Hip Software Corporation.

**Requires:** Mac 512K. **List price:** $149.

For the past year or two we've all heard a lot of predictions that user-programmable software will be the next big thing in personal computing. HookUp, another product from Hip Software, is on the crest of that do-it-yourself-software wave—but this new program is not quite the utilitarian grail industry pundits were imagining.

**Software Doodling**

Instead, HookUp's turf is purely recreational. With HookUp, you can build fairly complex animated scenes, use the mouse to play music or sound effects, or combine sound and animation in little multimedia software gizmos—and that's about it. Still, although HookUp shares the entertainment orientation of earlier construction-set products, the sophistication and flexibility of its programming tools provide an instructive model for developers of tomorrow's highbrow software toolkits.

HookUp is aptly named. You're given a set of icons representing various programming functions, and you hook these icons together by dragging them into position. The hookups between icons are represented by on-screen lines called wires. The network of icons and wires represents the flow of your program's logic.

The simplest connection you can make is to join an input icon directly to an output icon. An input translates something you do—moving the mouse, typing in a number, or playing a key on a MIDI keyboard, for instance—into a numeric value and then (metaphorically) sends that value over a wire leading away from the input. In turn, an output does something in response to the value it receives—such as displaying the value as a number or a point on a graph, or switching to a different graphic to simulate animation. For example, if you hook up a slider input icon to an output box icon, moving the slider's control knob varies the number appearing in the output box. Likewise, you can hook up the mouse input to a sound-generating output, so that when you move the mouse, you hear various sounds. To produce an animated scene by rapidly alternating pictures, you connect an animation output icon to three inputs: one for selecting the picture to be displayed at the moment, and one each for controlling the horizontal and vertical position of the picture (you must use MacroMind's VideoWorks II to prepare your artwork).

Things quickly get more complicated as you add more inputs and outputs to your program, especially if you utilize some of HookUp's many icons that each have both input and output functions. The Add icon, for instance, receives values from two wires, adds them together, and sends out the total on a third wire. Then there's the Switch icon, which sends out one of two incoming values, depending on whether or not a third incoming value is zero. The Clock icon's basic function is to count time, but I won't try to explain the ways that incoming values can change its count.

**Programming Logic Needed**

If you can master the use of these complex controllers, you can achieve video game-like sound and animation effects. But while HookUp streamlines the mechanics of programming, you'll still need a fairly advanced grasp of programming logic to get sophisticated results. On the other hand, you can just start hooking up icons to see what happens, with some hands-on experience and a little study of the sample files, you should be able to pick up the necessary concepts.

HookUp does suffer from several shortcomings when it comes to the nuts and bolts of basic operations. For one thing, there's no Undo, a feature you'll miss as soon as you start experimenting. And the fact that you can't explicitly select a particular icon or wire in order to move or delete it, even when two or more of them overlap, makes it too easy to move or delete the wrong one. Watch out too for some confusing terminology in the manual: an input can mean either an input icon or the connection at which an output or other icon type receives an incoming value.

These caveats notwithstanding, HookUp is easy to use, fun to play with, and intellectually challenging. And while you can't call HookUp practical, it's one more sign that we'll all be programmers before long.

—Steve Cummings
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File-Transfer Utility

LAPLINK MAC III

**Pros:** Fast, easy file transfers; background operation on the Mac; file management features for both Mac and PC.

**Cons:** Has translators for only two Macintosh text-file formats; translation feature unavailable on the Mac portion of the package; Mac and PC portions have inconsistent user interfaces.

**Company:** Traveling Software.

**Requires:** Mac Plus. List price: $189.95.

LapLink Mac III is faster, more complete, and better laid out than the original LapLink Mac, and it now permits transfers between Macs as well as between Macs and IBM PCs—but there’s still considerable room for improvement.

Like all “cross-cultural” file-transfer programs, LapLink Mac consists of two separate programs: one runs on the Macintosh, the other on the PC. In earlier versions, the Mac portion was an entirely passive partner in the file-exchange process—you had to carry out all file transfers from the PC. Version III, however, caters equally to Macintosh and PC users, and you can now transfer files and operate most other program commands from either machine.

**One Size Fits All**

The product comes with its own one-size-fits-all cable, which has an 8-pin DIN Mac connector at one end and the same plus a 9-pin and a 25-pin PC serial connector at the other. Your files flow between a Mac and PC at a flat 115,200 bits per second (bps); but when you connect two Macs and plug in the supplied accelerator unit, data moves at the blistering pace of 750,000 bps. The package also supports modern speeds from 1200 to 9600 bps.

Whether you’re sitting in front of a PC or a Mac, the LapLink screen shows a side-by-side display of the files in the current folder on each machine. Using the mouse or keyboard, it’s simple to copy files individually or in groups you select manually or by specified name or date. In addition, you can easily control options such as whether files being transferred replace their namesakes automatically on the target computer.

Still, the process is not as easy as it might be. For one thing, the menus, available commands, and keyboard shortcuts are somewhat different in the Mac and PC parts of the package, so you’re forced to learn the program twice if you need to use both components. What’s more, the PC portion’s interface also differs considerably from that of Traveling Software’s LapLink III, a popular PC-to-PC file-transfer program.

**Not in Translation**

Moving files from one computer to the other is often only the first half of a successful Mac-to-PC or PC-to-Mac transfer. If you are transferring text, spreadsheet, or database files, you must also find a way to convert each file from its original format to a format that can be understood by the program that will read it on the destination computer.

Although LapLink Mac III goes much farther than its predecessor in dealing with this part of the problem, its software translators—the utilities that actually perform the file conversions—run exclusively on the PC. In fact, you can’t even access them from the Mac portion of LapLink Mac. Besides, LapLink has too few translators to begin with. On the Mac side, the package can only convert to or from ASCII and MacWrite formats, while on the PC side, it handles WordPerfect (releases 3 through 5), Microsoft Word (3 through 5), WordStar (3.3 through 5.5), DCA, MultiMate, XyWrite, and ASCII formats. Of course, most Mac word processors can read and write MacWrite files, and the Mac versions of Word and WordPerfect read files generated by their PC counterparts. Nevertheless, direct conversions to and from more Macintosh formats would make the process smoother. And LapLink Mac still lacks translators for database and spreadsheet files. LapLink’s chief competitor, DataViz’s MacLink Plus, comes with a broader collection of translators, all of which run on the Macintosh.

**Behind the Scenes**

One of LapLink Mac III’s best new features is its ability to operate in the background on the Macintosh while other programs are running. Once you’ve installed a special INIT, a connected PC or a second Mac can move files back and forth without noticeably interrupting the work of the first Mac. You don’t even need MultiFinder.

Other conveniences include file- and disk-management features on both the PC and the Mac. Depending on which port you are using, you can create or delete folders, rename or delete individual files, or view PC text files, all without exiting LapLink Mac III (although in my tests the program could only display the first several kilobytes of each text file).

If you value efficient file translation as much as you value background operation or raw speed, you’d be better off with MacLink. On the other hand, if an MS-DOS computer is your main machine, LapLink Mac III is definitely for you. For those Mac users who prize speed or rarely need to translate between file formats, LapLink’s quickness and convenience features certainly give it the edge.

—Steve Cummings

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**KEYPLAN 1.0**

**Pros:** Integrated outliner; screens and reports extensively customizable.  
**Cons:** Subprojects can't exist as separate files; lacks advanced features like plotter support, online tutorial, and spelling checker.  
**Company:** Symmetry Software Corporation.  
**Requires:** Mac Plus.  
**Hard disk recommended. List price:** $395.

Symmetry Software, the folks who brought you such hits as Acta Advantage, HyperDA, and PictureBase, now bring you KeyPlan, "The Key to Getting Things Done," a project-management program developed by Australia's Interkey.

Any Macintosh project manager invariably invites comparison with the acknowledged market leader, version 2.0 of Claris's MacProject II. There are other contenders to be sure, notably MicroPlanner, but to date MacProject is the one to beat. With a street price as much as a third less than MacProject, KeyPlan should generate immediate appeal. Whether budget-conscious project planners prefer KeyPlan over MacProject will depend largely on how they like to think about their projects and how complex their projects are.

**A Key Advantage**

With its Outline view, KeyPlan neatly accommodates my preference for brainstorming projects with a full-featured outliner. You can even import outlines from Acta Advantage (see "Outline View").

All views are integrated, so you can switch between them at will. Even while still making your list, you can switch to KeyPlan's Plan view to create a PERT chart (program evaluation review technique)—one of the standard ways of viewing and reviewing projects (see "Plan View"). The Plan view is initially a large blank screen containing two tasks, the project's beginning and ending milestones. The tasks you create in the Outline view are listed in a smaller standard Macintosh resizable window. Attached to each task is a miniature task box that you can drag out onto the Plan view.

In the Plan view's main screen, the task box expands and contains the text you typed in the Outline view to describe the task. Connect the boxes with lines showing their dependencies and voilà, you have a PERT chart. Dependency lines on a project's critical path appear bold or, if you have a color monitor, in red. You can, if you prefer, create tasks directly in the Plan view by selecting New Task from the Edit menu; but this isn't as slick as MacProject's method of drawing boxes to represent tasks. Using either method, you enter specific information about the task—Early Start Date, Early Finish Date, Resource Cost, Manager, and so on—in the Task Info window at the bottom of the screen or in a movable Task Notepad window.

KeyPlan, as well as MacProject, allows you to place such task-specific information into text fields around the four corners of the boxes.

In addition to the Outline and Plan views, the program has five other views: Bar Plan, which presents what is more commonly called a Gantt chart, or time line of the project; Graph, in which you can chart more than a dozen different criteria in line, area, scatter, or bar charts; List, in which you can create and view tables containing any and all of the data entry fields in endless permutations; Overhead; and Resource. KeyPlan lets you access each of the views by clicking on their icons, as well as by choosing them from the View menu.

Double-clicking on the View icons, located along the left side of the screen, brings up screens for customizing views. With the exception of Resource and Overhead, all the views can be extensively customized, with the names of custom views being automatically installed on the corresponding submenu of the View menu. (In Resource and Overhead, you can only change the sort order and display font.) Having the name installed on the submenu is a slick feature, but the integrated HyperCard-based help system was of no help in discovering it. Calling up help when in the Edit Graphic Display dialog box overlays a HyperCard-like image of the box, in which you can click on any area for information. Unfortunately, help-system navigation buttons obscure the box where you name your view. Equally annoying is that to get help, you have to click on the View's icon (it works, as well), which is repeated within the dialog box.

**Some Key Differences**

While I much prefer KeyPlan's outline method of project creation and I believe the program's ability to call up views by clicking on icons is more Mac-like than MacProject's menu-only approach, these features might not be valuable for you. It might be more important to determine whether or not you can live with KeyPlan's less rich set of features. For instance, KeyPlan lacks automatic resource leveling, the ability to automatically resolve conflicts caused by overscheduling of people or other resources by rescheduling tasks or changing a resource's percentage of effort. KeyPlan does reveal resource conflicts, but you have to rejigger the plan yourself.

If you typically need to roll up or integrate several subprojects into one master project, you will be disappointed by KeyPlan's rudimentary (continues)
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### DRIVES

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### HOTLINE TECHNICAL SUPPORT AVAILABLE

(8 AM - 6 PM EST.)

- **Email Support:** $529
- **Cutting Edge 45 Meg Removable Hard Drive:** $499
- **Cutting Edge 44 Meg Removable Hard Drive:** $699

### EDUCATION/ENTERTAINMENT

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AUTOSAVE II 1.1

Pro: Easy to use, unobtrusive in operation. Cons: None significant.


It's happened to most computer users at one time or another. You're on a deadline, working frantically to get your work done. After hours of effort, the end is in sight. Then disaster strikes: "Sorry, a system error occurred." With a sinking feeling, you realize that you were concentrating so hard on creating the document that you hadn't saved your work for several hours. Screaming at the computer is not going to help. What could have helped is Autosave II, a straightforward program that saves your work automatically at specified intervals.

Installing Autosave II is simple; it's a cdev and INIT file, so you just copy it to the System Folder and restart. You set its operations through the Control Panel DA (see "Safety Command"). Autosave II then sends a specific-key combination to the application you're in at a timed interval that you specify, from 1 to 999 minutes. You're not limited to just the S key; you can also send key commands that include the Option, Shift, or Control keys, in any combination. Some programs, such as HyperCard and many databases, don't have save commands because they save every time you enter a record. Autosave II lets you specify up to 50 applications to either include or exclude from autosaving. If you want the autosave feature in most, but not all, of your programs, you would exclude the programs you want Autosave II to ignore. On the other hand, if you only need autosaving in a few programs, it would be best to include those programs. You can temporarily disable the program by clicking on the Sleep button, which cancels autosaving until you restart.

You can also use Autosave II to do some specialized tasks within an application. Because you can tell it to type virtually any key combination, you can use it to trigger any function that has a key equivalent. And that function will repeat periodically, so you can use it, for example, to have a telecommunications program check your electronic mail.

Compatibility is excellent. I had no problems with INIT conflicts after installation, and the program worked well with a wide range of applications. If an application is busy when Autosave II sends the Save command, the save commences as soon as the application is free. The program works so unobtrusively that I quickly forget it is installed. However, I was glad to have it running when I was switching between several programs under MultiFinder and my Mac froze up on me while writing this review. Thanks to Autosave II, I didn't lose any work.

Autosave II has two small shortcomings. First, it can't trigger macros in QuickKeys or Temp II, so you can't use it to initiate those programs' more powerful capabilities. It also can't exclude individual desk accessories from the autosave list. You either have to let it work in all cases, or, if you're running MultiFinder, exclude all desk accessories by excluding the DA Handler. It would be nice if Autosave II could send different key combinations depending on which application you're in. You can only specify one keystroke setting for all programs.

Autosave II is a utility that's so useful, it should have been built into the Macintosh system software. It's easy to use, inexpensive, and works very well. Best of all, it protects you from your own absentmindedness and safeguards your work.—Tom Negrino

See Where to Buy or circle 715 on reader service card.

Outline View

Brainingstorming your project is a snap with this full-featured outliner. You can rotate the fields at the bottom of the screen by clicking on the diamonds that precede the field names.

The Key to Success

Despite my misgivings about KeyPlan's rough edges, I like it. It's a capable program, with which you can get familiar—and productive—immediately. If, like me, you can't imagine using a project planner without an integrated outliner, it's the only game in town. If your projects run more to product introductions or trade-show participations rather than developing chemical plants or building rocket ships, you'll find the program has power to spare. And if you bought shares of Xerox back when it was still Haloid Corporation, or Tokyo real estate in the 1970s, you'll want to buy KeyPlan today. Remember, this is only version 1.0. I have a very strong feeling 2.0 is going to be a killer.—Tom Wrona

See Where to Buy or circle 763 on reader service card.
The Story Of Apple & Eve.

In the beginning, there was an Apple. & a lot of software. Great stuff to use. Great stuff for pirates to copy free.

Then came a bigger, more powerful Apple called the Mac. The temptation for free software rose once more. & piracy again had its way.

Then Eve arrived. To quickly end the free-loaders’ rule. & the rest is history.

Introducing EVE for the Apple—the software developer’s key to a secure return on development investment.

EVE protects Macintosh software from piracy—with a simple but virtually foolproof concept: The software won’t run unless the EVE hardware key is plugged in. And only those who purchased the software have a key that works with the program.

To developers, EVE’s implementation is simple. Key codes are imbedded in the software which require a correct response from EVE any time the program is accessed. Without EVE, the software doesn’t run.

And to users, EVE is totally transparent. The software runs as if EVE wasn’t even there. It’s that simple.

KEY FEATURES:
• For the Macintosh SE and II • Developer implemented • Completely transparent to the user • Permits unlimited backup copies • Seven programmable security locks • Up to seven programs per key • Multi-level password-based access • Installs via any Mac ADB connector • Compact and easy to install

EVE. The perfect companion to Mac software. For additional information, call Rainbow Technologies. European inquiries can be conveniently made to Rainbow Technologies Ltd, United Kingdom.

Rainbow Technologies also provides the SentinelPro and Sentinel-C hardware keys to protect software developed for IBM PCs, PS/2s and compatibles, and the Atari ST. And the DataSentry for PC users who want to protect data files.

RAINBOW TECHNOLOGIES

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Circle 106 on reader service card
PARTNER 1.01

Pros: Saves steps bringing graphics into supported programs; simple to learn and use; consolidates graphics files within a single word processing or desktop publishing document. Cons: Operation can be erratic and slow. Company: Salient. Requires: Mac Plus; 2MB of RAM; System 6.0.2; MultiFinder. List price: $99.

Incorporating graphics into word processing or desktop publishing documents can be time-consuming. You have to open your graphics program, draw your image, copy to the Clipboard or save to disk, switch to your word processing or DTP program, and then paste or import the graphic into your document. And you must repeat these steps whenever you modify an illustration.

Enter Partner, a new utility from Salient that makes moving artwork between graphics and word processing and DTP programs a one-step operation. It works with most popular programs: MacWrite II, Microsoft Word 3.0 and 4.0, Aldus PageMaker, QuarkXPress, MacDraw, MacDraw II, Canvas, FullPaint, MacPaint II, SuperPaint, Adobe Illustrator, Illustrator 88, Aldus FreeHand, and so on. You must have enough memory for both the graphics and text programs to run concurrently under MultiFinder, because Partner won't run without MultiFinder.

Managing Graphics

Partner is an INIT that adds its own menu to the application. It offers several commands in word processing and desktop publishing programs; graphics programs get a much simpler menu (see "The Partner Menu"). For convenience, you can customize Partner's menu so it shows only the programs you have, and you can assign hot keys to every menu item.

You can create a new graphic for Partner to paste into your document; you can use Partner's Place command to import a graphic that you've saved from one of the supported graphics programs; or, once the graphic is in your document, Partner allows you to edit the graphic in the application that created it and update the graphic in your word processing or DTP document.

Making a Graphic

To create a new illustration to add to your document, you select the graphics program from the Partner menu. Partner finds and automatically loads the program and creates a temporary file, in which you draw your illustration. When you've completed the drawing, you use the Update command from the Partner menu in the graphics program to return to your word processing or DTP application. When you leave the graphics program, Partner deletes the temporary file.

Partner automatically pastes the graphic into Word or MacWrite II. In QuarkXPress, Partner pastes the graphic into a graphics box. In PageMaker, Partner acts like the Place command and positions the graphic wherever you click the mouse.

You can also use Partner's Place command to bring any saved graphic file from a supported graphics program into your document.

As long as the graphics application used to create a file is on your Mac, Partner can place a graphic saved in the graphics application's native format, so you don't have to save in PICT or EPS format. When Partner places a native-format graphic file, it loads the graphic into the application that created it, copies it to the Clipboard, then returns to your document, where it automatically pastes the graphic (or, if you're using PageMaker, allows you to paste it).

Once you have an illustration in your document, it's easy to modify. You select the graphic and then choose Edit Graphic from Partner's menu. Partner automatically loads the program that created the graphic and pastes the graphic into a temporary file. You can modify the picture, then have Partner paste the edited graphic back into your document.

With MacPaint, MacDraw, SuperPaint, FullPaint, or Canvas, Partner uses the Cut and Paste commands and the Clipboard. Anything you copy to the Clipboard from these programs will be converted to PICT format when you move from application to application under MultiFinder.

With PostScript-based Adobe Illustrator and Aldus FreeHand, Partner has a few tricks. To move an Illustrator graphic, Partner attaches Illustrator's Encapsulated PostScript format to a PICT graphic in the Clipboard. Partner then pastes this combined PICT-EPS file into your document. Partner can also reverse this conversion by extracting the EPS file from the PICT file whenever it brings the graphic back into Illustrator to be edited.

Aldus FreeHand doesn't use EPS as its native file format. To bring a FreeHand graphic into your document, Partner first has FreeHand copy the graphic to the Clipboard in PICT-EPS format; it then adds the illustration's native-format information and pastes it into your document. Because Partner saved the native FreeHand information, it can easily be copied back into a temporary FreeHand file whenever you want to edit the illustration.

Some Letdowns

There are a few problems with Partner, however. It's often slow when moving large graphics, particularly FreeHand or Illustrator files. Sometimes Partner gets hung up while moving from application to application. These irritations are more pronounced when you have several INITs loaded. In version 2.0, Salient plans to let you link to separate graphics files.

On the whole, Partner's strengths outweigh its weaknesses. Although it's sluggishness can be annoying, I found it far more convenient than using the Clipboard. I particularly appreciated how easy it was to edit a graphic that Partner had already placed in a document.

(continues)
Which Database?

4th DIMENSION now offers the easiest-to-implement relational capabilities; its overall functionality and programming capabilities may make it the first real Macintosh database standard. INFOWORLD, September 1989

4th DIMENSION outshines all the other databases with its number of features and rich database development environment. Of the current programs, 4th DIMENSION is the most complete and powerful. BYTE, January 1990

Given that 4 D was the first program to allow database designers to build a Macintosh interface, ACIUS has the advantage of experience over its competition. MacWEEK, June 1989

ACIUS has created a rich environment for database users at all levels. MACWORLD, January 1990

4th DIMENSION 2.0 is a rare treat. You really can create powerful multitier database systems without getting involved in coding at all. MACUSER, February 1990

Only the Best!

To order a $20 demonstration kit, call (408) 253-DEMO

10351 Bubb Road, Cupertino, CA 95014 (408) 252-4444

Circle 72 on reader service card
The MindLink HyperCard stack presents you with a spiraling series of Mindlink generators. Both programs include techniques intended to enhance creativity, but that’s really where the similarity ends. One employs the Socratic approach, the other belongs to the Roget (as in Roget’s Thesaurus) school of associative thought.

MindLink
The MindLink HyperCard stack presents you with a spiraling series of nested questions and activities, each linked to a scrolling text box into which you record your responses. The opening Hello Card allows you to choose whether you want to explore the Gym, Idea Generation, Guided Problem Solving, or Problem Solving components of the application.

The Gym is described as a “series of mental workouts” that are designed to “relax your self-censor.” You might be asked to list the ways in which you could use a pin; if that object is uninspiring, you can click a button to call up other objects—a mouse or a rock, for instance. In the Stretched Idiom exercise, you are asked to describe common sayings (“painting the town” or “dawn breaking”); oxymorons (“pretty ugly”), and some downright Zen phrases (“the view inside a grain of sand”). Other typical exercises involve building associations between random words or improvising vignettes based on ten diverse words of your own choosing. Many of the questions you encounter relate to the problem at hand; others are wild cards meant to free up your creative spirit. (“Absurdity is not irrelevant,” you are reminded during one exercise.)

The Idea Generation section includes scrolling fields into which you record the name of your problem, its description, and ideas about the problem (see “MindLink”). The Trigger button might lead to a poem or a scanned photo, each accompanied by the ubiquitous scrolling field awaiting your comments. If you opt for Guided Problem Solving, the program chooses the route through the questions and suggested activities. The Problem Solving section puts you in control of the process, offering Wish, Idea, Build, and Solution worksheets along with access to many other exercises.

All in all, MindLink is an easy-to-navigate stack that gently urges the user to probe beneath the surface, presenting a program of action that takes its cues from the many current theories on creativity (the manual outlines several of these). Its success as a digital muse, however, is entirely dependent on the user. Some will find its queries inspiring; others will be annoyed by its sometimes cloying tone. (At the end of one lesson, if you “click for a treat” you end up with a card that reads, “Imagine smelling a sweet deep red rose,” with an escape button named Ahhh.)

Idea Fishing
IdeaFisher is in a very different league. “We supply the facts,” the application boasts, “you supply the smarts.” More than 60,000 words and phrases are interlinked within 28 Major Categories and 386 Topical Categories. In addition, you have access to more than 3000 Problem Solving Questions broken into three divisions—Orientation, Clarify, Modify, and Evaluate. I can’t help believing the creators when they say that they spent ten years compiling this extraordinary compendium of associations. The application takes up nearly 7MB of storage space, for crying out loud.

Although there are many ways to enter the application’s labyrinthine inner workings, let’s look at one scenario that illustrates the potential of the product. If you choose the Orientation option from the QBank menu, you are presented with a sequence of questions. Does your problem relate to a story idea, the naming of a product, the development of a new service? Click on the text line that best describes your concern, and a new series of questions appears. If you type...
Turbo Mouse.

Wins again and again and again.

That’s right. For the third year running, the readers of Macworld magazine have voted the Kensington Turbo Mouse “Best Input Device” for Macintosh computers. Who were the contenders? Every other trackball and mouse on the market. (Not to mention joysticks, keyboards and graphics tablets.) The winning secret? Simple.

Turbo Mouse is quicker, quieter, and easier to use. It delivers the winning combination of speed, precision, two buttons with extra features, and a comfortable, space-saving design—all for just $169.95.

For a free brochure, or a dealer near you, call (800) 535-4242. Outside the U.S. or in New York, call (212) 475-5200.

Circle 392 on reader service card

KENSINGTON®

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MindLink
The main Problem Solving window in MindLink records the comments you make in any of the four Worksheet modes.

IdeaFisher
Double-clicking on any of the words or phrases in any of these IdeaFisher windows brings up still more sets of associations.

Enticing Options
If you double-click on one of the terms in the Idea Notepad, you enter the associative mode (see "IdeaFishers"). It is at this point that you must begin to exercise discipline. The numbers of options are enticing and each double-click opens new semantic vistas. Remember those 28 Major Categories and 386 Topical Categories? They add up to over 700,000 cross references. Before you know it additional advertising leads to cult followers which points to refusenik and you end up with court jester. Because each double-click opens up another window, the desktop is soon littered with overlapping lists of interrelated terms. This open-endedness sounds chaotic and it is—unless the user is diligent and focused. The fecundity of the program provides rich loam for brainstorming and there will be those who are able to coax million-dollar ideas from its thousands of clever synonyms. Others, like myself, who find amusement in perusing a dictionary or thesaurus, will be seduced by IdeaFisher's unique and thorough groupings and links and will no doubt forget the point of the quest.

New Vantage Points
Just as electronic music and paint programs do not make artists of us all, neither MindLink nor IdeaFisher will engender genius where only static ruled before. They can help us to refresh our world views and to attack problems from new vantage points, however. MindLink will suit those who want an amiable guide and who are willing to approach problem-solving as though the task were an essay test. IdeaFisher is certainly the more comprehensive (and expensive) of the two, and professional idea mongers are advised to start with it. —Suzanne Stefanac

See Where to Buy or circle #118 (IdeaFisher), 119 (MindLink) on reader service card.

Color Arcade Game

SOLARIAN II

Pros: Great action and sound effects; challenging and addictive.

Cons: No custom keystroke assignment; only 8-bit color support; minor bugs. Company: Stick Software.

Requires: Mac II; 2MB RAM; 8-bit color. List price: shareware, $25 requested.

One of the Macintosh's nicest features is its shareware library. I remember the first time I booted up my new hard drive and found 10 megabytes' worth of public domain software residing there. Some of the games—including Dungeons of Doom, Scrab of Ra, and Klondike—I still play today.

Recently a shareware game called Solarian II was released that has all of the better elements of Crystal Quest and plays like the arcade favorite Galaga. Solarian II is an arcade game in the style of Space Invaders: swarms of creatures fire and dive at your spaceship, which maneuvers across the bottom of the screen and fires back; every time you hit a creature it dies, and when you clear a swarm of creatures you move to the next level. Each wave of creatures is different, and the behavior of each creature is unique.

During each wave your supply ship crosses the top of the screen and drops off needed supplies. If you retrieve the supplies you receive bonus points and increase your chances of making it to the next level. You have at your disposal guided missiles, lasers, and ray guns. You also have a protective shield, but its powers are depleted if you fail to retrieve your supplies.

Power User's Lunch
Solarian II is not for everybody. It only runs on a 2MB color Macintosh. You can't modify the key placement, and the program doesn't properly reset the color and sound when you quit. When you want to reset you have to go to the Control Panel. I also thought Solarian II's documentation could be more helpful, but these are all minor defects.

I really like this game. The action is furious, unpredictable, and challenging, in the classic arcade-game style. It's just the thing for putting a smile on your child's face or for practicing stress management during the lunch hour.

Solarian II is available from online services, certain public domain libraries, and the author himself. Just send a disk to Ben Haller, Stick Software, 32 Deerhaven Dr., Ithaca, NY 14850—and don't forget to include return postage and $25. —B. A. Susinsky
If that sounds like an outrageous statement, it sure is.

But then, this is one outrageous set of utilities.

In fact, comparing the Norton Utilities* for the Macintosh® to anybody else’s utilities for the Macintosh is, well, kind of embarrassing.

Because when it comes to fixing your disk problems, rescuing your data and daily getting the utmost from your Mac, nobody else even comes close.

**Why you need a Doctor in the house.**

To see what we mean, see what happens when you call up our revolutionary Norton Disk Doctor:®

Which is what you’ll do whenever you’re having trouble doing things like booting your system, recognizing or reading disks, opening, closing or trashing folders, locating icons or launching applications.

Instead of displaying something like “Sorry, unable to repair” and sending you to the service center, the Disk Doctor determines the exact nature of the problem, reports it and, in most cases, fixes it for you.

All by itself.

In fact, the Disk Doctor automatically diagnoses and repairs the 45 most common—and dangerous—problems your disk can confront you with.

Including a whole bunch of things the other guys can’t even detect, let alone repair.

Which is one reason why—unlike other programs—we don’t display hair-raising messages warning you of the “Risk of losing data” from using our utilities.

**We save your trash.**

Of course, any time a human being uses a computer—yes, even a Mac—there’s a risk of losing data.

Which is why, seven years ago, Peter Norton Computing invented the legendary UnErase.®

Like the rest of the tools in this box, UnErase has been designed expressly for the Mac, to recover more kinds of trashed files, more quickly and with less effort on your part than any other program.

Instead of just one level of data recovery we give you three.

You can UnErase by File Type.

*Total time to recover a reformatted 40MB Quantum*® internal hard drive on a Macintosh IIfx with respective volume information files installed.
Any resemblance to other Macintosh utilities is pure coincidence.

By Text Search. Or use Quick UnErase to scan your fully loaded hard drive in as little as five seconds.

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What a find.

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So you'll be interested to know that Fast Find locates and opens files so quickly, you may never use the Mac's standard Find File desk accessory again.

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Visual-Information Manager

**APERTURE 1.05**

**Pros:** Extremely accurate drawing; associates data with objects in a drawing.

**Cons:** Can't calculate areas in drawing; can't use data from records to make calculations in report mode.

**Company:** Aperture Technologies.

**Requires:** Mac Plus; hard disk; System 6.0.3. Mac II; 2MB RAM; color monitor recommended. **List price:** $795.

Aperture, with its 2-D CAD program and database manager working together, links textual and numerical information to objects in a drawing. When designing an office facility, you might draw all buildings and generate detailed reports — for example, noting who has an SE and who's on the network.

Although Aperture seems to have been designed for the architect or building planner, its usefulness goes far beyond those professions. For example, someone in New York is using it to manage rental properties. Aperture generates a map that can quickly show which properties are vacant, for example, or which ones rent within a given dollar range.

Aperture saves the information as projects and stores all the drawings and database files relating to a project in the same folder. This lets you quickly link drawings together and associate data with objects.

The Drawing Program

There is a steep learning curve associated with Aperture, but it’s worth the time and effort. The drawing part of the program uses a mouse-up drawing technique: you click the mouse button once to mark one end of a line and then click again to mark the opposite end. Between those two clicks, you can zoom to a different scale, move to another part of the drawing, even consult a different drawing — do virtually whatever you want.

When you select a drawing tool from the palette (which can display horizontally or vertically), a new menu appears that provides different ways to use the tool. For example, instead of clicking on an end point to define a line, you can specify the direction and distance (in anything from microns to miles) to define the second point.

You have similar control of all the drawing functions. You can nudge an object .001 inch or move it 2.34 miles, depending on the scale you’ve selected. Circles, arcs, rectangles, curves, and polygons can be constructed and positioned with great accuracy using an edge, a center, or a vertex. Dimension lines can be added by clicking at both ends of the object you want to measure. You can display up to 256 colors on up to 255 layers. And you can store objects in a symbol library for future use.

Perhaps the best demonstration of the program’s power is its ability to zoom a drawing up to 30 million times. For example, one of the tutorials shows a floor plan of an office that is 100 feet by 55 feet. Displayed in one office on that floor plan is a Mac SE. When you zoom in on the SE, you see a copy of the same floor plan displayed on the Mac’s 5-by-7-inch screen. If you zoom in on that floor plan, you see another SE in the same place. Zoom in on that computer, and you see a bug on the upper-left corner of the computer’s screen. If you wish, you can zoom in on the bug until it is larger than your computer screen.

**Tying Your Project Together**

Aperture’s database lets you associate different types of information with a drawing and offers different types of reporting capabilities. In the tutorial, information about office equipment and personnel is associated with the office floor plan. The program can generate a detailed report that shows every record in a file, or a summary report that groups similar types of data into a single line entry. For example, in generating a report on all the computers in your office, the detailed report would list each of the 15 Mac SEs, 25 Mac IIs, and 3 LaserWriters individually, while the summary report would only show three lines, one for each type of machine.

Aperture’s database functions seem rather basic, but the program’s strength lies in binding information to drawings. Although you can’t, for example, multiply one data entry by another, you can use the database function to select data objects in a drawing. Using the database function, you can highlight all Macintoshes in your office that have more than 2MB of memory or all that have been repaired in the last year.

Aperture’s documentation is easy to understand and includes examples of every command, but most helpful is the tutorial, which demonstrates by example all of the program’s features. Unfortunately, you can only run the tutorial on a Mac II. Aperture also has a help function, but it serves best as a reminder; if you didn’t read in the manual how to perform an operation, the help function won’t help.

I was impressed by Aperture. If drawings are key to your business, I would recommend it. It’s a good CAD program, and its ability to associate data with drawings makes it uniquely useful. Despite a few missing features, such as the capability to automatically calculate areas in drawings and to manipulate record fields using mathematical calculations, Aperture is still an excellent value. — **Brooks Hunt**

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Circle 334 on reader service card
**Network Package**

**NETWORK BUNDLE FOR MAC 3.0**

**Pros:** Now supports multiuser databases; low cost; includes electronic mail suitable for small groups (fewer than 20 users); very reasonable site-upgrade cost for larger sites. **Cons:** Still uses its own DA for mounting volumes; electronic mail for larger groups requires a second, separate program. **Company:** TOPS. **Requires:** Mac 512KE; network cabling and connectors. **List price:** $299 (site upgrade $125).

As one of the original file servers for the Macintosh, TOPS has been around for quite some time. Functioning as a distributed file-server system (one that does not require a dedicated server) for both Macs and PCs, earlier versions of TOPS have been both popular and effective networking solutions, especially for small workgroups.

Past versions, however, have had their share of problems, mainly with corruption of large database files when using Ethernet, as well as with TOPS’s lack of support for Apple’s shared environment extensions. With the release of version 3.0, TOPS has both dealt with the software’s problems and expanded its network package to include TOPS file-server software, TOPS Spool print-spooling software, TOPS Translators, and InBox.

**Something Old, Something New**

The TOPS file server is a distributed file-server system, which means that you don’t need to devote a computer to act solely as the file server (as you do with AppleShare 2.0.1). As in the past, you use a desk accessory to decide which folders or disks you want to publish or make available to other users on the network. Other networked users can then use their copy of the TOPS desk accessory to see which volumes are available on the network, and then mount the desired volumes on their computer as if they were locally attached disks. You can have TOPS publish and mount the same volumes whenever you start your Macintosh.

One problem with TOPS in the past was its lack of support for the file-locking and byte range-locking mechanisms, often referred to as the shared environment extensions, that Apple implemented in its AppleShare server software causing problems with certain multiuser databases (FoxBase+/Mac, Omnis 3 Plus, Omnis 5, 4th Dimension, FileMaker II). With version 3.0, TOPS now supports the shared environment extensions.

TOPS 3.0 does not, however, implement the specifications of Apple’s AppleTalk Filing Protocol (AFP), which deals with the representation of protected folder icons on the desktop and access to AFP servers via the Chooser. This means that a TOPS user must still use the TOPS DA to mount TOPS volumes, and the Chooser to mount AppleShare volumes.

**Network Utilities**

The TOPS Spool now supports the LaserWriter and Laser Prep 6.0 files. As before, TOPS Spool operates in the background, letting you work on other projects while a job is being printed. TOPS Spool only works with laser printers and does not support the ImageWriter, ImageWriter II, or ImageWriter LQ.

MacLinkPlus/TOPS, the TOPS Translator package now officially the same as the MacLink Plus translators from DataViz, is a stand-alone application accompanied by a file of the translation codes. MacLinkPlus/TOPS works only if TOPS has been installed on the Macintosh.

**Bundling In Mail**

New to the TOPS Network Bundle is the inclusion of InBox 3.0, which allows you to set up a E-mail system of up to 20 users and can be used either as a mail-server message center (using only the AppleTalk protocols) or as a file-server message center (using networking software, such as TOPS or AppleShare, as well as the AppleTalk protocols).

The Mail-Server configuration is easy to install and use, but is restricted to Macs only—you can also dedicate a Mac to this system for efficient operation. On the other hand, the File-Server configuration can be installed on many different types of file servers, such as an IBM PC or Sun workstation, but is a bit more difficult to use, as you must mount the server’s volume in order to use the mail system.

If you need a larger E-mail system, InBox Plus (purchased separately) allows you to set up communications between numerous InBox message centers or between more than one LAN. Each InBox Plus message center supports up to 100 users.

**Your Money’s Worth?**

TOPS has been and continues to be a good introductory tool for file sharing and printer spooling over a network. Even for a workgroup of six to eight people, TOPS is more cost effective than AppleShare, since you won’t have to set aside a Mac to function as a file server.

However, as a workgroup grows (for instance, to ten users or more), it’s inevitable that you will have to install TOPS on a dedicated Mac for best performance. At that point, even with the addition of E-mail to the Network Bundle as an added value, TOPS becomes more expensive than AppleShare.

If you’re just setting up a new network, consider the size of your group before you choose between TOPS and AppleShare. If you’re upgrading an existing TOPS network, TOPS’s upgrade policy is mighty hard to resist—$125 per site buys you the entire Network Bundle, including InBox—Dave Kosiar

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The phones at San Francisco's Suicide Prevention Center ring every seven minutes.

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INTERGRAPH

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Learning about Your Business

HyperEntrepreneur 1.1
Recently a friend who has worked for 20 years as an electrician and supervisor at a major corporation told me he is considering giving up his excellent salary, nice pension, light work schedule, and generous vacation time in favor of running a doughnut stand in downtown Boston. "I've always wanted to own my own business," he offers as the only reason for leaving a secure job that he admittedly likes, to engage in a risky enterprise that he knows nothing about. It seems that next to owning a home, being an entrepreneur runs second as the epitome of the American Dream. I've been bitten by the bug a number of times myself, causing me to launch three poorly conceived and laughably undercapitalized businesses.

While many businesses are wildly successful, the vast majority go under in their first year. Not all ventures are viable, and not all would-be entrepreneurs have the temperament to be on their own or the skills needed to run a company.

HyperEntrepreneur ($285 from Hyper Train) offers a painless, even pleasant, way to test your business idea and your skills. It also helps you plan the specific steps needed to get started.

This 3.5-megabyte HyperCard stack, chock-full of playful animations and sound effects, walks you through 16 instructional modules (see "Learning about Your Business"). The instructional information ranges from determining the type of business for you, to outlining your goals, enumerating the needed skills, assessing the risks, and even selecting a name.

Each module begins with a tutorial, moves on to examples, and ends with a worksheet in which you apply what you've learned to your proposed venture. For example, after you've completed the business activity section in the Main Activities module, you move to the worksheet in the Running Your Business module to consider when the activities will be done and by whom. The Do I Have Skills module requires you to place each business activity in one of four categories: those for which you have the skills; those that require skills you can learn; those for which you know a source who can provide the skills; and those for which you are at a loss to know who can provide the skills. Unless you discover who can provide the skills listed in the last category, the proposed business is not viable.

When you have worked your way through all the modules, the completed worksheets form an informal business plan that can be used as a guide for initiating and running your new company. The worksheets, however, are too informal to be used as a business plan to show banks or venture capitalists.

If you buy this program, beware of the Exit button, which is seriously flawed. Rather than simply closing HyperCard, Exit causes the Mac to shut down. Apart from this, HyperEntrepreneur is witty and easy to use. It can determine whether your business idea is viable and help you understand exactly what you need to do before hanging out your shingle.

Layouts 1.0
Once you set up shop, your business will need stationery, business cards, and possibly brochures, newsletters, and flyers. Designing your own gives you more control than hiring a designer would.

If you have a working knowledge of PageMaker, an aptitude for design, and the time, you can create your own printed materials from scratch. But if you lack any of these, Layouts, a five-disk set of PageMaker templates (continues)
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- **System Saver Mac** $33.00
- **Masterpiece Mac II** $105.00
- **New Turbo Mouse** $109.00
- **Two Page Display Filter** $156.00
- **MicroTouch Systems** The UnMouse $189.00
- **Mouse Systems A+ Mouse** $69.00
- **A+ ADB Mouse** $79.00
- **Practical Solutions** Mouse Mat $57.00
- **Cordless Mouse** $95.00

### KEYSWITCH SAVER BUNDLE

**MacPro Keyboard by KeyTronic**

- Mac Pro Keyboard for Mac. Ships with Tempo II® keyboard, software from Affinity Microsystems, Ltd. Saves time by recording text strings, button clicks, file operations and keyboard strokes for playback as single command. 15 function keys. Plug into Mac ADB connector. Includes ADB mouse for mouse.

Suggested Retail: $319.00

Programs Plus Price: $199.00

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2. Alternate entry card name and address to Purchaser Drawer, Programs Plus, 75 Research Drive, Stratford, CT 06617.
3. Odds of winning depend on number of entries.
4. Drawing date on or about 12/15/90. Winner notified by mail. Only one winner per household.
5. Winner notified by mail. Only one winner per household.
6. Eligibility: Contest open to U.S. and foreign residents, except where prohibited by law. Employees of PP and their families are not eligible. Not responsible for misdirected entries. Any tax liability for winner is sole responsibility of winner. 7. PP reserves the right to substitute prize of equal or greater value.
8. Winner's list available by written request after 12/15/90.

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### Networking

<table>
<thead>
<tr>
<th>Product</th>
<th>Price</th>
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<tbody>
<tr>
<td>Beagle Bros. Flash</td>
<td>SPECIAL 129.</td>
</tr>
<tr>
<td>DateViz</td>
<td>89.</td>
</tr>
<tr>
<td>MacLink Plus/Translator</td>
<td>113.</td>
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<tr>
<td>MacLink Plus with Cable</td>
<td>110.</td>
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<tr>
<td>Farrelllo Timbuktu</td>
<td>95.</td>
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<tr>
<td>TrafficWatch or Timbuktu Remote</td>
<td>125.</td>
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<tr>
<td>Portable Peck</td>
<td>326.</td>
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<tr>
<td>Freesoft</td>
<td>116.</td>
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<td>White Knight v.1.04</td>
<td>SPECIAL 85.</td>
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<td>Infosphere Lieuion</td>
<td>175.</td>
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<td>Insigne SoftIPC v.13</td>
<td>245.</td>
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<td>Microcom Software</td>
<td>119.</td>
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<tr>
<td>Caron Copy</td>
<td>176.</td>
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<tr>
<td>Caron Copy (Twin Pack)</td>
<td>179.</td>
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<td>Microsoft Mail Mac Work Station</td>
<td>83.</td>
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<td>Mail Mac Server</td>
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<td>Nevotoch NovoLink II</td>
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<td>NovoLink SC</td>
<td>310.</td>
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<tr>
<td>Turbo Shell</td>
<td>1369.</td>
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<tr>
<td>Prodigy Service Company</td>
<td>27.</td>
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<tr>
<td>Prodigy Start-up Kit</td>
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<td>Shive Net Serial X232</td>
<td>279.</td>
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<td>Net Bridge or TeleBridge</td>
<td>339.</td>
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<td>Solutions International</td>
<td>239.</td>
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<td>Fax Gate Plus</td>
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<td>Synergy Software VersaTerm</td>
<td>86.</td>
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<td>VersaTerm-Pro</td>
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<td>Traveling Software</td>
<td>119.</td>
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<tr>
<td>LAP-LINK Mac Connectivity</td>
<td>119.</td>
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<tr>
<td>LAP-LINK Network Pac v3.0</td>
<td>185.</td>
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<tr>
<td>TOPS</td>
<td>165.</td>
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<tr>
<td>TOPS FlashCard</td>
<td>165.</td>
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<tr>
<td>TOPS Repeater or Flashbox</td>
<td>116.</td>
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<tr>
<td>TOPS Network Bundle v3.0</td>
<td>187.</td>
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<tr>
<td>InBox/Mac Administrator</td>
<td>215.</td>
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### Digitizers/ Printers & Monitors

<table>
<thead>
<tr>
<th>Product</th>
<th>Price</th>
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<tbody>
<tr>
<td>Complete PC</td>
<td>309.</td>
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<tr>
<td>Complete Full Page Scanner</td>
<td>759.</td>
</tr>
<tr>
<td>Digital Vision</td>
<td>189.</td>
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<tr>
<td>Computer Eyes-Mac</td>
<td>349.</td>
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<tr>
<td>Computer Eyes-Mac Color</td>
<td>349.</td>
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<tr>
<td>GDT Softworks</td>
<td>59.</td>
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<tr>
<td>Print-Link Collection</td>
<td>89.</td>
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<td>JellLink Express</td>
<td>89.</td>
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<tr>
<td>Eastman Kodak</td>
<td>499.</td>
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<tr>
<td>Kodak Digital M160 Plus Printer</td>
<td>499.</td>
</tr>
<tr>
<td>Koala Technologies</td>
<td>269.</td>
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<tr>
<td>MacVision v.3.0 (Digitizer)</td>
<td>269.</td>
</tr>
<tr>
<td>Korta I ABB Tablet 12 x 12</td>
<td>359.</td>
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<tr>
<td>Magnavox 9CM908 Color Monitor 14&quot;</td>
<td>529.</td>
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<tr>
<td>Sakosha SP1000</td>
<td>229.</td>
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<tr>
<td>ThunderWare</td>
<td>395.</td>
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### Spelling & Grammar Checkers

<table>
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<th>Product</th>
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<tr>
<td>Deneba Software</td>
<td>125.</td>
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<tr>
<td>Spelling Coach Pro v3.1</td>
<td>125.</td>
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<tr>
<td>Big Thesaurus</td>
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<tr>
<td>Electronic Arts Thunder II</td>
<td>49.</td>
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<tr>
<td>Lexpertise Mac Prof</td>
<td>115.</td>
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<tr>
<td>Microlytics Word Finder</td>
<td>34.</td>
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<tr>
<td>Electronic Word Finder</td>
<td>50.</td>
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<tr>
<td>Reference Software Grammatik</td>
<td>51.</td>
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<tr>
<td>Right Sort Right Writer v3.1</td>
<td>59.</td>
</tr>
<tr>
<td>Sensible Software</td>
<td>51.</td>
</tr>
</tbody>
</table>

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HandOff II by Software Innovations lets you manage applications and open documents with the convenience of a pop-up menu that's always accessible. Automatically locates application, even if renamed or moved. Assigns files to applications in three ways: by creator, by type and by filename extension. Easy control panel interface.

Suggested Retail............. $79.95
Programs Plus Price........ $52.

### Numbers & Database Management

<table>
<thead>
<tr>
<th>Product</th>
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<tr>
<td>Acrus FileForce</td>
<td>249.</td>
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<tr>
<td>4th Dimension v2.01</td>
<td>459.</td>
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<tr>
<td>Doby Software Dennis 6</td>
<td>275.</td>
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<tr>
<td>Cheng Labs C.A.T. III CALL</td>
<td>265.</td>
</tr>
<tr>
<td>Claris FileMaker Pro</td>
<td>CALL</td>
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<tr>
<td>MacProject II</td>
<td>365.</td>
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<tr>
<td>Fox Software</td>
<td>389.</td>
</tr>
<tr>
<td>FaxBASE + Multi-User v2.0</td>
<td>289.</td>
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<td>FaxBASE + v2.0 SPECIAL 289.</td>
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<tr>
<td>FaxBASE + Runtime v2.0</td>
<td>179.</td>
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<tr>
<td>Informix Wingo v1.1</td>
<td>245.</td>
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<td>MICRO PLANNING</td>
<td>335.</td>
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<td>MICRO PLANNER v6.1</td>
<td>335.</td>
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<td>Microsoft</td>
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<td>Microsoft Works v2.0</td>
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<td>Microsoft Excel v2.2</td>
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<td>Microsoft Office</td>
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<tr>
<td>Osello Double Helix III</td>
<td>349.</td>
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<td>DataDesk Professional v3.0</td>
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<tr>
<td>GreatQuery v2.0</td>
<td>229.</td>
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<td>Paracomp Mito</td>
<td>158.</td>
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<td>Preferred Publishers</td>
<td>68.</td>
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<td>Database</td>
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<td>Satori Bulk Mailing v.3.3</td>
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<tr>
<td>Bulk Mailer Plus</td>
<td>179.</td>
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<tr>
<td>Symmetry User KeyPlan</td>
<td>243.</td>
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<tr>
<td>Symmetry KaleidaGraph</td>
<td>145.</td>
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<tr>
<td>Synta Syntat v6.0</td>
<td>579.</td>
</tr>
<tr>
<td>Fastest</td>
<td>185.</td>
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</tbody>
</table>

WHERE DO YOU FIND "NAUTICAL" LANGUAGE?

Inside Information by Microlytics is a comprehensive hierarchical dictionary, surpassing Bobet's thesaurus as vocabulary aid. 65,000 root word entries, organized by 700 categories such as Chemistry, Law, Music, etc. Invaluable for writing instant primer for appropriate language and terms when you tackle a new subject.

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Disk Drives

1 Meg SIMMS.............. CALL

Cambridge
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CPS MacStack SD30U........ 459
MacStack SD30U............... 499
MacStack 44MB Removable........ 839

Data Communications
Daylight DF0100 Single........ 499
Daylight DF0102 Dual........ 995

DataDesk Hyper Dealer........ 32

DataPak 8MB / 4MB.............. 78

Freestyle Miniaky.............. 79

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5. COD maximum $1,000. Cash or certified check. COD orders shipped via UPS Blue Label unless UPS Ground delivery next day.
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Daylight DF0102 Dual........ 995

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DataPak 8MB / 4MB.............. 78

Freestyle Miniaky.............. 79

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Carmen Sandiego World........ 27
Carmen Sandiego Europe........ 29
Carmen Sandiego USA........ 29

AppleTalk
Acct-Weather Forecasters........ 57
Nordic
Educational Series (each)........ 28
Preschool Pack................ 35

Pelican Software
Monsters & Make Believe........ 28
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Vocalise, Learn Spanish, French, German or Italian for 2..... 29
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CPS MacStack SD30U........ 459
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Data Communications
Daylight DF0100 Single........ 499
Daylight DF0102 Dual........ 995

DataDesk Hyper Dealer........ 32

DataPak 8MB / 4MB.............. 78

Freestyle Miniaky.............. 79

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Dynoxide by Portfolio Systems, the software and paper system for personal organization, gracefully manages your names, addresses, and phone numbers and prints concise, double-sided address book pages that fit standard binders. Dynoxide makes portable the information stored in your computer so you can take it with you.
Suggested Retail........... $99.
Programs Plus Price........... $89.
American English Writing Guide 1.11

If you don’t need a secretary to clean up your correspondence but do find yourself occasionally in a quandary, American English Writing Guide ($49.95 from Nova Development Corporation) should be on your hard disk (see “A Guide to English”).

In March I reviewed The Electronic English Handbook from Technology Training Associates. I liked the fact that The Electronic English Handbook is a DA, which makes it easy to access while working on a word processor, and I found it comprehensive in that it provides the basic rules for most of the topics covered. American English Writing Guide, being a HyperCard stack, lacks the compactness and easy accessibility of the DA, but it offers a lot more information. For example, while the 13 rules for commas in The Electronic English Handbook include every instance where a comma should be used, American English Writing Guide’s 31 rules for commas also point out where commas should not be used. Also, where The Electronic English Handbook typically cites a rule in a terse sentence, American English Writing Guide is more likely to describe the rule in three or four phrases or even to separate the rule into sections and discuss each section on different cards.

American English Writing Guide also includes topics not covered in The Electronic English Handbook. Two notable examples are the Preferred and Difficult Spelling section, where you can look up hundreds of often misspelled words, and the Signs and Symbols section, which lists hundreds of symbols for such things as money, measurement, astronomy, chemistry, and geology.

The main problem with most online guides of this kind is that they must sacrifice information for compactness. This stack, which occupies half a megabyte of disk space, is almost as comprehensive as a reference book.

If you can spare about a megabyte of memory and half a megabyte of disk space, American English Writing Guide will prevent you from making embarrassing mistakes.

CleanPath Computer Maintenance Kit 1.0

It’s hard to keep track of when a Mac was last cleaned, especially if it’s being operated by more than one person. The computer-controlled aspect of CleanPath Computer Maintenance Kit ($59.95 from Discwasher) ensures that Macs are cleaned on schedule.

The kit contains materials for cleaning the disk drives, printer, screen, and keyboard. There are, of course, dozens of such computer-cleaning products on the market today, and because they all use isopropyl alcohol as their main ingredient, I assume that one is as good as another. What sets this system apart is that it tells you not only how to clean the Mac but when; you can set up a cleaning schedule for every 30, 60, or 90 days. You install the application as a start-up document under MultiFinder, and each time you switch on the Mac, the application opens and checks to see if today is cleaning day. If not, it closes immediately. On scheduled cleaning days, the program displays step-by-step instructions for cleaning the Mac and components.

If you don’t use MultiFinder, you won’t be able to use the automatic reminder feature. Just note the days on your calendar and open the application in the usual way.

I think CleanPath goes a bit too far, however, since it doesn’t let you access the program before the set interval has expired; it simply won’t open, even to let you change the interval. Actually, you probably will remember how to do most cleaning jobs after you’ve done them once. But you will still need the program for disk cleaning, since it has to spin the disk drive after you’ve inserted the cleaning disk. I expect that the CleanPath kit will help keep my machine clean. Now if Discwasher could only release a product to remind my son to clean his room.

See Where to Buy or circle 757 (HyperEntrepreneur), 765 (Layouts), 767 (American English Writing Guide), 727 (CleanPath Computer Maintenance Kit) on reader service card.
FOR DESIGN, SPEED AND PRICE, EVERYTHING POINTS TO MacTRAC.

MacTRAC® fits beside your keyboard in less than 4 inches. And, unlike a mouse, it stays put in one spot. MacTRAC gives you back the desk space your mouse and mouse pad took away from you. Now, no mouse pad, no mouse rowing, no mouse cleaning.

Click with your thumb or fingertips on MacTRAC's wrap-around buttons. They're easy to locate and unexcelled on response, with built-in drag lock. No more holding down a button while you drag the cursor.

MacTRAC is the most comfortable pointing device you'll ever lay a hand on. The innovative, low profile ergonomic design gives you more pointing muscle while reducing wrist strain and tension. If mice ever made you feel like you're all thumbs, wait till you try MacTRAC.

MacTRAC has all the features of the other trackballs, except the price.

MacTRAC is available in ADB (SRP $119) and DB9 (SRP $99) versions.

MicroSpeed® and MacTRAC are trademarks of MicroSpeed, Inc. Other trademarks have been cited and MicroSpeed acknowledges them.

Circle 95 on reader service card
The Best Macintosh Hard Drives Just Got Better!

All Microtech hard drives, removable and optical drives are now bundled exclusively with Norton Macintosh Utilities and Total Recall. You won't find a more powerful combination of software utilities on any other drives. Don't boot up without it!
NEW PRODUCTS

Edited by Mary Margaret Lewis

This section covers Macintosh products formally announced but not yet evaluated by Macworld. All prices are suggested retail. Please call vendors for information on availability.

HARDWARE

Access CD

Access CD

Accuvue 21-AP
21-inch autoscanning color monitor with 28mm dot pitch. Screen automatically corrects focus in all areas, including corners, and comes with antiglare coating. $4600. Hitachi America, 201/825-8000.

Digivideo
Live-access video board for the Mac II series. Displays video and television in real-time in black and white on the Mac desktop, with instant frame capture. Adds 3-by-3.5-inch screen capability to the original MicroTV screen size of 1.5 inches by 1.8 inches. $595. Aapps, 408/735-8550.

Digivideo

DrawingCard Display Systems
Family of two-page display systems for design applications for use with Mac II, IIX, IIXC, and IICx. Includes single-card graphics controller and a 21-inch flat-screen, high-contrast color or gray-scale monitor. Compatible with Apple's QuickDraw graphics standards. $249. CalComp, 714/821-2000, 800/225-2667.

DrawingCard Display Systems

The Electronic Color Splitter
Device that can be used with StudioTronics' ColorSet software and Koala Technologies' MacVision Digitizer to digitize images from any composite video source (such as a still-video camera) and derive a 24-bit color image. Breaks composite video images down into red, green, and blue signals. $399. MicroSearch, 713/988-2818.

FileSecure 1300
Tape-backup system that comes bundled with Retrospect software. Uses JVC DAT R120 tapes. $4595. Taligra Technologies, 913/492-6002.

FileSecure 1300

Gemini 020/030 Accelerator Cards
Accelerator boards designed to increase the speed of the Mac Plus and enable it to run 32-bit operating system and application software. Increases virtual memory capacity to 16MB. $795-$1595. Force Ten Technologies, 415/456-0573, 714/956-6133.

Gemini 020/030

FileSecure 1300

Gemini 020/030 Accelerator Cards

PLP II
Personal laser printer with an 8-ppm engine, 1MB of RAM, and an extended font library. Prints with a resolution of 30 dpi and is based on Oki Electric OL-800 print engine. $1899. GCC Technologies, 617/890-0880, 800/422-7777.

PLP II

PolyGraf/8
Hardware-software combination for data acquisition and display on the Mac II series. Consists of the PolyGraf/8 data-acquisition board and the SM/8 Signal Manifold. Has maximum data-acquisition speed of 1000 samples per second for each of its eight chan-

PolyGraf/8

NB-A2100 Input/Output Board
Audio-frequency analog input-output plug-in board for Mac II computers. Has a signal-to-noise ratio of 92 decibels, -95db total harmonic distortion, amplitude flatness of 0.015db to enable user to capture audio-frequency signals without introducing noise. $1595. National Instruments, 512/794-0100.

NB-DSP2300 Accelerator Board
Accelerator board for the Mac II. Operates at 33.33 million floating-point operations per second; has two DMA controllers; and, as a parallel processor, lets the user push data-transfer rates to 33.7MB per second. $995. National Instruments, 512/794-0100.
**NEW PRODUCTS**

**Tsunami Drives**
Series of mass storage systems that range from 20MB to 210MB capacity, come with free nationwide on-site service for up to 90 days, and have warranty programs from one to five years. Drives measure 8-by-6-by-2 inches and weigh approximately 3 pounds. All drives have two SCSI ports for daisy-chaining, an external termination switch, SCSI ID switch, and quiet fan. Prices range from $599 to $1599. La Cie, 503/684-0143.

**Remote/WakeUp Cable**
Cable for use with Farallon’s Timbuktu/Remote software and Hayes-compatible modem. Lets users turn on Mac II by phone, and access, retrieve, and operate files. $49.95. Farallon Computing, 415/596-9100.

**SIMMs for the Mac IIx**
Memory upgrade for the Mac IIx in 1MB and 4MB SIMM panels that use 1MB and 4MB chips in surfacemounted configurations. 1MB SIMM $125, 4MB SIMM $575. Newer Technology, 310/685-4904.

**Uninet Slat**
Unit that provides additional RS-232C serial and Centronics parallel ports to enable desktop workstations and Macs to use high-speed laser printers and low-cost personal printers that have only a parallel interface. With one parallel port $575; with four serial ports and one parallel port $900; with eight serial ports and one parallel port $1600. Uninet, 714/546-1100.

**Vénétè**
Digital film recorder designed for high-speed exposure of 4000-line-resolution images for professional applications. Produces 2000-line or 4000-line resolutions and imaging times of three to eight minutes. $5995. Liquid Light, 213/618-0274.

**The Wip**
Family of compact external hard drives for Macs from one to five low-cost personal printers with a one-year warranty. Drives measure 8-by-6-by-2 inches and weigh approximately 3 pounds. All drives have two SCSI ports for daisy-chaining, an external termination switch, SCSI ID switch, and quiet fan. Prices range from $599 to $1599. La Cie, 503/684-0143.

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hard drives, each weighing 1.5 pounds; available in capacities of 20MB, 40MB, 50MB, 80MB, and 100MB. These drives have an access speed of from 15ms to 27ms and contain drive mechanisms from Quantum, Conner, and Miniscribe. $695 to $1795. IDS Systems, 408/441-0500.

SOFTWARE

Accents & Borders 1
Collection of clip art that includes Designer Sets, Borders, Frames, Ornaments, and Symbols. 1MB min. memory. Contains more than 250 images. $129.95. 3G Graphics, 206/367-9321, 800/456-0234.

Adobe Type Reunion
Program that automatically sorts and arranges font libraries by family name and weight for users who typi- cally use 15 fonts or more. 1MB min. memory. $65. Adobe, 415/961-4400.

Adventure Golf
Adventure game in which player tries to get through an 18-hole golf course while avoiding people, monsters, dangerous situations, and other obstacles to finishing the game alive. 512K min. memory. $20. Funware/Superior Supply, 317/662-9922, 317/664-1558.

Archimovie
Animation software designed to create films on the Mac by collecting scenes under MultiFinder. User can play the series back in a variety of modes. Program makes color or black-and-white animations. Playback options include eight speeds, plus the ability to invert or add color, and center film on screen.

Accents & Borders 1

Adobe Type Reunion

Archimovie

The Athlete’s Diary
Multisport log for athletes. Maintains personal records for date, sport, time, distance, pace, route, and comments. Calculates pace using time and distance variables. Allows input in a variety of distance units. 512K min. memory. $39.95. Stevens Creek Software, 408/725-0424.

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Game in which player is appointed High Commissioner of the Environment, with the exclusive power to (continues)
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Electric Banana Illustrations EPS clip art collection of computers, electronics, satellites, and other images for illustrating concepts in aerospace documents. Images can be scaled, rotated, and manipulated using drawing programs that support EPS. 1MB min. memory. $125. Electric Banana, 213/570-4557.

Entrypaq AI training package combines expert-system shell with a book on building expert systems. Software includes knowledge base of rules and objects described in the book. 1MB min. memory. $110; software only $79.95; book only $34.95. Albatition Software, 415/824-2737, 800/538-0364.

European Challenge Due: Test Drive II. Displays scenes of six European countries: Holland, Germany, Switzerland, Italy, France, and Spain. Contains a variety of cars to race and roads to travel. 1MB min. memory. $21.95. Accolade, 408/985-1700.

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Fiscal Knowledge
Accounting and financial-management software that runs in Excel; integrates spreadsheet and accounting activities. Lets user create unlimited general ledgers with subsidiary general ledgers. Keeps audit trail for all accounts; automatically compares budget estimates and actual figures. 1MB min. memory. $395. Mathesis, 416/588-7592.

FontStyle Info
Desk accessory or standalone application that acts as a reference and font index for typesetters and service bureaus. Compares a font's PostScript name with its Macintosh screen-font name, and gives copy-fitting information such as how many characters per pica you can expect to get in a 10-point size for a given typeface. 1MB min. memory. $49. New Century LaserType, 413/584-1715.

Galaxy
Software for organizing, storing, and retrieving sounds and setups for synthesizers and other MIDI devices. Supports all features of Opcode's Patch Librarian; compatible with all MIDI devices supported by Patch Librarian. 1MB min. memory. $249. Opcode Systems, 415/321-8977.

The Gene Construction Kit
Software that provides a graphical interface for manipulating and tracking DNA sequences. Lets you cut and paste representations of DNA segments and attach comments. Graphic DNA editor keeps track of details automatically. Can be used to create illustrations. Runs in color. 1MB min. memory. $895; for academic institutions $495; file-searching accessory $350. Textco, 603/642-1471.

Hanzi Assistant
Compact disc-based program helps students translate Chinese characters, or banzi. Shows correct strokes for writing characters and allows users to hear correct pronunciation. Contains the basic 2500 characters of the Chinese language and includes homonyms and character variations. 1MB min. memory. Single copy $100, site license $800. Panda Software, 603/646-2712.

Hyper-Gescan
Macintosh user interface for the VAX-based Gescan full-text search-and-retrieval program. Built on HyperCard. Uses pop-up windows and dialog boxes to prompt user through using the Gescan system. User builds queries one piece at a time and Hyper-Gescan puts the pieces together to form a complete query. 2.5MB min. memory. $500. Gescan International, 919/460-3100, 800/982-2177.

KidsCard
HyperCard application for children between the ages of 3 and 8 who are beginning to learn about maps, clocks, calendars, and books. Program is organized around a child's room; uses Macintalk for simu-

With the HP ScanJet Plus, you've

The HP ScanJet Plus scanner provides 8-bit photographic-quality scanning.

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MacLit
Bibliographic retrieval tool that provides author, title, and subject citations of Mac books and articles. Contains retrospective magazine and newspaper citations from 1988 to the present and book citations from 1987 to the present. Quarterly updates are available on a subscription basis. 1MB min. memory. Run-time version $149; one-year update subscription $99. Black Gryphon, 914/266-3527.

MacShip
Shipping-management system with automated error detection, customer lookups, zone lookups, rate calculations, printed shipping labels, C.O.D. tags, and UPS shipping manifests. Includes report generator for creating customized reports, for example, form letters to customers. 1MB min. memory. $595. D/P Data Systems, 407/231-3355.

Mac-U-Card SportsCard Inventory System
HyperCard inventory system for collectors of baseball, football, and other types of sports cards. Stacks contain listings of cards and their market values, which may be updated by the user. Generates a variety of reports. 1MB min. memory. $59. Macademics Software, 615/226-4581.

MediaTracks
Training tool that allows users to "tape" a Mac screen session, edit it, add sound to it, annotate it, and play it back. Multimedia Pack bundles the MediaTracks set of components with a MacRecorder Sound System. 1MB min. memory. With ScreenRecorder 2.0 DA, and MediaTracks editor $295; Multimedia Pack $495. Farallon, 415/596-9100.

MiBac Jazz
Music-interpretation software that lets users type in chord changes and select meter and style. Program composes and transmits play-along piano, bass, and drums based on user input. Exports files as standard MIDI files so you can add a jazz rhythm section to other sequences. 1MB min. memory. $295. MiBac Music Software, 507/645-5851.

MyAdvancedLabelMaker
Label-making utility: sorts labels by category. Works with MyAdvancedMailList (continues)
and comes with indexed manual. 512K min. memory. $49.95. MySoftware Company, 415/325-9372.

**NetMinder**

Network software allows user to capture and examine Ethernet data. Collects statistics about Ethernet network use and data errors in both numeric and graphic format; allows user to customize program to collect other specific types of data. 1MB min. memory. $495. Neon Software, 415/283-9771.

**Open Plan/Mac**

High-end project-management software that is integrated with FoxBase+ Mac database. Files are compatible with IBM PC version. Does time analysis, resource analysis, and report generation. Functions are written in FORTRAN; user interface is written in FoxBase. User can access the database to modify it or add fields. Uses uniform user interface across Macintosh, IBM PC, and VAX platforms. 4MB min. memory. $4200. Welcom Software Technology, 713/558-0514.

**Panzer Battles**

World War II strategy game that re-creates armored warfare in Russia. Characters are the German elite, who used armored formations and included the SS panzer divisions, and the Russian shock troops. 1MB min. memory. $44.95. Electronic Arts, 800/245-5525.

**Presenting Now**

Business utility that takes a snapshot of the screen image, which the user can manipulate for use in live presentations and demonstrations. Tools include a customizable pointer, arrows that can point in any direction, a freehand brush tool, and a highlighter. Enables user to do basic paint functions, including text input. Lets user place text on screen in any font size or style. 2MB min. memory. $89.99. ISM, 301/527-1988.

**Real Estate Pro**

Real estate-analysis software with Microsoft Excel templates. Includes amortization schedules with worksheets for balloon-payment lookup, maximum mortgage qualification, buyer qualification, and mortgage comparison. 512K min. memory. $79.95. Olympic Software Alliance, 206/426-9104.

**Resume Kit**

Resume-writing software that takes the user through a sequential process to help present skills, experience, and education in a clear and concise format. Program comes with nine resume templates. 1MB min. memory. $59.95. Spinnaker Software, 617/494-1200.

**Skiing America and Ski Europe**

Two different guides to ski slopes and resorts in America and Europe. Includes

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**AS YOU LIKE IT**
information on the difficulty of various slopes, prices, nightlife, day-care availability, restaurants, and accommodations. 1MB min. memory. Each guide $34.95 plus $4 s/h. Imareq Systems, 403/282-6720.

SoftMax
Mac interface for controlling microplate-reader and analyzing data. Lets user set up files of routine instrument settings, templates, and data-analysis and data-display options. Used for data acquisition and presentation. 1MB min. memory. $1250. Molecular Devices, 415/322-4700.

SPSS for the Macintosh
Statistical data-analysis software lets researchers view data in a variety of ways. Generates tables and reports, and is compatible with CrackerGraph. 2MB min. memory. $795. SPSS, 312/329-2400.

Statistics Graphics Toolkit
Programmer's tool that gives scientists, engineers, mathematicians, and developers access to a library of 300 graphics and analytical routines to use while writing statistical software. 1MB min. memory. $79.95. True Basic, 603/298-8517, 800/872-2742.

Studio Line CD
Design and publishing software that is bundled in CD ROM format. Contains DesignStudio for page design and production; ColorStudio for creating 24-bit color images; ImageStudio for gray-scale image processing; LettraStudio for designing display type and headlines; and FontStudio for creating and customizing fonts and logos. 1MB min. memory. $3500. Letraset, 201/845-6100.

StudyMate
Software that lets students and professionals use own materials to create practice tests to prepare for exams. Program provides a variety of formats including multiple choice, question and answer, true-false, spell scramble, and fill in the blanks, along with a vocabulary disk to build vocabulary skills. 512K min. memory. $49.95. Compu-Teach, 203/777-7738, 800/448-3224.

Stylist
Utility package for users of Microsoft Word 4.0. Includes a collection of more than 20 Quick Templates that enable Word users to produce formatted documents by supplying their own text; also provides a supplemental spelling dictionary. Prints a complete description for style sheets for permanent documentation. 1MB min. memory. $79.95. System Network Architects, 609/798-9605.

Torah Scholar
Bible-research and study program containing the complete Hebrew text and English translation of the Chumash—the five books of Moses. Enables the user to scan the text of the Chumash and calculate word (continues)

refine your characters.

Introducing the HP LaserJet III printer. With breakthrough technology that delivers the most refined 300 dpi print quality ever. It's easy to use and comes with Adobe PostScript and AppleTalk interface. So the LaserJet III is completely compatible with your Macintosh.

HP offers other LaserJets with Adobe PostScript software. The LaserJet IID printer with increased paper-handling capability. And the affordable LaserJet IIIP printer: For character-building information and the name of your nearest authorized HP dealer, call 1-800-752-0900, Ext. 1168.

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HP color printers let you draw splashy color from your Macintosh.

Entertain your thoughts with HP's PaintJet and PaintWriter XL color printers. Both are fully Mac-compatible and let you use all Quickdraw-based software applications. That means high-quality Macintosh II output in 16.7 million colors.

Print on paper or transparencies with 13 scalable outline fonts. And for shared use, the PaintWriter XL offers AppleTalk, faster speed, and auto sheet feed. For sample output and the name of your authorized HP dealer, call 1-800-752-0900, Ext. 1167.

There is a better way.

Circle 301 on reader service card
on a Linotronic printer at 1270 dpi and 2540 dpi, $9.95. Terry Kuenzli Enterprises, 408/379-4746.

**Diskette Library File Multi-Pack**

**BOOKS & VIDEOS**

**Learning PageMaker**
Step-by-step PageMaker tutorial that takes a cookbook approach. Designed for use in classroom curriculum or individually at home. Comes with interactive software (1MB min. memory) on disk. Contains exercises that show methods for creating typical publications. Has sections on designing forms, newsletters, display ads, three-fold brochures, and business cards. Written by Richard P. Komorowski. $29.95. Laser Typer, 408/243-6902.

**Mapping Hypertext**
Book providing analysis of how to represent information in computer-based format. Gives overview of hypertext and hypermedia, including notes on the people who came up with the key ideas and first implemented the technology. Written by Robert E. Horn. $34.50. Information Mapping, 617/890-7005.

**Power Sequencing with Master Tracks Pro/Pro 4**
Book that contains 122 tips for the music sequencing program Master Tracks Pro and MasterTracksPro 4. Includes chapters on basic MIDI and synchronization techniques. $19.95. Music Sales, 212/254-2100.

**The WYG Guide**

To have your product considered for inclusion in New Products, send an announcement with product name, description, minimum memory, peripherals required, pricing, company name, phone number (and two copies of software) to New Products Editor, Macworld, 501 Second St., San Francisco, CA 94107. We reserve the right to edit submissions.
Before you finish this headline, you’ll understand the basic advantage of Adobe Type Manager.

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So whether you’re using large type like our headline, or smaller sizes like this, Adobe Type Manager keeps your words looking great every time.

Speaking of time, it doesn’t take much to install Adobe Type Manager. Simply drag it into your system folder and you’ll never have to think about it again. But you should think about this: Adobe Type Manager is retail-priced at just $99. Which means you don’t need a high-cost printing system to produce high-quality text.

So call 1-800-344-8335 for the name of your nearest Adobe Authorized Dealer (outside the U.S.A. and Canada, call your local distributor).

And do it before you start another headline.
Organizing Imelda Marcos’s shoe closet would be easier than systemizing the teeming hordes of fonts, preference settings, start-up documents (INITs), Control Panel devices (cdevs), dictionaries, printer drivers, system files, and miscellaneous stuff in a typical System Folder. You can bunch related icons together in piles, as a tip in the May issue suggested. That’s a lot of work, though, and makes it impossible to see what’s in the System Folder using an icon view. A better solution for the compulsively neat among us is the shareware program Tidy It Up, which arranges items in the System Folder quickly, safely, and neatly by category (see “System Folder Organizer”). You can use the program's preset categories and icon spacing or define your own. Tidy It Up is available from user groups such as BMUG (415/549-2684) or from online information services such as CompuServe (MacPro forum, library 7, file name Tidy Up.sit).

HyperCard Restrictions
As I mentioned back in January, HyperCard lets you restrict its Find command to a specific background field. Carl Gandola of Cincinnati, Ohio, however, points out that if your stack contains more than one background, this restriction might not work as you expect. To demonstrate the problem, create a new stack (don’t copy the current background). Create a background field named Quote and type it gray. In this background, create a new field named Citation and type I don’t have a photograph, but you can have my footprints. They’re upstairs in my socks.—Groucho Marx into it. Then test the restricted Find command by going back to the first card in the stack and typing Find “Groucho” in bg fld “Quote” into HyperCard’s message box.

When you press Return, HyperCard locates Groucho in the background field named Quote. But press Return again to repeat the Find command and HyperCard locates Groucho in the field named Citation, ignoring your restriction to look only in the field named Quote.

Apparently, HyperCard restricts the Find command by field number, not by name or by ID. Workaround: Make sure fields to which you’ll be restricting searches have field numbers higher than field numbers in other backgrounds. To give a field the highest number in its background, select the field and press ⌘-Shift-Minus. If you can’t avoid field-number conflicts, then either use the fields you don’t want searched only for information completely unrelated to the field you do want searched or don’t use them at all.

Too Much Space Before
As discussed in the March column, Microsoft Word 4.0, unlike earlier versions, doesn’t ignore extra space before a heading that falls at the top of a page. (You set extra space before using the Paragraph command.) As a result, a document can have unequal top margins.

Shirley Kehr of Silverado, California, has a simpler method for working around this regrettable situation than the one I suggested. Her style definitions specify Space Before as part of the paragraph format for headings. Before printing her document, she goes through it in page view looking for extra space at the top of each page. She removes extra space Word has left at the top of a page by clicking anywhere in the first paragraph on the page and then clicking the close-space icon (the third icon from the right) in Word’s ruler. If later revisions change page breaks, she reinserts the deleted space by reapplying the paragraph’s original style. If she isn’t sure whether a paragraph is missing its preceding space, she clicks in the paragraph and checks the style name reported at the bottom of the document window. The name ends with a plus (continues).
sign and three periods if the paragraph style is modified.

**Low Down Footers**

Shirley Kehr also has a method for fixing footers that are too high or headers that are too low on a word processing page. Choose Page Setup from the File menu, click the Option button, and set the Larger Print Area (Fewer Downloadable Fonts) option. Now you can position the footer lower and the header higher on the page. Use MacWrite II's Page command (Format menu) to set top and bottom margins as small as 0.105 inch. In Word, use the Section command (Format menu) to set the header and footer positions to 0.254 inch or larger. Alternatively, you can use Word's Page Preview command (File menu) and drag the header and footer up and down. In WriteNow, put blank lines below the footer and above the header to position the header and footer within the printable space on the page. To see the printable rectangle, use WriteNow's Show Space command (View menu).

**Start-up Screen**

How the heck do I get something other than the usual boring start-up screen on my Mac Plus? “Welcome to Macintosh!” wears thin after the first few years. My hobby is cartooning, and I’d like to create my own weird start-up screens.

Robert W. McHenry
McLean, Virginia

A The Mac will replace its standard start-up screen with the image from a special kind of graphics file named StartupScreen in the System Folder. You can save black-and-white artwork the size of a Mac Plus screen (512 by 342 pixels) as a start-up screen file by using the Save As command (File menu) in MacPaint 2.0 (Claris Corporation, 408-987-7000) or SuperPaint 1.1 or 2.0 (Silicon Beach Software, 619/695-0956). However, you should put the image in the upper-left corner of the StartupScreen document or else the image will not appear. PixelPaint 2.0 (SuperMac Technology, 415-964-8888) can save a larger image—in black and white, gray scale, or color—as a start-up screen file. In addition, Giffer 1.06 (shareware) can convert any graphic from GIF or PICT format to the start-up screen format. PICT is the standard Macintosh graphics format; GIF is a general graphics format developed by CompuServe and supported by many different computers. Giffer is available from user groups such as BMUG (415/549-2684) or from online information services such as Connect (Mac Symposium file libraries, file name Giffer 1.06.sit).

Alternatively, you can put a large black-and-white or color image from any color graphics program into an existing start-up screen file by using the standard Scrapbook desk accessory and ResEdit, a utility available through APDA (800/282-2732 in the United States; 800/637-0029 in Canada; 408/562-3910 international). First, copy a picture from the graphics program and paste it into the Scrapbook. Then use ResEdit to open the Scrapbook file and locate the PICT resource that contains the color picture. Copy that resource and paste it into the StartupScreen file, and change its ID to 0. The Mac will use as a start-up screen a picture that’s included as PICT resource ID 0 in the System Folder’s StartupScreen file.

**Very Local File Sharing**

In March you talked about connecting a Mac to a LaserWriter using a standard printer cable. I’d like to hook my Mac to my wife’s Mac. They’re about 6 feet apart. Can I use a printer cable, or do I need a 6-foot SCSI cable? I would like to transfer an occasional file to her disk and vice versa, but my real objective is to run her Mac from mine.

Bob Greenspan
Bonsall, California

If you’re transferring one file a week, use a floppy disk. For more frequent file sharing, you can connect your Macs by Apple’s LocalTalk wiring or Farallon’s PhoneNet wiring. LocalTalk wiring is OK, but PhoneNet wiring is cheaper and more versatile. It uses standard telephone cables like those that connect modems to wall jacks. With PhoneNet, you may even be able to connect Macs in different rooms of your house using existing telephone wiring.

In addition to the PhoneNet or LocalTalk wiring, you’ll need some software to manage file transfers. For basic file exchange, you can’t beat Claris’s free Public Folder software (continues)
Of course the presentation went well. I had professional help.

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(available from user groups and online information services). It lets you copy files from special folders named Public on all Macs in the network that have Public Folder installed. Likewise, the contents of your Public folder are available for other network users to copy.

To make your disks available to other Macs on the network and to access disks made available by other network computers, you need file-sharing software like TOPS (TOPS, 415/769-9669). Apple has also announced that System 7.0, which requires at least 2MB of RAM, will have built-in network file sharing. TOPS works with earlier versions of system software on as little as 512K of RAM. File-sharing software lets network users make one or more of their disks available for other network users to mount on their desktops. Once you've mounted a remote disk, you can use it like any other disk on your Macintosh. File-sharing software is only practical for sharing hard disks; floppy disks are frequently ejected and are too slow.

If you had more Macs on your network, you might want to set up an electronic mail system using E-mail software like QuickMail (CE Software, 515/224-1995). With E-mail, network users can send each other messages and files. E-mail isn't file sharing, however. It doesn't give you access to the disks of other Macs on the network.

You can control (or simply observe) another Mac on the network if both have Timbuktu installed (Farallon, 415/596-9100). This software suppresses your Mac's desktop image to show the other Mac's desktop on your screen and sends your keystrokes and mouse movements to the other Mac.

Forget about using printer cables or SCSI cables. Transferring files via printer cable is far less convenient than via a network. The SCSI port is not meant for interconnecting Macs.

**Magic Sizes**

**TIP** When you reduce a bitmapped image (72 dots per inch) in PageMaker by dragging the corner of the image, PageMaker doesn't tell you the percentage reduction. Unless you luckily reduce to just the right size, moiré patterns and jaggies appear in the printed work. But if you use the Place command—not the Paste command—to put the image in the publication, you can reduce the graphic proportionally to any of four magic percentages: 96, 72, 48, and 24. Because these percentages match the image's 72-dpi resolution to the LaserWriter's 300-dpi resolution, you get no moiré patterns or jaggies. Reducing a 72-dpi image to 24 percent results in a 300-dpi image when printed on a 300-dpi printer.

That's a great hint in and of itself, if you don't already know about it, but here comes the really great stuff. You can get even more magic reduction-percents by using the same technique with PageMaker set for a high-resolution printer. For example, I got 18 reduction sizes with PageMaker set for the Agfa 9000PS. To set PageMaker for a high-resolution printer, drag a copy of that printer's APD file into your System Folder. If PageMaker is open, quit it. Then reopen PageMaker and open any PageMaker document. Choose Print from the File menu, click the Change button, select the new type of printer, click OK to confirm the printer change, and press Cancel to dismiss the Print dialog box.

Philip C. Russell
Woodport, Oregon

My copy of PageMaker (3.02CE) didn't include an APD for the Agfa 9000PS, and Aldus Tech Support couldn't help me locate a copy. However, the Ventura VI-600.apd file gave me reduction sizes of 40, 32, and 12 percent in addition to the LaserWriter's four reduction sizes. —L.P.

**Split View**

**TIP** Microsoft Word 4.0's split-window feature lets you see the same section of a document in both page view and normal (galley) view at the same time. For instance, you can build a formula and instantly see the results, as shown in "Double Take." This same technique is useful for any other adjustments that make you switch to page view to see the results.

Paul Stankiewicz
Vestal, New York

We pay from $25 to $100 for tips published here. Send tips or questions (include your address and phone number) to QuickTips, Macworld, 501 Second St., San Francisco, CA 94107. Send electronic mail to ComputServe (70370,702) or MCI Mail (294-8079). All published submissions become the property of Macworld.

Lon Poole answers readers' questions and selects their tips for this monthly column. He has written many personal computer books, including the quick reference HyperTalk (Microsoft Press, 1988), and a new book of Mac tips (to be published this summer by Microsoft Press), Amazing Mac Facts.
Genius doesn't take sweat. It takes DESK.

You don't have to be a genius to figure out that the more time you spend sweating over your software, the less time you spend generating inspired ideas.

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**Word processor.** Simple enough to create great-looking documents from day one. Powerful enough to wrap words around graphics. Spell check from a 90,000 word dictionary. Merge letters & envelopes with Database lists. Do headers, footers, print previews, and multiple windows.

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Getting Started with Paint and Draw Software

EXPLORING THESE TWO VERY DIFFERENT TYPES OF GRAPHICS PROGRAMS

BY JIM HEID

Word processors might be the Macintosh world’s most popular applications, but graphics programs are the most appealing. Start up a word processor for a few friends and they’ll probably show lukewarm interest. But fire up a graphics program and watch them line up for their turn at the mouse. People who would never dream of standing in front of an easel and canvas suddenly become artists-in-training, spilling paint all over the screen.

Perhaps graphics programs are enticing because people view a computer as a tool for calculating, not an artistic medium. Or maybe it’s the sense of experimentation that draws you in. Move the mouse, get a circle. Oops, erase that mistake. Hey, the little spray can works just like a real one.

Ever since MacPaint blazed the trail in 1984, graphics programs have been instrumental to the Mac’s success. Indeed, there are more ways to create images with the Mac than there are to process words—proof of the machine’s graphical bent. This month, I’ll explore some of the technicalities behind Macintosh graphics and spotlight the features you’ll find in the current crop of graphics programs. And because not everyone has artistic aspirations, I’ve included some tips on other ways to put graphics software to work (see “Ten Ways to Use a Graphics Program”).

Different Brush Strokes

Graphics programs come in two basic flavors: bitmapped and object-oriented. Because of their different approaches to storing and printing images, each is suited to specific purposes. Some programs combine both approaches. In any case, understanding the differences between bitmapped and object-oriented graphics is an important first step in choosing graphics software and using it effectively.

Bitmapped graphics, or paint, programs store images as a series of bits—ones and zeros—in the Mac’s memory. With monochrome (black-and-white) paint programs such as MacPaint, each dot, or pixel, in an image corresponds to one bit in the Mac’s memory. If a dot is black, its bit is a one; if a dot is white, it’s a zero. Think of a sheet of graph paper. Each square is a bit, and you create images by darkening some squares and leaving others white. To change part of the drawing, you change its black squares to white ones, and vice versa.

Color paint programs such as SuperMac’s PixelPaint work similarly, except they assign more than one bit to each pixel. It’s as if you laid several sheets of graph paper on top of each other, and selectively blackened squares on each layer. The on-off combinations of a pixel’s bits tell the Mac what color that pixel is (see “Painting versus Drawing”).

Darkrooms on a Disk

Close cousins to paint programs are image processing programs such as (continues)
Painting versus Drawing
A paint program (left) maps screen pixels to bits in the Mac's memory (1 bit per pixel for monochrome programs, 8 bits for gray-scale and most color paint programs, 24 bits for high-end color programs). The on-off combinations of these bits specify that pixel's color. A drawing program (right) stores QuickDraw instructions that describe the image. Regardless of the type of program it was created in, a graphic—like all Mac screen images—is displayed on the screen as a bitmapped image.

Digital Darkroom. Like color paint programs, they work with bitmapped images containing multiple bits per pixel. But image processing programs are designed for retouching and modifying scanned images (see "Getting Started with Scanners," Macworld, November 1989). Digital Darkroom and ImageStudio work with gray-scale images, allowing you to adjust brightness and contrast, retouch flaws, create special effects, and choose from a variety of blending options to get the best possible output.

On Macs with color or gray-scale video hardware, these programs display true shades of gray. On monochrome Macs, they simulate gray by combining black pixels and white pixels into patterns—dithering (see "Dithering versus Gray-Scale").

Photoshop and ColorStudio can also work with gray-scale images, but color is their forte. They provide all the image processing features I just mentioned, plus options for adjusting an image's color balance and printing a color separation—four pieces of film that break an image into cyan, magenta, yellow, and black layers. Professional printers use these separations to produce the plates used to print color images on printing presses. Until recently, features like these were available only on ultraexpensive graphic-arts workstations. Now they're available on ultraexpensive Macs. To use these features effectively, you'll need a fast Mac, such as an SE/30 or a member of the II family, with several megabytes of memory and a 24-bit video board like SuperMac's Spectrum/24 or Apple's Video Card 8•24.

8 Bits, 24 Bits, 32 Bits, Hike!
The first color paint and image processing programs allowed you to work with up to 256 colors or gray shades at a time. That was adequate for gray-scale images, but not enough to display color images with photographic realism. The Mac II's original color video board couldn't work with more than 8 bits per pixel, nor could the original version of Color QuickDraw, the fundamental graphics routines built into color Macs. Eight bits can be on or off in 256 different combinations—hence the 256-color limit.

Last year Apple released 32-bit QuickDraw, which allows up to 32 bits to be assigned to each pixel. 32-bit QuickDraw paved the way for 24-bit video boards and for paint programs that give you direct access to over 16 million hues. A Mac equipped with 32-bit QuickDraw, a 24-bit video board, and a 24-bit paint program such as SuperMac's PixelPaint Professional can display images with startling realism (see "True Color").

You may have noticed an 8-bit discrepancy between 24-bit color and 32-bit QuickDraw. Those extra 8 bits are reserved for an optional work area, the alpha channel. Some programs don't use the alpha channel at all. Others, including Photoshop and ColorStudio, let you use the alpha channel to create a mask that protects part of an image from modification. For example, before working on the background in a photograph of a car, you might first create a mask for the car to avoid accidentally altering it.

The new QuickDraw is built into the ROM chips of the Mac IIci and IIfx. To use it with other Mac II models and the SE/30, you need Apple's 32-bit QuickDraw file and System 6.0.3 or later. You can get both from an Apple dealer or a user group.

Dithering versus Gray-Scale
Dithered grays (top) are rough approximations of true gray shades (bottom). The Mac SE/30 and Mac II family can display true gray shades when equipped with color or gray-scale video hardware.

True Color
A 24-bit color image displayed by an 8-bit video board (top) and a 24-bit board (bottom). Note the smoother color gradations in the 24-bit version. Because an 8-bit board is limited to working with a maximum of 256 colors, it must resort to dithering to simulate the colors it can't directly render.

Drawing Distinctions
When you create an image—such as a circle—with a paint or image processing program, as soon as you release the mouse button the circle loses its identity as a circle and becomes simply a series of pixels. You can't change the circle's size, line thickness, or any other characteristics; instead, you must

(continues)
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You don't have to be a modern-day Monet to benefit from a graphics program. Here are some project ideas for using paint or draw programs (or both) for something other than painting or drawing.

1. Spruce up a business graphic. The graphs and charts created by programs like Microsoft Excel, Informix's Wingz, and Ashton-Tate's Full Impact are actually object-oriented that this technique may not work with every combination of drawings. You can use the Clipboard to move them into a word processor for further polishing, such as replacing the bars in a bar chart with icons representing the data (for example, using automobile icons in a car-sales chart).

2. Make quick-reference cards. Can't remember which dialog box contains that certain option or which menu holds the command you need? Use the Mac's snapshot feature (press Alt-Shift-3) to create a MacPaint image of the screen, then annotate the image with text. Print the result and you have a custom-made quick-reference card. The Mac names snapshot files Screen0, Screen1, Screen2, and so on, through Screen9. (After that, you must rename or delete snapshot files to take more.) To capture color screens or pulled-down menus, you'll need a special utility, such as Mainstay's Capture.

3. Make a start-up screen. You can replace the "Welcome to Macintosh" message with any image you like. Many paint programs, including MacPaint 2.0 and SuperPaint 2.0, can create start-up screens. The image must reside in the System Folder and be named StartupScreen.

4. Create a logo for a database form. Most database managers let you create custom forms and paste images front the Clipboard into your form designs. Use this technique to add your logo to a form; create the logo in a program, then copy and paste it into the form.

5. Retouch scanned images. You can use any paint program to retouch a scanned image saved in MacPaint format. To retouch a gray-scale image saved in TIFF format, you'll need a program that can handle TIFF files. All color paint programs can, but for serious electronic retouching, you'll want an image processing program.

6. Create special text effects. It's easy to stretch or condense text by using a draw program in conjunction with a desktop publishing program or word processor. First, type the text using the draw program. Next, select the entire block of text (not its individual characters) using your draw program's arrow-shaped selection tool and then copy the selection to the Clipboard. Switch to a word processor or DTP program and choose Paste, and you have a picture of the text that can be resized (see "Transforming Text"). If you don't have Adobe Type Manager, the resized text will probably look ragged on screen, but it will print with sharp edges on a PostScript printer or GCC Personal LaserPrinter. Note that this technique may not work with every combination of word processor and drawing program. For example, when you paste MacDraw II text into Microsoft Word or MacWrite II, it appears as conventional text, not as a graphic. This problem doesn't occur if the original text is created in SuperPaint 2.0 or Drawing Table.

7. Make a poster. Most draw programs can print poster-size drawings by tiling—printing sections of the drawing on individual pages that you attach to each other. You can use this feature to create large posters—up to 81 square feet in Canvas. However, some programs (including Canvas) limit maximum type size to 127 points. If you need larger text, use the previous tip to stretch a picture of text to the size you need.

8. Create a database publication. With their rulers, line-drawing tools, and alignment features, draw programs make serviceable DTP programs, especially for a small job, such as a brochure or a single-page fact sheet. Canvas 2.1 and MacDraw II 1.1 even have spelling checkers.

9. Create a presentation. MacDraw II 1.1 provides several features for creating overhead transparencies and slides (see "Getting Started with Desktop Presentations," July 1989). Electronic Arts' Studio/1 (for monochrome) provides impressive yet easy-to-use monochrome animation features. Studio/1 and Studio/8 also include a slide-show application that lets you move from one image to the next by clicking the mouse. You can also specify special transition effects, such as dissipates and wipes, between images. With a dissolve effect, one image fades out while the next fades in; with a wipe, one image appears to push the previous one off the screen.

10. Modify clip art. Several companies sell libraries of canned illustrations that you can use in desktop publications. Instead of just using a clip art drawing as is, copy it to a graphics program and personalize it—add some shading or flip it horizontally. Or autotrace a bitmapped clip art image to improve its appearance.
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erase its pixels and create a new circle.

Not so with images created by an object-oriented, or draw, program. Programs such as Claris’s MacDraw II treat images not as a series of bits, but as a series of drawing instructions for QuickDraw. When you draw a circle, the program stores a set of QuickDraw instructions describing the circle’s characteristics. To change the circle’s size, you simply select and resize it. The program then updates the circle’s QuickDraw instructions. In essence, you create images not by blackening squares on graph paper, but by creating instructions that tell your pen—the electron beam in a monitor, the print wires in an ImageWriter, or the laser in a LaserWriter or typesetter—how and where to move.

The same pixels-versus-objects issue also applies to text. With paint programs, editing or reformatting text means retyping it. Draw programs let you use the same editing and formatting techniques as a word processor.

### Hard Copy Differences

Another big difference between paint and draw programs becomes evident when you print images, especially on a laser printer or typesetter. With paint programs, images are tied to a specific resolution, or number of dots per inch (dpi). A print image’s resolution generally matches that of the Mac’s screen—72 dpi. Print a 72-dpi image on a 300-dpi LaserWriter, and you’ll notice jagged-edged text and shapes. (You can even out the jagges somewhat by using the Page Setup dialog box’s Smoothing option, but the results still aren’t great.)

Some paint programs let you create bitmaps with up to 300 dpi, but that isn’t a perfect solution either. For one thing, a 300-dpi image is still locked into a specific resolution. For another, 300-dpi bitmaps devour memory and disk space—an 8½-by-11-inch monochrome image uses about a megabyte. The storage toll increases for color and gray-scale images.

Images created with draw programs, on the other hand, tend to use far less disk space and memory, and they’re not tied to a specific resolution. You can print the same image on an ImageWriter, LaserWriter, or 2540-dpi Linotronic typesetter and get progressively better results. You’re playing back the same drawing instructions each time you print, but with a progressively sharper electronic pen.

Object-oriented graphics can also be resized without the distortion and undesirable patterns bitmapped graphics are prone to. And because draw programs know that text is text, they can take advantage of the tack-sharp outline fonts used by PostScript printers, Adobe Type Manager, and Apple’s forthcoming System 7.0.

### Paint or Pen?

So how do you decide whether you need a paint or a draw program? A paint program is the tool of choice when you need to create images with photographic details, fine shading, or brushlike effects. Paint and image processing programs are also required for working with scanned images, since these are always bitmapped.

All paint programs also provide tools for drawing simple shapes, for selecting a portion of an image to move or copy to the Mac’s Clipboard, and for zooming in on an image to work with individual pixels. Simple monochrome paint programs offer a variety of brushes, a pencil tool, and a spray can for creating on-screen graffiti. Advanced color paint programs provide these tools as well as tools for obtaining charcoal and watercolor effects. For reviews of several color paint programs, see “Color Paint Revisited,” Macworld, March 1990.

Draw programs are better suited to creating line drawings such as architectural floor plans, newspaper graphics, and technical drawings. Programs like MacDraw II and Deneba Software’s Canvas provide features that help you create drawings to scale. In most draw programs you’ll also find dimensioning features that automatically display an object’s dimensions in your choice of measuring systems. Layering features let you divide a drawing into layers you can selectively show or hide, and symbol libraries let you store and retrieve often-used shapes. Both MacDraw II and Canvas approach the power of computer-aided design, or CAD, programs—sophisticated drawing programs used by engineers and architects (see “Getting Started with CAD,” Macworld, August 1988).

Adobe Illustrator 88 and Aldus FreeHand approach drawing from the standpoint of a graphic designer, not a drafts person. Macworld’s technical illustrations (such as “Painting versus Drawing”) are produced using Free-
Crazy Characters

Adobe FreeHand and Adobe Illustrator 88 let you create interesting text effects. At top is a zoom effect; below that, text bound to a curved path; at bottom, a stroke-and-fill effect, in which characters are outlined with one type of pen (here, a 1-point-wide black pen) and then filled in with a color or pattern. The reflection effect was created by duplicating the words Stroke&Fill and then using FreeHand’s reflect tool to create a mirror image below the original text. Finally, the skewing tool was used to angle the text’s reflection.

Hand or Illustrator 88. You won’t find automatic dimensioning or symbol libraries in these programs, but you will find extensive text-manipulation features that let you take full advantage of PostScript’s printing prowess. For example, both programs can create graduated fills—patterns in which one shade smoothly blends into another. (The shading that appears behind the text in Macworld sidebars is a graduated fill.) FreeHand can also bind text to an arbitrarily shaped path—handy for printing text in a circle on the label of a phonograph album. “Crazy Characters” shows other text effects both programs can create.

Both also let you choose colors based on the Pantone Matching System, the printing industry’s most popular color-specification system. Several paint programs support Pantone colors, too. (For a comparison of several drawing programs, see “Draw, Paint, or Draw,” Macworld, August 1989.)

Mixed Media

Fortunately, choosing between paint and draw isn’t an either/or proposition. A number of programs, including Deneba’s Canvas and UltraPaint and Silicon Beach’s SuperPaint 2.0, combine painting and drawing features. You can also move images between separate paint and draw programs using the Clipboard. You might paste a bitmapped image into a drawing program to annotate it with text or to trace it to create an object-oriented version. You can also paste an object-oriented drawing into a bitmapped program, but it will become just another bitmap floating in a sea of pixels.

Several drawing programs also provide autotrace features that enable you to create an object-oriented version of a bitmapped image. For example, you might scan your corporate logo, and then autotrace the resulting bitmapped image.

And remember, you can combine paint or draw programs with other types of software. You can use the Clipboard to paste images into word processors, page-layout programs, data managers, and any other program that supports graphics. You can also use disk files instead of the Clipboard to shuttle images. If you take this route, familiarize yourself with Macintosh graphics-file formats to choose the one that will represent your image accurately and take up the least amount of storage space (see “Storing Pictures”).

Finally, if you’re serious about electronic art, you might consider supplementing your mouse with a graphics tablet, such as Personal Writer’s PW10 SL or Wacom’s SD-420L. Graphics tablets have a flat surface (usually 12 by 12 inches or thereabouts) upon which you draw using a pencil-like stylus (see Reviews, Macworld, April 1990). The Wacom tablet is especially appealing: its wireless stylus responds to pressure. When used with Adobe’s Photoshop or Deneba’s UltraPaint (at this writing, the only programs that support the tablet’s pressure-sensitive feature), you can press harder and get darker or wider lines. Many artists find graphics tablets more natural than the mouse for drawing and tracing.

But beware—if you think graphics programs are appealing when used with a mouse, wait until your friends start scribbling with a stylus. They may never go home. ☛

See Where to Buy for contact information.

Jim Heid is a Macworld contributing editor who each month focuses on a different aspect of Mac fundamentals. His latest book, coauthored with Peter Norton, is Inside the Apple Macintosh (Brady Books, 1989).
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Insights on SuperPaint 2.0

SPRUCE UP YOUR ARTWORK WITH THESE PAINT AND DRAW TIPS

BY ERFERT FENTON

The revolutionary SuperPaint combined the features of bitmapped and object-oriented graphics in two overlapping layers. SuperPaint 2.0 adds numerous features to the original program, including AutoTrace, a freehand bezier tool, text and object rotation, customized tool and palette settings, the ability to edit bitmapped images at a variety of resolutions in SuperBits, and the ability to place TIFF files in documents. The following tips will help you make use of these and other new features found in SuperPaint 2.0. Thanks are due to Cindy Taylor and Maurice Rizzuto at Silicon Beach Software for their help in rounding up tips.

Capturing Defaults
SuperPaint's otherwise ample manual is a little skimpy on information about Capture Defaults. This handy command records the settings for any number of menu items, dialog boxes, and interface options, making your customized setup automatically appear every time you open a new document. Capture Defaults captures, among other things, which layer is on top; the shape and position of floating windows (the tool window, for example); AutoTrace settings; Scale Selection settings; whether to draw from corner or center; and the initially selected font, tool, pattern palette, arrow style, brush shape, line and fill pattern, and line width.

To customize your drawing environment, open a new SuperPaint document and select the defaults you wish to use. You might, for example, wish to start out in the draw layer, with the 12-point Galliard Bold Italic font selected, and the tool window positioned in a horizontal strip at the bottom of the document. When you've set all the attributes you want, choose Capture Defaults from the Options menu. The next time you open a new SuperPaint document, the captured settings will be in effect.

You can change a default setting at any time simply by selecting Capture Defaults. But be careful when doing so, since Capture Defaults also captures all the other attributes you've set while working on a document. Your best bet is to open a fresh document, capture the default settings you think you'll need, and save that document as a Capture Defaults template; if your needs change, you can open the template and change selected default conditions without disturbing the others you've set.

Putting on a Mask
The white portions of a paint object become transparent when the object is cut or copied to SuperPaint's draw layer. The Tips and Techniques section of SuperPaint's manual shows how to use the program's freehand bezier tool to create a mask for an object, making it opaque. Rather than trace the object by hand, you can let SuperPaint's AutoTrace command do the work for you.

1. Choose AutoTrace Settings from the Paint menu. Check the Polygons and Outline Only options in the AutoTrace dialog box.
2. Select the image in the paint layer and select AutoTrace from the Paint menu. The traced mask is placed in the draw layer.
3. Go to the draw layer and set the mask's line and fill colors to white.
4. Return to the paint layer, select the image, and choose Cut to Drawing from the Edit menu. The bitmapped object is placed directly on top of the white mask.
5. With the selection arrow, surround both the paint object and the mask, and choose Group from the Draw menu.

The paint object now has a white
INSIGHTS
HOW TO

Automask
Although a paint image cut to SuperPaint's draw layer has transparent white areas, you can use the AutoTrace feature to quickly create a mask that blocks out background objects.

Repairing Printed Patterns
Both of these SuperPaint images were pasted into a MacWrite 5.0 document and printed on a LaserWriter. The pattern distortions seen in the image on the left disappear when the Precision Bitmap Alignment box is checked before printing.

Scanner Tips
SuperPaint requires more memory to open a scanned image saved in PICT format than to place the same image saved in TIFF 1-bit format. Therefore, if you can't open a scanned PICT file, try rescanning the image and saving it in TIFF format.

To use scanned images with SuperPaint, follow these steps.

1. Make sure you scan the image at the resolution of your printer: 300 dpi for the LaserWriter, 216 dpi for the ImageWriter I/Q, or 144 dpi for the ImageWriter I or II.
2. Save the scanned image in TIFF 1-bit (black-and-white) format.
3. Open SuperPaint and choose Place from the File menu. Select the appropriate TIFF file in the list that appears and click on Open. The TIFF image is automatically placed into SuperPaint's draw layer as a SuperBits object, which can be edited at any resolution.
4. To modify the image, select it and choose Edit SuperBits from the Draw menu. Although the SuperBits background rather than a transparent one (see "Automask"). You can drag the object anywhere in the drawing, and background objects won’t show through.

Those Unsightly Pattern Distortions
You might find that a reduced illustration prints flawlessly from SuperPaint's draw layer but develops ugly bands or checkerboard patterns when you paste it into another program and print it on a LaserWriter (see "Repairing Printed Patterns").

The solution is simple. Go into the other program's Page Setup dialog box, click the Options button, and check the box labeled Precision Bitmap Alignment. This option tells the LaserWriter to reduce a document by 4 percent to prevent the distortion that occurs when a 72-dpi image is printed at 300 dpi (since 72/300 is not an even ratio). The Precision Bitmap Alignment option is checked by default in SuperPaint, but it may not be checked in other applications, such as word processors.
image appears in the paint layer, you can use the editing tools from both the paint and draw layers to work in SuperBits.

Stacks of Pattern Palettes
SuperPaint provides three different pattern palettes. If you don’t like the patterns that are offered, you can edit them to create your own. In case that’s not enough, the program has an empty pattern palette that you can fill with your own patterns. If you’re still hankering for more patterns, you can add more blank palettes with Apple’s ResEdit utility. (You can get ResEdit from your local Apple dealer or Mac user group.)

The obligatory ResEdit caveat is in order: make sure you try out this tip on a copy of SuperPaint, not on the original master disk. Although it’s not likely to happen, a slip of the mouse in ResEdit could wipe out all life in this hemisphere (or at least damage your program).

1. Double-click on ResEdit to open it.
2. Scroll the ResEdit window until you see SuperPaint listed, then click on SuperPaint, and choose Open from the File menu.
3. From the list of SuperPaint resources that appears, select PAT# and choose Open from the File menu (or double-click PAT# if you’re fond of shortcuts). Three sets of patterns and a blank pattern palette will be displayed.
4. Click on the blank palette to select it. Choose Duplicate from the Edit menu. Duplicate the blank palette as many times as you wish for additional palettes.
5. Close all open windows and click on Yes when ResEdit asks if you want to save your changes.

That’s it. Now when you open a new SuperPaint document, it will contain the extra blank palettes you created. (If the additional pattern palettes aren’t there, quit SuperPaint and return to the Finder. Throw away the SuperPaintPrefs file and reinstall thePrefs file from your SuperPaint disk. Or create a newPrefs file by clicking on New in the Specify Preference File dialog box.) When you fill the new palettes with patterns, the patterns will appear only in the document in which they were created—unless you follow the directions in the next tip.

Customizing Tools in the Void
SuperPaint 2.0 lets you customize patterns, brush shapes, arrows, and dashes. If you make changes to any of these items while working on a document, the new attributes apply only to that document. You can, however, make changes that affect all SuperPaint documents by following these steps:

1. First open a new SuperPaint document.
2. Immediately close the document. Although no drawing window is displayed, SuperPaint’s menus and tool windows are still active.
3. Make any changes you wish to patterns, brush shapes, arrows, and dashes. When no document is open, these changes become part of the SuperPaintPrefs file, which are then applied to all SuperPaint documents you subsequently create.

Shortcuts
The following shortcuts should make you a more efficient SuperPainter.

Quick-Click Eraser To quickly erase an object in the paint layer, choose the lasso tool and double-click on the object to select it. Then press the Delete or Backspace key to send the selection to that Big Bit Bucket in the Sky. (Note: This technique works only with shapes that have a continuous outline.)

Nudge, Nudge, Wink Wink Use the arrow keys to nudge an object you’ve selected up, down, left, or right in one-pixel increments.

Speedy Options If you’re repeating certain actions, you can bypass dialog boxes with keyboard shortcuts. For example, if you’re aligning a group of objects in the draw layer, you needn’t select the Align Objects command and apply the appropriate setting to each object. Instead, hold down the Option key and choose Align Objects to apply the current settings in the Align Objects dialog box to all selected objects (an even speedier method is to press Option-O). The Option-key shortcut also works with the Scale Selection and Rotate Selection commands, the Other (continues)
When MACWORLD Expo comes to Boston, it's big news.

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Hotels roll out the red carpet and lower rates for MACWORLD Expo/Boston

Several Boston hotels have agreed to offer special discounted rates to all attendees of MACWORLD Expo/Boston.

When you call to make a reservation, simply mention that you’re going to MACWORLD Expo. There are only a limited number of rooms available at preferred rates, so plan early. Please note: all area codes are 617.

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Register for MACWORLD Expo/Boston by July 10th and save $10-$15

This is your chance to preregister for MACWORLD Expo/Boston, Wednesday, Thursday, Friday, and Saturday, August 8, 9, 10, and 11, 1990, at the World Trade Center, Bayside Exposition Center, and the Wang Center.

Please choose your package and fill out this form completely. Incomplete forms will be returned. Use one form per person. (Make photocopies to register additional people.) Then send the completed form(s) along with payment to: MACWORLD Expo, P.O. Box 4010, Dedham, MA 02026.

Special Instructions for International Attendees.

If you're preregistering from outside the U.S. and prefer to have your badge sent to you instead of picking it up at Bayside Exposition Center, be sure to check the appropriate box on the preregistration form. Also, please add an additional $45 to your preregistration cost. We will then send your badge directly to you. Please fill in the exact street address and be sure to include your telephone number. Do not use a Post Office Box.
Register for MACWORLD Expo/Boston by July 10 and save $10-$15.

This is your chance to preregister for MACWORLD Expo/Boston, Wednesday, Thursday, Friday, and Saturday, August 8, 9, 10, and 11, 1990, at the World Trade Center, Bayside Exposition Center, and the Wang Center.

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Registration cards must be received by July 10. Cards received after July 10 will be returned. Purchase orders cannot be accepted. Registration fees are not refundable. For further information call the MACWORLD Expo/Boston Hotline at 617-361-3941. U.S. attendees will be mailed their badges on or about July 24. (Be sure to check box indicating where badge should be sent.) All other badges will be held at the Preregistration Counter at the Bayside Exposition Center for pick up beginning Wednesday, August 8.

MACWORLD Expo Attendee Bonus:

All registration fees to MACWORLD Expo/Boston include a six month, $7.50 paid subscription to MACWORLD Magazine. (MACWORLD’s basic subscription rate is $30.00 for 12 issues.) When you preregister, we’ll include your MACWORLD Magazine subscription request form in the preregistration package.

Please register me for:

☐ Package One $65
   Conference sessions* and exhibits.
   Preregister by July 10.
   ($80 at the door)

☐ Package Two $15
   Admission to exhibits only.
   Preregister by July 10.
   ($25 at the door)

☐ I am an International attendee and would like my badge shipped by Federal Express. I have enclosed an additional $45.00.

Please send my badge and further information to:

Please check one: ☐ Home Address ☐ Company Address

Last Name ___________________________ First Name ___________________________
City, State, Zip _______________________
Country ______________________________
Telephone ____________________________

If mailing to company address: Title ___________________________
Company _____________________________

☐ Check enclosed (make payable to MACWORLD Exposition) Amount: $_________

☐ Master Card ☐ Visa ☐ American Express Amount: $_________

Account Number ___________ ___________ ___________ ___________ ___________ ___________
Expiration Date ___________

Card holder signature ___________________________
(Signature necessary to be valid.)

If card holder is other than registrant, please print name below:
Last Name ___________________________ First Name ___________________________

Cash only at the door. After July 10, you must register at the show.

Please check the appropriate boxes:

Your industry or profession:

☐ Manufacturer (non-computer) ☐ Manufacturer (computer industry)
☐ Distributor/dealer/retailer/service ☐ Finance/insurance/real estate
☐ Business services ☐ Professional (law/medicine)
☐ Health services ☐ Communications/publishing
☐ Education ☐ Government
☐ Consultant ☐ Other (specify)

Your title:

m. ☐ CEO/president/vice president
n. ☐ Controller/treasurer/accountant
o. ☐ DP/MIS manager
p. ☐ Owner/partner
q. ☐ Engineer
r. ☐ Doctor/lawyer/dentist
s. ☐ Educator
t. ☐ Art director/writer/editor
u. ☐ Consultant
v. ☐ Marketing
w. ☐ Sales
x. ☐ Other (specify)

Size of your organization (number of employees national/international)
y. ☐ Under 50 bb. ☐ 500-999
z. ☐ 50-99 cc. ☐ 1,000-5,000
aa. ☐ 100-499 dd. ☐ Over 5,000

Which personal computer(s) do you own/use?

ee. ☐ Macintosh
ff. ☐ Macintosh Plus
gg. ☐ Macintosh SE
hh. ☐ Macintosh II
ii. ☐ Apple II Series
jj. ☐ IBM PC (or compatible)
kk. ☐ None
ll. ☐ Other (specify)

*All conference sessions are on a first-come, first-served basis with no guaranteed seating.

ALL REGISTRATION FEES ARE NON-REFUNDABLE.

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MACWORLD
The Macintosh® Magazine
EXTRA! EXTRA! MACWORLD Expo comes to Boston, August 8-11.

Mark your calendar and make your reservations. The biggest Macintosh event in the world comes to Boston Wednesday, Thursday, Friday, and Saturday, August 8, 9, 10, and 11, 1990.

In four action-packed days, you’ll pick up all the latest Macintosh news — hot off the presses.

Find out about new hardware, new software, new peripherals, new services.

New ideas. And new ways to put your Macintosh to work — in the office, in the lab, in the studio, in the classroom, or in your home.

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Visit more than 400 exhibiting companies spread over 300,000 square feet of space. Attend dynamic seminars and workshops run by industry experts. Sharpen your Macintosh skills on the spot. And more.

Flash! MACWORLD Expo/Boston has a whole new look.

MACWORLD Expo/Boston offers you more conference sessions and covers even more topics than ever before — in an expanded four-day format that still leaves you with plenty of time to visit the hundreds of exhibits or attend all the new Treasuries of Practical Tips. (More on this later!)

Start off the day with the MACWORLD Expo Great Debates and Keynote Presentations, guaranteed to lift your spirits and rev your engine. You’ll get the latest scoop straight from leading Mac insiders. Then choose from eight different Conference tracks scheduled for Wednesday through Saturday, August 8, 9, 10 and 11 — all available on video and audio tape at a nominal cost.

1. The Multimedia Mac (NEW in Boston!). Learn about the incredibly exciting integration of video, sound, and animation on the Macintosh platform.

2. Designer Solutions (NEW in Boston!). You asked for it! And here it is — two days of intensive sessions especially for architecturists, graphic artists, engineers, advertising agencies and others who want to get the most out of the Macintosh as a design tool.

3. Software Review Sessions (NEW in Boston!). The software reviewers of leading Mac publications tell it like it is. Get authoritative, unbiased overviews of the best-selling Macintosh software packages.

4. User Workshops. Choose Introductory — for those just getting started, and those who need a quick, concentrated lesson on the most popular Mac applications; or Advanced — where experienced users share their expertise and reveal hot new ideas and tricks of the trade.

5. The Mac in Big Business. Special, no-nonsense sessions for business users. Discover how to use your Mac to solve business problems and discuss the potential impact of developing trends and technologies.

6. Programmer/Developer Forums. This is the place for veteran and novice techies to brainstorm and learn about innovative advances and techniques.

7. Special Interest Group Meetings. These sessions serve the special interests of users in an amazingly broad range of fields — including Education, the Home Office/Small Business, Healthcare, Law Offices, International Issues, and more.

8. Late-Breaking/Popular Demand Topics. We’ll top off the agenda with sessions that reflect the newest market developments. Included here will be the ever-popular MACWORLD Expo User Group Extravaganza (MUSE), where users can share information, compare tips and strategies, and discuss their concerns and problems.

Treasuries of Practical Tips.

Saturday, August 11, is your chance to pick up tricks, tips, and techniques that would otherwise take weeks to collect. We’ve packed all the powerhouse pointers and time-saving ideals learned through years of MACWORLD Expos into a series of two-hour “Treasuries” filled with practical how-to’s on specific programs and products.

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And be sure to book your accommodations directly with the participating hotels listed on the front side of the registration card bound into this ad. Do it today before there’s no room at the inn.

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Save $15 on a full registration, including all Conference Sessions and Exhibits, by registering before July 10 ($65 in advance, $80 at the door.) Or preregister for Exhibits only and save $10. ($15 in advance, $25 at the door.)

Preregistration not only saves you money, but time as well. We’ll send you your admission badge early so you can walk right into MACWORLD Expo! And avoid long lines at the door.

To preregister for MACWORLD Expo/Boston, simply complete the attached form and send it in with your payment (by check or credit card.) For more information, call the MACWORLD Expo Hotline at 617-361-3941.

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Font Size dialog box that appears when you choose Other from the Text menu, and the Custom command from the Text menu’s Spacing submenu.

**Precision Zooming**
You can use the # key to help you zoom in on a targeted area. Place the cursor on the spot you want to zoom in on and press #.E.

**Avoiding Bitmaps on QuickDraw Printers**
If you cut or copy a bitmapped image from SuperPaint’s paint layer to the draw layer and then reduce it, you’ll get a crisp image that takes advantage of a laser printer’s resolution. Once the bitmap is in the draw layer, you can use the Transform menu to flip, rotate, or stretch it. Unfortunately, a QuickDraw printer such as the ImageWriter LQ or LaserWriter LISC doesn’t support objects that are transformed in the draw layer, and will print them as 72-dpi bitmaps rather than high-resolution draw objects. Fortunately, you can fool a QuickDraw printer into printing a transformed object at the printer’s maximum resolution.

To do so, you must first perform the transformation in the paint layer (use a large image, since you’ll be reducing it later). For example, you could select a bitmapped graphic in the paint layer and choose Flip Horizontal from the paint layer’s Transform menu. Next, choose Cut to Drawing from the Edit menu to transfer the flipped image to the draw layer. The printer then treats the graphic as a bitmapped object—which means it can be scaled to take advantage of the printer’s resolution. To improve the graphic’s appearance, choose Scale Selection in the draw layer and scale it to 50 percent (see “Draw Object Lesson”).

**Faster PostScript Printing**
If your laser printer seems to take forever to print a SuperPaint document, try turning off Text Smoothing and Graphics Smoothing in the Page Setup dialog box. (This action makes bitmapped text and graphics appear somewhat jagged, so you must decide whether the time saved justifies the difference in print quality.)

**Draw Object Lesson**
The image in the middle was cut from the paint layer to the draw layer, scaled to 50 percent, flipped horizontally, and printed on a LaserWriter LISC. The image on the bottom was flipped horizontally in the paint layer, cut from the paint layer to the draw layer, scaled to 50 percent, and printed on a LaserWriter LISC. The order makes all the difference.

**Sharing the Wealth**
If you’ve discovered a tip, shortcut, or workaround that wasn’t mentioned here, spread the word to other Macworld readers by sending it to Quick Tips, Macworld, 501 Second St., San Francisco, CA 94107.

See Where to Buy for contact information.

Erfert Felton is a Macworld contributing editor whose beat is fonts and graphics software. She is the author of The Macintosh Font Book (Peachpit Press, 1989) and coauthor of Canned Art: Clip Art for the Macintosh (Peachpit Press, 1990).
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### Updates

Here’s our list of the current shipping versions of Mac software at the time we went to press. We hope you’ll find it useful—because these days, keeping track of the latest CPU is tough enough.

**Colleague 2** includes a copy of the runtime version of 4th Dimension; has user-definable fields in the client records; and can generate searches, sorts, and reports. Runs faster than earlier versions. Colleague, 512/345-9964. $35 upgrade; $395 new.

**Property Management III** is a stand-alone version with complete accrual accounting; ability to generate additional reports; and integrated Accounts Receivable, Accounts Payable, General Ledger, and Property Profile modules. Real Data, 203/838-2670, 800/899-6060. $100 upgrade; $395-$1,495 new.

**SAM version 2.0** includes an Instant Update feature that lets customers add immediate protection against newly discovered viruses by calling a 24-hour Virus Newsline. Automatically scans for infections and ejects infected floppy disks. Symantec, 408/253-9600. $29.95 upgrade; $99.95 new.

**WriteNow version 2.2** includes 1.4 million-word WordMaster thesaurus DA and 155,000-word dictionary. Includes a Preferences Dialog that gives the user options to view menu fonts and ruler guides and to save window locations. T/Maker Software, 415/962-0195. $49 upgrade; $199 new.

### Product Updates

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**Bold** = first time the product is being listed  
* = minor update.
| Product          | V. | Req | Rev | Price       | Product          | V. | Req | Rev | Price       | Product          | V. | Req | Rev | Price       |
|------------------|----|-----|-----|------------|------------------|----|-----|-----|------------|------------------|----|-----|-----|------------|------------------|----|-----|-----|------------|------------------|----|-----|-----|------------|
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| Internet         | 7.0| 1MB/6.0  |  |            | Lookup           | 2.0| 1MB/6.0  |  | $10         |                |
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PRODUCT UPDATES

<table>
<thead>
<tr>
<th></th>
<th></th>
<th></th>
<th></th>
<th></th>
<th></th>
<th></th>
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<th></th>
<th></th>
<th></th>
<th></th>
</tr>
</thead>
<tbody>
<tr>
<td>MacTell</td>
<td>2.5</td>
<td>1MB/2.0</td>
<td></td>
<td>*</td>
<td>MicrosoftWord</td>
<td>4.0</td>
<td>512K/3.2</td>
<td>10/99</td>
<td>*</td>
<td>Nuance</td>
<td>2.0</td>
<td>1MB/6.02</td>
<td>9/93</td>
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</tr>
<tr>
<td>MacTerminal</td>
<td>2.21</td>
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<td></td>
<td>Free</td>
<td>MicrosoftWorks</td>
<td>2.0</td>
<td>512K/3.0</td>
<td></td>
<td>*</td>
<td>NuPage*</td>
<td>1.04</td>
<td>512K/1.3</td>
<td></td>
<td>Free</td>
</tr>
<tr>
<td>MacPaint</td>
<td>2.0</td>
<td>1MB/8.0</td>
<td></td>
<td>$25</td>
<td>MicroCad</td>
<td>2.1</td>
<td>512K/4.2</td>
<td></td>
<td>*</td>
<td>Outliner Stack</td>
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<tr>
<td>MacDraw</td>
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<td>2.0</td>
<td>1MB/8.0</td>
<td>11/89</td>
<td>*</td>
<td>OmniPage</td>
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<td>Free</td>
</tr>
<tr>
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<td>4.4</td>
<td>512K/2.2</td>
<td></td>
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<td>Omni 3 Plus Express</td>
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<tr>
<td>Managing Your Money</td>
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<td>$19.95</td>
<td>Utilities</td>
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<td></td>
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<tr>
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<td>PDL Mustang</td>
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<td>MacWrite+</td>
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<td>Free</td>
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<td>1/15/9</td>
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<td>Personal Reference</td>
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<td>5/93</td>
<td>*</td>
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<td></td>
<td></td>
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<td>2.1</td>
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<td>512K/4.2</td>
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<td>*</td>
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<td>The Phrase</td>
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<td>2.0</td>
<td>1MB/6.02</td>
<td>9/90</td>
<td>*</td>
<td>Navigation</td>
<td>2.0</td>
<td>1MB/5.0</td>
<td></td>
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<td>PICT Detection</td>
<td>2.0</td>
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<td></td>
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<td>1MB/5.0</td>
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<td></td>
<td>*</td>
<td>Navisage</td>
<td>2.0</td>
<td>1MB/3.3</td>
<td></td>
<td>*</td>
<td>Plane &amp; Simple*</td>
<td>1.00</td>
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<td>1.03</td>
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<td>1.3</td>
<td>512K/11</td>
<td>12/99</td>
<td>$15</td>
<td>PowerDraw</td>
<td>3.0</td>
<td>1MB/6.0</td>
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<tr>
<td>MicroMall</td>
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<td>The NightWatch*</td>
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PRODUCT INDEX

Software

BUSINESS
72 Actaa, 216
— Adobe Systems, 246
— Aldus, 89-91
152 Fox Software, 205
508 Innovation Design, 193
34 Mathsoft, Inc., 257
— Microsoft, JFC-1, 110-111
330 Odola, 6
42 Personal Training Systems, 57
141 Peter Norton, 220-221
356 Pixar, 108
198 Portfolio Systems, 267
— SNA, Inc., 86
309 Superman Technology, 41
56 Symantec, 92
215 Symantec, H.10
482 Teleware, 65
206 Timelips, 87
55 Zedcor, 251

VERTICAL
34 Mathsoft, Inc., 257
42 Personal Training Systems, 57
356 Pixar, 108
216 Symantec, 13

DATA MANAGEMENT
55 Zedcor, 251

WORD PROCESSING
272 Franklin Software, 68
183 Lexpersonic, 94
253 Paragon, 99
332 T-maker, 16
55 Zedcor, 251

CAD/CAM
12 Engineered Software, 12
177 Graphsoft, Inc., 271
508 Innovative Design, 193
66 Ingraph Corps, 226
34 Mathsoft, Inc., 257

COMMUNICATION
— CE Software, 22
281 DataViz, 122
282 Promace Micro, 64
48 Software Ventures, 9
286 Synergy Software, 88
504 Traveling Software, 200

EDUCATIONAL
183 Lexpersonic, 94
406 Mac Academy, 31
42 Personal Training Systems, 57

FONTs
— Image Club, 118,
200 Postcard International, 262
284 Postcard International, 278
352 Postcard International, 279

GRAPHICSDESKTOP PUBLISHING
— Adobe Systems, 246
— Aldus, 89-91
35 Alley's, 86
61 Computer Friends, 68
460 CITA, 120-121
346 Denou Software, 104
177 Graphsoft, Inc., 271
18 Image Club, 118, 289
508 Innovative Design, 193
66 Ingraph Corps, 226
183 Lexpersonic, 94
332 Metro Imagebase, 249
356 Pear, 108

Hardware

COMPUTER SYSTEMS
— Apple Computer, 95
— Hardware Express, 282
339 MacFriends, 62
348 MacFriends, 299
345 MacFriends, 263
278 MacPro, 252
424 Mirror Technologies, 20-21
314 NEC, 66-67
46 Radius, 67

HAIRDISK/STORAGE
20 Apple Computer, 276
206 Data Development, 12
154 Ehman, Inc., C-5-3
305 GCC Technologies, 65
318 GCC Technologies, 55-59
153 GCC Technologies, 60-63
192 ID.S Systems, 195
197 La Cie, 25
199 La Cie, 27
224 Liberty Systems, 283
465 MacProducts, 281
207 Mass System Micros, 14-15
275 MicroNet Technology, 106
3 MicroNet Technology, 268
90 Microtech International, 254
424 Mirror Technologies, 20-21
287 Pinnacle Micro, 64
354 Primat, 223
149 Radius, 54
127 Storage Dimensions, 114
414 Storage Dimensions, 114
321 Tecaor, 70

VIDEO
61 Computer Friends, 68
235 Kodak MacVision, 279
465 MacProducts, 281
467 Radius, 67
91 RasterOps, 98-59

EXPANSIONS/UPGRADES
120 Aura Systems, 278

SOFTWARE SECURITY DEVICE
106 Rainbow Technologies, 214
239 Secure-It, 53

INPUT DEVICES
289 Abation, 260
289 Abation, 260
93 Microspeed, 235
426 MicroTouch, 74-75
449 MicroTouch, 74-75

MISCELLANEOUS
120 Aura Systems, 278
65 InFocus, 266
95 Microspeed, 235
378 Pacific Data Products, 207
304 Traveling Software, 200

Accessories

FURNITURE
296 ScanCo, 8

SERVICES
319 ComputerServe, 255
195 GI Reus, 69
486 Prodigy, 55
293 Software, 272

MISCELLANEOUS
254 Abation, 260
254 Abation, 260
315 ACCO, 56

Mail Order
5 Beverly Hills Computer, 290
41 Brainarm Corp, 283
32 DGA Computer Sales, 185-189
— Compaq, 96-97
79 Diskette Connection, 283
368 Dr. Mac, Inc., 284-285
— Hard Drives International, 291
— Hardware Express, 282
— MacConnection, 42-51
498 MacPro, 293
359 MacFriends, 62
348 MacFriends, 259
345 MacFriends, 263
270 MacFriends, 275
264 MacLand, 286-289
465 MacProducts, 281
449 Macshopper, 212
142 MacTel Technology Corp, 292
78 MacWarehouse, 125-155
70 MacZone, The, 76-85
144 Programs Plus, 228-241
442 Texas Mac Express, 280

SEE ADVERTISER INDEX ON PREVIOUS PAGE

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273
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The goal of Computers and You is to make a difference through technology. And it’s working. By the end of the first quarter, students had already found jobs. For some, their first ever. And it doesn’t stop with the Tenderloin. Our vision is to fully develop the San Francisco center and then recreate it in cities across the U.S.

A donation of equipment, time and especially money from you or your company can help make this vision a reality. To find out how, call us at (415) 922-7593. Computers and You, 330 Ellis St., 6th Fl., San Francisco, CA 94102.

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## PRODUCT UPDATES

<table>
<thead>
<tr>
<th>Product</th>
<th>V.</th>
<th>Req.</th>
<th>Rev.</th>
<th>Price</th>
</tr>
</thead>
<tbody>
<tr>
<td>PowerPoint ++</td>
<td>2.52</td>
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<td></td>
</tr>
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<td>PowerTools ++</td>
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<td>4MB/9.0</td>
<td>Free</td>
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</tr>
<tr>
<td>Florica Musica ++</td>
<td>2.1</td>
<td>1MB/9.2</td>
<td>$10</td>
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<tr>
<td>Flipper Interface ++</td>
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<td>Online Companion ++</td>
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<td>1MB/4.32</td>
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<td>Poly ++</td>
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<td>1MB/9.7</td>
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<td>12/93</td>
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<td>2.2</td>
<td>1MB/6.0</td>
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<td>SimpleScan ++</td>
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<td>SmartForm ++</td>
<td>1.1</td>
<td>1MB/9.0</td>
<td>Free</td>
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<td>Assistant ++</td>
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<td>Free</td>
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<tr>
<td>SmartSnap b ++</td>
<td>2.6</td>
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<td>Soup ++</td>
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<td>SpellCheck ++</td>
<td>1.1</td>
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<td>Universal ++</td>
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<td>Spelling Coach ++</td>
<td>2.1</td>
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<td>2.2</td>
<td>1MB/9.32</td>
<td>5/90</td>
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</table>

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702 19" Trinitron Color Display
SuperMac Technology; 408/245-2202.

703 Adobe Illustrator


705 Aldus FreeHand
Aldus Corp.; 408/628-2320.

706 Aldus Persuasion
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707 American English Writing Guide
Nova Development Corp.; 818-992-5222, 800-950-6682.

708 America Online Quantum
Computer Services, Inc.; 703/448-8700, 800/227-6364.

709 Aperture Visual Information Manager
Aperture Technologies, Inc.; 203/975-7587.

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Apple Computer, Inc.; 408-996-1010.

712 Apple File Exchange
Apple Computer, Inc.; 408-996-1010.

713 Architction II
Gineour, Inc.; 202/546-8775.

714 Ashtar Vaultum
Ashtar, Inc.; 408/746-2980.

715 AutoCAD
Autodesk, Inc.; 415/351-0356.

716 AutoSave II

717 Bernoulli Box II for Macintosh
Iomega Corp.; 801/778-1000, 800/456-5522.

718 Bernoulli File Exchange
Iomega Corp.; 801/778-1000, 800/456-5522.

719 Blueprint Graphisoft
301/461-9488.

720 CA-Crickef Graph
Computer Associates; 800/432-1727.

721 CA-Crickef Presents
Computer Associates; 800/432-1727, 800/513-5236.

722 CAD Level I

723 CADMovcr
Kandy Software Corp.; 703/522-0213.

724 Canvas Deneb Software; 305/594-0065, 800/622-0827.

725 ChromaVision 2-Page Display System
GalComp; 714/821-2000.

726 Claris CAD
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727 CleanPath Computer Maintenance Kit
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728 ColorBoard 788 + System
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730 ColorPage T16 Display System
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731 ColorStudio Letraset;
Graphic Design Software; 201/885-6100.

732 Connect Business Information Network
Connect Inc.; 408/973-0110, 800/262-2638.

733 Cosinus M Structural Research and Analysis Corp.; 213/552-2158.

734 CT-II Generation X Technologies Inc.; 408/739-4570, 800/448-8231.

735 The Curator Solutions, Inc.; 802/865-9220.

736 DaynaFile Dayna Communications, Inc.; 801/531-0203.

737 DeltaGraph DeltaPoint, Inc.; 408/648-4000, 800/367-4334.

738 Design Your Own Home
Chadwick & Hooker, Inc.; 313/995-4400, 800/342-6243.

739 DeskPaint & DeskDraw
Zedcor, Inc.; 602/881-8101, 800/482-4567.

740 Desktop Express Dow Jones & Co., Inc.; 609/520-4000.

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Electronic Arts; 415/571-7171, 800/245-1525.


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744 Douglas CAD/CAM Professional System
Douglas Electronics; 415/483-8770.

745 Drawing Table
Braybold Software; 415/492-3200, 800/327-6263.


747 Drive 2.4 Kennect Technology; 408/370-2866, 800/552-1232.

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749 E-Machines VX
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750 Facilities Manager
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751 Fish Tom & Ed's Bogus Software; 1-5000 NE 8th, #A3334, Bellevue, WA 98008.

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#### ELECTRONIC ARTS
- Studio 8: 595
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#### EMERALD CITY SOFTWARE
- Cardyard 2.1 or 4: 75

#### FIFTH GENERATION
- PageBreak: 105
- DiscLock: 115

#### FREEFAX
- White Knight: 81

#### GENERAL
- Level 1 CAD Level 1: 83
- HELP SOFTWARE
- Qprint: 51
- Vega: 51

#### HYPERGLITZ
- Kameleon: 35

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#### SENSIBLE SOFTWARE
- Sensitive Grammar: 50

#### SILICON BEACH SOFTWARE
- Super Paint 2.0: 125

#### SOFTWARE VENTURES
- Microphone II: 205

#### SOMAK
- ScriptEdit: 45

#### SPRINGBOARD
- Publisher II: 34

#### STUDENT SOFTWARE
- Colorized: 209

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#### VERITAS
- Symantec: 39

#### NEW HORIZONS
- Windows 95: 63

#### NEW OPTIONS
- Dynamic Mail: 199

#### SYMiropractic
- Act! Advantage: 259

#### SYMISTRY
- Symantec: 259

#### T-MAKER
- WriteNow: 134

#### VERTICAL SOLUTIONS
- Vertical Labels: 86

#### WolfRAM
- Mathemica for MAC: 398

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ALTRA
Felix the Mouse 117
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Smart One 2400. 143
CALCOMP
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Optical Drive 635 Mb 3795
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Contoso Mouse 95
PRACTICAL PERIPHERALS
Mac 120 External Modem 177
Mac Comm. Pac 2400 219

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---

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Hard Disk Drives

<table>
<thead>
<tr>
<th>Internal</th>
<th>External</th>
</tr>
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<tbody>
<tr>
<td>Seagate 20 32ms</td>
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<td>Seagate 81 28ms</td>
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**Free Back-Up Software With Every Hard Disk Drive**
A $199 Value

**Quantum**

Hard Disk Drives

<table>
<thead>
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<td>Quantum 210 15ms</td>
<td>$1,199</td>
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5006 South Ash Avenue, Suite 101 Tempe AZ 85282 (602) 820-5802
**Hard Disk Drives**

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<tr>
<th>Model</th>
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<td>Imprimis MacWren 600</td>
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<td>170Mb</td>
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Imprimis 5.25" Wren Series HD - 15ms

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<tr>
<td>1.2GigaByte</td>
<td>$4525*</td>
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Syquest 5.25" Winchester Removable HD-20 ms

MacTel 45 Removable

with Cartridge $699

SQ 400 Data Cartridge $74

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<tr>
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<tr>
<td>1Mb Surface Mount, Low Profile</td>
<td>$68</td>
<td>$99</td>
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<tr>
<td>80ns / 70ns SIMMs</td>
<td>$535</td>
<td>$22</td>
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<td>Gold Contacts and Traces</td>
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<tr>
<td>Lifetime Warranty</td>
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FX SIMMS Surface Mount

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<td>Gold Contacts and Traces</td>
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</tr>
<tr>
<td>4-Layer Board</td>
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**Hardware**

- Accessories .................................................. 296
- Bar Code .......................................................... 296
- Computer Systems ............................................... 296
- Data Acquisition ............................................... 297
- Emulators .......................................................... 297
- Hard Drives ....................................................... 298
- Memory Upgrade ................................................ 298
- Peripherals ......................................................... 300
- Printers ............................................................ 300

**Software**

- Arts .................................................................. 300
- Astronomy .......................................................... 301
- Bar Code ............................................................ 301
- Business .............................................................. 301
- Children .............................................................. 301
- Clip Art ................................................................ 301
- Communications .................................................. 302
- Duplicator ............................................................ 302
- Educational ......................................................... 302
- Engineering .......................................................... 303
- Entertainment ....................................................... 303
- Financial .............................................................. 303
- Fonts .................................................................. 304
- Genealogy ............................................................. 304
- Graphics ............................................................... 304
- HyperCard Stacks .................................................. 304
- Languages ............................................................ 305
- Lottery .................................................................. 305
- Medical ................................................................. 305
- Music/MIDI ........................................................... 305
- Programming Tools .............................................. 305
- Public Domain ....................................................... 306
- Real Estate ............................................................ 306
- Religion ................................................................. 307
- Sales/Marketing ..................................................... 307
- Scientific ............................................................... 307
- Statistics ............................................................... 307
- Utilities ................................................................. 307

**Services**

- Computer Insurance ............................................. 307
- Computer Repair ................................................... 308
- Data Conversion ..................................................... 308
- Desktop Publishing ................................................ 308
- Disk Duplication ..................................................... 308
- Laser Recharge ....................................................... 309
- Training ................................................................. 309

**Accessories**

- Furniture ............................................................. 309
- Mouse Pads .......................................................... 309
- Supplies ............................................................... 309

---

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Radius FPD PIVOT CARD-$1,299
SuperMac 19" 256-GE System-$1,999
SuperMac 19" Color 8-bit Sys.-$4,499
SuperMac 19" Color 24-bit Sys.-$6,495

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$3199
Apple Laserwriter II NTX
$4299
Apple ImageWriter II
$437
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$879
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$1199
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- **Laserwriter INT** $3099
- **lntx w/cable/toner** $4299
- **lci, Portable** $499

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<td>Mac SE/30 1MB/40MG</td>
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<td>HP Desk Writer</td>
<td>$819</td>
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<td>Reg Keyboard/Extended</td>
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<td>8 Bit Color Card</td>
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<tr>
<td>13&quot; Color Monitor</td>
<td>$695</td>
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<td>Apple Full Pg, Monitor/Card</td>
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### KIWI COMPUTERS

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**Microsoft Word**  Microsoft

**WordPerfect for the Macintosh**  WordPerfect

**Quicken**  Intuit

**Microsoft Works**  Microsoft

**Microsoft Excel**  Microsoft

**Aldus PageMaker**  Aldus

**MacWrite II**  Claris

**Simply Accounting**  Computer Associates

**Adobe Illustrator 88**  Adobe

**MacInTax**  Softview

## Education Software

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**Reader Rabbit**  The Learning Company

**Math Blaster**  Davidson & Associates

**Where in the World Is Carmen Sandiego?**  Broderbund

**Where in the USA Is Carmen Sandiego?**  Broderbund

**Reader Rabbit**  The Learning Company

## Entertainment Software

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**SimCity**  Maxis Software

**Tetris**  Spectrum HoloByte

**Flight Simulator**  Microsoft

**Leisure Suit Larry in the Land of the Lounge Lizards**  Sierra On-Line

**Falcon**  Spectrum HoloByte

## Network/Data Communications

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**TOPS**  TOPS

**Laplink Mac**  Traveling Software

**MacLink Plus**  DataViz

**Netware for the Macintosh**  Novell

**MicroPhone II**  Software Ventures

## Hard Disks*

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**Apple Hard Disk 20SC**  Apple Computer

**MacStack SD40**  CMS Enhancements

**Apple Hard Disk 40SC**  Apple Computer

**Cutting Edge External 30MB**  Cutting Edge

**MacStack SD80**  CMS Enhancements

## Add-In Boards/Memory

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**Radius Accelerator**  Radius

**ColorBoard 264**  RasterOps

**Radius Interface Display**  Radius

**Spectrum/8 Series III**  SuperMac Technology

**Microtech Memory Expansion Kit**  Microtech International

## Utility Software

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**SAM**  Symantec

**Macintosh Tools Deluxe**  Central Point Software

**Fastback II**  Fifth Generation Systems

**Adobe Type Manager**  Adobe

**SUM II**  Symantec

## Product Watch

Recent or forthcoming products of particular interest.

**DoveFax**  Dove

Desktop data and fax modem

**Color MacCheese**  Delta Tao

Inexpensive 24-bit color paint program

**Spectrum/24 PDQ**  SuperMac Technology

Graphics acceleration board

Source: Exclusive InfoCorp survey of more than 125 Macintosh retailers and selected mail-order vendors. Covers sales during March 1990.

*Does not include hard disks installed at the factory.

**Formerly PC Tools Deluxe for the Macintosh.
Ehmanomics
101
perfect solution for everyone who needs a big drive and protection of sensitive data.

And, with all Ehman peripherals, you get the added benefits of a lengthy warranty, free direct-telephone support, free third-party utility software, a 30 day no questions asked money-back return policy and even an optional overnight loaner service program.

Ehman wrote the book on affordable Macintosh peripheral solutions, but you only need to remember one thing. Our phone number. Call us at 1-800-257-1666 and put us to the test.
There is a concept they teach in college business classes. It goes something like this: When demand goes up, prices go up. That may be true in Economics, but not in Ehmanomics.

Ehman is now a leading manufacturer of Macintosh peripherals because we understand the real law of supply and demand: You need add-on peripherals, and we make them affordable.

It doesn't take a rocket scientist to tell you that because our quality is comparable to any on the market and our prices are lower, Ehman peripherals really are a better buy. Since 1985, tens of thousands of Mac users have been discovering that Ehman is out front in providing Macintosh users with the best combination of price and performance available.

Ehman can save you hundreds of dollars over a peripheral with an Apple logo on it, without sacrificing quality or performance. Our hard drives are fast, quiet and very reliable with a mean time between failure (MTBF) rating of up to 100,000 hours. Our two page monitor has a higher refresh rate than either Apple or Radius at less than half the price.

We even make one peripheral, a 45 MB Removable hard drive, that Apple doesn't. It's the
EYESORE VS. EYE PROTECTION

As today's monitors get bigger and brighter, anti-glare filters become less of an option and more of a necessity.

The right filter can combat eye fatigue, help eliminate headaches, even reduce overall body stress.

Yet, the irony is that something so good for your eyes can be such an eyesore.

In fact, most filters look like they belong to someone else's system.

The fit is sloppy. The colors don't match. The materials are different.

Kensington has a different idea.

Instead of making a filter that will fit on any monitor, we make filters that will only fit a specific monitor.

An example is our Maccessories® SE Anti-Glare Filter.

It looks so much a part of the SE, you would think it was designed by the same people who designed the SE.

The styling is complementary. The color identical. Even the same material is used.

And unlike generic filters, the fit is perfect. So light passes through the filter, never around it.

Kensington uses only optical quality glass with a ceramic anti-reflection and scratch-resistant coating.

The result is a 96% reduction in glare. And an improvement in contrast and clarity of up to 20 times.

In short, the most advanced eye-protection system you can find today—it even filters out VLF and ELF radiation and dissipates static.

Kensington has custom designed screens for the Mac, Mac Plus, Mac SE, Apple IIgs, as well as for the entire Mac II family of large screen monitors.


Circle 30 on reader service card